

May 11, 2017

# Mr. Jose Valeriano B. Zuño III

OIC - Head, Disclosure Department Philippine Stock Exchange, Inc. 3/F Philippine Stock Exchange Plaza Ayala Triangle, Ayala Avenue Makati City

# Dear Mr. Zuño:

We hereby submit a copy of our SEC Form 17-Q for the period ended March 31, 2017.

Very truly yours,

Marilou C. Bartolome Senior Vice President/Controller

cc: Philippine Dealing Exchange Corp.
37/F, Tower 1, The Enterprise Center
6766 Ayala Avenue corner Paseo de Roxas
1226 Makati City, Philippines

# **COVER SHEET**

|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      | 5        | 7     | 3     |
|---------------|-----------|---------------|----------|----------|------------|------|----------|-------|----------|---------------|----|----------|-----------|------|-------|-------|------------|------|---------|------|-------|-------|-------|----------|-------|----------|--------|-------|------|----------|-------|-------|
|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       | SEC      | Reg   | gistr    | atior  | ı Nu  | mbe  | r        |       |       |
| M             | E         | Т             | R        | o        | P          | O    | L        | I     | Т        | A             | N  |          | В         | A    | N     | K     |            | &    |         | Т    | R     | U     | S     | T        |       | C        | 0      | M     | P    | A        | N     | Y     |
| A             | N         | D             |          | S        | U          | В    | S        | Ι     | D        | Ι             | A  | R        | I         | E    | S     |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               | <u> </u> | <u> </u> |            |      | <u> </u> |       | <u> </u> | <u> </u>      |    | <u> </u> |           |      | (Co   | mpa   | ny's       | Full | Naı     | me)  |       |       |       | <u> </u> |       | <u> </u> |        |       |      | <u> </u> | 1     |       |
| M             | e         | t             | r        | o        | b          | a    | n        | k     |          | P             | l  | a        | Z         | a    | ,     |       | S          | e    | n       |      |       | G     | i     | l        |       | P        | u      | y     | a    | t        |       |       |
| A             | v         | e             | n        | u        | e          | ,    |          | U     | r        | d             | a  | n        | e         | t    | a     |       | V          | i    | l       | l    | a     | g     | e     | ,        |       | M        | a      | k     | a    | t        | i     |       |
| C             | i         | t             | y        | ,        |            | M    | e        | t     | r        | o             |    | M        | a         | n    | i     | 1     | a          |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               | 1         |               |          |          |            |      |          |       |          |               |    | (Bus     | ines      | s Ad | ldres | s: N  | o. St      | reet | City    | /To  | wn/F  | rovi  | nce)  | )        |       |          |        |       |      |          |       |       |
|               |           |               |          | M        | ari        | lou  | Cont     |       |          |               | me |          |           |      |       |       |            |      |         |      |       |       |       |          |       | 'omi     |        | 98-   |      |          | Jum   | ber)  |
|               | 1         | 7             |          | 1        | ٦          | (    | Join     | act 1 | CISC     | <i>,</i> 111) |    |          |           |      |       | ı     | 1 1        |      | 1       |      |       |       |       |          | (C    | om       | Jany   | TCN   | -pnc | 7<br>7   | vuiii |       |
| $\frac{1}{M}$ | 2<br>onth |               | 3        | 1<br>Day |            |      |          |       |          |               |    |          |           | 1    | (Fo   | rm T  | Q          | )    |         |      |       |       |       |          |       |          |        | Mo    | onth |          |       | ay    |
|               |           | scal `        |          |          |            |      |          |       |          |               |    |          |           |      | `     |       | <b>J</b> 1 |      |         |      |       |       |       |          |       |          |        |       |      |          | Ieeti |       |
|               |           |               |          |          |            |      |          |       |          |               |    |          | <b>(C</b> |      | 1     |       |            | NE   |         |      | 1' 1  | 1.    |       |          |       |          |        |       |      |          |       |       |
| <u></u>       |           |               |          |          |            |      |          |       |          | 7             |    |          | (Se       | conc | iary  | Lice  | nse        | Туре | e, If . | App  | licat | ole)  |       |          |       |          |        |       |      |          |       |       |
|               |           | orat<br>equi  |          |          |            | e De | epa      | rtm   | ent      |               |    |          |           |      |       |       |            |      |         |      |       |       | A     | meno     | ded A | Artic    | eles l | Num   | ber/ | Sect     | ion   |       |
|               |           |               |          |          | _          |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       | Tota     | al A  | mou      | nt o   | f Bo  | rrow | ings     | 3     |       |
| A             |           | f 03          |          | 17       |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
| Tot           |           | 3,12<br>o. of |          | ckho     | older      | 'S   |          |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       | D     | omes     | stic  |          |        |       | F    | orei     | gn    |       |
|               |           | -             |          |          |            |      |          |       |          |               |    | Tol      | he a      | con  | nlie  | hed   | hy S       | FC I | Darce   | onne | el co | ncer  | ned   |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          |            |      | 1        |       |          | 7             |    | 10       | oc av     | COII | трпз  | nea   | oy 5       | LC   | 013     | omic | 01 00 | iicci | iica  |          |       |          |        |       |      |          |       |       |
|               |           |               | F        | ïle N    | Num        | ber  |          |       |          | 1             |    |          |           |      | L     | CU    |            |      |         |      | -     |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          |            |      |          |       |          |               |    |          |           |      |       |       |            |      |         |      | _     |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               | D        | ocui     | ment       | ID . |          |       |          |               |    |          |           |      | Cas   | shier | •          |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          | ÇТ         | A M  | ם מו     |       |          |               |    |          |           |      |       |       |            |      |         |      |       |       |       |          |       |          |        |       |      |          |       |       |
|               |           |               |          |          | <b>3</b> I | A IV | LF 3     | •     |          |               |    |          |           |      |       |       |            |      | F       | Rema | arks: | Ple   | ase 1 | ise B    | BLAG  | CK i     | nk f   | or sc | ann  | ing j    | purp  | oses. |

# METROPOLITAN BANK & TRUST COMPANY (Company's Full Name) Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila (Company's Address) 898-8805 (Telephone Number) December 31 (Fiscal year ending) 17-Q (Form Type) (Amendment Designation, if applicable) March 31, 2017 (Period Ended Date) None (Secondary License Type and File Number)

# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

| 1.  | For t    | he quarterly period ended                                 |                                     | :          | March 31, 2017  |
|-----|----------|---|-------------------------------------|------------|---|
| 2.  | Com      | mission Identification Num                                | ber                                 | :          | 20573   |
| 3.  | BIR '    | Tax Identification No.                                    |                                     | :          | 000-477-863   |
| 4.  | Exac     | t name of issuer as specified                             | d in its charter                    | :          | METROPOLITAN BANK & TRUST COMPANY   |
| 5.  |          | ince, country or other jurisd<br>poration or organization | liction of                          | :          | Metro Manila, Philippines   |
| 6.  | Indus    | stry Classification Code                                  |                                     | :          | (SEC Use Only)  |
| 7.  | Addr     | ress of issuer's principal off                            | ice                                 | :          | Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta<br>Village, Makati City, Metro Manila  |
| 8.  | Issue    | er's telephone number, inclu                              | ding area code                      | :          | (632) 898-8805  |
| 9.  | Form     | ner name, former address an                               | d former fiscal y                   | æar,       | if changed since last report: N/A   |
| 10. | Secu     | rities registered pursuant to                             | Sections 8 and 1                    | 12 of      | f the Code, or Sections 4 and 8 of the RSA  |
|     | <u>r</u> | Title of Each Class                                       | No. of Shares of Stock Outstar      |            |   |
|     | (        | Common Shares   | 3,180,172,786                       | shaı       | res None  |
| 11. | Are      | any or all of the securities l                            | isted on a Stock                    | Excl       | hange?  |
|     |          |   | Yes [ x                             | ]          | No [ ]  |
|     |          | Stock Exchange : Class of Securities :                    | Philippi<br>Commo                   |            | Stock Exchange<br>hares   |
| 12. | Indic    | ate by check mark whether                                 | the registrant:                     |            |   |
|     | 9        | Sections 11 of the RSA and                                | I RSA Rule 11(a<br>luring the prece | )-1 t      | ction 17 of the Code and SRC Rule 17 thereunder and thereunder, and Sections 26 and 141 of the Corporation g twelve (12) months (or for such shorter period the |
|     |          |   | Yes [x                              | <b>k</b> ] | No [ ]  |
|     | b. I     | Has been subject to such fili                             | ng requirements                     | for        | the past 90 days.   |
|     |          |   | Yes [ x                             | ]          | No [ ]  |

#### **PART I - FINANCIAL INFORMATION**

#### **Item 1. Financial Statements**

Attached are the following:

Interim Condensed Consolidated Statements of Financial Position

Interim Condensed Consolidated Statements of Income

Interim Condensed Consolidated Statements of Comprehensive Income
Interim Condensed Consolidated Statements of Changes in Equity
Interim Condensed Consolidated Statements of Cash Flows
Interim Condensed Consolidated Statements of Cash Flows
Interim Condensed Consolidated Statements of Cash Flows
Interim Condensed Consolidated Financial Statements
Indicators

- Annex 1

- Annex 2 (page 1 of 2)

- Annex 3

- Annex 4

- Annex 5

- Annex 5

- Annex 6

# Item 2. Management's Discussion and Analysis of Consolidated Financial Position and Results of Operations

- Annex 7

#### **PART II - OTHER INFORMATION**

## I. Control of Registrant

The following stockholders own more than 5% of the total outstanding number of shares issued as of March 31, 2017:

| NAME OF STOCKHOLDER                     | TOTAL<br>NUMBER OF<br>SHARES HELD | PERCENT TO<br>TOTAL NUMBER OF<br>SHARES ISSUED |
|---|-----------------------------------|--|
| PCD Nominee Corporation (Non-Filipino)* | 964,830,237                       | 30.339%  |
| GT Capital Holdings, Inc.               | 841,731,945                       | 26.468%  |
| PCD Nominee Corporation (Filipino) *    | 490,560,803                       | 15.426%  |

<sup>\*</sup> There is no participant of PCD who is a beneficial owner of more than 5% of the total common shares issued by the Registrant.

As of March 31, 2017, public ownership on the Bank was at 48.974%. Of the total shares issued, 30.381% represents foreign ownership.

#### II. Pending Legal Proceedings

Several suits and claims relating to the Group's lending operations and labor-related cases remain unsettled as of March 31, 2017. In the opinion of management, these suits and claims, if decided adversely, will not involve sums having a material effect on the Group's financial statements.

# III. Board Resolutions

There are no material disclosures that have not been reported under SEC Form 17-C during the period covered by this report.

# **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**METROPOLITAN BANK & TRUST COMPANY** By:

MARILOUE. BARTOLOME Senior Vice President/Controller

JOSHUA E. NAING Senior Executive Vice President/Head of Financial and Control Sector

May 11, 2017

# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES

# **Interim Condensed Consolidated Financial Statements**

As of March 31, 2017 (Unaudited) and December 31, 2016 (Audited) and for the quarters ended March 31, 2017 and 2016 (Unaudited)

8,253

45,160

1,713,509

200,474

10,016

210,490

1,923,999 P

P

7,934

49,714

1,670,456

196,002

205,553

1,876,009

9,551

# METROPOLITAN BANK & TRUST COMPANY INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (In Millions)

|   |              | Jnaudited)   |      | (Audited)          |
|---|--------------|--------------|------|--------------------|
|   | Ma           | rch 31, 2017 | Dece | ember 31, 2016     |
| ASSETS  |              |              |      |                    |
| Cash and Other Cash Items   | ₽            | 20,328       | ₽    | 26,553             |
| Due from Bangko Sentral ng Pilipinas  |              | 231,846      |      | 238,806            |
| Due from Other Banks  |              | 38,131       |      | 44,315             |
| Interbank Loans Receivable and Securities Purchased Under Resale Agreements |              | 79,475       |      | 91,646             |
| Financial Assets at Fair Value Through Profit or Loss                       |              | 58,607       |      | 37,214             |
| Available-for-Sale Investments  |              | 331,597      |      | 316,855            |
| Loans and Receivables   |              | 1,102,016    |      | 1,060,868          |
| Investments in Associates and a Joint Venture                               |              | 5,458        |      | 5,350              |
| Property and Equipment  |              | 22,297       |      | 21,995             |
| Investment Properties   |              | 8,181        |      | 8,474              |
| Deferred Tax Assets   |              | 9,214        |      | 8,855              |
| Goodwill  |              | 5,200        |      | 5,200              |
| Other Assets  |              | 11,649       |      | 9,878              |
|   | P            | 1,923,999    | P    | 1,876,009          |
| LIABILITIES AND EQUITY  LIABILITIES  Demosit Linkilities                    |              |              |      |                    |
| Deposit Liabilities Demand  | ₽            | 301,587      | D    | 298,388            |
| Savings   | <del>f</del> | 561,540      | F    | 290,300<br>547,685 |
| Time  |              | 540,937      |      | 520,329            |
|   |              | 26,275       |      | 22,900             |
| Long-Term Negotiable Certificates   |              | 1,430,339    |      | 1,389,302          |
| Bills Payable and Securities Sold Under Repurchase Agreements               |              | 1,430,339    |      | 161,376            |
| Derivative Liabilities  |              | 4,524        |      | 4,612              |
| Manager's Checks and Demand Drafts Outstanding                              |              | 6,661        |      | 6,932              |
| Income Taxes Payable  |              | 2,589        |      | 2,185              |
| Accrued Interest and Other Expenses   |              | 6,039        |      | 2,163<br>7,067     |
| Bonds Payable   |              | 6,644        |      | 11,498             |
| Subordinated Debts  |              | 26,552       |      | 29,524             |
| Deferred Tax Liabilities  |              | 20,552       |      | 29,324<br>312      |
| Deterror Tax Liaurinies   |              | 290          |      | 312                |

Non-equity Non-controlling Interest

**Equity Attributable to Equity Holders of the Parent Company** 

Other Liabilities

**Non-controlling Interest** 

# METROPOLITAN BANK & TRUST COMPANY INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In Millions, Except Earnings Per Share)

|  |              | (Una         | udited)  |              |
|--|--------------|--------------|----------|--------------|
|  |              | Quarters I   | Ended Ma | arch 31      |
|  |              | 2015         |          | 2016         |
| NAME DE COME ON  |              | 2017         |          | 2016         |
| INTEREST INCOME ON   | ъ.           | 4400         | ъ        | 12.066       |
| Loans and receivables  | ₽            | 14,807       | P        | 12,066       |
| Trading and investment securities                              |              | 3,745        |          | 4,616        |
| Deposits with banks and others                                 |              | 117          |          | 86           |
|  |              | 18,669       |          | 16,768       |
| INTEREST AND FINANCE CHARGES                                   |              |              |          |              |
| Deposit liabilities  |              | 2,690        |          | 2,702        |
| Bills payable and securities sold under repurchase agreements, |              |              |          |              |
| bonds payable, subordinated debt and others                    |              | 1,459        |          | 1,340        |
|  |              | 4,149        |          | 4,042        |
| NET INTEREST INCOME  |              | 14,520       |          | 12,726       |
| PROVISION FOR CREDIT AND IMPAIRMENT LOSSES                     |              | 1,092        |          | 1,812        |
| NET INTEREST INCOME AFTER PROVISION FOR                        |              |              |          |              |
| CREDIT AND IMPAIRMENT LOSSES                                   |              | 13,428       |          | 10,914       |
| OTHER INCOME   |              |              |          |              |
| Service charges, fees and commissions                          |              | 2,627        |          | 2,232        |
| Trading and securities and foreign exchange gains - net        |              | 1,096        |          | 2,520        |
| Miscellaneous  |              | 1,637        |          | 1,756        |
|  |              | 5,360        |          | 6,508        |
| OTHER EXPENSES   |              |              |          |              |
| Compensation and fringe benefits                               |              | 4,483        |          | 4,266        |
| Occupancy and equipment-related cost                           |              | 722          |          | 672          |
| Miscellaneous  |              | 5,909        |          | 5,561        |
|  |              | 11,114       |          | 10,499       |
| INCOME BEFORE INCOME TAX                                       |              | 7,674        |          | 6,923        |
| PROVISION FOR INCOME TAX                                       |              | 1,461        |          | 1,261        |
|  |              |              |          |              |
| NET INCOME   | ₽            | 6,213        | P        | 5,662        |
| A44-214-11-4-  |              |              |          |              |
| Attributable to:   | ₽            | E            | D        | 5 050        |
| Equity holders of the Parent Company Non-controlling interest  | <del>f</del> | 5,562<br>651 | ₽        | 5,252<br>410 |
| rion-controlling interest                                      | P            | 6,213        | P        | 5,662        |
|  | T            | 0,413        | <u> </u> | 3,002        |
| Basic/Diluted Earnings Per Share Attributable to               |              |              |          |              |
| Equity Holders of the Parent Company (Note 14 of Annex 5       | ) <b>P</b>   | 1.75         | P        | 1.57         |

# METROPOLITAN BANK & TRUST COMPANY INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In millions)

|   |   | Oto I                                 | Ended Mee | -al- 21 |
|---|---|---------------------------------------|-----------|---------|
|   |   | Quarters I                            | ended Mai | ren 31  |
|   |   | 2017                                  |           | 2016    |
| NET INCOME  | ₽ | 6,213                                 | ₽         | 5,662   |
| OTHER COMPREHENSIVE INCOME                                |   |                                       |           |         |
| Items that will not be reclassified to profit or loss:    |   |                                       |           |         |
| Change in remeasurement gain (loss) on retirement plan    |   | (95)                                  |           | 91      |
| Items that may be reclassified to profit or loss:         |   |                                       |           |         |
| Change in net unrealized gain on available-for-sale       |   |                                       |           |         |
| investments   |   | 1,512                                 |           | 4.081   |
| Change in other comprehensive income (loss) of associates |   | 3                                     |           | (2)     |
| Translation adjustment and others                         |   | 67                                    |           | 247     |
| Total items that may be reclassified to profit or loss    |   | 1,582                                 |           | 4,326   |
| OTHER COMPREHENSIVE INCOME FOR THE PERIOD,                |   |                                       |           |         |
| NET OF TAX  |   | 1,487                                 |           | 4,417   |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD                 | ₽ | 7,700                                 | ₽         | 10,079  |
|   |   | · · · · · · · · · · · · · · · · · · · |           |         |
| Total Comprehensive Income attributable to :              |   |                                       |           |         |
| Equity holders of the Parent Company                      | ₽ | 7,204                                 | P         | 9,601   |
| Non-controlling interest                                  |   | 496                                   |           | 478     |
|   | ₽ | 7,700                                 | P         | 10,079  |

# METROPOLITAN BANK & TRUST COMPANY INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

#### As of March 31, 2017 and 2016

(In Million Pesos, Except Par Value and Number of Shares) (Unaudited)

