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# **METROPOLITAN BANK & TRUST COMPANY**

# (Company's Full Name)

Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila

(Company's Address)

898-8000

(Telephone Number)

December 31

(Fiscal year ending)

FORM 20-IS

(Form Type)

(Amendment Designation, if applicable)

March 22, 2018

(Period Ended Date)

None

(Secondary License Type and File Number)

# METROPOLITAN BANK & TRUST COMPANY Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village Makati City, Metro Manila, Philippines

INFORMATION STATEMENT for the Stockholders' Meeting on April 25, 2018 at 3:00 p.m. Metrobank Auditorium Metrobank Plaza Sen. Gil Puyat Avenue, Urdaneta Village Makati City, Metro Manila, Philippines



Annual Meeting of the Stockholders April 25, 2018 at 3:00 P.M. Auditorium, 2<sup>nd</sup> Floor, Metrobank Plaza, Sen. Gil J. Puyat Avenue, Urdaneta Village, Makati City

#### AGENDA

- 1. Call to Order
- 2. Certification of Notice and Quorum
- 3. Approval of the Minutes of the Annual Meeting Held on April 26, 2017
- President's Report to the Stockholders
- Ratification of All Acts and Resolutions of the Board of Directors, Management and All Committees from April 26, 2017 to April 24, 2018
- 6. Election of Directors for 2018-2019
- 7. Appointment of External Auditors for 2018-2019
- 8. Other Matters
- 9. Adjournment

Stockholders of record as of February 26, 2018 shall be entitled to vote at the Meeting.

If you cannot attend the meeting in person and you wish to be represented, you may designate your authorized representative by submitting a signed proxy document on or before April 20, 2018 to the Stock Transfer Section (Metrobank Trust Banking Group), 17<sup>th</sup> Floor, GT Tower International, 6813 Ayala Avenue corner H.V. Dela Costa Street, Makati City.

Attached for your convenience is a sample proxy form.

This Agenda and the attached sample proxy form together with the Definitive Information Statement including the Audited Financial Statements will be distributed in compact discs (CD) format to all stockholders as of Record Date. They will also be posted on the Bank's website.

LAARNI D. BERNABE Assistant Corporate Secretary

# EXPLANATORY NOTES TO AGENDA ITEMS THAT WILL BE SUBMITTED FOR RATIFICATION/APPROVAL OF THE STOCKHOLDERS

# <u>Agenda Item 1</u>

# Call to order

At 3:00 in the afternoon on April 25, 2018, the Chairman, Mr. Arthur V. Ty, will call the 2018 Annual Stockholders' Meeting of Metropolitan Bank & Trust Company, Inc. to order.

# <u>Agenda Item 2</u>

Certification of Notice and Quorum

The Corporate Secretary, Atty. Antonio V. Viray, will certify that copies of Notice for the 2018 Annual Stockholders Meeting have been duly sent to the Stockholders as of Record Date of February 26, 2018 as required by the Amended By-Laws. He will also attest whether the required quorum is present for the transaction of the business included in the Agenda.

#### Agenda Item 3

Approval of the minutes of the Annual Stockholders Meeting held on April 26, 2017:

*i.* Call to Order and Certification of Quorum. The meeting was called to order by Chairman Arthur Ty at 3:00 o'clock in the afternoon. The Corporate Secretary, Antonio V. Viray, certified that there were 2,131,049,957common shares actually present in person or by proxy, out of the 3,180,172,786 common shares outstanding. This constituted 67.01% of the outstanding capital stock.

All incumbent directors attended the meeting.

ii. Approval of the Minutes of the Annual Stockholders' Meeting held on April 27, 2016 via the following:

# RESOLUTION NO. 052-MBTC-SH-2017

*RESOLVED, that the Minutes of the Annual Stockholders' Meeting on April* 27, 2016 are hereby approved.

iii. President's Report on the performance of Metrobank for 2016, as further detailed in the Annual Report for 2016.

During the Meeting, stockholders were given the opportunity to be heard. The following questions and comments were raised from the floor:

Stockholder Phillip Turner expressed satisfaction over the improved and well-diversified branch distribution network. At the time of the meeting, branches outside Metro Manila on a consolidated basis already comprised 55% of the branch network. In answer to the question of Mr. Turner, Metrobank President Fabian S. Dee confirmed that this was driven by the branch congestion in Metro Manila coupled with the strong confidence in countryside growth.

Mr. Turner asked whether it would be possible for the annual report to include more details about the Bank's financials, in addition to the Summary Group Financial Statements. Mr. Dee replied that due to environmental concerns, the Bank decided to conserve on paper and instead reflect the complete financial statements in the compact disc accompanying the annual report. The Bank also disclosed and uploaded the same financial statements on the website of the Philippine Stock Exchange where the Bank's shares were being traded. Mr. Turner then asked about the Bank's impairment losses and what was being done to improve the same. Mr. Dee replied that the Bank's core business was lending, and in terms of impaired loan assets, Metrobank had the best quality portfolio with a Non-Performing Loan Ratio of only 0.94%. In the management of the impaired assets, the Bank follows a prescribed set of guidelines as mandated by existing regulations and internal policies.

iv. Ratification of All Acts and Resolutions of the Board of Directors, Management, Board and Management Committees from April 27, 2016 to April 25, 2017 via the following:

#### RESOLUTION NO. 053-MBTC-SH-2017

RESOLVED, that all acts, transactions and resolutions of the Board of Directors, management, board and management committees from April 27, 2016 to April 25, 2017, including among others, the approval of all loans, investments, new Bank products and services and related party transactions, are hereby ratified and confirmed.

v. Election of the Twelve (12) Directors for the Year 2017 – 2018

*Mr.* Rex C. Drilon II, Chairman of the Corporate Governance and Compensation Committee, explained that the Nominations Committee chaired by Renato C. Valencia and the Corporate Governance and Compensation Committee chaired by Rex C. Drilon II had jointly evaluated the qualifications of all nominees to the Board of Directors, and that the Committees found that the nominees had all the qualifications and none of the disqualifications prescribed by law and regulations, and that out of the twelve (12) nominees, five (5) were nominated as independent directors. Twelve(12) directors were elected for the year 2017-2018:

#### RESOLUTION NO. 054-MBTC-SH-2017

1)	Dr. George S.K. Ty	7)	Mr. Alfred V. Ty
2)	Mr. Arthur Ty	8)	Mr. Jesli A. Lapus*
3)	Mr. Francisco C. Sebastian.	9)	Mr. Robin A. King *
4)	Mr. Fabian S. Dee	10)	Ms. Rex C. Drilon II*
5)	Mr. Vicente R. Cuna, Jr.	11)	Mr. Francisco F. Del Rosario, Jr.*
6)	Mr. Edmund A. Go	12)	Mr. Edgar O. Chua*

RESOLVED, that the following are hereby elected as directors of Metrobank effective immediately and until the successors are elected and qualified:

\* Independent directors

# vi. Election of SGV & Co. as External Auditors via the following:

#### RESOLUTION NO. 055-MBTC-SH-2017

RESOLVED, that as recommended by the Audit Committee and approved by the Board of Directors, SGV & Co. is hereby appointed as the External Auditors of Metrobank for the year 2017.

There being no other matters for discussion, the meeting was adjourned.

# <u>Agenda Item 4</u>

President's Report to the Stockholders

The President will report the highlights on the Financial Performance of Metrobank for the year 2017.

# <u>Agenda Item 5</u>

Ratification of Corporate Acts

The matters for ratification include all acts, transactions and resolutions of the Board of Directors, management and all Committees done in the ordinary course of business from April 26, 2017 until April 24, 2018, including, among others, the approval of loans, investments, new Bank products and services and significant related party transactions as reflected in the Definitive Information Statement.

# <u>Agenda Item 6</u>

Election of Directors for 2018-2019

The persons listed in the table below have been nominated to become directors for 2018-2019. All directors are elected for a term of one year and until their successors shall have been elected and qualified. The table below indicates their current board position (Chairman, Vice-Chairman, President, Director, Independent Director) board committee assignments, age, academic qualification, date of first appointment, experience, and directorships in other listed companies. With the exception of Mr. Solomon S. Cua all of them are incumbent directors of Metrobank.

Name	Experience
ARTHUR TY Chairman Chairman, Executive Committee Vice Chairman, IT Steering Committee Member, Anti-Money Laundering Committee Corporate Governance and Compensation Committee Domestic Equity Investments Committee	Mr. Arthur Ty, Filipino, 51 years old, has been the Bank's Chairman since 2012. He was the Bank's President from 2006 to 2012. He has been the Chairman of GTCAP since May 2016 and Metropolitan Bank China (Ltd.) (MBCL) since 2010, Vice-Chairman of PSBank since 2001 and FMIC since 2012. He earned his Bachelor of Science degree in Economics at the University of California, Los Angeles and obtained his Masters in Business Administration degree from Columbia University, New York. His father, Dr. George S. K. Ty, is the Metrobank Group Chairman
	while his brother Alfred Ty is a Director of Metrobank. He is married to Zandra M. Ty, Metrobank First Vice-President.
FRANCISCO C. SEBASTIAN Vice-Chairman Chairman, Overseas Banking Committee Vice Chairman, Executive Committee Member, Domestic Equity Investments Committee	Mr. Francisco C. Sebastian, Filipino, 63 years old, has been the Vice-Chairman of the Bank since 2006. He joined the Metrobank Group in 1997 as FMIC President until he was appointed Chairman in 2011. He was the Chairman of GTCAP 2014 to April 2016. He has been the Vice-Chairman of GTCAP since May 2016. He earned his AB degree in Economics, Magna Cum Laude, from the Ateneo de Manila University in 1975.
FABIAN S. DEE President Chairman, Manpower Committee Senior Credit Committee IT Governance Committee Member, Executive Committee	Mr. Fabian S. Dee, Filipino, 55 years old, became President of Metrobank in 2012. Before becoming President, he headed the National Branch Banking Sector (2006-2012), Account Management Group (2002-2006) and Marketing Center (2001-2002). He has been the Chairman and Director of Metrobank Card Corporation (MCC) since 2006. He has been the Chairman of Metro Remittance

IT Stearing Committee	Singpore PTE Ltd. since 2010 and SMBC Metro Investment
IT Steering Committee Overseas Banking Committee Trust Committee	Corporation (SMBC Metro) since 2014. He has been the Chairman of LGU Guarantee Corporation since July 10, 2017, Director of Bancnet since 2015, Director of Bankers Association of the Philippines since 2014 and Trustee of MBFI since 2012. He holds a degree in Management Engineering from the Ateneo de Manila University.
JESLI A. LAPUS Independent Director Chairman, Trust Committee Nominations Committee Vice-Chairman, Risk Oversight Committee Member, Corporate Governance and Compensation Committee	Mr. Jesli A. Lapus, Filipino, 68 years old, became an independent director in 2010. He has been Chairman and Independent Director of STI Education Services Group, Inc. since 2013, Chairman of LBP Service Corporation since 2012 and Optimus Management Services Inc. since 2010. He has been Independent Director of STI Education Systems Holdings Inc. since 2013 and Philippine Life Financial Assurance Corp. since June 2012. He has been a member of the Board of Governors of Information and Communication Technology Academy, Inc. since November 2010. He is the Advisor to the Board since 2013 of Radiowealth Finance Company. He was the Chairman of Manila Tytana Colleges from 2010 to 2013. He has been the Chairman – Center for Tourism of the Asian Institute of Management since 2012. He was the Secretary of the Department of Trade and Industry (2010), Secretary of the Department of Education (2006-2010), Congressman, Third District of Tarlac, House of Representatives (1998-2006) and President/CEO and Vice-Chairman of Land Bank of the Philippines (1992-1998). He is a Certified Public Accountant and holds an Accountancy degree from the Philippine School of Business Administration and a Master's degree in Business Management from the Asian Institute of Management. He has a Doctorate in Public Administration (Honoris Causa) from the Polytechnic University of the Philippines. He also studied Investment Appraisal and Management at Harvard University; Management at BITS (Sweden); and Personal Financing Planning at UCLA.
ROBIN A. KING Independent Director Chairman, Audit Committee Vice Chairman, Related Party Transactions Committee Member, Risk Oversight Committee Nominations Committee	Mr. Robin A. King, Filipino, 70 years old, was first elected independent director in 2011. He is currently a Director of Makati Sports Club (2017) and a Trustee of Asiapro Foundation since 2016. He was an independent director of FMIC (2010-2011), Toyota Financial Services Philippines Corporation (2008-2010), President and Director of Global Business Bank (1997-2002) and President and Vice-Chairman of International Bank of California (1994-1997). He is a Certified Public Accountant. He obtained his BSBA degree from the University of San Carlos in 1967 and his MBA degree major in Banking and Finance from the University of the Philippines in 1970.
REX C. DRILON II Independent Director Chairman, Corporate Governance and Compensation Committee Related Party Transactions Committee Vice-Chairman, Trust Committee Member, Anti-Money Laundering Committee	Mr. Rex C. Drilon II, Filipino, 71 years old, became an independent director in 2012. He also served as independent director of FMIC (2011-2014). He has been the Vice Chairman of the Institute of Corporate Directors since 2013 and Center for Excellence in Governance since 2016. He has been a member of the Board of Trustees of Institute of Solidarity in Asia since 2010 and Center for School Governance since 2016. He has been the Chairman of Keyland Corporation and YLD Holdings, Inc. since 2012. He was the President of the Institute of Corporate Directors (2010-2012), Chief Operating Officer of Ortigas & Company, Limited Partnership (2001-2010) and CEO of Ayala Land's publicly listed subsidiaries CHI and CPVDC (1998-2001). He has a Business Administration degree from the University of the East. He pursued further studies at the University of Asia and The Pacific.

FRANCISCO F. DEL ROSARIO, JR.	Mr. Francisco F. Del Rosario, Jr., Filipino, 70 years old, was first
Independent Director	elected independent director in 2011. He has been a director of
Chairman, Domestic Equity Investments	Omnipay, Inc. since 2014, and DMCI Homes, Inc He has been a
Committee	Trustee of ABS-CBN Foundation since 2007, Senior Executive
Member, Audit Committee	Director of PWC Isla Lipana and Chairman for Institute for
	-
Corporate Governance and	Solidarity in Asia and Director of Center for Family Advancement
Compensation Committee	since 2016. He was the President and CEO of the Development
Overseas Banking Committee	Bank of the Philippines from 2010 to 2012. He obtained his BSC
	Accounting and BA Economics degrees from De La Salle
	University, and his MBM degree from the Asian Institute of
	Management.
ALFRED V. TY	Mr. Alfred V. Ty, Filipino, 50 years old, was first elected director in
Director	September 2015. He has been the Vice-Chairman of GTCAP since
Member, Domestic Equity Investments	2012 and TMPC since 2004, the Chairman of Lexus Manila, Inc.
Committee	since 2008; Federal Land, Inc. (FLI) since 2015; Horizon Land
Overseas Banking Committee	Property Devt. Corp. since 2011; Property Company of Friends, Inc.
	since 2015 and Vice-Chairman of Omni-Orient Management Corp.
	since 2013. He has been a Director of Metro Pacific Investment
	Corp. since 2015 and was appointed its Vice-Chairman in March
	2018. He has been the Chairman of Bonifacio Landmark Realty &
	Devt. Corp. since 2008; Cathay International Resources, Inc. since
	2013; Federal Brent Retail, Inc He has been the Honorary Consul
	to the Oriental Republic of Uruguay to the Philippines since 2009;
	President and Director of Grand Estate Property Corp. since 2001;
	Chairman and President of Up Swing Corporation since 2012 and
	Vice-Chairman of Federal Homes, Inc. since 2012. He has been the
	President and Director of Tytana Corporation since 2015 and Ferum
	Cee, Inc. since 2011. He has been the Chairman and President of 82
	Alpha Holdings Corp. since 2009; President and Director of Great
	Mark Resources and Grand Titan Capital Holdings, Inc. and
	Chairman of FLI and Orix Corp. since 2007; President and Director
	of Global Treasure Holdings, Inc. since 2006; Executive Vice-
	President and Director of Philippine Securities Corp. since 2005; e
	Vice Chairman of Toyota Motor School of Technology since 2013:
	and Member of the Board of MACEA since 2017. He graduated
	with a Bachelor of Science degree in Business Administration from
	the University of Southern California in 1989.
	His father, Dr. George S.K. Ty, is the Metrobank Group Chairman
	while his brother Arthur Ty is the Chairman of Metrobank. He is the
	brother-in-law of First Vice-President Zandra M. Ty.
VICENTE R. CUNA, JR.	Mr. Vicente R. Cuna, Jr., Filipino, 55 years old, became a director of
Director	Metrobank in 2014. He has been on secondment from Metrobank as
Chairman, IT Steering Committee	President of PSBank since 2013. He was a director of FMIC from
Member, Executive Committee	2011 to 2015. He was the former Head of the Bank's Institutional
Member, Executive Committee	Banking Sector (2012-2013) and Corporate Banking Group (2006-
	2012). He is the Chairman of ORIX Auto Leasing Philippines
	Corporation since March 30, 2016. He graduated from the De La
	Salle University with a degree in AB Economics and pursued further
	studies at the Ateneo Graduate School of Business.
EDMUND A. GO	Mr. Edmund A. Go, Filipino, 67 years old, was first elected director
Director	in 2007. He has been a director of Metropolitan Bank China (Ltd.)
Chairman, Anti-Money Laundering	since 2010, a member of the Board of Advisors of PSBank since
Committee	2009. He has also been a Director for Investments of Ateneo de
Risk Oversight Committee	Manila University since 2010 and Investment Consultant for St.
Member, IT Steering Committee	Peter's Life Group since 2010 and investment Consultant for St.
Trust Committee	Kong from 2001 to 2008. He served as Metrobank Treasurer (2000-
	2007) and consultant of the Philippine Dealing and Exchange Corp.
	on Securities Training and Development (2008-2010). Prior to 2000,
	he held various management positions at Citibank Manila, Hong
	Kong, Taiwan and New York in the areas of Treasury, Derivatives,

	Investment Banking and Private Banking. He is a Certified Public
	Accountant and holds a BS Commerce Degree in Accounting, Cum
	Laude, from the San Beda College and an MBA degree, with
	distinction, from the Asian Institute of Management.
EDGAR O. CHUA	Mr. Edgar O. Chua, Filipino, 61 years old, is currently the President
Independent Director	and Chief Executive of Cavitex Holdings Inc. He is currently an
Member, Related Party Transaction	Independent Director of Integrated Micro-Electronics, Inc. (IMI) and
Committee	Energy Development Corporation (EDC) since 2013. He is also the
Anti- Money Laundering	Chairman of the Philippine Eagle Foundation (2017), De La Salle
Committee	University Board (2016), De La Salle Science Foundation (2016),
Nominations Committee	Makati Business Club (2016), Philippine Business for Environment
Audit Committee	and Integrity Initiative. He is a Trustee/Treasurer of Philippine
	Business for Education since 2007 and Trustee for College of Saint
	Benilde (2017), De La Salle Araneta Salikneta (2015), De La Salle
	National Mission Council, Gawad Kalinga Community Development
	Foundation, Inc. (2005). He is also a Trustee of Pilipinas Shell
	Foundation, Inc. (2003), Philippine Disaster Relief Foundation and
	Chairman of the English-Speaking Union of the Philippines, Inc.
	(2009). He was the Country Chairman of Shell companies in the
	Philippines from September 2003 to October 2016. He obtained his Pachalar of Sainage degree from De La Salla University in 1078
SOLOMON S. CUA	Bachelor of Science degree from De La Salle University in 1978. Mr. Solomon S. Cua, 62 years old, is formerly an Undersecretary of
SOLOMON S. COA	the Department of Finance. He has been the Chairman of Philippine
	AXA Life, Inc. since 2010 and Charter Ping An Insurance
	Corporation. He has been a Director of Grand Titan Capital
	Holdings, Inc. since 2011, Profriends Developer, Inc., and Philippine
	Newton Global Solutions, Inc. He is President of SC & SSC
	Holdings, Inc. and has been the Director/Treasurer of Palm
	Integrated Commodities, Inc. since 2012 He obtained his Bachelor
	of Arts (Mathematical Sciences and Economics) degree from the
	University of Melbourne, Australia; Bachelor of Law from the
	University of Queensland, Australia and Masters of Laws from the
	London School of Economics & Political Science, England.

The following were nominated as Independent Directors, namely, Mr. Jesli A. Lapus, Mr. Robin A. King, Mr. Rex C. Drilon II, Mr. Francisco F. Del Rosario, Jr and Mr. Edgar O. Chua. They have always possessed the qualifications and none of the disqualifications of an independent director.

# <u>Agenda Item 7</u>

# Appointment of External Auditors

SyCip Gorres Velayo & Co., CPAs (SGV) has been the external auditors of the Bank since 1962. Representatives of SGV are expected to be present at the Meeting and will have the opportunity to make a statement if they desire to do so, and will be available to answer appropriate questions from the stockholders.

Ms. Janeth T. Nuñez-Javier, SGV Partner, reviewed/audited the Group's financial statements as of December 31, 2017 and 2016 and for each of the three years ended December 31, 2017. In compliance with the amended SRC Rule 68 (3) (b) (ix), the signing partners are rotated after every five years reckoned from the year 2002.

The Bank intends to retain SGV as its external auditors for the year 2018 and is submitting the same to the stockholders for ratification as endorsed by the Audit Committee with the approval of the Board of Directors.

# <u>Agenda Item 8</u>

# Other Matters

The Stockholders may raise questions and comments as may be relevant to the Annual Stockholders Meeting.

# <u>Agenda Item 9</u>

# Adjournment

After consideration of all business in the Agenda, the Chairman will adjourn the 2018 Annual Stockholders Meeting.

# Metrobank's Dividend Policy Statement

The Bank's dividend policy is an integral component of its capital management policy rather than a stand-alone process. Its fundamental and overriding policy is sustainability.

Dividends are declared and paid out of unrestricted retained earnings of the Bank at such intervals as the Board of Directors may determine and in accordance with the provisions of law and the regulations of the BSP and the SEC. Historically, the Bank has declared annual cash dividends equal to P1.00 per common share, equivalent to 5% of the par value.

Cash dividends are subject to approval by at least a majority of the Board of Directors, with the record date not being earlier than 10 trading days from declaration, and the payment date not later than 18 trading days from the record date. On the other hand, stock dividends requires prior clearance from the Bangko Sentral ng Pilipinas, the Securities and Exchange Commission and the Philippine Stock Exchange.

The payment of dividends in the future will depend on the Bank's earnings, cash flow, financial condition, regulatory requirements for capital and other factors. Circumstances which could restrict the payment of cash dividends include, but are not limited to, when the Bank undertakes major projects and developments requiring substantial cash expenditures. The Board of Directors may, at any time, modify the Bank's dividend payout ratio depending on the results of operations and future projects and plans of the Bank.

# Voting Procedures

- 1. Majority vote is required for the following:
  - a) Approval of the minutes of the annual meeting of the stockholders held on April 26, 2017
  - b) Ratification of Corporate Acts
  - c) Election of External Auditors

On the election of directors, nominees receiving the highest number of votes shall be declared elected following the provisions of the Corporation Code.

- 2. Every stockholder entitled to vote on a particular question or matter involved shall be entitled to one (1) vote for each share of stock in his name. Cumulative voting is allowed provided that the total votes cast by a stockholder shall not exceed the number of shares registered in his name as of the record date multiplied by the number of directors to be elected. Matters submitted to stockholders for ratification shall be decided by the required vote of stockholders present in person or by proxy.
- 3. Metrobank has not solicited any discretionary authority to cumulative voting.
- 4. Votes cast at the meeting shall be counted by the Bank's Stock Transfer Agent and validated by SGV & Co.

# PROXY<sup>1</sup>

The undersigned stockholder of Metropolitan Bank & Trust Company (Metrobank) hereby appoints  $^{2}$  or in his absence, the Chairman of the meeting, as my/our proxy, to act for me and on my/our behalf at the Metrobank Annual Stockholders' Meeting to be held on April 25, 2018 (and at any adjournment thereof) and to vote for me/us as indicated below or, if no such indication is given, as my/our proxy thinks fit:

	RESOLUTION	FOR	AGAINST	ABSTAIN
1	Approval of the Minutes of the Annual Meeting held on April 26, 2017			
2	Ratification of all Acts and Resolutions of the Board of Directors, Management and All Committees from April 26, 2017 to April 24, 2018			
3	<ul> <li>Election of Directors for 2018-2019</li> <li>1. Arthur Ty</li> <li>2. Francisco C. Sebastian</li> <li>3. Fabian S. Dee</li> <li>4. Jesli A. Lapus</li> <li>5. Alfred V. Ty</li> <li>6. Robin A, King</li> <li>7. Rex C. Drilon II</li> <li>8. Edmund A. Go</li> <li>9. Francisco F. Del Rosario, Jr.</li> <li>10. Vicente R. Cuna, Jr.</li> <li>11. Edgar O. Chua</li> <li>12. Solomon S. Cua</li> </ul>			
4	Appointment of External Auditor Sycip Gorres Velayo & Co.			

Signature

Date

<sup>&</sup>lt;sup>1</sup> To be valid, this proxy must be submitted on or before 5:00 p.m. on April 20, 2018, to the Stock Transfer Section (Metrobank Trust Banking Group), 17/F, GT Tower International, 6813 Ayala Avenue cor. H.V. Dela Costa Street, Makati City. <sup>2</sup> If no name is provided, the Chairman of the Meeting will act as the proxy.

THIS PROXY NEED NOT BE NOTARIZED. IF THE STOCKHOLDER ATTENDS IN PERSON AND EXPRESSES HIS INTENTION TO VOTE IN PERSON, THE PROXY WILL BE REVOKED.

#### SECURITIES AND EXCHANGE COMMISSION SEC Form 20-IS

#### Information Statement Pursuant to Section 20 of the Securities Regulation Code

1. Check the appropriate box:

Preliminary Information Statement
X Definitive Information Statement

- 2. Name of Registrant as specified in its charter METROPOLITAN BANK & TRUST COMPANY
- 3. Province, country, or other jurisdiction of incorporation or organization <u>Metro Manila, Philippines</u>
- SEC Identification Number
   BIR Tax Identification Code
   Address of principal office
   Metrobank Plaza Sen. Gil Puyat Avenue, Urdaneta Village, Makati City\_\_\_\_\_\_1200
- 7. Registrant's telephone number, including area code

(632) 898-8000; (632) 898-8733

Postal Code

8. Date, time and place of the meeting of security holders

#### <u>April 25, 2018, 3:00 PM, Metrobank Auditorium</u> Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila

9. Approximate date on which the Information Statement is first to be sent or given to security holders

# <u>April 3, 2018</u>

10. Securities registered pursuant to Sections 4 and 8 of RSA (information on number of shares and amount of debt is applicable only to corporate registrant):

Title of Each Class	Number of Shares of
	Common Stock Outstanding

# Common Shares

<u>3,180,172,786</u>

11. Are any or all of registrant's securities listed on the Philippine Stock Exchange?

# Yes X No

12. If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

Stock Exchange	:	Philippine Stock Exchange
Class of Securities	:	<b>Common Shares</b>

#### **A. GENERAL INFORMATION**

#### Item 1. Date, Time, and Place of Meeting of Security Holders

Date	:	April 25, 2018
Time	:	3:00 P.M.
Place	:	Metrobank Auditorium, Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila, Philippines
Mailing Address	:	Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila

The approximate date on which the Information Statement is first to be sent or given to security holders is on April 3, 2018.

# WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

#### Item 2. Dissenter's Right of Appraisal

There is no matter included in the Agenda of the Annual Stockholders' Meeting ("Meeting") which may give rise to the exercise by the stockholders of the right of appraisal.

In general, any stockholder of a corporation shall have the right to dissent and demand payment of the fair value of his shares in case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence. Appraisal right is also available in case of merger or consolidation, sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets of the corporation.

In the above instances, the appraisal right may be exercised by any stockholder who shall have voted against the proposed corporate action by making a written demand on the corporation for payment of the fair value of his shares within thirty (30) days after the date on which the vote was taken: Provided, that failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented or effected, the corporation shall pay to such stockholder, upon surrender of the certificate(s) of stock representing his shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

#### Item 3. Interests of Certain Persons in or Opposition to Matters to be Acted Upon

- (a) No director, officer or nominee for election as director, or any associate of the foregoing persons has any substantial interest, direct or indirect, by security holdings or otherwise, which needs to be acted upon during the Meeting, other than the election of the nominees to the 2018-2019 Board of Directors.
- (b) No director has informed Metrobank that he intends to oppose any action to be taken up at the Meeting.

#### **B. CONTROL AND COMPENSATION INFORMATION**

#### Item 4. Voting Securities and Principal Holders Thereof

(a) Number of shares outstanding as of February 26, 2018 Number of votes entitled	:	3,180,172,786 shares One (1) vote per share
(b) Record date to determine stockholders entitled to notice and to vote at the regular meeting	:	February 26, 2018
(c) Number of holders as of February 26, 2018	:	3,056 holders

All of the securities of the issuer are listed in the Philippine Stock Exchange (PSE).

(d) Election of Directors

Majority vote is required for the election of directors. Stockholders shall have the right to cumulative voting. Cumulative voting is allowed provided that the total number of votes cast by a stockholder does not exceed the number of shares registered in his name in the books of Metrobank as of the record date multiplied by the number of directors to be elected. There is no condition precedent to the exercise of the right to cumulative voting.

- (e) Security Ownership of Certain Record and Beneficial Owners and Management
  - (1) Security Ownership of Certain Record and Beneficial Owners

As of February 26, 2018, the following stockholders own more than 5% of the common shares of stock:

	Class of Shares	Name, address of record owner and relationship with issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percentage
1	Common	GT CAPITAL HOLDINGS, INC. Stockholder 43/F GT Tower International Ayala Avenue Corner H.V. Dela Costa Street, Makati City Arthur Ty is authorized to vote the shares of GT Capital Holdings, Inc. in Metrobank.	Beneficial and Record Owner The following persons own more than 5% of the outstanding voting shares of GT Capital Holdings, Inc.as of February 26, 2018: Grand Titan Capital Holdings, Inc. –55.93% PCD Nominee Corporation (Non- Filipino) –32.48%	Filipino	1,147,731,945	36.090%

	Class of Shares	Name, address of record owner and relationship with issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percentage
		GT CAPITAL HOLDINGS, INC. (continuation)	PCD Nominee Corporation (Filipino) – 11.28% GT Capital Holdings, Inc. is a publicly-listed company that is majority-owned and controlled by George S.K. Ty and the members of his family through Grand Titan Capital Holdings, Inc.			
2	Common	PCD NOMINEE CORPORATION (Non- Filipino) 37/F The Enterprise Center Ayala Avenue, Makati City	Various Scripless Stockholders There is no participant of PCD who holds more than 5% of the common stock of Metrobank.	Foreign	1,017,983,156	32.010%
3	Common	PCD NOMINEE CORPORATION (Filipino) 37/F The Enterprise Center 6766 Ayala Avenue, Makati City	Various Scripless Stockholders There is no participant of PCD who holds more than 5% of the common stock of Metrobank.	Filipino	450,157,428	14.155%
		TOTAL			2,615,872,529	82.255%

PCD Nominee Corporation (Filipino and Non-Filipino) (PNC) is a wholly-owned subsidiary of the Philippine Central Depository (PCD) and acts as trustee-nominee for all shares lodged in the PCD system where trades effected on the PSE are finally settled and lodged. Persons who opt to trade through the PCD do not receive stock certificates as an evidence of ownership as trading using the PCD is completely scripless. Beneficial ownership of shares lodged with the PNC remains with the lodging stockholder.

(2) Security Ownership of Directors and Management

As of February 26, 2018, the registrant's directors and officers as a group held a total of 36,155,689 common voting shares, broken down as follows:

			Beneficial Ov	<b>Beneficial Ownership</b>		Percent
Class of Shares		Name of Beneficial Owner	No. of		Citizenship	of
			Shares	Nature		Class
Dire	ectors (12)					
1	Common	GEORGE S. K. TY	13,852,150	Direct	Filipino	0.436
2	Common	ARTHUR TY	10,525,485	Direct	Filipino	0.331
3	Common	FRANCISCO C. SEBASTIAN	900,000	Direct	Filipino	0.028
4	Common	FABIAN S. DEE (a)	650	Direct	Filipino	0.000
5	Common	VICENTE R. CUNA, JR.	115	Direct	Filipino	0.000

			<b>Beneficial Ownership</b>			Percent
	Class of Shares	ass of Shares Name of Beneficial Owner			Citizenship	of
			Shares	Nature		Class
6	Common	EDMUND A. GO	5,281	Direct	Filipino	0.000
7	Common	ALFRED V. TY	10,525,750	Direct	Filipino	0.331
8	Common	JESLI A. LAPUS (b)	150	Direct	Filipino	0.000
9	Common	ROBIN A. KING (b)	187	Direct	Filipino	0.000
10	Common	REX C. DRILON II (b)	1,430	Direct	Filipino	0.000
11	Common	FRANCISCO F. DEL ROSARIO, JR. (b)	130	Direct	Filipino	0.000
12	Common	EDGAR O. CHUA (b)	100	Direct	Filipino	0.000
	Sub-total		35,811,428			1.126

(a) Director and President

(b) Independent Directors

			Beneficial Ov	<b>Beneficial Ownership</b>		Percent	
<b>Class of Shares</b>		ss of Shares Name of Beneficial Owner		•	Citizenship	of	
			Shares	Nature	-	Class	
	cers-Sector and G						
Seni	or Executive Vice				-		
1		JOSHUA E. NAING	300,000	Direct	Filipino	0.009	
2		FERNAND ANTONIO A. TANSINGCO	10,000	Direct	Filipino	0.000	
Exec	cutive Vice-Preside						
3		MARITESS B. ANTONIO			Filipino		
4		MARY MYLENE A. CAPARAS			Filipino		
5		PAUL ROBERT Y. MURGA			Filipino		
6		CORAZON MA. THERESE B.			Filipino		
		NEPOMUCENO					
7		RICHARD BENEDICT S. SO			Filipino		
8	Common	ANICETO M. SOBREPEÑA	9,148	Direct	Filipino	0.000	
9		VIVIAN L. TIU			Filipino		
10	Common	JOSEFINA T. TUPLANO	259	Direct	Filipino	0.000	
11		AMELIN S. YAO			Filipino		
Seni	or Vice-Presidents	s (13)			•		
12		MARILOU C. BARTOLOME			Filipino		
13		CHRISTINE Y. CARANDANG	12,350	Direct	Filipino	0.000	
14		GODOFREDO V. CRUZ	,		Filipino		
15		POCHOLO V. DELA PEÑA			Filipino		
16		FERLOU I. EVANGELISTA			Filipino		
17		SUSAN L. NIERE			Filipino		
18		ANTONIO R. OCAMPO, JR.			Filipino		
19		ROWENA R. OLIVEROS			Filipino		
20		BERNARDINO D. RAMOS	3,215	Direct	Filipino	0.000	
21		ANGELICA S. REYES	, -	-	Filipino		
22		LITA S. TAN	4,289	Direct	Filipino	0.000	
23		LEOPOLDO M. UBALDO	,		Filipino		
24		ANTHONY PAUL C. YAP	5,000	Direct	Filipino	0.000	
First	t Vice-President (1		- , - • •		r -		
25		LEO R. FRAGANTE			Filipino		
-	Sub-total		344,261		r -	0.011	
	Total (Directors	and Officers)	36,155,689			1.137%	

# (3) Voting Trust Holders of 5% or More

There is no person who holds more than 5% of the registrant's securities under a voting trust or similar agreement.

(4) Changes in Control

There is no arrangement that may result in a change in control of the registrant. There is no change in control that has occurred since the beginning of the last fiscal year.

# Item 5. Directors and Executive Officers

Incumbent Directors (12) - All directors are elected for a term of one year and until their successors shall have been elected and qualified. Below is a list of Metrobank's incumbent directors with their corresponding business affiliations and other qualifications.

Name	Experience
GEORGE S.K. TY Group Chairman Adviser, Executive Committee	<ul> <li>Dr. George S.K. Ty, Filipino, 85 years old, founder of Metrobank, has been the Chairman of the Metrobank Group since 2006. Previous to that, or from 1975 to 2006, he was Metrobank's Chairman. Dr. Ty served as GT Capital Holdings, Inc.'s (GTCAP) Chairman from its inception in 2007 until 2012. After that, he became GTCAP's Group Chairman, a position that he continues to hold. He is also concurrently the Chairman of the Board of Trustees of the Metrobank Foundation, Inc. (MBFI) and the Board of Directors of Toyota Motor Philippines Corporation (TMPC). Dr. Ty graduated from the University of Santo Tomas.</li> <li>Dr. Ty is the father of Chairman Arthur Ty and Director Alfred Ty and father-in-law of First Vice-President Zandra M. Ty.</li> </ul>
ARTHUR TY Chairman Chairman, Executive Committee Vice Chairman, IT Steering Committee Member, Corporate Governance and Compensation Committee Domestic Equity Investments Committee Anti-Money Laundering Committee	<ul> <li>Mr. Arthur Ty, Filipino, 51 years old, has been the Bank's Chairman since 2012. He was the Bank's President from 2006 to 2012. He has been the Chairman of GTCAP since May 2016 and Metropolitan Bank China (Ltd.) (MBCL) since 2010, Vice-Chairman of PSBank since 2001 and FMIC since 2012. He earned his Bachelor of Science degree in Economics at the University of California, Los Angeles and obtained his Masters in Business Administration degree from Columbia University, New York.</li> <li>His father, Dr. George S. K. Ty, is the Metrobank Group Chairman while his brother Alfred Ty is the Director of the Bank, respectively. He is married to Zandra M. Ty,</li> </ul>
FRANCISCO C. SEBASTIAN Vice-Chairman	Metrobank First Vice-President. Mr. Francisco C. Sebastian, Filipino, 63 years old, has been the Vice-Chairman of the Bank since 2006. He joined the
Chairman, Overseas Banking Committee Vice Chairman, Executive Committee Member, Domestic Equity Investments Committee	Metrobank Group in 1997 as FMIC President until he was appointed Chairman in 2011. He was the Chairman of GTCAP from 2014 to April 2016. He has been the Vice- Chairman of GTCAP since May 2016. He earned his AB degree in Economics, Magna Cum Laude, from the Ateneo de Manila University in 1975.
FABIAN S. DEE President Chairman, Manpower Committee Senior Credit Committee IT Governance Committee Member, Executive Committee IT Steering Committee Overseas Banking Committee Trust Committee	Mr. Fabian S. Dee, Filipino, 55 years old, became President of Metrobank in 2012. Before becoming President, he headed the National Branch Banking Sector (2006-2012), Account Management Group (2002-2006) and Marketing Center (2001-2002). He has been the Chairman and Director of Metrobank Card Corporation (MCC) since 2006. He has been the Chairman of Metro Remittance Singapore PTE Ltd. since 2010 and SMBC Metro Investment Corporation (SMBC Metro) since 2014. He has been the Chairman of LGU Guarantee Corporation since July 10, 2017, Director of Bancnet since 2015, Director of Bankers Association of the Philippines since 2014 and Trustee of MBFI since 2012. He holds a degree in Management Engineering from the Ateneo de Manila University.

