

FY24 Company Presentation



MACROECONOMIC VIEW

Recent macroeconomic developments

As of March 6,, 2025

GDP

2020	2021	2022	2023	4Q24	2024
-9.5%	5.7%	7.6%	5.5%	5.2%	5.6%

- 2024 consumption and investment spending growth, tempered by typhoons and the high-interest rate environment, settled at 4.8% and 7.5%, respectively.
- PH growth is among the top in the region and above the global average.

Inflation

2021	2022	2023	2024	2M25
3.9%	5.8%	6.0%	3.2%	2.1%

- Annual consumer-price increase was at its slowest in five months in February after food and utility costs rose on a more moderate pace.
- Core inflation, which excludes volatile food and energy items, decelerated to 2.4% in February from the 2.6% recorded in the preceding month.

Policy rate

2021	2022	2023	2024	1M25
2.0%	5.5%	6.5%	5.75%	5.75%

- BSP Governor cites current global uncertainties (i.e trade policies) prompted the decision to hold policy rates steady but still considering a 50 bps cut for the full-year.

Unemployment rate

2021	2022	2023	2024	1M25
7.8%	5.4%	4.3%	3.8%	4.3%

- Philippine unemployment climbed in January as the wealth of seasonal jobs during the Christmas rush might have started to wane
- Underemployment also surged to 13.3% from 10.9% in December.

Business (B) & Consumer (C) – Next Quarter Expectations (%)

2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
B: 46.4	B: 53.8	B: 38.2	B: 48.1	B: 43.7	B: 56.8	B: 40.3
C: 4.6	C: 7.8	C: 5.6	C: 2.7	C: -0.4	C: 0.7	C: 4.2

- B: Less optimistic outlook due to expectations of higher inflation in the short term.
- C: More positive owing to expectations of higher income and more available jobs

Capacity Utilization (%)

2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
71.0	70.5	70.9	72.3	72.0	71.9	73.9

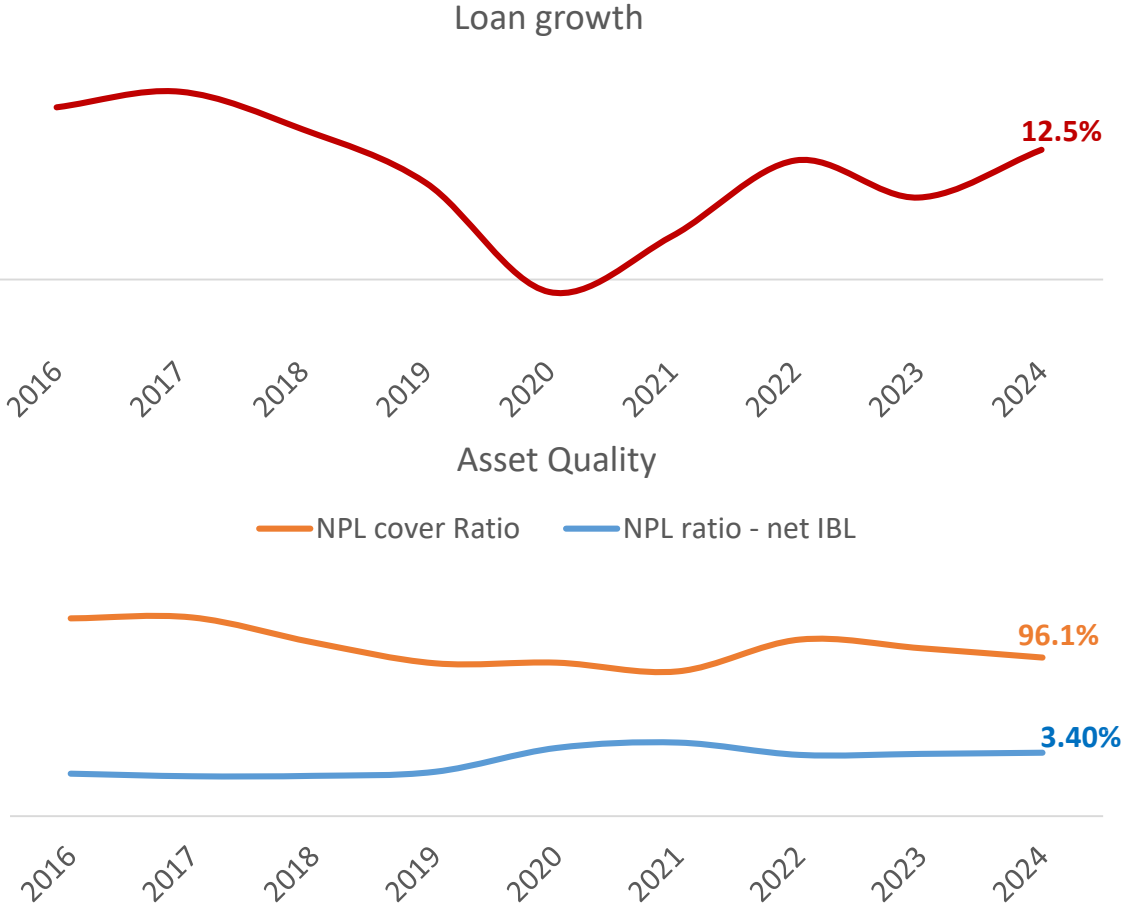
- Pick-up in 4Q24 driven by higher volume and order book for manufacturing firms, closer to pre-pandemic benchmark of 75%.

Notes: Business & Consumer Expectations; B: Business, C: Consumer, Figures Are Expectations For The Next 3 Months
Average capacity utilization in the Industry and Construction sectors, as reported in BSP's Business Expectations Survey



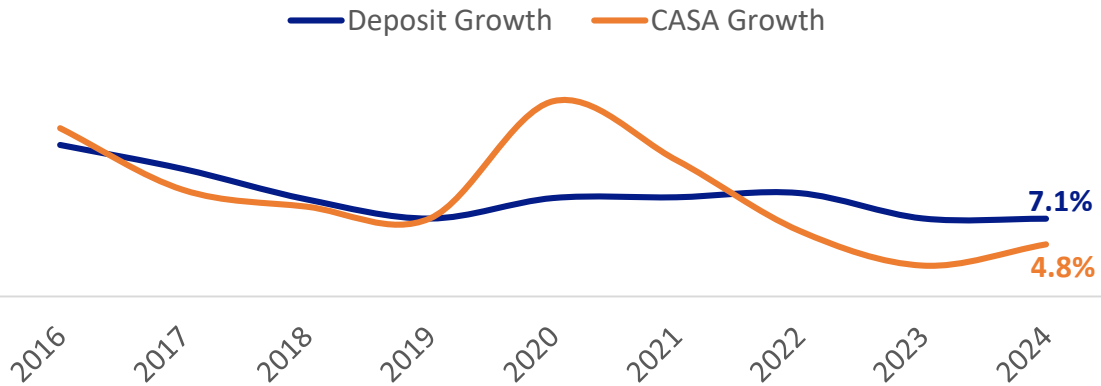
Banking industry trends

Loans sustain growth momentum while NPL slightly eases

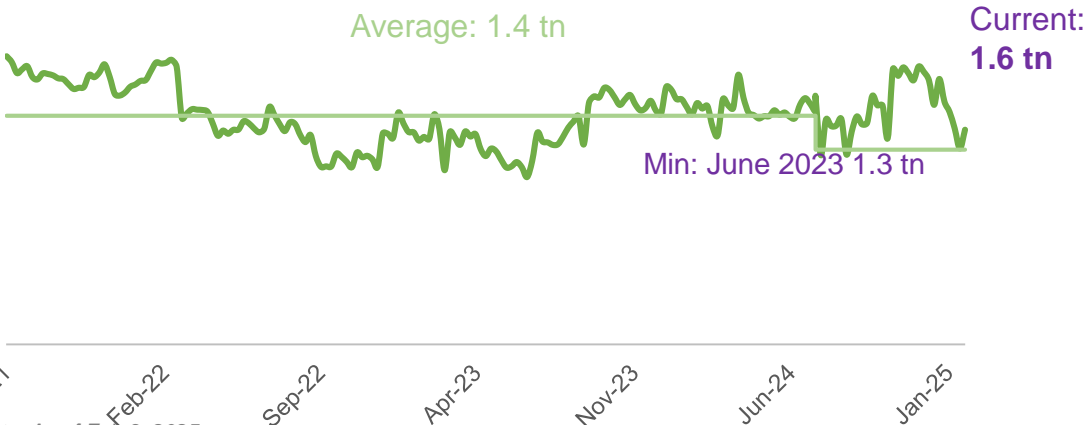


Source: BSP Philippine Banking System (PBS) data; Metrobank estimates

CASA growth still subdued; system remains liquid



Max: July 2021 2.2 tn Estimated excess liquidity (Php) *



*Note: As of Feb 3, 2025

Excess Liquidity = Reverse Repurchase Facility + ODF + TDF + BSP Bills – Rediscounting – OLF