#### **Equity Attributable to Equity Holders of the Parent Company**

|  | Common<br>Stock* | Hybrid<br>Capital<br>Securities | Capital<br>Paid in<br>Excess of<br>Par Value | Surplus  | Surplus<br>Reserves | Treasury<br>Stocks  | Net<br>Unrealized<br>Loss on<br>Available-for-<br>Sale<br>Investments | Equity in Other<br>Comprehensive<br>Income of<br>Associates | Remeasurement<br>Losses on<br>Retirement Plan | Translation<br>Adjustment<br>and Others | TOTAL    | Non-<br>Controlling<br>Interest | Total Equity |
|--|------------------|---------------------------------|--|----------|---------------------|---------------------|---|---|---|---|----------|---------------------------------|--------------|
| Balance, January 1, 2017   | P63,603          | ₽.                              | P42,139                                      | P101,900 | P1,653              | ( <del>P</del> 485) | (P10,115)   | <b>P</b> 54   | ( <del>P</del> 4,007)                         | P1,260                                  | P196,002 | ₽9,551                          | P205,553     |
| Total comprehensive income for the period                          | ´ -              | -                               |  | 5,562    | ´ -                 | -                   | 1,547   | 2   | (105)   | 198                                     | 7,204    | 496                             | 7,700        |
| Transfer to surplus reserves                                       | -                | -                               | _  | (35)     | 35                  | -                   | _   | -   | -   | -                                       | -        | -                               | -            |
| Cash dividends   | -                | -                               | _  | (3,180)  | -                   | -                   | _   | -   | -   | -                                       | (3,180)  | (31)                            | (3,211)      |
| Disposal of Parent Company shares held by mutual fund subsidiaries | -                | -                               | -  | -        | -                   | 452                 | -   | -   | -   | -                                       | 452      | -                               | 452          |
| Parent Company shares held by a mutual fund                        |                  |                                 |  |          |                     |                     |   |   |   |   |          |                                 |              |
| subsidiary   | -                | -                               | -  | -        | -                   | (4)                 | -   | -   | -   | -                                       | (4)      | -                               | (4)          |
| Balance, March 31, 2017  | ₽63,603          | ₽.                              | ₽42,139                                      | ₽104,247 | ₽1,688              | (₽37)               | (₽8,568)  | ₽56   | (₽4,112)                                      | ₽1,458                                  | ₽200,474 | ₽10,016                         | ₽210,490     |
| Balance, January 1, 2016   | ₽63,603          | ₽6,351                          | ₽42,139                                      | ₽87,497  | ₽1,506              | (₽187)              | ( <b>P4</b> ,783)   | ₽180  | (₽3,530)                                      | ₽983                                    | ₽193,759 | ₽9,551                          | ₽203,310     |
| Total comprehensive income for the period                          | -                | -                               | -  | 5,252    | -                   | -                   | 4,017   | (1)   | 90  | 243                                     | 9,601    | 478                             | 10,079       |
| Cash dividends   | -                | -                               | -  | (3,180)  | -                   | -                   | -   | -   | -   | -                                       | (3,180)  | (43)                            | (3,223)      |
| Coupon payment of hybrid capital securities                        | -                | -                               | -  | (267)    | -                   | -                   | -   | -   | -   | -                                       | (267)    | -                               | (267)        |
| Redemption of hybrid capital securities                            | -                | (6,351)                         | -  | (89)     | -                   | -                   | -   | -   | -   | -                                       | (6,440)  | -                               | (6,440)      |
| Parent Company shares held by mutual fund                          |                  |                                 |  |          |                     |                     |   |   |   |   |          |                                 |              |
| subsidiaries   | -                | -                               | -  | -        | -                   | (144)               | -   | -   | -   | -                                       | (144)    | -                               | (144)        |
| Balance, March 31, 2016  | ₽63,603          | ₽.                              | P42,139                                      | ₽89,213  | ₽1,506              | (₽331)              | ( <b>₽766</b> )   | ₽179  | (₽3,440)                                      | ₽1,226                                  | ₽193,329 | ₽9,986                          | ₽203,315     |

Capital Stock of the Parent Company consists of (Note 11 of Annex 5):

\* COMMON STOCK at ₽20 par value

Authorized - 4,000,000,000 shares as of March 31, 2017 and 2016, respectively Issued - 3,180,172,786 shares as of March 31, 2017 and 2016, respectively

**PREFERRED STOCK** at ₽20 par value Authorized - 1,000,000,000 shares

# METROPOLITAN BANK & TRUST COMPANY INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In Millions)

| Recome Process   P   |  |                                       | Unaudited)<br>s Ended March 31 |
|--|--|---------------------------------------|--------------------------------|
| Income before income tax   |  |                                       | 2016                           |
| Agricuments for :   1,092  | CASH FLOWS FROM OPERATING ACTIVITIES:            |                                       |                                |
| Provision for credit and impairment losses   |  | P 7,674                               | P 6,923                        |
| Trading and securities gain on available-for-sale investments   1,79   1,345   3,347   3,345   3,447   3,345   3,447   3,345   3,447   3,345   3,447   3,345   3,447   3,345   3,447   3,345   3,447   3,345   3,447   3,345   3,447 | S C C C C C C C C C C C C C C C C C C C          |                                       |                                |
| Depociation and amortization   |  | · · · · · · · · · · · · · · · · · · · | ,                              |
| Share in net income of associates and a joint venture   112   379   378   37 |  | , ,                                   | * * * *                        |
| Profits from assets sold   (225) (348)   Net unrealized market valuation loss (gain) on financial assets at FVPL   655 (323) (318)   (310) (31 |  |                                       |                                |
| Net urrealized market valuation loss (gain) on financial assets at FVPL  | ÿ  | ` ′                                   | * *                            |
| Gain on foreclosure of real estate and chartel         (202)         (184)           Amortization of software cores         120         107           Accretion of discount on subordinated debt and bonds payable         31         12           Dividends         (63)         (41)           Changes in operating assets and liabilities:         Secretion (circuses) in the amounts of:         122,131           Decrease (circuses) in the amounts of:         (1,766)         1,922           Increase (decrease) in the amounts of:         (1,766)         1,922           Increase (decrease) in the amounts of:         41,037         (30,191)           Bilb payable-deposit liabilities         41,037         (30,191)           Bilb payable-deposit liabilities         41,037         (30,191)           Accrued interest and other expenses         (1,028)         (271)           Ober Inabilities         (4,740)         (1,570)           Net east generated from operations         (11,824)         (293)           Dividends received         63         41           Income taxes paid         (1,101)         (1,835)           Net east generated from operations         (13,192)         (1,387)           Acquisitions of:         (2,885)         (2,885)           Acquisitions of: <td></td> <td>, ,</td> <td>* *</td>   |  | , ,                                   | * *                            |
| Amortization of software cost   120   107   Accretion of discount on subordinated debt and bonds payable   31   121    | , ,  |                                       |                                |
| Accretion of discount on subordinated debt and bonds payable   |  | , ,                                   |                                |
| Dividends  |  |                                       |                                |
| Changes in operating assets and liabilities:   Decrease (increase) in the amounts of:   Financial assets at fair value through profit or loss  |  |                                       |                                |
| Decrease (increase) in the amounts of :  |  | (02)                                  | (11)                           |
| Financial assets af fair value through profit or loss  |  |                                       |                                |
| Loans and receivables  | · · · · · · · · · · · · · · · · · · ·            | (22,049)                              | 12,131                         |
| Other assets   Carease) in the amounts of:   | <b>&amp; 1</b>                                   |                                       |                                |
| Increase (decrease) in the amounts of:   Deposit liabilities   |  |                                       |                                |
| Deposit liabilities  | Increase (decrease) in the amounts of:           | ( ) /                                 | ,                              |
| Bills payable-deposit liabilities         9,481         (513)           Manager's checks and demand drafts outstanding         (271)         (250)           Accrued interest and other expenses         (1,028)         (927)           Non-equity non-controlling interest         319         8           Other liabilities         (4,740)         (1,570)           Net cash generated from operations         (11,824)         (293)           Dividends received         63         (41)           Income taxes paid         (1,431)         (1,352)           Net cash used in operating activities         (1,431)         (1,357)           Net cash used in operating activities         (79,845)         (47,858)           Net cash used in operating activities         (79,845)         (47,858)           Held-to-maturity investments         6         6         -           Procestal from any equipment         (11)         (8,840)         -           Proceeds from sale of:         (87         958           Investment properties         67         87         8,840           Property and equipment properties         687         958           Investment properties         687         958           Investment properties         (87,00)  | Deposit liabilities                              | 41,037                                | (30,191)                       |
| Accrued interest and other expenses         (1,028)         9.27)           Non-equity non-controlling interest         319         8           Other liabilities         (4,740)         (1,570)           Net cash generated from operations         (11,824)         (293)           Dividends received         63         41           Income taxes paid         (1,431)         (1,357)           Net cash used in operating activities         (1,431)         (1,357)           CASH FLOWS FROM INVESTING ACTIVITIES         Cash cash used in operating activities         (1,131)         (2,885)           Available-for-sale investments         7         (2,885)           Held-to-maturity investments         6         -           Cash dividends from investees         6         -           Cash dividends from investees         67,007         88,440           Property and equipment         78         80           Investment properties         687         958           Increase in interbank loans receivable and securities purchased under         4,946         (1,859)           Proceeds from maturity of held-to-maturity investments         1,02         4,946         (1,859)           Proceeds from maturity of held-to-maturity investments         1,0         4,946         (1,   |  |                                       | (513)                          |
| Non-equity non-controlling interest         319         8           Other liabilities         (4,740)         (1,570)           Net cash generated from operations         (11,824)         (293)           Dividends received         63         41           Income taxes paid         (1,311)         (1,315)           Net cash used in operating activities         (13,192)         (1,387)           CASH IT LOWS FROM INVESTING ACTIVITIES         Cash strough and equipment         (79,845)         (47,858)           Cash History and equipment         (1,113)         (858)         (2,885)           Property and equipment         (1,113)         (858)         (2,885)           Cash dividends from investees         6         -         -           Available-for-sale investments         67,007         88,440         8           Property and equipment         78         8         8           Cash dividends from investees         67,007         88,440         8           Property and equipment         78         8         8           Cash dividends from sale ori         88,440         8         8           Property and equipment         78         8         8           Increase in interbank loans receivable and securities pu  |  | (271)                                 | (250)                          |
| Other liabilities         (4,740)         (1,570)           Net cash generated from operations         (11,824)         (293)           Dividends received         63         41           Income taxes paid         (1,431)         (1,135)           Net cash used in operating activities         (13,192)         (1,387)           CASH FLOWS FROM INVESTING ACTIVITIES         Capability investments         (79,845)         (47,858)           Available-for-sale investments         (79,845)         (47,858)           Held-to-maturity investments         6         -           Property and equipment         (1,113)         (858)           Cash dividends from investees         6         -           Proceeds from sale of:         6         -           Available-for-sale investments         67,007         88,440           Property and equipment         78         80           Investment properties         687         958           Increase in interbank loans receivable and securities purchased under         -         102           Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         (531,064)         (492,319)           Settlements of bills payable and securities sold under  |  | (1,028)                               | (927)                          |
| Net cash generated from operations   13,24   13,25     Dividends received   16,3   41     Income taxes paid   1,431   1,135     Net cash used in operating activities   13,192   1,1387     CASH IF LOWS FROM INVESTING ACTIVITIES     Available-for-sale investments   79,845   47,858     Held-to-maturity investments   - (2,885 )   Property and equipment   1,113   (888 )   Cash dividends from investees   6   - (2,885 )   Property and equipment   78   8   80     Investment properties    | Non-equity non-controlling interest              | 319                                   | 8                              |
| Dividends received   63  | Other liabilities                                |                                       | (1,570)                        |
| Income taxes paid   Income taxes paid   Income taxes paid   In operating activities   Income taxes paid   In operating activities   Income taxes paid   Income taxes | Net cash generated from operations               | (11,824)                              | (293)                          |
| Net cash used in operating activities  | Dividends received                               | 63                                    | 41                             |
| Available-for-sale investments   |  |                                       | (1,135)                        |
| Acquisitions of:         (79,845)         (47,858)           Available-for-sale investments         -         (2,885)           Property and equipment         (1,113)         (858)           Cash dividends from investees         6         -           Proceeds from sale of:         -         -           Available-for-sale investments         67,007         88,440           Property and equipment         78         80           Increase in interbank loans receivable and securities purchased under resale agreements greements greements agreements         (4,946)         (1,859)           Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (4,946)         (1,859)           Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (4,946)         (4,845)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         C         C         C         C         C         C42,1319         Availments of bills payable         (531,064)         (492,319)         Availments of bills payable and securities sold under repurchase agreement         (53,659)         431,438         C         Cettlements of bonds payable         (5,000)         -   |  | (13,192)                              | (1,387)                        |
| Available-for-sale investments   |  |                                       |                                |
| Held-to-maturity investments   | •  |                                       |                                |
| Property and equipment         (1,113)         (858)           Cash dividends from investees         6         -           Proceeds from sale of:         -           Available-for-sale investments         67,007         88,440           Property and equipment         78         80           Investment properties         687         958           Increase in interbank loans receivable and securities purchased under resale agreements         (4,946)         (1,859)           Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         (531,064)         (492,319)           Settlements of bills payable         (531,064)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coup on payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (5,640) <td< td=""><td></td><td>(79,845)</td><td>* * * *</td></td<>   |  | (79,845)                              | * * * *                        |
| Cash dividends from investees         6           Proceeds from sale of:         88,440           Available-for-sale investments         67,007         88,440           Property and equipment Increase in interbank loans receivable and securities purchased under resale agreements         687         958           Increase in interbank loans receivable and securities purchased under resale agreements         (4,946)         (1,859)           Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         (531,064)         (492,319)           Settlements of bills payable         (531,064)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Cupon payment of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiarie  | · · · · · · · · · · · · · · · · · · ·            | - (4.442)                             |                                |
| Proceeds from sale of:   |  | . , ,                                 | , ,                            |
| Available-for-sale investments         67,007         88,440           Property and equipment         78         80           Investment properties         687         958           Increase in interbank loans receivable and securities purchased under resale agreements         (4,946)         (1,859)           Proceeds from maturity of held-to-maturity investments         -         102           Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES           Settlements of bills payable         (51,044)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (267)           Redemption of Parent Company shares by a mutual fund subsidiariy         (4)         (144)           Net cash used in financing activities         (5,   |  | 0                                     | -                              |
| Property and equipment Increase in interbank loans receivable and securities purchased under resale agreements reale agreements         687         958           Increase in interbank loans receivable and securities purchased under resale agreements         (4,946)         (1,859)           Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         536,659         431,438           Settlements of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Settlements of hybrid capital securities         -         (267)           Cash dividends paid         (3,211)         (3,223)           Cupon payment of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (6,440)           Acquisition of Parent Company shares by a mutual fund subsidiariy         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           TINCREASE (DECRE  |  | <i>4</i> 7,007                        | 99 440                         |
| Investment properties   687   958     Increase in interbank loans receivable and securities purchased under resale agreements   (4,946)   (1,859)     Proceeds from maturity of held-to-maturity investments   - 102     Net cash provided by (used in) investing activities   (18,126)   36,120     Repayments of bills payable   (531,064)   (492,319)     Availments of bills payable and securities sold under repurchase agreement   536,659   431,438     Settlements of bonds payable   (5,000)   - (6,000)   - (7,000)     Repayments of subordinated debts   (3,000)   - (2,000)   (3,211)   (3,223)     Cash dividends paid   (3,211)   (3,223)     Coupon payment of hybrid capital securities   - (6,440)     Redemption of hybrid capital securities   - (6,440)     Proceeds from disposal of Parent Company shares by mutual fund   452   - (6,440)     Redemption of Parent Company shares by mutual fund   452   - (6,440)     Redemption of Parent Company shares by a mutual fund subsidiaries   (5,168)   (70,955)     NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   (5,168)   (70,955)     CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD     Cash and other cash items   26,553   32,536     Due from Bangko Sentral ng Pilipinas   238,806   214,704     Due from other banks   38,542   31,5636     CASH AND CASH EQUIVALENTS AT END OF PERIOD     CASH AND CASH EQUIVALENTS AT END OF PERIOD     Cash and other cash items   20,328   20,444     Due from Bangko Sentral ng Pilipinas   231,846   204,344     Due from Bangko Sentral ng Pilipinas   231,846   204,344     Due from other banks   38,131   31,103     Interbank loans receivable and securities purchased under resale agreements   58,751   23,523  |  | ,                                     |                                |
| Increase in interbank loans receivable and securities purchased under reale agreements reale agreements reale agreements   (4,946)   (1,859)     Proceeds from maturity of held-to-maturity investments   - 102     Net cash provided by (used in) investing activities   (18,126)   36,120     CASH FLOWS FROM FINANCING ACTIVITIES     Settlements of bills payable   (531,064)   (492,319)     Availments of bills payable and securities sold under repurchase agreement   536,659   431,438     Settlements of bonds payable   (5,000)   -     Repayments of subordinated debts   (3,000)   -     Cash dividends paid   (3,211)   (3,223)     Coupon payment of hybrid capital securities   - (2677)     Redemption of hybrid capital securities   - (6,440)     Proceeds from disposal of Parent Company shares by mutual fund   452   -     Settlements of bonds payable   (4,000)   -     Redemption of hybrid capital securities   - (6,440)     Redemption of Parent Company shares by mutual fund   452   -     Settlements of bonds payable   (6,000)   -     Redemption of hybrid capital securities   - (6,440)     Proceeds from disposal of Parent Company shares by mutual fund   452   -     Settlements of bonds payable   (6,000)   -     Redemption of hybrid capital securities   - (6,440)     Redemption of Parent Company shares by mutual fund   452   -     Settlements of bonds payable   (6,000)   -     Repayments of subordinated debts   (3,168)   (70,955)     Redemption of Infinancing activities   (5,168)   (70,955)     Redemption of Parent Company shares by a mutual fund subsidiarity   (4)   (1,44)     Retail of Parent Company shares by a mutual fund subsidiarity   (4)   (1,44)     Retail of Parent Company shares by a mutual fund subsidiarity   (4)   (1,44)     Retail of Parent Company shares by a mutual fund subsidiarity   (4)   (1,44)     Retail of Parent Company shares by a mutual fund subsidiarity   (4)   (1,44)     Retail of Parent Company shares by a mutual fund subsidiarity   (4)   (1,44)     Retail of Parent Company shares by a mutual fund sub |  |                                       |                                |
| resale agreements         (4,946)         (1,859)           Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         ****         ****           Settlements of bills payable         (531,064)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from other banks  | 1 1  | 007                                   | 738                            |
| Proceeds from maturity of held-to-maturity investments         -         102           Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         Settlements of bills payable         (531,064)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bills payable and securities sold under repurchase agreement         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (26440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           Subsidiaries         -         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           DET IN  | *  | (4.946)                               | (1.859)                        |
| Net cash provided by (used in) investing activities         (18,126)         36,120           CASH FLOWS FROM FINANCING ACTIVITIES         Settlements of bills payable         (531,064)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (6,440)           Acquisition of Parent Company shares by a mutual fund subsidiarity         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from Bangko Sentral ng Pilipinas         385,542         3   |  | (1,5 10)                              | ` ' '                          |
| CASH FLOWS FROM FINANCING ACTIVITIES           Settlements of bills payable         (531,064)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           Proceeds from disposal of Parent Company shares by mutual fund subsidiaries         (5,168)         (70,955)           Acquisition of Parent Company shares by a mutual fund subsidiariy         (4)         (144)           Net subsidiaries         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under         75,868         31,532           CASH AND C  |  | (18,126)                              |                                |
| Settlements of bills payable         (531,064)         (492,319)           Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (6,440)           Acquisition of Parent Company shares by a mutual fund subsidiarity         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under         75,868         31,532           CASH AND CASH EQUIVALENTS  | CASH FLOWS FROM FINANCING ACTIVITIES             | (==,===)                              |                                |
| Availments of bills payable and securities sold under repurchase agreement         536,659         431,438           Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (6,440)           Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         26,553         32,536           Due from Bangko Sentral ng Pilipinas         44,315         36,864           Interbank loans receivable and securities purchased under         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Due from Bangko Sentral ng Pilipinas         20,328         204,444           Due fro   |  | (531,064)                             | (492,319)                      |
| Settlements of bonds payable         (5,000)         -           Repayments of subordinated debts         (3,000)         -           Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under resale agreements         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Due from Bangko Sentral ng Pilipinas         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from Bangko Sentral ng Pilipinas         38,131         31,103           Interbank loans receivable and securities   |  | , , ,                                 |                                |
| Cash dividends paid         (3,211)         (3,223)           Coupon payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under resale agreements         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from Bangko Sentral ng Pilipinas         38,131         31,03           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523  |  |                                       | -                              |
| Coupon payment of hybrid capital securities         -         (267)           Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (4)         (144)           Acquisition of Parent Company shares by a mutual fund subsidiariy         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Due from Bangko Sentral ng Pilipinas         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under         58,751         23,523   | Repayments of subordinated debts                 | (3,000)                               | -                              |
| Redemption of hybrid capital securities         -         (6,440)           Proceeds from disposal of Parent Company shares by mutual fund         452         -           subsidiaries         -         (144)           Acquisition of Parent Company shares by a mutual fund subsidiariy         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under resale agreements         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Cash and other cash items         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523  | Cash dividends paid                              | (3,211)                               | (3,223)                        |
| Proceeds from disposal of Parent Company shares by mutual fund subsidiaries         452         - subsidiaries         - subsidiaries         - (144)  |  | -                                     | (267)                          |
| Acquisition of Parent Company shares by a mutual fund subsidiariy  | Redemption of hybrid capital securities          | •                                     | (6,440)                        |
| Acquisition of Parent Company shares by a mutual fund subsidiariy         (4)         (144)           Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under resale agreements         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Due from Bangko Sentral ng Pilipinas         20,328         20,444           Due from Other banks         38,131         31,103           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523  |  | 452                                   | -                              |
| Net cash used in financing activities         (5,168)         (70,955)           NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Cash and other cash items         238,806         214,704           Due from Bangko Sentral ng Pilipinas         44,315         36,864           Interbank loans receivable and securities purchased under resale agreements         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD           Cash and other cash items         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523   |  | (4)                                   | 4110                           |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         (36,486)         (36,222)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         26,553         32,536           Cash and other cash items         26,553         32,536           Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under         75,868         31,532           resale agreements         75,868         315,636           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under         58,751         23,523  |  |                                       |                                |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         Cash and other cash items       26,553       32,536         Due from Bangko Sentral ng Pilipinas       238,806       214,704         Due from other banks       44,315       36,864         Interbank loans receivable and securities purchased under resale agreements       75,868       31,532         CASH AND CASH EQUIVALENTS AT END OF PERIOD       20,328       20,444         Cash and other cash items       20,328       20,444         Due from Bangko Sentral ng Pilipinas       231,846       204,344         Due from other banks       38,131       31,103         Interbank loans receivable and securities purchased under resale agreements       58,751       23,523  |  |                                       |                                |
| Cash and other cash items       26,553       32,536         Due from Bangko Sentral ng Pilipinas       238,806       214,704         Due from other banks       44,315       36,864         Interbank loans receivable and securities purchased under resale agreements       75,868       31,532         CASH AND CASH EQUIVALENTS AT END OF PERIOD       20,328       20,444         Cash and other cash items       20,328       20,444         Due from Bangko Sentral ng Pilipinas       231,846       204,344         Due from other banks       38,131       31,103         Interbank loans receivable and securities purchased under resale agreements       58,751       23,523   | CACH AND CACH EQUIVALENTS AT DECINAING OF DEDICE | (30,480)                              | (36,222)                       |
| Due from Bangko Sentral ng Pilipinas         238,806         214,704           Due from other banks         44,315         36,864           Interbank loans receivable and securities purchased under resale agreements         75,868         31,532           CASH AND CASH EQUIVALENTS AT END OF PERIOD         20,328         20,444           Cash and other cash items         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523   | Cosh and other cosh items                        | 26 552                                | 22 526                         |
| Due from other banks       44,315       36,864         Interbank loans receivable and securities purchased under       75,868       31,532         resale agreements       75,868       315,636         CASH AND CASH EQUIVALENTS AT END OF PERIOD       20,328       20,444         Due from Bangko Sentral ng Pilipinas       231,846       204,344         Due from other banks       38,131       31,103         Interbank loans receivable and securities purchased under resale agreements       58,751       23,523   |  | · · · · · · · · · · · · · · · · · · · |                                |
| Interbank loans receivable and securities purchased under resale agreements   75,868   31,532   385,542   315,636  |  | · · · · · · · · · · · · · · · · · · · |                                |
| resale agreements         75,868         31,532           385,542         315,636           CASH AND CASH EQUIVALENTS AT END OF PERIOD           Cash and other cash items         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523   |  | 77,313                                | 30,804                         |
| 385,542         315,636           CASH AND CASH EQUIVALENTS AT END OF PERIOD           Cash and other cash items         20,328         20,444           Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523   | •  | 75.868                                | 31 532                         |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD  Cash and other cash items  Due from Bangko Sentral ng Pilipinas  Due from other banks  Interbank loans receivable and securities purchased under resale agreements  Tesale agreements  20,328  20,444  204,344  38,131  31,103  31,103   | resure agreements                                |                                       |                                |
| Cash and other cash items       20,328       20,444         Due from Bangko Sentral ng Pilipinas       231,846       204,344         Due from other banks       38,131       31,103         Interbank loans receivable and securities purchased under resale agreements       58,751       23,523  | CASH AND CASH EQUIVALENTS AT END OF PERIOD       | 303,5-12                              | 313,030                        |
| Due from Bangko Sentral ng Pilipinas         231,846         204,344           Due from other banks         38,131         31,103           Interbank loans receivable and securities purchased under resale agreements         58,751         23,523  |  | 20.328                                | 20 444                         |
| Due from other banks 38,131 31,103 Interbank loans receivable and securities purchased under resale agreements 58,751 23,523   |  | ,                                     |                                |
| Interbank loans receivable and securities purchased under resale agreements 58,751 23,523  |  |                                       |                                |
| resale agreements <b>58,751</b> 23,523   |  | ,                                     | ,-00                           |
|  |  | 58,751                                | 23,523                         |
|  |  |                                       |                                |

# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES GENERAL NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

Metropolitan Bank & Trust Company ("Metrobank," "the Bank" or "the Parent Company") is a universal bank incorporated in the Philippines on April 6, 1962. The Securities and Exchange Commission (SEC) approved the renewal of its Certification of Incorporation until April 6, 2057 on November 19, 2007.

The Bank's shares were listed with the Philippine Stock Exchange, Inc. (PSE), on February 26, 1981, as approved by the SEC in November 1980. It has a universal banking license granted by the Bangko Sentral ng Pilipinas (BSP) on August 21, 1981.

The Bank and its subsidiaries (the Group) are engaged in all aspects of banking, financing, leasing, real estate and stock brokering through a network of over 2,000 local and international branches, subsidiaries, representative offices, remittance correspondents and agencies. The Bank provides services such as deposit products, loans and trade finance, domestic and foreign fund transfers, treasury, foreign exchange, trading and remittances, and trust services. Its principal place of business is at Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila, Philippines.

### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The accompanying condensed consolidated financial statements have been prepared in accordance with Philippine Accounting Standard (PAS) 34 *Interim Financial Reporting*. Accordingly, the condensed consolidated financial statements do not include all of the information and disclosures required in the annual audited financial statements and should be read in conjunction with the Groups' annual audited financial statements as at December 31, 2016.

The condensed financial statements have been prepared on a historical cost basis except for financial assets and financial liabilities at fair value through profit or loss (FVPL) and available-for-sale (AFS) investments that have been measured at fair value.

The condensed consolidated financial statements are presented in Philippine Peso (PHP) and all values are rounded to the nearest million pesos (P000,000) except when otherwise indicated.

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The respective functional currencies of the subsidiaries are presented under Basis of Consolidation.

#### Statement of Compliance

The condensed consolidated financial statements have been prepared in compliance with the Philippine Financial Reporting Standards (PFRS).

#### Presentation of Financial Statements

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position. Income and expense are not offset in the statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

#### **Basis of Consolidation**

The interim condensed consolidated financial statements include the financial statements of the Bank and of its subsidiaries and are prepared for the same reporting period as the Bank using consistent accounting policies.

The following are the wholly and majority-owned foreign and domestic subsidiaries of the Bank as of March 31, 2017:

|  | Effective        |                  |               |
|--|------------------|------------------|---------------|
|  | Percentage<br>of | Ct               | F             |
| Cubridian  |                  | Country of       | Functional    |
| Subsidiary Financial Markets:                                | Ownership        | Incorporation    | Currency      |
| Pinancial Markets:  Domestic:                                |                  |                  |               |
|  | 00.25            | DI 'II' '        | DIID          |
| First Metro Investment Corporation (FMIC) and Subsidiaries   | 99.25            | Philippines      | PHP           |
| Philippine Savings Bank (PSBank)                             | 82.68            | Philippines      | PHP           |
| Metrobank Card Corporation (A Finance Company) (MCC)         | 60.00            | Philippines      | PHP           |
| ORIX Metro Leasing and Finance Corporation (ORIX Metro)      |                  |                  |               |
| and Subsidiaries   | 59.85            | Philippines      | PHP           |
| Foreign:   |                  |                  |               |
| Metropolitan Bank (China) Ltd (MBCL)                         | 100.00           | China            | Chinese Yuan  |
|  |                  |                  | United States |
| Metropolitan Bank (Bahamas) Limited (Metrobank Bahamas)      | 100.00           | The Bahamas      | Dollar (USD)  |
| First Metro International Investment Company Limited (FMIIC) |                  |                  | Hong Kong     |
| and Subsidiary   | 100.00           | Hong Kong        | Dollar (HKD)  |
| Remittances:   |                  |                  |               |
| Metro Remittance (Hong Kong) Limited                         | 100.00           | Hong Kong        | HKD           |
|  |                  |                  | Singapore     |
| Metro Remittance (Singapore) Pte. Ltd.                       | 100.00           | Singapore        | Dollar        |
|  |                  | United           | Great Britain |
| Metro Remittance (UK) Limited                                | 100.00           | Kingdom          | Pound         |
|  |                  | United States of |               |
| Metro Remittance (USA), Inc.                                 | 100.00           | America (USA)    | USD           |
| Metro Remittance Center, Inc.                                | 100.00           | USA              | USD           |
| Metro Remittance (Japan) Co., Ltd.                           | 100.00           | Japan            | Japanese Yen  |
| Metro Remittance (Italia), S.p.A. *                          | 100.00           | Italy            | Euro          |
| Real Estate:   |                  | •                |               |
| Circa 2000 Homes, Inc. *                                     | 100.00           | Philippines      | PHP           |
| Others:  |                  | **               |               |
| Philbancor Venture Capital Corporation *                     | 60.00            | Philippines      | PHP           |
| MBTC Technology, Inc. **                                     | 100.00           | Philippines      | PHP           |
| * In process of dissolution.                                 |                  | rr ···           |               |

<sup>\*\*</sup> In process of liquidation.

All significant intra-group balances, transactions, income and expenses and profits and losses resulting from intra-group transactions are eliminated in full in the consolidation. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. Control is achieved where the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Consolidation of subsidiaries ceases when control is transferred out of the Group or the Parent Company. The results of subsidiaries acquired or disposed of during the period, if any, are included in the interim condensed consolidated statement of income from the date of acquisition or up to the date of disposal, as appropriate.

Changes in the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for within equity. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity included as part of "Translation adjustment and others" and attributed to the owners of the Parent Company.

When a change in ownership interest in a subsidiary occurs which results in a loss of control over the subsidiary, the Parent Company:

- derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- derecognizes the carrying amount of any non-controlling interest;
- derecognizes the related other comprehensive income recorded in equity and recycles the same to statement of income or retained earnings;
- recognizes the fair value of the consideration received;
- recognizes the fair value of any investment retained;
- recognizes any surplus or deficit in statement of income; and
- reclassifies the Parent Company's share of components' gain (losses) previously recognized in other comprehensive income (OCI) to profit or loss or surplus, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

#### Investments in Associates

On October 7, 2016, the BOD and stockholders of SMBC Metro Investment Corporation (SMBC Metro), an associate, in separate meetings approved the shortening of its corporate term until December 31, 2017 through an amendment of its Articles of Incorporation (AOI). On the same date, the BOD approved the closing of its business operations effective December 31, 2016. The amended AOI of SMBC Metro and its application for withdrawal of its secondary license as an Investment House was approved by the SEC on November 25, 2016 and January 31, 2017, respectively.

Lepanto Consolidated Mining Company (LCMC), an associate of FMIC, disclosed to the PSE that on February 14, 2017, LCMC received a suspension order from the Department of Energy and Natural Resources (DENR) Secretary on its mining operation under Mineral Production Sharing Agreement No. 001-90-CAR and is given not more than three months from receipt to implement the appropriate mitigating measures. LCMC will immediately file a Notice of Appeal with the Office of the President wherein pursuant to the Administrative Order No. 22, Series of 2011, such filing will stay the execution of the Order, allowing the Company to continue its operations.

#### Entity with significant influence over the Group

GT Capital Holdings, Inc. (GT Capital) holds 26.47% of the total shares of the Bank as of March 31, 2017 and December 31, 2016.

#### Non-Controlling Interest

Non-controlling interest represents the portion of profit or loss and the net assets not held by the Group and are presented separately from equity attributable to the Parent Company in the interim condensed consolidated statement of income, interim condensed consolidated statement of comprehensive income and within equity in the interim condensed consolidated statement of financial position. Any losses applicable to the non-controlling interests in excess of the non-controlling interests are allocated against the interests of the non-controlling interest even if this results in the non-controlling interest having a deficit balance. Acquisitions of non-controlling interests are accounted for as equity transactions.

#### Non-equity Non-controlling Interest

The Group has seed capital investments in a number of funds where it is in a position to be able to control those funds. These funds are consolidated.

Non-equity non-controlling interest represents the portion of profit or loss and net assets of the consolidated funds not attributed, directly or indirectly, to the Parent Company and are presented separately in the interim condensed consolidated statement of income and in the liability section in the interim condensed consolidated statement of financial position.

#### **Changes in Accounting Policies**

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the audited annual consolidated financial statements as of and for the year ended December 31, 2016.

#### **Significant Accounting Policies – Financial Instruments**

#### Fair Value Measurement

The Group measures financial instruments, such as, derivatives, at fair value at each statement of financial position date. Also, fair values of financial instruments measured at amortized cost and investment properties are disclosed in Note 4.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e., an exit price). The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and an ask price, the price within the bid - ask spread that is most representative of fair value in the circumstances shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For assets and liabilities not listed in an active market, the Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group determines the policies and procedures for both recurring fair value measurement, such as financial assets at FVPL and for non-recurring measurement, such as investment properties.

External valuers are involved for valuation of significant assets, such as investment properties. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

# Financial Instruments - Initial Recognition and Subsequent Measurement

#### Date of recognition

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Derivatives are recognized on trade date basis. Deposits, amounts due to banks and customers and loans are recognized when cash is received by the Group or advanced to the borrowers.

#### Initial recognition of financial instruments

All financial instruments are initially measured at fair value. Except for financial assets and financial liabilities valued at FVPL, the initial measurement of financial instruments includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, HTM investments, AFS investments, and loans and receivables while financial liabilities are classified as financial liabilities at FVPL and financial liabilities carried at amortized cost. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

#### 'Day 1' difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the statement of income. In cases where the transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

#### Derivatives recorded at FVPL

The Parent Company and some of its subsidiaries are counterparties to derivative contracts, such as currency forwards, currency swaps, interest rate swaps (IRS), call options, non-deliverable forwards (NDF) and other interest rate derivatives. These derivatives are entered into as a service to customers and as a means of reducing or managing their respective foreign exchange and interest rate exposures, as well as for trading purposes. Such derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives (except those accounted for as accounting hedges) are taken directly to the statement of income and are included in 'Trading and securities gain - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

## Hedge accounting

For the purpose of hedge accounting, hedges are classified primarily as either: (a) a hedge of the fair value of an asset, liability or a firm commitment (fair value hedge); or (b) a hedge of the exposure to variability in cash flows attributable to an asset or liability or a forecasted transaction (cash flow hedge); or (c) a hedge of a net investment in a foreign operation (net investment hedge). Hedge accounting is applied to derivatives designated as hedging instruments in a fair value, cash flow, or net investment hedge provided certain criteria are met.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Group will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

#### Cash flow hedge

The effective portion of the gain or loss on the hedging instrument is recognized directly as 'Translation adjustment and others' in the statement of comprehensive income. Any gain or loss in fair value relating to an ineffective portion is recognized immediately in the statement of income.

Amounts recognized as other comprehensive income are transferred to the statement of income when the hedged transaction affects profit or loss, such as when the hedged financial income or financial expense is recognized or when a forecast sale occurs. Where the hedged item is the cost of a nonfinancial asset or liability, the amounts taken to other comprehensive income are transferred to the initial carrying amount of the nonfinancial asset or liability.

If the forecast transaction or firm commitment is no longer expected to occur, the cumulative gain or loss previously recognized in the statement of comprehensive income are transferred to the statement of income. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, any cumulative gain or loss previously recognized in other comprehensive income remains in other comprehensive income until the forecast transaction or firm commitment affects profit or loss. If the related transaction is no longer expected to occur, the amount is recognized in the statement of income.

# Hedge effectiveness testing

To qualify for hedge accounting, the Group requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness), and demonstrate actual effectiveness (retrospective effectiveness) on an ongoing basis. The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed. The method that the Group adopts for assessing hedge effectiveness will depend on its risk management strategy.

For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. The Group applies the dollar-offset method using hypothetical derivatives in performing hedge effectiveness testing. For actual effectiveness to be achieved, the changes in fair value or cash flows must offset each other in the range of 80.0% to 125.0%. Any hedge ineffectiveness is recognized in the statement of income.

#### Embedded derivatives

The Group has certain derivatives that are embedded in host financial (such as structured notes and debt instruments) and nonfinancial (such as lease and service agreements) contracts. These embedded derivatives include interest rate derivatives in debt instruments which include structured notes and foreign currency derivatives in debt instruments and lease agreements.

Embedded derivatives are bifurcated from their host contracts and carried at fair value with fair value changes being reported through profit or loss, when the entire hybrid contracts (composed of both the host contract and the embedded derivative) are not accounted for as financial assets or liabilities at FVPL, when their economic risks and characteristics are not clearly and closely related to those of their respective host contracts, and when a separate instrument with the same terms as the embedded derivatives would meet the definition of a derivative. The Group assesses whether embedded derivatives are required to be separated from the host contracts when the Group first becomes a party to the contract. Reassessment of embedded derivatives is only done when there are changes in the contract that significantly modifies the contractual cash flows.

# Financial assets or financial liabilities held for trading

Financial assets or financial liabilities held for trading are recorded in the statement of financial position at fair value. Changes in fair value relating to the held for trading positions are recognized in 'Trading and securities gain - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense' respectively, while dividend income is recorded in 'Dividends' when the right to receive payment has been established. Included in this classification are debt and equity securities which have been acquired principally for the purpose of selling or repurchasing in the near term.

#### AFS investments

AFS investments include debt and equity instruments. Equity investments classified under AFS investments are those which are neither classified as held-for-trading (HFT) nor designated at FVPL. Debt securities are those that do not qualify to be classified as HTM investments or loans and receivables, are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in the statement of income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported earnings and are included in the statement of comprehensive income as 'Net unrealized gain (loss) on AFS investments'.

When the security is disposed of, the cumulative gain or loss previously recognized in the statement of comprehensive income is recognized as 'Trading and securities gain - net' in the statement of income. Gains and losses on disposal are determined using the average cost method.