Name	Experience
VICENTE R. CUNA, JR. Director Chairman, IT Steering Committee Member, Executive Committee	Mr. Vicente R. Cuna, Jr., Filipino, 55 years old, became a director of Metrobank in 2014. He has been on secondment from Metrobank as President of PSBank since 2013. He was a director of FMIC from 2011 to 2015. He was the former Head of the Bank's Institutional Banking Sector (2012-2013) and Corporate Banking Group (2006-2012). He is the Chairman of ORIX Auto Leasing Philippines Corporation since March 30, 2016. He graduated from the De La Salle University with a degree in AB Economics and pursued further studies at the Ateneo Graduate School of Business.
EDMUND A. GO Director Chairman, Anti-Money Laundering Committee Risk Oversight Committee Member, IT Steering Committee Trust Committee	Mr. Edmund A. Go, Filipino, 67 years old, was first elected director in 2007. He has been a director of Metropolitan Bank China (Ltd.) since 2010, a member of the Board of Advisors of PSBank since 2009. He has also been a Director for Investments of Ateneo de Manila University since 2010 and Investment Consultant for St. Peter's Life Group since 2011. He was a director of First Metro International Investment Corporation (FMIIC) Hong Kong from 2001 to 2008. He served as Metrobank Treasurer (2000-2007) and consultant of the Philippine Dealing and Exchange Corp. on Securities Training and Development (2008-2010). Prior to 2000, he held various management positions at Citibank Manila, Hong Kong, Taiwan and New York in the areas of Treasury, Derivatives, Investment Banking and Private Banking. He is a Certified Public Accountant and holds a BS Commerce Degree in Accounting, Cum Laude, from the San Beda College and an MBA degree, with distinction, from the Asian Institute of Management.
ALFRED V. TY Director Member, Domestic Equity Investments Committee Overseas Banking Committee	<ul> <li>Mr. Alfred V. Ty, Filipino, 50 years old, was first elected director in September 2015. He has been the Vice-Chairman of GTCAP since 2012 and TMPC since 2004, the Chairman of Lexus Manila, Inc. since 2008; Federal Land, Inc. (FLI) since 2015; Horizon Land Property Devt. Corp. since 2011; Property Company of Friends, Inc. since 2015 and Vice-Chairman of Omni-Orient Management Corp. since 2013. He has been a Director of Metro Pacific Investment Corp. since 2015 and was appointed Vice-Chairman in March 2018. He has been the Chairman of Bonifacio Landmark Realty &amp; Devt. Corp. since 2008; Cathay International Resources, Inc. since 2013 and Federal Brent Retail, Inc. since 2004. He has been the Honorary Consul to the Oriental Republic of Uruguay to the Philippines since 2009; President and Director of Grand Estate Property Corp. since 2015 and Federal Homes, Inc. since 2012. He is the President and Director of Great Mark Resources and Grand Titan Capital Holdings, Inc. and Chairman of FLI and Orix Corp. since 2007; and President and Director of Global Treasure Holdings, Inc. since 2006; Executive Vice-President and Director of Philippine Securities Corp. since 2013 and Member of the Board of MACEA since 2013 and Member of the Board of MACEA since 2013 and Member of the Board of Science degree in Business Administration from the University of Southern California in 1989.</li> <li>His father, Dr. George S.K. Ty, is the Metrobank Group Chairman while his brother Arthur Ty is the Chairman of the Bank, respectively. He is the brother-in-law of Zandra M. Ty, Metrobank First Vice-President.</li> </ul>

Name	Experience
JESLI A. LAPUS Independent Director Chairman, Trust Committee Nominations Committee Vice-Chairman, Risk Oversight Committee Member, Corporate Governance and Compensation Committee	Mr. Jesli A. Lapus, Filipino, 68 years old, became an independent director in 2010. He has been Chairman and Independent Director of STI Education Services Group, Inc. since 2013, Chairman of LBP Service Corporation since 2012 and Optimus Management Services Inc. since 2010. He has been Independent Director of STI Education Systems Holdings Inc. since 2013 and Philippine Life Financial Assurance Corp. since June 2012. He has been a member of the Board of Governors of Information and Communication Technology Academy, Inc. since November 2010. He is the Advisor to the Board since 2013 of Radiowealth Finance Company. He was the Chairman of Manila Tytana Colleges from 2010 to 2013. He has been the Chairman - Center for Tourism of the Asian Institute of Management since 2012. He was the Secretary of the Department of Trade and Industry (2010), Secretary of the Department of Education (2006-2010), Congressman, Third District of Tarlac, House of Representatives (1998-2006) and President/CEO and Vice- Chairman of Land Bank of the Philippines (1992-1998). He is a Certified Public Accountant and holds an Accountancy degree from the Philippine School of Business Administration and a Master's degree in Business Management from the Asian Institute of Management. He has a Doctorate in Public Administration (Honoris Causa) from the Polytechnic University of the Philippines. He also studied Investment Appraisal and Management at Harvard University; Management of Transfer of Technology at INSEAD (France), Project Management at BITS (Sweden); and Personal Financing Planning at UCLA.
ROBIN A. KING Independent Director Chairman, Audit Committee Vice Chairman, Related Party Transactions Committee Member, Risk Oversight Committee Nominations Committee	Mr. Robin A. King, Filipino, 70 years old, was first elected independent director in 2011. He is currently a Director of Makati Sports Club (2017) and a Trustee of Asiapro Foundation since 2016. He was an independent director of FMIC (2010-2011), Toyota Financial Services Philippines Corporation (2008-2010), President and Director of Global Business Bank (1997-2002) and President and Vice- Chairman of International Bank of California (1994-1997). He is a Certified Public Accountant. He obtained his BSBA degree from the University of San Carlos in 1967 and his MBA degree major in Banking and Finance from the University of the Philippines in 1970.
REX C. DRILON II Independent Director Chairman, Corporate Governance and Compensation Committee Related Party Transactions Committee Vice-Chairman, Trust Committee Member, Anti-Money Laundering Committee	Mr. Rex C. Drilon II, Filipino, 71 years old, became an independent director in 2012. He also served as independent director of FMIC (2011-2014). He has been the Vice Chairman of the Institute of Corporate Directors since 2013 and Center for Excellence in Governance since 2016. He has been a member of the Board of Trustees of Institute of Solidarity in Asia since 2010 and Center for School Governance since 2016. He has been the Chairman of Keyland Corporation and YLD Holdings, Inc. since 2012. He was the President of the Institute of Corporate Directors (2010-2012), Chief Operating Officer of Ortigas & Company, Limited Partnership (2001-2010) and CEO of Ayala Land's publicly listed subsidiaries Cebu Holdings, Inc. and Cebu Property Ventures Development Corp. (1998-2001). He has a Business Administration degree from the University of Asia and The Pacific.

Name	Experience
FRANCISCO F. DEL ROSARIO, JR. Independent Director Chairman, Domestic Equity Investments Committee Member, Audit Committee Corporate Governance and Compensation Committee Overseas Banking Committee	Mr. Francisco F. Del Rosario, Jr., Filipino, 70 years old, was first elected independent director in 2011. He has been a director of Omnipay, Inc. since 2014 and DMCI Homes, Inc. He has been a Trustee of ABS-CBN Foundation since 2007, Senior Executive Director of PWC Isla Lipana and Chairman for Institute for Solidarity in Asia and Director for Center for Family Advancement since 2016. He was the President and CEO of the Development Bank of the Philippines from 2010 to 2012. He obtained his BSC Accounting and BA Economics degrees from De La Salle University, and his MBM degree from the Asian Institute of Management.
EDGAR O. CHUA Independent Director Member, Related Party Transactions Committee Anti-Money Laundering Committee Nominations Committee Audit Committee	Mr. Edgar O. Chua, Filipino, 61 years old, became an independent director in 2017. He is currently the President and Chief Executive of Cavitex Holdings, Inc. He has been an Independent Director of Integrated Micro-Electronics, Inc. and Energy Development Corporation since 2013. He is also the Chairman of the Philippine Eagle Foundation since 2017, De La Salle University Board, De La Salle Science Foundation and Makati Business Club since 2016. He is a Trustee/Treasurer of Philippine Business for Education since 2007 and Trustee for the College of Saint Benilde since 2017, De La Salle Araneta Salikneta since 2015, The English-Speaking Union of the Philippines, Inc. since 2009, Gawad Kalinga Community Development Foundation Inc. since 2005, and Pilipinas Shell Foundation, Inc. since 2003. He was the Chairman of Pilipinas Shell Petroleum from September 2003 to May 2017 and the Country Chairman of Shell companies in the Philippines from September 2003 to October 2016. He obtained his Bachelor of Science degree from De La Salle University in 1978.

The five (5) Independent Directors, namely, Mr. Jesli A. Lapus, Mr. Robin A. King, Mr. Rex C. Drilon II, Mr. Francisco F. Del Rosario, Jr. and Mr. Edgar O. Chua have always possessed the qualifications and none of the disqualifications of an independent director.

B. Executive Officers (23)

Name	Experience
Joshua E. Naing Senior Executive Vice-President	Mr. Joshua E. Naing, Filipino, 57 years old, has been the Head of the Financial and Control Sector since November 2013 after serving as Controller from October 2002 to November 2013. He has been a director of FMIC since April 2015; Metro Remittance Center, Inc. (USA) since June 2008; Metro Remittance (Hong Kong) Limited since January 2009 and MB Remittance Center (Hawaii), Ltd. since April 2010.
Fernand Antonio A. Tansingco Senior Executive Vice-President	Mr. Fernand Antonio A. Tansingco, Filipino, 51 years old, has been the Head of the Financial Markets Sector since 2013, and Treasurer since 2007. He has been a director from 2012 to 2016 and adviser of MBCL since 2016, Chairman of Metrobank Bahamas since 2010, and Vice-Chairperson of Philippine AXA Life Insurance Corporation (AXA Philippines) since 2010.
Maritess B. Antonio Executive Vice-President	Ms. Maritess B. Antonio, Filipino, 57 years old, assumed the position as Chief Risk Officer under Risk Management Group last August 2016. She was the Chief Audit Executive and Head of Internal Audit Group from June 2010 to July 2016 after serving as Deputy Chief Audit Executive from 2008 to 2010.

Name	Experience
Mary Mylene A. Caparas Executive Vice-President	Ms. Mary Mylene A. Caparas, Filipino, 53 years old, has been the Head of the Institutional Banking Sector since 2014. From 2013 to 2014, she was the Managing Director, Regional Head of Client Delivery, Treasury and Trade Solutions of Citibank N.A., Hong Kong Branch. From 2011 to 2013, she was the Managing Director, Country Head of Citi Transaction Services of Citibank N.A., Manila Branch.
Paul Robert Y. Murga Executive Vice-President	Mr. Paul Robert Y. Murga, Filipino, 52 years old, has been the Head of Operations Group since March 2014 and was Assistant to the Operations Group Head from 2013 to 2014. He is a member of the Board of Directors of the Philippine Clearing House Corporation since 2014.
Corazon Ma. Therese B. Nepomuceno Executive Vice-President	Ms. Corazon Ma. Therese B. Nepomuceno, Filipino, 56 years old, has been the Head of Credit Group since 2012 after serving as its Deputy from 2005 to 2012.
Richard Benedict S. So Executive Vice-President	Mr. Richard Benedict S. So, Filipino, 52 years old, was appointed Head of the International Offices and Subsidiaries Group (IOSG) from 2009 to 2016 after serving as its Deputy from 2007 to 2009. He was also appointed as Head of the Transaction Banking Segment in 2014. Effective March 16, 2016, he is the Head of the Countryside Branch Banking under the National Branch Banking Sector. He chairs the Board of Directors of several remittance companies wholly-owned by Metrobank. He has been a Vice-Chairman of Metro Remittance Singapore Pte. Ltd. since 2010. He has been a director of MBCL since 2014.
Aniceto M. Sobrepeña Executive Vice-President	Mr. Aniceto M. Sobrepeña, Filipino, 64 years old, has been the President of MBFI since 2006 and Executive Director of GT Foundation, Inc. since January 2010. He is also the Chairman of Manila Tytana Colleges (MTC) and Vice Chairman/Acting President of Manila Medical Services, Inc. (MDH). He is a member of the Board of Trustees of PinoyMe Foundation since 2007 and Philippine Business for Education since 2008. He is also a member of Galing Pook Foundation since 2000, International Center for Innovation Transformation and Excellence in Governance since 2006 and Philippine Institute of Environmental Planners since 1995.
Vivian L. Tiu Executive Vice-President	Ms. Vivian L. Tiu, Filipino, 57 years old has been the Head of Human Resources Management Group since 2001. She has been serving as Corporate Secretary of MTC since 2004.
Josefina T. Tuplano Executive Vice-President	Ms. Josefina T. Tuplano, Filipino, 56 years old, has been the Head of Trust Banking Group (TBG) since 2012. She sits as a member of the Trust Committee, a Board-level committee. Prior to her appointment in TBG she was the Head of Treasury Sales Division and Investment Management Distribution Division of Metrobank from 2000 to 2011.
Amelin S. Yao Executive Vice-President	Ms. Amelin S. Yao, Filipino, 64 years old, has been heading the Commercial Banking Center since 2006. Previous to that, she held various positions in Branch Banking.
Marilou C. Bartolome Senior Vice-President	Ms. Marilou C. Bartolome, Filipino, 44 years old, has been the Controller since November 28, 2013 after serving as its Deputy from October 2009 to November 2013. She has been the Controller of MBFI and GT Foundation since 2012, Supervisor of MBCL since April 2017 and Director of Sumisho Motor Finance Corporation (SMFC) since August 2017.
Christine Y. Carandang Senior Vice-President	Ms. Christine Y. Carandang, Filipino, 51 years old, has been the Head of Acquired Assets Management and Disposition Group from May 2007 to December 2015 She assumed the concurrent position of General Services Group Head in June 2014. She has been the President of Circa 2000 Homes, Inc. since 2009 and Taal Land, Inc. (TLI) since July 2016.

Name	Experience
Godofredo V. Cruz Senior Vice-President	Mr. Godofredo V. Cruz, Filipino, 54 years old, has been the Head of Business Banking Center since 2013. He was the concurrent Head of Commercial Banking Center, Makati, Ortigas and Greenhills from 2014 to 2015. He was the Center Head of Combank South Luzon from 2006 to 2014. He was the Corporate Secretary of Charter Ping-An Insurance Corp. from 2007 to 2016.
Pocholo V. Dela Peña Senior Vice-President	Mr. Pocholo V. Dela Peña, Filipino, 51 years old, has been the Head of Special Accounts Management Group since 2014 after serving as Head of Special Accounts Management Division II from 2005 to 2014. He is the Corporate Secretary of PSBank since 2011 and Director of SMFC since August 2017.
Ferlou I. Evangelista Senior Vice-President	Mr. Ferlou I. Evangelista, Filipino, 56 years old, has been the Head of Commercial Banking Group-Metro Manila since June 2016. He joined the Bank in 2011 as Division Head and later as Center Head of Commercial Banking Group under the Institutional Banking Sector.
Susan L. Niere Senior Vice-President	Ms. Susan L. Niere, Filipino, 58 years old, has been the Head of Branch Support Center (BSC) since 2011. She held various positions in the Bank before her appointment as BSC Head.
Antonio R. Ocampo, Jr. Senior Vice-President	Mr. Antonio R. Ocampo, Jr., Filipino, 47 years old, has been the Head of Corporate Banking Group since 2014. Prior to that, he served as Head of Large Corporate Division from 2013 to 2014 and its Deputy Head from 2012 to 2013. He is also the Director of Northpine Land, Inc. since 2016 and SMBC Metro since 2014.
Rowena R. Oliveros Senior Vice-President	Ms. Rowena R. Oliveros, Filipino, 60 years old, has been the Head of Consumer Lending Group since October 2005 after serving as its Deputy from January to September 2005.
Bernardino D. Ramos Senior Vice-President	Mr. Bernardino D. Ramos, Filipino, 52 years old, has been the Head of Information Technology Group since August 2015. He also served as the Head of Program Management Division from July 2013 to July 2015.
Angelica S. Reyes Senior Vice-President	Ms. Angelica S. Reyes, Filipino, 44 years old, has been the Head of the Markets Sales Group since 2013 after serving as Head of Sales and Structuring Division from 2010 to 2013. She was the concurrent Head of Investment Distribution Division from 2012 to 2013. She serves as Corporate Secretary of Philippine AXA Life Insurance Corporation since 2015 and Charter Ping An Insurance Corporation since 2016.
Lita S. Tan Senior Vice-President	Ms. Lita S. Tan, Filipino, 55 years old, assumed the position as Branch Banking Group Head for Metro Manila branches under National Branch Banking Sector last March 2016. Prior to that, she was the Region Head of Central Metro Manila Region from 2015 to 2016 and Area Head from 2006 to 2015. She is also a director of ORIX Metro Leasing and Finance Corporation since June 2016.
Leopoldo M. Ubaldo Senior Vice-President	Mr. Leopoldo M. Ubaldo, Filipino, 59 years old, has been the Head of Commercial Banking for Countryside since June 2016. Prior to his appointment, he was the Center Head of Commercial Banking Center for Luzon under Institutional Banking Sector.
Anthony Paul C. Yap Senior Vice-President	Mr. Anthony Paul C. Yap, Filipino, 41 years old, assumed the position as Treasury Group Head on January 1, 2018. He was the Head of Trading from July 4, 2016 to December 29, 2017; Head of Rates and Foreign Exchange Division from December 16, 2013 to July 1, 2016 and Deputy Head of Rates and Foreign Exchange Division from August 1, 2013 to December 15, 2013.
Leo R. Fragante First Vice-President	Mr. Leo R. Fragante, Filipino, 53 years old, assumed the position as Head of Internal Audit Group on April 26, 2017. Previous to that, he headed Special Audit Division and Branch Audit Division.

The above executive officers are not related to each other or to the directors either by consanguinity or affinity.

None of the Bank's directors and officers works with the government.

C. Significant Employee

Except for the above list of executive officers, there are no other significant employees as contemplated under the Securities Regulation Code.

#### Nomination Procedure

- 1. Any stockholder may submit nominations for directorial positions to the Nominations Committee.
- 2. The nominating stockholder is required to submit his proposed nomination to the Nominations Committee, together with the bio-data, acceptance and conformity of the would-be nominee. In the case of a nominee for the position of an independent director, the would-be nominee is also required to submit a Certification that he/she has all the qualifications and none of the disqualifications to become an independent director.
- 3. The Nominations Committee will screen the nominations of directors prior to the submission of the Definitive Information Statement and come up with a Final List of Candidates.

The Nominations Committee is composed of independent directors Jesli A. Lapus, Committee Chairman, with Robin A. King and Edgar O. Chua as Committee Members.

4. Only nominees whose names appear in the Final List of Candidates shall be eligible for election as director.

#### **Nominee Directors**

Based on the Bank's Articles of Incorporation and By-laws, the total number of directors is twelve (12). Out of this number, existing regulations as well as the Bank's Corporate Governance Manual provide that at least twenty percent (20%) but not less than two (2) members of the Board shall be independent directors.

As of the date of this report, there are five (5) nominees for independent directors, namely, Messrs. Jesli A. Lapus, Robin A. King, Rex C. Drilon II, Francisco F. Del Rosario, Jr., and Edgar O. Chua. They were nominated by Eusebio A. Dipasupil, Erlinda Fernandez, Cesar A. Rubio, Ma. Divina Dela Rosa and Shirley Dizon Yazid, respectively. The nominees for independent directors are not related either by consanguinity or affinity to the persons who nominated them. Likewise, there are seven (7) nominees for non-independent director positions, namely, Messrs. Arthur Ty, Francisco C. Sebastian, Fabian S. Dee, Alfred Ty, Edmund A. Go, Vicente R. Cuna Jr. and Solomon S. Cua.

The nominees, with the exception of Mr. Solomon S. Cua are incumbent directors of the Bank. All twelve (12) nominees confirmed and accepted their nomination to become directors.

Mr. Solomon S. Cua, Filipino, 62 years old, is formerly an Undersecretary of the Department of Finance. He is currently the Chairman of AXA Philippines and Charter Ping An Insurance Corporation. He is also a Director of Profriends Developer, Inc., Grand Titan Capital Holdings, Inc. and Philippine Newton Global Solutions, Inc. He is the President of SC & SSC Holdings, Inc. and Director/Treasurer of Palm Integrated Commodities, Inc. He obtained his Bachelor of Arts (Mathematical Sciences and Economics) in University of Melbourne, Australia; Bachelor of Law in University of Queensland, Australia and Masters of Laws in London School of Economics & Political Science, England.

For a complete background information on the other nominee directors, please refer to Item 5. Directors and Executive Officers.

Based on a joint evaluation made by the Nominations Committee and the Corporate Governance and Compensation Committee, all nominees have the qualifications and none of the disqualifications provided by law. The evaluation was made following the requirements of the Securities Regulation Code, the applicable regulations of the Bangko Sentral ng Pilipinas and the Securities and Exchange Commission (including SEC

Memorandum Circular No. 4, series of 2017 on the term limit of independent directors), as well as the Bank's Corporate Governance Manual.

Pursuant to the requirements of SEC Circular No. 5, series of 2017, please refer to the attached certificates of qualification from the nominated independent directors as Annex "A", "B", "C", "D" and "E".

#### Legal Proceedings

To the Bank's best knowledge and information, there are no material legal proceedings filed by or against Metrobank's directors and executive officers during the past five years such as:

- (a) Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- (b) Any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- (c) Being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- (d) Being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or selfregulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

#### **Certain Relationships and Related Transactions**

The Group has several business relationships with related parties. Transactions with such parties are made in the ordinary course of business and on substantially same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties. These transactions also did not involve more than the normal risk of collectibility and did not present other unfavorable conditions. The Bank has a Related Party Transactions Committee (RPTC) and a Related Party Transactions Management Committee (RPTMC), both of which are created to assist the BOD in ensuring that transactions with related parties are reviewed to assess risks and are subjected to appropriate restrictions to ensure that these are conducted at arm's-length terms and that corporate or business resources of the Bank are not misappropriated or misapplied. After appropriate review, RPTC and RPTMC disclose all information and endorses to the BOD with recommendations, the proposed related party transactions. Major subsidiaries, which include FMIC, PSBank, MCC and MBCL, have their own respective RPTCs which assist their respective BODs in ensuring that transactions with related parties are reviewed to assess risks and are subjected to assess risks and are subjected to appropriate restrictions. Major subsidiaries, which include FMIC, PSBank, MCC and MBCL, have their own respective RPTCs which assist their respective BODs in ensuring that transactions with related parties are reviewed to assess risks and are subjected to appropriate restrictions to ensure that these are conducted at arm's-length terms and that their corporate or business resources are not misappropriate or misapplied.

Moreover, in the ordinary course of business, the Group has loan transactions with investees and with certain directors, officers, stockholders and related interests (DOSRI) based on BSP Circular No. 423 dated March 15, 2004, as amended. Existing banking regulations limit the amount of individual loans to DOSRI, 70.00% of which must be secured, to the total of their respective deposits and book value of their respective investments in the lending company within the Group. In the aggregate, loans to DOSRI generally should not exceed the respective total equity or 15.00% of total loan portfolio, whichever is lower, of the Bank, PSBank, FMIC and ORIX Metro.

Transactions with related parties and with DOSRI are discussed in Note 31 of the audited financial statements of the Group as presented in Exhibit 3.

#### Others

No director has resigned or declined to stand for re-election because of disagreement with Metrobank.

No director has informed Metrobank in writing that he intends to oppose any action to be taken up at the Annual Stockholders' Meeting.

Item 6. Executive Compensation

		2018 (Estimate)			
	Name and Principal Position	Salary	Bonus	Other Annual Compensation*	
1	Arthur Ty				
	Director and Chairman				
2	Fabian S. Dee				
	Director and President				
3	Joshua E. Naing				
	Senior Executive Vice-President				
4	Fernand Antonio A. Tansingco				
	Senior Executive Vice-President				
5	Mary Mylene A. Caparas				
	Executive Vice-President				
Total for	the President and four (4) other highest paid				
executive	officers and directors named above	P167.12 million	P74.24 million	P17.20 million	
All executive officers and directors as a group unnamed (except the President and four other highly					
compensated executive officers and directors		₽322.93 million	₽142.75 million	₽42.45 million	
mentione	ed above)				

		2017		
	Name and Principal Position	Salary	Bonus	Other Annual Compensation*
1	Arthur Ty			
	Director and Chairman			
2	Fabian S. Dee			
	Director and President			
3	Joshua E. Naing			
	Senior Executive Vice-President			
4	Fernand Antonio A. Tansingco			
	Senior Executive Vice-President			
5	Mary Mylene A. Caparas			
	Executive Vice-President			
Total for	the President and four (4) other highest paid			
executive	executive officers and directors named above		P51.78 million	P18.20 million
All execu	All executive officers and directors as a group unnamed			
(except th	(except the President and four other highly			
compensa	compensated executive officers and directors		P116.72 million	P47.46 million
	mentioned above)			

		2016		
	Name and Principal Position	~ -		Other Annual
		Salary	Bonus	Compensation*
1	Arthur Ty			
	Director and Chairman			
2	Fabian S. Dee			
	Director and President			
3	Joshua E. Naing			
	Senior Executive Vice-President			
4	Fernand Antonio A. Tansingco			
	Senior Executive Vice-President			
5	Mary Mylene A. Caparas			
	Executive Vice-President			
Total for	the President and four (4) other highest paid			
executive officers and directors named above		₽130.72 million	P43.65 million	₽16.85 million
All execut	All executive officers and directors as a group unnamed			
(except th	(except the President and four other highly			
compensated executive officers and directors		₽249.03 million	₽100.16 million	P42.59 million
mentioned above)				

<sup>\*</sup> Inclusive of directors' per diem and transportation allowances amounting to ₽37.81 million, ₽36.98 million and ₽36.84 million as of December 31, 2018, 2017, and 2016, respectively, or an average of ₽262,583.33, ₽237,057.69 and ₽219,302.59 per month/per director in 2018, 2017 and 2016, respectively.

The directors receive fees, bonuses and allowances that are already included in the amounts stated above. Aside from the said amounts, they have no other compensation plan or arrangement with the registrant. The directors receive compensation based on their banking or finance experience and their attendance in the meetings of the board and the committees where they are members or chairs of.

The executive officers receive salaries, bonuses and other usual cash benefits that are also already included in the amounts stated above. Aside from the said amounts, they have no other compensation plan or arrangement with the Metrobank.

None of the directors and officers holds any warrant or option related to Metrobank.

#### Item 7. Independent Public Accountants

SyCip Gorres Velayo & Co., CPAs (SGV) has been the external auditors of the Bank since 1962. Representatives of SGV are expected to be present at the Meeting and will have the opportunity to make a statement if they desire to do so, and will be available to answer appropriate questions from the stockholders.

Ms. Janeth T. Nuñez-Javier, SGV Partner, reviewed/audited the Group's financial statements as of December 31, 2017 and 2016 and for each of the three years ended December 31, 2017. In compliance with the amended SRC Rule 68 (3) (b) (ix), the signing partners are rotated after every five years reckoned from the year 2002.

The Bank intends to retain SGV as its external auditors for the year 2018 and is submitting the same to the stockholders for ratification as endorsed by the Audit Committee with the approval of the Board of Directors.

# C. OTHER MATTERS

# **Proposed Action**

- 1. Approval of the minutes of the annual meeting of stockholders held on April 26, 2017:
  - *i.* Call to Order and Certification of Quorum. The meeting was called to order by Chairman Arthur Ty at 3:00 o'clock in the afternoon. The Corporate Secretary, Antonio V. Viray, certified that there were 2,131,049,957 common shares actually present in person or by proxy, out of the 3,180,172,786 common shares outstanding. This constituted 67.01% of the outstanding capital stock.
  - ii. Approval of the Minutes of the Annual Stockholders' Meeting held on April 27, 2016 via the following:

#### RESOLUTION NO. 052-MBTC-SH-2017

RESOLVED, that the Minutes of the Annual Stockholders' Meeting on April 27, 2016 are hereby approved.

*iii.* President's Report on the performance of Metrobank for 2016, as further detailed in the Annual Report for 2016.

During the Meeting, stockholders were given the opportunity to be heard. The following questions and comments were raised from the floor:

Stockholder Phillip Turner expressed satisfaction over the improved and well-diversified branch distribution network. At the time of the meeting, branches outside Metro Manila on a consolidated basis already comprised 55% of the branch network. In answer to the question of Mr. Turner, Metrobank President Fabian S. Dee confirmed that this was driven by the branch congestion in Metro Manila coupled with the strong confidence in countryside growth.

*Mr.* Turner asked whether it would be possible for the annual report to include more details about the Bank's financials, in addition to the Summary Group Financial Statements. Mr. Dee replied that due to environmental concerns, the Bank decided to conserve on paper and instead reflect the complete financial statements in the compact disc accompanying the annual report. The Bank also disclosed and uploaded the same financial statements on the website of the Philippine Stock Exchange where the Bank's shares were being traded.

iv. Ratification of All Acts and Resolutions of the Board of Directors, Management, Board and Management Committees from April 27, 2016 to April 25, 2017 via the following:

RESOLUTION NO. 053-MBTC-SH-2017

RESOLVED, that all acts, transactions and resolutions of the Board of Directors, management, board and management committees from April 27, 2016 to April 25, 2017, including among others, the approval of all loans, investments, new Bank products and services and related party transactions, are hereby ratified and confirmed.

v. Election of Twelve (12) Directors for the Year 2017 - 2018

*Mr. Jesli A. Lapus, Chairman of the Nominations Committee, explained that the Nominations Committee and the Corporate Governance and Compensation Committee chaired by Rex C. Drilon II had jointly evaluated the qualifications of all nominees to the Board of Directors, and that the Committees found that the nominees had all the qualifications and none of the disqualifications prescribed by law and regulations, and that out of the twelve(12) nominees, five(5) were nominated as independent directors. Twelve(12) directors were elected for the year 2017-2018:* 

#### RESOLUTION NO. 054-MBTC-SH-2017

RESOLVED, that the following are hereby elected as directors of Metrobank effective immediately and until the successors are elected and qualified:

1)	Dr. George S.K. Ty	8)	Mr. Jesli A. Lapus*
2)	Mr. Arthur Ty	9)	Mr. Robin A. King *
3)	Mr. Francisco C. Sebastian.	10)	Ms. Rex C. Drilon II*
4)	Mr. Fabian S. Dee	11)	Mr. Francisco F. Del Rosario, Jr.*
5)	Mr. Vicente R. Cuna, Jr.	12)	Mr. Edgar O. Chua*
6)	Mr. Edmund A. Go		
7)	Mr. Alfred V. Ty		

\* Independent directors

vi. Election of SGV & Co. as External Auditors via the following:

#### RESOLUTION NO. 055-MBTC-SH-2017

RESOLVED, that as recommended by the Audit Committee and approved by the Board of Directors, SGV & Co. is hereby appointed as the External Auditors of Metrobank for the year 2017.

There being no other matters for discussion, the meeting was adjourned.

2. Ratification of Corporate Acts

The matters for ratification include all acts, transactions and resolutions of the Board of Directors, management and all Committees done in the ordinary course of business from April 26, 2017 until April 24, 2018, including, among others, the approval of loans, investments, new Bank products and services and related party transactions.

- 3. Election of Directors Please refer to the list of nominees under Item 5 "Directors and Executive Officers Nominee Directors" for details.
- 4. Election of SGV & Co. as External Auditors Please refer to the write-up on SGV & Co. under Item 7 "Independent Public Accountants" for details.

#### Voting Procedures

- 1. Majority vote is required for the following:
  - a) Approval of the minutes of the annual meeting of the stockholders held on April 26, 2017
  - b) Ratification of Corporate Acts
  - c) Election of External Auditors

On the election of directors, nominees receiving the highest number of votes shall be declared elected following the provisions of the Corporation Code.

- 2. Every stockholder entitled to vote on a particular question or matter involved shall be entitled to one (1) vote for each share of stock in his name. Cumulative voting is allowed provided that the total votes cast by a stockholder shall not exceed the number of shares registered in his name as of the record date multiplied by the number of directors to be elected. Matters submitted to stockholders for ratification shall be decided by the required vote of stockholders present in person or by proxy.
- 3. Metrobank has not solicited any discretionary authority to cumulative voting.
- 4. Votes cast at the meeting shall be counted by the Bank's Stock Transfer Agent and validated by SGV & Co.

#### SIGNATURES

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in Makati City on March 22, 2018.

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this statement to be signed on its behalf by the undersigned hereunto duly authorized.

#### METROPOLITAN BANK & TRUST COMPANY

By:

LAARNI D. BERNABE Assistant Corporate Secretary

# METROPOLITAN BANK & TRUST COMPANY

# PART I – BUSINESS

#### **DESCRIPTION OF BUSINESS**

#### 1. Business Development

Metropolitan Bank & Trust Company ("Metrobank" or "the Bank") was incorporated on April 6, 1962 by a group of Filipino businessmen to provide financial services to the Filipino-Chinese community. Since its formation, the Bank has diversified its business, and to date provides a broad range of banking and collateral services to all sectors of the Philippine economy.

The Bank opened its first office in Binondo, Manila on September 5, 1962. Within a year, the Bank opened its second branch in Divisoria, Manila. Soon after, the Bank started expanding outside Manila with the opening of its first provincial branch in Davao. In 1975, the Bank rolled out its first international branch in Taipei, followed by offices in New York, Guam, Hong Kong, and Tokyo towards the early 1980s. Initially, the role of the Bank's foreign offices was to tap expanding Overseas Filipino Workers (OFW) remittance business and to complement its corresponding branch network. This strategy proved successful as the OFW market grew strongly and the political turbulence in the Philippines made access to foreign exchange difficult. It was during this period that the Bank started its Foreign Currency Deposit Unit (FCDU) operations. The Philippine Central Bank authorized Metrobank to operate its FCDU on April 15, 1977.

In November 1980, the Securities and Exchange Commission (SEC) approved and certified the listing of 500,000 common shares of Metrobank's capital stock. On February 26, 1981, Metrobank's common shares were listed on the Makati Stock Exchange Inc. and the Manila Stock Exchange, (which unified and now The Philippine Stock Exchange, Inc. or PSE) with the trading symbol of *MBT*.

On August 21, 1981, Metrobank became one of the first to be granted a universal banking license by the Philippine Central Bank, now Bangko Sentral ng Pilipinas (BSP). This license allowed the Bank to engage in "non-allied undertakings", which include automobile manufacturing, travel services and real estate, as well as finance-related businesses such as insurance, savings and retail banking, credit card services and leasing.

The original Certification of Incorporation of the Bank was issued by the SEC on April 6, 1962 for a 50-year corporate term. On March 21 and November 19, 2007, the Board of Directors (BOD) of the Bank and the SEC, respectively, approved the extension of its corporate term for another 50 years or up to April 6, 2057.

On August 13, 2013, the SEC approved the amendment of the Articles of Incorporation of the Bank increasing its authorized capital stock from  $\pm$ 50 billion to  $\pm$ 100 billion composed of 4.0 billion common shares and 1.0 billion non-voting preferred shares, each with a par value of  $\pm$ 20 per share. The Bank declared a 30% stock dividend equivalent to 633.4 million common shares (approved for listing by PSE on September 16, 2013) which was applied as payment for the required minimum 25% subscription to the increase in authorized capital stock. Total outstanding shares increased to 2,744,801,066 after the stock dividend.

On February 24, 2015, the SEC confirmed the exemption of a rights offer for up to  $\pm 32.0$  billion worth of common shares from the registration requirements under Section 8 of the Securities Regulation Code. Subsequently, in April 2015, the Bank completed a rights offer for 435,371,720 common shares with par value of  $\pm 20.00$ . Total outstanding shares increased to 3,180,172,786 after the transaction.

# 2. Business of Registrant

#### Services/Customers/Clients

Metrobank offers a complete range of commercial and investment banking services. The Bank's customer base covers a cross section of the top Philippine corporate market. The Bank has always been particularly strong in the middle market corporate sector, a significant proportion of which consists of Filipino-Chinese business.

The Bank's principal business activities involve deposit-taking and lending, trade finance, remittances, treasury, investment banking and thrift banking. The Bank is also a major participant in the Philippine foreign exchange market. It is accredited as a Government Securities Eligible Dealer (GSED) and has played an active role in the development of the domestic capital markets.

The Bank provides investment banking services through First Metro Investment Corporation (FMIC) and retail banking through the Bank and its subsidiaries Philippine Savings Bank (PSBank) and Metrobank Card Corporation (MCC).

# Contribution to Sales/Revenues

The net interest income derived from lending, investment and borrowing activities represents 72.89%, 67.13% and 71.87% of the Group's revenue net of interest and finance charges in 2017, 2016 and 2015, respectively. Other operating income (consisting of service charges, fees and commissions; net trading and securities gains; net foreign exchange gain; gain on sale of investments in an associates; leasing income; profit from assets sold; income from trust operations; dividend income; and miscellaneous income) and share in net income of associates and a joint venture account for 27.11%, 32.87% and 28.13% of the Group's revenue net of interest and finance charges in 2017, 2016 and 2015, respectively.

#### Contribution of Foreign Offices

The percentage contributions of the Group's offices in Asia, the United States and Europe to the Group's revenue, net of interest and finance charges, and external net operating income for the years 2017, 2016 and 2015 are as follows:

		Percentage Contribution to		
Offices in	Year		External Net	
		Revenue, Net	<b>Operating Income</b>	
Asia	2017	2.36	2.44	
(Other than	2016	2.21	2.32	
Philippines)	2015	2.77	2.74	
	2017	0.64	0.70	
United States	2016	0.89	0.98	
	2015	0.71	0.73	
	2017	0.07	0.07	
Europe	2016	0.10	0.11	
	2015	0.08	0.09	

# Significant Subsidiaries

1. First Metro Investment Corporation

FMIC is the investment banking arm of the Metrobank Group. It is an investment house incorporated in the Philippines on June 25, 1963 with principal place of business at 45th Floor, GT Tower International, Ayala Avenue corner H.V. Dela Costa Street, Makati City. On September 22, 2000, FMIC was merged with Solidbank Corporation (Solidbank) with Solidbank as the surviving entity and subsequently renamed as First Metro Investment Corporation. FMIC's shares of stock (originally Solidbank) were listed with the PSE on October 25, 1963 and were subsequently delisted effective December 21, 2012. The Company is a 99.25%-owned subsidiary of Metrobank.

FMIC is primarily engaged in investment banking and has a quasi-banking license. The company and its subsidiaries offer a wide range of services, from debt and equity underwriting to loan syndication, project finance, financial advisory, investment advisory, government securities and corporate debt trading, equity brokering, online trading, asset management and research. It operates through its two main strategic business units:

• Investment Banking Group - manages the investment banking business of the company. FMIC stands at the forefront of the Philippine capital markets as the investment bank of choice for prominent corporations and government agencies. Its track record in debt and equity underwriting rests on its key strength in origination, structuring and execution. The investment bank perennially engages in the lion's share of transactions in the debt and equites markets.

*Debt Capital Markets* - widely recognized as a leader in debt capital market issuances. The company provides debt financing solutions to help achieve client objectives that normally include expansion plans, refinancing, strategic acquisitions or buy-outs, or complex project financing.

- SEC-registered Bonds
- Corporate Notes
- Project Finance Facilities
- Syndicated term Loans

*Equity Capital Markets* - for years, has been actively involved in originating and underwriting Philippines equity issuances, whether private placement or public offering. The investment bank integrates its expertise and experience in structuring, execution, and distribution to provide optimal solutions for its clients' capital requirements.

- Initial Public Offerings
- Follow-on Offerings
- Private Placements

*Corporate Finance & Advisory* - is a Philippine Stock Exchange-accredited financial advisor providing strategic advice on enhancing corporate value, selecting optimal fundraising structure, and addressing valuation issues.