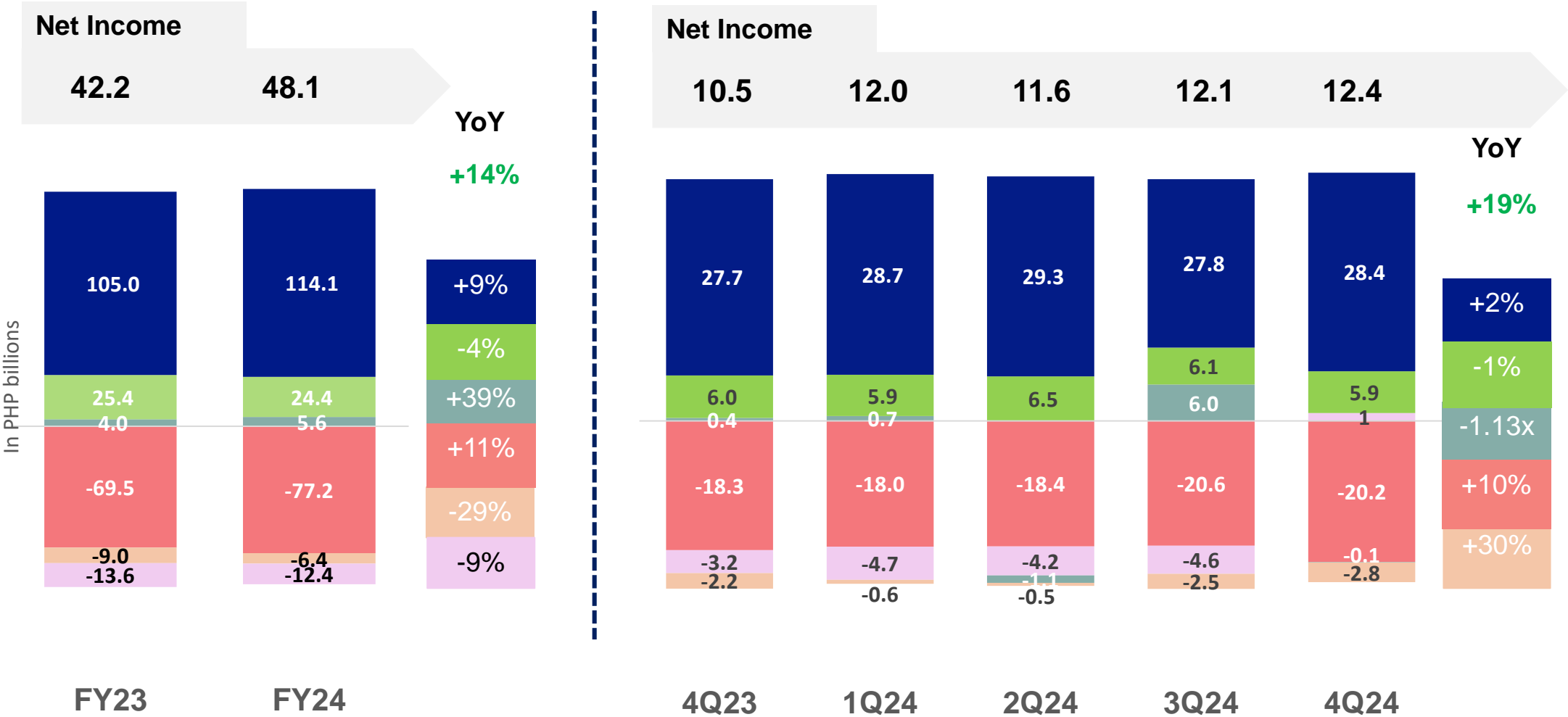


FINANCIAL PERFORMANCE

Full Year 2024

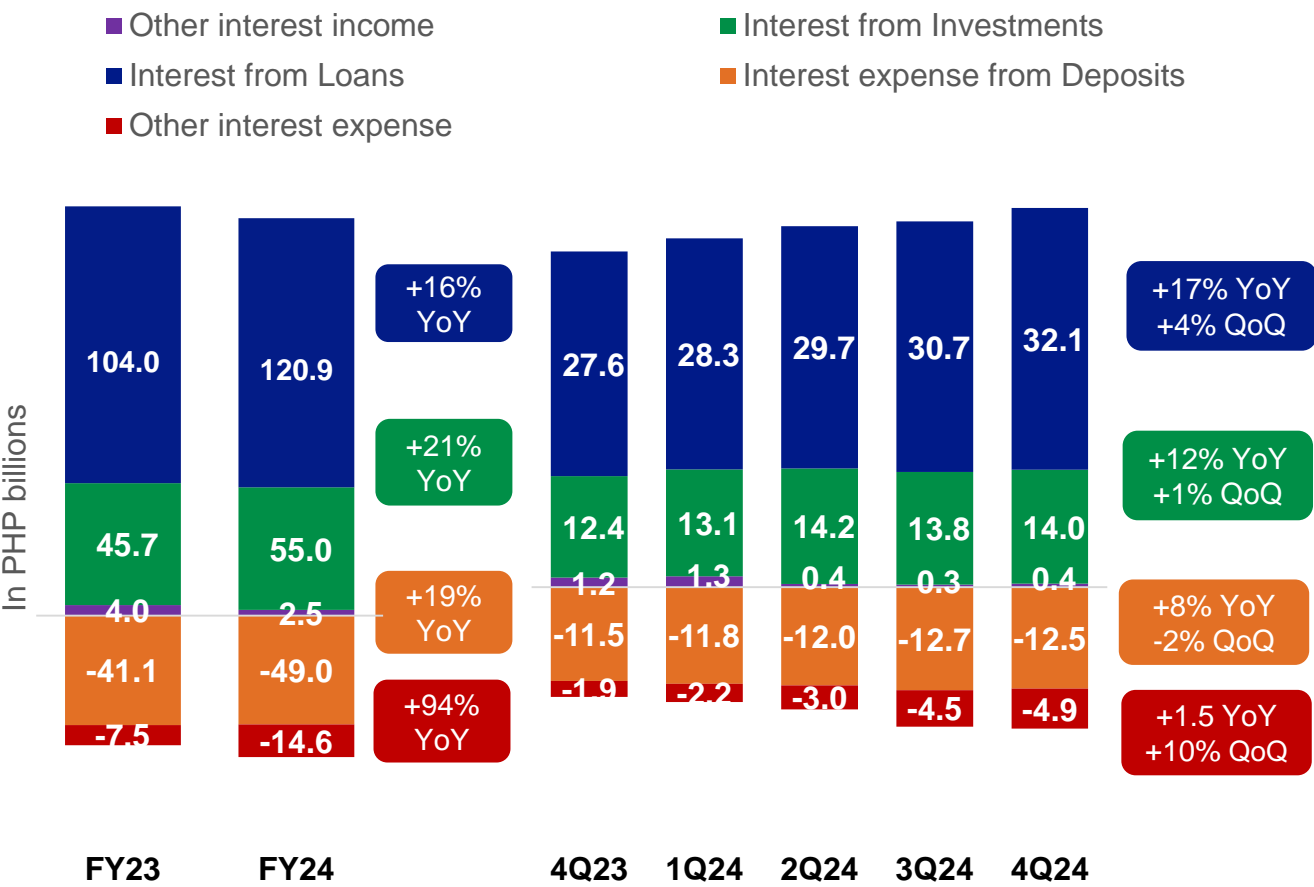
FY24 earnings highlights

Opex Taxes & NCI Trading & FX Fees and other Noll Net Interest Income Provisions

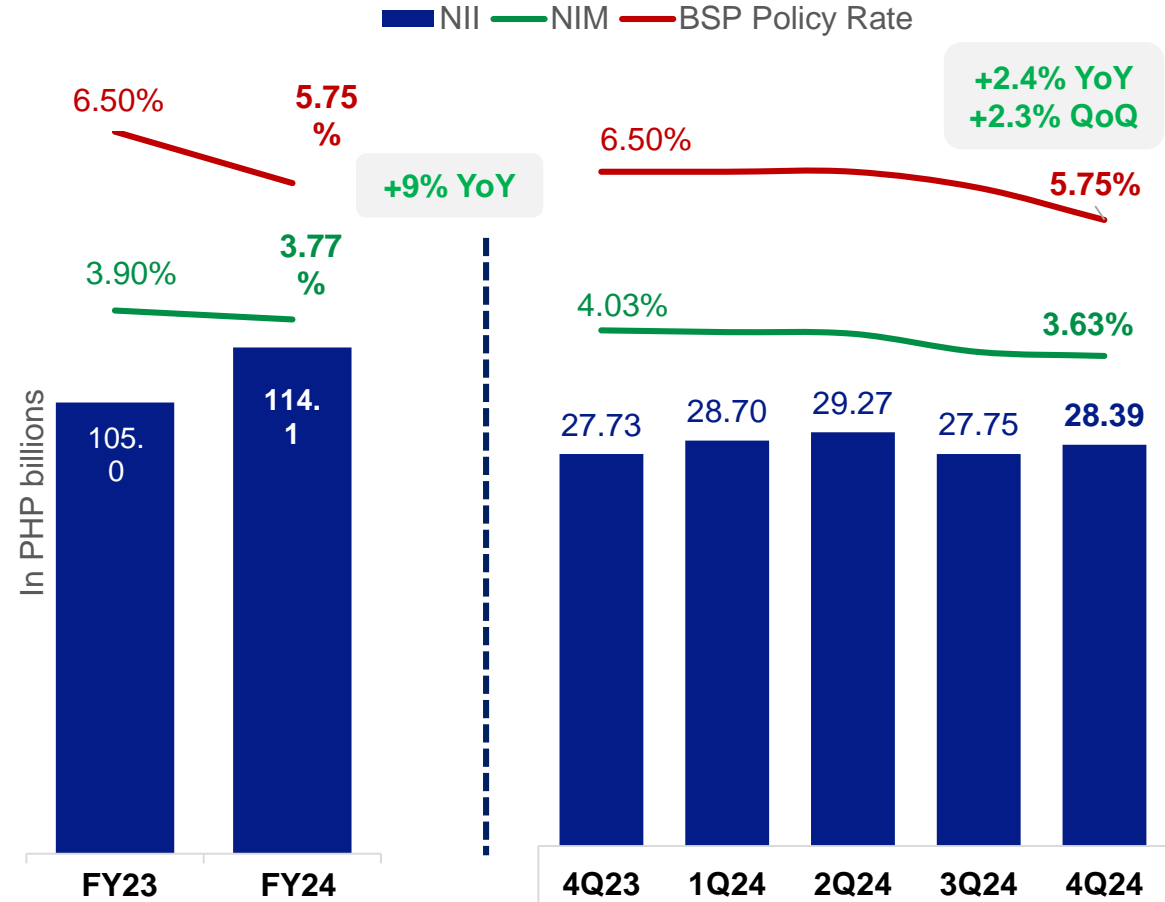


Net interest income drivers

Asset growth driving build-up in interest from loans

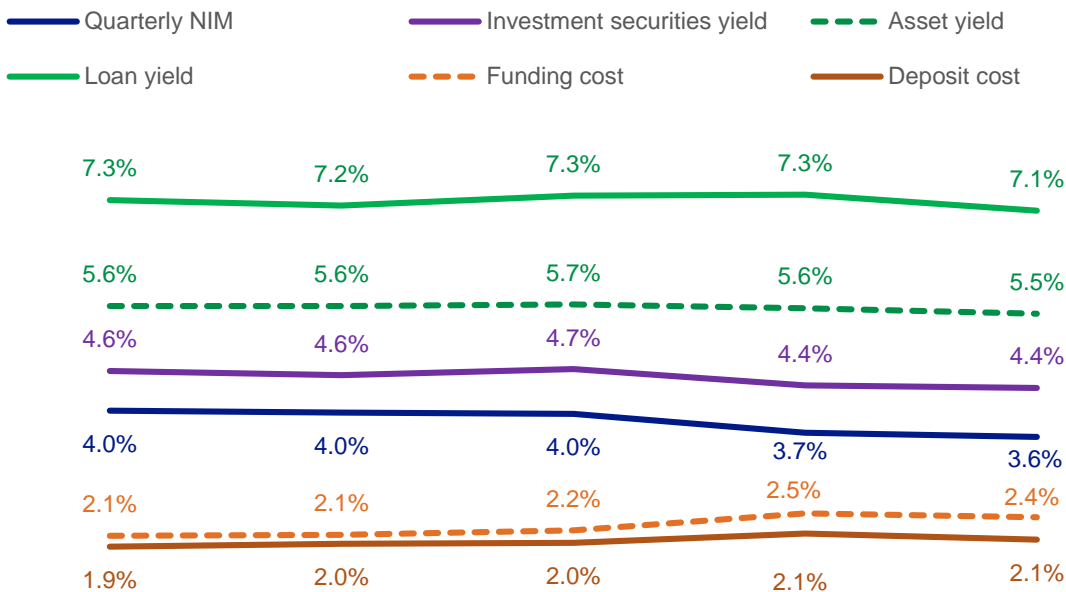


Margins easing on elevated funding costs



Margin drivers

Weaker 4Q NIM from funding strategy shift



4Q23 1Q24 2Q24 3Q24 4Q24

Policy rate	6.50%	6.50%	6.50%	6.25%	5.75%
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- Notes:
- NIM = Net Interest Income / Ave. Interest Earning Assets
 - Asset Yield = Annualized Gross Interest Income / Ave. Interest Earning Assets
 - Loan Yield = Annualized Gross Interest Income from Loans / Ave. Gross Loans (Previously Net Loans)
 - Funding Cost = Annualized Gross Interest Expense / Ave. Interest Bearing Liabilities
 - Deposit Cost = Annualized Gross Deposit Expense / Ave. Deposits

Stable to improving yields in home and auto loans



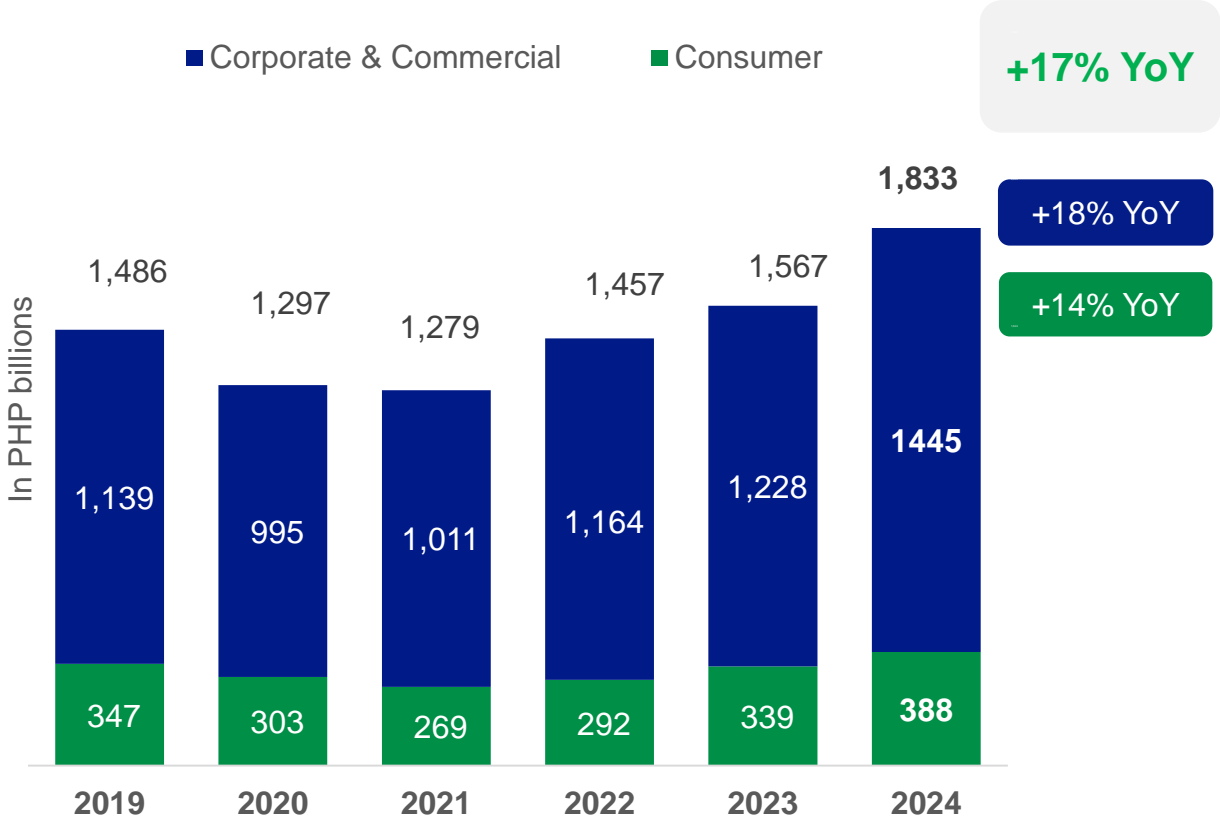
4Q23 1Q24 2Q24 3Q24 4Q24

- Notes:
- Gross yield on loans net of Unearned Interest and Discount (UID)
 - Credit card rate cap set at 2% on Nov 2020, raised to 3% on Feb 2023



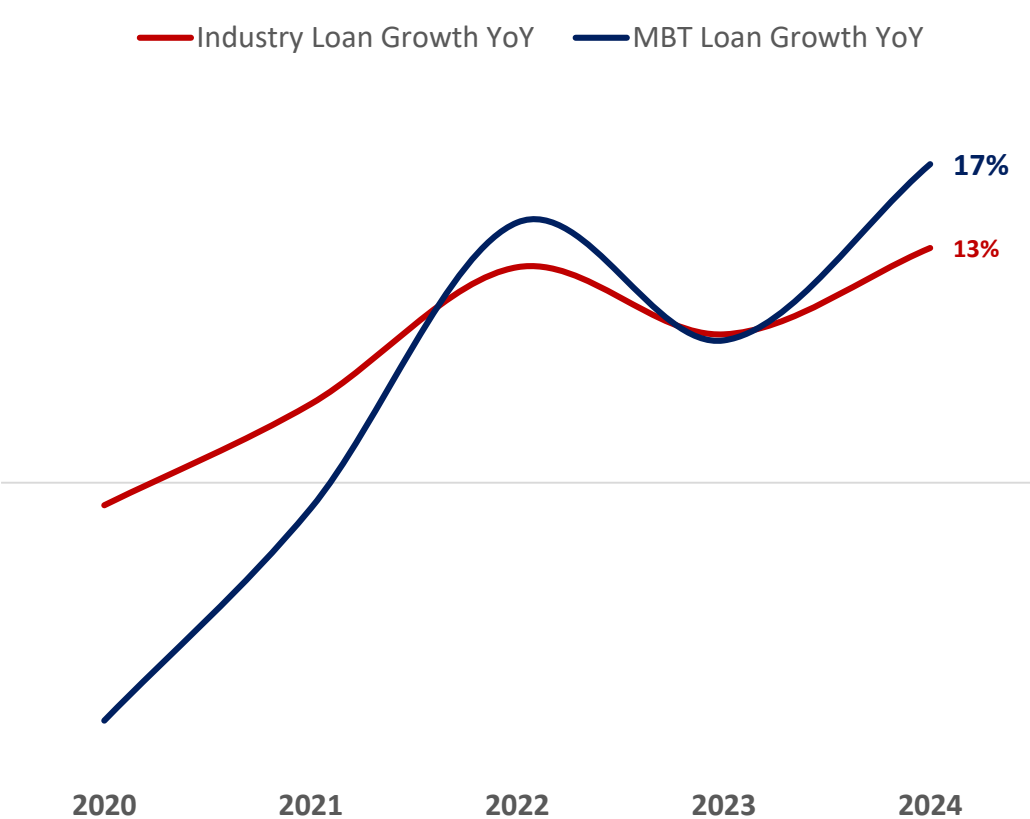
Loan portfolio profile

Strong commercial and consumer growth



Note: Gross of Unearned Interest and Discount (UID)