Interest earned on holding AFS investments are reported as 'Interest income' using the effective interest rate (EIR) method. Dividends earned on holding AFS investments are recognized in the statement of income as 'Dividends' when the right of the payment has been established. The losses arising from impairment of such investments are recognized as 'Provision for credit and impairment losses' in the statement of income.

#### HTM investments

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells or reclassifies other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS investments and the Group would be prohibited from classifying any financial assets under HTM category during the current year and two succeeding years thereafter unless for sales or reclassifications that:

- are so close to maturity or the financial asset's call date (for example, less than three months before maturity) that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after the entity has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or
- are attributable to an isolated event that is beyond the entity's control, is non-recurring and could not have been reasonably anticipated by the entity.

After initial measurement, these investments are subsequently measured at amortized cost using the EIR method, less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. Gains and losses are recognized in statement of income when the HTM investments are derecognized or impaired, as well as through the amortization process. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for credit and impairment losses'. The effects of revaluation on foreign currency-denominated HTM investments are recognized in the statement of income.

### Loans and receivables

This accounting policy relates to the statement of financial position captions 'Due from BSP', 'Due from other banks', 'Interbank loans receivable and securities purchased under resale agreements (SPURA)' and 'Loans and receivables'. These are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as 'other financial assets held for trading', designated as AFS investments or 'financial assets designated at FVPL'.

Loans and receivables include purchases made by MCC's cardholders which are collected on installments and are recorded at the cost of the items purchased plus interest covering the installment period which is initially credited to unearned discount, shown as a deduction from 'Loans and receivables'.

Loans and receivables also include ORIX Metro's lease contracts receivable and notes receivable financed which are stated at the outstanding balance, reduced by unearned lease income and unearned finance income, respectively.

After initial measurement, 'Due from BSP', 'Due from other banks', 'Interbank loans receivable and SPURA' and 'Loans and receivables', are subsequently measured at amortized cost using the EIR method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. The losses arising from impairment are recognized in 'Provision for credit and impairment losses' in the statement of income.

#### Other financial liabilities

Issued financial instruments or their components, which are not designated at FVPL, are classified as liabilities under 'Deposit liabilities', 'Bills payable' or other appropriate financial liability accounts, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, bills payable and similar financial liabilities not qualified as and not designated at FVPL, are subsequently measured at amortized cost using the EIR method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

#### Derecognition of Financial Assets and Liabilities

Financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risks and rewards of the asset but has transferred the control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. The extent of the Group's continuing involvement in the transferred asset is the extent to which it is exposed to changes in the value of the transferred asset. When the Group's continuing involvement takes the form of guaranteeing the transferred asset, the extent of the Group's continuing involvement is the lower of (i) the amount of the asset and (ii) the maximum amount of the consideration received that the Group could be required to repay ('the guarantee amount'). When the Group's continuing involvement takes the form of a written or purchased option (or both) on the transferred asset the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase. However, in case of a written put option to an asset that is measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price. When the Group's continuing involvement takes the form of a cash-settled option or similar provision on the transferred asset, the extent of the Group's continuing involvement is measured in the same way as that which results from non-cash settled options.

# Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or

modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

#### Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specified future date ('repos') are not derecognized from the statement of financial position. The corresponding cash received, including accrued interest, is recognized in the statement of financial position as securities sold under repurchase agreements (SSURA) included in 'Bills Payable and SSURA' and is considered as a loan to the Group, reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the statement of financial position. The corresponding cash paid including accrued interest, is recognized in the statement of financial position as SPURA, and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the EIR method.

#### Impairment of Financial Assets

The Group assesses at each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

# Financial assets carried at amortized cost

For financial assets carried at amortized cost such as loans and receivables, due from other banks, and HTM investments, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. For individually assessed financial assets, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral.

Financial assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment. The carrying amount of the asset is reduced through use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be recognized based on the original EIR of the asset. Financial assets, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent period, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to the 'Provision for credit and impairment losses' in the statement of income.

If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as industry, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in property prices, payment status, or other factors that are indicative of incurred losses in the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The Group also uses the Net Flow Rate method to determine the credit loss rate of a particular delinquency age bucket based on historical data of flow-through and flow-back of loans across specific delinquency age buckets. The allowance for credit losses is determined based on the results of the net flow to write-off methodology. Net flow tables are derived from monitoring of monthly peso movements between different stage buckets, from 1-day past due to 180-day past due. The net flow to write-off methodology relies on the last 12 months of net flow tables to establish a percentage ('net flow rate') of accounts receivable that are current or in any state of delinquency (i.e., 30, 60, 90, 120, 150 and 180 day past due) as of reporting date that will eventually result in write-off. The gross provision is then computed based on the outstanding balances of the receivables as of statement of financial position date and the net flow rates determined for the current and each delinquency bucket. This gross provision is reduced by the estimated recoveries, which are also based on historical data, to arrive at the required allowance for credit losses.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

#### AFS investments

In case of quoted equity investments classified as 'AFS investments', this would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from the statement of comprehensive income and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized directly in the statement of comprehensive income.

In case of unquoted equity investments classified as 'AFS investments', the amount of the impairment is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses shall not be reversed.

In case of debt instruments classified as 'AFS investments', impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If subsequently, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.

#### Restructured loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR. The difference between the recorded value of the original loan and the present value of the restructured cash

flows, discounted at the original EIR, is recognized in 'Provision for credit and impairment losses' in the statement of income.

#### Standards Issued but not yet Effective

Standards issued but not yet effective up to the date of the Group's financial statements are listed below. The listing consists of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt these standards when they become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on its financial statements.

#### New Standards

Effective beginning on or after January 1, 2018

PFRS 9, Financial Instruments (2014 or final version)

PFRS 9 replaces PAS 39, Financial Instruments: Recognition and Measurement and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at: (a) amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding; or (b) at fair value through other comprehensive income if the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through OCI or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO. PFRS 9 introduces the single, forward-looking "expected loss" impairment model, replacing the "incurred loss" impairment model. PFRS 9 also replaces the rules-based hedge accounting model of PAS 39 with a more principles-based approach. Changes include replacing the rules-based hedge effectiveness test with an objectives-based test that focuses on the economic relationship between the hedged item and the hedging instrument, and the effect of credit risk on that economic relationship. The window for early adoption of PFRS 9 was closed by the BSP in its Circular No. 912 issued on May 27, 2016. Retrospective application is required, but comparative information is not compulsory.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting. The Group is in process of assessing the impact of adopting this standard which shall be based on the result of its PFRS 9 conversion project.

Effective beginning on or after January 1, 2019

#### PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements. The accounting by lessors is substantially unchanged as the new standard carries forward the

principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value. Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Group is currently assessing the impact of adopting PFRS 16.

#### Amendments

Effective beginning on or after January 1, 2018

PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement
of a cash-settled share-based payment transaction; the classification of a share-based payment transaction
with net settlement features for withholding tax obligations; and the accounting where a modification to the
terms and conditions of a share-based payment transaction changes its classification from cash settled to
equity settled. On adoption, entities are required to apply the amendments without restating prior periods,
but retrospective application is permitted if elected for all three amendments and if other criteria are met.
Early application of the amendments is permitted. The Group is assessing the potential effect of the
amendments on its consolidated financial statements.

The following amendments to standards issued by the International Accounting Standards Board (IASB) were already adopted by the Financial Reporting Standards Council (FRSC) but are still for approval by the Board of Accountancy.

Effective beginning on or after January 1, 2018

#### New Standard

# PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

#### PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021. The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9. The Group is in process of assessing the impact of adopting PFRS 4.

#### **Amendments**

#### PAS 40, Transfers of Investment Property

The amendments state that an entity shall transfer a property to, or from, investment property only when there is evidence of a change in use of the property. A change in use occurs only if the property meets or ceases to meet the definition of an investment property. A change in management's intention for the use of a property by itself does not constitute evidence of a change in use.

Annual Improvements to IFRS Standards 2014 – 2016 Cycle

The annual improvements consist of minor amendments that clarify, correct or remove redundant wording in the following standards:

PFRS 1 – Deletion of short-term exemptions for first-time adopters PAS 28 – Measuring an associate or joint venture at fair value

Deferred effectivity

PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. On January 13, 2016, the FRSC postponed the original effective date of January 1, 2016 of the said amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate

This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The SEC and the FRSC have deferred the effectivity of this interpretation.

#### 3. Financial Risk Management

Compared with December 31, 2016, there have been no changes in the financial risk exposures that materially affect the financial statements of the Group as of March 31, 2017. The Group has exposures to the following risks from its use of financial instruments: (a) credit; (b) liquidity; and (c) market risks. Related discussions follow below and should be read in conjunction with Note 4, Financial Risk and Capital Management, of the Group's 2016 audited financial statements.

#### Risk management framework

The BOD has overall responsibility for the oversight of the Bank's risk management process. On the other hand, the risk management processes of the subsidiaries are the separate responsibilities of their respective BOD. Supporting the BOD in this function are certain Board-level committees such as Risk Oversight Committee (ROC), Audit Committee (AC) and senior management committees through the Executive Committee, Asset and Liability Committee (ALCO) and Policy Committee, among others.

The Parent Company and its subsidiaries manage their respective financial risks separately. The subsidiaries have their own risk management processes but are structured similar to that of the Parent Company. To a certain extent, the respective risk management programs and objectives are the same across the Group. Risk management policies adopted by the subsidiaries and affiliates are aligned with the Parent Company's risk policies. To further promote compliance with PFRS and Basel III, the Parent Company created a Risk Management Coordinating Council (RMCC) composed of risk officers of the Parent Company and its financial institution subsidiaries.

# Credit Risk

Credit risk is the risk of financial loss to the Group if a counterparty to a financial instrument fails to meet its contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties, related groups of borrowers, for market segmentation, and industry concentrations, and by monitoring exposures in relation to such limits, among others. The same is true for treasury-related activities. Each business unit is responsible for the quality of its credit portfolio and

for monitoring and controlling all credit risks in its portfolio. Regular reviews and audits of business units and credit processes are undertaken by IAG and Risk Management Group (RSK).

#### Liquidity Risk

Liquidity risk is defined as the current and prospective risk to earnings or capital arising from the Group's inability to meet its obligations when they become due. The Group manages its liquidity risk through analyzing net funding requirements under alternative scenarios, diversification of funding sources and contingency planning. Specifically for the Parent Company, it utilizes a diverse range of sources of funds, although short-term deposits made with its network of domestic branches comprise the majority of such funding. To ensure that funding requirements are met, the Parent Company manages its liquidity risk by holding sufficient liquid assets of appropriate quality. It also maintains a balanced loan portfolio that is repriced on a regular basis. Deposits with banks are made on a short-term basis.

Further, the Parent Company's Treasury Group estimates its cash flow needs based on its actual contractual obligations under normal and extraordinary circumstances. RSK generates Maximum Cumulative Outflow (MCO) reports on a monthly basis to estimate net cash flows of the bank under business-as-usual and stress parameters. The Group's financial institution subsidiaries (excluding insurance companies) prepare their respective MCO reports. These are reported to the Parent Company's ROC monthly.

#### Market Risk

Market risk is the possibility of loss to future earnings, fair values or future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates, foreign currency exchange rates, and other market factors. The Parent Company's market risk originates from its holdings in foreign currencies, debt securities and derivatives transactions. The Parent Company manages market risk by segregating its balance sheet into a trading book and a banking book. ALCO, chaired by the Parent Company's Chairman is the senior review and decision-making body for the management of all related market risks. The Parent Company enforces a set of risk limits to properly monitor and manage the market risks. The risk limits are approved by the BOD. The RSK serves under the ROC and performs daily market risk analyses to ensure compliance with the Parent Company's policies. The Treasury Group manages asset/liability risks arising from both banking book and trading operations in financial markets.

Similarly, the Subsidiaries of the Bank independently quantify and manage their respective market risk exposures. Each institution has its respective risk management system and processes in place.

As part of its oversight function, the Parent Bank regularly coordinates with Subsidiaries to monitor their compliance to their respective risk tolerances and ensure consistency of risk management practices. Risk aggregation and consolidation of exposures are part of the Bank's initiatives to provide senior management with a group-wide market risk profile perspective such as Group Trading VaR and EaR.

### Market Risk - Trading Book

In measuring the potential loss in its trading portfolio, the Parent Company uses Value-at-Risk (VaR) as a primary tool. The VaR method is a procedure for estimating portfolio losses exceeding some specified proportion based on a statistical analysis of historical market price trends, correlations and volatilities. VaR estimates the potential decline in the value of a portfolio, under normal market conditions, for a given "confidence level" over a specified holding period. The Parent Company measures and monitors the VaR daily and this value is compared against the set VaR limit. The limitations of the VaR methodology are recognized by supplementing VaR limits with other position and sensitivity limit structures and by doing stress testing analysis. These processes address potential product concentration risks, monitor portfolio vulnerability and give the management an early advice if a potential loss goes beyond what is deemed to be tolerable to the bank, even before the VaR limit is hit.

Each subsidiary performs daily mark-to-market valuation and VaR calculations for their trading book exposures. Risk exposures are bounded by a system of risk limits and monitoring tools to effectively manage these risks.

#### Market Risk - Banking Book

The Group follows a prudent policy in managing its assets and liabilities to ensure that exposure to fluctuations in interest rates are kept within acceptable limits.

#### Interest rate risk

The Group uses tools or metrics such as Earnings-at-Risk (EaR) and Sensitivity analysis to quantify interest rate risk for banking book or accrual portfolios.

EaR measures the decline on the Bank's potential net interest earnings as a result of a change in the level or volatility of interest rates. It is a tool used to evaluate the sensitivity of the accrual portfolio to a change in interest rates in the adverse direction over the next twelve (12) months. The Parent Company generates and monitors its EaR exposure on a daily basis. On the other hand, the subsidiaries generate their respective EaR reports at least on a monthly basis.

EaR is obtained by multiplying the repricing gap for each predefined time bucket by the corresponding change (volatility) in the interest rate and by the time over which the repricing gap is in effect. The repricing gap is a method that distributes rate-sensitive assets, liabilities, and off-balance sheet positions into predefined time bands, according to their maturity (if fixed rate) or time remaining to their repricing (if floating rate). For rate-sensitive positions that lack definitive repricing dates or maturity dates (e.g. demand and savings deposit accounts), the Parent Company uses expert judgment, past experience or behavioral patterns to determine the appropriate time band distribution.

#### Foreign currency risk

Foreign exchange risk is the probability of loss to earnings or capital arising from changes in foreign exchange rates. Foreign currency liabilities generally consist of foreign currency deposits in the Group's FCDU account. Foreign currency deposits are generally used to fund the Group's foreign currency-denominated loan and investment portfolio in the FCDU. Banks are required by the BSP to match the foreign currency liabilities with the foreign currency assets held in FCDUs. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency liabilities held in the FCDU. Outside the FCDU, the Group has additional foreign currency assets and liabilities in its foreign branch network. The Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines.

## 4. Fair Value Measurement

#### **Financial Instruments**

The methods and assumptions used by the Group in estimating the fair value of financial instruments have been consistently applied in the interim condensed consolidated financial statements. These are:

Cash and other cash items, due from BSP and other banks and interbank loans receivable and SPURA - Carrying amounts approximate fair values in view of the relatively short-term maturities of these instruments.

Trading and investment securities - Fair values of debt securities (financial assets at FVPL, AFS and HTM investments) and equity investments are generally based on quoted market prices. Where the debt securities are not quoted or the market prices are not readily available, the Group obtained valuations from independent parties offering pricing services, used adjusted quoted market prices of comparable investments, or applied discounted cash flow methodologies. For equity investments that are not quoted, the investments are carried at cost less allowance for impairment losses due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.

Derivative instruments - Fair values are estimated based on quoted market prices, prices provided by independent parties, or prices derived using acceptable valuation models. The models utilize published underlying rates (e.g interest rates, Foreign Exchange (FX) rates, Credit Default Swap (CDS) rates, FX volatilities and spot and forward FX rates) and are implemented through validated calculation engines.

Loans and receivables - Fair values of the Group's loans and receivables are estimated using the discounted cash flow methodology, using current incremental lending rates for similar types of loans. Where the

instrument reprices on a quarterly basis or has a relatively short maturity, the carrying amounts approximate fair values.

Liabilities - Fair values are estimated using the discounted cash flow methodology using the Group's current incremental borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued, if any. The carrying amount of demand and savings deposit liabilities and other short-term liabilities approximates fair value considering that these are due and demandable or with short-term maturities.

#### Non-financial Asset

Investment properties - Fair value of investment properties is determined based on valuations performed by independent and in-house appraisers using valuation technique with significant inputs that are not based on observable market data (Level 3). The valuation of investment properties was based on the Sales Comparison Approach and considered recent sales similar or substitute properties in the same areas where the investment properties are located, taking into account the economic conditions prevailing at the time of the valuation. Other factors considered were the location and shape of the properties, environmental issues, development controls such as the height restrictions, building coverage and floor area ratio restrictions, among others. The fair value of investment properties is based on its highest and best use, which is its current use.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy as described in Note 2.