- Capital & Corporate Restructuring
- M&A Advisory
- Asset Valuation
- Fairness Opinion
- Financial Markets Group responsible for the distribution and trading of financial instruments such as pesoand dollar-denominated government securities and corporate papers, as well as managing the funding and liquidity requirements of FMIC.

*Government Securities and Corporate Debt Trading* - as a GSED, FMIC is authorized by the Bureau of Treasury and the SEC to trade government securities. Over the years, FMIC has remained a dominant selling agent in the distribution of government securities, GOCCs and other corporate issuances.

*Fixed Income Distribution* - as part of its participation in the underwriting of various private debt issues, FMIC also distributes and sells commercial papers floated by large and prime corporations.

*Money Market Placements* - it offers money market instruments such as treasury bills, fixed income instruments, commercial papers, promissory notes (PNs) and collateralized PNs or repurchase agreements. These are short-term investments with maturities ranging from 1 day to 1 year.

Significant Subsidiaries and Associates of FMIC:

- <u>First Metro Save and Learn Equity Fund, Inc. (SALEF)</u>, 23.89% owned by FMIC, was registered in SEC on May 27, 2005 and registered in the Philippine Investment Company Act on September 6, 2005 as an open-end mutual fund primarily engaged in selling its capital and investing the proceeds in selected stocks with strong balance sheets and attractive valuations.
- *First Metro Save and Learn Fixed Income Fund, Inc. (SALFIF)*, 20.39% owned by FMIC, was incorporated in the Philippines on June 3, 2005 and subsequently registered under the Philippine Investment Company Act on September 6, 2005. SALFIF is an open-end mutual fund company engaged in selling its capital to the public and investing the proceeds in selected high grade fixed income generating instruments, such as bonds, commercial papers and other money market instruments. It stands at any time to redeem its outstanding capital stock at net asset value per share.
- <u>First Metro Save and Learn Balanced Fund, Inc. (SALBF)</u>, 21.41% owned by FMIC, was incorporated in the Philippines on January 29, 2007 and subsequently registered under the Philippine Investment Company Act last May 10, 2007 to engage in the trading of stocks and fixed income securities.
- <u>First Metro Securities Brokerage Corporation (FMSBC)</u>, a wholly-owned subsidiary and the stockbrokerage arm of FMIC. It was incorporated in the Philippines on October 16, 1987 to engage in the trading of or otherwise dealing in stocks, bonds, debentures and other securities or commercial

papers and rendering financial advisory services. Serving both institutional and retail clients, it started commercial operations in June 1994. FMSBC is a license trading participant in the PSE. Since October 2006, FMSBC established an online stock trading platform, FirstMetroSec, where clients can trade listed securities online, access timely and accurate market research, and be provided with reliable client support and investor education programs. FirstMetroSec can also be accessed through Android and Apple devices by downloading the FirstMetroSec app from the Play Store and App Store.

- <u>First Metro Philippine Equity Exchange Traded Fund, Inc. (FMETF)</u>, 38.84% owned by FMIC, was incorporated on January 15, 2013 and subsequently registered under the Philippine Investment Company Act and the Securities Regulation Code as an open-end investment company engaged in the business of investing, reinvesting and trading in and issuing and redeeming its shares of stock in creation unit in exchange for basket of securities representing an index.
- <u>PBC Capital Investment Corporation (PBC Capital)</u>, a wholly-owned subsidiary, was incorporated on March 1, 1996 and started commercial operations on March 8, 1996. Metrobank acquired PBC Capital as part of the acquisition of the Philippine Banking Corporation. It was incorporated primarily to perform basic investment banking activities, such as equity and debt underwriting, loan arrangement and syndication, financial advisory services and other corporate finance work.
- <u>First Metro Asset Management, Inc. (FAMI)</u>, was incorporated on April 21, 2005 to manage, provide and render management and technical advice/services for partnerships, corporations and other entities. FAMI is registered and authorized by the SEC to act as an investment company adviser and manager, administrator, and principal distributor of SALFIF, SALEF, SALBF, SALDBF, FMAFEF and FMETF. FAMI is 70.0% owned by FMIC, while 30.0% is shared equally by the Catholic Educational Association of the Philippine (CEAP) and by the Marist (Marist Brothers) Development Foundation.
- <u>First Metro Save and Learn Dollar Bond Fund, Inc. (SALDBF)</u>, formerly First Metro Save and Learn Money Market Fund, Inc., 94.82% owned by FMIC, was incorporated on November 4, 2008. SALDBF is an open-end mutual fund engaged in selling its capital to the public and investing the proceeds in selected high grade stocks and fixed-income securities. It can also redeem its outstanding capital stock at net asset value per share at any time upon redemption of its investors.
- *First Metro Asia Focus Equity Fund, Inc. (FMAFEF)*, formerly First Metro Global Opportunity Fund, Inc., a wholly-owned subsidiary, was incorporated on December 23, 2009 to generally engage and to carry on the business of an open-ended investment company in all the elements and details thereof.
- <u>SBC Properties, Inc. (SPI)</u>, a wholly-owned subsidiary, was incorporated in the Philippines and was registered with the SEC on June 27, 1997 primarily to engage in the acquisition, development, lease and sale of real properties intended for residential, commercial or industrial use.
- <u>Prima Ventures Development Corporation (PVDC) (formerly Prima Estate Realty Corporation)</u>, a holding company, is a wholly-owned subsidiary registered with SEC on January 11, 1979. On November 3, 2010, it sold 50.0% of its 60.0% ownership in Travel Services, Inc. (formerly First Metro Travel, Inc.), which is engaged in the general business of travel services both domestic and international.
- <u>FMIC Equities, Inc. (FE1)</u>, a wholly-owned subsidiary, was incorporated on November 9, 2001 to acquire, invest in, own, control, use, lease, sell or otherwise dispose of any and all kinds of property, businesses and enterprises. On February 27, 2012, the BOD of FEI approved the shortening of its corporate life from 50 years to 11 years from the date of its incorporation.
- <u>Resiliency (SPC), Inc.</u>, a wholly-owned subsidiary, was registered with the SEC as a financial holding company on June 22, 2009 primarily to engage in the securitization of assets which shall include, but not limited to, receivables, mortgage loans and other debt instruments.
- <u>Philippine Axa Life Insurance Corporation ("AXA Philippines") (PALIC)</u>, 28.18% owned by FMIC, is a life insurance company incorporated in November 1962. Year 2016 is the 16<sup>th</sup> year of the joint venture between Metrobank and the AXA Group (the world's largest insurance company). PALIC affirmed its position as a major player and formidable entrant in the life insurance industry. PALIC ranked no. 2 and no. 5 based on premium income and on total assets owned as of December 31, 2015, respectively, based on Insurance Commission statistical reports.

- Orix Metro Leasing and Finance Corporation (ORIX Metro), 20.00% owned by FMIC (see discussion about the Company under Item 2.4, Business of Registrant).
- <u>Lepanto Consolidated Mining Company (LCMC)</u>, 13.45% owned by FMIC, was incorporated in 1936 and started only operating an enargite copper mine located in Mankayan, Benguet in 1997. LCMC shifted to gold bullion production in 1997 through its Victoria Project and continues to produce gold from its Victoria and Teresa operations, both located in Mankayan, Benguet.
- <u>Cathay International Resources Corporation</u>, 34.74% owned by FMIC, was incorporated on April 26, 2005 primarily to acquire by purchase or exchange and use for investment or otherwise sell or transfer properties. It owns Marco Polo Cebu Plaza Hotel.
- <u>Aurora Towers, Inc. (ATI</u>), 50.0% owned by FMIC, was incorporated on May 12, 1982. It is a joint venture undertaking by First Metro and Progressive Development Corporation. ATI owns condominium units in Cubao.
- <u>Dahon Realty Corporation, (DRC)</u>, 20.0% owned by FMIC, was incorporated in May 1989. Its primary purpose is to purchase, lease, develop and manage any real estate or interest acquired therein, and to mortgage, sell, lease or otherwise dispose of any land, building or other structure without engaging in the subdivision business. DRC leases its property to Honda Philippines, Inc. for the latter's manufacturing plant and warehouses.
- <u>Skyland Realty Development Corporation (SRDC)</u>, 20.0% owned by FMIC, was incorporated on November 6, 1974 to handle the development of Skyland Plaza in Makati. SRDC is an inactive company.
- 2. Philippine Savings Bank (PSBank)

PSBank was incorporated on June 30, 1959 to primarily engage in savings and mortgage banking. PSBank is the country's first publicly listed thrift bank. Its principal office is located at the PSBank Center, 777 Paseo de Roxas corner Sedeño Street, Makati City. PSBank is 82.68% owned subsidiary of Metrobank.

It has outpaced some of its key competitors and is the country's second largest thrift bank in terms of assets. It mainly caters the retail and consumer markets and offers a wide range of products and services such as deposits, loans, treasury and trust. PSBank's network comprises 250 branches and 611 ATMs in strategic locations nationwide.

PSBank has a 30% interest in Sumisho Motor Finance Corporation (SMFC), a joint venture with Sumitomo Corporation of Japan. SMFC is not listed in the stock exchange.

3. Metrobank Card Corporation (A Finance Company) (MCC)

Metrobank Card Corporation (A Finance Company) [MCC] was established in August 1985, known then as Unibancard Corporation. Its maiden product was called Unicard, a single currency credit card accepted in key establishments in the Philippines. Over the years, Unicard evolved from a locally accepted card to an internationally recognized credit card when it rode on the MasterCard scheme in 1994 and the Visa scheme in 1998. In October 2003, Australia New Zealand Bank (ANZ) entered into a joint venture with the Bank for the cards operation business of MCC. Since then, MCC has launched a steady stream of new products that offer distinct advantages to its customers, such as special installment plans, unmatched perks and privileges, and invitations to exclusive events.

MCC currently offers twelve core-branded credit cards, two co-branded credit cards (one with Toyota Motor Philippines and the other with the Robinsons Retail Group), and the YAZZ Prepaid Card.

MCC's goal is to be the Philippines' leading payment solutions provider.

MCC is 80.0% owned subsidiary of Metrobank and its principal office is located at 6778 Ayala Avenue, Legazpi Village, Makati City.

#### 4. ORIX METRO Leasing and Finance Corporation (ORIX Metro)

ORIX Metro was incorporated in the Philippines and was registered with the SEC on June 28, 1977. Its primary purpose is to engage in financing by leasing all kinds of real and personal property; to extend credit facilities to consumers and enterprises by discounting commercial papers or accounts receivable, or by buying or selling evidences of indebtedness; and to underwrite securities. On January 12, 2007, the BSP lifted the moratorium on the granting of quasi-banking licenses to investment houses and finance companies. On August 24, 2007, ORIX Metro was authorized by the BSP to engage in quasi-banking functions. ORIX Metro engaged in quasi-banking functions effective January 1, 2008 as agreed to by the BSP subject to certain conditions.

ORIX Metro and its subsidiaries' ultimate Parent Company is Metrobank. As of December 31, 2017, ORIX Metro is 40% and 20% owned by Metrobank and FMIC, respectively. The registered office address of ORIX Metro is at 21st Floor, GT Tower International, Ayala Avenue corner H.V. Dela Costa Street, Makati City.

#### 5. Metropolitan Bank (China) Ltd. (MBCL)

MBCL is a wholly-owned subsidiary of Metrobank established in the People's Republic of China with the approval of China Banking Regulatory Commission (CBRC) on January 14, 2010. Within the territory of China, MBCL may engage in provision of all kinds of foreign exchange services to all types of customers and except for PRC citizens, provide all kinds of Renminbi services to all types of customers, with the business scope to include: accepting deposits; granting short-term, medium-term and long-term loans; handling acceptance and discount of negotiable instruments; buying and selling treasury bonds, financial bonds and other foreign exchange securities (other than stocks); offering L/C services and guarantees; arranging settlements of both domestic and overseas accounts; buying and selling foreign exchange either for itself or on behalf of its clients; handling insurance business as an agent; undertaking inter-bank borrowing or lending; providing service of safety deposit box; providing credit standing investigation and consultation service; and other business activities as approved by CBRC.

MBCL started its operations on March 2, 2010. Its headquarters is located in Nanjing, Jiangsu Province. It is the first wholly foreign-owned bank incorporated in Jiangsu Province, China. The former Metrobank Shanghai Branch and Pudong Sub-Branch were absorbed by MBCL. At present, MBCL has six (7) branches as follows: MBCL Nanjing Branch, MBCL Shanghai Branch, MBCL Pudong Sub-Branch, MBCL Changzhou Branch, MBCL Quanzhou Branch, MBCL Changzhou Xinbei Sub-Branch and MBCL Changzhou Wujin Sub-Branch.

6. Metropolitan Bank (Bahamas) Limited (Metrobank Bahamas)

This is a wholly-owned subsidiary of Metrobank based in The Bahamas. The registered office of the Bank is located in New Providence Financial Centre, East Bay Street, P.O. Box CR-56766m, Nassau, The Bahamas. It is a limited company incorporated in the Commonwealth of the Bahamas and is licensed under the Banks and Trust Companies Regulation Act 2000 (as amended) to carry on international banking business and by the Securities Commission of The Bahamas under Section 22 of the Securities Act of 1999 (as amended) to provide brokering and related services to international clients.

7. First Metro International Investment Company Limited (FMIIC)

FMIIC is a Hong Kong-registered company incorporated in 1972. It was engaged mainly in deposit-taking, loans, and remittances. However, from 2008 onwards, its activity was limited to investment; non-operating entity. Metrobank acquired majority shares in FMIIC in 1978. FMIIC is 100% owned by Metrobank.

8. Metro Remittance (Hong Kong) Limited

This is a wholly-owned subsidiary of Metrobank incorporated in October 1994 to provide money transmission services in Hong Kong. At present, MRHKL has five (5) branches located in United Centre, Worldwide House, Shatin, Tsuen Wan and Tsueng Kwan O.

9. Metro Remittance (Singapore) Pte. Ltd.

This is a wholly-owned remittance subsidiary of Metrobank established in April 2004 to conduct moneychanging businesses and provide remittance services to Filipinos and other nationals in Singapore. The Company started commercial operations on November 12, 2004. 10. Metro Remittance (USA), Inc. (MR USA)

This is a wholly-owned remittance subsidiary of Metrobank established to pursue the plan of expanding its remittance operations in California, U.S.A.

11. Metro Remittance Center, Inc. (MRCI)

MRCI is a wholly-owned subsidiary of Metrobank incorporated under the General Corporation Law of the State of Delaware on November 12, 1992 for the purpose of providing money transmission services to its clients. MRCI officially started doing business on February 8, 1997 after obtaining the necessary regulatory approvals. The Company is licensed to do business in New York, New Jersey, Illinois and Nevada. MRCI's main office is located at 69-04 C Roosevelt Avenue, Woodside, New York, 11377. Its subsidiaries are:

- Metro Remittance (Canada), Inc. The Company was established to further strengthen the Bank's presence and address the remittance needs of the growing number of Filipinos in Canada. Its branches are located in Vancouver and Toronto which opened on August 1 and November 6, 2006, respectively.
- MB Remittance Center Hawaii, Ltd. The Company, established in 2002 and acquired by MRCI in 2005, provides money transmission services to Filipinos in Hawaii.
- 12. Metro Remittance (UK) Limited (MR UK)

Metrobank acquired all of the outstanding shares of MRUK in May 2004. It was incorporated on September 24, 2002 in England as a private limited company and commenced trading at its premises at Kensington Church Street in London on June 4, 2003. The Company provides fast, secure and affordable money transmission services to the Philippines. It utilizes on-line, real-time computerized links with Metrobank which completes the funds delivery processes to named beneficiaries.

13. Metro Remittance (Japan) Co. Ltd. (MR Japan)

A wholly-owned subsidiary of Metrobank incorporated in Yokohama, Japan on May 8, 2013. It started its remittance operations on October 31, 2013. The Company was established to expand the Bank's presence as well as to strengthen its remittance business in Japan.

# Distribution Methods of Products and Services

To remain strongly positioned and retain its leadership, Metrobank continued to upgrade and expand its distribution channels:

1. Branches

Metrobank ended 2017 with 703 branches as compared to 704 in 2016. The Bank believes that it has reached its optimal state in terms of its branch network and is confident that it has the size and scale to pursue its growth plans.

2. Remittance Centers

To further expand the remittance business of the Bank and its presence in the international market, remittance alliances were established between the Bank and several well-established businesses in the country.

#### 2017 - New International Remittance Tie-Ups

- a. Al Sultan Exchange, Kuwait
- b. Extrabanca Spa, Italy
- c. Smallworld Financial Services Group Ltd., UK
- d. Transferwise Ltd., London
- e. Transfast Remittance LLC, New York City

2017 - New Local Remittance Tie-Up

- a. Aqualink Maritime, Inc.
- b. Trioceanic Manning & Shipping Inc.
- 3. ATMs

All of Metrobank's 1,741 ATMs are full-featured and allow a wide array of financial and non-financial transactions for its clients and those of Bancnet member banks. Apart from being the first bank to secure EMV-chip (Euro MasterCard VISA) certification in the Philippines, it has deployed 179 Cash Accept Machines to allow clients to make real-time cash deposits to their accounts. We have installed security device in machines, thus providing more secure and convenient solutions to meet its clients' banking needs.

4. Metrophone

Metrophone is the Bank's IVRS (Interactive Voice Response System) banking platform, and one of the first electronic banking channels made available to Metrobank customers. The Bank continues to pursue improvements by exploring the development of more features and functionalities that will further enhance the channel's overall user experience.

5. Mobile Banking

Mobile Banking is an electronic banking channel that enables customers to perform various financial transactions via Apple iOS and Android mobile banking devices. Enrollment is done online, making banking transactions within a customer's reach anytime, anywhere.

6. Metrobank*direct* 

Metrobank*direct* is the Bank's internet browser based banking platform that allows its clients to access their accounts and make financial transactions at their own personal convenience. With more features to enhance a user's experience, such as online enrollment, Metrobank*direct* now makes internet banking a truly online experience for its clients.

- Metrobank*direct* Corporate is an integrated platform that provides companies with online and real-time access to their accounts. It also helps them manage their business needs through efficient, flexible and secured designs of the best cash management solutions.
- 8. E-Government Facilities
  - Tax Direct facility is a web based payment facility of Metrobank that allows both retail and corporate clients to pay their tax dues on tax returns filed through the BIR EFPS website.
  - Bancnet's eGov Payment facility is a highly convenient online service that allows clients to electronically remit their monthly SSS, Philhealth and PAG-IBIG contributions and loan payments.

## **Competition**

The Bank faces competition from both domestic and foreign banks. The number of foreign banks operating in the country has increased in recent years, in part as a result of the liberalization of the banking industry by the Government in 1994 and again in 2014.

As of December 31, 2017, the Philippine universal/commercial banking sector consisted of 43 banks, including 21 foreign bank entities. In terms of classification, there were 21 universal banks and 22 commercial banks. Of the 21 universal banks, 12 were private domestic banks, three were government banks and six were branches of foreign banks. Of the 22 commercial banks, five were private domestic banks, two were subsidiaries of foreign banks and 15 were branches of foreign banks. The ten largest universal/commercial banks in the country accounted for over 80% of both total assets and total deposits of the universal/commercial banking system based on published statements of condition as of September 30, 2017.

Products and services offered by the larger commercial banks are fairly similar, and banks have used competitive pricing to attract clients. Customer coverage, accessibility and customer experience also act as other key differentiating factors. The smaller domestic banks and foreign banks, on the other hand usually operate in smaller niche markets.

The BSP has been encouraging consolidation among banks in order to strengthen the Philippine banking system. Mergers and consolidations may result in greater competition as it strengthens the financial capabilities of a smaller group of "top tier" banks. In December 2016, the BSP issued a memorandum providing regulatory incentives for mergers, consolidations and acquisition of majority or all outstanding shares of stock of a bank or quasi bank.

## Innovations and Promotions

In 2017, Metrobank continued to introduce campaigns and promotions to address the market's needs.

- Recognized as Asian Banker's Retail Payments Product of the Year for 2017, Metrobank partnered with various retail merchants to offer promos for the Metrobank Account One, Debit and Prepaid Mastercard cardholders.
- PSBank released its redesigned PSBank Mobile App that is packed with new functionalities, some being a first of its kind in the local banking industry such as PayMe; TouchID; and the In-App One Time Password. To encourage usage, app users with qualified transaction entries were given a chance to win loads of prizes. PSBank also added the TAP contactless feature for both Debit and Prepaid cards, and introduced its Cardless Withdrawal, allowing clients to conveniently and securely withdraw cash from any PSBank ATM without using a PSBank ATM Card.
- Among PSBank's promotions were *Swipe to Shop* and *Swipe to Travel* wherein PSBank Debit, Prepaid, and Credit Mastercard cardholders can win as much as half a million worth of shopping spree at Stores Specialist, Inc. (SSI) and a luxurious travel package to one of the fashion capitals of the world Paris, London, and Singapore. For the Yuletide season, PSBank also offered the *365 Days of Style Raffle Promotion* wherein cardholders can win cash spending allowance in merchant partners.
- For its credit card holders, MCC continued to offer premium deals and various treats through its partner merchants with up to 50% discount from retailers, online booking sites, top restaurants and hotels.
- To modernize its data center, MCC strengthened its security measures and boosted its defenses against external attacks and breaches with an integrated suite of software defined data center (SDDC) solutions.
- MCC also launched the Victory Liner Premiere Prepaid VISA Card on December 2017. It is a reloadable
  prepaid VISA card that can be used to book tickets via the Victory Liner website, <u>www.victoryliner.com</u> and
  over the phone. When loaded at any of the 4,000 loading points nationwide, Victory Liner Premiere can be
  used to shop online and at any VISA-accredited establishment. Cardholders can also enjoy perks and
  discounts with partner merchants, and get access to a VIP lane when buying tickets in Victory Liner stations.
  Victory Liner Premiere has a Pera Padala feature which allows cardholders to send money to loved ones
  locally at a fixed transfer fee of P20, for any amount transferred up to P10,000.
- Maintaining its title as Interbrand's No. 1 Global Insurance Brand for the 9th consecutive year, AXA offered new promotions including *Chat with Coach Finn Raffle*, wherein prospective and existing clients can get a chance to win P50,000 personal accident insurance coverage valid for one year when they complete the automated financial game plan in the AXA website.
- FMIC through its subsidiary FAMI and globally renowned index provider MSCI, Inc. launched an 18-stock index that is designed to capture the Philippine consumption-led growth story with exposure to industries such as food and beverage manufacturing processing, fast food and restaurants, mall development, communications, financial services, tourism, transportation and more.
- In February, FMSBC rolled out Fundsmart, a new online platform which will serve as a one-stop-shop mutual fund investment facility. FMSBC also conducted a series of roadshows nationwide to promote this, as well as educate the investors on how to use it. Among the venues were major cities like Bacolod City, Cagayan De Oro City and Cebu City.

- In line with its financial literacy advocacy, FMSBC continued to hold its Guided Investor, Fearless Trader (G.I.F.T.) Learning Series and B.E.S.T. (Basic Education on Stock Trading) seminars all over the country.
- Metrobank Trust launched the *Metro Short Term Fund*, a Peso-denominated money market Unit Investment Trust Fund that aims to achieve for its participants, liquidity and income slightly higher than regular time deposit products by investing in a diversified portfolio of Peso-denominated money market instruments and fixed income securities with a maximum weighted average duration of one year. Another investment fund introduced in 2017 was the *Metro Asian Investment Grade Bond Fund*, a dollar-denominated long-term bond Unit Investment Trust Fund invested in a diversified portfolio of investment grade fixed income securities issued within the Asian region with a maximum weighted average duration of eight years. The third investment fund launched was the *Metro Unit Paying Fund*, a Peso-denominated balanced unit-paying Unit Investment Trust Fund that aims to achieve for its participants, income from a portfolio of preferred shares listed at the Philippine Stock Exchange (PSE) and peso-denominated fixed income instruments and securities.

## Transactions with and/or Dependence on Related Parties

Transactions with related parties and with certain directors, officers, stockholders and related interests (DOSRI) are discussed in Note 31 of the audited financial statements of the Group as presented in Exhibit 3.

## Patents, Trademarks, Copyrights, Licenses, Franchises, Concessions, and Royalty Agreements Held

The Bank's major products and service lines are sold through Metrobank trade names or trademarks, among others:

- 1. For ATMs: Metrobank Electronic Touch or Metrobank E.T. or Metrobank Debit Card or Metrobank Prepaid Card
- For credit cards: Metrobank Visa/MasterCard Classic; Visa/MasterCard Gold; Femme Signature Visa/Femme Visa; Platinum Visa/MasterCard; World MasterCard; Dollar MasterCard; Metrobank ON Internet MasterCard; M Free MasterCard; M Lite MasterCard; MasterCard Corporate Card; Toyota MasterCard; and Robinsons Classic/Gold MasterCard. Features: Cash2Go; Balance Transfer; Bills2Pay; M Here (Shopping Perks & Privileges); M Swipe (Acquiring); Design My Card; and Rewards. Prepaid Card: Yazz card
- 3. For phone banking: Metrophone Banking
- 4. For internet banking: MetrobankDirect
- 5. For mobile banking: Metrobank Mobile Banking
- 6. For remittance services: Metrobank Superbilis Padala, World Cash Card, MetroRemit, PayStation and Collect Anywhere
- 7. For consumer lending: MetroHome and MetroCar
- 8. For special current account: MetroChecking Extra, Account One
- 9. For special savings account for kids below 18 yrs.: Fun Savers Club
- 10. For Trust products: Metro Money Market Fund; Metro Short Term Fund; Metro Max-3 Bond Fund; Metro Max-5 Bond Fund; Metro Wealth Builder Fund; Metro Corporate Bond Fund; Metro Balanced Fund; Metro Unit Paying Fund; Metro Equity Fund; Metro PSEi Tracker Fund; Metro High Dividend Yield Fund; Metro \$ Money Market Fund; Metro \$ Max-3 Bond Fund; Metro \$ Max-5 Bond Fund; Metro World Equity Feeder Fund; Metro \$ Asian Investment Grade Bond Fund; Metro Aspire Bond Feeder Fund; Metro Aspire Balanced Feeder Fund and Metro Aspire Equity Feeder Fund.

Corporate licenses include the following:

- 1. For Metrobank: expanded commercial banking license, FCDU license, license for trust operations, type 2 limited dealer authority, government securities eligible dealer (GSED) with broker-dealer of securities functions
- 2. For PSBank: thrift banking license, FCDU license, license for trust operations, GSED (non-market maker) as dealer-broker, type 3 limited user authority and quasi-banking license
- 3. For FMIC: investment house and quasi banking
- 4. For ORIX Metro: financing company and quasi-banking license
- 5. For MCC: quasi-banking license, finance company and electronic money issuer license
- 6. For MBCL: business license to expire on January 13, 2040

All the Bank's trademark registrations, except for Metrobank E.T., are valid for 10 years with expiration dates varying up to 2018. The Bank closely monitors the renewal dates of registrations to protect and secure its rights to

these trademarks. Corporate licenses issued by different regulatory bodies have no specific expiration dates except for the GSED licenses of Metrobank and PSBank which is renewable annually every November.

On January 19, 2017, the BSP had approved the surrender of the trust license of FMIC and had issued the Revocation of Authority to Conduct Trust and Fiduciary Business.

#### Government Approval of Principal Products or Services

The Group regularly obtains approvals and permits from regulatory bodies and agencies, as applicable, prior to the offering of its products and services to the public.

#### Effect of Existing or Probable Government Regulations

#### Capital Adequacy

Under existing BSP regulations, the determination of the compliance with regulatory requirements and ratios is based on the amount of the "unimpaired capital" (regulatory net worth) as reported to the BSP, which is determined on the basis of regulatory accounting policies that differ from PFRS in some respects.

The Group complied with BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which provides the implementing guidelines on the revised risk-based capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%; capital conservation buffer of 2.50% comprised of CET1 capital and Total Capital Adequacy Ratio (CAR) at 10.00%. These ratios shall be maintained at all times. On October 29, 2014, the BSP issued Circular No. 856 covering the implementing guidelines on the framework for dealing with domestic systemically important banks (DSIBs) in accordance with the Basel III standards. Banks that will be identified as DSIBs shall be required to have higher loss absorbency, on top of the minimum CET1 capital and capital conservation buffer. Compliance with this requirement shall be phased-in starting January 1, 2017, with full compliance on January 1, 2019.

Further, Basel III requires that existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital and capital instruments issued under BSP Circular Nos. 709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals) and before the effectivity of BSP Circular No. 781, are recognized as qualifying capital until December 31, 2015. Qualifying capital and risk-weighted assets (RWA) are computed based on BSP regulations.

As of December 31, 2017 and 2016, the Group has no exposures to securitization structures, contracts that provide credit protection through credit derivatives and investments in other types of structured products. The Group and its individually regulated operations have complied with all externally imposed capital requirements throughout the year.

The issuance of BSP Circular No. 639 covering the Internal Capital Adequacy Assessment Process (ICAAP) in 2009 supplements the BSP's risk-based capital adequacy framework under Circular No. 538. In compliance with this new circular, the Group has adopted and developed its ICAAP framework to ensure that appropriate level and quality of capital are maintained by the Group. Under this framework, the assessment of risks extends beyond the Pillar 1 set of credit, market and operational risks and onto other risks deemed material by the Group. The level and structure of capital are assessed and determined in light of the Group's business environment, plans, performance, risks and budget; as well as regulatory edicts. The deadline for submission of ICAAP documents is on March 31 each year.

On October 9, 2015, the BSP issued Circular No. 881 covering the implementing guidelines on the Leverage Ratio framework in accordance with the Basel III standards which is designed to act as a supplementary measure to the risk-based capital requirements and shall not be less than 5.00%. Monitoring period has been set every quarter starting December 31, 2014 until December 31, 2016 but extended until December 31, 2017 per BSP Circular No. 943 issued on January 26, 2017.

The Group has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

Further, on March 10, 2016, the BSP issued Circular No. 905 which provides the implementing guidelines on Liquidity Coverage Ratio (LCR) and disclosure standards that are consistent with the Basel III framework. The LCR is the ratio of high-quality liquid assets to total net cash outflows which should be no lower than 100.00%. Compliance with the LCR minimum requirement will commence on January 1, 2018 with the prescribed minimum initially set at 90.00% for 2018 and 100.00% required minimum level on January 1, 2019.

## Applicable Tax Regulations

Under Philippine tax laws, the RBU of the Parent Company and its domestic subsidiaries are subject to percentage and other taxes (presented as 'Taxes and licenses' in the statement of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp tax (DST). Income taxes include 30.00% regular corporate income tax (RCIT) and 20.00% final taxes paid, which is a final withholding tax on gross interest income from government securities and other deposit substitutes. Interest allowed as a deductible expense is reduced by an amount equivalent to 33.00% of interest income subjected to final tax.

Current tax regulations also provide for the ceiling on the amount of EAR expense that can be claimed as a deduction against taxable income. Under the regulation, EAR expense allowed as a deductible expense for a service company like the Parent Company and some of its subsidiaries is limited to the actual EAR paid or incurred but not to exceed 1.00% of net revenue. The regulations also provide for MCIT of 2.00% on modified gross income and allow a NOLCO. The MCIT and NOLCO may be applied against the Group's income tax liability and taxable income, respectively, over a three-year period from the year of inception.

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is subject to 10.00% income tax. In addition, interest income on deposit placements with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%. Income derived by the FCDU from foreign currency-denominated transactions with non-residents, OBUs, local commercial banks including branches of foreign banks is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

The applicable taxes and tax rates for the foreign branches of the Bank are discussed in Note 28 of the audited financial statements of the Group as presented in Exhibit 3.

#### Research and Development Costs

For the last three fiscal years, the Bank has not incurred any expenses for research and development.

#### **Employees**

Metrobank had 12,133 employees as of December 31, 2017. By year-end 2018, the Bank projects to have 13,007 employees.

	Officers	Rank and File	Total
As of year-end 2017:			
AVPs and up	438		438
Senior Managers and down	5,437	6,258	11,695
	5,875	6,258	12,133
By year-end 2018 (projected):			
AVPs and up	587		587
Senior Managers and down	6,038	6,382	12,420
	6,625	6,382	13,007

Majority of the registrant's rank and file employees are members of the employees' union. Benefits or incentive arrangements of the rank and file employees are covered by the Collective Bargaining Agreement (CBA) that is effective for three years. The Bank continues to ensure that its employees are properly compensated. The latest CBA that is effective for three years beginning January 2016 will end in December 2018. The Bank has not experienced any labor strikes and the management of the Bank considers its relations with its employees and the Union to be harmonious.

## **Risk Management**

The Group has exposures to the following risks from its use of financial instruments: (a) credit; (b) liquidity; and (c) market risks. Detailed discussions and analysis on Risk Management of the Group are disclosed in Note 4 of the Audited Financial Statements as presented in Exhibit 3.

#### **Risk management framework**

The BOD has overall responsibility for the oversight of the Bank's risk management process. On the other hand, the risk management processes of the subsidiaries are the separate responsibilities of their respective BOD. Supporting the BOD in this function are certain Board-level committees such as Risk Oversight Committee (ROC), Audit Committee (AC) and senior management committees through the Executive Committee, Asset and Liability Committee (ALCO) and Policy Committee, among others.

The ROC, which is composed primarily of independent members of the BOD, is responsible for overseeing the Bank's risk infrastructure, the adequacy and relevance of risk policies, and the compliance to defined risk appetite and levels of exposure. The ROC is assisted in this responsibility by the Risk Management Group (RSK). RSK undertakes the implementation and execution of the Bank's Risk Management framework which involves the identification, assessment, control, monitoring and reporting of risks.

The Bank and its subsidiaries manage their respective financial risks separately. The subsidiaries have their own risk management processes but are structured similar to that of the Bank. To a certain extent, the respective risk management programs and objectives are the same across the Group. Risk management policies adopted by the subsidiaries and affiliates are aligned with the Bank's risk policies. To further promote compliance with PFRS and Basel III, the Bank created a Risk Management Coordinating Council composed of the risk officers of the Bank and its financial institution subsidiaries.

## Credit Risk

Credit risk is the risk of financial loss to the Group if a counterparty to a financial instrument fails to meet its contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties, related groups of borrowers, for market segmentation, and industry concentrations, and by monitoring exposures in relation to such limits. The same is true for treasury-related activities. Each business unit is responsible for the quality of its credit portfolio and for monitoring and controlling all credit risks in its portfolio. Regular reviews and audits of business units and credit processes are undertaken by IAG and Risk Management Group (RSK).

## Liquidity Risk

Liquidity risk is defined as the current and prospective risk to earnings or capital arising from the Group's inability to meet its obligations when they become due. The Group manages its liquidity risk through analyzing net funding requirements under alternative scenarios, diversification of funding sources and contingency planning. Specifically for the Bank, it utilizes a diverse range of sources of funds, although short-term deposits made with its network of domestic branches comprise the majority of such funding. To ensure that funding requirements are met, the Bank manages its liquidity risk by holding sufficient liquid assets of appropriate quality. It also maintains a balanced loan portfolio that is repriced on a regular basis. Deposits with banks are made on a short-term basis.

In Metrobank, the Treasury Group estimates its cash flow needs based on its actual contractual obligations under normal and extraordinary circumstances. RSK generates Maximum Cumulative Outflow (MCO) reports on a daily basis to estimate the Bank's short- and long-term funding needs under business-as-usual conditions. The expected cash flows of the Bank's assets, liabilities, and derivatives are aggregated into maturity groupings, and the net cash flow from each grouping determines the liquidity gaps. On a quarterly basis, scenario analysis is performed to determine the impact of stress events on the MCO report. The Group's financial institution subsidiaries (excluding insurance companies) prepare their respective MCO reports. These are reported to the Bank's ROC monthly.

## <u>Market Risk</u>

Market risk is the possibility of loss to future earnings, fair values or future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates, foreign currency exchange rates, and other market factors. The Bank's market risk originates from its holdings in foreign currencies, debt securities and derivatives transactions. The Bank manages market risk by segregating its statement of financial position into a trading book and a banking book. ALCO,

chaired by the Bank's Chairman is the senior review and decision-making body for the management of all related market risks. The Bank enforces a set of risk limits to properly monitor and manage the market risks. The risk limits are approved by the BOD. The RSK serves under the ROC and performs daily market risk analyses to ensure compliance with the Bank's policies. The Treasury Group manages asset/liability risks arising from both banking book and trading operations in financial markets.

Similarly, the subsidiaries of the Bank independently quantify and manage their respective market risk exposures. Each institution has its respective risk management system and processes in place.

As part of its oversight function, the Bank regularly coordinates with subsidiaries to monitor their compliance to their respective risk tolerances and ensure consistency of risk management practices. Risk aggregation and consolidation of exposures provide senior management with a group-wide market risk profile perspective such as Group Trading Value-at-Risk (VaR) and Earnings-at-Risk (EaR).

#### Market Risk - Trading Book

In measuring the potential loss in its trading portfolio, the Group uses Value-at-Risk (VaR) as a primary tool. The VaR method is a procedure for estimating portfolio losses exceeding some specified proportion based on a statistical analysis of historical market price trends, correlations and volatilities. VaR estimates the potential decline in the value of a portfolio, under normal market conditions, for a given "confidence level" over a specified holding period. The Bank measures and monitors the VaR daily and this value is compared against the set VaR limit. The limitations of the VaR methodology are recognized by supplementing VaR limits with other position and sensitivity limit structures and by doing stress testing analysis. These processes address potential product concentration risks, monitor portfolio vulnerability and give the management an early advice if an actual loss goes beyond what is deemed to be tolerable to the bank, even before the VaR limit is hit.

Stress testing is performed by the Bank on a quarterly basis, PSBank on monthly basis and FMIC on a daily basis to complement the VaR methodology. The stress testing results of the Parent Company are reported to the ALCO and subsequently to the ROC and the BOD.

#### Market Risk - Banking Book

The Bank and Subsidiaries have in place their risk management system and processes to independently quantify and manage their respective market risks in the banking book.

The Group uses tools or metrics such as Earnings-at-Risk (EaR) and Sensitivity analysis to quantify interest rate risk for banking book or accrual portfolios, Earnings-at-Risk (EaR) measures the decline on the Bank's potential net interest earnings as a result of a change in the level or volatility of interest rates. It is a tool used to evaluate the sensitivity of the accrual portfolio to a change in interest rates in the adverse direction over the next twelve (12) months. The Bank generates and monitors its EaR exposure on a daily basis. On the other hand, the subsidiaries generate their respective EaR reports at least on a monthly basis.

#### Interest rate risk

EaR is obtained by multiplying the repricing gap for each predefined time bucket by the corresponding change (volatility) in the interest rate and by the time over which the repricing gap is in effect.

The repricing gap is a method that distributes rate-sensitive assets, liabilities, and off-balance sheet positions into predefined time bands, according to their maturity date (if fixed rate) or repricing date (if floating rate). For rate-sensitive positions that lack definitive repricing dates or maturity dates (e.g. demand and savings deposit accounts), the Bank uses expert judgment, past experience or behavioral patterns to determine the appropriate time band distribution.

The change in interest rate is calculated using historical simulation. It is computed as the 99<sup>th</sup> percentile rank change in rates if the gap is negative (liability-sensitive) or the 1<sup>st</sup> percentile rank change in rates if the gap is positive (asset-sensitive).