Outpacing industry growth

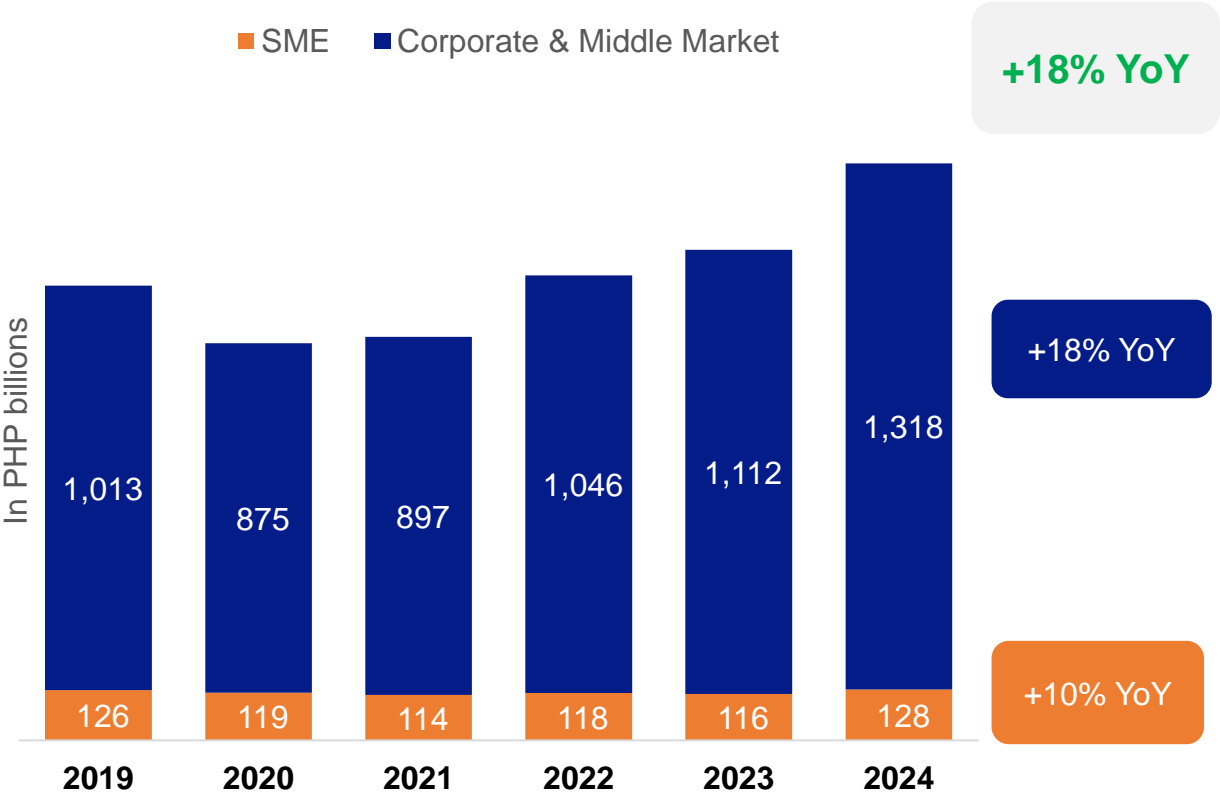


Note: Industry Loan Growth YoY is 11M24



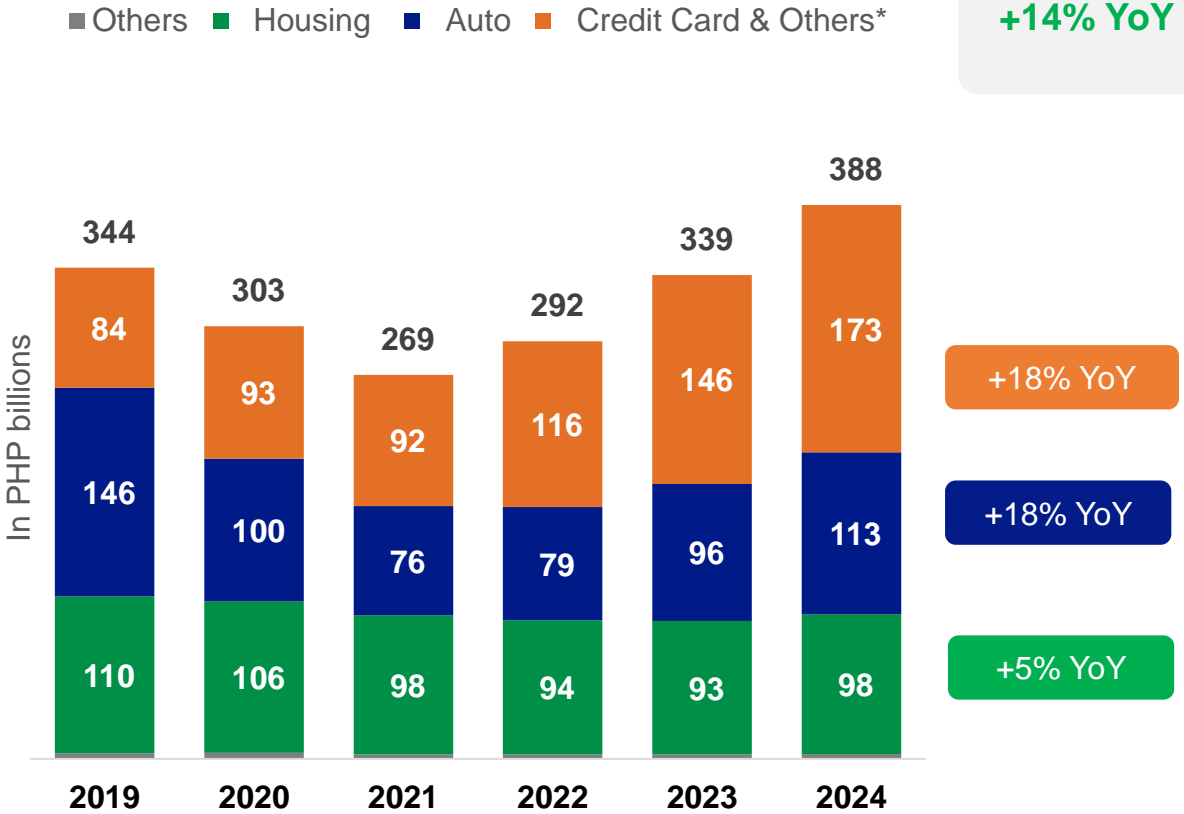
Loan growth drivers

Robust demand from top and mid-sized corporates



Note: BSP defines SMEs as enterprises with assets worth up to P100 mn

Credit card and auto loans still leading retail build up

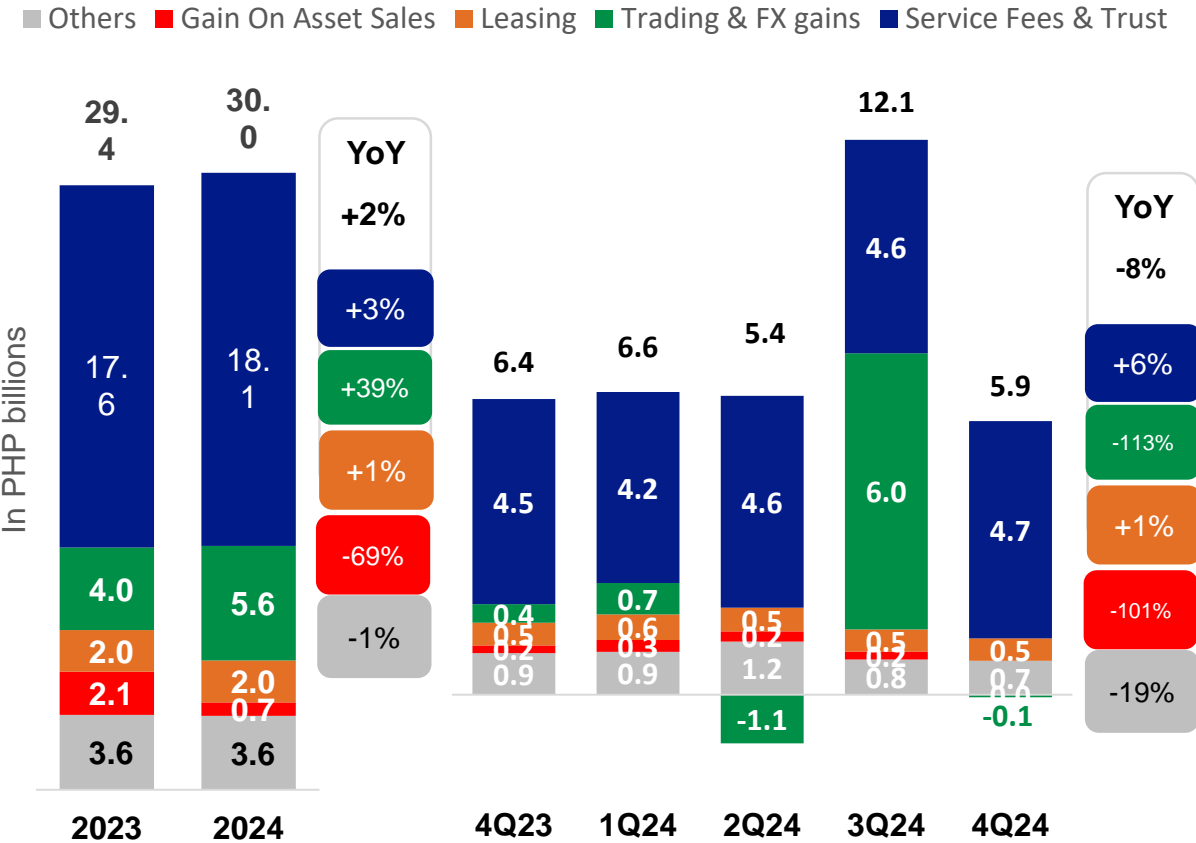


*Note: Gross of Unearned Interest and Discount (UID)
Credit card receivables net of UID amounted to P158bn, +17% YoY



Non-interest income drivers

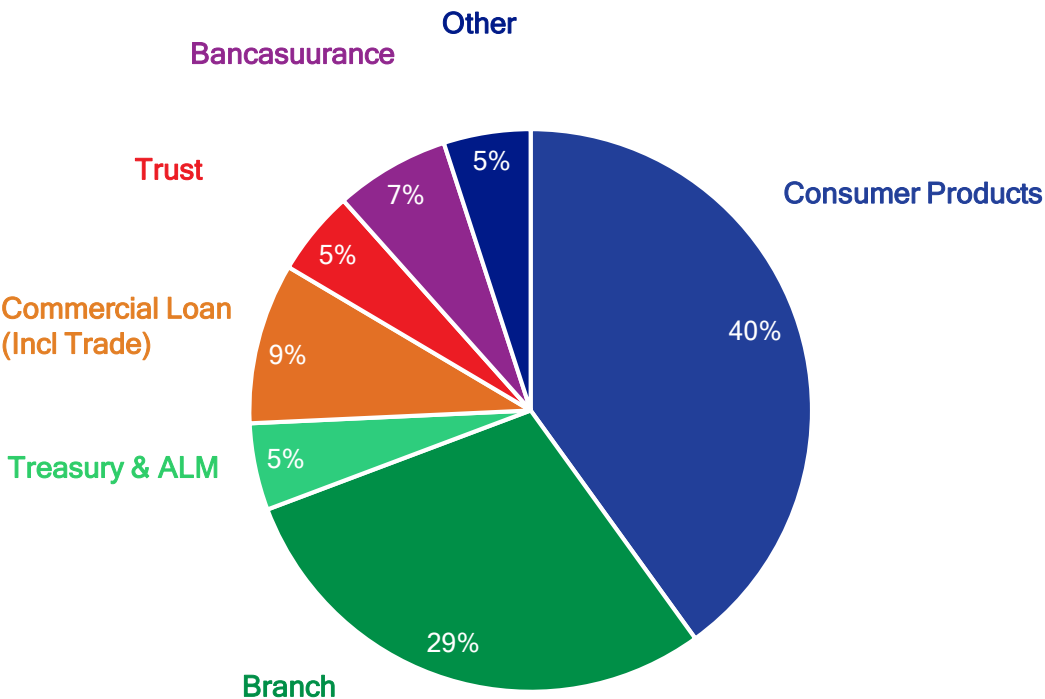
Robust trading income, steady fees



Note: Others include Dividend income, Gain on recognition of investment properties, Recovery on charged-off assets, IT and other fees

Consumer products retains biggest share of fee income

Breakdown of NOII excluding Trading Income

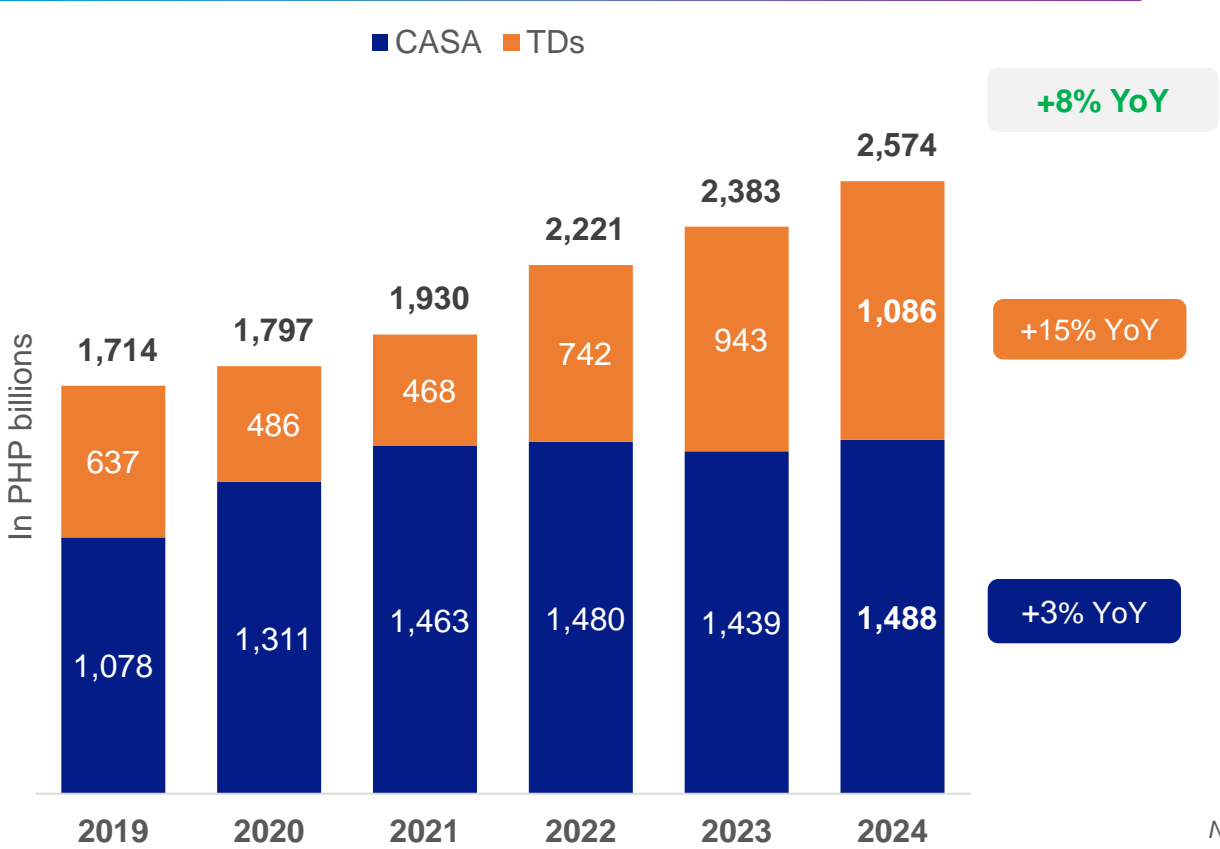


Others include other Service Fees, Miscellaneous Income, Recoveries, and Dividend Income

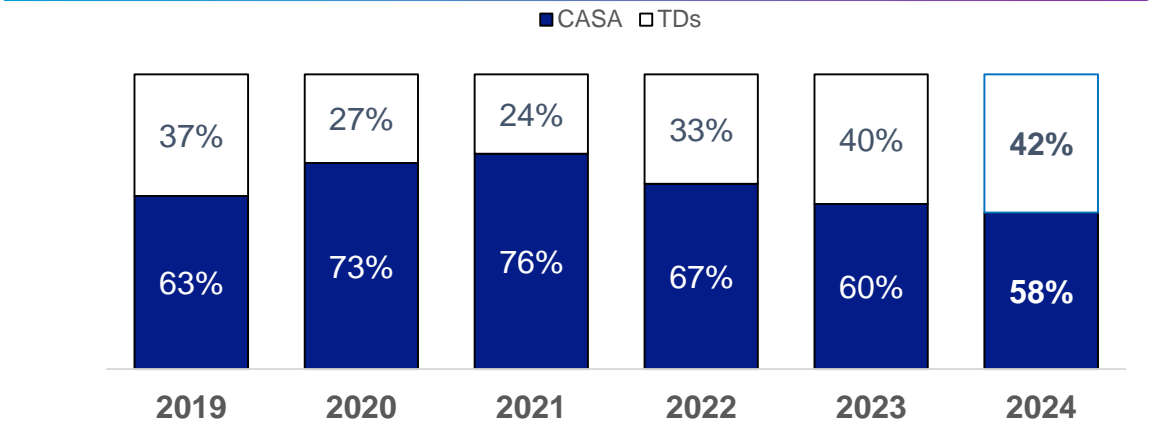


Deposit profile

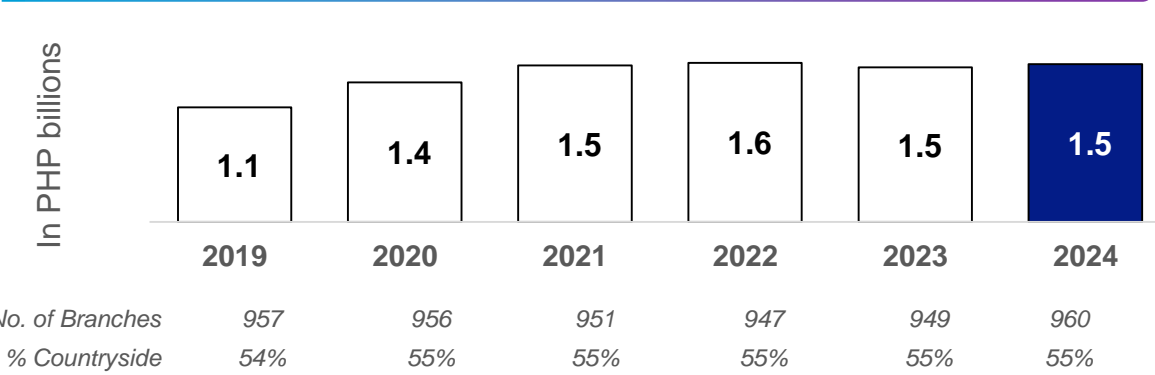
Managing high cost deposits



CASA ratio normalizing to pre-pandemic level



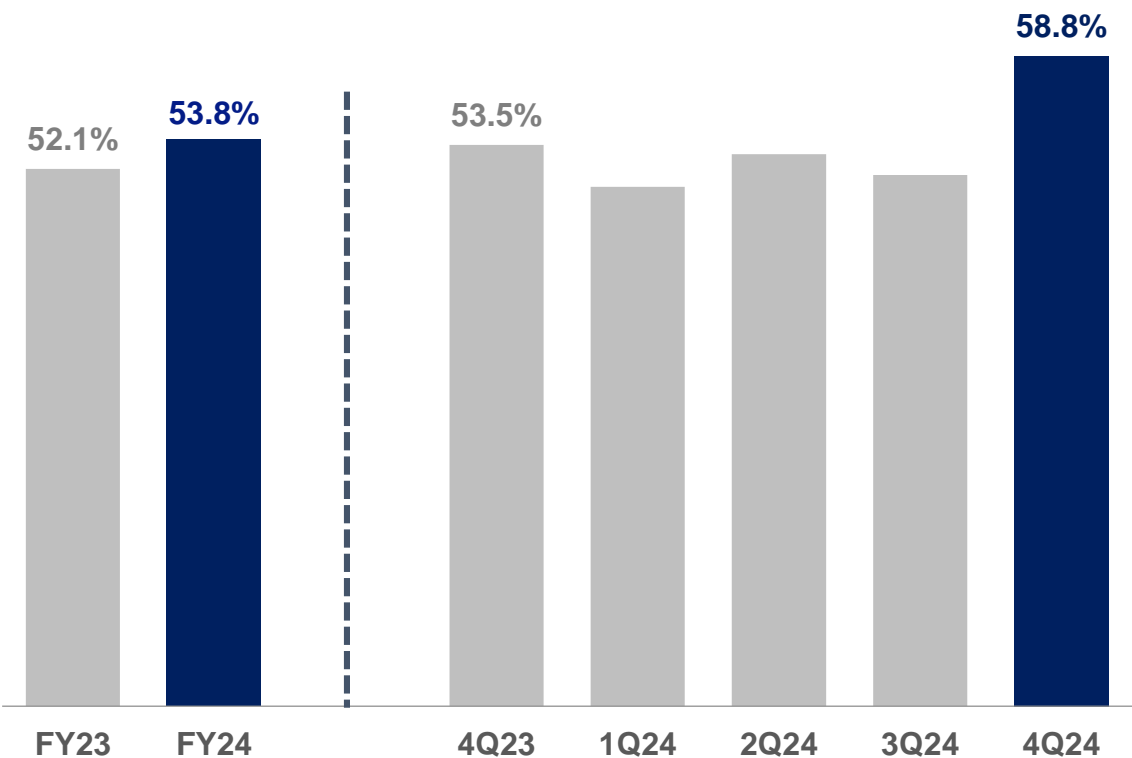
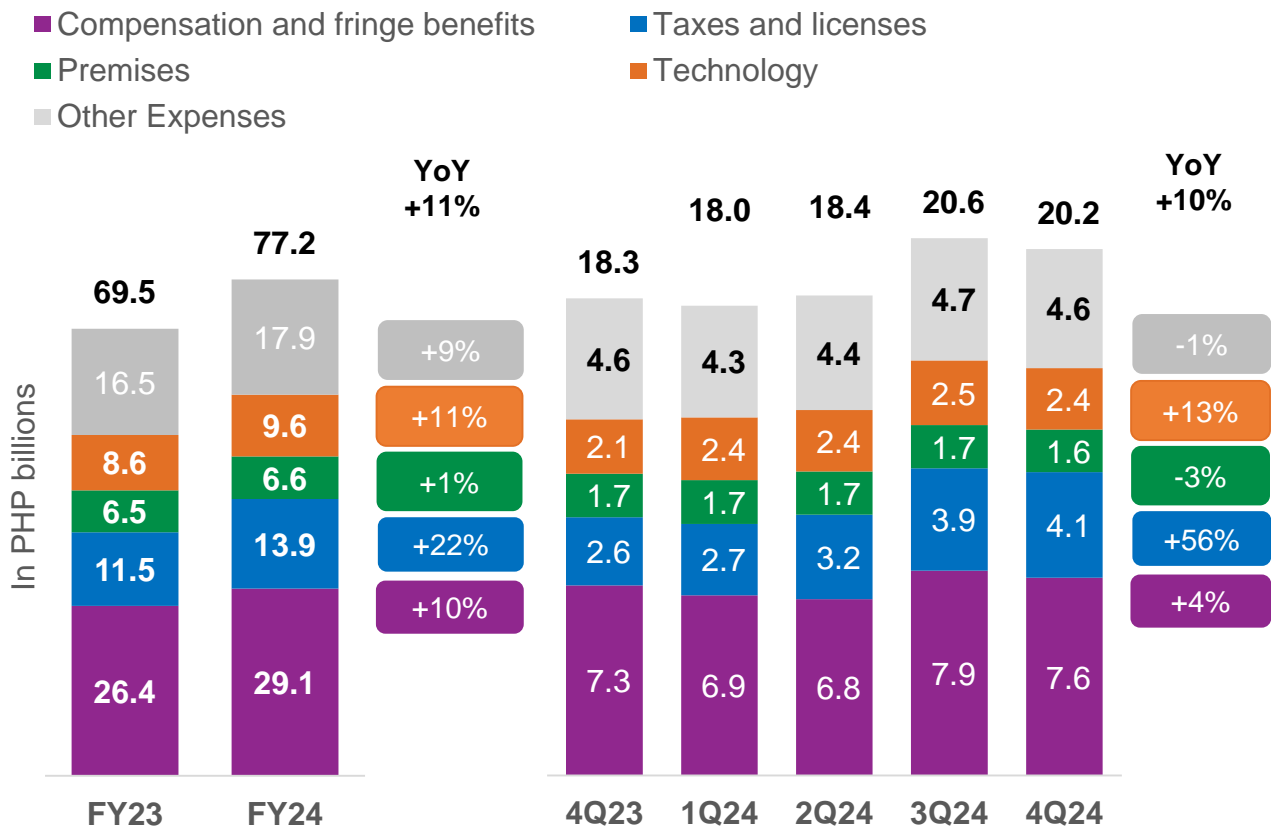
CASA deposits per branch largely stable