The following tables summarize the carrying amounts and fair values of the financial assets and liabilities:

|                               |          |          | March 31, 2017 | (Unaudited)    |            |
|-------------------------------|----------|----------|----------------|----------------|------------|
|                               | Carrying |          | ,              |                | Total Fair |
|                               | Value    | Level 1  | Level 2        | Level 3        | Value      |
| Assets Measured at Fair Value |          |          |                |                |            |
| Financial Assets              |          |          |                |                |            |
| Financial assets at FVPL      |          |          |                |                |            |
| HFT investments               |          |          |                |                |            |
| Debt securities               |          |          |                |                |            |
| Government                    | ₽6,702   | ₽6,702   | <u>P</u> -     | <del>P</del> - | ₽6,702     |
| Private                       | 12,833   | 10,227   | 2,606          | -              | 12,833     |
| Treasury bills                | 382      | 382      | -              | -              | 382        |
| Treasury notes and bonds      | 24,525   | 24,525   | -              | -              | 24,525     |
| •                             | 44,442   | 41,836   | 2,606          | -              | 44,442     |
| Equity securities             |          |          |                |                |            |
| Quoted                        | 7,714    | 7,714    | -              | -              | 7,714      |
| Derivative assets             |          |          |                |                |            |
| Currency forwards             | 580      | -        | 580            | _              | 580        |
| Interest rate swaps           | 654      | -        | 654            | _              | 654        |
| Cross currency swaps          | 5,046    | -        | 5,046          | _              | 5,046      |
| Put option                    | 161      | -        | 161            | -              | 161        |
| Call option                   | 8        | -        | 8              | -              | 8          |
| Embedded derivatives in:      |          |          |                |                |            |
| Non-financial contract        | 2        | -        | 2              | _              | 2          |
|                               | 6,451    | -        | 6,451          | -              | 6,451      |
|                               | 58,607   | 49,550   | 9,057          | _              | 58,607     |
| AFS investments               | ,        | ,        | ,              |                | ,          |
| Debt securities               |          |          |                |                |            |
| Government                    | 44,035   | 36,775   | 7,260          | _              | 44,035     |
| Private                       | 38,245   | 37,664   | 581            | _              | 38,245     |
| Treasury bills                | 201      | 201      | _              | _              | 201        |
| Treasury notes and bonds      | 247,711  | 247,711  | _              | _              | 247,711    |
| •                             | 330,192  | 322,351  | 7,841          | -              | 330,192    |
| Equity Securities             | •        | ,        | •              |                | ,          |
| Quoted                        | 1,212    | 1,212    | _              | _              | 1,212      |
| -                             | 331,404  | 323,563  | 7,841          | -              | 331,404    |
|                               | P390,011 | P373,113 | ₽16,898        | <u>P</u> -     | P390,011   |

|                                      |                    |             | March 31, 201      | 7 (Unaudited)    |                    |
|--------------------------------------|--------------------|-------------|--------------------|------------------|--------------------|
|                                      | Carrying           |             |                    |                  | Total Fair         |
|                                      | Value              | Level 1     | Level 2            | Level 3          | Value              |
| Assets for which Fair Values are D   | isclosed           |             |                    |                  |                    |
| Financial Assets                     |                    |             |                    |                  |                    |
| Loans and receivables - net          |                    |             |                    |                  |                    |
| Receivables from customers           |                    |             |                    |                  |                    |
| Commercial loans                     | ₽776,651           | ₽-          | ₽-                 | <b>₽</b> 778,139 | ₽778,139           |
| Residential mortgage loans           | 91,724             | -           | -                  | 92,318           | 92,318             |
| Auto loans                           | 101,260            | -           | -                  | 120,791          | 120,79             |
| Trade                                | 38,233             | -           | -                  | 38,233           | 38,233             |
| Others                               | 77,598             | -           | -                  | 77,318           | 77,318             |
|                                      | 1,085,466          | -           | -                  | 1,106,799        | 1,106,799          |
| Unquoted debt securities             | 1,179              | -           | -                  | 1,246            | 1,24               |
| Sales contract receivable            | 150                | -           | -                  | 187              | 18'                |
|                                      | 1,086,795          | -           | -                  | 1,108,232        | 1,108,23           |
| Other assets                         | <u> </u>           |             |                    | , ,              |                    |
| Residual value of leased assets      | 986                | -           | _                  | 951              | 95                 |
| Miscellaneous                        | 176                | -           | _                  | 286              | 286                |
|                                      | 1,087,957          | -           | -                  | 1,109,469        | 1,109,46           |
| Non-financial assets                 | -,001,001          |             |                    | -,,,,            | _,,                |
| Investment properties                | 8,181              | _           | _                  | 13,020           | 13,020             |
| m resument properties                | ₽1,096,138         | ₽-          | ₽-                 | ₽1,122,489       | ₽1,122,489         |
| Liabilities Measured at Fair Value   | ,0,0 0,0           |             |                    | ,,               | ,,                 |
| Financial Liabilities                |                    |             |                    |                  |                    |
| Derivative liabilities               |                    |             |                    |                  |                    |
| Currency forwards                    | ₽1,169             | <u>P</u> _  | ₽1,169             | <u>P</u> .       | ₽1,169             |
| Bond forward                         | 22                 | _           | 22                 | _                | 22                 |
| Interest rate swaps                  | 535                | _           | 535                |                  | 535                |
| Cross currency swaps                 | 2,785              | -           | 2,785              | _                | 2,785              |
| Put option                           | 2,783              | -           | 2,783              | -                | 2,783              |
| Call option                          | 9                  | -           | 9                  | -                | 9                  |
| Can option                           | <del>P</del> 4,524 |             | <del>P</del> 4,524 |                  | P4,524             |
| T 1 111/1 6 1 1 T 1 T 1 T 1          |                    | <del></del> | <del>1</del> 4,324 | T-               | <del>1</del> 4,324 |
| Liabilities for which Fair Values ar | e Disclosea        |             |                    |                  |                    |
| Financial Liabilities                |                    |             |                    |                  |                    |
| Deposit liabilities                  | D5 40 025          | D           | D                  | D5 45 05 4       | D5 45 05 4         |
| Time                                 | ₽540,937           | <u>₽</u> -  | ₽-                 | <b>₽</b> 547,854 | ₽547,854           |
| LTNCD                                | 26,275             | 25,453      | -                  | 170.606          | 25,453             |
| Bills payable and SSURA              | 176,452            | -           | -                  | 179,696          | 179,696            |
| Bonds payable                        | 6,644              | -           | -                  | 6,835            | 6,835              |
| Subordinated debts                   | 26,552             | 22,394      | -                  | 3,532            | 25,926             |
| Other liabilities                    | 1.055              |             |                    | 1 225            | 1.00=              |
| Deposits on lease contracts          | 1,375              | -           |                    | 1,237            | 1,237              |
|                                      | ₽778,235           | ₽47,847     | ₽-                 | <b>₽</b> 739,154 | ₽787,001           |

|  |                      |                | <b>December 31, 201</b>               | 6 (Audited)          |                      |
|--|----------------------|----------------|---------------------------------------|----------------------|----------------------|
|  | Carrying<br>Value    | Level 1        | Level 2                               | Level 3              | Total Fair Value     |
| Assets Measured at Fair Value  |                      |                |                                       |                      |                      |
| Financial Assets   |                      |                |                                       |                      |                      |
| Financial assets at FVPL   |                      |                |                                       |                      |                      |
| HFT investments  |                      |                |                                       |                      |                      |
| Debt securities  |                      |                |                                       |                      |                      |
| Government   | ₽4,010               | ₽4,010         | ₽-                                    | ₽-                   | ₽4,010               |
| Private  | 5,329                | 5,255          | 74                                    | -                    | 5,329                |
| Treasury bills   | 903                  | 903            | -                                     | -                    | 903                  |
| Treasury notes and bonds   | 13,346               | 13,346         | -                                     | -                    | 13,346               |
|  | 23,588               | 23,514         | 74                                    | -                    | 23,588               |
| Equity securities  |                      |                |                                       |                      |                      |
| Quoted   | 6,502                | 6,502          |                                       | -                    | 6,502                |
| Derivative assets  |                      |                |                                       |                      |                      |
| Currency forwards  | 785                  | -              | 785                                   | -                    | 785                  |
| Interest rate swaps  | 740                  | -              | 740                                   | -                    | 740                  |
| Cross currency swaps   | 5,436                | _              | 5,436                                 | -                    | 5,436                |
| Put option   | 158                  | _              | 158                                   | -                    | 158                  |
| Call option  | 3                    | _              | 3                                     | -                    | 3                    |
| Embedded derivatives in  |                      |                |                                       |                      |                      |
| non-financial contract   | 2                    | _              | 2                                     | _                    | 2                    |
|  | 7,124                | _              | 7,124                                 | -                    | 7,124                |
|  | 37,214               | 30,016         | 7,198                                 | -                    |                      |
| AFS investments  | 37,214               | 30,010         | 7,170                                 | <del>_</del>         | 37,214               |
| Debt securities  |                      |                |                                       |                      |                      |
| Government   | 41,555               | 34,298         | 7,257                                 |                      | 41,555               |
|  | ,                    |                | · · · · · · · · · · · · · · · · · · · | -                    |                      |
| Private  | 43,232               | 42,654         | 578                                   | -                    | 43,232               |
| Treasury bills   | 199                  | 199            | -                                     | -                    | 199                  |
| Treasury notes and bonds   | 231,087              | 231,087        | 7.025                                 |                      | 231,087              |
| The state of the s | 316,073              | 308,238        | 7,835                                 | -                    | 316,073              |
| Equity Securities  | <b>7</b> 00          | <b>500</b>     |                                       |                      | <b>7</b> 00          |
| Quoted   | 589                  | 589            | -                                     | -                    | 589                  |
|  | 316,662              | 308,827        | 7,835                                 |                      | 310,002              |
|  | ₽353,876             | ₽338,843       | ₽15,033                               | ₽-                   | ₽353,876             |
| Assets for which Fair Values are D<br>Financial Assets<br>Loans and receivables-net<br>Receivables from customers  | isclosed             |                |                                       |                      |                      |
| Commercial loans   | <del>P</del> 740,486 | <del>P</del> . | <u>P</u> .                            | <del>P</del> 741,445 | <del>P</del> 741,445 |
| Residential mortgage loans   | 91,497               | -              | -                                     | 92,169               | 92,169               |
| Auto loans   | 96,844               | -              | -                                     | 113,022              |                      |
| Trade  | 34,474               | -              | -                                     | 34,474               |                      |
| Others   | 81,797               | _              | _                                     | 81,542               | · ·                  |
|  | 1,045,098            | -              | _                                     | 1,062,652            |                      |
| Unquoted debt securities   | 929                  | _              | -                                     | 1,001                | 1,001                |
| Sales contract receivable  | 160                  | -              | _                                     | 198                  |                      |
| Bares commune recervacio   | 1,046,187            | _              | _                                     | 1,063,851            | 1,063,851            |
| Other assets   |                      |                |                                       |                      |                      |
| Residual value of leased assets  | 1,003                | -              | -                                     | 960                  | 960                  |
| Miscellaneous  | 180                  | -              | -                                     | 289                  | 289                  |
|  | 1,183                | -              | -                                     | 1,249                | 1,249                |
|  | 1,047,370            | -              | -                                     | 1,065,100            | 1,065,100            |
| Non-financial assets   | , ,                  |                |                                       |                      |                      |
| Non-financial assets Investment properties   | 8,474                |                |                                       | 13,429               | 13,429               |

(forward)

|                                  |                  | I                   | December 31, 2 | 2016 (Audited)   |                      |
|----------------------------------|------------------|---------------------|----------------|------------------|----------------------|
|                                  | Carrying         |                     | ,              |                  | Total Fair           |
|                                  | Value            | Level 1             | Level 2        | Level 3          | Value                |
| Liabilities Measured at Fair Va  | lue              |                     |                |                  |                      |
| Financial Liabilities            |                  |                     |                |                  |                      |
| Financial liabilities at FVPL    |                  |                     |                |                  |                      |
| Derivative liabilities           |                  |                     |                |                  |                      |
| Currency forwards                | ₽1,291           | ₽-                  | ₽1,291         | ₽-               | ₽1,291               |
| Bond forwards                    | 27               | -                   | 27             | -                | 27                   |
| Interest rate swaps              | 539              | -                   | 539            | -                | 539                  |
| Cross currency swaps             | 2,752            | -                   | 2,752          | -                | 2,752                |
| Call option                      | 3                | -                   | 3              | -                | 3                    |
|                                  | ₽4,612           | ₽-                  | ₽4,612         | ₽-               | ₽4,612               |
| Liabilities for which Fair Value | s are Disclosed  |                     |                |                  |                      |
| Financial Liabilities            |                  |                     |                |                  |                      |
| Deposit liabilities              |                  |                     |                |                  |                      |
| Time                             | ₽520,329         | ₽-                  | ₽-             | <b>₽</b> 523,919 | ₽523,919             |
| LTNCD                            | 22,900           | 21,896              | -              | -                | 21,896               |
| Bills payable and SSURA          | 161,376          | -                   | -              | 164,593          | 164,593              |
| Bonds payable                    | 11,498           | -                   | -              | 11,756           | 11,756               |
| Subordinated debts               | 29,524           | 22,378              | -              | 6,754            | 29,132               |
| Other liabilities                |                  |                     |                |                  |                      |
| Deposits on lease cont           | 1,375            | -                   | -              | 1,233            | 1,233                |
|                                  | <b>P</b> 747,002 | <del>P</del> 44,274 | <u>P</u> -     | ₽708,255         | <del>P</del> 752,529 |

There are no financial assets and liabilities classified under Level 3 as of March 31, 2017 and December 31, 2016.

There were no transfers between levels of the fair value hierarchy during the period ended March 31, 2017 and December 31, 2016.

# 5. Segment Information

The Group's operating businesses are recognized and managed separately according to the nature of services provided and the different markets served with segment representing a strategic business unit. Operating segments are reported in accordance with internal reporting to the Senior Management who is responsible for allocating resources to the segments and assessing its performance. The Group's business segments follow:

- Consumer Banking principally providing consumer type loans and support for effective sourcing and generation of consumer business;
- Corporate Banking principally handling loans and other credit facilities and deposit and current accounts for corporate and institutional customers;
- Investment Banking principally arranging structured financing and providing services relating to
  privatizations, initial public offerings, mergers and acquisitions; and providing advisory services
  primarily aimed to create wealth to individuals and institutions;
- Treasury principally providing money market, trading and treasury services, as well as the management
  of the Group's funding operations by use of treasury bills, government securities and placements and
  acceptances with other banks, through treasury and corporate banking;
- Branch Banking principally handling branch deposits and providing loans and other loan related businesses for domestic middle market clients; and
- Others principally handling other services including but not limited to remittances, leasing, account financing, and other support services. Other operations of the Group comprise the operations and financial control groups.

Segment assets are those operating assets that are employed by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis. Segment liabilities are those operating liabilities that result from the operating activities of a segment and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Interest income is reported net, as management primarily relies on the net interest income as performance measure, not the gross income and expense. The Group has no significant customers which contributes 10.00% or more of the consolidated revenue net of interest expense. Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is charged/credited to business segments based on a pool rate which approximates the cost of funds. The following table presents revenue and income information of operating segments presented in accordance with PFRS and segment assets and liabilities as of and for the periods ended March 31, 2017 and 2016.

| Consumer<br>Banking                   | Corporate<br>Banking  | Investment<br>Banking   | Treasury   | Branch<br>Banking  | Others   | Total  |
|---------------------------------------|---|---|--|--|--|--|
|                                       | 8   | 3   |  | 8  |  |  |
|                                       |   |   |  |  |  |  |
|                                       |   |   |  |  |  |  |
|                                       |   |   |  |  |  |  |
| P3,645                                | P6,564  | P-  | ₽2,789   | ₽772   | ₽750   | ₽14,520  |
| (64)                                  | (2,736)   | -   | (567)  | 3,898  | (531)  | -  |
|                                       |   |   |  |  |  |  |
| 3,581                                 | 3,828   | -   | 2,222  | 4,670  | 219  | 14,520   |
| 1,451                                 | 209   | 141   | 508  | 955  | 1,984  | 5,248  |
| 5,032                                 | 4,037   | 141   | 2,730  | 5,625  | 2,203  | 19,768   |
| 2,504                                 | 867   | 11  | 27   | 5,399  | 3,398  | 12,206   |
|                                       |   |   |  |  |  |  |
|                                       |   |   |  |  |  |  |
| 2,528                                 | 3,170   | 130   | 2,703  | 226  | (1,195)  | 7,562  |
|                                       |   |   |  |  |  |  |
| -                                     | 10  | -   | -  | -  | 102  | 112  |
| (460)                                 | (60)  | -   | (633)  | 2  | (310)  | (1,461)  |
|                                       |   |   |  |  |  |  |
| -                                     | -   | -   | -  | -  | (651)  | (651)  |
| <b>P2,068</b>                         | P3,120  | P130  | ₽2,070   | ₽228   | (P2,054)   | P5,562   |
|                                       |   |   |  |  |  |  |
| ₽173,778                              | <b>P</b> 818,469  | ₽-  | P471,688   | ₽139,895   | P320,169   | P1,923,999   |
| P63,704                               | P792,952  | ₽-  | ₽487,897   | P216,221   | ₽152,735   | ₽1,713,509   |
|                                       |   |   |  |  |  |  |
| <b>P74</b>                            | ₽7  | P-  | <b>P</b> 21  | <b>P</b> 16  | £1.109   | ₽1,227   |
|                                       |   |   |  |  |  | P973   |
| #14/                                  | <b>±</b> 37   | <u>+-</u>   |  | £311   | £-7/-T   | <b>1</b> -713  |
| Dono                                  | <b>P</b> 40   | ъ   | (D202)   | D424   | <b>D</b> 0.4   | ₽1,092   |
| F090                                  | F49   | F-  | (F363)   | E434   | F94  | F1,092   |
|                                       |   |   |  |  |  |  |
|                                       |   |   |  |  |  |  |
|                                       |   |   |  |  |  |  |
|                                       |   |   |  |  |  |  |
| D2 691                                | P5 200  | р   | P2 650   | D5/19  | P520   | ₽12,726  |
|                                       |   |   | ,  |  |  | £12,720  |
| (02)                                  | (2,082)   | -   | (1,293)  | 3,800  | (423)  |  |
| 2.610                                 | 2 227   |   | 2 266  | 4 409  | 106  | 12,726   |
|                                       |   | 100   |  |  |  | ,  |
| · · · · · · · · · · · · · · · · · · · |   |   |  |  |  | 6,421  |
| ,                                     |   |   |  |  |  | 19,147   |
| 3,214                                 | 381   | /   | 337  | 5,149  | 3,223  | 12,311   |
|                                       |   |   | 2.565  | 1.77   | (510)  | 6.006  |
|                                       |   |   |  |  | (510)  | 6,836  |
| 541                                   | 2,962   | 101   | 3,565  | 1//  | (510)  | 0,050  |
| 541                                   |   | 101   | 3,565  | 1//  | . ,  |  |
| -                                     | 4   | 101   | -  | -  | 83   | 87   |
| 541<br>-<br>462                       |   | 101<br>-<br>-   | -<br>(844)   | 591  | . ,  |  |
| -                                     | 4   | 101<br>-<br>-   | -  | -  | 83<br>(205)  | 87<br>(1,261)  |
| 462                                   | 4<br>(1,265)  | -<br>-  | (844)  | 591<br>–   | 83<br>(205)<br>(410)   | 87<br>(1,261)<br>(410)   |
| -                                     | 4   | 101<br>-<br>-<br>-<br>-<br>P101   | -  | -  | 83<br>(205)  | 87<br>(1,261)  |
| 462<br>P1,003                         | 4<br>(1,265)<br>-<br>P1,701   | -<br>-<br>-<br>P101   | (844)<br>-<br>₽2,721   | 591<br>-<br>P768   | 83<br>(205)<br>(410)<br>(P1,042)   | 87<br>(1,261)<br>(410)<br>P5,252   |
| P1,003                                | 4<br>(1,265)<br>————————————————————————————————————  | -<br>-<br>-<br>P101<br>P-   | (844)<br>-<br>P2,721<br>P488,742   | 591<br>-<br>P768<br>P127,393   | 83<br>(205)<br>(410)<br>(P1,042)<br>P273,818   | 87<br>(1,261)<br>(410)<br>P5,252<br>P1,665,658   |
| 462<br>P1,003                         | 4<br>(1,265)<br>-<br>P1,701   | -<br>-<br>-<br>P101   | (844)<br>-<br>₽2,721   | 591<br>-<br>P768   | 83<br>(205)<br>(410)<br>(P1,042)   | 87<br>(1,261)<br>(410)<br>P5,252   |
| P1,003 P143,007 P51,779               | 4<br>(1,265)<br>————————————————————————————————————  | P101 P-   | P2,721 P488,742 P491,123   | 591<br>————————————————————————————————————  | 83<br>(205)<br>(410)<br>(P1,042)<br>P273,818<br>P117,003   | 87<br>(1,261)<br>(410)<br>P5,252<br>P1,665,658<br>P1,462,343   |
| P1,003                                | 4<br>(1,265)<br>————————————————————————————————————  | -<br>-<br>-<br>P101<br>P-<br>P-   | (844)<br>-<br>P2,721<br>P488,742   | 591<br>-<br>P768<br>P127,393   | 83<br>(205)<br>(410)<br>(P1,042)<br>P273,818   | 87<br>(1,261)<br>(410)<br>P5,252<br>P1,665,658   |
| P1,003 P143,007 P51,779               | 4<br>(1,265)<br>————————————————————————————————————  | P101 P-   | P2,721 P488,742 P491,123   | 591<br>————————————————————————————————————  | 83<br>(205)<br>(410)<br>(P1,042)<br>P273,818<br>P117,003   | 87<br>(1,261)<br>(410)<br>P5,252<br>P1,665,658<br>P1,462,343   |
| P1,003 P143,007 P51,779 P124          | 4<br>(1,265)<br>————————————————————————————————————  | -<br>-<br>-<br>P101<br>P-<br>P-   | (844)  | 591  P768  P127,393  P193,426  | 83<br>(205)<br>(410)<br>(P1,042)<br>P273,818<br>P117,003   | 87<br>(1,261)<br>(410)<br>P5,252<br>P1,665,658<br>P1,462,343   |
|                                       | P3,645 (64)  3,581 1,451 5,032 2,504  2,528  (460)  P2,068  P173,778 P63,704  P74 P147  P898  P2,681 (62) 2,619 1,136 3,755 3,214 | Banking         Banking           P3,645 (64)         P6,564 (2,736)           3,581 3,828 1,451 209 5,032 4,037 2,504 867           2,528 3,170 - 10 (460)         10 (60)           - P2,068 P3,120           P173,778 P818,469 P63,704 P792,952           P74 P7         P7           P147 P37           P898 P49           P2,681 P5,309 (62) (2,082)           2,619 3,227 1,136 116 3,755 3,343 3,214 381 | Banking         Banking         Banking           P3,645         P6,564         P-(64)           (64)         (2,736)         -           3,581         3,828         -           1,451         209         141           5,032         4,037         141           2,504         867         11           2,528         3,170         130           -         10         -           (460)         (60)         -           P2,068         P3,120         P130           P173,778         P818,469         P-P           P63,704         P792,952         P-P           P147         P37         P-P           P898         P49         P-P           P898         P49         P-           2,619         3,227         -           1,136         116         108           3,755         3,343         108           3,214         381         7 | Banking         Banking         Banking         Treasury           P3,645 (64)         P6,564 (2,736)         P- (567)           3,581 (3,828)         - 2,222           1,451 (209)         141 (508)           5,032 (4,037)         141 (2,730)           2,504 (867)         11 (27)           2,528 (3,170)         130 (2,703)           - 10 (460)         - (633)           10 (460)         - (633) | Banking         Banking         Banking         Treasury         Banking           P3,645         P6,564         P- (567)         P2,789         P772           (64)         (2,736)         - (567)         3,898           3,581         3,828         - 2,222         4,670           1,451         209         141         508         955           5,032         4,037         141         2,730         5,625           2,504         867         11         27         5,399           2,528         3,170         130         2,703         226           -         10         -         -         -         -           (460)         (60)         -         (633)         2           P2,068         P3,120         P130         P2,070         P228           P63,704         P792,952         P-         P487,897         P216,221           P74         P7         P-         P21         P16           P147         P37         P-         P4         P311           P898         P49         P-         P3,659         P548           (62)         (2,082)         -         (1,293)         < | Banking         Banking         Banking         Treasury         Banking         Others           P3,645         P6,564         P-         P2,789         P772         P750           (64)         (2,736)         -         (567)         3,898         (531)           3,581         3,828         -         2,222         4,670         219           1,451         209         141         508         955         1,984           5,032         4,037         141         2,730         5,625         2,203           2,504         867         11         27         5,399         3,398           2,528         3,170         130         2,703         226         (1,195)           -         10         -         -         -         102           (460)         (60)         -         (633)         2         (310)           -         -         -         -         -         -         (651)           P2,068         P3,120         P130         P2,070         P228         (P2,054)           P173,778         P818,469         P-         P471,688         P139,895         P320,169           P44 |