#### Foreign currency risk

Foreign exchange risk is the probability of loss to earnings or capital arising from changes in foreign exchange rates. Foreign currency liabilities generally consist of foreign currency deposits in the Group's FCDU account. Foreign currency deposits are generally used to fund the Group's foreign currency-denominated loan and investment portfolio in the FCDU. Banks are required by the BSP to match the foreign currency liabilities with the foreign currency assets held in FCDUs. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency liabilities held in the FCDU. Outside the FCDU, the Group has additional foreign currency assets and liabilities in its foreign branch network. The Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines.

## PART II – SECURITIES OF THE REGISTRANT

## MARKET PRICE OF AND DIVIDENDS ON REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

#### **Market Information**

In November 1980, the SEC approved and certified the listing of 500,000 common shares of Metrobank's capital stock with par value of P100.00 each. On February 26, 1981, the listing and trading of Metrobank's common shares with the Makati Stock Exchange Inc. and Manila Stock Exchange (which unified) took effect with the trading symbol of *MBT*. Today, the Bank's common shares are all listed at the PSE.

Average market prices per share for each quarter within the last two years and subsequent interim period were as follows:

	<b>QUARTER/ PERIOD</b>	MA			
YEAR	ENDED	HIGH	LOW	CLOSE	AVERAGE
2018	March 21	104.88	84.15	84.15	94.77
	February 28	108.58	94.53	96.85	99.78
2017	March 31	81.98	71.91	80.00	78.08
	June 30	90.00	80.00	87.50	86.34
	September 30	95.15	85.35	86.50	88.23
	December 31	102.90	86.50	101.40	93.24
2016	March 31	86.49	67.31	82.45	75.84
	June 30	90.35	78.00	90.35	84.85
	September 30	96.90	83.50	85.30	89.97
	December 31	87.20	70.05	72.60	78.40

#### Holders

The Bank has 3,056 stockholders as of February 26, 2018.

### **Top Twenty Stockholders**

Following are the top 20 stockholders as of February 26, 2018:

	NAME OF STOCKHOLDER	TOTAL NO. OF COMMON SHARES HELD	PERCENT TO TOTAL NO. OF OUTSTANDING COMMON SHARES
1	GT Capital Holdings, Inc. <sup>a</sup>	1,147,731,945	36.090
2	PCD Nominee Corporation (Non-Filipino)	1,017,983,156	32.010
3	PCD Nominee Corporation (Filipino) <sup>b</sup>	450,157,428	14.155
4	Grand Titan Capital Holdings, Inc.	128,156,895	4.030
5	Philippine Securities Corp. <sup>c</sup>	119,591,498	3.761
6	Nove Ferum Holdings, Inc.	43,234,277	1.359
7	82 Alpha Holdings Corporation	33,558,522	1.055
8	Metrobank Foundation, Inc. <sup>d</sup>	21,042,824	0.662
9	Go, James	20,400,206	0.641
10	Federal Homes, Inc. <sup>e</sup>	19,800,000	0.623
11	Ty, George Siao Kian	13,852,150	0.436
12	Chua, Gabriel	11,946,735	0.376
13	Neiman Rhodes Holdings, Inc.	11,000,177	0.346
14	Philippine Geiko Holdings, Inc.	10,728,439	0.337
15	Ty, Alfred	10,525,750	0.331
16	Ty, Arthur	10,525,485	0.331
17	Bloomingdale Enterprises, Inc.	9,713,942	0.305
18	Asia Pacific Capital Equities & Securities Corp.	8,559,228	0.269
19	Ty, Alesandra Vy <sup>f</sup>	5,410,878	0.170
20	Ty, Anjanette <sup>g</sup>	5,184,239	0.163

- a Inclusive of 340,950,000 shares owned by PCD Nominee Corporation
- b. Net of 340,950,000 shares owned by GT Capital Holdings, Inc.; 29,591,498 shares owned by Philippine Securities Corporation; 5,189,177 shares owned by Metrobank Foundation, Inc.; 1,000,000 shares owned by Federal Homes, Inc.; 230,000 shares owned by Alesandra V. Ty; 706 shares owned by Anjanette Ty.
- c Inclusive of 29,591,498 shares lodged with PCD Nominee Corporation
- d Inclusive of 5,189,177 shares lodged with PCD Nominee Corporation
- e Inclusive of 1,000,000 shares lodged with PCD Nominee Corporation
- f Inclusive of 230,000 shares lodged with PCD Nominee Corporation
- g Inclusive of 706 shares lodged with PCD Nominee Corporation

As of February 26, 2018, public ownership on the Bank was at 49.14%. Of the total shares issued, 32.052% represents foreign ownership.

#### Dividends

There are no restrictions that limit the ability of the Bank to pay cash dividends. Details of cash dividend distribution from 2015 to 2017 follow:

	Cash Dividend				
Date of Declaration	Per Share	Amount (In Millions)	Date of BSP Approval	<b>Record Date</b>	Payment Date
February 22, 2017	P1.00	<del>P</del> 3,180	n.a.	March 9, 2017	March 23, 2017
March 16, 2016	₽1.00	₽3,180	n.a.	April 1, 2016	April 8, 2016
January 27, 2015	₽1.00	₽2,745	March 3, 2015	March 26, 2015	March 31, 2015

In accordance with BSP Circular No. 888 dated October 9, 2015, prior BSP approval on dividend declaration is no longer required.

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

The Bank paid the semi-annual coupon on its USD125.0 million HT1 Capital Securities (redeemed on February 16, 2016) amounting to USD5.6 million in 2006 to 2015 after obtaining their respective BSP approvals. Details of approvals and payments from 2015 to 2016 are as follows:

Date of BSP Approval	Date Paid
January 28, 2016	February 16, 2016
July 24, 2015	August 17, 2015
February 9, 2015	February 17, 2015

### **Recent Sales of Unregistered or Exempt Securities**

The information required under Part II paragraph (A) (4) of Annex C of the Securities Regulation Code (SRC) under SRC Rule 12 is not applicable to the Bank.

## **Compliance with Lead Practice on Corporate Governance**

#### The Board of Directors

The Board leads in establishing the tone of good governance from the top and in setting corporate values, codes of conduct and other standards of appropriate behavior for itself, the senior management and other employees. It is primarily responsible for approving and overseeing the implementation of the Bank's strategic objectives, risk strategy, corporate governance and corporate values. The Board ensures consistent adoption of corporate governance policies and systems across the Group. Further, the Board is also responsible for monitoring and overseeing the performance of senior management.

The Board is comprised of 12 directors, majority of whom are non-executive directors (10 directors), five (5) of whom or 42% are independent directors. BSP requires a minimum of 1/3 or not less than 2 representation of independent

directors in the Board. The Board's composition reflects an appropriate mix with regard to skill representation, board experience, tenure, gender and age.

The independent directors are independent of management and free from any business or other relationship, have not engaged and do not engage in any transaction with the institution or with any of its related companies or with any of its substantial shareholders, whether by themselves or with other persons or through a firm of which he is a partner or a company of which he is a director or substantial shareholder, other than transactions which are conducted at arm's length and could not materially interfere with or influence the exercise of their judgment. The Bank and its independent directors are guided by all the qualifications of an independent director including the limit on the number of companies in a business conglomerate the independent director may be elected, as well as the term limits set forth in SEC regulations, and as adopted in BSP Circular No. 969.

Per Metrobank's By-Laws, directors are elected by the vote of the holders of common stock of the Bank in accordance with Section 24 of the Corporation Code and other pertinent applicable regulations. Any stockholder may submit nominations for directorial positions to the Nominations Committee. The Committee screens the qualifications of the nominees, putting in place screening policies and parameters including alignment with the Bank's strategic directions, to enable it to effectively review the qualifications of the nominees and come up with a Final List of Candidates. The Committee may also make use of external database, e.g. Institute of Corporate Directors or professional search.

All members of the Board are selected based on their qualifications such as integrity/probity, physical/mental fitness, competence, relevant education/financial literacy/training, diligence and knowledge/experience. Only nominees whose names appear in the list are considered for election as director at the annual meeting of the stockholders.

## **Board Meetings**

The Board meets at least once a month. Special meetings may be called at any time by the Chairman, or, in his absence, by the Vice-Chairman, or pursuant to the written request of any four directors. Board-level committees are reconstituted during the organizational meeting of the Board held immediately after the Annual Stockholders' Meeting. The Committees aid the Board in the optimal performance of its functions and responsibilities and have their own charters which set out their mandate, scope and working procedures.

The Office of the Corporate Secretary prepares the agenda and sends out notices and materials at least five business days before the meeting date, prepares and distributes the minutes of the previous meeting and keeps full minutes of all Board and stockholder meetings.

In 2017, the Board had 24 meetings. As endorsed by the Corporate Governance and Compensation Committee and approved by the Board of Directors, independent and non-executive directors meet at least once a year. In 2017, such meeting was held on February 20, 2017. In addition, Board-level committees (i.e. Related Party Transactions, Audit, Risk Oversight, and Nominations Committee) composed only of independent and non-executive directors regularly meet without the presence of any executive director. On average, each committee meets 12 times a year.

#### **Orientation and Continuing Education**

All first-time directors are furnished with a copy of the general responsibility and specific duties and responsibilities of the Board and of a director. Directors are required to certify under oath that they have received copies and fully understand and accept the general responsibility and specific duties. Each director certifies that he or she has all the prescribed qualifications and none of the disqualifications as a director.

The members of the Board have attended the required annual Corporate Governance Seminar. In maintaining their professional proficiency, the directors continuously seek to enhance their skills, knowledge and understanding of the activities that the Bank is engaged in or intends to pursue as well as the developments in the banking industry including regulatory changes through continuing education or training. A policy on continuing education for directors is in place and the Corporate Secretary maintains the record of trainings attended by each director.

#### **Other Measures Undertaken**

#### 1. Corporate Governance Manual

The Corporate Governance Manual serves as reference or guide for the Bank, its subsidiaries and affiliates for the implementation of BSP Circular No. 749, 757 and 969 "Guidelines in Strengthening Corporate Governance in BSP Supervised Financial Institutions", Circular No. 793 "Amendment to Align the Familial Restrictions Applicable to 'Independent Director' with the Existing Provision of the Securities Regulation Code (SRC)", BSP Memorandum No. 2013-002 "Guidelines in Assessing the Quality of Corporate Governance in BSP-Supervised Financial

Institutions", SEC Memorandum Circular No. 6 Series of 2009 "Revised Code of Corporate Governance" as amended by SEC Memorandum Circular No. 9 Series of 2014, applicable provisions in the BSP Manual of Regulations for Banks (MORB) and other relevant references.

The Manual was revised to include changes in the regulations and approved by the Board on 24th May 2017. To enforce bank-wide compliance, a copy of the Board-approved Manual on Corporate Governance is available in the Bank's Insight Online (intranet) for easy access by the Board, Management and all employees of the Bank. Likewise, it is posted in the Bank's website to be accessible by the public.

2. Code of Conduct and Ethics for Directors and Metrobank Code of Conduct for Employees

The members of the Board have adopted the Code of Conduct and Ethics for Directors. It describes the behavioral standards expected from a director so that he/she can better understand and meet the expectations and requirements of the organization and regulators.

Included in the Code are the standards of conduct for ensuring the proper discharge of the duties and responsibilities, basic principle that a director should not use his position to make profit or to acquire benefit or advantage for himself and/or his related interests, avoiding situations that would compromise his impartiality; maintaining professional integrity; enhancement of skills, knowledge and understanding of bank activities, etc.

In place also is the Metrobank Code of Conduct for employees which includes the principles of ensuring the proper discharge of duties and responsibilities, the avoidance of conflict of interest between the Bank's business and the personal activities, the preservation of confidential information which mandates adoption of every practicable measure to preserve confidential information at all times and the prohibition of direct or indirect offering or receiving by an employee of any gift, gratuity, other payment or entertainment from any person, be it a client, vendor, supplier, business partner or subordinate, when the gift might affect the employee's judgment or actions in the performance of his/her duties.

These Codes of Conduct aim to instill a commitment and dedication to the virtues of honesty and integrity, together with a high sense of prudence, responsibility and efficiency in the conduct of duties. The Bank is a business community, each Metrobanker belongs to this community where the action of one affects and reflects on the others. It is imperative that directors, officers and employees live by the values that the Bank stands for and reflect these values in their behavior.

To enforce bank-wide compliance, the Bank's Codes of Conduct for directors and employees are posted in the Bank's intranet and the Human Resources Management Group Public Folder for easy access of all directors, officers and employees of the Bank, as well as the Bank's website.

The Codes are implemented by the Corporate Governance and Compensation Committee and the Human Resources Group and breaches are subject to appropriate disciplinary actions which may range from reprimand, suspension, termination, set forth under the Corporate Governance Manual and the Bank's Manual on Policies and Procedures in accordance with the principles of due process.

3. Board Committees

## a) Anti-Money Laundering Committee

The Anti-Money Laundering Committee is tasked to assist the Board in fulfilling its oversight responsibility over the Bank's AML Compliance Management to make sure that the Bank complies with the provisions of the Anti-Money Laundering Act (AMLA), as amended, its Revised Implementing Rules and Regulations (RIRR), and BSP regulations.

b) Audit Committee

The Audit Committee (AC) assists the Board in fulfilling its statutory and fiduciary responsibilities, enhancing shareholder value, and protecting shareholder's interest through (a) effective oversight of internal and external audit functions, (b) transparency and proper reporting, (c) compliance with laws, rules and regulations; and code of conduct, and (d) adequate and effective internal controls.

c) Corporate Governance and Compensation Committee

The Corporate Governance and Compensation Committee assists the Board in fulfilling its statutory and fiduciary responsibilities, enhancing shareholder value, and protecting shareholders' interest through (a) effective oversight on corporate governance practices, (b) ensuring the effectiveness and observance by the Board of corporate governance principles and guidelines, (c) providing oversight in the implementation of the Bank's Compliance System; (d) making recommendations to the Board regarding the continuing education of directors, assignment to board committees, succession plan for the senior officers, and the remuneration policy linked to the corporate and individual performance.

d) Domestic Equity Investments Committee

The Domestic Equity Investments Committee assists the Board in overseeing the development and maintenance of the Bank's domestic equity investments policy and in monitoring its implementation by Management.

e) Executive Committee

The Executive Committee is primarily responsible for the review and approval of credit proposals and credit policies within its authority and limits, as well as provide recommendations or conditions to lending. The Committee may also act on other matters as delegated by the Stockholders, and the Board of Directors within its competence and in accordance with the By-Laws of the Bank.

f) Information Technology Steering Committee

The Information Technology Steering Committee ensures that IT strategies are consistent with the overall business objectives. As an extension of the Board, it supervises the IT Risk Management Program of the Bank and the development of policies, controls and specific accountabilities consistent with the Bank's IT Risk Management Framework. It also regularly provides adequate information to the Board regarding overall IT performance, status of major projects or other significant issues related to IT risks.

g) Nominations Committee

The Nominations Committee, jointly with the Corporate Governance and Compensation Committee, reviews and evaluates the qualifications of all persons nominated to the Board. Moreover, it also reviews the qualifications of those nominated to other positions requiring approval by the Board.

h) Overseas Banking Committee

The Overseas Banking Committee assists the Board in its oversight functions over the operations and financial performance of the overseas branches and subsidiaries, their compliance with the rules and regulations of their respective host countries and their adherence to the Parent Bank's business and corporate governance policies as prescribed by the BSP and SEC.

i) Related Party Transactions Committee

The Related Party Transactions Committee (RPTC) assists the Board in ensuring that transactions with related parties (including internal group transactions) are reviewed to assess risks, are subject to appropriate restrictions to ensure that such are conducted at arm's-length terms and that corporate or business resources of the Bank are not misappropriated or misapplied.

j) Risk Oversight Committee

The Risk Oversight Committee, as an extension of the Board, is responsible for the development and oversight of the risk management program of the Bank and its Trust Banking Group.

k) Trust Committee

The Trust Committee is responsible for the oversight of all Trust activities and shall act within the sphere of authority as provided by the pertinent rules and regulations in the exercise of fiduciary powers under the Manual or Regulations for Banks (MORB) and BSP Circular 766 - Guidelines in Strengthening Corporate Governance and Risk Management Practices on Trust, Other Fiduciary Business, and Investment Management Activities.

## 4. Evaluation System

The Board has created an internal self-rating system and procedures to determine and measure compliance with the Manual on Corporate Governance vis-à-vis good corporate governance principles and practices: (i) Each director self-rates and collectively rates the Board and the President; (ii) Corporate Governance, Audit, Risk Oversight and other Board committees conduct self-rating. When a director or officer has multiple positions in the Group, the Corporate Governance Committee determines whether or not said director or officer is able to and has been adequately carrying out his/her duties.

The results of the annual self-assessment are discussed in the Corporate Governance and Compensation Committee meeting and reported to the Board.

#### 5. Fair Business Transactions

The members of the Board conduct fair business transactions with the Bank and ensure that personal interest does not bias Board decisions. Directors avoid situations that would give rise to a conflict of interest. If transactions with the Bank cannot be avoided, these are done in the regular course of business and upon terms not less favorable to the Bank than those offered to others. Likewise, employees are prohibited from directly or indirectly engaging in any conduct or activity that may directly or indirectly be construed as inconsistent or incompatible with Metrobank's business interests.

The directors are expected to act honestly and in good faith, with loyalty and in the best interest of the Bank, its stockholders, regardless of the amount of their stockholdings, and other stakeholders which include, among others, customers, employees, suppliers, financiers, government and community in which it operates. Employees are expected to effectively manage their personal affairs and avoid any situation or business endeavors arising from associations, interests or relationships that may lead to conflict or potential conflict between their personal interests and that of the Bank.

The Bank has adopted a policy on related party transactions where transactions with related parties are reviewed by either Related Party Transactions Management Committee ("RPTMC") or RPTC subject to the required materiality threshold. The policy shall ensure that transactions with related parties are reviewed to assess risks and such are conducted at arm's-length, and that corporate or business resources of the Bank are not misappropriated or misapplied.

RPTC, a Board-level Committee, composed of independent directors and require prior written approval of the members of the Board, with the exclusion of the director concerned in case the transaction involves him or his related interests.

6. Policy on Insider Trading

To ensure that the shareholders are afforded protection and that individuals do not benefit from knowledge which is not generally available to the market, Metrobank has instituted its own Insider Trading Policy. The policy covers the standard of conduct applicable to all directors and employees within the Metrobank Group including their immediate family members residing with them in the same household and corporations, other entities and funds subject to their influence or control to the extent that they are considered insiders having access to material nonpublic information about the securities of companies within the Metrobank Group ("Metrobank Group Securities") as well as the securities of any of their corporate clients and business partners ("Partner's Securities").

Following the Securities Regulation Code, it is a crime for a director or employee of a company within the Metrobank Group to do any of the following, directly or indirectly, while in possession of Material Nonpublic Information: (a) to trade Metrobank Group Securities or a Partner's Securities; and (b) to communicate Material Nonpublic Information about Metrobank Group Securities or any Partner's Securities to any person whom the director or employee has reason to believe will trade on those securities. Further, information is considered Material Nonpublic if it has not been generally disclosed to the public and, if disclosed, would likely affect the price of the securities whether positively or negatively.

The policy requires that the disclosure of Material Nonpublic Information about any of the companies within the Metrobank Group or any Partner shall be made on a reasonable need-to-know basis and in furtherance of a legitimate business purpose. It further requires the reporting insiders to confirm their respective beneficial ownership of listed shares of stock in their respective companies, if any, and report any changes thereto on the next trading day from the date of the change pursuant to the requirements of the SEC and the PSE.

#### 7. Whistle Blowing Policy

As a way of strengthening the Bank's system of integrity, all employees are encouraged to report irregular transactions. Towards this end, the Bank instituted a Whistle Blowing Policy where acts of fraud, malpractice, conflict of interest or violation of internal/regulatory policies, procedures and control may be reported to the Chief Audit Executive.

The Whistle Blowing Policy applies in cases when an employee deems it more prudent to report violations or offenses to another authorized unit/person within the Bank, when the matter which is brought to the attention of the immediate superior is not acted upon in accordance with the standard reporting procedures, or is concealed, or the immediate superior is himself involved in the infraction, or the reporting employee fears reprisal.

Under the policy, the Bank shall maintain the identity of the reporting employee as confidential and retaliation against any reporting employee shall not be allowed. Consistent with the principles of good governance, the Chief Audit Executive reports to the Board's AC.

#### 8. Interest of Stakeholders

Metrobank has a responsibility to all its stakeholders and addresses their needs. It has policies that safeguard the interests of customers & creditors, shareholders, employees, suppliers, and the environment.

#### a) Customer/Creditor's Welfare

Metrobank measures its success not by numbers but by the success of its customers. The Bank remains anchored on its very purpose of ensuring customer success, by safeguarding its customers' and creditors' welfare, fulfilling their needs and by helping them achieve their goals.

As contained in the Bank's Code of Conduct for Employees, customers are the driving force behind everything we do and their needs are continuously prioritized. Failure to attend promptly to clients' requests/inquiries and rumor-mongering, gossiping and character assassination of clients are among the examples of non-acceptable behavior under this standard of conduct.

The Bank has also developed its Customer Protection Policy Manual to enumerate the basic principles and ethical business practices that govern the conduct of the Bank in dealing with its customers, setting out the standards of consumer protection in the areas of disclosure and transparency, protection of client information, fair treatment, effective recourse and financial education. It provides assurance that the Bank and its employees comply with consumer protection laws, rules and regulations, thus ensuring that consumer protection practices are embedded in the Bank's business operations which address and prevent identified risks to the Bank and associated risk of financial harm or loss to its customers. The Manual is created to ensure that customer protection is inherent in the Bank's day-to-day operations, providing the foundation in ensuring the Bank's adherence to customer protection standards of conduct.

## b) Stockholders' Rights and Protection of Minority Stockholders' Interests

The Board respects the rights of the stockholders as provided for in the Corporation Code. It promotes the rights of the stockholders, removes impediments to the exercise of those rights and provides an adequate avenue for them to seek timely redress for breach of their rights.

The Board makes available to the stockholders accurate and timely information to enable the latter make a sound judgment on all matters brought to their attention for consideration or approval. All material information about the Bank is disclosed in a timely manner to the SEC and PSE.

The Board is transparent and fair in the conduct of the annual stockholders' meetings of the Bank. The Bank encourages the stockholders to personally attend such meetings. If they cannot attend, they are apprised ahead of time of their right to appoint a proxy. Subject to the requirements of the By-Laws, the exercise of the right shall not be unduly restricted and any doubt about the validity of a proxy should be resolved in the stockholder's favor.

Every stockholder entitled to vote on a particular question or matter involved shall be entitled to one (1) vote for each share of stock in his name. Cumulative voting is allowed provided that the total votes cast by a stockholder shall not exceed the number of shares registered in his name as of the record date multiplied by the number of directors to be elected. Matters submitted to stockholders for the ratification shall be decided by the required vote of stockholders present in person or by proxy. All shareholders shall have the opportunity to obtain effective redress for violation of their rights.

c) Policy on Health, Safety and Welfare of Employees

The Bank actively promotes a safe and healthy work environment that is conducive to the well-being and professional development of its employees. Among the programs instituted were wellness check of employees, results of which were the basis of choosing relevant health interventions for the workforce; lectures on bank security are conducted to equip personnel.

The Bank is fully committed to ensure that all employees perform their work consistently to high standards and achieve their full potential. It recognizes that training and development is fundamental to the improvement of the bank's operational performance and the achievement of the bank's strategy and goals. The Metrobank Academy provides all officers with a wide range of suitable programs to assist in their continuing professional development, so that the organization will have the right quality of people for the business to grow and achieve its goals. The Bank strives to empower Metrobankers with the right skills, knowledge, work ethics and expertise that are relevant to the stakeholders.

The Bank acknowledges that it has a responsibility to ensure the safety and security of its employees and clients. The Bank also believes that providing them with a secure and safe work environment greatly enhances business and work productivity. In particular, the Bank ensures a drug-and alcohol-free work environment at all times.

#### d) Supplier/Contractor Selection

The Bank also ensures that it maintains policies for supplier and contract selection. The policy on vendor management and outsourcing of banking support and marketing activities provides guidelines on accreditation of service providers as well as monitoring and reviewing their performance. The Bank's Vendor Management Policy provides guidelines in the purchase or acquisition of products or services from vendors and mitigates risks of dealing with unqualified vendors. It shall also ensure that the Bank's vendor management guidelines are compliant with the BSP regulations. The Bank also practices the policy of canvassing and bidding services as a basis for the evaluation and approval of the bid process.

#### e) Environment Protection

Mindful of the impact that its practices may have on the environment, Metrobank is committed to sound environmental stewardship. It consistently strives to look for ways to improve its operations towards the conservation of energy, water and resources. In place are various policies on optimizing the use of paper, power shutdown of office equipment to minimize resource usage and to save on electricity costs, use of vehicles for carpool and regular maintenance and servicing of vehicles to reduce transportation cost and carbon emissions.

f) Community Interaction

The Bank believes that it is responsible not just for its financial performance but also for the state and welfare of the larger society to which it belongs. As an institution, Metrobank gives back to the communities we serve, committed to making meaningful contributions to the economic and social development of our nation. Metrobank has comprehensive community and social responsibility programs conducted by the Metrobank Foundation and the employees through the Purple Hearts Club.

#### 9. Corporate Governance Scorecard

The duly accomplished Annual Corporate Governance Report and regular updates submitted to SEC and the ASEAN Corporate Governance Scorecard for publicly listed companies have been posted on the Bank's website.

10. Plans for Improvement of Corporate Governance

Recognizing that the ultimate responsibility for the overall quality of corporate governance rests with the Board, greater weight on the practices and performance of the Board and Senior Management shall be the main focus. The Bank will continue to actively seek ways to adopt best practices in corporate governance.

## 11. Awards

- Asian Banker Retail Payment Product of the Year for 2017
- Asian Banker Best Trade Finance Bank in the Philippines for 2017
- Acquisition International Best Commercial Bank for 2017
- Wealth & Finance International Best UITF Provider for 2017
- Forbes' List of World's Best Employers for 2017
- PDEX Awards (awarded March 2017)
  - Top Dealing Participant for Corporate Securities
  - Top Brokering Participant for Retail Transactions
  - Top 5 Fixed-Income Dealing Participants (no. 1)
  - Most Active Bank in FX Spot Matching
  - Top 5 Spot FX Dealers (no. 2)
  - Cesar EA Virata Award for Best Securities House in 2016

## Deviations

This is not applicable to the Bank.

## PART III - MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## **Audited Financial Statements**

The audited financial statements of the Group and the Bank are presented in Exhibit 3 as an attachment to this report, together with the notarized Statement of Management Responsibility for Financial Statements which was signed by the Chairman, President, Head of Financial and Control Sector, Treasurer and Controller of the registrant.

## **Statements of Financial Position**

(Amounts in millions)

_		December 31		Increase (Decrease) 2017 vs. 2016		Increase (Decrease) 2016 vs. 2015	
	2017	2016	2015	Amount	%	Amount	%
Assets							
Cash and Other Cash Items	₽27,631	₽26,553	₽32,536	₽1,078	4.06	(₽5,983)	(18.39)
Due from Bangko Sentral ng Pilipinas (BSP)	261,959	238,806	214,704	23,153	9.70	24,102	11.23
Due from Other Banks	31,291	44,315	36,864	(13,024)	(29.39)	7,451	20.21
Interbank Loans Receivable and Securities Purchased Under Resale Agreements (SPURA)	45,475	91,646	36,118	(46,171)	(50.38)	55,528	153.74
Financial Assets at Fair Value Through	- ,	- )	, -		(0000)	,	
Profit of Loss (FVPL)	43,887	37,214	48,856	6,673	17.93	(11,642)	(23.83)
Available-for-Sale (AFS) Investments	343,910	316,855	235,158	27,055	8.54	81,697	34.74
Held-to-Maturity (HTM) Investments	-	-	208,432	-	-	(208,432)	(100.00)
Loans and Receivables	1,265,469	1,060,868	887,202	204,601	19.29	173,666	19.57
Investments in Associates and a Joint							
Venture	5,764	5,350	5,272	414	7.74	78	1.48
Property and Equipment	22,362	21,995	21,670	367	1.67	325	1.50
Investment Properties	7,717	8,474	8,195	(757)	(8.93)	279	3.40
Deferred Tax Assets	9,161	8,855	8,427	306	3.46	428	5.08
Goodwill	5,200	5,200	5,202	-	0.00	(2)	(0.04)
Other Assets	10,466	9,878	12,056	588	5.95	(2,178)	(18.07)
Total Assets	₽2,080,292	₽1,876,009	₽1,760,692	₽204,283	10.89	₽115,317	6.55

Liabilities and Equity							
Liabilities							
Deposit Liabilities	₽1,527,962	₽1,389,302	₽1,257,970	₽138,660	9.98	₽131,332	10.44
Bills Payable and Securities Sold Under							
Repurchase Agreements	227,835	161,376	176,791	66,459	41.18	(15,415)	(8.72)
Derivative Liabilities	5,352	4,612	4,145	740	16.05	467	11.27
Manager's Checks and Demand Drafts							
Outstanding	8,054	6,932	5,613	1,122	16.19	1,319	23.50
Income Taxes Payable	3,381	2,185	880	1,196	54.74	1,305	148.30
Accrued Interest and Other Expenses	6,973	7,067	8,187	(94)	(1.33)	(1,120)	(13.68)
Bonds Payable	2,910	11,498	11,516	(8,588)	(74.69)	(18)	(0.16)
Subordinated Debts	26,580	29,524	29,487	(2,944)	(9.97)	37	0.13
Deferred Tax Liabilities	277	312	451	(35)	(11.22)	(139)	(30.82)
Non-equity Non-controlling Interest	8,002	7,934	9,909	68	0.86	(1,975)	(19.93)
Other Liabilities	58,876	49,714	52,433	9,162	18.43	(2,719)	(5.19)
Total Liabilities	1,876,202	1,670,456	1,557,382	205,746	12.32	113,074	7.26

		December 31		Increase ( 2017 v			(Decrease) /s. 2015
	2017	2016	2015	Amount	%	Amount	%
Equity							
Equity Attributable to Equity Holders of the Bank							
Common stock	₽63,603	₽63,603	₽63,603	₽-	-	₽-	-
Hybrid capital securities	-	-	6,351	-	-	(6,351)	(100.00)
Capital paid in excess of par value	42,139	42,139	42,139	-	-	-	-
Surplus reserves	1,810	1,653	1,506	157	9.50	147	9.76
Surplus	116,786	101,900	87,497	14,886	14.61	14,403	16.46
Treasury stock	(46)	(485)	(187)	439	90.52	(298)	(159.36)
Remeasurement losses on retirement plan	(4,025)	(4,007)	(3,530)	(18)	(0.45)	(477)	(13.51)
Net unrealized loss on AFS investments	(15,804)	(10,115)	(4,783)	(5,689)	(56.24)	(5,332)	(111.48)
Equity in other comprehensive income of associates	22	54	180	(32)	(59.26)	(126)	(70.00)
Translation adjustment and others	(2,530)	1,260	983	(3,790)	(300.79)	277	28.18
	201,955	196,002	193,759	5,953	3.04	2,243	1.16
Other equity reserve	(7,400)	-	-	(7,400)	-	-	-
Non-controlling Interest	9,535	9,551	9,551	(16)	(0.17)	-	-
Total Equity	204,090	205,553	203,310	(1,463)	(0.71)	2,243	1.10
Total Liabilities and Equity	₽2,080,292	₽1,876,009	₽1,760,692	₽204,283	10.89	₽115,317	6.55

## **Statements of Income**

Interest Income	₽80,322	₽68,181	₽65,556	₽12,141	17.81	₽2,625	4.00
Interest and Finance Charges	18,916	15,235	16,582	3,681	24.16	(1,347)	(8.12)
Net Interest Income	61,406	52,946	48,974	8,460	15.98	3,972	8.11
Other Operating Income	22,147	25,666	18,764	(3,519)	(13.71)	6,902	36.78
Total Operating Income	83,553	78,612	67,738	4,941	6.29	10,874	16.05
Total Operating Expenses	54,982	51,935	42,267	3,047	5.87	9,668	22.87
Income Before Share in Net Income of							
Associates and a Joint Venture	28,571	26,677	25,471	1,894	7.10	1,206	4.73
Share in Net Income of Associates and a							
Joint Venture	689	261	409	428	163.98	(148)	(36.19)
Income Before Income Tax	29,260	26,938	25,880	2,322	8.62	1,058	4.09
Provision for Income Tax	7,990	6,622	5,237	1,368	20.66	1,385	26.45
Net Income	₽21,270	₽20,316	₽20,643	₽954	4.70	(₽327)	(1.58)
Attributable to:							
Equity holders of the Bank	₽18,223	₽18,086	₽18,625	₽137	0.76	(₽539)	(2.89)
Non-controlling interest	3,047	2,230	2,018	817	36.64	212	10.51
	₽21,270	₽20,316	₽20,643	<del>₽</del> 954	4.70	( <del>P</del> 327)	(1.58)

# **Statements of Comprehensive Income**

Net Income	₽21,270	₽20,316	₽20,643	₽954	4.70	(₽327)	(1.58)
Other Comprehensive Income for the							
Year, net of tax							
Items that may not be reclassified to							
profit or loss:							
Change in remeasurement loss on							
retirement plan	26	(489)	(1,178)	515	105.32	689	58.49
Items that may be reclassified to profit or							
loss:							
Change in net unrealized loss on AFS							
investments	(5,772)	(5,464)	(2,397)	(308)	(5.64)	(3,067)	(127.95)
Change in equity in other							
comprehensive income of associates	(32)	(127)	(80)	95	74.80	(47)	(58.75)
Translation adjustment and others	733	(1,076)	430	1,809	168.12	(1,506)	(350.23)
	(5,045)	(7,156)	(3,225)	2,111	29.50	(3,931)	(121.89)
Total Comprehensive Income for the							
Year	₽16,225	₽13,160	₽17,418	₽3,065	23.29	( <del>P</del> 4,258)	(24.45)
Attributable to:							
Equity holders of the Bank	₽13,365	₽12,428	₽15,504	₽937	7.54	(₽3,076)	(19.84)
Non-controlling Interest	2,860	732	1,914	2,128	290.71	(1,182)	(61.76)
	₽16,225	₽13,160	₽17,418	₽3,065	23.29	(₽4,258)	(24.45)

## Key Performance Indicators

The performance of the Bank and its significant majority-owned subsidiaries are measured by the following key indicators:

		Performance Indicators							
Company Name	Book Value Per Share	Basic/ Diluted Earnings Per Share	Return on Average Equity	Return on Average Assets	Net Interest Margin on Average Earning Assets				

#### For the Interim Period, January 31, 2018 (unaudited)

Metrobank Group	₽68.04	₽0.76	13.79%	1.40%	3.78%
FMIC (a)	39.10	3.16	8.23%	2.23%	1.26%
PSBank	94.22	0.88	1.12%	1.12%	5.65%
MCC	11.97	0.32	29.95%	5.23%	1.21%

#### For the Year 2017

Metrobank Group	₽63.51	₽5.73	9.16%	0.92%	3.75%
FMIC (a)	37.79	3.21	7.99%	2.19%	1.57%
PSBank	93.20	11.05	12.51%	1.26%	6.10%
MCC	13.65	5.11	46.25%	7.53%	14.26%

#### For the Year 2016

Metrobank Group	<del>P</del> 61.75	₽5.61	9.28%	0.99%	3.54%
FMIC (a)	42.45	1.74	3.78%	1.02%	1.40%
PSBank	83.69	10.20	12.48%	1.34%	6.18%
MCC	8.79	3.14	39.63%	7.38%	14.55%

#### (a) FMIC and Subsidiaries

A separate schedule showing financial soundness indicators of the Group as of December 31, 2017 and 2016 is presented in Exhibit "A" as an attachment to this report.

## 2017 Performance

#### **Financial Position**

As of December 31, 2017, the Metrobank Group posted a 10.89% growth in total assets from  $\pm$ 1.88 trillion as of December 31, 2016 to  $\pm$ 2.08 trillion. Total liabilities of the Group increased to  $\pm$ 1.88 trillion from  $\pm$ 1.67 trillion or 12.32%. Moreover, equity attributable to equity holders of the Parent Company increased by  $\pm$ 5.95 billion or 3.04% from  $\pm$ 196.00 billion to  $\pm$ 201.96 billion due to net effect of the net income reported for the year ended December 31, 2017, higher translation adjustments, higher net unrealized loss on AFS investments driven by lower market prices, and declaration of cash dividend.

Due from BSP which represents 12.59% of the Group's total assets increased by P23.15 billion or 9.70% due to the increase in demand deposits net of lower placements in term and overnight deposit facilities of the BSP. Due from Other Banks decreased by P13.02 billion or 29.39% as a result of the net movements in the balances maintained with various local and foreign banks. Interbank Loans Receivable and SPURA went down by P46.17 billion or 50.38% mainly due to lower balance of securities under resale agreement with BSP.

Financial Assets at FVPL which consist of held-for-trading (HFT) securities and derivative assets amounting to P37.52 billion and P6.37 billion, respectively, as of December 31, 2017 and P30.09 billion and P7.12 billion, respectively, as of December 31, 2016 increased by P6.67 billion or 17.93% coming from both corporate and government securities. AFS investments went up by P27.06 billion or 8.54% due to higher investments in treasury notes and bonds and corporate securities.

Loans and Receivables, representing 60.83% and 56.55% of the Group's total assets as of December 31, 2017 and 2016, respectively, went up by #204.60 billion or 19.29% driven by the strong demand for loans from all segments. Consumer loans increased by 16.68% while commercial loans increased by 19.94%. Non-performing loans were still

maintained at lower level with a ratio of 1.01% as of December 31, 2017. Investments in Associates and a Joint Venture went up by P0.41 billion or 7.74% due to the share in net income of associates during the year net of PSBank's sale of its 10% ownership in SMFC. Investment Properties decreased by P0.76 billion or 8.93% due to continuous disposals of foreclosed real estate properties. A minimal increase of P0.59 billion or 5.95% was noted on other assets which consist of, among others, software costs, inter-office float items, creditable withholding tax and miscellaneous assets.

Deposit liabilities represent 81.44% and 83.17% of the consolidated total liabilities as of December 31, 2017 and 2016, respectively, wherein, low cost deposits represent 62.19% and 60.89% of the Group's total deposits, respectively. The Group's deposit level, sourced by the Bank, PSBank and MBCL reached  $\neq$ 1.53 trillion as of December 31, 2017, an increase of  $\neq$ 138.66 billion or 9.98% from  $\neq$ 1.39 trillion as of December 31, 2016. The increment came from CASA by  $\neq$ 104.14 billion or 12.31%, time deposits by  $\neq$ 27.39 billion or 5.26% and from the issuances of LTNCDs by the Bank for  $\Rightarrow$ 3.75 billion and by PSBank for  $\Rightarrow$ 3.4 billion on July 20 and January 30, 2017, respectively.

Bills Payable and SSURA representing 12.14% and 9.66% of the Group's total liabilities as of December 31, 2017 and 2016, respectively, went up by P66.46 billion or 41.18% due to higher balances of borrowings from BSP by P28.0 billion, local banks by P16.78 billion and foreign banks by P5.45 billion; deposits substitutes by P2.69 billion and SSURA by P13.54 billion. Derivative Liabilities which represent mark-to-market of foreign currency forwards, interest rate swaps, cross currency swaps and foreign currency options with negative fair value increased by P0.74 billion or 16.05%.