Operating expense breakdown

Higher costs largely driven by capacity expansion

Full Year Cost to income ratio kept at low 50s



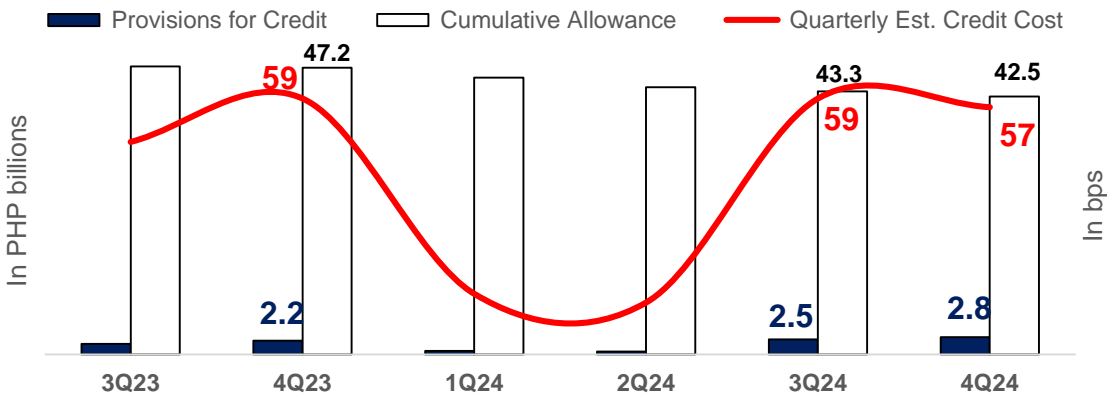
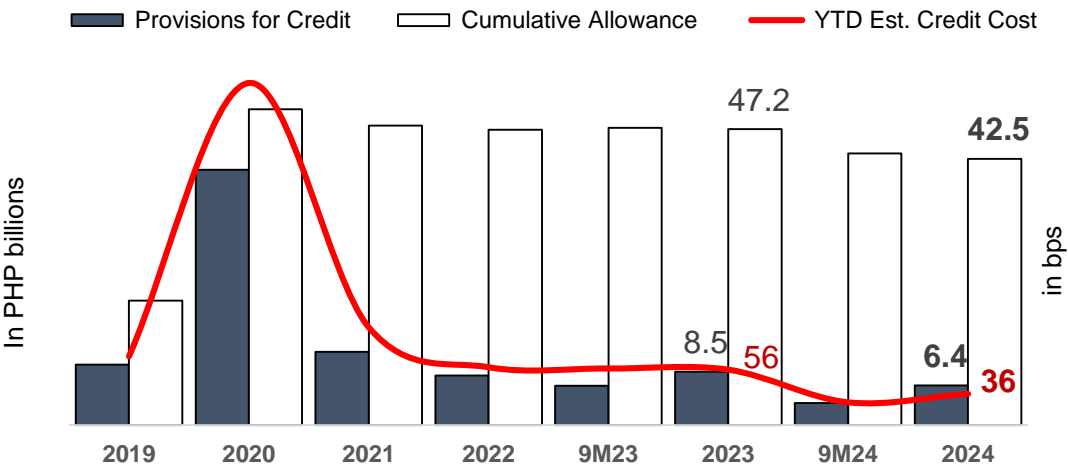
Note: Others include Insurance, Security, messengerial and janitorial services, Advertising, Management, professional and supervision fees, Travel and communication

Note: Operating income used does not include MBT's share in net income of investees



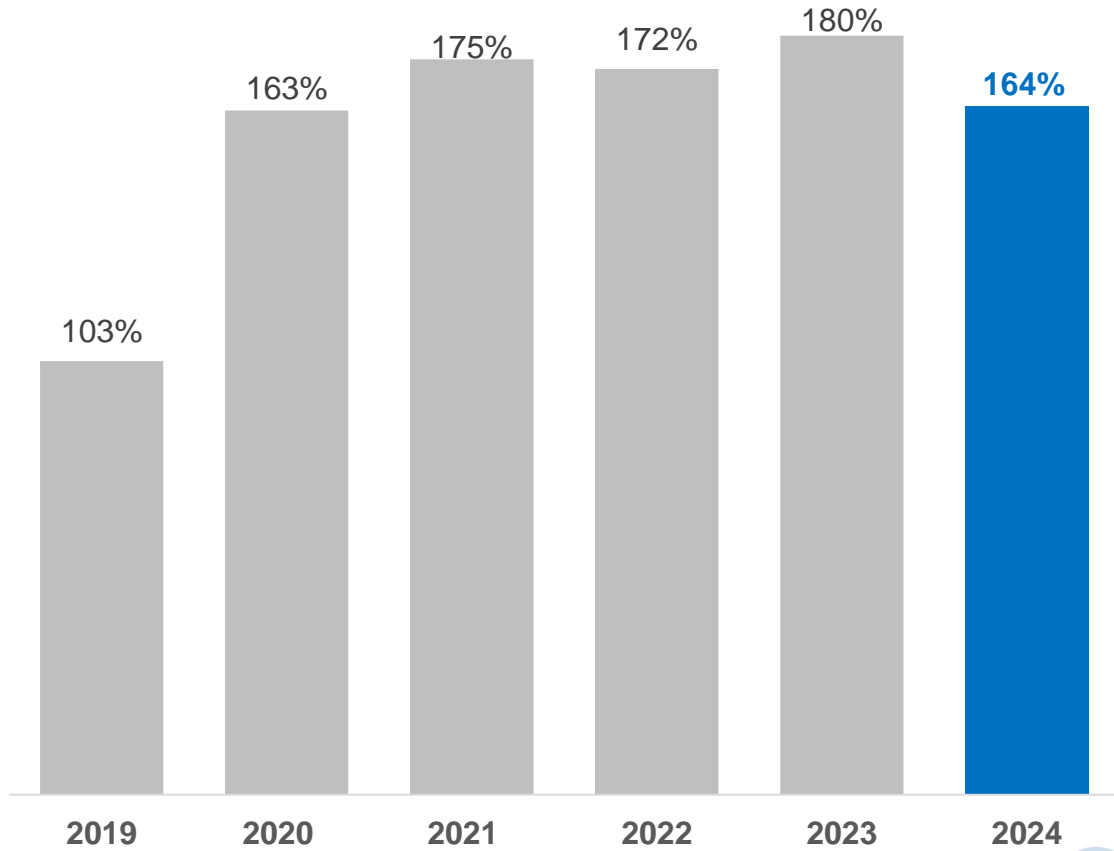
Provisions trend

Credit costs normalize but still below historical level



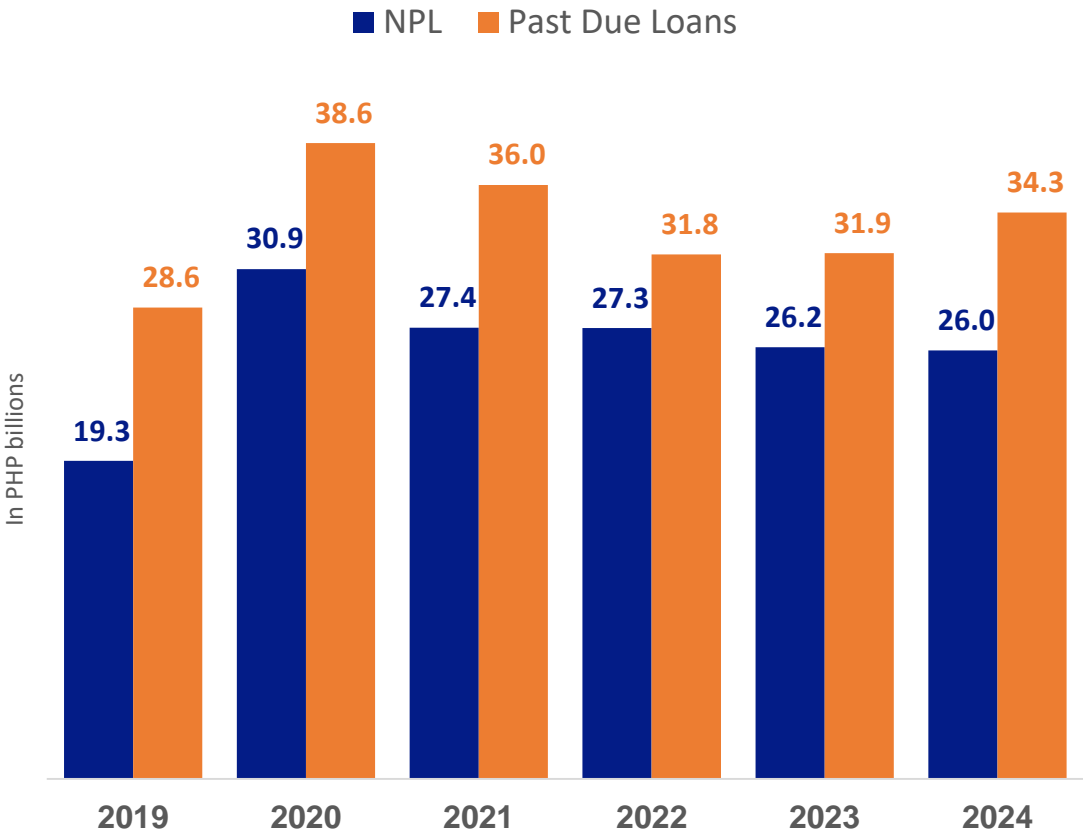
Note: Estimated credit cost = Annualized Provisions for Credit / Ave. Gross Loans & Receivables
2019: P10P10.0mm 2020: P10P10.0mm 2021: P10P10.0mm 2022: P10P10.0mm 2023: P10P10.0mm 2024: P10P10.0mm

NPL cover remains substantial



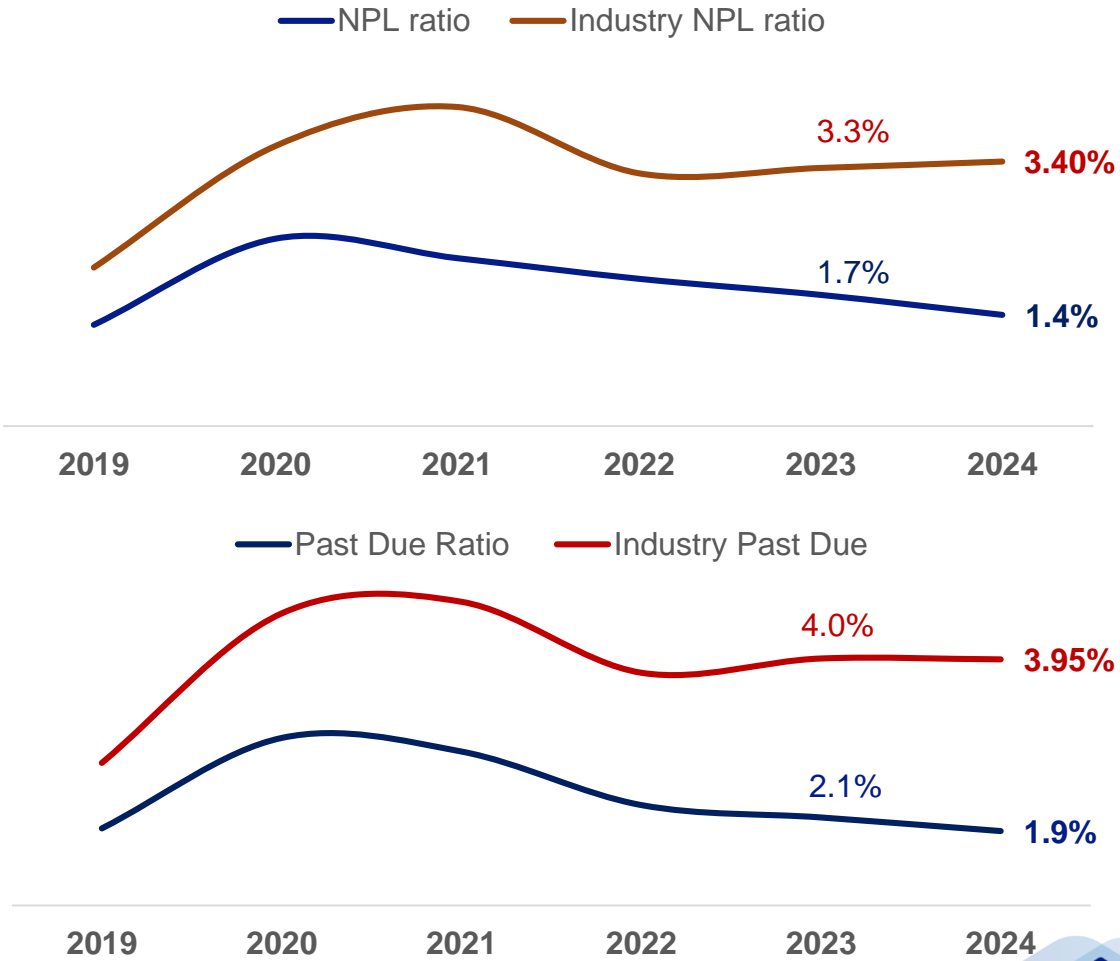
Asset quality indicators

Stable asset NPL levels despite portfolio expansion



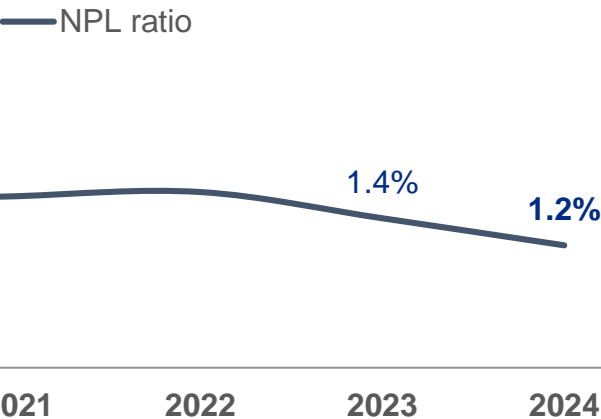
Note: Gross loans net of Unearned Interest and Discount (UID)
Industry Data refers to the latest Philippine Banking Sector data from the BSP