Non-interest income consists of service charges, fees and commissions, profit from assets sold, trading and securities and foreign exchange gain - net, income from trust operations, leasing, dividends and miscellaneous income. Non-interest expense consists of compensation and fringe benefits, taxes and licenses, provision for credit and impairment losses, depreciation and amortization, occupancy and equipment-related cost, amortization of software costs and miscellaneous expense.

### 6. Trading and Investment Securities

#### **HTM Investments**

In 2016, the Bank disposed portion of its HTM investments and reclassified the remaining HTM investments to AFS investments in accordance with the existing tainting rule under PAS 39. Accordingly, the entire HTM investments portfolio of the subsidiaries was reclassified to AFS investments and carried at fair value.

# 7. Long-Term Negotiable Certificates of Deposit (LTNCD)

On December 8, 2016, the BSP authorized PSBank to issue LTNCDs up to ₱10.0 billion through one or multiple tranches over a period of one year. On January 30, 2017, PSBank issued the first tranche of LTNCDs amounting to ₱3.4 billion due April 30, 2022 with interest rate of 3.50% per annum payable quarterly.

As of March 31, 2017 and December 31, 2016, total outstanding LTNCDs of the Group amounted to \$\mathbb{P}26.3\$ billion and \$\mathbb{P}22.9\$ billion, respectively.

#### 8. Securities Sold Under Repurchase Agreement

The following are the carrying values of the investment securities pledged and transferred under SSURA transactions of the Group (included under Bills Payable and Securities Sold under Repurchase Agreements):

|                            | March 31,                    | , 2017              | December 31, 2016 |         |  |
|----------------------------|------------------------------|---------------------|-------------------|---------|--|
|                            | (Unaudi                      | ted)                | (Audited)         |         |  |
|                            | Transferred Securities SSURA |                     | Transferred       |         |  |
|                            |                              |                     | Securities        | SSURA   |  |
| Government debt securities |                              |                     |                   |         |  |
| HFT investments            | ₱15,372                      |                     | ₽8,576            | ₽8,376  |  |
| AFS investments            | 59,143                       | 46,819              | 51,863            | 42,655  |  |
|                            | <del>P</del> 74,515          | <del>P</del> 61,809 | ₽60,439           | ₽51,031 |  |

#### 9. Bonds Payable

This account represents scripless fixed rate corporation bonds issued by FMIC as follows:

|                   |                   |               |                            | _          | Carrying       | g value           |
|-------------------|-------------------|---------------|----------------------------|------------|----------------|-------------------|
|                   |                   |               | Redemption                 |            | March 31, 2017 | December 31, 2016 |
| Issue Date        | Maturity Date     | Interest Rate | Period                     | Face Value | (Unaudited)    | (Audited)         |
| November 25, 2011 | February 25, 2017 | 5.675%        | after 4 <sup>th</sup> year | ₽5,000     | ₽-             | ₽4,857            |
| August 10, 2012   | November 10, 2017 | 5.500%        | after 4 <sup>th</sup> year | 4,000      | 3,852          | 3,850             |
| August 10, 2012   | August 10, 2019   | 5.750%        | after 5 <sup>th</sup> year | 3,000      | 2,792          | 2,791             |
|                   |                   |               |                            | ₽12,000    | P6,644         | ₽11,498           |

Significant terms of the bonds issued by FMIC have been disclosed in the 2016 audited financial statements.

## 10. Subordinated Debts

Details of the Group's subordinated debt follow:

|               |                   | March 31, 2017<br>(Unaudited) |                   | ,               | December 31, 2016<br>(Audited) |              |
|---------------|-------------------|-------------------------------|-------------------|-----------------|--------------------------------|--------------|
|               | Maturity Date     | Face Value                    | Carrying<br>Value | Market<br>Value | Carrying<br>Value              | Market Value |
| Parent Compan | Υ                 |                               |                   |                 |                                |              |
| 2024          | June 27, 2024     | ₽16,000                       | ₽15,943           | ₽16,005         | ₽15,937                        | ₽15,930      |
| 2025          | August 8, 2025    | 6,500                         | 6,469             | 6,388           | 6,467                          | 6,448        |
| PSBank        |                   |                               |                   |                 |                                |              |
| 2022          | February 20, 2022 | 3,000                         | -                 | -               | 2,981                          | 3,204        |
| 2024          | August 23, 2024   | 3,000                         | 2,977             | 2,300           | 2,977                          | 2,310        |
| MCC-2023      | December 20, 2023 | 1,170                         | 1,163             | 1,232           | 1,162                          | 1,240        |
|               |                   | ₽29,670                       | ₽26,552           | ₽25,925         | ₽29,524                        | ₽29,132      |

Significant terms of the Peso Notes outstanding as of December 31, 2016 have been disclosed in the 2016 audited financial statements.

On February 21, 2017, PSBank redeemed its 2022 Peso Notes amounting to ₱3.0 billion, ahead of its maturity, as approved by the BSP on September 8, 2016.

# 11. Capital Stock

This account consists of:

|                                     | Share          | S                 |
|-------------------------------------|----------------|-------------------|
|                                     | March 31, 2017 | December 31, 2016 |
| Authorized                          |                | _                 |
| Preferred stock - ₱20.00 par value  | 1,000,000,000  | 1,000,000,000     |
| Common stock - ₱20.00 par value     | 4,000,000,000  | 4,000,000,000     |
| Common stock issued and outstanding | 3,180,172,786  | 3,180,172,786     |

As of March 31, 2017 and December 31, 2016, treasury shares totaling 465,220 and 5,980,412, respectively, represent shares of the Parent Company held by a mutual fund subsidiary of FMIC.

Details of the Bank's cash dividend distributions in 2017 and 2016 follow:

|                     |           | Total Amount  |               |                |
|---------------------|-----------|---------------|---------------|----------------|
| Date of Declaration | Per Share | (In Millions) | Record date   | Payment date   |
| February 22, 2017   | ₽1.00     | ₽3,180        | March 9, 2017 | March 23, 2017 |
| March 16, 2016      | ₽1.00     | ₽3,180        | April 1, 2016 | April 8, 2016  |

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

Significant information on capital issuances have been disclosed in the 2016 audited financial statements.

### 12. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions or if they are subjected to common control or common significant influence such as subsidiaries and associates of subsidiaries or other related parties. Related parties may be individuals or corporate entities and are classified as entities with significant influence, subsidiaries, associates, other related parties and key personnel.

The Group has several business relationships with related parties. Transactions with such parties are made in the ordinary course of business and on substantially same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties. These transactions also did not involve more than the normal risk of collectibility and did not present other unfavorable conditions.

The Parent Company has a Related Party Transactions Committee (RPTC) and a Related Party Transactions Management Committee (RPTMC), both of which are created to assist the BOD in ensuring that transactions with related parties are reviewed to assess risks and are subjected to appropriate restrictions to ensure that these are conducted at arm's-length terms and that corporate or business resources of the Parent Company are not misappropriated or misapplied. After appropriate review, RPTMC (through RPTC) and RPTC disclose all information and endorses to the BOD with recommendations, the proposed related party transactions. The members of the RPTC are appointed annually by the BOD, composed of at least three (3) Board nonexecutive members, two (2) of whom should be independent directors, including the Chairperson. Currently, RPTC is composed of three (3) independent directors (including the Committee's Chairman); the head of Internal Audit Group (as Resource Person); and the Compliance Officer (as the Committee Secretary) and meets monthly or as the need arises. On the other hand, RPTMC members are appointed annually by the President, composed of four (4) members. RPTC's and RPTMC's review of the proposed related party transactions considers the following: (a) identity of the parties involved in the transaction or relationship; (b) terms of the transaction or relationship and whether these are no less favorable than terms generally available to an unrelated third party under the same circumstances; (c) business purpose, timing, rationale and benefits of the transaction or relationship; (d) approximate monetary value of the transaction and the approximate monetary value of the related party's interest in the transaction; (e) valuation methodology used and alternative approaches to valuation of the transaction; (f) information concerning potential counterparties in the transaction; (g) description of provisions or limitations imposed as a result of entering into the transaction; (h) whether the proposed transaction includes any potential reputational risk issues that may arise as a result of or in connection with the transaction; (i) impact to a director's independence; (j) extent that such transaction or relationship would present an improper conflict of interest; and (k) the availability of others sources of comparable products or services. Further, no director or officer participates in any discussion of a related party transaction for which he, she, or any member of his or her immediate family is a related party, except in order to provide material information on the related party transaction to RPTC.

Major subsidiaries, which include FMIC, PSBank, MCC and MBCL, have their own respective RPTCs which assist their respective BODs in ensuring that transactions with related parties are reviewed to assess risks and are subjected to appropriate restrictions to ensure that these are conducted at arm's-length terms and that their corporate or business resources are not misappropriated or misapplied.

In the ordinary course of business, the Group has loan transactions with investees and with certain directors, officers, stockholders and related interests (DOSRI) based on BSP Circular No. 423 dated March 15, 2004, as amended. Existing banking regulations limit the amount of individual loans to DOSRI, 70.00% of which must be secured, to the total of their respective deposits and book value of their respective investments in the lending company within the Group. In the aggregate, loans to DOSRI generally should not exceed the respective total equity or 15.00% of the respective total loan portfolio, whichever is lower, of the Bank, PSBank, FMIC and ORIX Metro.

BSP Circular No. 560 provides the rules and regulations that govern loans, other credit accommodations and guarantees granted to subsidiaries and affiliates of banks and quasi-banks. Under the said Circular, the total outstanding loans, other credit accommodations and guarantees to each of the bank's/quasi-bank's

subsidiaries and affiliates shall not exceed 10.00% of the net worth of the lending bank/quasi-bank, provided that the unsecured portion of which shall not exceed 5.00% of such net worth. Further, the total outstanding loans, credit accommodations and guarantees to all subsidiaries and affiliates shall not exceed 20.00% of the net worth of the lending bank/quasi-bank; and the subsidiaries and affiliates of the lending bank/quasi-bank are not related interest of any director, officer and/or stockholder of the lending institution, except where such director, officer or stockholder sits in the BOD or is appointed officer of such corporation as representative of the bank/quasi-bank as reported to the BSP. As of March 31, 2017 and December 31, 2016, the total outstanding loans, other credit accommodations and guarantees to each of the Bank's subsidiaries and affiliates did not exceed 10.00% of the Bank's net worth, and the unsecured portion did not exceed 5.00% of such net worth and the total outstanding loans, other credit accommodations and guarantees to all such subsidiaries and affiliates represent 7.81% and 7.14%, respectively, of the Bank's net worth.

Further, BSP issued Circular No. 654 allows a separate individual limit to loans of banks/quasi-banks to their subsidiaries and affiliates engaged in energy and power generation, i.e., a separate individual limit of twenty-five (25.00%) of the net worth of the lending bank/quasi-bank: provided, that the unsecured portion thereof shall not exceed twelve and one-half percent (12.50%) of such net worth: provided further, that these subsidiaries and affiliates are not related interests of any of the director, officer and/or stockholder of the lending bank/quasi-bank; except where such director, officer or stockholder sits in the BOD or is appointed officer of such corporation as representative of the bank/quasi-bank. As of March 31, 2017 and December 31, 2016, the total outstanding loans, other credit accommodations and guarantees to each of the Bank's subsidiaries and affiliates engaged in energy and power generation did not exceed 25.00% of the Bank's net worth, as reported to the BSP, and the unsecured portion did not exceed 12.50% of such net worth.

Details on significant related party transactions of the Group as of March 31, 2017, December 31 and March 31, 2016 follow (transactions with subsidiaries have been eliminated in the interim condensed consolidated financial statement):

| Category                                       | Amount   | Terms and Conditions/Nature   |
|--|----------|---|
| Transactions Affecting Statements of Financial | Position |   |
| March 31, 2017 (Unaudited)                     |          |   |
| Entities with Significant Influence            |          |   |
| Outstanding Balance:                           |          |   |
| Deposit liabilities*                           | ₽2,172   | With annual fixed rate of 1.75% including time deposits with        |
|  |          | maturity terms from 14 days to 31 days                              |
| Bills payable*                                 | 165      | Peso borrowing subject to annual fixed interest rates ranging from  |
|  |          | 1.75% to 1.88% with maturity term of 26 days                        |
| Volume:  |          |   |
| Deposit liabilities                            | 37       | Generally similar to terms and conditions above                     |
| Bills payable                                  | (138)    | Generally similar to terms and conditions above                     |
| Subsidiaries                                   |          |   |
| Outstanding Balance:                           |          |   |
| Interbank loans receivable*                    | 6,327    | Foreign currency-denominated lending which earn annual fixed        |
|  |          | interest rates ranging from 1.27% to 2.90% with maturity terms from |
|  |          | 30 days to 372 days, no impairment                                  |
| Receivables from customers*                    | 1,744    | Unsecured with no impairment  |
|  |          | With annual fixed rate of 2.80% and maturity terms from 4 days to   |
|  |          | 366 days  |
| Accounts receivable                            | 325      | Outstanding remittance receivables, service fees, rental fees and   |
|  |          | common use service area fees, non-interest bearing                  |
| Derivative assets                              | 18       | Fair value of forward leg swap bought with various terms            |
| Deposit liabilities*                           | 4,808    | With annual fixed interest rates ranging from 0.00% to 1.75%        |
|  |          | including time deposits with maturity terms from 3 days to 360 days |
| Bills payable*                                 | 73       | Peso borrowings subject to annual fixed interest rates ranging from |
|  |          | 1.13% to 1.38% with maturity terms of 15 days to 43 days            |
| Bonds payable*                                 | 338      | Issued by FMIC with interest rates ranging from 5.50% to 5.75%      |
| _  |          | with maturity terms from 2 years to 7 years                         |
| Treasury stock                                 | 37       | Parent Company's shares held by FMIC's mutual fund subsidiary       |
| (forward)                                      |          |   |

| Category   | Amount  | Terms and Conditions/Nature   |
|--|---------|---|
| Volume:  |         |   |
| Interbank loans receivable   | ₽233    | Generally similar to terms and conditions above   |
| Receivables from customers   | (620)   | Generally similar to terms and conditions above   |
| Accounts receivable  | (12)    | Generally similar to terms and conditions above   |
| Deposit liabilities  | 30      | Generally similar to terms and conditions above   |
| Bills payable  | 66      | Generally similar to terms and conditions above   |
| Bonds payable  | (182)   | Generally similar to terms and conditions above   |
| Treasury stock   | 452     | Proceeds from disposal of Parent Company's shares held by FMIC's  |
|  |         | mutual fund subsidiaries  |
| Contingent   |         |   |
| Derivatives  | 2,505   | Swap bought with various terms  |
| Securities transactions  |         |   |
| Purchases  | 6,639   | Outright purchases of HFT securities and AFS investments  |
| Sales  | 6,942   | Outright sale of HFT securities and AFS investments   |
| Foreign currency   |         |   |
| Buy  | 8,705   | Outright purchases of foreign currency  |
| Sell   | 5,651   | Outright sale of foreign currency   |
| Associates   |         |   |
| Outstanding Balance:   |         | Deutel free was interest baseins  |
| Accounts Receivable  | 1       | Rental fees, non-interest bearing   |
| Deposit liabilities*   | 966     | With annual fixed interest rates ranging from 0.00% to 1.25%  |
| \$7.1  |         | including time deposits with maturity terms from 3 days to 65 days  |
| Volume:  | 215     |   |
| Deposit liabilities  | 215     | Generally similar to terms and conditions above   |
| Foreign currency   | 2       | Outsight muschases of fession autsonay  |
| Buy<br>Sell  | 3<br>39 | Outright purchases of foreign currency Outright sale of foreign currency  |
| Other Related Parties  | 39      | Outright sale of foleigh currency   |
| Outstanding Balance:   |         |   |
| Receivables from customers*  | 9,964   | Secured - ₱2.9 billion and unsecured - ₱7.1 billion, no impairment  |
| Trees and the state of the stat | -,      | With annual fixed interest rates ranging from 1.50% to 8.50% and  |
|  |         | maturity terms from 60 days to 5 years  |
| Accounts receivable  | 3       |   |
| Assets held under joint operations   | 288     | Parcels of land and former branch sites of the Parent Company   |
| J I  |         | contributed to joint operations   |
| Deposit liabilities*   | 19,208  | With annual fixed rates ranging from 0.00% to 2.13% including   |
| •  |         | time deposits with maturity terms from 3 days to 365 days   |
| Bills payable*   | 6,093   | Peso-denominated borrowings with annual fixed interest rates  |
|  |         | ranging from 1.63% to 2.40% and maturity terms from 30 days to  |
|  |         | 184 days  |
| Contingent   |         |   |
| Unused commercial LCs  | 86      | LC transactions with various terms  |
| Volume:  |         |   |
| Receivables from customers   | 1,786   | Generally similar to terms and conditions above   |
| Deposit liabilities  | (1,198) | Generally similar to terms and conditions above   |
| Bills payable  | 5,379   | Generally similar to terms and conditions above   |
| Securities transactions  | 240     | O CLIP 1 CHEE 12 LARGE  |
| Outright purchases   | 249     | Outright purchases of HFT securities and AFS investments  |
| Outright sales   | 235     | Outright sale of HFT securities and AFS investments   |
| Foreign currency   | 400     | 0.411.1.00  |
| Sell   | 408     | Outright sale of foreign currency   |
| Key Personnel Outstanding Balance:   |         |   |
| Receivables from customers   | 72      | Converd D52.5 million unconverd D10.4 million no immoisment   |
| Receivables from customers   | 72      | Secured - \$\mathbb{P}52.5\$ million, unsecured - \$\mathbb{P}19.4\$ million, no impairment. With annual fixed rate ranging from 0.00% to 10.00% and maturity |
|  |         |   |
| Deposit liabilities  | 173     | terms from 2 years to 15 years With various terms and with minimum annual interest rate of  |
| Deposit naomines   | 1/3     | 0.00%   |
| Volume:  |         | 0.0070  |
| Receivables from customers   | (8)     | Generally similar to terms and conditions above   |
| 10001. aoioo iroin customois   | (0)     | Solician, shimar to terms and conditions above  |