The increase of  $\mathbb{P}1.12$  billion or 16.19% in Manager's Checks and Demand Drafts Outstanding resulted from normal banking operations of the Bank and PSBank. Income taxes payable increased by  $\mathbb{P}1.20$  billion or 54.74% representing additional corporate income tax due for the year. Bonds payable decreased by  $\mathbb{P}8.59$  billion or 74.69% due to the maturity of FMIC bonds with total face value of  $\mathbb{P}9.0$  billion in 2017. The early redemption of PSBank's  $\mathbb{P}3.0$  billion Tier 2 Notes on February 21, 2017 accounted for the 9.97% decline in Subordinated Debts. Deferred tax liabilities decreased by  $\mathbb{P}0.04$  billion or 11.22%. Other Liabilities increased by  $\mathbb{P}9.16$  billion or 18.43% primarily due to the recognition of  $\mathbb{P}14.80$  billion liability on the agreed purchase of 40% stake in MCC. As discussed in Note 11 of the audited financial statements of the Group as presented in Exhibit 3, on October 18, 2017, the Parent Company's BOD approved and the Parent Company has entered into a purchase agreement with its joint venture partner (the Seller). On December 28, 2017, the BSP approved the transaction and with this, the purchase of 20% is deemed completed and the acquisition cost for the remaining 20% is required to be recognized for accounting purposes. Other accounts affected by the said transaction were "translation adjustment and others" and "other equity reserves."

#### **Results of Operations**

Net income attributable to equity holders of the Bank amounted to P18.22 billion for the year 2017 compared with P18.09 billion net income for the year 2016.

Interest income improved by P12.14 billion or 17.81% resulting from higher interest income on loans and receivables and interbank loans and SPURA by P12.13 billion and P0.33 billion, respectively, driven by the loan growth net of lower interest income on trading and investment securities by P0.31 billion. Meanwhile, the increases in interest expense on deposit liabilities by P2.72 billion and on borrowings by P0.96 billion accounted for the increase of P3.68 billion or 24.16% in interest and finance charges. These resulted in P8.46 billion or 15.98% increase net interest income.

Other operating income of  $\pm 22.15$  billion decreased by  $\pm 3.52$  billion or 13.71% from  $\pm 25.67$  billion in 2016 on account of lower net trading and securities and foreign exchange gains by  $\pm 4.71$  billion or 55.01% due to disposals of HTM investments in 2016. On the other hand, increases were noted in fee-based income by  $\pm 0.72$  billion or 6.93%, profit from disposal of foreclosed properties of  $\pm 0.34$  billion or 46.86% and income from trust operations by  $\pm 0.10$  billion or 8.08%.

Total operating expenses were maintained at a reasonable level with  $\cancel{P}3.05$  billion or 5.87% increase from  $\cancel{P}51.94$  billion in 2016 to  $\cancel{P}54.98$  billion in 2017 and 2.25% higher in provision for credit and impairment losses. Increases were also noted in compensation and fringe benefits by  $\cancel{P}1.84$  billion or 10.04%, taxes and licenses by  $\cancel{P}0.58$  billion or 9.72% and depreciation and amortization by  $\cancel{P}0.23$  billion or 7.11%. Provision for income tax was also higher by  $\cancel{P}1.37$  billion or 20.66% from  $\cancel{P}6.62$  billion to  $\cancel{P}7.99$  billion on account of higher provision for corporate income tax.

Share in net income of associates and a joint venture increased by  $\cancel{P}0.43$  billion or 163.98% due to higher net income of certain associates while income attributable to non-controlling interest went up by  $\cancel{P}0.82$  billion or 36.64% with noted improvement on the results of operations of certain majority-owned subsidiaries.

Total comprehensive income went up by  $\cancel{P}3.07$  billion from  $\cancel{P}13.16$  billion in 2016 to  $\cancel{P}16.23$  billion in 2017. The variance was attributed to the higher net income of the Group and the  $\cancel{P}2.11$  billion increase in other comprehensive income particularly on the movements in translation adjustments and in remeasurement loss on retirement plan. Total comprehensive income attributable to equity holders of the Bank went up to  $\cancel{P}13.37$  billion from  $\cancel{P}12.43$  billion in 2016.

Market share price was at P101.40 from P72.60 as of December 31, 2016 with a market capitalization of P322.47 billion as at December 31, 2017.

## 2016 Performance

#### **Financial Position**

As of December 31, 2016, the Metrobank Group posted a 6.55% growth in total assets from  $\clubsuit1.76$  trillion as of December 31, 2015 to  $\clubsuit1.88$  trillion. Total liabilities of the Group increased to  $\clubsuit1.67$  trillion from  $\clubsuit1.56$  trillion or by 7.26%. Further, equity attributable to equity holders of the Parent Company increased by  $\clubsuit2.24$  billion or 1.16% due to the net effect of the net income reported during the year, higher net unrealized loss recognized on AFS investments, early redemption and coupon payment of HT1 capital securities in February 2016 and declaration of cash dividends.

Cash and Other Cash Items decreased by P5.98 billion or 18.39% due to the lower level of cash requirements of the Parent Company and PSBank. Due from BSP which represents 12.73% of the Group's total assets increased by P24.10 billion or 11.23% coming from the increase in the balances of demand deposits and placement in overnight deposit facility of the BSP. Due from Other Banks also increased by P7.45 billion or 20.21% as a result of the net movements in the balances maintained with various local and foreign banks. Interbank Loans Receivable and SPURA went up by P55.53 billion or 153.74%.

Financial Assets at FVPL consist of HFT securities and derivative assets amounting to P30.09 billion and P7.12 billion, respectively, as of December 31, 2016 and P42.91 billion and P5.94 billion, respectively, as of December 31, 2015. AFS investments went up by P81.70 billion or 34.74% due to various securities acquisitions and reclassification of the remaining balance of HTM investments in accordance with the existing tainting rule under the accounting standard net of disposals during the year. Movements in the AFS investments also resulted in higher treasury notes and bonds, private debt and government bond securities by P70.39 billion, P15.13 billion and P0.85 billion, respectively, and a decline in equity securities by P4.88 billion.

Loans and Receivables, representing 56.55% and 50.39% of the Group's total assets as of December 31, 2016 and 2015, respectively, went up by P173.67 billion or 19.57% driven by the strong demand for loans from all segments. Asset quality further improved with non-performing loans ratio of 0.94%.

Deferred Tax Assets increased by P0.43 billion or 5.08% due to movements on temporary tax differences specifically on retirement liabilities. Other Assets consist of, among others, software costs, inter-office float items, creditable withholding tax and miscellaneous assets. The decline of P2.18 billion or 18.07% was mainly due to lower inter-office float items offset by the increase in miscellaneous assets.

Deposit liabilities represent 83.17% and 80.77% of the consolidated total liabilities as of December 31, 2016 and 2015, respectively, wherein, low cost deposits represent 60.89% and 55.75% of the Group's total deposits, respectively. The Group's deposit level, sourced by the Bank, PSBank and MBCL reached  $\neq$ 1.39 trillion as of December 31, 2016, an increase of p131.33 billion or 10.44% from p1.26 trillion as of December 31, 2015. The increment came from demand deposits by p64.48 billion or 27.56% and savings deposits by p80.10 billion or 17.13% net of the decline in time deposits by p21.89 billion. Moreover, in September 2016, the Bank issued LTNCD amounting to p8.65 billion.

Bills Payable and SSURA representing 9.66% and 11.35% of the Group's total liabilities as of December 31, 2016 and 2015, respectively, went down by  $\pm$ 15.42 billion or 8.72% due to lower balances of borrowings from foreign banks by  $\pm$ 7.04 billion, deposits substitutes by  $\pm$ 0.26 billion and SSURA by  $\pm$ 12.16 billion offset by the increase in borrowings from local banks by  $\pm$ 4.04 billion. Derivative Liabilities which represent mark-to-market of foreign currency forwards, interest rate swaps, cross currency swaps and foreign currency options with negative fair value increased by  $\pm$ 0.47 billion or 11.27%.

The increase of  $\mathbb{P}1.32$  billion or 23.50% in Manager's Checks and Demand Drafts Outstanding resulted from normal banking operations of the Bank and PSBank. Income taxes payable increased by  $\mathbb{P}1.31$  billion or 148.30% representing additional corporate income tax due for the year. Accrued interest and other expenses payable decreased by  $\mathbb{P}1.12$  billion or 13.68% due to payment of other bank expenses and decrease in accruals for interests on deposit liabilities and other borrowings. Non-equity Non-controlling Interest representing the portion of net income and net assets of the

mutual fund subsidiaries of FMIC not attributed to the Group went down by  $\cancel{P}1.98$  billion or 19.93% on account of the net decline in income of these mutual funds. Other Liabilities decreased by  $\cancel{P}2.72$  billion or 5.19% primarily due to lower levels of bills purchased contra and marginal deposits offset by the higher balance of accounts payable.

## **Results of Operations**

Net income attributable to equity holders of the Bank amounted to P18.09 billion for the year 2016 compared with P18.63 billion net income for the year 2015.

Interest income improved by P2.63 billion or 4.00% resulting from higher interest income on loans and receivables by  $\Huge{P}7.09$  billion driven by the growth on loans net of lower interest income on trading and investment securities by  $\Huge{P}2.47$  billion and interbank loans and SPURA by  $\Huge{P}2.09$  billion. Meanwhile, the decreases in interest expense on deposit liabilities by  $\vcenter{P}1.27$  billion and bills payable and SSURA, subordinated debts and other borrowings by  $\vcenter{P}0.08$  billion accounted for the decline of  $\vcenter{P}1.35$  billion or 8.12% in interest and finance charges. These resulted in  $\vcenter{P}3.97$  billion or 8.11% increase net interest income.

Other operating income of P25.67 billion improved by P6.90 billion or 36.78% from P18.76 billion in 2015 due to higher net trading and securities and foreign exchange gains by P6.43 billion or 301.31%, fee-based income by P0.54 billion or 5.46%, income from trust operations by P0.11 billion or 9.45% and miscellaneous income by P0.68 billion or 35.28%. On the other hand, for the year 2016, the Group reported a lower profit from disposal of foreclosed properties of P0.73 billion compared with P1.29 billion in 2015.

Total operating expenses increased by  $\cancel{P}9.67$  billion or 22.87% from  $\cancel{P}42.27$  billion in 2015 to  $\cancel{P}51.94$  billion in 2016 with higher provision for credit and impairment losses by  $\cancel{P}5.28$  billion or 256.58% (primarily from the Bank, PSBank and MCC), compensation and fringe benefits by  $\cancel{P}2.36$  billion or 14.74%, depreciation and amortization by  $\cancel{P}0.41$  billion or 14.28%, occupancy and equipment-related expenses by  $\cancel{P}0.23$  billion or 8.76% and miscellaneous expenses by  $\cancel{P}1.46$  billion or 11.94% net of the decline in taxes and licenses by  $\cancel{P}0.16$  billion or 2.61%. Provision for income tax was higher by  $\cancel{P}1.39$  billion from  $\cancel{P}5.24$  billion to  $\cancel{P}6.62$  billion on account of higher provision for corporate income tax.

Share in net income of associates and a joint venture decreased by P0.15 billion or 36.19% due to lower net income of certain associates while income attributable to non-controlling interest went up by P0.21 billion or 10.51% with noted improvement on the results of operations of certain majority-owned subsidiaries.

Total comprehensive income went down by  $\mathbb{P}4.26$  billion from  $\mathbb{P}17.42$  billion in 2015 to  $\mathbb{P}13.16$  billion in 2016. The variance was attributed to the lower net income of the Group and the  $\mathbb{P}3.93$  billion decrease in other comprehensive income particularly on the movement in net unrealized loss on AFS investments. Total comprehensive income attributable to equity holders of the Bank went down to  $\mathbb{P}12.43$  billion from  $\mathbb{P}15.50$  billion in 2015.

Market share price was at P72.60 from P80.50 as of December 31, 2015 with a market capitalization of P230.88 billion as at December 31, 2016.

## Key Variable and Other Qualitative and Quantitative Factors

## Plans for 2018

Metrobank's medium term plan remains focused on sustaining and increasing market relevance through continuous improvement in customer experience, operational efficiency and people development.

The Bank is currently working on its Customer Experience (CEx) strategy, having empowered a Service Excellence Group that is governed by a committee to pursue investments and enhancements in customer touchpoints (face-to-face, branches and e-channels, documents), and more importantly, define customer satisfaction standards and spearhead customer complaints resolution.

The creation of a premium CEx proposition is backed by an ongoing service culture transformation program that is based primarily on external customer expectations.

In this light, Process and IT capabilities - particularly its digital platform - and people resources are being prepared to ensure the delivery of the envisioned CEx promise. Investments in analytics, automation, product and channel development, and skill and mindset programs have been made to allow people and technology to work together.

## **Capital position**

The Bank will continue to actively improve on the Group's strong capital position. The Bank has benefited from a series of capital markets transactions to raise Tier 1 and Tier 2 capital. The Bank also concluded a series of measures to prepare for Basel III implementation.

In 2006, the Bank issued US\$125.0 million Hybrid Tier 1 capital security in February and 173,618,400 common shares at P38.00 per common share in October. In May 2010, the Bank raised an additional  $\Huge{P}5.0$  billion in capital through a private placement of common shares. In January 2011, the Bank raised approximately US\$220.0 million through a rights offer for 200 million common shares at the offer price of  $\Huge{P}50.00$  per rights share. In August 2013, the Bank increased its capital stock from  $\Huge{P}50$  billion to  $\Huge{P}100$  billion and on September 16, 2013, it issued a stock dividend equivalent to 633,415,805 common shares (with a par value of  $\Huge{P}20$ ) that was applied as payment of the required subscription to the increase in capital stock, which further improved the Bank's capital position. In April 2015, the Bank raised approximately  $\Huge{P}32.0$  billion through a rights offer for 435,371,720 common shares with par value of  $\vcenter{P}20.00$  priced at  $\Huge{P}73.50$  per share. The newly issued shares were listed on the PSE on April 7, 2015.

The Bank also issued Tier 2 instruments to boost its capital adequacy ratio. The Bank issued Basel II compliant Tier 2 subordinated notes in October 2007 for P8.5 billion with a coupon of 7.0%; in October 2008 for P5.5 billion with a coupon of 7.75%; and in May 2009 for P4.5 billion with a coupon of 7.5%. With the advent of Basel III, the Bank subsequently redeemed these previously issued subordinated debt issuances as they would not have been considered as capital beginning January 1, 2014. The Bank exercised the call option on its P8.5 billion 7.0%; P5.5 billion 7.75% and P4.5 billion 7.5% Lower Tier 2 Notes on October 22, 2012, October 4, 2013 and May 6, 2014, respectively. The early redemptions of these instruments were in accordance with the terms and conditions of the notes when they were originally issued. By redeeming the notes, the Bank avoided a step-up in the interest rate and the capital decay from the instruments. In 2014, the Bank raised a total of P22.5 billion in subordinated debt wherein P16.0 billion was issued on March 27, 2014 at a coupon rate of 5.375% and P6.5 billion on August 8, 2014 at 5.25%. The terms of the notes contain a loss absorption feature, allowing them to be recognized as bank capital in accordance with Basel III standards. The transactions were done in part to replace the Basel II Tier 2 notes which were redeemed on their call option dates.

Basel III penalizes banks for their holdings in non-allied undertakings. As such, during the period 2012-2016, the Group has actively sought to divest itself of such undertakings and strengthen its standing under Basel III. These transactions included the sale of the Bank's ownership in TMPC in tranches between 2012 and 2013 as well as the sale of FMIC's holdings in GBPC in tranches between 2013 and 2016 and FMIC's holdings in Charter Ping An Insurance Corporation in 2014. In 2014, the Bank and PSBank also disposed of its holdings in TFSPC. Altogether, these sales further improved the Bank's CAR position under Basel III. The Group continues to review its holdings in non-allied undertakings and may consider selling additional stakes as necessary.

## **2017 Economic Performance**

The Philippine economy capped 2017 with another solid finish of 6.7% from 6.9% in 2016. For 2017, the Philippines is still the fastest economy in the ASEAN region and is just behind China, which posted a full-year growth of 6.9%. The still strong expansion for the year could be mainly attributed to recovery of the Exports sector, sustained Government expenditures, vibrant Industry sector, and rebound of the Agri sector.

The BSP kept policy rates steady as inflation throughout the year as inflation remained manageable to average at 3.2%. Domestic consumer prices slowly inched up amid base effects and volatile global crude oil prices. Global oil prices jumped amid the agreements by oil producers to reduce output and the improving outlook for some of the major advanced economies. Broad-based economic recovery is expected to underpin higher global commodity prices amid the strengthening demand and tightening supply.

Interest rates are on a slow rise amid the upside pressure on inflation and anticipation for subsequent US Fed rate hikes. The US Federal Reserve raised the federal funds rate three times in 2017 on the back of an improving economy and labor market.

The PSEi also capped the year on a high note, gaining a total of 25.1% for the year, on investor optimism over the government's infra spending, tax reform package, and the generally favorable global financial market. The local stock exchange came in at 8,558.42, its best finish for the year, during the last trading session of 2017.

The Philippine peso see-sawed between the levels of P49 to P52 from January until mid-November, but ended the year just slightly lower than the start of the year close. The surprise end of the year close of P49.93 was a strong finish for

Economic momentum is largely holding up in the world's largest economies, the effects of which are reverberating across the globe. The global economy is benefiting from a combination of loose financial conditions, more supportive fiscal policies in some key countries following years of harsh fiscal consolidation, low inflation and strong global trade.

The growth in 2017 shows that the Philippine economy is on a solid footing and could likely be poised to achieve even faster expansion in 2018. Growth is expected to be supported by a pickup in household spending, sustained growth in government spending, robust Industry and Services sectors, and continued strong expansion of the export sector. Expected revenues from the government's Tax Reform for Acceleration and Inclusion (TRAIN) law would ensure that the government has enough spending power for the Build Build Build program and could likely translate to sustained higher GDP growth in the coming years. However, risks to the domestic economy remain amid the effects of the still diverse global economic growth and impact of financial market volatilities.

## **Liquidity**

To ensure that funds are more than adequate to meet its obligations, the Bank proactively monitors its liquidity position daily. Based on this system of monitoring, the Bank does not anticipate having any cash flow or liquidity problem within the next twelve months. As of December 31, 2017, the contractual maturity profile shows that the Bank has at its disposal about \$866.03 billion of cash inflows in the next twelve (12) months from its portfolio of cash, placements with banks, debt securities and receivable from customers. This will cover 67.41% of the \$1.29 trillion total deposits that may mature during the same period. These cash inflows exclude AFS investments with maturities beyond one (1) year but may easily be liquidated in an active secondary market. Inclusive of these securities, the total current assets will cover 87.34% of the total deposits that may mature within one (1) year. On the other hand, historical balances of deposits showed that no substantial portion has been withdrawn in one year.

## **Events That Will Trigger Material Direct or Contingent Financial Obligation**

In the normal course of the Group's operations, there are various outstanding commitments and contingent liabilities which are not reflected in the accompanying financial statements. No material losses are anticipated as a result of these transactions.

On October 17, 2011, a consortium of eight banks including the Bank filed a Petition for Certiorari, Prohibition and/or Mandamus (with Urgent Application for a Temporary Restraining Order (TRO) and/or Writ of preliminary Injunction) with the Supreme Court (SC) against respondents the ROP, Bureau of Internal Revenue (BIR) and its Commissioner, the Department of Finance and its Secretary and the BTr and the National Treasurer, asking the Court to annul BIR Ruling No. 370-2011 which imposes a 20-percent FWT on the 10-year Zero-Coupon Government Bonds (also known as the PEACe bonds) that matured on October 18, 2011 and command the respondents to pay the full amount of the face value of the PEACe Bonds. On October 18, 2011, the SC issued the TRO enjoining the implementation of the said BIR ruling on the condition that the 20-percent FWT be withheld by the petitioner banks and placed in escrow pending resolution of the Petition. The respondents have not complied with the said TRO, i.e., they have not credited the banks' escrow accounts with the amount corresponding to the questioned 20-percent FWT. On January 13, 2015, the Court promulgated a Decision granting the petition wherein BIR Ruling No. 370-2011 was nullified, and the respondent BTr was ordered to immediately release and pay to the bondholders the amount corresponding to the 20-percent FWT withheld on October 18, 2011. On March 13, 2015, respondents filed a Motion for Reconsideration and Clarification of the Court's Decision. On August 16, 2016, the Court issued a Resolution denying the respondents' Motion for Reconsideration and Clarification, and ordered the respondent BTr to immediately release and pay the bondholders for the 20-percent FWT on the PEACe Bonds, with legal interest of 6.00% per annum from October 19, 2011 until full payment. On October 19, 2016, the respondents' filed a Motion for Leave (i) to File Motion for Partial Reconsideration and (ii) to Admit Motion for Partial Reconsideration of the said Resolution. On November 22, 2016, the Court issued a Resolution denying the said Motion, considering that a second motion for reconsideration is a prohibited pleading under the Rules of Civil Procedure. The Resolution also stated that no further pleadings or motions will be entertained. The case was settled on April 11, 2017 by way of issuance of RTB.

Upon its own discovery, the Bank immediately caused the arrest of its Corporate Service Management Division Head, Ma. Victoria S. Lopez on July 17, 2017 for qualified theft through falsification of commercial documents. Both the Motion to Fix Bail and Motion for Reconsideration were denied and the case is now pending trial with the Regional Trial Court (RTC) of Makati City. She is currently incarcerated at the Makati City Jail. On July 24, 2017, another criminal complaint for qualified theft through falsification of commercial documents and violation of Section 55 of the General Banking Law (GBL) was filed against her and her cohorts for the abstraction of ₱900.0 million before The Office of the City Prosecutor of Makati City and is pending resolution. On the civil case, RTC Makati City granted the preliminary writ of attachment in the civil case against her, her family, cohorts and corporations, for the collection of the said sum of money, interests and penalties, damages and other costs. This case is scheduled for judicial dispute resolution. On December 5, 2017, a third criminal case for the qualified theft through falsification of commercial documents and violation of Section 55 of GBL was filed against her, her cohorts and family members relative to the abstraction of  $\mathbb{P}850.0$  million. This case is undergoing preliminary investigation. In addition, foreign proceedings are ongoing on the cases which were filed in the USA to preserve and recover their identified properties; and in Singapore to preserve and recover funds in identified claims of  $\mathbb{P}1.75$  billion with full provisioning. Relative to this incident, the MB approved the imposition of certain sanctions to the Bank and added that the MB took into consideration the strong financial condition and immediate corrective actions and re-affirms the safety and soundness of the Bank given the medium to long-term initiatives that improve governance, controls and compliance. The Bank does not expect this isolated incident to have long term material impact on its financial statements. Further, the Bank is reinforcing its commitment to the highest standards of integrity and upholds the protection of its customers as its main priority.

Several suits and claims relating to the Group's operations and labor-related cases remain unsettled. In the opinion of management, these suits and claims, if decided adversely, will not involve sums having a material effect on the Group's financial statements.

## **Material Off-Balance Sheet Transactions, Arrangements or Obligations**

The following is a summary of contingencies and commitments of the Group at their peso-equivalent contractual amounts arising from off-balance sheet items as of December 31, 2017 and 2016 (in millions):

	2017	2016
Trust Banking Group accounts	₽450,492	₽427,741
Credit card lines	160,057	132,901
Unused commercial letters of credit	44,759	46,678
Bank guaranty with indemnity agreement	13,555	12,045
Credit line certificate with bank commission	6,351	5,322
Outstanding shipside bonds/airway bills	5,248	4,712
Inward bills for collection	2,824	930
Undrawn commitments – facilities to lend	1,965	20,521
Outward bills for collection	682	622
Late deposits/payments received	472	2,292
Confirmed export letters of credits	246	109
Outstanding guarantees	92	117
Others	6,076	12,137
	₽692,819	₽666,127

#### Other Relationships of the Registrant with Unconsolidated Entities or Other Persons

The Group has ownership in the following significant unconsolidated entities as of December 31, 2017:

	Effective <u>% of Ownership</u>
Sumisho Motor Financing Corporation*	24.80% **
Northpine Land, Inc.	20.00%
SMBC Metro Investment Corporation	30.00%
Taal Land, Inc.	35.00%
Cathay International Resources Corporation	32.74%
Philippine AXA Life Insurance Corporation	27.96%
Lepanto Consolidated Mining Company	14.22%

\* Represents investments in a joint venture of the Group.

\*\* Represents new effective ownership interest of the Bank through PSBank

## **Material Commitments for Capital Expenditures**

For the year 2018, the Bank estimates to incur capital expenditures of about P3.0 to P5.0 billion, of which 60% is estimated to be incurred for information technology.

## **Significant Elements from Continuing Operations**

## **Standards Issued But Not Yet Effective**

Standards issued but not yet effective up to date of issuance of the Group's financial statements are listed in Note 2 of the audited financial statements of the Group as presented in Exhibit 3. The listing consists of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt these standards when they become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on its financial statements. The Group will assess impact of these amendments on its financial position or performance when they become effective.

# **Information on Independent Accountant**

SGV has been the external auditors of the registrant since 1962. In compliance with the amended SRC Rule 68 (3) (b) (ix), the signing partners are rotated after every five years reckoned from the year 2002. The following SGV Partners have reviewed/audited the financial statements of the registrant and signed the reports of the independent auditors for the years ended as indicated below:

SGV Partner	Years Ended December 31
Ms. Janeth T. Nuñez-Javier	2017 and 2016
	2016 and 2015
	2015 and 2014
	2014 and 2013
Mr. Aris C. Malantic	2013 and 2012
	2012 and 2011
	2011 and 2010
	2010 and 2009
	2009 and 2008
Ms. Vicky B. Lee-Salas	2008 and 2007
	2007 and 2006

- 2. The Bank intends to retain SGV as its external auditors for the year 2018. The external auditors are appointed annually by the registrant's Board of Directors in its organizational meeting held immediately after the Annual Stockholders' Meeting.
- 3. The aggregate fees billed and paid for each of the last two fiscal years for professional services rendered by the registrant's external auditors are summarized below:

Nature of Services Rendered		Aggregate Fees (in millions)	
		2017	2016
Audit and Audit-Related Fees	Annual audit of the Consolidated, Parent Company and FCDU Financial Statements in connection with statutory and regulatory filings, including the Combined Financial Statements of Trust and Managed Funds Operated by the Trust Banking Group with Supplementary Combining Information; limited review of financial statements and offering circulars based on agreed-upon procedures and issuance of comfort letters relative to the offering of LTNCD	₽14.56	₽11.63
Tax Fees	None	-	-
All Other Fees	Seminars and others	9.28	12.13
Total Fees		₽23.84	₽23.76

## Audit Committee's Approval Policies and Procedures for Above Services

The Institutional Accounting Division of the Bank's Controllership Group, upon consultation with the Controller, the Financial and Control Sector Head and the President, reviews the continuing eligibility of the Bank's external auditors and/or other probable candidates, considering certain criteria.

Upon selection by the Controller, the Financial and Control Sector Head and the President, the recommendation for hiring of the preferred external auditors shall be presented by the Controller to the Audit Committee, which shall then evaluate and endorse the appointment of the external auditors to the Board of Directors for approval.

On March 14, 2018, the Board of Directors approved the endorsement of the Audit Committee re-appointing SGV & Co. as the external auditors for 2018. This item is included for ratification by the stockholders during the Annual Stockholders' Meeting on April 25, 2018.

## Appointment of Members and Composition of the Audit Committee

The members of the Audit Committee are appointed annually by the Board of Directors of Metrobank. It shall be composed of at least three (3) qualified non-executive directors, and majority of whom shall be independent directors, including the Chairman, who is not the chairman of the board or any other committees. All of the members of the Audit Committee must have relevant background knowledge, skills and/or experience in the areas of accounting, auditing and finance commensurate with the size, complexity of operations and risk profile of the Bank. Metrobank's Audit Committee is composed of the following:

Names of Members	<b>Designation - Audit Committee</b>	<b>Designation - Registrant</b>
Robin A. King	Chairman	Independent Director
Francisco F. Del Rosario, Jr.	Member	Independent Director
Edgar O. Chua	Member	Independent Director
Cornelio C. Gison	Adviser	Board Adviser

As provided in its amended charter, one of the duties and responsibilities of the Audit Committee is to exercise effective oversight of external audit functions. With respect to the registrant's independent external auditors, the Audit Committee is responsible to:

- Recommend the appointment, re-appointment and termination of the independent external auditors based on fair and transparent criteria, which should be approved by the Board and ratified by the shareholders. If the external auditors resigns or communicates an intention to resign, the Audit Committee should follow up the reasons/explanations giving rise to such resignation, and should consider whether it needs to take any action in response to those reasons. For removal of the external auditors, the reasons for removal or change should be disclosed to the regulators and the public through the company website and required disclosures;
- 2. Discuss and agree to the terms of the engagement letter issued by the external auditors prior to the approval of the engagement, obtain an understanding of the nature, scope and audit approach, set compensation of the external auditor in relation to the scope of its duties upon recommendation of Controller, and ensure coordination where more than one audit firm is involved in the activity to secure proper coverage and minimize duplication of efforts;
- 3. Review management representation letters before these are transmitted to the external auditors to ensure that items in the letter are complete and accurate;
- 4. Review the disposition of the recommendations in the external auditors' management letter;
- 5. Review independent external auditors' report on the results of the audit of the annual financial statements before these are submitted to the Board of Directors for approval, focusing particularly on any change/s in accounting policies and procedures, major estimates, assumptions and judgmental areas, unusual or complex transactions, significant adjustments, material errors and fraud, going concern assumption, compliance with accounting standards, and compliance with tax, legal and regulatory requirements;
- 6. Understand and duly assess the external auditors' opinion regarding the capability of the management and the adequacy of accounting/information systems to comply with the financial and prudential reporting responsibilities;
- 7. Evaluate and determine non-audit work by external auditors and keep under review the non-audit fees paid to the external auditor both in relation to their significance to the total annual income of the external auditor and in relation to the Bank's total expenditure on consultancy and disallow any non-audit work that will conflict with or pose a threat to the independence of the external auditors. The non-audit work, if allowed, should be disclosed in the Annual Report and Annual Corporate Governance Report;
- 8. Review and monitor the overall suitability and effectiveness and conduct regular performance appraisal of external auditors. These involve assessing and monitoring the integrity, independence and objectivity of external auditors, and the effectiveness of the audit process, taking into consideration relevant Philippine professional and regulatory requirements;
- 9. Ensure that the external auditors shall have free and full access to all the Bank's records, properties and personnel relevant to the audit activity, and that audit be given latitude in determining the scope of auditing examinations, performing work, and communicating results and shall be free from interference by outside parties in the performance of work;
- 10. Assess the extent of cooperation provided by the management during the conduct of the external audit;
- 11. Meet with external auditors every semester or as the need arises; and
- 12. Recommend necessary enhancements in the audit processes.

SGV & Co. has been the external auditors of the Bank since 1962 with engagement partner being changed every five (5) years effective 2002 in accordance with SEC and BSP regulations. There have been no disagreements with the Bank's independent accountants on any matter of accounting principles or practices, financial statement disclosures, or auditing scope or procedure.

# Material Subsequent Events

- 1. The purchase of 200 million MCC shares by the Bank representing 20% ownership was completed on January 8, 2018 as discussed in Note 11 of the audited financial statements of the Group as presented in Exhibit 3.
- 2. On January 17, 2018, the BOD of the Bank approved the SRO by way of issuance of up to a maximum of 819,827,214 common shares which is equivalent to the remaining unissued portion of the authorized capital stock for the purpose of raising additional capital of up to ₱60.0 billion. This was noted by the BSP with the issuance of a letter of no objection to the Rights Issue on January 29, 2018. The SRO issuance shall be further subject to other regulatory approvals as well as market and other conditions.
- 3. On January 18, 2018, the BOD of PSBank declared a 7.50% regular cash dividend for the fourth quarter of 2017 amounting to ₱180.2 million or ₱0.75 per share, payable not later than February 19, 2018 to all common stockholders as of record date of February 2, 2018.

# **Others**

As of December 31, 2017, the Group has no significant matters to report on the following:

- 1. Known trends, events or uncertainties that would have material impact on liquidity and on the sales or revenues.
- 2. Explanatory comments about the seasonality or cyclicality of operations.
- 3. Issuances, repurchases and repayments of debt and equity securities except for the issuance of LTNCD amounting to ₱3.8 billion for the Bank and ₱3.4 billion for PSBank as discussed in Note 16, and maturity of bonds payable with total face value of ₱9.0 billion as discussed in Note 19 of the audited financial statements of the Group as presented in Exhibit 3.
- 4. Unusual items as to nature, size or incidents affecting assets, liabilities, equity, net income or cash flows except for the payments of cash dividends and semi-annual coupons on the hybrid capital securities by the Bank as discussed in Note 23 of the audited financial statements of the Group as presented in Exhibit 3; and
- 5. Effect of changes in the composition of the Group during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations (except as discussed in Notes 2 and 11 of the audited financial statements of the Group as presented in Exhibit 3).

# SEC FORM 17-A (ANNUAL REPORT)

A copy of SEC Form 17-A (2017 Annual Report) will be provided free of charge upon written request addressed to:

ATTY. LAARNI D. BERNABE Assistant Corporate Secretary Metropolitan Bank & Trust Company 11/F Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila, Philippines

## PART IV - SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct.

This report is signed in the City of Makati on March 22, 2018.

#### METROPOLITAN BANK & TRUST COMPANY Registrant

By:

LAARNI D. BERNABE Assistant Corporate Secretary

# **CERTIFICATION OF INDEPENDENT DIRECTORS**

I, **JESLI A. LAPUS**, Filipino, of legal age and a resident of #3 Galaxy St., Bel-Air Village, Makati City, after having been sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of Metropolitan Bank & Trust Company and have been its independent director since <u>Aug. 18, 2010</u>.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
STI Education Systems Holdings, Inc.	Director	September 25, 2013 – Present
STI Education Services Group Inc.	Chairman	March 21, 2013 – Present
RFC & Company	Advisor	2013 - Present
Asian Institute of Management	Chairman – Center for Tourism	September 2012 - Present
Philippine Life Financial Assurance Corporation	Independent Director	June 1, 2012 – Present
LBP Service Corporation	Chairman	May 16, 2012 - Present
PhilPlans First, Inc.	Member, Investment Committee	2011 - Present
Information & Communications Technology Academy Inc.	Member-BOG	November 1, 2010 - Present
Optimus Management Services, Inc.	Chairman	July 1, 2010 - Present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Metropolitan Bank & Trust Company, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of <u>(covered company</u> <u>and its subsidiaries and affiliates)</u> other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship
Not Applicable		

 Except as disclosed in Annex A hereof, I am not the subject of any pending criminal or administrative investigation or proceeding.

Offense Charged/ Investigated	Tribunal or Agency Involved	Status
See Annex A		

- 6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (<u>head of agency/department</u>) to be an independent director in Metropolitan Bank & Trust Company, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules. Not Applicable
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and Other SEC issuances.
- 8. I shall inform the corporate secretary of Metropolitan Bank & Trust Company of any changes in the abovementioned information within five (5) days from its occurrence.

Done, this \_\_\_\_\_ day of AR 2 1 20018, at Makati City.

REPUBLIC OF THE PHILIPPINES) CITY OF MAKATI )S.S.

Doc. No.: 164 Page No.: 34 Book No.: 2 Series of 2018.

ERUTH S. MONFERO ATTY. DEAL

Notary Public – City of Makati Appointment No. M-449 until December 31, 2018 7/F Metrobank Plaza, Sen. Gil Puyat Ave., Makati City Role of Attorney's No. 58352 PTR No. MKT 6621413/01/10/18/Makati City TBP OR No. 024903/01-09-18/Quezon City MCLE Compliance No. V-0024260/10-28-16 For Paragraph 4:

Case Title Parties Involved	IN RE: Administrative case against Patricia May De Leon, manager of Metrobank Head Office Branch and Atty. Benjamin B. Fernando Jr., Legal Officer of Metrobank Law Division
Case Number Where Case is Pending	Administrative Case No. 2017-082 (OSI Admin. Case No. 2015-028)
	Bangko Sentral Ng Pilipinas Office of the Geneal Counsel and Legal Services Supervised Banks Complaints Evaluation Group Manila
Date Filed	February 22, 2016
Amount Involved (if applicable)	N.A.
Nature of the Case:	Administrative For: Violation of Sec. 56, Gen. Banking Act; Sec 37 of the New Central Bank Act
	<ol> <li>Complainant alleges that Metrobank conducted business in an unsafe and unsound manner when it allowed withdrawals from the deposit account of FS&amp;L, a partnership of which Plaintiff was one of the partners.</li> </ol>
	2. Plaintiff claimed in April 1995 that Metrobank honored a partnership resolution that was allegedly passed contrary to the Articles of Partnership.
	3. At the same time, Plaintiff filed an intra-partnership dispute with the Securities and Exchange Commission impleading the other members of the partnership but not Metrobank.
	4. In May 2015, or 20 years after Plaintiff first questioned the withdrawals, the SEC resolved the case and decided in favor of the Plaintiff.
	5. Plaintiff is using the SEC decision as basis for the administrative case that he filed before the BSP-Office of Special Investigation.
Status	On January 15, 2018, the Bank filed its Preliminary Conference Brief.
	During the hearing on March 7, 2018, the Court directed both parties to file their respective Judicial Affidavits on April 20, 2018, and trial was set on April 25, 2018 at 2:00 PM.

# **CERTIFICATION OF INDEPENDENT DIRECTORS**

I, **ROBIN A. KING**, Filipino, of legal age and a resident of 7752 Sherwood St., Marcelo Village, Paranaque City, after having been sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of Metropolitan Bank & Trust Company and have been its independent director since <u>Apr. 15, 2011</u>.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
Makati Sports Club	Director	June 2017 - Present
Asiapro Foundation	Trustee	2016 - Present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Metropolitan Bank & Trust Company, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of <u>(covered company</u> <u>and its subsidiaries and affiliates)</u> other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Company	Nature of Relationship
	Company

5. Except as disclosed in Annex A hereof, I am not the subject of any pending criminal or administrative investigation or proceeding.

Offense Charged/ Investigated	Tribunal or Agency Involved	Status
See Annex A		

- (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (<u>head of agency/department</u>) to be an independent director in Metropolitan Bank & Trust Company, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and Other SEC issuances.
- 8. I shall inform the corporate secretary of Metropolitan Bank & Trust Company of any changes in the abovementioned information within five (5) days from its occurrence.

Done, this \_\_\_\_\_ day of \_\_\_\_\_ 2018, at Makati City.

# REPUBLIC OF THE PHILIPPINES) CITY OF MAKATI )S.S.

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ at \_\_\_\_\_ affiant personally appeared before me and exhibited to me his Tax Identification No. 902-405-302.

Doc. No.: 41c Page No.: 55 Book No.: 1 Series of 2018.