NPL/Past Due ratios well below industry level



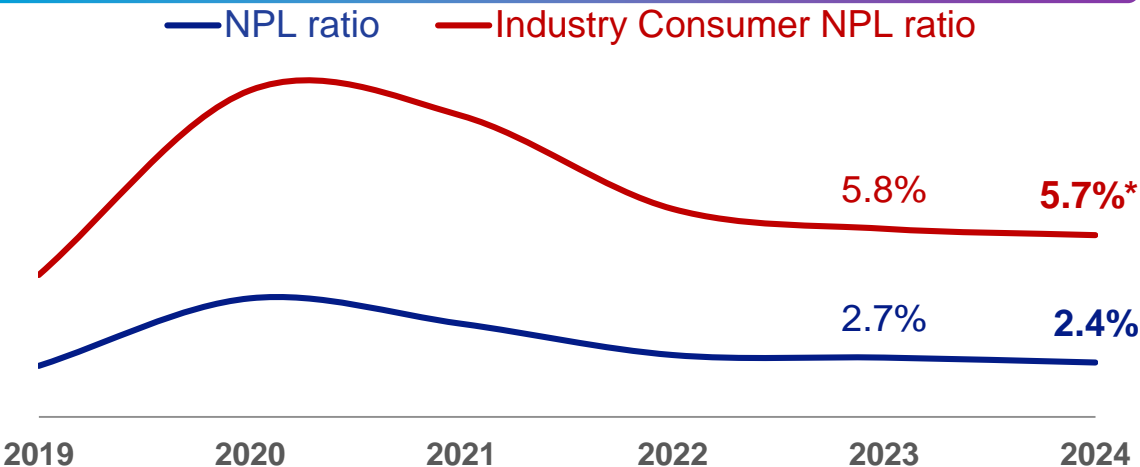
Asset quality indicators

Commercial NPL ratio continues to ease



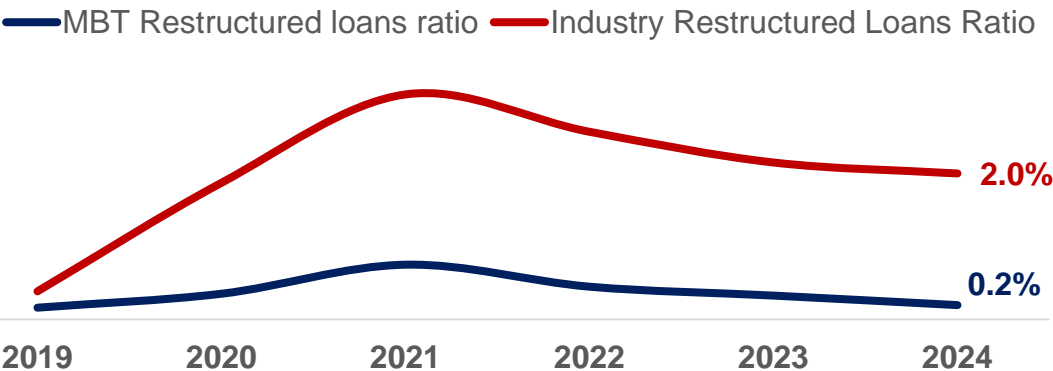
Note: NPL Ratios computed using Net of Unearned Interest and Discount (UID)
*Industry Data refers to Philippine Banking Sector data from the BSP

Consumer NPL ratio well below industry levels



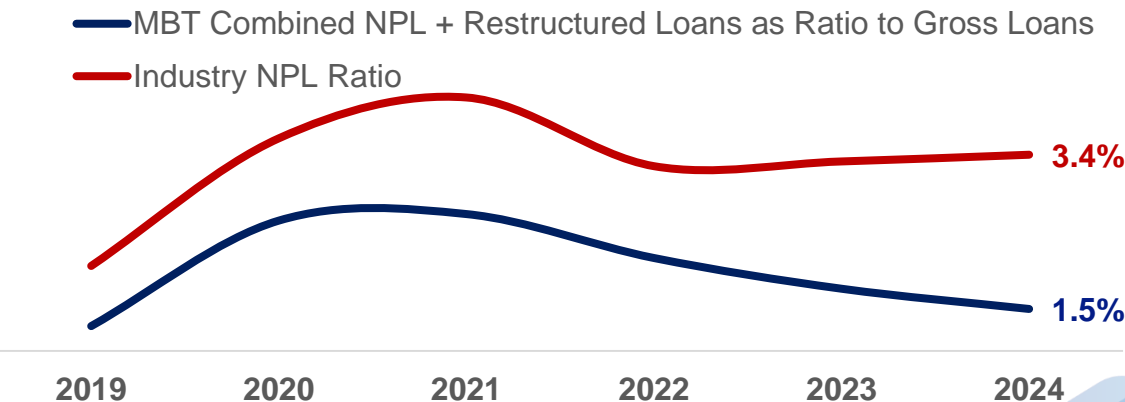
*Note: Industry Ratio as of September 2024

Restructured loans remains minimal



Note: Gross loans net of Unearned Interest and Discount (UID)
*Industry Data refers to the latest Philippine Banking Sector data from the BSP
2024 Metropolitan Bank & Trust Company

Combined NPLs and Restructured loans well below industry NPLs

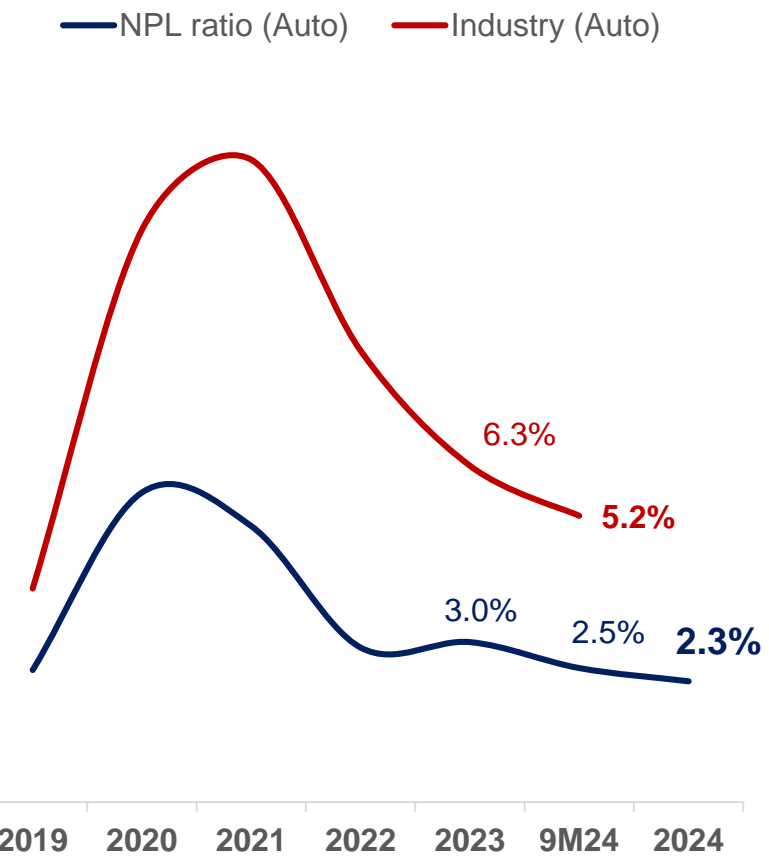


Note: Restructured Loans – Performing

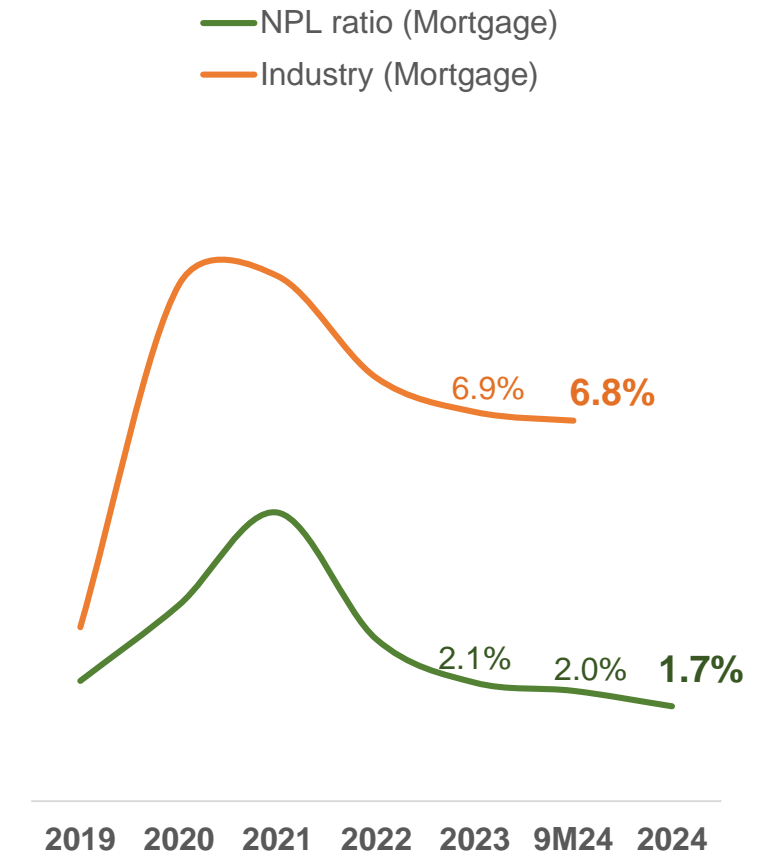


Consumer asset quality trend

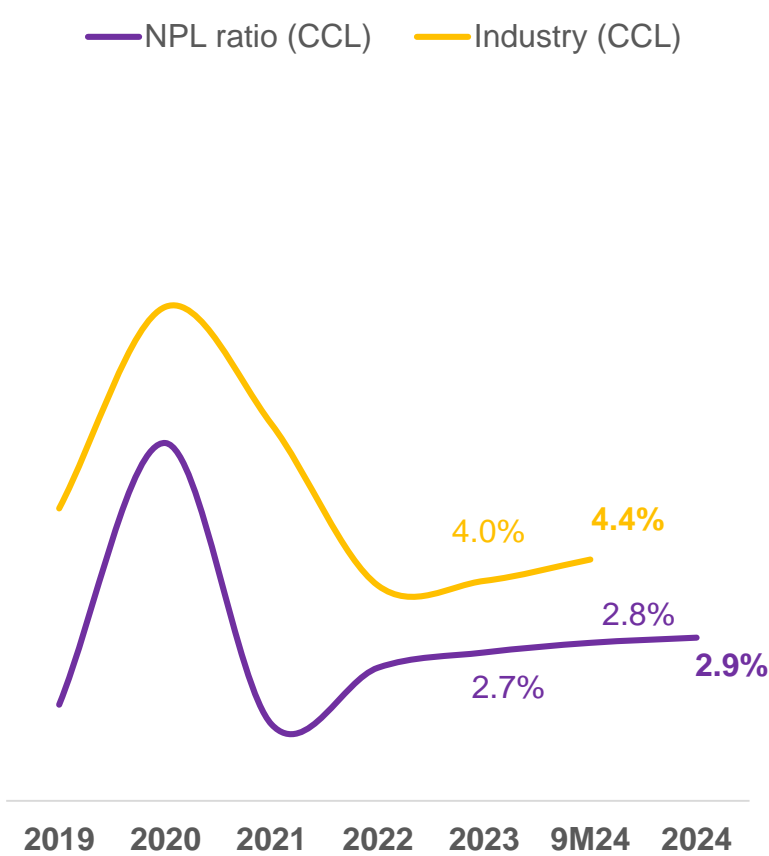
Auto NPL ratio still improving



Mortgage NPL ratio still improving



Slight pick-up in credit card NPL ratio

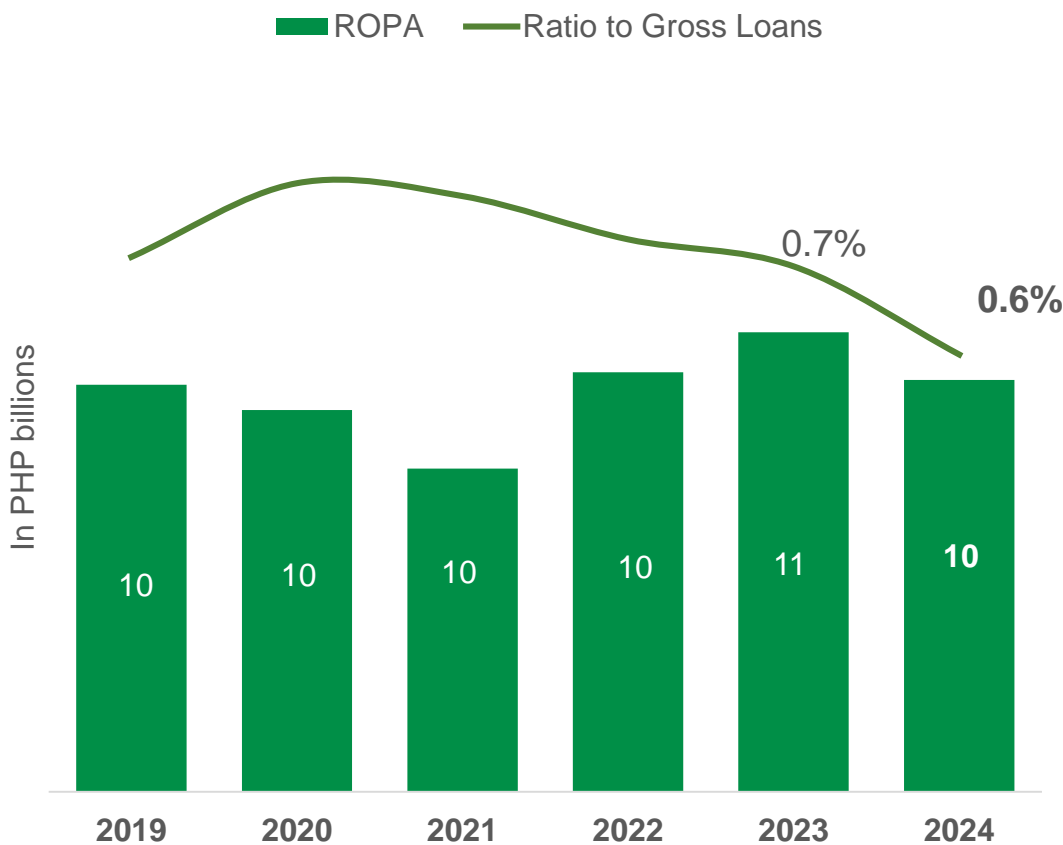


*Note: NPL Ratios computed using Net of Unearned Interest and Discount (UID)
Industry Data refers to Philippine Banking Sector data from the BSP
Industry Ratio as of September 2024*