| Category                            | Amount  | Terms and Conditions/Nature   |
|-------------------------------------|---------|---|
| December 31, 2016 (Audited)         |         |   |
| Entities with Significant Influence |         |   |
| Outstanding Balance:                |         |   |
| Deposit liabilities*                | P2,135  | With annual fixed interest rates of 1.75% including time deposits   |
|                                     |         | with maturity term of 30 days                                       |
| Bills payable*                      | 303     | Peso borrowing subject to annual fixed interest rate of 2.00% with  |
|                                     |         | maturity term of 17 days  |
| Volume:                             |         |   |
| Deposit liabilities                 | (4,249) | Generally similar to terms and conditions above                     |
| Outright sale of securities         | 3,259   | Outright sale of AFS investments of FMIC                            |
| Subsidiaries                        | •       |   |
| Outstanding Balance:                |         |   |
| Interbank loans receivable*         | 6,094   | Foreign currency-denominated lending which earn annual fixed        |
|                                     | ,       | interest rates ranging from 0.97% to 2.90% with maturity terms      |
|                                     |         | from 14 days to 372 days, no impairment                             |
| Receivables from customers*         | 2,364   | Unsecured with no impairment  |
|                                     | _,      | With annual fixed interest rates ranging from 2.45% to 2.80% and    |
|                                     |         | maturity terms from 6 days to 275 days                              |
| Accounts receivable                 | 337     | Outstanding remittance receivables, service fees, rental fees and   |
| iocounts receivable                 | 201     | common use service area fees, non-interest bearing                  |
| Other receivables                   | 2,980   | Dividends receivable from FMIC                                      |
| Derivative assets                   | 66      | Fair value of forward leg swap bought and forward exchange sold     |
| Serivative assets                   | 00      | with various terms  |
| Deposit liabilities*                | 4,778   | With annual fixed interest rates ranging from 0.00% to 1.75%        |
| Deposit naomities                   | 4,776   | including time deposits with maturity terms from 5 days to 364      |
|                                     |         | days  |
| Bills payable                       | 7       | Peso borrowings subject to annual fixed interest rates ranging from |
| onis payable                        | ,       | 1.13% to 1.25% with maturity terms from 15 days to 17 days          |
| Oonda navahla*                      | 520     |   |
| Bonds payable*                      | 520     | Issued by FMIC with interest rates ranging from 1.38% to 5.75%      |
| P                                   | 405     | with maturity terms from 42 days to 7 years                         |
| Γreasury stock                      | 485     | Parent Company's shares held by FMIC's mutual fund subsidiarie      |
| Volume:                             | 4.604   |   |
| Interbank loans receivable          | 4,681   | Generally similar to terms and conditions above                     |
| Receivables from customers          | (679)   | Generally similar to terms and conditions above                     |
| Accounts receivable                 | 58      | Generally similar to terms and conditions above                     |
| Deposit liabilities                 | (492)   | Generally similar to terms and conditions above                     |
| Bills Payable                       | (4,412) | Generally similar to terms and conditions above                     |
| Bonds Payable                       | 70      | Generally similar to terms and conditions above                     |
| Contingent                          |         |   |
| Derivatives                         | 2,668   | Outright forward exchange sold and swap bought with various         |
|                                     |         | terms   |
| Securities transactions             |         |   |
| Purchases                           | 53,716  | Outright purchases of HFT securities and AFS investments            |
| Sales                               | 56,565  | Outright sale of HFT securities and AFS investments                 |
| Foreign currency                    |         |   |
| Buy                                 | 46,284  | Outright purchases of foreign currency                              |
| Sell                                | 40,745  | Outright sale of foreign currency                                   |
| Associates                          |         |   |
| Outstanding Balance:                |         |   |
| Accounts receivable                 | 1       | Rental fees, non-interest bearing                                   |
| Other receivables                   | 30      | Dividend receivable from SMBC Metro                                 |
| Deposit liabilities*                | 751     | With annual fixed interest rates ranging from 0.00% to 1.25%        |
|                                     |         | including time deposits with maturity terms from 5 days to 63 days  |
| Volume:                             |         |   |
| Accounts receivable                 | 1       | Generally similar to terms and conditions above                     |
| Deposit liabilities                 | (1,037) | Generally similar to terms and conditions above                     |
| Securities transactions             | ` ' '   | •   |
| Outright purchases                  | 680     | Outright purchases of HFT securities and AFS investments            |
| Outright sales                      | 1,500   | Outright sale of HFT securities and AFS investments                 |
| Foreign currency                    | -,- 00  |   |
| Buy                                 | 680     | Outright purchases of foreign currency                              |
| Sell                                | 1,802   | Outright sale of foreign currency                                   |
|                                     | 1,002   | Campin said of foreign carrency                                     |

| Category  | Amount  | Terms and Conditions/Nature  |
|---|---|--|
| Other Related Parties   |   |  |
| Outstanding Balance:  |   |  |
| Receivables from customers*   | ₽8,178  | Secured - \$\mathbb{P}3.3\$ billion and unsecured - \$\mathbb{P}4.9\$ billion, no impairment With annual fixed interest rates ranging from 1.50% to 8.50% and maturity terms from 30 days to 5 years   |
| Accounts receivable   | 3   | Credit card receivables, non-interest bearing  |
| Assets held under joint operations  | 368   | Parcels of land and former branch sites of the Parent Company  |
| Assets held under joint operations  | 300   | contributed to joint operations  |
| Deposit liabilities*  | 20,406  | With annual fixed rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days  |
| Bills payable*  | 714   | Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from 17 days to 183 days  |
| Contingent  |   |  |
| Unused commercial LCs   | 68  | LC transactions with various terms   |
| Others  | 3   | Bank guaranty with indemnity agreement   |
| Volume:   |   |  |
| Receivables from customers  | (1,738)   | Generally similar to terms and conditions above  |
| Accounts receivable   | 1   | Generally similar to terms and conditions above  |
| Deposit liabilities   | 4,276   | Generally similar to terms and conditions above  |
| Bills Payable   | (2,525)   | Generally similar to terms and conditions above  |
| Securities transactions   |   |  |
| Outright purchases  | 404   | Outright purchases of HFT securities and AFS investments   |
| Outright sales  | 4,671   | Outright sale of HFT securities and AFS investments  |
| Foreign currency  |   |  |
| Buy   | 83  | Outright purchases of foreign currency   |
| Sell  | 73,761  | Outright sale of foreign currency  |
| Key Personnel   | ,   |  |
| Outstanding Balance:  |   |  |
| Receivables from customers*   | 80  | Secured - \$\frac{1}{2}\$5.9 million, and unsecured - \$\frac{1}{2}\$24.5 million, no  |
|   |   | impairment, with annual fixed interest rates ranging from 0.00% to   |
|   |   | 10.00% and maturity terms from 2 to 15 years   |
| Deposit liabilities   | 173   | With various terms and with minimum annual interest rate of  |
|   |   | 0.00%  |
| Volume:   |   |  |
| Receivables from customers  | (2)   | Generally similar to terms and conditions above  |
| Deposit liabilities   | 38  | Generally similar to terms and conditions above  |
| Transactions Affecting Statements of Income March 31, 2017 - Amount Entities with Significant Influence Interest expense  | ₽3  | Interest expense on deposit liabilities and bills payable  |
| Subsidiaries  |   | 11.6   |
| Interest income   | 27  | Income on receivables from customers and interbank loans   |
| Camina danna fara and   |   |  |
|   | 4.5   | receivables  |
| Service charges, fees and commissions   | 17  | Income on transactional fees   |
| Trading and securities loss - net   | (12)  | Income on transactional fees<br>Net loss from securities transactions  |
| Trading and securities loss - net<br>Foreign exchange gain - net  | (12)<br>61  | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions   |
| Trading and securities loss - net<br>Foreign exchange gain - net<br>Leasing income  | (12)<br>61<br>23                                    | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms   |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income  | (12)<br>61<br>23<br>149                             | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank   |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income   | (12)<br>61<br>23<br>149<br>107                      | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees   |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  | (12)<br>61<br>23<br>149<br>107                      | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable  |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense Miscellaneous expense  | (12)<br>61<br>23<br>149<br>107                      | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds  |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense Associates  | (12)<br>61<br>23<br>149<br>107<br>7                 | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount  |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense Associates Leasing income   | (12)<br>61<br>23<br>149<br>107<br>7<br>25           | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount Income from leasing agreements with various lease terms  |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense  Associates Leasing income Dividend declared  | (12)<br>61<br>23<br>149<br>107<br>7                 | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount  |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense Associates Leasing income Dividend declared Other Related Parties   | (12)<br>61<br>23<br>149<br>107<br>7<br>25           | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount  Income from leasing agreements with various lease terms Dividends declared by Northpine Land, Inc. (NLI)  |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense  Associates Leasing income Dividend declared  Other Related Parties Interest income                                 | (12)<br>61<br>23<br>149<br>107<br>7<br>25<br>5<br>6 | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount  Income from leasing agreements with various lease terms Dividends declared by Northpine Land, Inc. (NLI)  Interest income on receivables from customers   |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense  Associates Leasing income Dividend declared  Other Related Parties Interest income Leasing income                  | (12)<br>61<br>23<br>149<br>107<br>7<br>25<br>5<br>6 | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount  Income from leasing agreements with various lease terms Dividends declared by Northpine Land, Inc. (NLI)  Interest income on receivables from customers Income from leasing agreements with various lease terms |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense  Associates Leasing income Dividend declared  Other Related Parties Interest income Leasing income Interest expense | (12)<br>61<br>23<br>149<br>107<br>7<br>25<br>5<br>6 | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount  Income from leasing agreements with various lease terms Dividends declared by Northpine Land, Inc. (NLI)  Interest income on receivables from customers   |
| Trading and securities loss - net Foreign exchange gain - net Leasing income Dividend income Miscellaneous income Interest expense  Miscellaneous expense  Associates Leasing income Dividend declared  Other Related Parties Interest income Leasing income                  | (12)<br>61<br>23<br>149<br>107<br>7<br>25<br>5<br>6 | Income on transactional fees Net loss from securities transactions Net gain from foreign exchange transactions Income from leasing agreements with various lease terms Dividend declared by PSBank Information technology and other fees Interest expense on deposit liabilities, bills payable and bonds payable Merchant discount  Income from leasing agreements with various lease terms Dividends declared by Northpine Land, Inc. (NLI)  Interest income on receivables from customers Income from leasing agreements with various lease terms |

| Category                              | Amount | Terms and Conditions/Nature   |
|---------------------------------------|--------|---|
| March 31, 2016 - Amount               |        |   |
| Entities with Significant Influence   |        |   |
| Interest expense                      | ₽18    | Interest expense on deposit liabilities                                       |
| Subsidiaries                          |        |   |
| Interest income                       | 20     | Interest income on receivables from customers and interbank loans receivables |
| Service charges, fees and commissions | 9      | Income on transactional fees  |
| Trading and securities gain-net       | 108    | Net gain from securities transactions   |
| Foreign exchange loss - net           | (20)   | Net gain from foreign exchange transactions                                   |
| Leasing income                        | 21     | Income from leasing agreements with various lease terms                       |
| Dividend income                       | 137    | Dividend income from PSBank   |
| Miscellaneous income                  | 86     | Information technology and other fees   |
| Interest expense                      | 24     | Interest expense on deposit liabilities, bills payable and bonds payable      |
| Associates                            |        |   |
| Leasing income                        | 5      | Income from leasing agreements with various lease terms                       |
| Interest expense                      | 1      | Interest expense on deposit liabilities                                       |
| Other Related Parties                 |        |   |
| Interest income                       | 201    | Interest income on receivables from customers                                 |
| Foreign exchange gain - net           | 24     | Net loss from foreign exchange transactions                                   |
| Leasing income                        | 5      | Income from leasing agreements with various lease terms                       |
| Interest expense                      | 55     | Interest expense on deposit liabilities and bills payable                     |
| Key Personnel                         |        |   |
| Interest income                       | 1      | Interest income on receivables from customers                                 |

<sup>\*</sup> including accrued interest

Receivables from customers and deposit liabilities and their related statement of financial position and statement of income accounts resulted from the lending and deposit-taking activities of the Group. Together with the sale of investment properties; borrowings; contingent accounts including derivative transactions; outright purchases and sales of HFT securities and AFS investments; foreign currency buy and sell; leasing of office premises; securing of insurance coverage on loans and property risks; and other management services rendered, these are conducted in the normal course of business and at arms-length transactions. The amounts and related volumes and changes are presented in the summary above.

As of March 31, 2017 and December 31, 2016, government bonds classified under AFS investments with total face value of \$\mathbb{P}\$50.0 million are pledged by PSBank to the Parent Company to secure the latter's payroll account with PSBank. Also, the Parent Company has assigned to PSBank government securities classified under AFS investments with total face value of \$\mathbb{P}\$3.1 billion to secure PSBank deposits to the Parent Company.

# Transactions with retirement plans

Under PFRS, certain post-employment benefit plans are considered as related parties. The Parent Company has business relationships with a number of related party retirement plans pursuant to which it provides trust and management services to these plans. Certain trustees of the plans are either officers or directors of the Parent Company and/or the subsidiaries. Income earned by the Parent Company from such services amounted to \$\Pmathbb{P}15.9\$ million and \$\Pmathbb{P}13.8\$ million in March 31, 2017 and 2016, respectively. As of March 31, 2017 and 2016, the Parent Company sold securities totaling \$\Pmathbb{P}15.9\$ million and \$\Pmathbb{P}2.6\$ million, respectively to its related party retirement plans and recognized minimal net trading gain. The Parent Company also purchased securities totaling \$\Pmathbb{P}20.4\$ million and \$\Pmathbb{P}26.4\$ million as of March 31, 2017 and 2016, respectively. Further, as of March 31, 2017 and December 31, 2016, the total outstanding deposit liabilities of the Group to these related party retirement funds amounted to \$\Pmathbb{P}428.4\$ million and \$\Pmathbb{P}403.6\$ million, respectively. Interest expense on deposit liabilities amounted to \$\Pmathbb{P}1.8\$ million and \$\Pmathbb{P}0.7\$ million in March 31, 2017 and 2016, respectively.

As of March 31, 2017 and December 31, 2016, the related party retirement plans also hold investments in the equity shares of various companies within the Group amounting to \$\mathbb{P}389.1\$ million and \$\mathbb{P}380.6\$ million, respectively, with unrealized trading gains of \$\mathbb{P}9.4\$ million and \$\mathbb{P}28.6\$ million, respectively. As of March 31, 2017 and December 31, 2016, the related party retirement plans also hold investments in mutual funds and trust funds of various companies within the Group amounting to \$\mathbb{P}643.0\$ million and \$\mathbb{P}412.2\$ million, respectively, with unrealized trading gains of \$\mathbb{P}6.4\$ million and \$\mathbb{P}1.4\$ million, respectively. As of

March 31, 2017 and 2016, dividend income recognized from these securities amounted to nil and P3.5 million, respectively, while realized trading gains amounted to P4.3 million and P4.1 million, respectively.

#### 13. Commitments and Contingent Liabilities

In the normal course of the Group's operations, there are various outstanding commitments and contingent liabilities which are not reflected in the accompanying interim condensed consolidated financial statements. No material losses are anticipated to be recognized as a result of these transactions.

The following is a summary of contingencies and commitments at their peso-equivalent contractual amounts arising from off-balance sheet items:

|  | March 31, 2017       | December 31, 2016 |
|--|----------------------|-------------------|
|  | (Unaudited)          | (Audited)         |
| Trust Banking Group accounts                 | ₽437,233             | ₽427,741          |
| Commitments                                  |                      |                   |
| Credit card lines                            | 153,588              | 132,901           |
| Undrawn - facilities to lend                 | 4,591                | 20,521            |
| Unused commercial letters of credit          | 46,293               | 46,678            |
| Bank guaranty with indemnity agreement       | 11,824               | 12,045            |
| Credit line certificate with bank commission | 6,381                | 5,322             |
| Outstanding shipside bonds/airway bills      | 5,729                | 4,712             |
| Late deposits/payments received              | 1,284                | 2,292             |
| Inward bills for collection                  | 1,002                | 930               |
| Outward bills for collection                 | 934                  | 622               |
| Confirmed export letters of credits          | 101                  | 109               |
| Outstanding guarantees                       | 90                   | 117               |
| Others                                       | 6,485                | 12,137            |
|  | <del>P</del> 675,535 | ₽666,127          |

Several suits and claims relating to the Group's lending operations and labor-related cases remain unsettled. In the opinion of management, these suits and claims, if decided adversely, will not involve sums having a material effect on the Group's financial statements.

## 14. Financial Performance

The basis of calculation for earnings per share attributable to equity holdings of the Parent Company follows (amounts in millions except for earnings per share):

|    | _                                      | For the Period Ended March 31 |        | For the Year Ended |
|----|--|-------------------------------|--------|--------------------|
|    |  | 2017                          | 2016   | December 31, 2016  |
|    |  | (Unau                         | dited) | (Audited)          |
| a. | Net income attributable to equity      |                               |        | _                  |
|    | holders of the Parent Company          | <b>P</b> 5,562                | ₽5,252 | ₽18,086            |
| b. | Share of hybrid capital securities     |                               |        |                    |
|    | holders                                | -                             | (267)  | (267)              |
| c. | Net income attributable to common      |                               |        |                    |
|    | shareholders                           | <b>P</b> 5,562                | ₽4,985 | ₽17,819            |
| d. | Weighted average number of             |                               |        |                    |
|    | outstanding common shares of the       |                               |        |                    |
|    | Parent Company                         | 3,176                         | 3,177  | 3,176              |
| e. | Basic/diluted earnings per share (c/d) | <del>P</del> 1.75             | ₽1.57  | ₽5.61              |

As of March 31, 2017 and 2016 and December 31, 2016, there were no outstanding dilutive potential common shares.