CYNTHIA G. RUIZ Notary Public for Makati City Appointment No. M-188 until December 31, 2018 7/F Metrobank Plaza, Sen. Gil Puyat Ave., Makati City PTR# MKT 6621398 / 01-10-18 / Makati City IBP# 024896 / 01-09-18 / Makati City Roll# 37155 MCLE Compliance# V-0007111 / 04-01-15 For Paragraph 4:

Case Title Parties Involved	IN RE: Administrative case against Patricia May De Leon, manager of Metrobank Head Office Branch and Atty. Benjamin B. Fernando Jr., Legal Officer of Metrobank Law Division
Case Number Where Case is Pending	Administrative Case No. 2017-082 (OSI Admin. Case No. 2015-028)
	Bangko Sentral Ng Pilipinas Office of the Geneal Counsel and Legal Services Supervised Banks Complaints Evaluation Group Manila
Date Filed	February 22, 2016
Amount Involved (if applicable)	N.A.
Nature of the Case:	AdministrativeFor: Violation of Sec. 56, Gen. Banking Act; Sec 37 of theNew Central Bank Act1. Complainant alleges that Metrobank conducted
	business in an unsafe and unsound manner when it allowed withdrawals from the deposit account of FS&L, a partnership of which Plaintiff was one of the partners.
	2. Plaintiff claimed in April 1995 that Metrobank honored a partnership resolution that was allegedly passed contrary to the Articles of Partnership.
	3. At the same time, Plaintiff filed an intra-partnership dispute with the Securities and Exchange Commission impleading the other members of the partnership but not Metrobank.
	4. In May 2015, or 20 years after Plaintiff first questioned the withdrawals, the SEC resolved the case and decided in favor of the Plaintiff.
	5. Plaintiff is using the SEC decision as basis for the administrative case that he filed before the BSP-Office of Special Investigation.
Status	On January 15, 2018, the Bank filed its Preliminary Conference Brief.
	During the hearing on March 7, 2018, the Court directed both parties to file their respective Judicial Affidavits on April 20, 2018, and trial was set on April 25, 2018 at 2:00 PM.

# **CERTIFICATION OF INDEPENDENT DIRECTORS**

I, **REX C. DRILON II,** Filipino, of legal age and a resident of 11 First Street, St. Ignatius, Quezon City, after having been sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of Metropolitan Bank & Trust Company and have been its independent director since <u>Aug.29, 2012</u>.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
Keyland Corporation	Chairman	September 2011 - Present
YLD Holdings, Inc.	Chairman	2012 - Present
Center for Excellence in Governance	Vice Chairman	2016 - Present
Institute of Corporate Directors	Vice Chairman	January 2013 - Present
Institute for Solidarity in Asia	Trustee	January 2013 - Present
Center for School Governance	Trustee	2016 - Present
Center for Family Advancement	Board Adviser	2016 - Present
Iloilo Economic Development Foundation	Board Adviser	2015 - Present
Management Association of the Philippines	Member	1994 - Present
Shareholders Association of the Philippines	Member	2010 - Present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Metropolitan Bank & Trust Company, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of <u>(covered company</u> <u>and its subsidiaries and affiliates</u>) other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship
Not Applicable.		

 Except as disclosed in Annex A hereof, I am not the subject of any pending criminal or administrative investigation or proceeding.

Offense Charged/ Investigated	Tribunal or Agency Involved	Status
See Annex A		

- (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of agency/department) to be an independent director in Metropolitan Bank & Trust Company, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules. Not applicable.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and Other SEC issuances.
- 8. I shall inform the corporate secretary of Metropolitan Bank & Trust Company of any changes in the abovementioned information within five (5) days from its occurrence.

Done, this \_\_\_\_\_ day of MAR 2 1 2018, at Makati City.

REPUBLIC OF THE PHILIPPINES) CITY OF MAKATI )S.S.

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ at \_\_\_\_ day of \_\_\_\_\_\_ at \_\_\_\_\_ day of \_\_\_\_\_\_\_ at \_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ at \_\_\_\_\_ day of \_\_\_\_\_\_\_ at \_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ at \_\_\_\_\_ day of \_\_\_\_\_\_\_ at \_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ at \_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_\_day of \_\_\_\_\_\_day of \_\_\_\_\_day of \_\_\_\_\_\_day of \_\_\_\_\_day of \_\_\_\_day of \_\_\_\_\_day of \_\_\_\_d

Doc. No.: 163 Page No.: 34 Book No.: 2 Series of 2018.

ATTY. DEANE RUTH S. MONFERO

ATTY. DEANE RUTH S. MONFERO Notary Public – City of Makati Appointment No. M-449 until December 31, 2018 7/F Metrobank Plaza, Sen. Gil Puyat Ave., Makati City Role of Attorney's No. 58352 PTR No. MKT 6621413/01/10/18/Makati City TBP OR No. 024903/01-09-18/Quezon City MCLE Compliance No. V-0024260/10-28-16 For Paragraph 4:

Case Title Parties Involved	IN RE: Administrative case against Patricia May De Leon, manager of Metrobank Head Office Branch and Atty. Benjamin B. Fernando Jr., Legal Officer of Metrobank Law Division
Case Number Where Case is Pending	Administrative Case No. 2017-082 (OSI Admin. Case No. 2015-028)
	Bangko Sentral Ng Pilipinas Office of the Geneal Counsel and Legal Services Supervised Banks Complaints Evaluation Group Manila
Date Filed	February 22, 2016
Amount Involved (if applicable)	N.A.
Nature of the Case:	<ul> <li>Administrative For: Violation of Sec. 56, Gen. Banking Act; Sec 37 of the New Central Bank Act <ol> <li>Complainant alleges that Metrobank conducted business in an unsafe and unsound manner when it allowed withdrawals from the deposit account of FS&amp;L, a partnership of which Plaintiff was one of the partners. </li> </ol></li></ul>
	<ol> <li>Plaintiff claimed in April 1995 that Metrobank honored a partnership resolution that was allegedly passed contrary to the Articles of Partnership.</li> <li>At the same time, Plaintiff filed an intra-partnership dispute with the Securities and Exchange Commission impleading the other members of the partnership but not Metrobank.</li> </ol>
	<ul> <li>4. In May 2015, or 20 years after Plaintiff first questioned the withdrawals, the SEC resolved the case and decided in favor of the Plaintiff.</li> <li>5. Plaintiff is using the SEC decision as basis for the administrative case that he filed before the BSP-Office of Special Investigation.</li> </ul>
Status	On January 15, 2018, the Bank filed its Preliminary Conference Brief. During the hearing on March 7, 2018, the Court directed both parties to file their respective Judicial Affidavits on April 20, 2018, and trial was set on April 25, 2018 at 2:00 PM.

# **CERTIFICATION OF INDEPENDENT DIRECTORS**

I, **FRANCISCO F. DEL ROSARIO**, **JR.**, Filipino, of legal age and a resident of 22 Mckinley Hills Drive, Mckinley Hills Subdivision, Fort Bonifacio, Taguig, after having been sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of Metropolitan Bank & Trust Company and have been its independent director since <u>Apr. 15, 2013</u>.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service		
PWC Isla Lipana	Senior Executive Director	2017 - Present		
Institute for Solidarity in Asia	Chairman	2017 - Present		
Omnipay Inc.	Director	2014 - Present		
DMCI Homes, Inc.	Director	2011 - Present		
ABS-CBN Foundation	Trustee	2007 - Present		

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Metropolitan Bank & Trust Company, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of <u>(covered company</u> <u>and its subsidiaries and affiliates)</u> other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship
Not Applicable		

5. Except as disclosed in Annex A hereof, I am not the subject of any pending criminal or administrative investigation or proceeding.

Offense Charged/ Investigated	Tribunal or Agency Involved	Status
See Annex A		

- (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of agency/department) to be an independent director in Metropolitan Bank & Trust Company, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules. Not Applicable
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and Other SEC issuances.
- 8. I shall inform the corporate secretary of Metropolitan Bank & Trust Company of any changes in the abovementioned information within five (5) days from its occurrence.

Done, this \_\_\_\_\_ day of \_\_\_\_\_ 2018, at Makati City.

FRANCISCO F. DEL ROSARIO, JR. Affiant

REPUBLIC OF THE PHILIPPINES) CITY OF MAKATI )S.S.

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ at \_\_\_\_\_ at \_\_\_\_\_\_ day of \_\_\_\_\_\_\_ affiant personally appeared before me and exhibited to me his Tax Identification No. 119-180-704.

Doc. No.: 166 Page No.: 3-5 Book No.: 2 Series of 2018.

ATTY. DEANE HUTH 5. MONFERO Notary Public – City of Makati Appointment No. M-449 until December 31, 2018 7/F Metrobank Plaza, Sen. Gil Puyat Ave., Makati City Role of Attorney's No. 58352 PTR No. MKT 6621413/01/10/18/Makati City IBP OR No. 024903/01-09-18/Quezon City MCLE Compliance No. V-0024260/10-28-16 For Paragraph 4:

Case Title Parties Involved	IN RE: Administrative case against Patricia May De Leon, manager of Metrobank Head Office Branch and Atty. Benjamin B. Fernando Jr., Legal Officer of Metrobank Law Division
Case Number Where Case is Pending	Administrative Case No. 2017-082 (OSI Admin. Case No. 2015-028)
	Bangko Sentral Ng Pilipinas Office of the Geneal Counsel and Legal Services Supervised Banks Complaints Evaluation Group Manila
Date Filed	February 22, 2016
Amount Involved (if applicable)	N.A.
Nature of the Case:	Administrative For: Violation of Sec. 56, Gen. Banking Act; Sec 37 of the New Central Bank Act
	1. Complainant alleges that Metrobank conducted business in an unsafe and unsound manner when it allowed withdrawals from the deposit account of FS&L, a partnership of which Plaintiff was one of the partners.
	2. Plaintiff claimed in April 1995 that Metrobank honored a partnership resolution that was allegedly passed contrary to the Articles of Partnership.
	3. At the same time, Plaintiff filed an intra-partnership dispute with the Securities and Exchange Commission impleading the other members of the partnership but not Metrobank.
	4. In May 2015, or 20 years after Plaintiff first questioned the withdrawals, the SEC resolved the case and decided in favor of the Plaintiff.
	5. Plaintiff is using the SEC decision as basis for the administrative case that he filed before the BSP-Office of Special Investigation.
Status	On January 15, 2018, the Bank filed its Preliminary Conference Brief.
	During the hearing on March 7, 2018, the Court directed both parties to file their respective Judicial Affidavits on April 20, 2018, and trial was set on April 25, 2018 at 2:00 PM.

# CERTIFICATION OF INDEPENDENT DIRECTORS

I, **EDGAR O. CHUA**, Filipino, of legal age and a resident of 229 Country Club Drive, Ayala Alabang Village, Muntinlupa, after having been sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of Metropolitan Bank & Trust Company and have been its independent director since <u>April 26, 2017</u>.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
Cavitex Holdings Inc	President and Chief Executive	current
Energy Development Corp	Independent Director	current
IMI	Independent Director	current
Makati Business Club	Chairman	current
Philippine Eagle Foundation	Chairman	current
Philippine Business for Environment	Chairman	current
De La Salle University Board	Chairman	current
De La Salle Science Foundation	Chairman	current
Integrity Initiative	Chairman	current
College of Saint Benilde	Trustee	current
De La Salle Araneta Salikneta	Trustee	current
De La Salle National Mission Council	Trustee	current
Philippine Business for Education	Trustee	current
Gawad Kalinga Foundation	Trustee	current
Pilipinas Shell Foundation	Trustee	current
English Speaking Union of the Phil	Chairman	current
Philippine Disaster Relief Foundation	Trustee	current

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Metropolitan Bank & Trust Company, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- I am related to the following director/officer/substantial shareholder of <u>(covered company</u> <u>and its subsidiaries and affiliates)</u> other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

Name of Director/Officer/ Substantial Shareholder	Company	Nature of Relationship
Not Applicable		

Except as disclosed in Annex A hereof, I am not the subject of any pending criminal or administrative investigation or proceeding.

Offense Charged/ Investigated	Tribunal or Agency Involved	Status
Not Applicable		

- 6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (<u>head of agency/department</u>) to be an independent director in Metropolitan Bank & Trust Company, pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules. Not Applicable
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and Other SEC issuances.
- 8. I shall inform the corporate secretary of Metropolitan Bank & Trust Company of any changes in the abovementioned information within five (5) days from its occurrence.

Done, this \_\_\_\_\_ day of \_\_\_\_\_ 2018, at Makati City.

REPUBLIC OF THE PHILIPPINES) CITY OF MAKATI )S.S.

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ at \_\_\_\_\_ at \_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_ affiant personally appeared before me and exhibited to me his Tax Identification No. 121-509-950.

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ATTY. DEANE RUTH S. MONFERO

Notary Public – City of Makati Appointment No. M-449 until December 31, 2018 7/F Metrobarsk Plaza, Sen. Gil Puyat Ave., Makati City Role of Attorney's No. 58352 PTR No. MKT 6621413/01/10/18/Makati City IBP OR No. 024903/01-09-18/Quezon City MCLE Compliance No. V-0024260/10-28-16

# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES FINANCIAL INDICATORS AS OF DECEMBER 31, 2017 AND 2016

		2017	2016
a)	Liquidity Ratio	36.25%	40.27%
b)	Loans to Deposits Ratio	82.60%	76.25%
c)	Debt to Equity Ratio	929.02%	852.26%
d)	Asset to Equity Ratio	1,030.08%	957.14%
e)	Return on Average Equity	9.16%	9.28%
f)	Return on Average Assets	0.92%	0.99%
g)	Net Interest Margin on Average Earning Assets	3.75%	3.54%
h)	Operating Efficiency Ratio	56.82%	56.73%
i)	Capital Adequacy Ratio	14.35%	15.45%
j)	Common Equity Tier 1 Ratio	11.79%	12.54%



#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Metropolitan Bank & Trust Company and Subsidiaries (the Group) and of Metropolitan Bank & Trust Company (the Parent Company) is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, as of December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Parent Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors, appointed by the stockholders has audited the financial statements of the Group and of the Parent Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

**THUR T** Chairman

JOSHUA E. NAING SEVP and Head, Financial and Control Sector

FABIAN S. DEE President

FERNAND ANTONIO A. TANSINGCO SEVP, Treasurer and Head, Financial Market Sector

BARTOLOME P and Controller

Signed this 30<sup>th</sup> day of January, 2018.

Metrobank Plaza, Sen. Gil J. Puyat Avenue, 1200 Makati City, Philippines; Tel. no. (632) 898-8000 / 857-0000; Fax (632) 817-6248; www.metrobank.com.ph

#### REPUBLIC OF THE PHILIPPINES) CITY OF MAKATI ) S.S.

MAR 0 5 2018

SUBSCRIBED AND SWORN to before me at Makati City, Metro Manila this \_\_\_\_\_\_, affiants exhibiting to me their respective Passports with the following details:

Names	Passport No.	Date/Place of Issue	Valid Until
ARTHUR TY	EC7338861	Apr. 13, 2016/DFA Manila	Apr. 12, 2021
FABIAN S. DEE	EB9374579	Oct. 16, 2013/PCG Vancouver	Oct. 15, 2018
JOSHUA E. NAING	EC1638005	Jul. 15, 2014/DFA Manila	Jul. 14, 2019
FERNAND ANTONIO A. TANSINGCO	P2944982A	May 9, 2017/DFA Manila	May 8, 2022
MARILOU C, BARTOLOME	EB9792501	Dec. 11, 2013/DFA Manila	Dec. 10, 2018

Doc. No. Page No. Book No. Series of 2018.

ATTY. WHEN C. BALATO

Notary Public – Makati City Appointment No. M-383 until December 31, 2018 7/F Metrobank Flaza, Sen. Gil Puyat Ave., Makati City PTR No. MKT6621410 01/10/18 Makati City IBP Lafenme No. 07134 Northern Samar Roll No. 44411 MCLE Cert. No. V-0012742 issued on 04/15/16

# **EXHIBIT 3**

# COVER SHEET

for

#### **AUDITED FINANCIAL STATEMENTS**

SEC Registration Number										
2	0	5	7	3						

#### COMPANY NAME

Μ	E	2	Т	R	0	Р	0	L	Ι	Т	A	N		B	A	Ν	K		&		Т	R	U	S	Т	С	0	M	Р
A	N	1	Y		A	N	D		S	U	B	S	Ι	D	Ι	A	R	Ι	E	S									

#### PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province )

M	e	t	r	0	b	a	n	k		Р	1	a	Z	a	,		S	e	n	•		G	i	1		P	u	у	a
t		A	v	e	n	u	e	,		U	r	d	a	n	e	t	a		V	i	l	1	a	g	e	,		Μ	a
k	a	t	i		С	i	t	у	,		M	e	t	r	0		M	a	n	i	l	a							

Form Type       A     F     S		Department requiring the report		Secondary I	icense Type, If Applicable
	CO	OMPANY INFORMATI	O N		
Company's Email Address		Company's Telephone Number		Mol	oile Number
https://www.metrobank.com.ph		898-8000			N/A
No. of Stockholders		Annual Meeting (Month / Day)		Fiscal Ye	ear (Month / Day)
3,068					12/31
	С	ONTACT PERSON INFORMATIO	ON		
The	designa	ated contact person <u>MUST</u> be an Officer of th	e Corpora	ation	
Name of Contact Person		Email Address	Telep	hone Number/s	Mobile Number
Ms. Marilou C. Bartolome	ma	rilou.bartolome@metrobank.com.ph	8	98-8805	09178172814
		CONTACT PERSON'S ADDRES	S		

NOTE 1 In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.
 2 All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philiopines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

# **INDEPENDENT AUDITOR'S REPORT**

The Board of Directors and Stockholders Metropolitan Bank & Trust Company Metrobank Plaza, Sen. Gil Puyat Avenue Urdaneta Village, Makati City Metro Manila, Philippines

## Report on the Consolidated and Parent Company Financial Statements

## Opinion

We have audited the consolidated financial statements of Metropolitan Bank & Trust Company and its subsidiaries (the Group) and the parent company financial statements of Metropolitan Bank & Trust Company (the Parent Company), which comprise the consolidated and parent company statements of financial position as at December 31, 2017 and 2016, and the consolidated and parent company statements of income, consolidated and parent company statements of comprehensive income, consolidated and parent company statements of changes in equity and consolidated and parent company statements of the three years in the period ended December 31, 2017, and notes to the consolidated and parent company financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at December 31, 2017 and 2016, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2017 in accordance with the accounting principles generally accepted in the Philippines for banks or Philippine GAAP for banks as described in Note 2 to the financial statements.

In our opinion, the accompanying parent company financial statements present fairly, in all material respects, the financial position of the Parent Company as at December 31, 2017 and 2016, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2017 in accordance with Philippine Financial Reporting Standards (PFRS).

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report. We are independent of the Group and the Parent Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated and parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and parent company financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and parent company financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated and parent company financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated and parent company financial statements.

# Applicable to the audit of the consolidated and Parent Company financial statements

## Loans and Receivables and Allowance for Credit Losses on Loans and Receivables

As of December 31, 2017, the Group and the Parent Company's loans and receivables represents 61% and 59% of the total assets of the Group and the Parent Company, respectively. We considered the loans and receivables as a key audit matter because of the significance of the account balance, high volume of transactions, and the incident that happened in 2017 as discussed in Note 30.

As of December 31, 2017, the allowance for credit losses on the loans and receivables of the Group and Parent Company amounted to  $\mathbb{P}16.4$  billion and  $\mathbb{P}8.6$  billion, respectively. The Group determines the allowance for credit losses on an individual basis for individually significant loans and receivables, and collectively for loans and receivables that are not individually significant and those individually significant loans and receivables but with no specific allowance for credit losses. The determination of the allowance for credit losses is a key area of judgment as it requires the management to make assumptions about various factors that include the financial condition of the counterparty, estimated future cash flows from the loans and receivables and estimated net selling prices of the collateral. The use of different assumptions and provisioning methodologies could produce significantly different estimates of allowance for credit losses. The disclosures in relation to the allowance for credit losses are included in Note 15 to the financial statements.

### Audit response

We obtained an understanding of the Group's lending process and impairment calculation process and performed tests over relevant controls. We read the report of the investigation conducted by the Internal Audit Group (IAG) on the incident as discussed in Note 30. We considered the results of such investigation in our audit procedures. We performed confirmation procedures for loans and receivable accounts. For those accounts without confirmation replies, we performed loan review by examining the credit folders containing promissory notes, board resolutions of the borrowers, call memos and collateral documents; checking whether the signature of the borrowers and the use of proceeds of the loans were





verified by the authorized personnel/department; and checking through the assistance of the IAG the crediting of the loan proceeds to the designated bank accounts of the borrowers, if applicable. For those loan accounts where the proceeds were disbursed through checks, we inspected whether the checks were issued in the borrower's name.

For allowance for credit losses calculated on an individual basis, we tested the individual impairment assessment for individually significant impaired loans and receivables. We selected samples of impaired loans and obtained an understanding of the borrower's business and financial capacity. This was done by inquiring on the latest developments about the borrower and checking the payment history of the borrower including payments made subsequent to yearend. We tested the assumptions underlying the impairment identification and quantification of the allowance for credit losses by assessing whether the forecasted cash flows are based on the latest developments about the borrower's financial condition and where applicable, agreeing the value of the collateral to the appraisal reports. We also checked the discount rate used and re-performed the impairment calculation. We also selected samples of not impaired significant loans and receivables and tested whether these are properly tagged as not impaired.

For allowance for credit losses calculated on a collective basis, we tested the underlying models and the inputs to those models, such as historical loss rates and net flow rates. This was done by agreeing the details of the loan information used in the calculation of loss rates and net flow rates to the Group's records and subsidiary ledgers, testing the delinquency age buckets of the loans and loan groupings and re-performing the calculation of the allowance for credit losses.

### Deferred Tax Assets

As of December 31, 2017, the deferred tax assets of the Group and the Parent Company amounted to  $\mathbb{P}9.2$  billion and  $\mathbb{P}6.5$  billion, respectively. The recognition of deferred tax assets was significant to our audit because it requires significant judgment and is based on assumptions such as availability of future taxable income and the timing of the reversal of the temporary differences that are affected by expected future market or economic conditions and the expected performance of the Group and the Parent Company. The disclosures in relation to deferred income taxes are included in Note 28 of the financial statements.

### Audit response

We involved our internal specialist in interpreting the tax regulations, testing the temporary differences identified by the Group and the applicable tax rate. We also re-performed the calculation of the deferred tax assets. We reviewed the management's assessment on the availability of future taxable income in reference to financial forecast and tax strategies. We evaluated management's forecast by comparing the loan portfolio and deposit growth rates to the historical performance of the Group and the industry.





## Applicable to the audit of the consolidated financial statements

### Investments in Associates and a Joint Venture

The Group assesses the impairment of its investments in associates and a joint venture whenever events or changes in circumstances indicate that the carrying amount of the investments may not be recoverable. As of December 31, 2017, the Group has an investment in associate amounting to  $\mathbb{P}2.2$  billion where its fair value declined by 39% compared to the carrying value. The Group performed impairment testing using the investment's value-in-use (VIU). We considered the impairment testing of the Group's investment in this associate as a key audit matter as significant judgment and estimates are involved in the determination of the investment's VIU. The disclosures relating to investments in associates and a joint venture are included in Notes 3 and 11 to the financial statements.

## Audit response

We discussed the investee's current business performance and prospects and how these were reflected in the Group's VIU calculation with the management. We involved our internal specialist to assist us in evaluating the methodology and calculation of the VIU by comparing the key assumptions – such as the expected production volume and capital expenditures to historical performance and plans of the investee, and the price assumption, exchange rates and long-term growth rate to available industry, economic and financial data including consensus market forecasts. We also tested whether the discount rate used represents current market assessment of risks associated with the investment and re-performed the calculation of the VIU.

### Goodwill

As of December 31, 2017, the Group has goodwill amounting to P5.2 billion as a result of various business acquisitions. Under PFRS, the Group is required to annually test the amount of goodwill for impairment. The Group performed the impairment testing using the fair value less costs to sell (FVLCTS). The annual impairment test was significant to our audit because significant judgment and estimates are involved in the determination of the cash generating unit's (CGU's) FVLCTS. The CGU's assets include significant investments in unquoted equity shares. The key inputs used in the calculation of the FVLCTS of these unquoted shares are sensitive to estimates of future cash flows from business, discount rate and growth rate used to project the cash flows. The disclosures in relation to goodwill are included in Notes 3 and 11 to the financial statements.

### Audit response

We involved our internal specialist to evaluate the assumptions and methodology used by the Group, in particular those relating to the forecasted cash flows from the unquoted shares, long term growth rates of the future cash flows and the discount rate used in determining the present value of the future cash flows. Our testing of the assumptions include comparing the growth rate of the future cash flows to the historical performance of the CGU and assessing whether the discount rate used in determining the FVLCTS represents current market assessment of risks associated with the CGU. We discussed with the Group's management the CGU's current business performance and prospects and how these were reflected in the Group's FVLCTS calculation. We also re-performed the calculation of the FVLCTS.





## **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017, but does not include the consolidated and parent company financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2017 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated and parent company financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated and parent company financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated and parent company financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated and Parent Company Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the Philippine GAAP for banks and the parent company financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and parent company financial statements, management is responsible for assessing the Group's and Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Parent Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and Parent Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and parent company financial statements.





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As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and parent company financial statements, including the disclosures, and whether the consolidated and parent company financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and parent company financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.





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## Report on the Supplementary Information Required Under Revenue Regulations No. 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations No. 15-2010 in Note 37 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of the Parent Company. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Janeth T. Nuñez-Javier.

SYCIP GORRES VELAYO & CO.

Janeth 7. Minez - Janier Janeth T. Nuñez-Javier

Janeth T. Nunez-Javier
Partner
CPA Certificate No. 111092
SEC Accreditation No. 1328-AR-1 (Group A), July 28, 2016, valid until July 28, 2019
Tax Identification No. 900-322-673
BIR Accreditation No. 08-001998-69-2015, February 27, 2015, valid until February 26, 2018
PTR No. 6621305, January 9, 2018, Makati City

January 30, 2018



# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES STATEMENTS OF FINANCIAL POSITION (In Millions)

	Consoli	dated	Parent Co	ompany
		Decemb		• •
	2017	2016	2017	2016
ASSETS				
Cash and Other Cash Items	₽27,631	₽26,553	₽24,975	₽23,470
Due from Bangko Sentral ng Pilipinas				
(Note 16)	261,959	238,806	224,723	203,781
Due from Other Banks	31,291	44,315	19,286	30,101
Interbank Loans Receivable and Securities Purchased Under Resale				
Agreements (Notes 7 and 26)	45,475	91,646	27,208	73,094
Financial Assets at Fair Value Through				
Profit or Loss (Note 8)	43,887	37,214	32,272	26,766
Available-for-Sale Investments				
(Note 8)	343,910	316,855	270,445	253,594
Loans and Receivables (Note 9)	1,265,469	1,060,868	1,002,921	844,198
Property and Equipment (Note 10)	22,362	21,995	15,757	15,500
Investments in Subsidiaries (Note 11)	_	_	68,452	56,627
Investments in Associates and a Joint			,	
Venture (Note 11)	5,764	5,350	644	615
Goodwill (Note 11)	5,200	5,200	_	-
<b>Investment Properties</b> (Note 12)	7,717	8,474	3,013	3,749
Deferred Tax Assets (Note 28)	9,161	8,855	6,528	6,439
Other Assets (Note 14)	10,466	9,878	5,161	5,275
<b>_ _</b>	₽2,080,292	₽1,876,009	₽1,701,385	₽1,543,215
LIABILITIES AND EQUITY				
LIABILITIES				
Deposit Liabilities (Notes 16 and 31)				
Demand	₽344,708	₽298,388	₽314,542	₽272,081
Savings	605,508	547,685	576,807	522,643
Time	547,721	520,329	395,948	388,063
Long-Term Negotiable Certificates	30,025	22,900	26,650	22,900
	1,527,962	1,389,302	1,313,947	1,205,687
Bills Payable and Securities Sold Under				
Repurchase Agreements				
(Notes 17 and 31)	227,835	161,376	106,482	68,865
Derivative Liabilities (Note 8)	5,352	4,612	5,352	4,547
Manager's Checks and Demand Drafts				
Outstanding	8,054	6,932	5,840	5,171
Income Taxes Payable	3,381	2,185	2,077	1,177
Accrued Interest and Other Expenses				
(Note 18)	6,973	7,067	3,905	4,646
Non-equity Non-controlling Interest			•	
(Note 21)	8,002	7,934	_	-
Bonds Payable (Notes 19 and 31)	2,910	11,498	_	-
Subordinated Debts (Note 20)	26,580	29,524	22,437	22,404
Deferred Tax Liabilities (Note 28)	277	312	<i>,</i> –	
Other Liabilities (Note 21)	58,876	49,714	34,719	34,716
	1,876,202	1,670,456	1,494,759	1,347,213

(Forward)



	Consolid	ated	Parent Co	mpany
		Decemb	er 31	
	2017	2016	2017	2016
EQUITY				
Equity Attributable to Equity Holders				
of the Parent Company				
Common stock (Note 23)	₽63,603	₽63,603	₽63,603	₽63,603
Capital paid in excess of par value (Note 23)	42,139	42,139	42,139	42,139
Surplus reserves (Note 24)	1,810	1,653	1,810	1,653
Surplus (Note 23)	116,786	101,900	116,786	101,900
Treasury stock (Notes 23 and 31)	(46)	(485)	(46)	(485)
Remeasurement losses on retirement plan				
(Notes 11 and 27)	(4,025)	(4,007)	(4,025)	(4,007)
Net unrealized loss on available-for-sale				
investments (Note 8)	(15,804)	(10, 115)	(15,804)	(10,115)
Equity in other comprehensive income				
of investees (Note 11)	22	54	22	54
Translation adjustment and others				
(Note 11)	(2,530)	1,260	2,141	1,260
	201,955	196,002	206,626	196,002
Other Equity Reserves (Note 11)	(7,400)		- -	-
Non-controlling Interest (Note 11)	9,535	9,551	_	_
· _ /	204,090	205,553	206,626	196,002
	₽2,080,292	₽1,876,009	₽1,701,385	₽1,543,215



# **METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES**

# STATEMENTS OF INCOME

(In Millions, Except Earnings Per Share)

	(	Consolidated		Par	ent Company	
			Years Ended D	ecember 31	• •	
	2017	2016	2015	2017	2016	2015
INTEREST INCOME ON	2017	2010	2010	2017	2010	2010
Loans and receivables (Note 9)	₽63,391	₽51,266	₽44,179	₽35,072	₽27,386	₽22,930
Trading and investment securities (Note 8)	15,065	15,371	17,838	12,017	12,745	15,282
Interbank loans receivable and securities purchased	,	,	,	,	,	,
under resale agreements (Note 31)	1,231	898	2,986	606	479	2,657
Deposits with banks and others	635	646	553	316	387	297
	80,322	68,181	65,556	48,011	40,997	41,166
INTEREST AND FINANCE CHARGES	)-	,	,	- ) -	,	,
Deposit liabilities (Notes 16 and 31)	12.613	9,888	11,159	8,777	6,811	8,476
Bills payable and securities sold under repurchase	,	- )	,		- ) -	- ,
agreements, bonds payable, subordinated						
debts and others (Notes 17, 19, 20 and 31)	6,303	5,347	5,423	2,741	1,979	2,019
	18,916	15,235	16,582	11,518	8,790	10,495
NET INTEREST INCOME	61,406	52,946	48,974	36,493	32,207	30,671
Service charges, fees and commissions (Note 31)	11,045	10,329	9,794	4,171	3,768	3,592
Foreign exchange gain - net (Note 31)	4,257	2,005	517	4,101	1,533	18
Leasing (Notes 12, 13 and 31)	2,129	2,005	1,970	215	220	244
Income from trust operations (Notes 24 and 31)	1,377	1,274	1,164	1,351	1,251	1,142
Profit from assets sold (Notes 12 and 13)	1,075	732	1,293	639	463	1,142
Trading and securities gain (loss) - net (Notes 8, 21	1,075	152	1,275	057	405	1,107
and 31)	(402)	6,563	1,618	(1,079)	6,154	1,604
Dividends	182	151	478	(1,079)	17	1,004
Miscellaneous (Note 25)	2,484	2,611	1,930	446	452	520
TOTAL OPERATING INCOME	· · · · · · · · · · · · · · · · · · ·	78,612	67,738	46,356	46,065	
	83,553	/8,012	07,738	40,350	40,003	38,986
Compensation and fringe benefits	20.210	10.274	16.014	10 -0 (	10 220	10.460
(Notes 27 and 31)	20,218	18,374	16,014	13,526	12,339	10,469
Provision for (reversal of) credit and impairment		7.2.10	2 0 5 0		1 174	
losses (Note 15)	7,507	7,342	2,059	1,395	1,174	(2,926)
Taxes and licenses (Note 28)	6,580	5,997	6,158	3,701	3,317	3,712
Depreciation and amortization		2 2 0 0				
(Notes 10, 12 and 14)	3,524	3,290	2,879	1,585	1,515	1,254
Occupancy and equipment-related cost (Note 13)	2,929	2,819	2,592	1,730	1,680	1,510
Amortization of software costs (Note 14)	494	474	381	123	141	160
Miscellaneous (Note 25)	13,730	13,639	12,184	8,553	8,881	7,716
TOTAL OPERATING EXPENSES	54,982	51,935	42,267	30,613	29,047	21,895
INCOME BEFORE SHARE IN NET INCOME						
OF SUBSIDIARIES, ASSOCIATES AND						
A JOINT VENTURE	28,571	26,677	25,471	15,743	17,018	17,091
SHARE IN NET INCOME OF SUBSIDIARIES,						
ASSOCIATES AND A JOINT VENTURE						
(Note 11)	689	261	409	6,995	4,958	4,740
INCOME BEFORE INCOME TAX	29,260	26,938	25,880	22,738	21,976	21,831
PROVISION FOR INCOME TAX (Note 28)	7,990	6,622	5,237	4,515	3,890	3,206
NET INCOME	₽21,270	₽20,316	₽20,643	₽18,223	₽18,086	₽18,625
Attributable to:						
Equity holders of the Parent Company						
(Note 32)	₽18,223	₽18,086	₽18,625			
Non-controlling Interest (Note 11)	3,047	2,230	2,018			
	₽21,270	₽20,316	₽20,643			
Desis/Dilated Francisco D. Cl. Att il (1)	1 = 1,270	120,010	120,045			
Basic/Diluted Earnings Per Share Attributable						
to Equity Holders of the Parent Company	D# #2	<b>B</b> 5 (1	<b>B5</b> 07			
(Note 32)	₽5.73	₽5.61	₽5.86			



# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES STATEMENTS OF COMPREHENSIVE INCOME (In Millions)

	(	Consolidated		Pa	rent Company	
			Years Ended D	ecember 31		
	2017	2016	2015	2017	2016	2015
Net Income	₽21,270	₽20,316	₽20,643	₽18,223	₽18,086	₽18,625
Other Comprehensive Income for the Year,						
Net of Tax						
Items that may not be reclassified to profit or loss:						
Change in remeasurement loss on retirement						
plan (Notes 11 and 27)	26	(489)	(1,178)	(18)	(477)	(1,090)
Items that may be reclassified to profit or loss:						
Change in net unrealized loss on available-for-						
sale investments (Note 8)	(5,772)	(5,464)	(2,397)	(5,689)	(5,332)	(2,389)
Change in equity in other comprehensive income						
of investees (Note 11)	(32)	(127)	(80)	(32)	(126)	(80)
Translation adjustment and others						
(Note 11)	733	(1,076)	430	881	277	438
	(5,071)	(6,667)	(2,047)	(4,840)	(5,181)	(2,031)
Total Comprehensive Income for the Year	₽16,225	₽13,160	₽17,418	₽13,365	₽12,428	₽15,504
Attributable to:						
Equity holders of the Parent Company	₽13,365	₽12,428	₽15,504			
Non-controlling Interest	2,860	732	1,914			
	₽16,225	₽13,160	₽17,418			



# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES STATEMENTS OF CHANGES IN EQUITY (In Millions)

_								lidated						
_				Equity A	Attributable to Ec	quity Holders o	of the Parent Com							
	Common	Hybrid Capital	Capital Paid In Excess	Surplus		Treasury	Remeasurement Losses on Retirement		quity in Other comprehensive Income	Translation Adjustment		Other EquityNo	aantrolling	
	Common Stock	Securities	of Par Value	Reserves	Surplus	Stock	Plan (Notes 11	Investments	of Investees	and Others		Reserve	Interest	Total
	(Note 23)	(Note 23)	(Note 23)	(Note 24)	(Note 23)	(Note 23)		(Note 8)	(Note 11)	(Note 11)	Total	(Note 11)	(Note 11)	Equity
Balance as at January 1, 2017	₽63,603	₽-	₽42,139	₽1,653	₽101,900	(₽485)	(₽4,007)	(₽10,115)	₽54	₽1,260	₽196,002	₽-	₽9,551	₽205,553
Total comprehensive income for														
the year	-	-	-	-	18,223	-	(18)	(5,689)	(32)	881	13,365	-	2,860	16,225
Transfer to surplus reserves	-	-	-	157	(157)	-	-	-	_	-	-	-	-	-
Cash dividends	-	-	-	-	(3,180)	-	-	-	-	-	(3,180)	-	(147)	(3,327)
Disposal of Parent Company shares held											( )		. ,	
by mutual fund subsidiaries	-	-	-	-	-	455	-	-	-	-	455	-	-	455
Parent Company shares held by mutual														
fund subsidiaries	-	-	-	-	-	(16)	-	-	-	-	(16)	-	-	(16)
Acquisition of non-controlling interest														
(Note 11)	-	-	-	-	-	-	-	-	-	(4,671)	(4,671)	(7,400)	(2,729)	(14,800)
Balance as at December 31, 2017	₽63,603	₽-	₽42,139	₽1,810	₽116,786	(₽46)	(₽4,025)	(₽15,804)	₽22	(₽2,530)	₽201,955	(₽7,400)	₽9,535	₽204,090
Balance as at January 1, 2016	₽63,603	₽6,351	₽42,139	₽1,506	₽87,497	(₽187)	(₽3,530)	(₽4,783)	<b>₽</b> 180	₽983	₽193,759	₽_	₽9,551	₽203,310
Total comprehensive income for			í.	<i>.</i>		· · · ·					· · · · ·		·	· · · · ·
the year	-	-	-	-	18,086	-	(477)	(5,332)	(126)	277	12,428	-	732	13,160
Transfer to surplus reserves	-	-	-	147	(147)	-	_	_	_	-	-	-	-	-
Cash dividends	-	-	-	-	(3,180)	-	-	-	-	-	(3,180)	-	(732)	(3,912)
Coupon payment of hybrid capital														
securities (Note 32)	-	-	-	-	(267)	-	-	-	-	-	(267)	-	-	(267)
Redemption of hybrid capital securities	-	(6,351)	-	-	(89)	-	-	-	-	-	(6,440)	-	-	(6,440)
Parent Company shares held by mutual														
fund subsidiaries	-	-	-	-	-	(298)		-	-	-	(298)	-	-	(298)
Balance as at December 31, 2016	₽63,603	₽-	₽42,139	₽1,653	₽101,900	(₽485)	(₽4,007)	(₱10,115)	₽54	₽1,260	₽196,002	₽-	₽9,551	₽205,553
Balance as at January 1, 2015 Total comprehensive income for	₽54,896	₽6,351	₽19,312	₽1,371	₽72,258	(₱30)	(₱2,440)	(₱2,394)	₽260	₽545	₽150,129	₽-	₽8,656	₽158,785
the year	_	_	-	_	18,625	_	(1,090)	(2,389)	(80)	438	15,504	_	1,914	17,418
Transfer to surplus reserves	_	_	-	135	(135)	-	(1,0)0)	(2,505)	(00)			_	-	-
Cash dividends	_	_	_		(2,745)	_	_	_	_	_	(2,745)	_	(1,019)	(3,764)
Coupon payment of hybrid capital					(2,713)						(2,745)	-	(1,01))	(3,704)
securities (Note 32)	_	_	_	_	(506)	_	_	-	_	_	(506)	_	_	(506)
Issuance of shares of stock	8.707	_	22,827	_	(500)	_	_	-	_	_	31,534	_	_	31,534
Parent Company shares held by mutual	0,707		22,027								51,551			51,001
fund subsidiaries	-	-	-	-	-	(157)	-	-	-	-	(157)	-	_	(157)
Balance as at December 31, 2015	₽63,603	₽6,351	₽42,139	₽1,506	₽87,497	(₽187)	(₽3,530)	(₽4,783)	<b>₽</b> 180	₽983	₽193,759	₽_	₽9,551	₽203,310