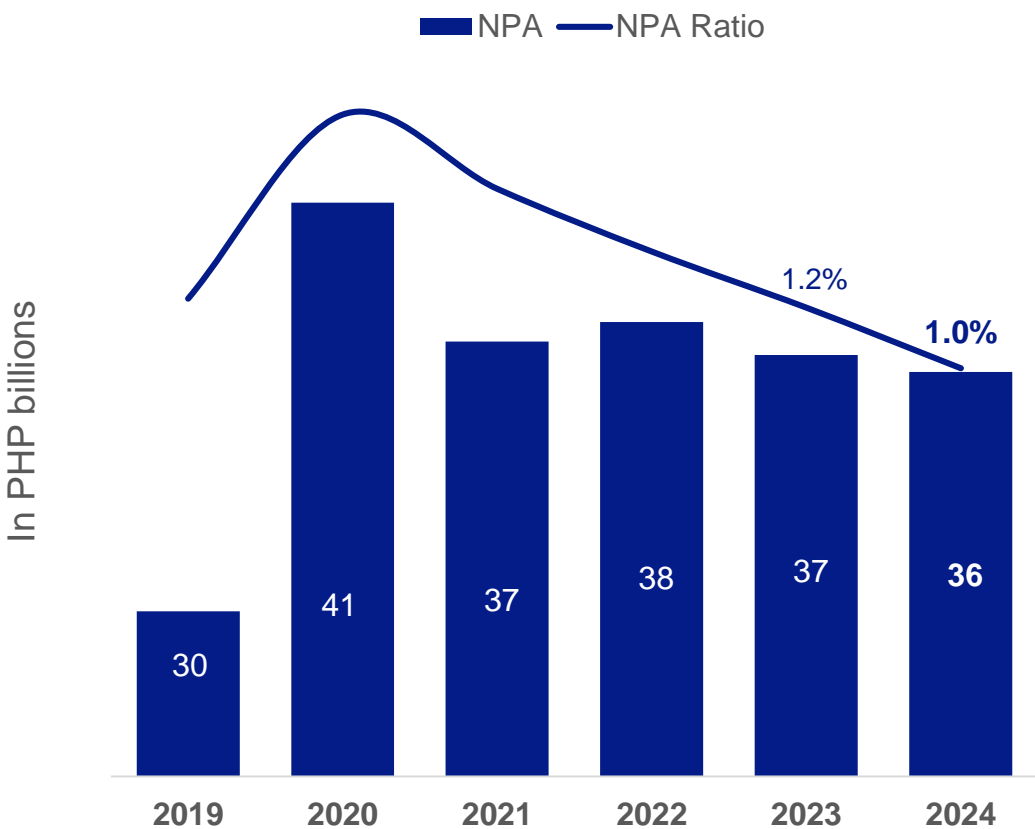


Full Year Other asset quality indicators

Real and other properties acquired (ROPA) slightly lower



Total non-performing assets (NPA) well under control

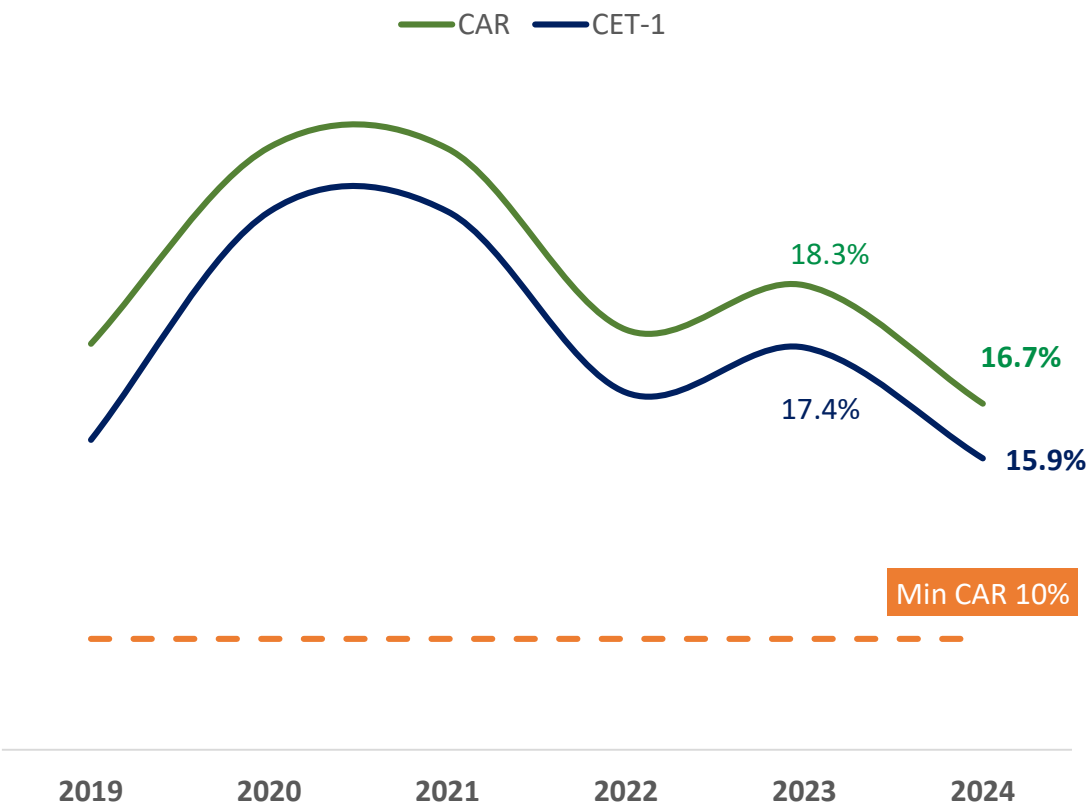


Note: $NPA = ROPA + NPL$

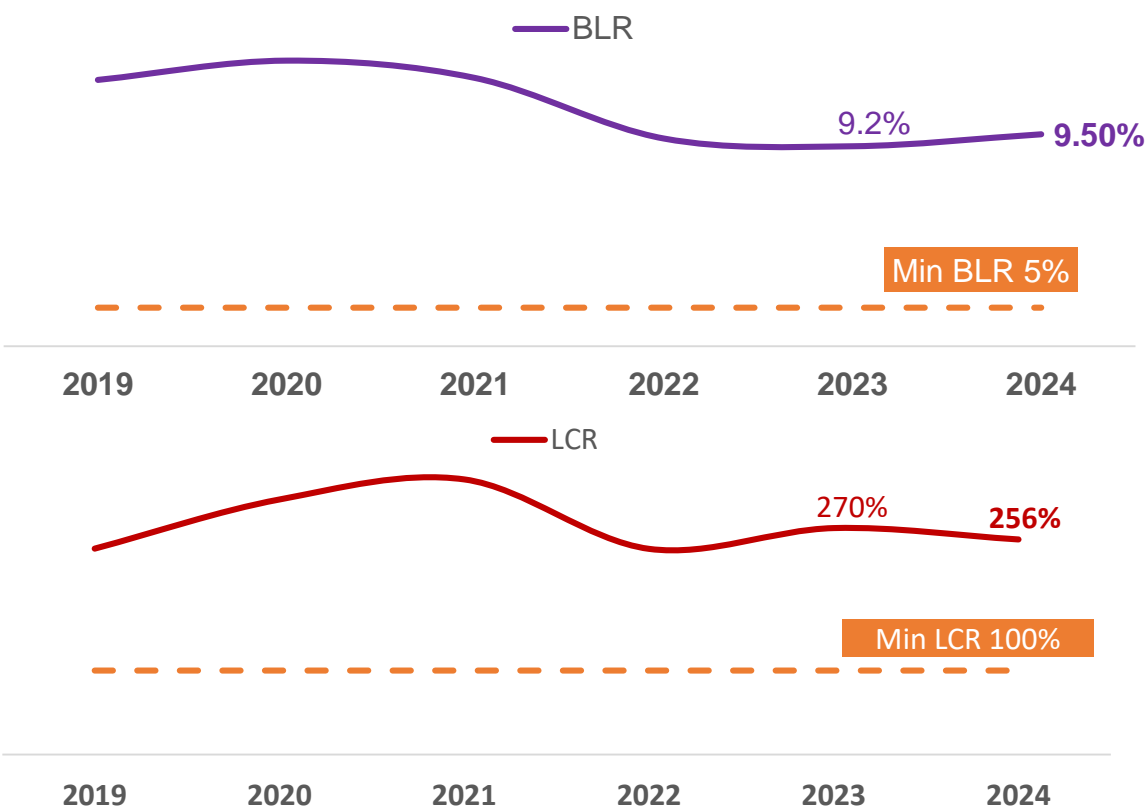


Capital and liquidity

High capital ratios offers strong buffers against risks

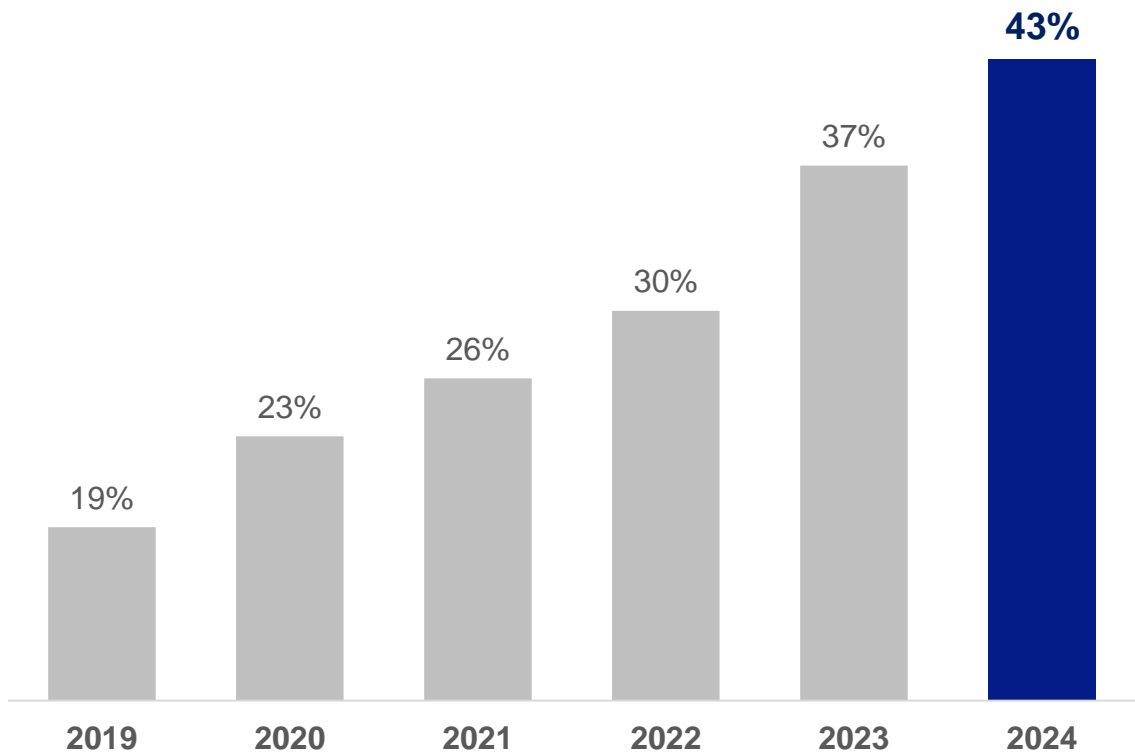


Liquidity ratios well above threshold

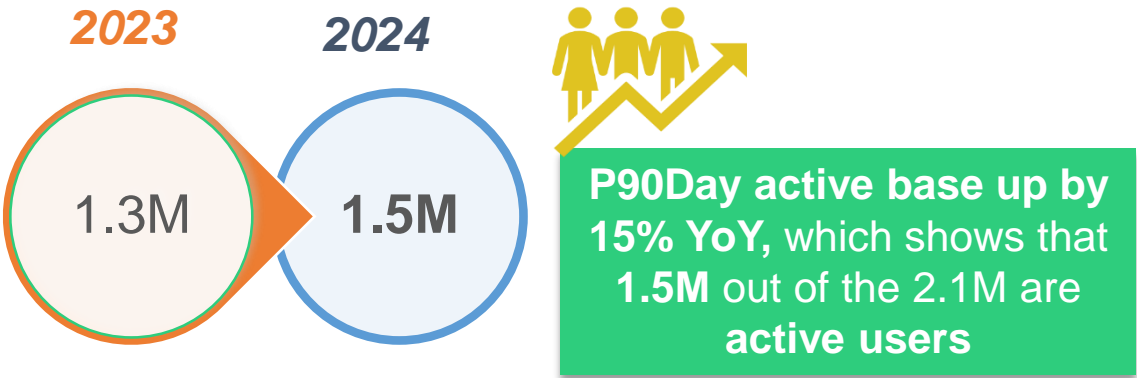


Digital Metrics on Retail Clients

2024 ended at **43%** digital penetration, up from **37% PY**, with **2.1M** total digital users



Dig pen - CASA 65% ; Credit Card 35%
Dig pen of newly acquired - CASA 46% ; Credit Card 59%



Note: Due to the decommissioning of MBS, active users are defined as MBO/MBOA transactors only. This is retroactively applied to the 2024 active user numbers.

Top transactions

1. Funds Transfer- Instapay, Paynow, Generate QR
2. Bills payment
3. Appkey activation

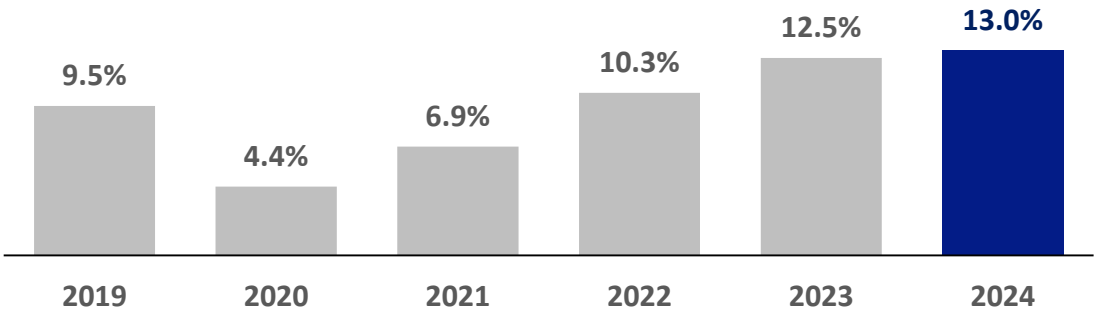
Fast growing

1. Cash2Go
2. Balance transfer
3. Send load
4. CASA SOA download

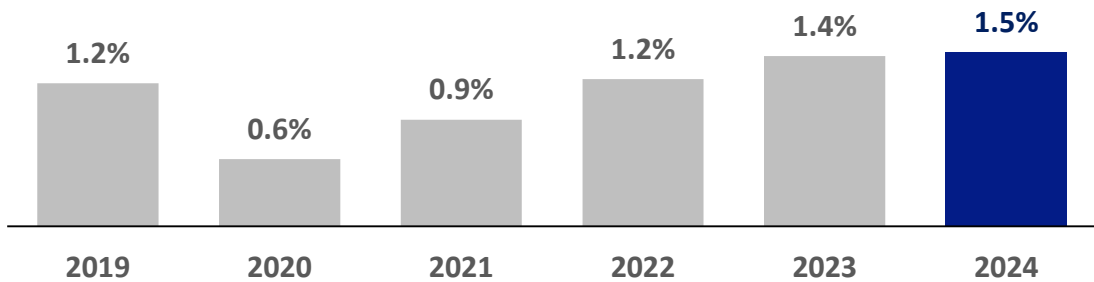


Return on Equity – Trend

Return on Equity (ROE) on an upward trajectory



Sustained Return on Assets (ROA) improvement



Medium-term ROE drivers

Portfolio Growth

- Grow loans portfolio by 1.5x-2.0x Real GDP
- Increase consumer to at least 25% of total portfolio

Improve Operational Efficiency

- Lower CIR to below 50% as digital investments improve efficiencies

Stable Asset Quality

- Manage credit costs at below 50 bps

Capital Optimization

- Conduct annual medium term capital planning exercise and review dividend policy



New Dividend Policy

1. Growth prospects intact
<ul style="list-style-type: none">Sufficient buffer to meet healthy loan demand sustainably over the medium term
2. Robust NPL risk buffers already in place
<ul style="list-style-type: none">NPL cover continues to remain ample vs. risk of rising NPLs
3. Sustainable medium-term CET1 Ratio
<ul style="list-style-type: none">Special dividend of Php2.00 to calibrate Bank's medium term CET1 ratio to sustainable levels of ~15% to support asset expansion strategies
4. Post-special dividend, CET1 Ratio still strong
<ul style="list-style-type: none">Well above minimum CET1 Ratio for D-SIBsStill significantly better than peers
5. Boost to ROE
<ul style="list-style-type: none">Higher payout reflects better profitability levelsSupportive of ROE recovery

Key information	
Regular Cash Dividends per share	<ul style="list-style-type: none">PHP3.00Semi-annual payout
Special Cash Dividends per share	<ul style="list-style-type: none">PHP2.00To be paid out in the 1st semester
Record Date	<ul style="list-style-type: none">1st payout: 6 March 20252nd payout: Exact date TBD(in September 2025)
Payment Date	<ul style="list-style-type: none">1st payout: 28 March 20252nd payout: Exact Date TBD(in September 2025)



Outlook – Positives and Challenges



- **Further recovery in discretionary spending and sustained capex led corporate demand.**
- **Stable asset quality and high NPL cover allow for more flexibility to manage cost of risk.**
- **Strong capital and liquidity position to continue supporting asset expansion and efforts to improve shareholder returns.**
- **More supportive regulatory measures such as more RRR cuts.**



- **A deterioration in macroeconomic conditions may adversely affect improving consumer and business sentiment capping loan demand and pose risk to asset quality**
 - Fall-out from global geopolitical crises and financial market instability affecting domestic market
 - Renewed inflationary pressure or worsening of FX volatility
- **Intensifying competition in both assets and liabilities affecting margins.**
- **Unforeseen changes in the regulatory landscape such as credit card rate caps, transfer fee waivers and higher taxes**



SUMMARY

- ✓ **Solid performance** was sustained owing to robust asset growth and healthy asset quality.
- ✓ **Strong balance sheet and liquidity ratios** have made Metrobank well-positioned to support clients' expanding needs in a growing economy.
- ✓ **Investments in capacity and IT capabilities** will be sustained to make banking easy and safe as we strive to increase customer count
- ✓ **Substantial NPL cover** serves as a buffer against macro and market uncertainty.
- ✓ Maintain **periodic capital planning and commitment to current strategies** to balance future growth and improve shareholder returns on a sustainable basis.