The following basic ratios measure the financial performance of the Group:

|                                | For the Period Ended March 31 |        | For the Year Ended |  |
|--------------------------------|-------------------------------|--------|--------------------|--|
|                                | 2017                          | 2016   | December 31, 2016  |  |
|                                | (Unaudited)                   |        | (Audited)          |  |
| Return on average equity       | 11.22%                        | 10.85% | 9.28%              |  |
| Return on average assets       | 1.17%                         | 1.23%  | 0.99%              |  |
| Net interest margin on average |                               |        |                    |  |
| earning assets                 | 3.68%                         | 3.61%  | 3.54%              |  |

#### 15. Other Matters

The Group has no significant matters to report on the following during the period ended March 31, 2017:

- Known trends, events or uncertainties that would have material impact on liquidity and on the sales or revenues:
- b. Explanatory comments about the seasonality or cyclicality of interim operations;
- c. Issuances, repurchases and repayments of debt and equity securities except for the issuance of LTNCD amounting to \$\mathbb{P}\$3.4 billion and the redemption of the \$\mathbb{P}\$3.0 billion 2022 Peso Notes by PSBank as discussed in Notes 7 and 10, respectively.
- d. Unusual items as to nature, size or incidents affecting assets, liabilities, equity, net income or cash flows except for the payments of cash dividends by the Bank as discussed in Note 11; and
- e. Effect of changes in the composition of the Group during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations except for the closing of business operations of SMBC Metro as discussed in Note 2.

# 16. Subsequent Event

- a. On April 11, 2017, the Parent Company received Retail Treasury Bonds representing settlement of the case on the 20% final tax withheld on the 10-year Zero-Coupon Government Bonds (also known as the PEACe bonds) that matured on October 18, 2011.
- b. On April 11, 2017, LCMC, an associate of FMIC, confirmed through its disclosure to PSE that it had received letter from the Office of the President dated April 7, 2017 confirming that in view of the timely filing of LCMC's Notice of Appeal last February 14, 2017, the execution of the Suspension Order dated February 8, 2017 is deemed automatically stayed.
- c. On April 24, 2017, the BOD of PSBank declared a 7.50% regular cash dividend for the first quarter of 2017 amounting to P180.19 million or P0.75 per share, payable on May 24, 2017 to all stockholders of record as of May 10, 2017.
- d. On April 27, 2017, the Parent Company completed the establishment of a Medium Term Note Programme (the "Programme") in the aggregate amount of up to USD2.0 billion or its equivalent in other currencies which was approved by the BOD of the Parent Company on March 22, 2017. With this, the Parent Company has flexibility in accessing the international capital markets and maximizing opportunities to raise funding expediently.

# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES FINANCIAL INDICATORS AS OF AND FOR THE PERIOD ENDED MARCH 31, 2017 AND 2016

|    |   | 2017    | 2016    |
|----|---|---------|---------|
|    |   |         |         |
| a) | Liquidity Ratio                               | 39.50%  | 44.03%  |
| b) | Loans to Deposits Ratio                       | 76.90%  | 70.83%  |
| c) | Debt to Equity Ratio                          | 854.74% | 756.40% |
| d) | Asset to Equity Ratio                         | 959.73% | 861.57% |
| e) | Return on Average Equity                      | 11.22%  | 10.85%  |
| f) | Return on Average Assets                      | 1.17%   | 1.23%   |
| g) | Net Interest Margin on Average Earning Assets | 3.68%   | 3.61%   |
| h) | Operating Efficiency Ratio                    | 56.22%  | 54.84%  |
| i) | Capital Adequacy Ratio                        | 15.63%  | 18.30%  |
| j) | Common Equity Tier 1 Ratio                    | 12.81%  | 15.00%  |

# METROPOLITAN BANK & TRUST COMPANY SEC FORM 17 – Q FOR THE PERIOD ENDED MARCH 31, 2017

# ITEM 2 – MANAGEMENT'S DISCUSSION AND ANALYSIS OF CONSOLIDATED FINANCIAL POSITION AND RESULTS OF OPERATIONS

#### **Key Performance Indicators**

#### Financial Ratios

The following ratios measure the financial performance of the Group, the Bank, and significant subsidiaries:

|                            | For the Period Ended March 31, 2017 (Unaudited) Group Metrobank FMIC PSBank MCC |        |        |        |        |  |
|----------------------------|---|--------|--------|--------|--------|--|
|                            |   |        |        |        |        |  |
| Earnings per share         | ₽1.75   | ₽1.75  | ₽0.65  | ₽2.13  | ₽1.09  |  |
| Return on equity           | 11.22%  | 11.22% | 6.10%  | 10.05% | 48.35% |  |
| Return on assets           | 1.17%   | 1.42%  | 1.76%  | 1.02%  | 7.10%  |  |
| Operating efficiency ratio | 56.22%  | 58.76% | 43.06% | 65.36% | 31.72% |  |
| Non-performing loans ratio | 0.91%   | 0.43%  | nil    | 1.12%  | 1.79%  |  |

|                            |        | For the Period Ended March 31, 2016<br>(Unaudited) |        |        |        |  |  |
|----------------------------|--------|--|--------|--------|--------|--|--|
|                            | Group  | Group Metrobank FMIC PSBank MCC                    |        |        |        |  |  |
| Earnings per share         | ₽1.57  | ₽1.57  | ₽1.01  | ₽1.81  | ₽0.48  |  |  |
| Return on equity           | 10.85% | 10.85%   | 3.88%  | 8.95%  | 26.37% |  |  |
| Return on assets           | 1.23%  | 1.49%  | 1.03%  | 1.01%  | 3.81%  |  |  |
| Operating efficiency ratio | 54.84% | 58.76%   | 48.32% | 64.76% | 34.97% |  |  |
| Non-performing loans ratio | 1.14%  | 0.42%  | nil    | 1.14%  | 3.55%  |  |  |

#### Earnings Per Share

Basic earnings per share (EPS) is computed by dividing the net income by the weighted average number of common shares outstanding after giving retroactive effect to stock dividends declared, stock rights exercised and stock splits made during the period, if any. However, for purposes of computing the EPS of the Group and the Parent Company for the period ended March 31, 2016, the share of the hybrid capital securities holders was deducted from the net income attributable to the equity holders of the Parent Company and net income, respectively. As of March 31, 2017 and 2016, the Parent Company had no shares of stock that had a dilutive effect on its basic earnings per share.

The increase in the Group's EPS from \$\mathbb{P}1.57\$ to \$\mathbb{P}1.75\$ was the effect of higher net income attributable to the equity holders of the Parent Company from \$\mathbb{P}5.25\$ billion for the quarter ended March 31, 2016 to \$\mathbb{P}5.56\$ billion for the same quarter in 2017. Last year's net income attributable to the equity holders of the Parent Company was reduced by the share of the hybrid capital securities holders and this also contributed to the variance.

#### Return on Equity

Return on equity (ROE) or the ratio of annualized net income to average capital funds, measures the return on capital provided by the stockholders.

ROE of the Group for the quarter ended March 31, 2017 was higher at 11.22% compared with 10.85% for the same quarter in 2016 due to the net effect of the 5.90% increase in the net income attributable to equity holders of the Parent Company and the 2.42% increase in the average equity.

#### Return on Assets

Return on assets (ROA) or the ratio of annualized net income to average total assets, measures the return on money provided by both stockholders and creditors, as well as how efficiently all assets are managed.

ROA went down to 1.17% for the quarter ended March 31, 2017 from 1.23% for the same quarter in 2016 due to the effect of the 10.91% growth in the average total assets which offset the 5.90% increase in net income attributable to the equity holders of the Parent Company.

#### Operating Efficiency Ratio

Operating efficiency ratio represents the ratio of total operating expenses (excluding provisions for credit and impairment losses and income tax) to total operating income (excluding share in net income of associates and a joint venture).

For the quarter ended March 31, 2017, the Group's operating efficiency ratio was higher at 56.22% compared with 54.84% for the same quarter in 2016. The change was due to the increases in operating expenses by 20.61 billion (or 5.86%) and operating income by 20.62 billion (or 3.25%).

#### Non-Performing Loans Ratio

Non-performing loans (NPL) ratio represents the ratio of NPLs to gross loan portfolio, excluding interbank loans receivable.

As of March 31, 2017 and 2016, NPL ratio of the Group was at 0.91% and 1.14%, respectively.

#### Liquidity

To ensure that funds are more than adequate to meet its obligations, the Bank proactively monitors its liquidity position daily. Based on this system of monitoring, the Bank does not anticipate having any cash flow or liquidity problem within the next twelve months. As of March 31, 2017, the contractual maturity profile shows that the Bank has at its disposal about \$\mathbb{P}816.10\$ billion of cash inflows in the next twelve months from its portfolio of cash, placements with banks, debt securities and receivable from customers. This will cover 67.69% of the \$\mathbb{P}1.21\$ trillion total deposits maturing during the same period. These cash inflows exclude securities in available-for-sale (AFS) with maturities beyond one year but may easily be liquidated in an active secondary market. Inclusive of these securities, the total financial assets will cover 88.03% of the total deposits maturing during the same period. On the other hand, historical balances of deposits showed that no substantial portion has been withdrawn in one year.

## **Events That Will Trigger Material Direct or Contingent Financial Obligation**

These events are discussed in Annex 5 under Note 13 - Commitments and Contingent Liabilities of the General Notes to the Interim Condensed Consolidated Financial Statements.

#### Material Off-Balance Sheet Transactions, Arrangements or Obligations

The summary of contingencies and commitments at their peso-equivalent contractual amounts arising from off-balance sheet items are discussed in Annex 5 under Note 13 - Commitments and Contingent Liabilities of the General Notes to the Interim Condensed Consolidated Financial Statements. Likewise, the summary of obligations are discussed in Note 7 - LTNCD; Note 9 - Bonds Payable; Note 10 - Subordinated Debts and Note 11 - Capital Stock.

#### **Material Commitments for Capital Expenditures**

For the year 2017, the Bank estimates to incur capital expenditures of about P5.0 billion, of which P3.21 billion is estimated to be incurred for information technology. This amount is not considered material to the Bank's operations.

#### **Material Events or Uncertainties**

The registrant has nothing to report on the following for the period ended March 31, 2017:

- Any known trends or demands, commitments, events or uncertainties that will have a material impact on liquidity or that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations, except as disclosed in Annex 5 under Note 15 - Other Matters; and Note 16 - Subsequent Events of the General Notes to the Interim Condensed Consolidated Financial Statements:
- 2. Any seasonal aspects that had a material effect on the financial condition or results of operations; and
- 3. Any significant element of income or loss that did not arise from continuing operations.

#### **Material Changes in Financial Statements Accounts**

#### Financial Condition

# March 31, 2017 (Unaudited) vs. December 31, 2016 (Audited)

The Metrobank Group posted unaudited consolidated total assets of \$\mathbb{P}\)1.92 trillion and consolidated total liabilities of \$\mathbb{P}\)1.71 trillion as of March 31, 2017. Compared with the audited figures as of December 31, 2016, total assets and total liabilities went up by \$\mathbb{P}\)47.99 billion and \$\mathbb{P}\)43.05 billion, respectively. Moreover, equity attributable to equity holders of the Parent Company was higher by \$\mathbb{P}\)4.47 billion from \$\mathbb{P}\)196.00 billion to \$\mathbb{P}\)200.47 billion.

Cash and Other Cash Items decreased by ₽6.23 billion or 23.44% due to the lower level of cash requirements of the Parent Company and PSBank compared with the required level as of year-end for the holiday seasons. Due from BSP which represents 12.05% of the Group's total assets decreased by ₽6.96 billion or 2.91% coming from lower placement with the overnight deposit facility offset by the increase in demand deposits account both maintained with BSP. Due from Other Banks decreased by P6.18 billion or 13.95% as a result of the net movements in the balances maintained with various local and foreign banks. Interbank Loans Receivable and SPURA went down by ₽12.17 billion or 13.28% on account of the decreases in interbank loans receivable by P2.48 billion and SPURA by P9.68 billion.

Financial Assets at FVPL consist of HFT securities and derivative assets amounting to \$\mathbb{P}52.16\$ billion and \$\mathbb{P}6.45\$ billion, respectively, as of March 31, 2017 and \$\mathbb{P}30.09\$ billion and \$\mathbb{P}7.12\$ billion, respectively, as of December 31, 2016. The \$\mathbb{P}22.07\$ billion increase in HFT securities came from the increases in investments in treasury notes and bonds (\$\mathbb{P}1.18\$ billion), private bonds (\$\mathbb{P}7.50\$ billion), government bonds (\$\mathbb{P}2.69\$ billion) and equity securities (\$\mathbb{P}1.21\$ billion). AFS investments went up by \$\mathbb{P}14.74\$ billion or 4.65% due to the net effect of higher investments in treasury notes and bonds (\$\mathbb{P}16.62\$ billion), government bonds (\$\mathbb{P}2.48\$ billion) and equity securities (\$\mathbb{P}0.62\$ billion) and lower investments in private bonds (\$\mathbb{P}4.99\$ billion).

Loans and Receivables representing 57.28% and 56.55% of the Group's total assets as of March 31, 2017 and December 31, 2016, respectively, expanded by  $\clubsuit41.15$  billion or 3.88% driven by the strong demands for loans from all segments.

Other Assets increased by  $mathbb{P}1.77$  billion or 17.93% mainly due to the increases in prepaid expenses and creditable withholding tax by  $mathbb{P}1.80$  billion and  $mathbb{P}0.32$  billion, respectively, reduced by the decline in inter-office float items by  $mathbb{P}0.72$  billion.

Deposit liabilities represent 83.47% and 83.17% of the consolidated total liabilities as of March 31, 2017 and December 31, 2016, respectively, wherein low cost deposits represent 60.34% and 60.89% of the Group's total deposits, respectively. The Group's deposit level, sourced mainly by the Bank, PSBank and MBCL reached \$\mathbb{P}\$1.43 trillion as of March 31, 2017, an increase of \$\mathbb{P}\$41.04 billion or

2.95% from the December 31, 2016 level. Time deposits, demand and savings deposits grew by ₱20.61 billion, ₱3.20 billion and ₱13.86 billion, respectively. On January 30, 2017, PSBank issued the first tranche of LTNCDs amounting to ₱3.4 billion due April 30, 2022 with interest rate of 3.50% per annum payable quarterly.

Bills Payable and SSURA representing 10.30% and 9.66% of the Group's total liabilities as of March 31, 2017 and December 31, 2016, respectively, went up by \$\mathbb{P}\$15.08 billion or 9.34%. The variance came from higher balances in SSURA, deposit substitutes and borrowing from foreign banks by \$\mathbb{P}\$10.78 billion, \$\mathbb{P}\$9.74 billion and \$\mathbb{P}\$2.43 billion, respectively, reduced by the decline in borrowings from local banks by \$\mathbb{P}\$7.88 billion.

Income taxes payable increased by \$\mathbb{P}\$0.40 billion or 18.49% due to additional accrual for corporate income tax. Accrued Interest and Other Expenses went down by P1.03 billion or 14.55% due to payment of other bank expenses and decrease in accruals for interests on deposit liabilities.

Bonds Payable decreased by \$\mathbb{P}4.85\$ billion or 42.22% due to maturity of FMIC bonds on February 25, 2017 with face value of \$\mathbb{P}5.0\$ billion. Subordinated debt decreased by \$\mathbb{P}2.97\$ billion or 10.07% due to the maturity of PSBank's \$\mathbb{P}3.0\$ billion Tier 2 Notes on February 21, 2017. Deferred Tax Liabilities decreased by \$\mathbb{P}0.02\$ billion or 5.13%. Other Liabilities decreased by \$\mathbb{P}4.55\$ billion or 9.16% primarily due to lower levels of bills purchased contra and accounts payable amounting to \$\mathbb{P}3.69\$ billion and \$\mathbb{P}1.44\$ billion, respectively.

Equity attributable to equity holders of the Parent Company increased by \$\mathbb{P}4.47\$ billion or 2.28% due to the net effect of the net income reported during the period, lower net unrealized losses recognized on AFS investments and the payment of cash dividends amounting to \$\mathbb{P}3.18\$ billion.

#### Results of Operations

# Quarter Ended March 2017 vs. Quarter Ended March 2106 (Unaudited)

Unaudited net income attributable to equity holders of the Parent Company reached \$\mathbb{P}5.56\$ billion for the quarter ended March 31, 2017, \$\mathbb{P}0.31\$ billion or 5.90% higher than the \$\mathbb{P}5.25\$ billion net income reported for the same quarter of the previous year.

Interest income improved by  $mathbb{P}1.90$  billion or 11.34% due to the net effect of higher interest income on loans and receivables by  $mathbb{P}2.74$  billion driven by the growth on loans, and the  $mathbb{P}0.03$  billion increase in interest income on deposits with banks and others reduced by the  $mathbb{P}0.87$  billion lower interest income on trading and investment securities. Meanwhile, the net effect of higher interest expense on bills payable and SSURA by  $mathbb{P}0.12$  billion or 8.88% and lower interest expense on deposit liabilities by  $mathbb{P}0.01$  billion or 0.44% accounted for the  $mathbb{P}0.11$  billion or 2.65% increase in interest expense. These resulted in a  $mathbb{P}1.79$  billion or 14.10% improvement in net interest income.

Other operating income of \$\mathbb{P}\$5.36 billion went down by \$\mathbb{P}\$1.15 billion or 17.66% from \$\mathbb{P}\$6.51 billion for the same quarter of the previous year. The variance was due to lower net trading and securities and foreign exchange gain by \$\mathbb{P}\$1.42 billion and miscellaneous income by \$\mathbb{P}\$0.12 billion. On the other hand, fee-based income (service charges, fees and commissions) grew by \$\mathbb{P}\$0.40 billion or 17.70%.

Provision for credit and impairment losses for the first quarter of 2017 was at  $\cancel{P}1.09$  billion compared with  $\cancel{P}1.81$  billion for the same period in 2016 or lower by  $\cancel{P}0.72$  billion or 39.74%. Total operating expenses increased by 5.86% as a result of the increases in compensation and fringe benefits by  $\cancel{P}0.22$  billion or 5.09%, occupancy and equipment-related expenses by  $\cancel{P}0.05$  billion or 7.44% and miscellaneous expenses by  $\cancel{P}0.35$  billion or 6.26%. Provision for income tax was higher by  $\cancel{P}0.20$  billion or 15.86% due to net movements in deferred income tax, corporate and final taxes.

Income attributable to non-controlling interests for the first quarter of 2017 amounted to  $\cancel{=}0.65$  billion as against the  $\cancel{=}0.41$  billion net income posted for the same quarter in 2016 due to higher income generated by certain majority-owned subsidiaries.

Total comprehensive income went down by P2.38 billion from P10.08 billion for the first quarter of 2016 to P7.70 billion for the same period in 2017 mainly due to lower net unrealized gain recognized on AFS investments from P4.08 billion to P1.51 billion. As a result, total comprehensive income attributable to equity holders of the Parent Company went down to P7.20 billion or by P2.40 billion from P9.60 billion in 2016.

# METROPOLITAN BANK & TRUST COMPANY (CONSOLIDATED)

# AGING OF ACCOUNTS RECEIVABLE (IN MILLIONS) AS OF MARCH 31, 2017

| NO. OF DAYS<br>OUTSTANDING | A | MOUNT |
|----------------------------|---|-------|
| 1-90                       | P | 2,573 |
| 91-180                     |   | 221   |
| 181-360                    |   | 4,859 |
| OVER 360                   |   | 1,986 |
| GRAND TOTAL                | P | 9,639 |