					Pa	rent Company					
	Common Stock (Note 23)	Hybrid Capital Securities (Note 23)	Capital Paid In Excess of Par Value (Note 23)	Surplus Reserves (Note 24)	Surplus (Note 23)	Treasury Stock (Note 23)	Remeasurement Losses on Retirement Plan (Notes 11 and 27)	Net Unrealized Loss on Available- for-Sale Investments (Note 8)	Equity in Other Comprehensive Income of Investee Companies (Note 11)	Translation Adjustment and Others (Note 11)	Total Equity
Balance as at January 1, 2017	₽63,603	₽-	₽42,139	₽1,653	₽101,900	( <del>P</del> 485)	(₽4,007)	(₽10,115)		₽1,260	₽196,002
Total comprehensive income for the year	-	-	-	-	18,223	-	(18)	(5,689)	(32)	881	13,365
Transfer to surplus reserves	-	-	-	157	(157)	-	-	-	-	-	-
Cash dividends	-	-	-	-	(3,180)	-	-	-	-	-	(3,180)
Disposal of Parent Company shares held by mutual fund											
subsidiaries	-	-	-	-	-	455	-	-	-	-	455
Parent Company shares held by mutual fund subsidiaries						(16)				-	(16)
Balance as at December 31, 2017	₽63,603	₽-	₽42,139	<b>₽</b> 1,810	₽116,786	(₽46)	(₽4,025)	(₽15,804)	₽22	₽2,141	₽206,626
Balance as at January 1, 2016	₽63,603	₽6,351	₽42,139	₽1,506	₽87,497	(₽187)	(₽3,530)	(₽4,783)	₽180	₽983	₽193,759
Total comprehensive income for the year	-	-	-	-	18,086	-	(477)	(5,332)	(126)	277	12,428
Transfer to surplus reserves	-	-	-	147	(147)	-	-	_	-	-	-
Cash dividends	_	_	-	_	(3,180)	-	-	-	-	_	(3,180)
Coupon payment of hybrid capital securities (Note 32)	_	_	-	_	(267)	-	-	-	-	_	(267)
Redemption of hybrid capital securities	_	(6,351)	-	_	(89)	-	-	-	-	_	(6,440)
Parent Company shares held by mutual fund subsidiaries	-	-	-	-	-	(298)	-	-	-	-	(298)
Balance as at December 31, 2016	₽63,603	₽-	₽42,139	₽1,653	₽101,900	(₱485)	(₽4,007)	(₱10,115)	₽54	₽1,260	₽196,002
Balance as at January 1, 2015	₽54,896	₽6,351	₽19,312	₽1,371	₽72,258	(₽30)	(₽2,440)	(₽2,394)	₽260	₽545	₽150,129
Total comprehensive income for the year	-	-	_	-	18,625	-	(1,090)	(2,389)	(80)	438	15,504
Transfer to surplus reserves	_	_	_	135	(135)	-	-	-	-	-	_
Cash dividends	_	_	_	_	(2,745)	_	_	_	_	_	(2,745)
Coupon payment of hybrid capital securities (Note 32)	_	_	_	_	(506)	_	_	_	_	_	(506)
Issuance of shares of stock	8,707	_	22,827	_	_	_	_	_	_	_	31,534
Parent Company shares held by mutual fund subsidiaries	_	_	_	_	_	(157)	_	_	-	_	(157)
Balance as at December 31, 2015	₽63,603	₽6,351	₽42,139	₽1,506	₽87,497	(₽187)	(₱3,530)	(₽4,783)	₽180	₽983	₽193,759





# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES STATEMENTS OF CASH FLOWS (In Millions)

	(	Consolidated		Par	ent Company	
			Years Ended D	ecember 31		
	2017	2016	2015	2017	2016	2015
CASH FLOWS FROM OPERATING						
ACTIVITIES		<b>D2</b> (020	<b>D25</b> 000	D22 520	DO1 07(	<b>DO1</b> 021
Income before income tax Adjustments for:	₽29,260	₽26,938	₽25,880	₽22,738	₽21,976	₽21,831
Provision for (reversal of) credit and impairment						
losses (Note 15)	7,507	7,342	2,059	1,395	1,174	(2,926)
Trading and securities gain on	)		,	)	3	()/
available-for-sale investments (Note 8)	(641)	(5,144)	(1,430)	(554)	(4,693)	(1,301)
Depreciation and amortization						
(Notes 10, 12 and 14)	3,524	3,290	2,879	1,585	1,515	1,254
Share in net income of subsidiaries, associates and	((00))	( <b>2</b> (1))	(100)	(( 005)	(4.050)	(1740)
a joint venture (Note 11)	(689)	(261)	(409)	(6,995)	(4,958)	(4,740)
Profit from assets sold (Notes 10 and 12) Gain on initial recognition of investment	(1,075)	(732)	(1,293)	(639)	(463)	(1,187)
properties and chattel properties						
acquired in foreclosure (Note 25)	(1,075)	(834)	(713)	(26)	(24)	(21)
Amortization of software costs (Note 14)	494	474	381	123	141	160
Amortization of discount on subordinated						
debts and bonds payable	66	20	45	33	31	29
Unrealized market valuation loss (gain) on						
financial assets and liabilities at FVPL	1,652	(778)	(1,828)	1,652	(802)	(1,847)
Dividends	(182)	(151)	(478)	(19)	(17)	(8)
Changes in operating assets and liabilities: Decrease (increase) in:						
Financial assets at fair value						
through profit or loss	(7,497)	12,820	(19)	(6,327)	8,981	(1,814)
Loans and receivables	(213,951)	(182,710)	(129,897)	(161,020)	(149,598)	(98,690)
Other assets	55	2,004	(4,371)	794	1,603	(3,824)
Increase (decrease) in:	120 ((0	121 222	72 51 6	100 0 (0	00.000	
Deposit liabilities Dilla parabla deposit substitutes	138,660	131,332	73,516	108,260	99,302	55,957
Bills payable - deposit substitutes Manager's checks and demand	2,425	(263)	13,718	-	_	—
drafts outstanding	1,122	1,319	960	669	907	865
Accrued interest and other expenses	(94)	(1,120)	(1,687)	(741)	(1,125)	(1,743)
Non-equity non-controlling interest	68	(1,975)	(215)	-	-	(-,,)
Other liabilities	(5,704)	(3,894)	617	(7,317)	(2,649)	(12)
Net cash used in operations	(46,075)	(12,323)	(22,285)	(46,389)	(28,699)	(38,017)
Dividends received	182	151	478	19	17	8
Income taxes paid	(7,053)	(5,884)	(7,150)	(3,704)	(3,168)	(4,508)
Net cash used in operating activities	(52,946)	(18,056)	(28,957)	(50,074)	(31,850)	(42,517)
CASH FLOWS FROM INVESTING						
ACTIVITIES						
Acquisitions of: Available-for-sale investments	(108,623)	(388,626)	(170,783)	(89,874)	(374,158)	(98,137)
Held-to-maturity investments	(108,025)	(566,020)	(79,513)	(09,074)	(374,138)	(65,196)
Property and equipment (Note 10)	(3,556)	(3,512)	(3,840)	(1,826)	(1,640)	(1,819)
Investments in subsidiaries and	(-))	(- )- )	(	())	())	()/
associates (Note 11)	(235)	_	_	-	(1,611)	(30)
Proceeds from sale of:						
Available-for-sale investments	77,175	508,014	140,573	67,936	494,106	74,888
Held-to-maturity investments (Note 8)	_	4,745	_	_	4,745	_
Property and equipment (Note 10)	165	331	472	85	147	287
Investments in subsidiaries and associates	100					
(Note 11) Investment properties (Note 12)	190 3,031	2,275	4,090	1,407	1,083	3,167
Cash dividends from investees (Note 12)	288	2,273	4,090	3,655	1,083	1,824
	200	25	,	0,000	1,077	1,024

(Forward)



		Consolidated		Par	ent Company	
			Years Ended D	ecember 31		
	2017	2016	2015	2017	2016	2015
Decrease (increase) in interbank loans receivable	-017			-017		
and securities purchased under resale						
agreements (Note 26)	₽3,039	(₽11,192)	₽3,065	(₽322)	(₽5,221)	₽5,228
Proceeds from maturity of held-to-maturity	,		,	· · · ·	( ) )	,
investments	_	1,221	157	_	1,221	157
Net cash provided by (used in) investing activities	(28,526)	113,279	(105,772)	(18,939)	120,519	(79,631)
CASH FLOWS FROM FINANCING		,			,	
ACTIVITIES (Note 26)						
Settlements of bills payable	(2,808,869)	(983,550)	(1,275,001)	(2,458,936)	(983,551)	(776,422)
Availments of bills payable and securities sold	(_,,.,.,,	(	(),)	(_,,,	(	(, )
under repurchase agreement	2,872,903	968,398	1,297,675	2,496,553	963,776	802,717
Repayments of subordinated debts (Note 20)	(3,000)	_	_		_	
Maturity of bonds payable (Note 19)	(8,599)	_	_	_	_	_
Proceeds from issuance of shares of stock	(0,077)					
(Note 23)	_	_	31,534	_	_	31,534
Cash dividends paid (Note 23)	(3,327)	(3,160)	(3,764)	(3,180)	(3,180)	(2,745)
Coupon payment of hybrid capital securities	(0,0=1)	(0,000)	(-,,)	(0,100)	(0,000)	(_,,)
(Note 23)	_	(267)	(506)	_	(267)	(506)
Redemption of hybrid capital securities (Note 23)	_	(6,440)	(200)	_	(6,440)	(
Proceeds from disposal of Parent Company shares		(0,110)			(0,110)	
by mutual fund subsidiaries (Note 31)	455	_	_	_	_	_
Acquisition of Parent Company shares by a mutual						
fund subsidiary (Note 23)	(16)	(298)	(157)	_	_	_
Net cash provided by (used in) financing activities	49,547	(25,317)	49,781	34,437	(29,662)	54,578
NET INCREASE (DECREASE) IN CASH	17,017	(20,017)	19,701	01,107	(2),002)	01,070
AND CASH EQUIVALENTS	(31,925)	69,906	(84,948)	(34,576)	59,007	(67,570)
CASH AND CASH EQUIVALENTS	(01,020)	0,,,00	(01,910)	(01,570)	0,007	(01,010)
AT BEGINNING OF YEAR						
Cash and other cash items	26,553	32,536	34,943	23,470	28,570	30,733
Due from Bangko Sentral ng Pilipinas	238,806	214,704	215,253	203,781	185,484	174,259
Due from other banks	44,315	36,864	38,200	30,101	26,213	25,583
Interbank loans receivable and securities	44,010	50,004	50,200	50,101	20,215	25,505
purchased under resale agreements (Note 26)	75,868	31,532	112,188	65,450	23,528	100,790
purchased under resule agreements (rote 20)	385,542	315,636	400,584	322,802	263,795	331,365
CASH AND CASH EQUIVALENTS	505,542	515,050	400,504	522,002	205,175	551,505
AT END OF YEAR						
Cash and other cash items	27,631	26,553	32,536	24,975	23,470	28,570
Due from Bangko Sentral ng Pilipinas	261,959	28,333	214,704	24,975	203,781	185,484
Due from other banks	201,959 31,291	44,315	36,864	19,286	30,101	26,213
Interbank loans receivable and securities	51,291	44,313	30,004	19,200	50,101	20,213
purchased under resale agreements (Note 26)	27 726	75 969	21 522	10 242	65 450	22 520
purchased under resale agreements (Note 26)	32,736 B353 (17	75,868 P285.542	31,532 ₱315,636	<u>19,242</u> ₽288,226	65,450 ₽322,802	23,528 B262,705
	₽353,617	₽385,542	#313,030	#200,220	¥322,802	₽263,795

#### **OPERATIONAL CASH FLOWS FROM INTEREST**

	C	onsolidated		Pare	ent Company						
	Years Ended December 31										
	2017	2016	2015	2017	2016	2015					
Interest paid	₽18,347	₽15,569	₽16,616	₽11,391	₽9,102	₽10,440					
Interest received	79,549	69,370	64,663	47,253	42,232	40,936					



# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS

### 1. Corporate Information

Metropolitan Bank & Trust Company (the Parent Company) is a universal bank incorporated in the Philippines on April 6, 1962. The Securities and Exchange Commission (SEC) approved the renewal of its Certification of Incorporation until April 6, 2057 on November 19, 2007.

The Parent Company's shares were listed with the Philippine Stock Exchange, Inc. (PSE) on February 26, 1981, as approved by the SEC in November 1980. It has a universal banking license granted by the Bangko Sentral ng Pilipinas (BSP) on August 21, 1981.

The Parent Company and its subsidiaries (the Group) are engaged in all aspects of banking, financing, leasing, real estate and stock brokering through a network of over 2,000 local and international branches, subsidiaries, representative offices, remittance correspondents and agencies. As a bank, the Parent Company, which is the ultimate parent of the Group, provides services such as deposit products, loans and trade finance, domestic and foreign fund transfers, treasury, foreign exchange, trading and remittances, and trust services. Its principal place of business is at Metrobank Plaza, Sen. Gil Puyat Avenue, Urdaneta Village, Makati City, Metro Manila, Philippines.

## 2. Summary of Significant Accounting Policies

#### **Basis of Preparation**

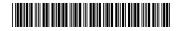
The accompanying financial statements have been prepared on a historical cost basis except for financial assets and financial liabilities at fair value through profit or loss (FVPL) and available-for-sale (AFS) investments that have been measured at fair value.

The financial statements of the Parent Company and Philippine Savings Bank (PSBank) include the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU). The functional currency of RBU and FCDU is Philippine Peso (PHP) and United States Dollar (USD), respectively. For financial reporting purposes, FCDU accounts and foreign currency-denominated accounts in the RBU are translated into their equivalents in Philippine peso (see accounting policy on Foreign Currency Translation). The financial statements of these units are combined after eliminating inter-unit accounts.

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The respective functional currencies of the subsidiaries are presented under Basis of Consolidation. The financial statements are presented in PHP, and all values are rounded to the nearest million pesos (₱000,000), except when otherwise indicated.

## Statement of Compliance

The financial statements of the Group have been prepared in compliance with the accounting principles generally accepted in the Philippines for banks or Philippine GAAP for banks. As discussed in Note 8, in 2011, First Metro Investment Corporation (FMIC), a majority-owned subsidiary of the Parent Company, participated in a bond exchange transaction under the liability management exercise of the Philippine Government. The SEC granted an exemptive relief from the existing tainting rule on held-to-maturity (HTM) investments under Philippine Accounting Standard (PAS) 39, *Financial Instruments: Recognition and Measurement*, while the BSP also provided the same exemption for prudential reporting to the participants. Following this exemption, the basis of



preparation of the financial statements of the availing entities shall not be Philippine Financial Reporting Standards (PFRS) but should be the prescribed financial reporting framework for entities which are given relief from certain requirements of the PFRS. Except for the aforementioned exemption which is applied starting 2011, the financial statements of the Group have been prepared in compliance with the PFRS.

The financial statements of the Parent Company have been prepared in compliance with the PFRS.

#### Presentation of Financial Statements

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position. Income and expense are not offset in the statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

#### **Basis of Consolidation**

The consolidated financial statements include the financial statements of the Parent Company and of its subsidiaries and are prepared for the same reporting period as the Parent Company using consistent accounting policies. The following are the wholly and majority-owned foreign and domestic subsidiaries of the Parent Company in 2017 and 2016 (Note 11):

	Principal Place of Business and Country of	Effective Percentage	Functional
Subsidiary	Incorporation	of Ownership	Currency
Financial Markets:			
Domestic:			
FMIC and Subsidiaries	Philippines	99.25	PHP
PSBank	Philippines	82.68	PHP
Metrobank Card Corporation (A Finance Company) (MCC)			
(60% in 2016)	Philippines	80.00*	PHP
ORIX Metro Leasing and Finance Corporation (ORIX Metro) and Subsidiaries	Philippines	59.85	PHP
Foreign:			
Metropolitan Bank (China) Ltd. (MBCL)	China	100.00	Chinese Yuan
Metropolitan Bank (Bahamas) Limited (Metrobank Bahamas)	The Bahamas	100.00	USD
First Metro International Investment Company Limited (FMIIC	)		Hong Kong Dollar
and Subsidiary	Hong Kong	100.00	(HKD)
Remittances:	0 0		
Metro Remittance (Hong Kong) Limited (MRHL)	Hong Kong	100.00	HKD
Metro Remittance (Singapore) Pte. Ltd. (MRSPL)	Singapore	100.00	Singapore Dollar Great Britain
Metro Remittance (UK) Limited (MR UK)	United Kingdom	100.00	Pound
	United States of		
Metro Remittance (USA), Inc. (MR USA)	America (USA)	100.00	USD
Metro Remittance Center, Inc. (MRCI)	USA	100.00	USD
Metro Remittance (Japan) Co. Ltd. (MR Japan)	Japan	100.00	Japanese Yen
Metro Remittance (Italia), S.p.A. (MR Italia)**	Italy	100.00	Euro
Real Estate:	-		
Circa 2000 Homes, Inc. (Circa)**	Philippines	100.00	PHP
Others:			
Philbancor Venture Capital Corporation (PVCC)**	Philippines	60.00	PHP
MBTC Technology, Inc. (MTI)***	Philippines	100.00	PHP
* Inclusive of the 20% interest acquired in December 2017 (No	te 11)		
** In process of dissolution			

\*\* In process of dissolution\*\*\* In process of liquidation



On August 17, 2017, the New York State Department of Financial Services has approved the merger of MR USA and MRCI with MR USA being the surviving entity. On December 22, 2017, MR USA and MRCI have executed a Certificate of Merger and an Agreement and Plan of Merger. Said certification and agreement were filed with the Secretary of State's Offices in Delaware and in California on December 22 and December 27, 2017, respectively. Both Secretary of State's Offices has accepted and annotated such certification/agreement of merger.

All significant intra-group balances, transactions, income and expenses and profits and losses resulting from intra-group transactions are eliminated in full in the consolidation (Note 31). Subsidiaries are fully consolidated from the date on which control is transferred to the Group. Control is achieved where the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Consolidation of subsidiaries ceases when control is transferred out of the Group or the Parent Company. The results of subsidiaries acquired or disposed of during the year are included in the consolidated statements of income and consolidated statements of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

Changes in the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for within equity. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid (or to be paid) or received is recognized directly in equity included as part of 'Translation adjustment and others' and attributed to the owners of the Parent Company.

When a change in ownership interest in a subsidiary occurs which results in a loss of control over the subsidiary, the Parent Company: (a) derecognizes the assets (including goodwill) and liabilities of the subsidiary; (b) derecognizes the carrying amount of any non-controlling interest;(c) derecognizes the related other comprehensive income recorded in equity and recycles the same to statement of income or retained earnings; (d) recognizes the fair value of the consideration received; (e) recognizes the fair value of any investment retained; (f) recognizes any surplus or deficit in statement of income; and (g) reclassifies the Parent Company's share of components' gains (losses) previously recognized in other comprehensive income (OCI) to profit or loss or surplus, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

#### Entity with Significant Influence over the Group

GT Capital Holdings, Inc. (GT Capital) holds 36.09% and 26.47% interests in the Parent Company as of December 31, 2017 and 2016, respectively (Note 31).

#### Other Equity Reserves

Other equity reserves represents the charge to equity for an obligation of the Group to purchase their own equity instruments for cash which gives rise to a financial liability even if the obligation to purchase is conditional on the counterparty exercising a right to sell.

#### Non-controlling Interest

Non-controlling interest represents the portion of profit or loss and the net assets of the funds not held by the Group and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from equity attributable to the Parent Company. Any losses applicable to the non-controlling interests in excess of the non-controlling interests are allocated against the interests of the non-controlling interest even if this results in the non-controlling interest having a deficit balance. Acquisitions of non-controlling interests are accounted for as equity transactions.



#### Non-equity Non-controlling Interest

The Group has seed capital investments in a number of funds where it is in a position to be able to control those funds. These funds are consolidated.

Non-equity non-controlling interest represents the portion of net assets of the consolidated funds not attributed, directly or indirectly, to the Parent Company and is presented separately in the liability section in the consolidated statement of financial position. This liability is accounted for at FVPL and measured using net asset value per unit with changes recognized in 'Trading and securities gain (loss) - net' in the consolidated statement of income.

#### Changes in Accounting Policies and Disclosures

The Group applied, for the first time, the following applicable new and revised accounting standards. Unless otherwise indicated, these new and revised accounting standards have no impact to the Group. Except for these standards and amended PFRS which were adopted as of January 1, 2017, the accounting policies adopted are consistent with those of previous financial year.

#### Amendments

# PFRS 12, Disclosure of Interests in Other Entities – Clarification on the disclosure requirements on the investments in other entities.

The amendments clarify that the disclosure requirements apply to an entity's interest in a subsidiary, a joint venture or an associate that is classified as held for sale. The amendment is applied retrospectively.

#### PAS 7, Disclosure Initiative

This requires entities to provide disclosure about changes in their liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes such as foreign exchange gains and losses. The Group has provided the required information in Note 26 to the financial statements. As allowed under the transition provisions of the standard, the Group did not present comparative information for the year ended December 31, 2016.

# PAS 12, Recognition of Deferred Tax Assets for Unrealized Losses – Clarification on the accounting for deferred tax assets on debt instruments measured at fair value.

This requires entities to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Entities should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than carrying amount.

## **Significant Accounting Policies**

## Foreign Currency Translation

# Transactions and balances

For financial reporting purposes, the foreign currency-denominated monetary assets and liabilities in the RBU are translated in Philippine peso based on the Philippine Dealing System (PDS) closing rate prevailing at the statement of financial position date and foreign currency-denominated income and expenses, at the prevailing exchange rates as at the date of transaction. Foreign exchange differences arising from revaluation and translation of foreign currency-denominated assets and liabilities are credited to or charged against operations in the year in which the rates change.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.



#### FCDU, foreign branches and subsidiaries

As at the reporting date, the assets and liabilities of foreign branches and subsidiaries and FCDU of the Parent Company and PSBank are translated into the Parent Company's presentation currency (the PHP) at PDS closing rate prevailing at the statement of financial position date, and their income and expenses are translated at PDS weighted average rate (PDSWAR) for the year. Exchange differences arising on translation are taken to statement of comprehensive income under 'Translation adjustment and others'. Upon disposal of a foreign entity or when the Parent Company ceases to have control over the subsidiaries or upon actual remittance of FCDU profits to RBU, the deferred cumulative amount recognized in the statement of comprehensive income is recognized in the statement of income.

#### Fair Value Measurement

The Group measures certain financial instruments, such as derivatives, at fair value at each statement of financial position date. Also, fair values of financial instruments measured at amortized cost and investment properties are disclosed in Note 5.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e., an exit price). The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability; or in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and an ask price, the price within the bid - ask spread that is most representative of fair value in the circumstances shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For assets and liabilities not listed in an active market, the Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable



For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group determines the policies and procedures for both recurring fair value measurement, such as financial assets and liabilities at FVPL, and for non-recurring measurement, such as investment properties.

External valuers are involved for valuation of significant assets, such as investment properties. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### Financial Instruments - Initial Recognition and Subsequent Measurement

#### Date of recognition

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Derivatives are recognized on trade date basis. Deposits, amounts due to banks and customers and loans are recognized when cash is received by the Group or advanced to the borrowers.

#### Initial recognition of financial instruments

All financial instruments are initially measured at fair value. Except for financial assets and financial liabilities valued at FVPL, the initial measurement of financial instruments includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, HTM investments, AFS investments, and loans and receivables while financial liabilities are classified as financial liabilities at FVPL and financial liabilities carried at amortized cost. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

#### 'Day 1' difference

Where the transaction price in a non-active market is different with the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the statement of income. In cases where the transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

#### Derivatives recorded at FVPL

The Parent Company and some of its subsidiaries are counterparties to derivative contracts, such as currency forwards, currency swaps, interest rate swaps (IRS), call options, non-deliverable forwards (NDF) and other interest rate derivatives. These derivatives are entered into as a service to customers and as a means of reducing or managing their respective foreign exchange and interest rate exposures, as well as for trading purposes. Such derivative financial instruments are initially recorded at fair value on the date at which the derivative contract is entered into and are subsequently remeasured at fair value. Any gains or losses arising from changes in fair values of derivatives (except those



accounted for as accounting hedges) are taken directly to the statement of income and are included in 'Trading and securities gain (loss) - net'. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

#### Hedge accounting

For the purpose of hedge accounting, hedges are classified primarily as either: (a) a hedge of the fair value of an asset, liability or a firm commitment (fair value hedge); or (b) a hedge of the exposure to variability in cash flows attributable to an asset or liability or a forecasted transaction (cash flow hedge); or (c) a hedge of a net investment in a foreign operation (net investment hedge). Hedge accounting is applied to derivatives designated as hedging instruments in a fair value, cash flow, or net investment hedge provided certain criteria are met.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Group will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

#### *Cash flow hedge*

The effective portion of the gain or loss on the hedging instrument is recognized directly as 'Translation adjustment and others' in the statement of comprehensive income. Any gain or loss in fair value relating to an ineffective portion is recognized immediately in the statement of income.

Amounts recognized as other comprehensive income are transferred to the statement of income when the hedged transaction affects profit or loss, such as when the hedged financial income or financial expense is recognized or when a forecast sale occurs. Where the hedged item is the cost of a nonfinancial asset or liability, the amounts taken to other comprehensive income are transferred to the initial carrying amount of the non-financial asset or liability.

If the forecast transaction or firm commitment is no longer expected to occur, the cumulative gain or loss previously recognized in the statement of comprehensive income are transferred to the statement of income. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, any cumulative gain or loss previously recognized in other comprehensive income remains in other comprehensive income until the forecast transaction or firm commitment affects profit or loss. If the related transaction is no longer expected to occur, the amount is recognized in the statement of income.

#### Hedge effectiveness testing

To qualify for hedge accounting, the Group requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness), and demonstrate actual effectiveness (retrospective effectiveness) on an ongoing basis. The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed. The method that the Group adopts for assessing hedge effectiveness will depend on its risk management strategy.

For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. The Group applies the dollar-offset method using hypothetical



derivatives in performing hedge effectiveness testing. For actual effectiveness to be achieved, the changes in fair value or cash flows must offset each other in the range of 80.00% to 125.00%. Any hedge ineffectiveness is recognized in the statement of income.

#### Embedded derivatives

The Group has certain derivatives that are embedded in host financial (such as structured notes and debt instruments) and non-financial (such as lease and service agreements) contracts. These embedded derivatives include interest rate derivatives in debt instruments which include structured notes and foreign currency derivatives in debt instruments and lease agreements.

Embedded derivatives are bifurcated from their host contracts and carried at fair value with fair value changes being reported through profit or loss, when the entire hybrid contracts (composed of both the host contract and the embedded derivative) are not accounted for as financial assets or liabilities at FVPL, when their economic risks and characteristics are not clearly and closely related to those of their respective host contracts, and when a separate instrument with the same terms as the embedded derivatives would meet the definition of a derivative. The Group assesses whether embedded derivatives are required to be separated from the host contracts when the Group first becomes a party to the contract. Reassessment of embedded derivatives is only done when there are changes in the contract that significantly modifies the contractual cash flows.

#### Financial assets or financial liabilities held for trading

Financial assets or financial liabilities held for trading are recorded in the statement of financial position at fair value. Changes in fair value relating to the held for trading positions are recognized in 'Trading and securities gain (loss) - net'. Interest earned or incurred is recorded in 'Interest income' or 'Interest expense' respectively, while dividend income is recorded in 'Dividends' when the right to receive payment has been established. Included in this classification are debt and equity securities which have been acquired principally for the purpose of selling or repurchasing in the near term.

#### AFS investments

AFS investments include debt and equity instruments. Equity investments classified under AFS investments are those which are neither classified as held-for-trading (HFT) nor designated at FVPL. Debt securities are those that do not qualify to be classified as HTM investments or loans and receivables, are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS investments are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in the statement of income. The unrealized gains and losses arising from the fair valuation of AFS investments are excluded, net of tax, from reported earnings and are included in the statement of comprehensive income as 'Changes in net unrealized loss on AFS investments'.

When the security is disposed of, the cumulative gain or loss previously recognized in the statement of comprehensive income is recognized as 'Trading and securities gain (loss) - net' in the statement of income. Gains and losses on disposal are determined using the average cost method.

Interest earned on holding AFS investments are reported as 'Interest income' using the effective interest rate (EIR) method. Dividends earned on holding AFS investments are recognized in the statement of income as 'Dividends' when the right of the payment has been established. The losses arising from impairment of such investments are recognized as 'Provision for (reversal of) credit and impairment losses' in the statement of income.



#### HTM investments

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells or reclassifies other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified to AFS investments and the Group would be prohibited from classifying any financial asset under HTM category during the current year and two succeeding years thereafter unless for sales or reclassifications that:

- are so close to maturity or the financial asset's call date (for example, less than three months before maturity) that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after the entity has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or
- are attributable to an isolated event that is beyond the entity's control, is non-recurring and could not have been reasonably anticipated by the entity.

After initial measurement, these investments are subsequently measured at amortized cost using the EIR method, less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. Gains and losses are recognized in statement of income when the HTM investments are derecognized or impaired, as well as through the amortization process. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for (reversal of) credit and impairment losses'. The effects of revaluation on foreign currency-denominated HTM investments are recognized in the statement of income.

The Group follows Philippine GAAP for banks in accounting for its HTM investments in the consolidated financial statements. Under Philippine GAAP for banks, the gain on exchange on FMIC's participation in the domestic bond exchange was deferred and amortized over the term of new bonds (see Statement of Compliance discussion).

#### Loans and receivables

This accounting policy relates to the statement of financial position captions 'Due from BSP', 'Due from other banks', 'Interbank loans receivable and securities purchased under resale agreements (SPURA)' and 'Loans and receivables'. These are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as 'other financial assets held for trading', designated as AFS investments or 'financial assets designated at FVPL'.

Loans and receivables include purchases made by MCC's cardholders which are collected on installments and are recorded at the cost of the items purchased plus interest covering the installment period which is initially credited to unearned discount, shown as a deduction from 'Loans and receivables'.

This also includes ORIX Metro's lease contracts receivable and notes receivable financed which are stated at the outstanding balance, reduced by unearned lease income and unearned finance income, respectively.

After initial measurement, 'Due from BSP', 'Due from other banks', 'Interbank loans receivable and SPURA' and 'Loans and receivables', are subsequently measured at amortized cost using the EIR method, less allowance for credit losses. Amortized cost is calculated by taking into account any



discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the statement of income. The losses arising from impairment are recognized in 'Provision for (reversal of) credit and impairment losses' in the statement of income.

#### Other financial liabilities

Issued financial instruments or their components, which are not designated at FVPL, are classified as liabilities under 'Deposit liabilities', 'Bills payable' or other appropriate financial liability accounts, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, bills payable and similar financial liabilities not qualified as and not designated at FVPL, are subsequently measured at amortized cost using the EIR method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

#### Derecognition of Financial Assets and Liabilities

#### Financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risks and rewards of the asset but has transferred the control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. The extent of the Group's continuing involvement in the transferred asset is the extent to which it is exposed to changes in the value of the transferred asset. When the Group's continuing involvement takes the form of guaranteeing the transferred asset, the extent of the Group's continuing involvement is the lower of (i) the amount of the asset and (ii) the maximum amount of the consideration received that the Group could be required to repay ('the guarantee amount'). When the Group's continuing involvement takes the form of a written or purchased option (or both) on the transferred asset the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase. However, in case of a written put option to an asset that is measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price. When the Group's continuing involvement takes the form of a cash-settled option or similar provision on the transferred asset, the extent of the Group's continuing involvement is measured in the same way as that which results from non-cash settled options.



## Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

#### Repurchase and reverse repurchase agreements

Securities sold under agreements to repurchase at a specified future date ('repos') are not derecognized from the statement of financial position. The corresponding cash received, including accrued interest, is recognized in the statement of financial position as securities sold under repurchase agreements (SSURA) included in 'Bills Payable and SSURA' and is considered as a loan to the Group, reflecting the economic substance of such transaction.

Conversely, securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the statement of financial position. The corresponding cash paid including accrued interest, is recognized in the statement of financial position as SPURA, and is considered a loan to the counterparty. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the EIR method.

# Impairment of Financial Assets

The Group assesses at each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

# Financial assets carried at amortized cost

For financial assets carried at amortized cost such as loans and receivables, due from other banks, and HTM investments, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. For individually assessed financial assets, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral.

Financial assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment. The carrying amount of the asset is reduced through use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be recognized based on the original EIR of the asset. Financial assets, together with the associated allowance accounts, are written off when



there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent period, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, any amounts formerly charged are credited to the 'Provision for (reversal of) credit and impairment losses' in the statements of income. If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of credit risk characteristics such as industry, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in property prices, payment status, or other factors that are indicative of incurred losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The Group also uses the Net Flow Rate method to determine the credit loss rate of a particular delinquency age bucket based on historical data of flow-through and flow-back of loans across specific delinquency age buckets. The allowance for credit losses is determined based on the results of the net flow to write-off methodology. Net flow tables are derived from monitoring of monthly peso movements between different stage buckets, from 1-day past due to 180-day past due. The net flow to write-off methodology relies on the last 12 months of net flow tables to establish a percentage ('net flow rate') of accounts receivable that are current or in any state of delinquency (i.e., 30, 60, 90, 120, 150 and 180 day past due) as of reporting date that will eventually result in write-off. The gross provision is then computed based on the outstanding balances of the receivables as of statement of financial position date and the net flow rates determined for the current and each delinquency bucket. This gross provision is reduced by the estimated recoveries, which are also based on historical data, to arrive at the required allowance for credit losses.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

#### AFS investments

In case of quoted equity investments classified as 'AFS investments', this would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from the statement of comprehensive income and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of comprehensive income in fair value after impairment are recognized directly in the statement of comprehensive income.



In case of unquoted equity investments classified as 'AFS investments', the amount of the impairment is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses shall not be reversed.

In case of debt instruments classified as 'AFS investments', impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If subsequently, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.

#### Restructured loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the original EIR, is recognized in 'Provision for (reversal of) credit and impairment losses' in the statement of income.

# Revenue Recognition

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as a principal or agent. The Group concluded that it is acting as a principal in all of its revenue arrangements except for certain trading transactions. The following specific recognition criteria must also be met before revenue is recognized:

#### Interest income

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as AFS investments, interest income is recorded at the EIR, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), including any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses. The adjusted carrying amount is calculated based on the original EIR. The change in carrying amount is recorded as 'Interest income'.

Once the recorded value of a financial asset or group of similar financial assets carried at amortized cost has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

Purchases by credit cardholders, collectible on an installment basis, are recorded at the cost of the items purchased plus a certain percentage of cost. The excess over cost is credited to 'Unearned discount' and is shown as a deduction from 'Loans and receivables' in the consolidated statement of financial position. The unearned discount is taken up to interest income over the installment terms and is computed using the EIR method.



#### Fee and commission income

The Group earns fee and commission income from a diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

- a. Fee income earned from services that are provided over a certain period of time Fees earned for the provision of services over a period of time are accrued over that period. These fees include investment fund fees, custodian fees, fiduciary fees, commission income, credit related fees, asset management fees, portfolio and other management fees, and advisory fees. Loan commitment fees for loans that are likely to be drawn down are deferred (together with any incremental costs) and recognized as an adjustment to the EIR on the loan.
- b. Fee income from providing transaction services
  - Fees arising from negotiating or participating in the negotiation of a transaction for a third party such as underwriting fees, corporate finance fees and brokerage fees for the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses - are recognized on completion of the underlying transaction. Fees or components of fees that are linked to a certain performance are recognized after fulfilling the corresponding criteria. Loan syndication fees are recognized in the statement of income when the syndication has been completed and the Group retains no part of the loans for itself or retains part at the same EIR as for the other participants.

#### Leasing income - Finance lease

The excess of aggregate lease rentals plus the estimated residual value over the cost of the leased equipment constitutes the unearned lease income. Residual values represent estimated proceeds from the disposal of equipment at the time lease is estimated. The unearned lease income is amortized over the term of the lease, commencing on the month the lease is executed using the EIR method.

#### Dividend income

Dividend income is recognized when the Group's right to receive payment is established.

#### *Trading and securities gain (loss) - net*

Results arising from trading activities include all gains and losses from changes in fair value for financial assets and financial liabilities at FVPL and gains and losses from disposal of financial assets held for trading, AFS and HTM investments.

#### Rental income

Rental income arising on leased properties is accounted for on a straight-line basis over the lease terms on ongoing leases and is recorded in the statement of income under 'Leasing'.

#### Discounts earned and awards revenue on credit cards

Discounts are taken up as income, presented under 'Service charges, fees and commissions', upon receipt from member establishments of charges arising from credit availments by the Group's cardholders and other credit companies' cardholders when Group is acting as an acquirer. These discounts are computed based on certain agreed rates and are deducted from amounts remitted to the member establishments. This account also includes interchange income from transactions processed by other acquirers through VISA Inc. (Visa) and MasterCard Incorporated (MasterCard) and service fee from cash advance transactions of cardholders.

MCC operates a loyalty points program which allows customers to accumulate points when they purchase from member establishments using the issued card of MCC. The points can then be redeemed for free products subject to a minimum number of points being obtained. Consideration received is allocated between the discounts earned, interchange fee and the points earned, with the consideration allocated to the points equal to its fair value. The fair value is determined by applying



statistical analysis. The fair value of the points issued is deferred and recognized as revenue when the points are redeemed.

#### Income on direct financing leases and receivables financed

Income on loans and receivables financed with short-term maturities is recorded in 'Interest income' and is recognized using the EIR method. Interest and finance fees on finance leases and loans and receivables financed with long-term maturities and the excess of the aggregate lease rentals plus the estimated terminal value of the leased equipment over its cost are credited to unearned discount and amortized over the term of the note or lease using the EIR method.

### Gain on sale of investment in associate

Upon loss of significant influence over an associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

#### Gain on sale of non-current asset held for sale

The gain or loss arising from the sale of non-current asset held for sale is included in profit or loss when the item is derecognized. The gain or loss arising from the derecognition of non-current asset held for sale is determined as the difference between the net disposal proceeds and its carrying amount on the date of the transaction.

#### Other income

Income from sale of services is recognized upon rendition of the service. Income from sale of properties is recognized upon completion of the earning process and the collectibility of the sales price is reasonably assured. Revenue on sale of residential and commercial units is recognized only upon completion of the project. Payments received before completions are included under 'Miscellaneous liabilities'.

#### Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, amounts due from BSP and other banks, and interbank loans receivable and SPURA with original maturities of three months or less from dates of placements and that are subject to insignificant risk of changes in value.

#### Property and Equipment

Land is stated at cost less any impairment in value and depreciable properties including buildings, furniture, fixtures and equipment and leasehold improvements are stated at cost less accumulated depreciation and amortization, and any impairment in value. Such cost includes the cost of replacing part of the property and equipment when that cost is incurred, if the recognition criteria are met but excludes repairs and maintenance costs. Building under construction (BUC) is stated at cost and includes cost of construction and other direct costs. BUC is not depreciated until such time that the relevant asset is completed and put into operational use.