Financial Summary

In PHP billion

Income Statement	4Q23	4Q24	YoY	FY23	FY24	YoY
Net Interest Income	27.7	28.4	2%	105.0	114.1	9%
Non Interest Income	6.4	5.9	-8%	29.4	30.0	2%
Operating Income	34.2	34.3	0%	134.3	144.1	7%
Operating Expenses	18.3	20.2	10%	69.5	77.2	11%
PPOP	15.9	14.1	-11%	64.8	66.9	3%
Provision for Credit	-2.2	-2.8	30%	-9.0	-6.4	-29%
Provision for Taxes	-3.0	+1.5	-151%	-12.9	-11.3	-12%
Net Income	10.5	12.4	19%	42.2	48.1	14%

Balance Sheet	FY23	FY24	YoY
Total Assets	3,105	3,520	13.4%
Loans and Receivables, Gross	1,567	1,833	17%
Total Deposits	2,383	2,574	8%
CASA	1,439	1,488	3.4%
Equity	357	386	8.1%

Financial Ratios	FY23	FY24	YoY
NIM	3.90%	3.77%	-0.13 ppt
CIR	52.1%	53.8%	+1.74 ppts
ROE	12.0%	13.0%	+1.00 ppts
ROA	1.4%	1.5%	+0.03 ppts
NPL Ratio	1.7%	1.4%	-0.26 ppts
NPL Cover	180.3%	163.5%	-16.87 ppts
CAR	18.3%	16.7%	-1.60 ppts
CET-1	17.4%	15.9%	-1.50 ppts
Gross LDR	65.8%	71.2%	+5.44 ppts



ADDITIONAL INFORMATION

Metropolitan Bank & Trust Company (Metrobank)

Overview

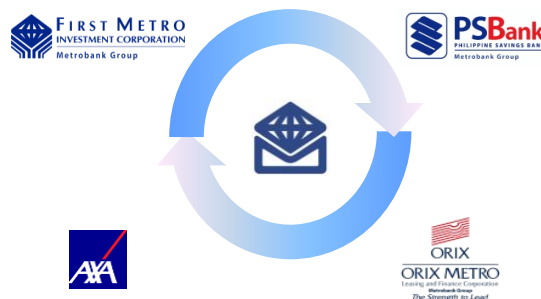
62

YEARS OF MULTI-AWARDED SERVICE EXCELLENCE

Founded in 1962 by a group of
Filipino-Chinese businessmen
led by Dr. George S. K. Ty

Listed in 1981 on the
Philippine Stock Exchange

DIVERSIFIED FINANCIAL CONGLOMERATE



TRADING INFORMATION

MBT PM | MBT.PS Ticker

USD 5.6 Bn Market cap

USD 3.5 Mn 3M Avg Daily Value T/O

22% Foreign Ownership

48% Public Float

As of February 20, 2025

BIG 3 BANK WITH LEADING MARKET POSITION

#1 #3 #3

Auto Loans	Credit Card Receivables*	Trust AUM
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STRATEGIC PRESENCE AND COVERAGE

DOMESTIC

960 branches
55% outside NCR

2,273 ATMs

OVERSEAS

- 29** branches, subsidiaries, offices
- 100+** remittance tie-ups
- 150+** remittance agents

INVESTMENT GRADE

CREDIT RATINGS

Moody's Baa2 Stable

FitchRatings BBB- Stable

Aligned with the Philippine sovereign rating

Financial Data (PHP bn)

FY 2024

Total Assets	3,520
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Loans and Receivables, Gross	1,833
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Total Deposits	2,574
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CASA	1.488
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Equity 386

CAR	16.7%
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CET-1	15.9%
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BEST BOND BANK IN THE PHILIPPINES

TOP MARKET MAKER

GOVERNMENT SECURITIES – BTr (2023)

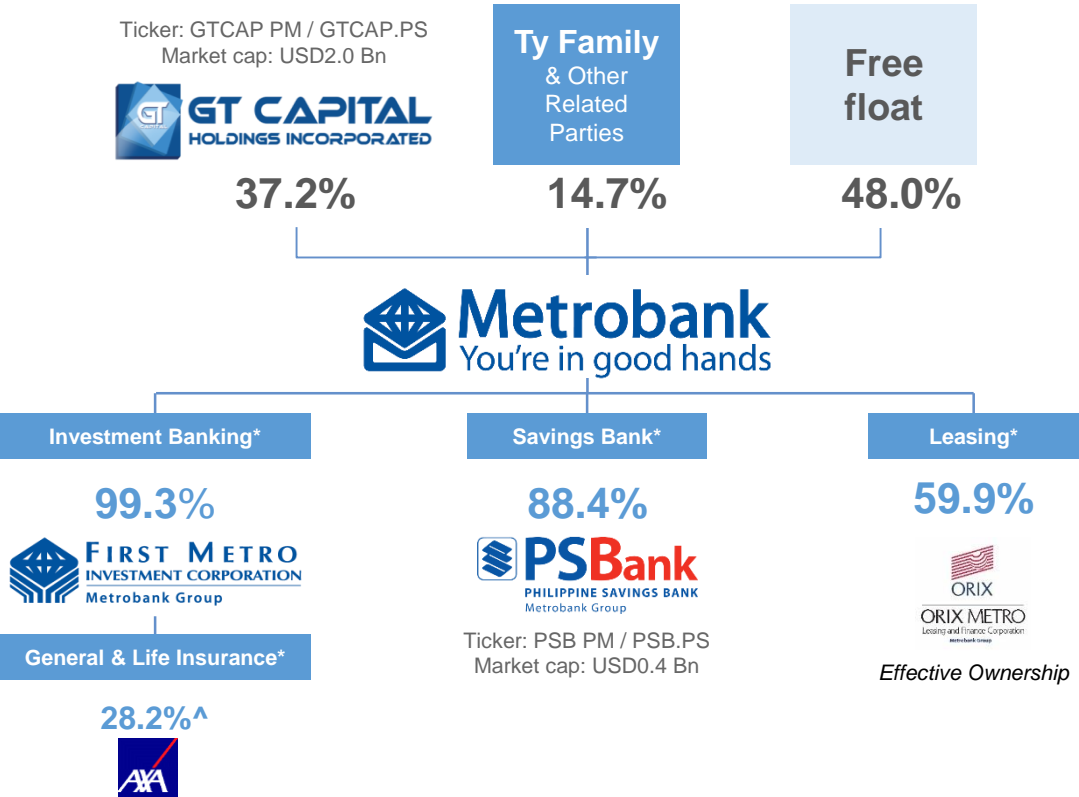
LARGEST TRADER

PHP FIXED INCOME SECURITIES



Ownership and Investment Information

CORPORATE STRUCTURE



Note: * Domestic subsidiaries only
^ MBT's Effective Ownership on AXA is at 28.0%

MARKET DATA

Trading information

Ticker (Bloomberg Reuters)	MBT.PM MBT.PS
Par value (PHP)	20.00
Outstanding shares	4,497,415,555
Stock price as of 20 February 2025	72.00
52-Week Range (Low High)	59.30 82.60
Market cap (USD Mn)	5,589
3-Month Avg Daily Trading Value (USD Mn)	3.5
3-Month Avg Daily Trading Volume (Mn)	159
Public Float	48%
Foreign Ownership	22%

	2022	2023	2024	
BVPS (PHP)	70.84	79.33	85.72	
EPS (PHP)	7.29	9.39	10.71	Last 4 quarters
Trailing P/BV (x)	0.8	0.6	0.9	Based on EOP share price
Trailing P/E (x)	7.4	5.5	6.8	
DPS (PHP)	3.00	3.00	5.00*	For the year

Note:
* **First tranche of 2025 Dividends of PHP3.50/sh (Reg: PHP1.50/sh and Special: PHP2.00/sh)**
Dividend Data: March 6, 2025 Payment Date: March 28, 2025
Second tranche of 2025 Dividends of PHP1.50/sh (Reg)
Dividend Data: TBD (In September 2025) Payment Date: TBD (In September 2025)



Extensive Domestic and Overseas Coverage

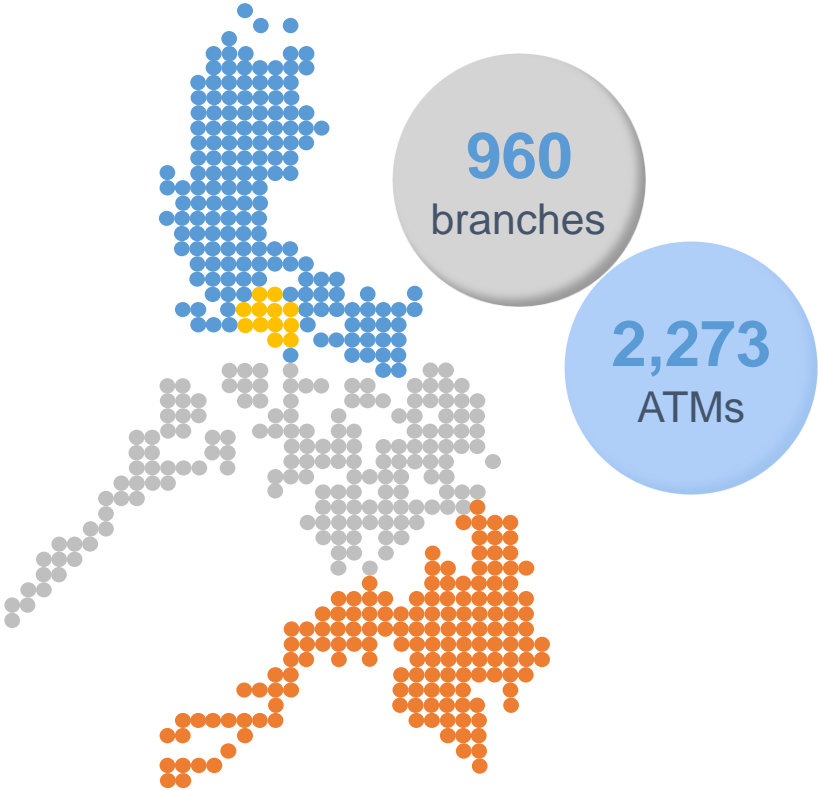


19,800+

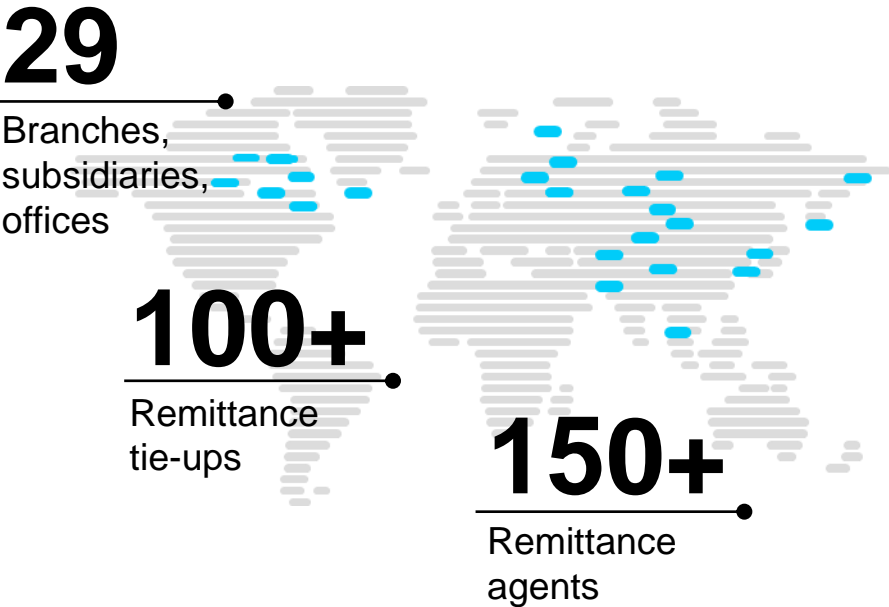
Total Group employee base

Note: Includes Parent + Major Subs of the Bank

Domestic Branch and ATM Networks



Overseas Network Coverage



Our Sustainability Journey

Enhancing the ESRM Framework

Our progress in embedding ESG in bank operations

CIRCULAR

METROBANK INITIATIVES

1085	Approved and disclosed sustainability governance framework and corporate strategy
1128	Developed envi & social risk management tools for both credit and operations. Capacity building and alignment in L1/L2/L3 policies for affected units ongoing
1149, 1187	Approved Sustainable Finance Framework aligned to BSP's Philippine SF Taxonomy Guidelines

We commit to work on aligning to ESG standards

YEAR

METROBANK PUBLIC RELEASES

2023	Sustainability governance framework and corporate strategy, and high-level components on envi & social risk management framework
2024	Expanded disclosure covers 10 exclusion list categories and alignment to UN Global Compact Principles
2025	External assurance for sustainable finance framework and release coal exposure transition roadmap

Improving our Sustainability Disclosures

Our approach to Sustainable Finance in Lending & Investing

ELIGIBLE GREEN U-O-P*

ELIGIBLE SOCIAL U-O-P*

Renewable Energy	Access to essential infrastructure
Clean Transportation	Access to essential education
Energy Efficiency	Access to essential health care
Green Buildings	Food security & food systems
Pollution Control & Prevention	Socio-economic empowerment
Water and Waste Management	Affordable Housing

We continue to contribute to sustainable development

CLIENT

SUSTAINABLE OBJECTIVE/S

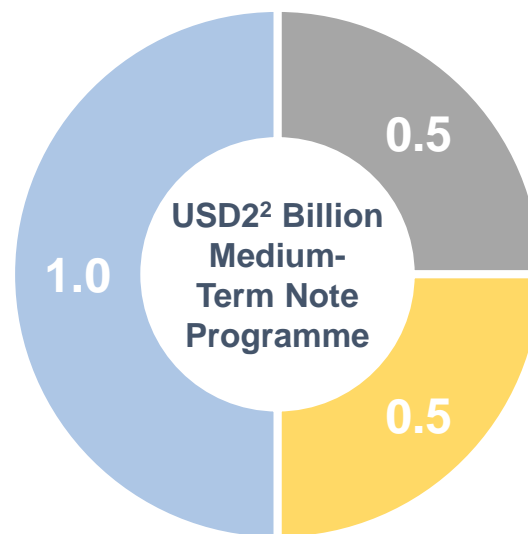
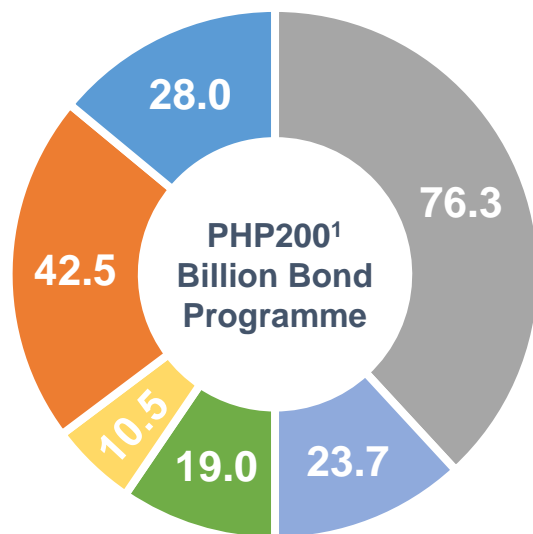
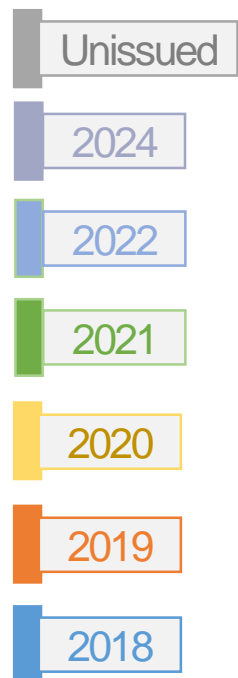
PLDT	May 2024: Supports nationwide fiber infrastructure upgrade which improves energy efficiency in support of their decarbonization roadmap.
ACEN	October 2023: Supports the continued expansion of their renewable energy portfolio.

Note: Only includes accounts that align to the approved eligible use of proceeds from the approved Metrobank SF Taxonomy

*Note: *U-O-P: Use of proceeds*



Debt Issuances



Bond Issuance
USD1 billion
5-Y and 10-Y USD Notes
Listed March 2024
5-Y: 5.375%
10Y: 5.50%
interest rate p.a.

¹The Board of Directors of Metrobank approved to update its PHP Bond and Commercial Paper Program to Up to PHP200 Billion of Issuances on 15 December 2021

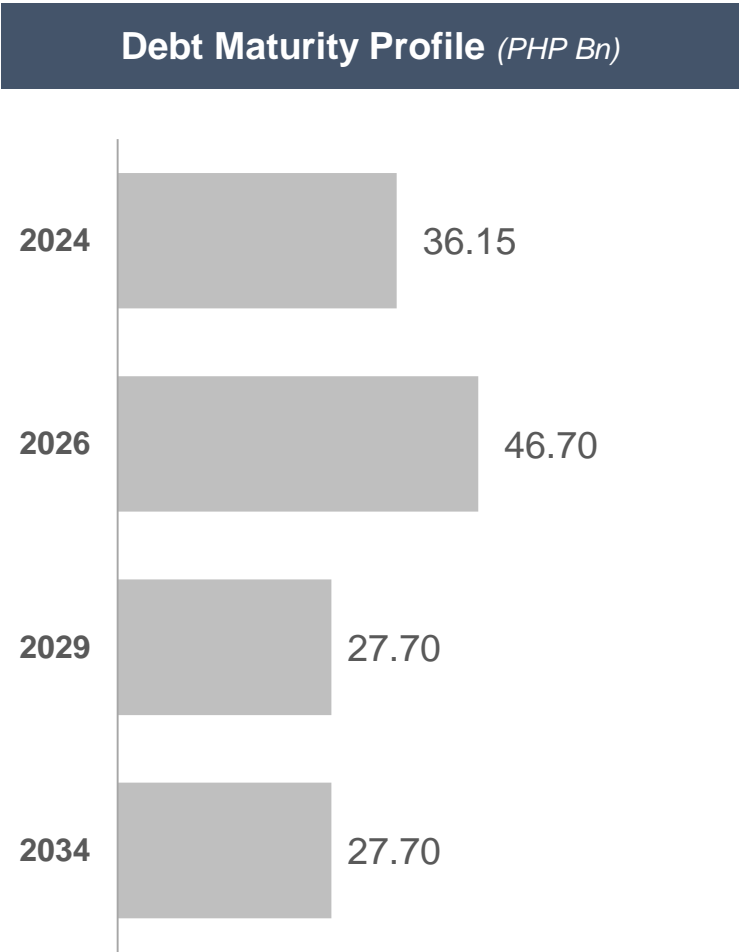
²The Board of Directors of Metrobank approved the Bank's USD2 Billion Medium Term Note Program on 22 March 2017



Outstanding Debt Issuances & Investment Grade Credit Ratings

Debt Issuance Details				
Type	Issue Date	Coupon Rate	Maturity Date	Amount (PHP Bn)
LTNCD	Jul-17	3.875%	Jul-24	3.75
	Oct-18	5.375%	Apr-24	8.68
PHP Bonds	Jun-21	3.600%	Sep-26	19.00
	Oct-22	5.000%	Apr-24	23.71
MTN	Jul-20	2.125%	Jan-26	USD500Mn*
	Mar-24	5-Year: 5.375% 10-Year: 5.50%	5-Year: Mar-29 10-Year: Mar-34	USD1Bn*

*Assuming USDPHP 55.3980 (March 14, 2024);
Note: Above table includes only MBT Parent Bank issuances



MOODY'S

Baa2
Stable

July-24

- High capitalization, with a proven history of shareholder support
- Robust asset quality and adequate profitability
- Strong liquidity, underpinned by leading domestic franchise

FitchRatings

BBB-
Stable

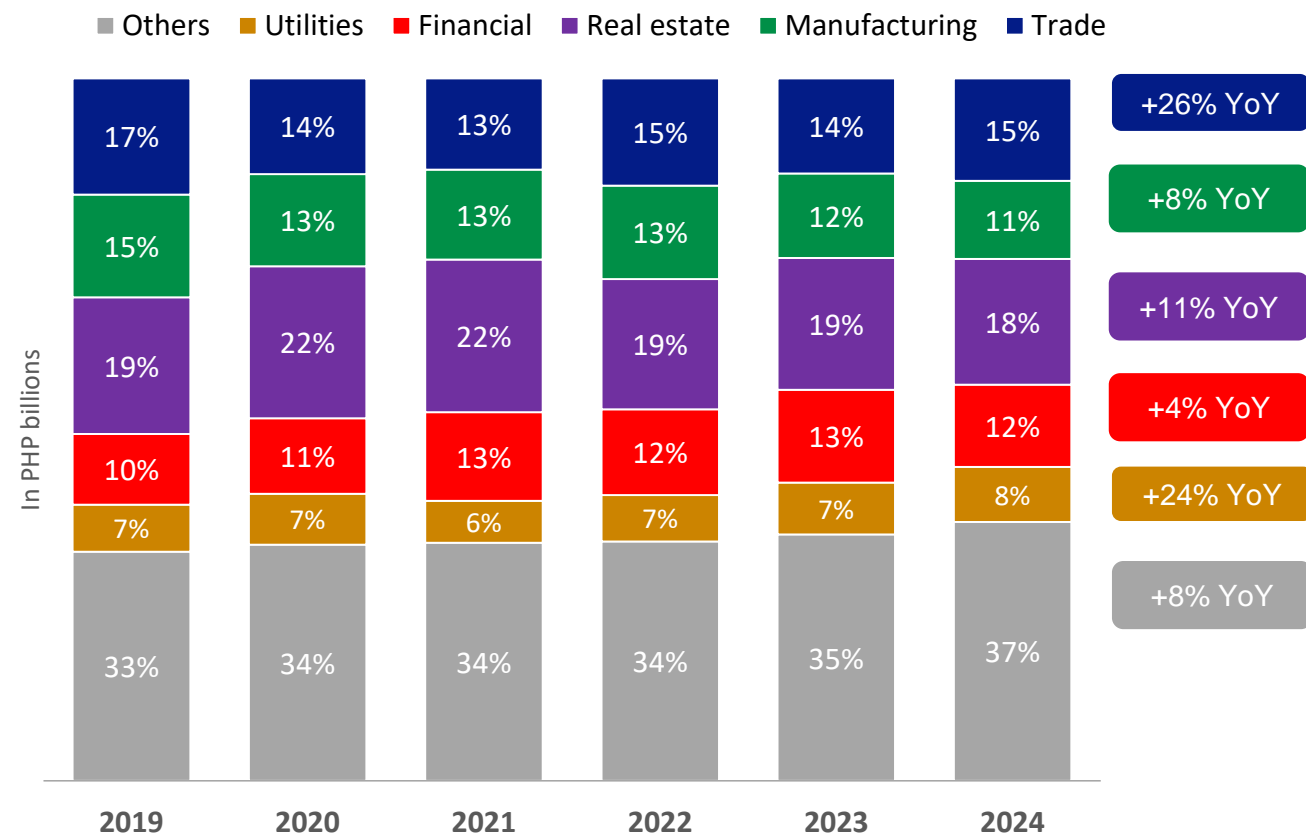
Sept-24

- High systemic importance; leading market franchise supporting its customer base and risk-adjusted returns growth
- Leading local franchise with superior asset quality relative to the industry
- Healthy capitalization, highest among its peers



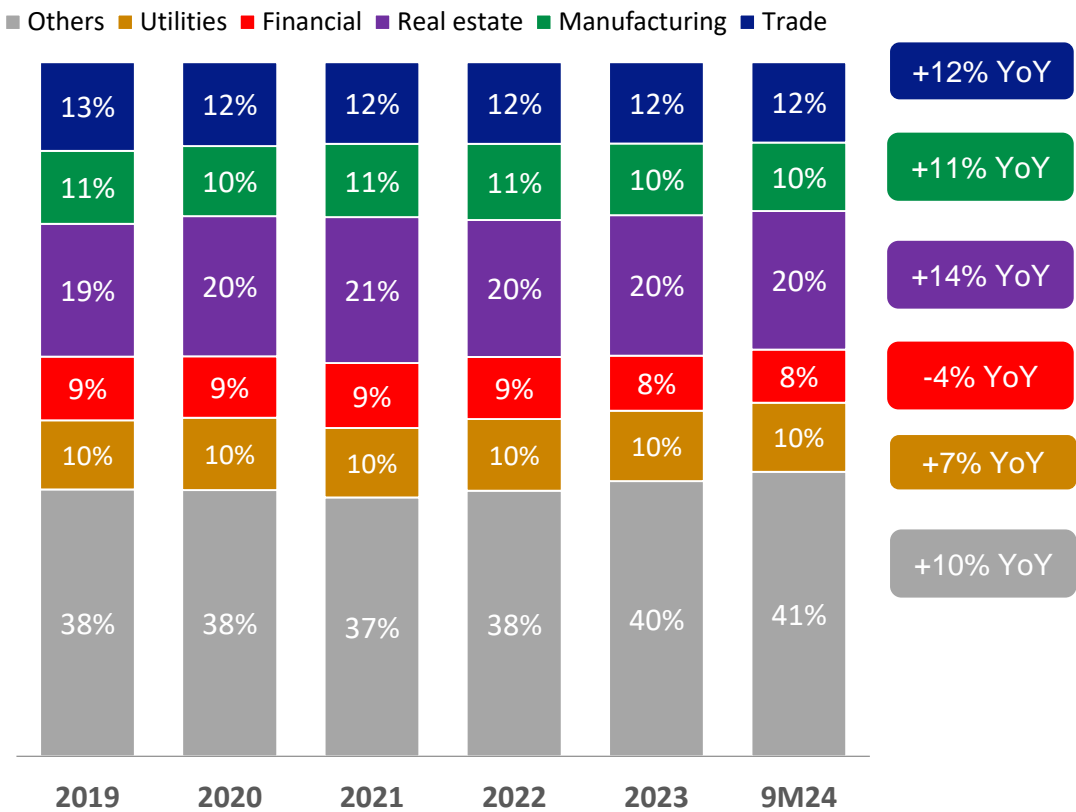
Loan Portfolio Breakdown

MBT Loan Portfolio By Industry



Based on Philippine Standard Industrial Classification
Others include Transport & storage, Construction, Agricultural, forestry and fishing; Accommodation & food service activities
Note: Reclassified Real Estate data before 2023; Transferred Mortgage from Activities of Household and Undifferentiated Goods and Services to Real Estate

Philippine Banks Loan Portfolio By Industry

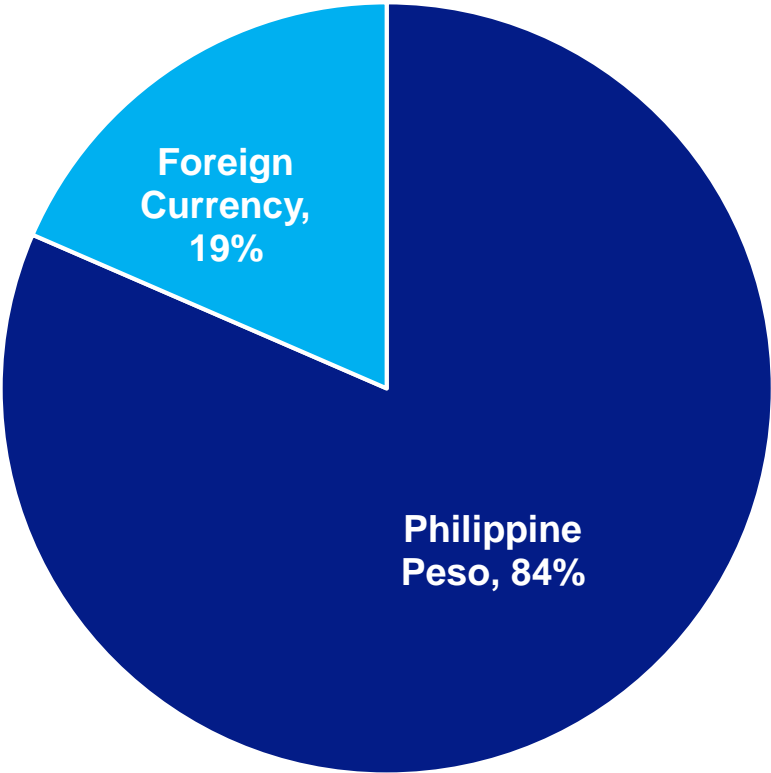


Note: PBS data is until 9M24

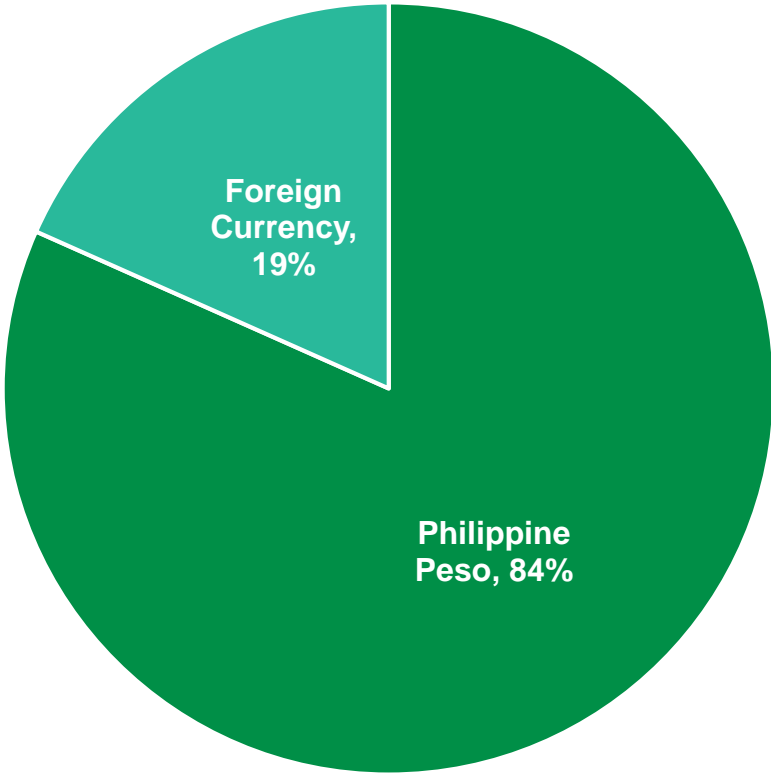


Currency Breakdown


LOAN PORTFOLIO



DEPOSITS





Recent Awards and Recognition



Bank of the Year in the Philippines


2023, 2022






Strongest Bank in the Philippines


2024, 2023, 2022, 2021






Best Domestic Bank in the Philippines


2023, 2021






Best Bank for Ultra-High-Net-Worth*

2024






Best Bank for Corporate Responsibility in the Philippines


2024


Euromoney
Awards for Excellence
2024



Best Domestic Private Bank in the Philippines, Best Bank for Ultra-High-Net-Worth

2023, 2022*






Most Recommended Retail Bank in the Philippines


2024


Annual BankQuality™ Consumer Survey
The Asian Banker



Top Domestic Investment House in PH Currency Bonds, Bank Category


2023






Best Securities House Bank Category


2023, 2014-2021






1 Gold Anvil, 3 Silver Anvils


2023






Best Investment Bank in the Philippines

2023





Best Online Broker; Best Online Trading Platform

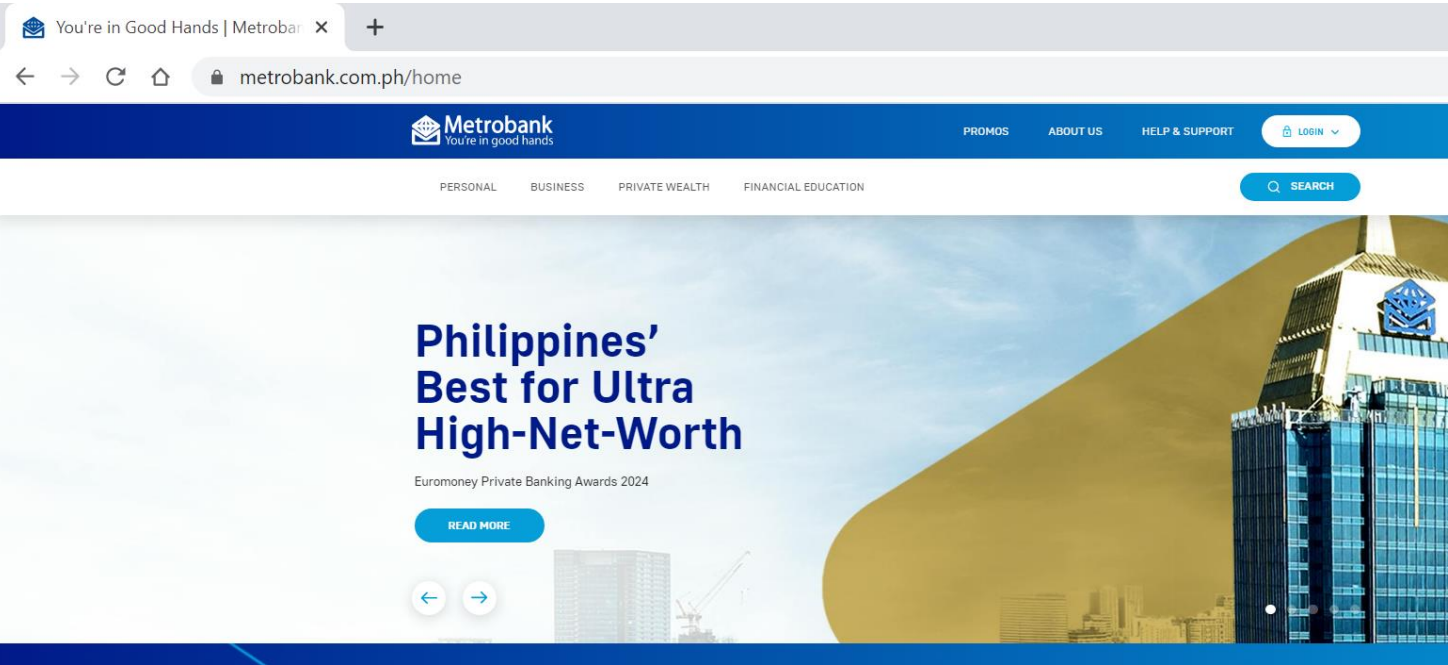
2023

International Finance
2023

Note: * Euromoney Global Private Bank Awards 2024 was formerly Asiamoney Private Banking Awards
** Metrobank won Best Domestic Private Bank in the Philippines in 2022 as well, while Metrobank only won Best for Ultra-High Net Worth in the Philippines in 2023

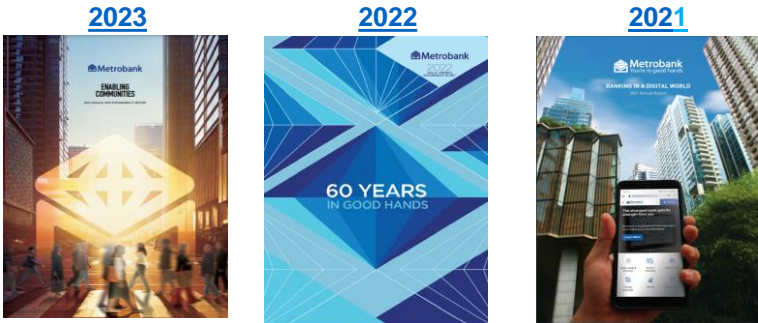


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