Depreciation is calculated on the straight-line method over the estimated useful life of the depreciable assets. Leasehold improvements are amortized over the shorter of the terms of the covering leases and the estimated useful lives of the improvements. The range of estimated useful lives of property and equipment follows:

Buildings Furniture, fixtures and equipment Leasehold improvements 25 to 50 years 2 to 5 years 5 to 20 years



The depreciation and amortization method and useful life are reviewed periodically to ensure that the method and period of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income under 'Profit from assets sold' in the year the asset is derecognized.

# Investments in Subsidiaries, Associates and a Joint Venture (JV)

# Investment in subsidiaries

Subsidiaries pertain to all entities over which the Group has control. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights.

# Investment in associates

Associates pertain to all entities over which the Group and the Parent Company have significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. Investment in associates is accounted for under the equity method of accounting.

# Investment in a JV

A JV is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the JV. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. Investment in a JV is accounted for under the equity method of accounting. The Group's investment in a JV represents the 30% (40% in 2016) interest of PSBank in Sumisho Motor Finance Corporation (SMFC) (Note 11).

Upon loss of significant influence over the associate or joint control over the JV, the Group and the Parent Company measure and recognize any retained investment at its fair value. Any difference between the carrying amount of the associate or JV upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in the statement of income.

Under the equity method, investments in associates and a JV are carried in the statement of financial position at cost plus post-acquisition changes in the Group's and Parent Company's share of the net assets of the associate or JV less any impairment in value. Post-acquisition changes in the share of net assets of the associate or a JV include the share in the: (a) income or losses; and (b) unrealized gain or loss on investment securities, remeasurement of retirement plans and others. Dividends received are treated as a reduction in the carrying values of the investments. Goodwill relating to the associate and a JV is included in the carrying value of the investment and is not amortized. When the Group and Parent Company increase its ownership interest in an associate or a JV that continues to be accounted for under the equity method, the cost for the additional interest is added to the existing



carrying amount of the associate or JV and the existing interest in the associate or JV is not remeasured. The share in an associate or a JV's post-acquisition profits or losses is recognized in the statement of income as 'Share in net income of subsidiaries, associates and a joint venture' while its share of post-acquisition movements in the associate or JV's equity reserves is recognized directly in the statement of comprehensive income. When the share of losses in an associate or a JV equals or exceeds its interest in the associate or JV, including any other unsecured receivables, the Group and the Parent Company do not recognize further losses, unless it incurred obligations or made payments on behalf of the associate or JV which is recognized as miscellaneous liabilities. Profits and losses resulting from transactions between the Group or the Parent Company and an associate or JV are eliminated to the extent of the Group or the Parent Company's interest in the associate or JV.

Investments in subsidiaries in the separate financial statements are accounted for under the equity method similarly as investments in associates and JV. Equity in other comprehensive income of subsidiaries and changes therein are included in remeasurement losses on retirement plan, net unrealized loss on AFS investments and translation adjustments and others as appropriate together with the Parent Company in the separate statement of financial position and statement of comprehensive income.

#### **Investment Properties**

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired unless the fair value of such an asset cannot be measured in which case the investment property acquired is measured at the carrying amount of asset given up. Foreclosed properties are classified under 'Investment properties' upon: a.) entry of judgment in case of judicial foreclosure; b.) execution of the Sheriff's Certificate of Sale in case of extra-judicial foreclosure; or c.) notarization of the Deed of Dacion in case of dation in payment (dacion en pago). Subsequent to initial recognition, investment properties are carried at cost less accumulated depreciation (for depreciable investment properties) and impairment in value.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income under 'Profit from assets sold' in the year of retirement or disposal.

Expenditures incurred after the investment properties have been put into operations, such as repairs and maintenance costs, are normally charged to operations in the year in which the costs are incurred. Depreciation is calculated on a straight-line basis using the remaining useful lives from the time of acquisition of the investment properties based on appraisal reports but not to exceed 50 years for buildings and condominium units.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

#### Interest in Joint Operations

The Group is a party to joint operations whereby it contributed parcels of land for development into residential and commercial units. In respect of the Group's interest in the joint operations, the Group recognizes the following: (a) the assets that it controls and the liabilities that it incurs; and (b) the expenses that it incurs and its share of the income that it earns from the sale of units by the joint operations. The assets contributed to the joint operations are measured at the lower of cost or net



realizable value. Net realizable value is the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale (Note 14).

## Chattel Mortgage Properties

Chattel mortgage properties comprise of repossessed vehicles. Chattel mortgage properties are stated at cost less accumulated depreciation and impairment in value. Depreciation is calculated on a straight-line basis using the remaining useful lives from the time of acquisition of the vehicles. The useful lives of chattel mortgage properties are estimated to be 5 years.

#### Subordinated Notes

Subordinated notes issued by Special Purpose Vehicles (SPV) (presented as 'Investment in SPVs' under 'Other assets') are stated at amortized cost reduced by an allowance for credit losses. The allowance for credit losses is determined based on the difference between the outstanding principal amount and the recoverable amount which is the present value of the future cash flow expected to be received as payment for the subordinated notes.

## Intangible Assets

#### Software costs

Software costs (presented under 'Other assets') are capitalized on the basis of the cost incurred to acquire and bring to use the specific software. These costs are amortized over three to five years on a straight-line basis. Costs associated with maintaining the computer software programs are recognized as expense when incurred. Software costs are carried at cost less accumulated amortization.

#### *Exchange trading right*

Exchange trading right (included in 'Miscellaneous assets' presented under 'Other assets') is a result of the PSE conversion plan to preserve access of FMIC's subsidiary to the trading facilities and continue transacting business in the PSE. The exchange trading right has an indefinite useful life as there is no foreseeable limit to the period over which this asset is expected to generate net cash inflows. It is carried at the amount allocated from the original cost to the exchange membership seat (after a corresponding allocation was made to the value of the PSE shares) less any allowance for impairment losses. FMIC's subsidiary does not intend to sell the exchange trading right in the near future.

# Goodwill

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. With respect to investments in associates and a JV, goodwill is included in the carrying amounts of the investments. Following initial recognition, goodwill is measured at cost net of impairment losses (see accounting policy on Impairment of Non-financial Assets).

#### Customized System Development Cost

Customized system development cost consists of payments for customization of various banking systems. This account will be reclassified to appropriate accounts upon completion and will be depreciated and amortized from the time the asset is ready for its intended use (Note 14).

#### Impairment of Non-financial Assets

# Property and equipment, investments in subsidiaries, associates and a JV, investment properties, chattel mortgage properties, and intangible assets with finite useful lives

At each statement of financial position date, the Group assesses whether there is any indication that its non-financial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount.



Recoverable amount is the higher of an asset's fair value less costs to sell and its value in use (VIU) and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash generating unit to which it belongs. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing VIU, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to operations in the year in which it arises.

An assessment is made at each statement of financial position date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such a reversal, the depreciation and amortization expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

# Intangible assets and customized system development cost not yet available for use Intangible assets with indefinite useful lives such as exchange trading right and customized system development cost not yet available for use are tested for impairment annually at statement of financial position date either individually or at the cash generating unit level, as appropriate.

#### Goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the cash generating unit (CGU) (or group of CGUs) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated, an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its impairment test of goodwill annually.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).



# Residual Value of Leased Assets and Deposits on Lease Contracts

The residual value of leased assets, which approximates the amount of guaranty deposit paid by the lessee at the inception of the lease, is the estimated proceeds from the sale of the leased asset at the end of the lease term. At the end of the lease term, the residual value of the leased asset is generally applied against the guaranty deposit of the lessee when the lessee decides to buy the leased asset.

# Group as lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to the ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments and included in 'Property and equipment' with the corresponding liability to the lessor included in 'Other liabilities'. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recorded directly to 'Interest expense'.

Capitalized leased assets are depreciated over the shorter of the estimated useful lives of the assets or the respective lease terms, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases where the lessor retains substantially all the risk and benefits of ownership of the assets are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term. Contingent rental payables are recognized as expense in the year in which they are incurred.

#### Group as lessor

Finance leases, where the Group transfers substantially all the risks and benefits incidental to the ownership of the leased item to the lessee, are included in the statement of financial position under 'Loans and receivables'. All income resulting from the receivable is included in 'Interest income' in the statement of income.

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the year in which they are earned.

#### Retirement Cost

The Group has a non-contributory defined benefit retirement plan except for FMIIC and its subsidiary which follow the defined contribution retirement benefit plan and the Mandatory Provident Fund Scheme (MPFS). The retirement cost of the Parent Company and most of its subsidiaries is determined using the projected unit credit method. Under this method, the current service cost is the present value of retirement benefits payable in the future with respect to services rendered in the current year. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation (DBO) at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan. The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.



Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries. Net interest on the net defined benefit liability or asset is the change during the year in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss. Retirement expense is presented under 'Compensation and fringe benefits' in the statement of income. Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the DBO, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditure required to settle a DBO is recognized as a separate asset at fair value when and only when reimbursement is virtually certain. Payments to the defined contribution retirement benefit plans and the MPFS are recognized as expenses when employees have rendered service entitling them to the contributions.

#### Equity

When the shares are sold at a premium, the difference between the proceeds and par value is credited to 'Capital paid in excess of par value', net of direct costs incurred related to the equity issuance. If 'Capital paid in excess of par value' is not sufficient, the excess is charged against surplus. When the Group issues more than one class of stock, a separate account is maintained for each class of stock and the number of stocks issued.

Subscriptions receivable pertains to the uncollected portion of the subscribed stocks.

Surplus represents accumulated earnings of the Group less dividends declared.

Own equity instruments which are reacquired (treasury stocks) are recognized at cost and deducted from equity. No gain or loss is recognized in the profit or loss on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in 'Capital paid in excess of par value'. Voting rights related to treasury stocks are nullified and no dividends are allocated. When the stocks are retired, the Common stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to capital paid in excess of par value at the time the stocks were issued and to surplus for the remaining balance (Note 11).



# Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as 'Interest expense'.

# Contingent Liabilities and Contingent Assets

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

#### Income Taxes

#### Current taxes

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxing authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the statement of financial position date.

#### Deferred taxes

Deferred tax is provided on temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- a. Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- b. In respect of taxable temporary differences associated with investments in subsidiaries, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from the excess of minimum corporate income tax (MCIT) over the regular income tax, and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward of unused tax credits from MCIT and unused NOLCO can be utilized except:

- a. Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- b. In respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.



The carrying amount of deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each statement of financial position date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the statement of financial position date.

Current tax and deferred tax relating to items recognized directly in equity are recognized in other comprehensive income and not in the statement of income.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes relate to the same taxable entity and the same taxation authority.

#### Earnings Per Share

Basic earnings per share is computed by dividing net income for the year attributable to equity holders of the Parent Company by the weighted average number of common shares outstanding during the year after giving retroactive effect to stock dividends declared and stock rights exercised during the year. The Group does not have dilutive potential common shares.

#### Dividends on Common Shares

Cash dividends on common shares are recognized as a liability and deducted from the equity when approved by the Board of Directors (BOD) of the Parent Company while stock dividends are deducted from equity when approved by BOD and shareholders of the Parent Company. Dividends declared during the year but are paid or issued after the statement of financial position date are dealt with as a subsequent event.

# Coupon Payment on Hybrid Capital Securities

Coupon payment on hybrid capital securities (HT1 Capital) is treated as dividend for financial reporting purposes, rather than interest expense and deducted from equity when due, after the approval by the BOD of the Parent Company and the BSP.

#### Debt Issue Costs

Issuance, underwriting and other related costs incurred in connection with the issuance of debt instruments are deferred and amortized over the terms of the instruments using the EIR method.

Unamortized debt issuance costs are included in the related carrying amount of the debt instrument in the statement of financial position.

# Capital Securities Issuance Costs

Issuance, underwriting and other related costs incurred in connection with the issuance of the capital securities are treated as a reduction of equity.

# Events after the Statement of Financial Position Date

Post year-end events that provide additional information about the Group's position at the statement of financial position date (adjusting event) are reflected in the financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

# Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 6.

# **Fiduciary Activities**

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements where the Parent Company, PSBank and FMIC act in a fiduciary capacity such as nominee, trustee or agent.

# Standards Issued but not yet Effective

Standards issued but not yet effective up to the date of the Group's financial statements are listed below. The listing consists of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt these standards when they become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on its financial statements.

# Effective beginning on or after January 1, 2018

# Amendments

# PAS 40, Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property mets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the change in use.

# PAS 28, Investment in Associate and Joint Venture - Measuring an associate or joint venture at fair value

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. Further if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate or joint venture's interest in subsidiaries. This election is made separately for each investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent.

# PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled. On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for



all three amendments and if other criteria are met. Early application of the amendments is permitted. The Group is assessing the potential effect of the amendments on its consolidated financial statements.

# PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021. The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9. The amendments are not applicable to the Group since none of the entities within the Group have activities that are predominantly connected with insurance or issue insurance contracts.

#### New Standards

# PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. The Group plans to adopt the new standard on the mandatory effective date and will not restate comparative information. The Group has performed an assessment of the population of financial instruments impacted by the classification and measurement requirements of PFRS 9 and has developed impairment methodologies to support the calculation of expected credit losses (ECL) for qualified credit exposures.

#### a. Classification and Measurement

PFRS 9 requires that the Group classifies debt instruments based on the contractual cash flow characteristics of the assets and the business model for managing those assets. These factors determine whether the financial assets are measured at amortized cost, fair value through other comprehensive income (FVOCI), or fair value through profit or loss (FVTPL).

As a result of the application of the classification and measurement requirements of PFRS 9, debt securities currently held as AFS investments under PAS 39 are expected to be classified as either at amortized cost for securities belonging to portfolios managed under a "hold-to-collect" (HTC) business model or at FVOCI with recycling to profit or loss for securities belonging to portfolios managed under a "hold-to-collect-and-sell" business model. The Group expects to reclassify more debt securities currently held as AFS investments to amortized cost than to FVOCI. Loans and other receivables are expected to be managed under an "HTC" business model and thus qualify for amortized cost measurement.

Investments in unquoted equity shares currently carried at cost under PAS 39 are expected to be measured at FVTPL. Quoted equity shares currently held as AFS investments can be measured at FVTPL, which will increase volatility in profit or loss, except for certain AFS investments that will be designated as FVOCI with no recycling to profit or loss.



b. Impairment

PFRS 9 requires the Group to record ECL for all loans and other debt financial assets not classified as at FVTPL, together with loan commitments and financial guarantee contracts.

# Incurred loss versus expected credit loss methodology

The application of ECL will significantly change the Group's credit loss methodology and models. ECL represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. The objective of the new impairment standard is to record lifetime losses on all financial instruments which have experienced a significant increase in credit risk (SICR) since their initial recognition. As a result, ECL allowances will be measured at amounts equal to either (i) 12-month ECL or (ii) lifetime ECL for those financial instruments which have experienced a SICR since initial recognition (General Approach). The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECL are credit losses that results from all possible default events over the expected life of a financial instrument. In comparison, the present incurred loss model recognizes lifetime credit losses only when there is objective evidence of impairment. The ECL model eliminates the threshold or trigger event required under the incurred loss model, and lifetime ECL are recognized earlier under PFRS 9.

# Staging assessment

For non-credit-impaired financial instruments:

- Stage 1 is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. The Group recognizes a 12-month ECL for Stage 1 financial instruments.
- Stage 2 is comprised of all non-impaired financial instruments which have experienced a SICR since initial recognition. The Group recognizes a lifetime ECL for Stage 2 financial instruments.

For credit-impaired financial instruments:

• Financial instruments are classified as Stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a loan or a portfolio of loans. The ECL model requires that lifetime ECL be recognized for impaired financial instruments.

# Definition of "default" and "cure"

The Group defines a financial instrument as in default, which is fully aligned with the definition of credit impaired, in all cases when the borrower becomes 90 days past due on its contractual payments. As a part of a qualitative assessment of whether a customer is in default, the Group also considers a variety of instances that may indicate unlikeliness to pay. When such events occur, the Group carefully considers whether the event should result in treating the customer as defaulted. An instrument is considered to be no longer in default (i.e. to have cured) when it no longer meets any of the default criteria for a consecutive period of 90 days and has exhibited a satisfactory track record.

#### Credit risk at initial recognition

The Group uses internal credit assessment and approvals at various levels to determine the credit risk of exposures at initial recognition. Assessment can be quantitative or qualitative and depends on the materiality of the facility or the complexity of the portfolio to be assessed.



## Significant increase in credit risk

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in probabilities of default and qualitative factors, including a backstop based on delinquency. The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Group's internal credit assessment, the borrower or counterparty is determined to require close monitoring or with well-defined credit weaknesses. For exposures without internal credit grades, if contractual payments are more than a specified days past due threshold, the credit risk is deemed to have increased significantly since initial recognition. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, the Group shall revert to recognizing a 12-month ECL.

#### **Modification**

In certain circumstances, the Group modifies the original terms and conditions of a credit exposure to form a new loan agreement or payment schedule. The modifications can be given depending on the borrower's or counterparty's current or expected financial difficulty. The modifications may include, but are not limited to, change in interest rate and terms, principal amount, maturity date, date and amount of periodic payments and accrual of interest and charges

#### ECL parameters and methodologies

ECL is a function of the probability of default (PD), exposure at default (EAD) and loss given default (LGD), with the timing of the loss also considered, and is estimated by incorporating forward-looking economic information and through the use of experienced credit judgment.

The PD represents the likelihood that a credit exposure will not be repaid and will go into default in either a 12-month horizon for Stage 1 or lifetime horizon for Stage 2. The PD for each individual instrument is modelled based on historic data and is estimated based on current market conditions and reasonable and supportable information about future economic conditions. The Group segmented its credit exposures based on homogenous risk characteristics and developed a corresponding PD methodology for each portfolio. The PD methodology for each relevant portfolio is determined based on the underlying nature or characteristic of the portfolio, behavior of the accounts and materiality of the segment as compared to the total portfolio.

EAD is modelled on historic data and represents an estimate of the outstanding amount of credit exposure at the time a default may occur. For off-balance sheet and undrawn amounts, EAD includes an estimate of any further amounts to be drawn at the time of default.

LGD is the amount that may not be recovered in the event of default and is modelled based on historical cash flow recovery and reasonable and supportable information about future economic conditions, where appropriate. LGD takes into consideration the amount and quality of any collateral held.

# Forward-looking information

The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. A broad range of forward-looking information are considered as economic inputs, such as GDP growth, inflation rates, unemployment rates, interest rates and BSP statistical indicators. The inputs and models used for calculating ECL may not always capture all



characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

The Group has determined that the financial and operational aspects of the ECL methodologies under PFRS 9 will have an impact to the 2018 consolidated financial statements.

c. Hedge Accounting

The new hedge accounting model under PFRS 9 aims to simplify hedge accounting, align the accounting for hedge relationships more closely with an entity's risk management activities and permit hedge accounting to be applied more broadly to a greater variety of hedging instruments and risks eligible for hedge accounting. The Group has assessed that the adoption of these amendments will not have any impact in the 2018 consolidated financial statements.

The Group has applied its existing governance framework to ensure that appropriate controls and validations are in place over key processes and judgments in implementing PFRS 9. The Group is continuously refining its internal controls and processes which are relevant in the proper implementation of the PFRS 9.

# PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018. The Group is currently assessing the impact of adopting PFRS 15.

#### Philippine Interpretations

Philippine Interpretation IFRIC 22, *Foreign Currency Transaction and Advance Consideration* Philippine Interpretation IFRIC 22 clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency.

The Intepretation covers foreign currency transactions when an entity recognises a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration before the entity recognises the related asset, expense or income. It does not apply when an entity measures the related asset, expense or incide on initial recognition at fair value or at the fair value of the consideration received or payed at a date other than the date of initial recognition of the non-monetary asset or non-monetary liability. Also, the Interpretation need not be applied to income taxes, insurance contracts or reinsurance contracts.

# Effective beginning on or after January 1, 2019

# New Standards

#### PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities





in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements. The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value. Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Group is currently assessing the impact of adopting PFRS 16.

### Amendments

# Amendments to PFRS 9, Prepayment Features with Negative Compensation

The amendments to PFRS 9 allow debt instruments with negative compensation prepayment features to be measured at amortized cost or fair value through other comprehensive income. An entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted.

#### Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures

The amendments to PAS 28 clarify that entities should account for long-term interests in an associate or joint venture to which the equity method is not applied using PFRS 9. An entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted.

# Philippine Interpretation IFRIC 23, Uncertainty over Income Tax Treatments

Philippine Interpretation IFRIC 23 addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12 and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

The Group is currently assessing the impact of adopting this interpretation.

# Deferred effectivity

Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture



The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. On January 13, 2016, the FRSC postponed the original effective date of January 1, 2016 of the said amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

# 3. Significant Accounting Judgments and Estimates

The preparation of the financial statements in compliance with PFRS requires the Group to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and the disclosures of contingent assets and contingent liabilities. Future events may occur which can cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the financial statements as they become reasonably determinable. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The following are the critical judgments and key assumptions that have a significant risk of material adjustment to the carrying amounts of assets and liabilities within the next financial year:

# Judgments

#### a. Consolidation of subsidiaries

The determination whether the Group has control over an investee company requires significant judgment. The Group considers that the following criteria are all met, including: (a) an investor has the power over an investee; (b) the investor has exposure, or rights, to variable returns from its involvement with the investee; and (c) the investor has the ability to use its power over the investee to affect the amount of the investor's return.

In accordance with PFRS 10, the Group included the accounts of First Metro Save and Learn Balance Fund, Inc. (FMSALBF), First Metro Save and Learn Equity Fund, Inc. (FMSALEF), First Metro Save and Learn Fixed Income Fund (FMSLFIF), and First Metro Philippine Equity Traded Fund, Inc. (FMPETF) collectively the "Funds", in its consolidated financial statements. The Group re-assessed the control conclusion for these Funds. Although the ownership is less than half of the voting power of these investees, the Group has control due to its power to direct the relevant activities of the Funds through First Metro Asset Management Inc. (FAMI), a subsidiary of FMIC, which acts as the fund manager of the Funds. Further, the Group has the exposure to variable returns from its investments and its ability to use its power over the Funds to affect their returns.

b. Existence of significant influence over an associate with less than 20.00% ownership As discussed in Note 11, there are instances that an investor exercises significant influence even if its ownership is less than 20.00%. The Group applies significant judgment in assessing whether it holds significant influence over an investee and considers the following:
(a) representation in the board of directors or equivalent governing body of the investee;
(b) participation in policy-making processes, including participation in decisions about dividends or other distributions; (c) material transactions between the investor and the investee;



(d) interchange of managerial personnel; (e) joint voting agreement with other investors; or (f) provision of essential technical information.

#### c. Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the statement of financial position cannot be derived from active markets, these are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. These judgments may include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives (Note 5).

# d. Leases

# Operating lease

# Group as lessor

The Group has entered into commercial property leases on its investment properties portfolio and over various items of furniture, fixtures and equipment. The Group has determined, based on an evaluation of the terms and conditions of the arrangements (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term, the lessee has no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option is exercisable and the lease term is not for the major part of the asset's economic life), that it retains all the significant risks and rewards of ownership of these properties which are leased out on operating leases.

#### Group as lessee

The Group has entered into lease on premises it uses for its operations. The Group has determined, based on the evaluation of the terms and conditions of the lease agreement (i.e., the lease does not transfer ownership of the asset to the lessee by the end of the lease term and lease term is not for the major part of the asset's economic life), that the lessor retains all the significant risks and rewards of ownership of these properties.

#### Finance lease

The Group has determined, based on an evaluation of terms and conditions of the lease arrangements (i.e., present value of minimum lease payments amounts to at least substantially all of the fair value of leased asset, lease term is for the major part of the economic useful life of the asset, and lessor's losses associated with the cancellation are borne by the lessee), that it has transferred all significant risks and rewards of ownership of the properties it leases out on finance leases.

#### e. Contingencies

The Group is currently involved in legal proceedings. The estimate of the probable cost for the resolution of claims has been developed in consultation with the aid of the outside legal counsel handling the Group's defense in this matter and is based upon an analysis of potential results. It is probable, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to this proceeding (Note 30).



# Estimates

a. Credit losses of loans and receivables

The Group reviews its loan portfolios and receivables to assess impairment on a semi-annual basis with updating provisions made during the intervals as necessary based on the continuing analysis and monitoring of individual accounts by credit officers. In determining whether credit losses should be recorded in the statement of income, the Group makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates in the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes in the allowance.

In addition to specific allowance against individually significant loans and receivables, the Group also makes a collective impairment allowance against exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This collective allowance is based on historical loss experience adjusted on the basis of current historical data for assets with similar credit risk characteristics or using the Net Flow Rate method.

The carrying values of loans and receivables and the related allowance for credit losses of the Group and the Parent Company are disclosed in Note 9. In 2017, 2016 and 2015, provision for (reversal of) credit losses on loans and receivables amounted to  $\clubsuit 8.0$  billion,  $\clubsuit 7.3$  billion and  $\clubsuit 2.1$  billion, respectively, for the Group and  $\clubsuit 1.8$  billion,  $\clubsuit 1.2$  billion and ( $\clubsuit 2.9$  billion), respectively, for the Parent Company (Note 15).

# b. Impairment of AFS equity securities

The Group determines that AFS equity securities are impaired when there has been a significant or prolonged decline in the fair value below their cost. This determination of what is significant or prolonged requires judgment. The Group treats 'significant' generally as 20.00% or more of the original cost of investment, and 'prolonged', greater than 12 months. In making this judgment, the Group evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

As of December 31, 2017 and 2016, allowance for impairment losses on AFS equity securities amounted to P293.5 million and P294.3 million, respectively, for the Group and P159.6 million and P160.3 million, respectively, for the Parent Company. As of December 31, 2017 and 2016, the carrying value of AFS equity securities (included under AFS investments) amounted to P1.8 billion and P0.8 billion, respectively, for the Group and P404.0 million and P388.2 million, respectively, for the Parent Company (Notes 8 and 15).

# c. Recognition of deferred income taxes

Deferred tax assets are recognized for all unused tax losses and deductible temporary differences to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits



together with future tax planning strategies. The estimates of future taxable income indicate that certain temporary differences will be realized in the future. The recognized net deferred tax assets and unrecognized deferred tax assets for the Group and the Parent Company are disclosed in Note 28.

## d. Present value of retirement liability

The cost of defined retirement pension plan and other post-employment benefits is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. Due to the complexities involved in the valuation and the long-term nature of these plans, such estimates are subject to significant uncertainty. The assumed discount rates were determined using the market yields on Philippine government bonds with terms consistent with the expected employee benefit payout as of the statement of financial position date. The present values of the retirement liability of the Group and the Parent Company are disclosed in Note 27.

#### e. Impairment of non-financial assets

Property and equipment, investments in subsidiaries, associates and a JV, investment properties, software costs and chattel mortgage properties

The Group assesses impairment on assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

a) significant underperformance relative to expected historical or projected future operating results; b) significant changes in the manner of use of the acquired assets or the strategy for overall business; and c) significant negative industry or economic trends.

The Group uses the higher of fair value less costs to sell and VIU in determining recoverable amount. As of December 31, 2017 and 2016, there has been a significant and prolonged decline in the fair value of an associate. The recoverable amount of the investment in the associate has been determined based on a VIU calculation. Key assumptions in VIU calculation are most sensitive to the following assumptions: (a) production volume; (b) price; (c) exchange rates; (d) capital expenditures and (e) long-term growth rates. Based on the Group's impairment testing, the investment in associate is determined to be not impaired.

The carrying values of the property and equipment, investments in subsidiaries, associates and a JV, investment properties, software costs and chattel mortgage properties of the Group and the Parent Company are disclosed in Notes 10, 11, 12 and 14, respectively.

# Good will

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGUs) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated, an impairment loss is recognized immediately in the statement of income. The Group uses the higher of fair value less costs to sell (FVLCTS) and VIU using cash flow projections from financial budgets approved by senior management in determining the recoverable amount. The fair value of the CGU is determined using the discounted cash flow method for unquoted equity securities and liabilities. Fair values of listed debt and equity securities are based on their quoted market prices. In applying the discounted cash flow method, the Group used weighted average cost of capital or cost of equity, as appropriate, to discount the future cash flows from the business. Average growth rate was derived based on the historical or industry data as applicable.



In 2017 and 2016, the applicable pre-tax discount rates applied to cash flow projections are 7.18% and 14.67%, respectively. In 2017 and 2016, the growth rate applied to cash flows is 3% and 4%, respectively. Key assumptions in VIU and FVLCTs calculation of CGUs are most sensitive to discount rates and growth rates used to project cash flows.

As of December 31, 2017 and 2016, the Group's goodwill amounted to ₱5.2 billion (Note 11).

#### 4. Financial Risk and Capital Management

#### Introduction

The Group has exposure to the following risks from its use of financial instruments: (a) credit; (b) liquidity; and (c) market risks.

#### Risk management framework

The BOD has overall responsibility for the oversight of the Parent Company's risk management process. On the other hand, the risk management processes of the subsidiaries are the separate responsibilities of their respective BOD. Supporting the BOD in this function are certain Board-level committees such as Risk Oversight Committee (ROC), Audit Committee (AC) and senior management committees through the Executive Committee, Asset and Liability Committee (ALCO) and Policy Committee, among others.

The ROC, which is composed primarily of independent members of the BOD, is responsible for overseeing the Parent Company's risk infrastructure, the adequacy and relevance of risk policies, and the compliance to defined risk appetite and levels of exposure. The ROC is assisted in this responsibility by the Risk Management Group (RSK). RSK undertakes the implementation and execution of the Parent Company's Risk Management framework which involves the identification, assessment, control, monitoring and reporting of risks.

The Parent Company and its subsidiaries manage their respective financial risks separately. The subsidiaries have their own risk management processes but are structured similar to that of the Parent Company. To a certain extent, the respective risk management programs and objectives are the same across the Group. Risk management policies adopted by the subsidiaries and affiliates are aligned with the Parent Company's risk policies. To further promote compliance with PFRS and Basel III, the Parent Company created a Risk Management Coordinating Council composed of the risk officers of the Parent Company and its financial institution subsidiaries.

# Credit Risk

Credit risk is the risk of financial loss to the Group if a counterparty to a financial instrument fails to meet its contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties, related groups of borrowers, for market segmentation, and industry concentrations, and by monitoring exposures in relation to such limits. The same is true for treasury-related activities. Each business unit is responsible for the quality of its credit portfolio and for monitoring and controlling all credit risks in its portfolio. Regular reviews and audits of business units and credit processes are undertaken by IAG and Risk Management Group (RSK).



# Management of credit risk

The Group faces potential credit risks every time it extends funds to borrowers, commits funds to counterparties, guarantees the paying performance of its clients, invests funds to issuers (e.g., investment securities issued by either sovereign or corporate entities) or enter into either market-traded or over-the-counter derivatives, either through implied or actual contractual agreements (i.e., on- or off-balance sheet exposures). The Parent Company manages its credit risk at various levels (i.e., strategic level, portfolio level down to individual obligor or transaction) by adopting a credit risk management environment that has the following components:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit/financial assessment, risk grading and reporting and compliance with regulatory requirements;
- Establishment of authorization limits for the approval and renewal of credit facilities;
- Limiting concentrations of exposure to counterparties and industries (for loans), and by issuer (for investment securities);
- Utilizing the Internal Credit Risk Rating System (ICRRS) in order to categorize exposures according to the risk profile. The risk grading system is used for determining impairment provisions against specific credit exposures. The current risk grading framework consists of ten grades reflecting varying degrees of risk of default and the availability of collateral or other credit risk mitigation; and
- Monitoring compliance with approved exposure limits.

Borrowers, counterparties or group of related accounts across the Group are aggregated and managed by the Parent Company's Institutional Banking Sector as the "Control Unit". Group Limits for conglomerates are set-up and approved to guide subsidiaries and affiliates of the Group. Consolidated exposures are regularly reported to senior management and the ROC.

# The ICRRS contains the following:

a. Borrower Risk Rating (BRR) - an assessment of the credit worthiness of the borrower (or guarantor) without considering the type or amount of the facility and security arrangements. It is an indicator of the probability that a borrower cannot meet its credit obligations when it falls due. The assessment is described below:

Component	Description	Credit Factor Weight
Financial Condition	Refers to the financial condition of the borrower based on audited financial statements as	40.00%
	indicated by certain financial ratios. The Financial Factor Evaluation is conducted manually.	
Industry Analysis	Refers to the prospects of the industry as well as the company's performance and position in	30.00%
	the industry.	
Management Quality	Refers to the management's ability to run the company successfully.	30.00%

- b. Facility Risk Factor (FRF) determined for each individual facility considering the term of the facility, security arrangement and quality of documentation. This factor can downgrade or upgrade the BRR based on the elements relating to cover (collateral including pledged cash deposits and guarantee), quality of documentation and structure of transactions.
- c. Adjusted Borrower Risk Rating combination of BRR and FRF.



# *Maximum exposure to credit risk after collateral held or other credit enhancements* An analysis of the maximum credit risk exposure relating to on balance sheet assets is shown below:

				Consoli	dated			
-			2017					
-			Financial				Financial	
			Effect of				Effect of	
			Collateral	Maximum			Collateral	Maximum
	Carrying	Fair Value	or Credit	Exposure to	Carrying	Fair Value	or Credit	Exposure to
	Amount	of Collateral	Enhancement	Credit Risk	Amount	of Collateral	Enhancement	Credit Risk
Interbank loans receivable and SPURA	₽2,890	₽1,497	₽1,497	₽1,393	₽46,831	₽56,672	₽46,795	₽36
Loans and receivables - net								
Receivables from customers								
Commercial loans	355,965	770,343	280,367	75,598	300,464	562,590	226,245	74,219
Residential mortgage loans	98,852	201,224	98,691	161	91,641	196,090	91,545	96
Auto loans	115,839	205,210	115,243	596	96,527	154,850	96,070	457
Trade loans	39,946	41,921	38,223	1,723	27,987	31,188	27,171	816
Others	688	679	642	46	1,239	1,040	993	246
	611,290	1,219,377	533,166	78,124	517,858	945,758	442,024	75,834
Accounts receivable	1	1	1	-	-	-	-	—
Accrued interest receivable	3,112	4,805	2,902	210	2,794	4,045	2,567	227
Sales contract receivable	89	364	89	-	156	462	156	-
	614,492	1,224,547	536,158	78,334	520,808	950,265	444,747	76,061
Total	₽617,382	₽1,226,044	₽537,655	₽79,727	₽567,639	₽1,006,937	₽491,542	₽76,097

	Parent Company								
-			2017				2016		
-			Financial				Financial		
			Effect of				Effect of		
			Collateral	Maximum			Collateral	Maximum	
	Carrying	Fair Value	or Credit	Exposure to	Carrying	Fair Value	or Credit	Exposure to	
	Amount	of Collateral	Enhancement	Credit Risk	Amount	of Collateral	Enhancement	Credit Risk	
Interbank loans receivable and SPURA	₽1,635	₽2,013	₽1,635	₽-	₽41,387	₽51,515	₽41,351	₽36	
Loans and receivables – net Receivables from customers									
Commercial loans	244,514	655,998	217,393	27,121	194,437	464,089	172,050	22,387	
Residential mortgage loans	52,890	111,478	52,729	161	48,247	109,954	48,151	96	
Auto loans	33,524	78,135	32,950	574	28,452	63,964	27,995	457	
Trade loans	39,895	41,870	38,172	1,723	27,987	31,188	27,171	816	
Others	673	673	637	36	1,217	1,020	983	234	
	371,496	888,154	341,881	29,615	300,340	670,215	276,350	23,990	
Accrued interest receivable	1,371	1,161	1,161	210	1,179	955	952	227	
Sales contract receivable	16	60	16	-	29	83	29	-	
	372,883	889,375	343,058	29,825	301,548	671,253	277,331	24,217	
Total	₽374,518	₽891,388	₽344,698	₽29,825	₽342,935	₽722,768	₽318,682	₽24,253	

The maximum exposure to credit risks for the other financial assets is limited to the carrying value as of December 31, 2017 and 2016.

The following tables show the effect of rights of set-off associated with the recognized financial assets and financial liabilities.

	C	Gross Amounts Offset in	Net Amount	Effect of Remain of Set-Off (inclu set-off financial	ding rights to	
	Gross Carrying	Accordance		offsetting criteri	,	
	Amounts	with the	Statement of	0	Fair Value of	-
	(before	Offsetting	Financial	Financial	Financial	
Financial assets recognized by type	offsetting)	Criteria	Position	Instruments	Collateral	Net Exposure
Consolidated						
2017						
Derivative assets	₽164,806	₽158,611	₽6,195	₽919	₽-	₽5,276
SPURA	1,616	-	1,616	-	1,616	-
	₽166,422	₽158,611	₽7,811	<b>₽</b> 919	₽1,616	₽5,276
2016						
Derivative assets	₽111,574	₽104,613	₽6,961	₽259	₽-	₽6,702
SPURA	46,831	-	46,831	-	46,795	36
	₽158,405	₽104,613	₽53,792	₽259	₽46,795	₽6,738

(Forward)





	Gross Carrying	Gross Amounts Offset in Accordance		Effect of Remain of Set-Off (inclu- set-off financial offsetting criteri	ding rights to collateral)	
	Amounts	with the	Statement of		Fair Value of	-
	(before	Offsetting	Financial	Financial	Financial	
Financial assets recognized by type	offsetting)	Criteria	Position	Instruments	Collateral	Net Exposure
Parent Company						
2017	D1 (0.000	D1	D/ 100	<b>D</b> 010		DE 403
Derivative assets SPURA	₽162,083	₽155,961	₽6,122	<b>₽</b> 919	₽-	₽5,203
SPURA				 D010		
	₽162,083	₽155,961	₽6,122	₽919	F-	₽5,203
2016	D111.054	<b>D104002</b>	DC OCL	D0.50	D	D
Derivative assets SPURA	₽111,054 40.642	₽104,093	₽6,961 40.642	₽259	₽- 40.606	₽6,702 36
SPURA	<u>40,642</u> ₽151,696	₽104,093	40,642 ₽47.603	₽259	40,606	
	₽151,090	₽104,093	₽47,603	₽239	₽40,606	₽6,738
Financial liabilities recognized by type Consolidated						
2017						
Derivative liabilities	₽161,538	₽156,211	₽5,327	<b>₽</b> 919	₽-	₽4,408
SSURA	64,575	-	64,575	-	64,288	287
	₽226,113	₽156,211	₽69,902	<b>₽</b> 919	₽64,288	₽4,695
2016						
Derivative liabilities	₽99,767	₽95,184	₽4,583	₽259	₽_	₽4,324
SSURA	51,031	=	51,031	_	50,882	149
	₽150,798	₽95,184	₽55,614	₽259	₽50,882	₽4,473
Parent Company 2017						
Derivative liabilities	₽161,538	₽156,211	₽5,327	₽919	₽-	₽4,408
SSURA	61,249	-	61,249	-	61,249	
	₽222,787	₽156,211	₽66,576	₽919	₽61,249	₽4,408
2016						
Derivative liabilities	₽97,103	₽92,586	₽4,517	₽259	₽	₽4,258
SSURA	47,174	_	47,174	-	47,025	149
	₽144,277	₽92,586	₽51,691	₽259	₽47,025	₽4,407

#### Excessive risk concentration

Credit risk concentrations can arise whenever a significant number of borrowers have similar characteristics and are affected similarly by changes in economic or other conditions. The Parent Company analyzes the credit risk concentration to an individual borrower, related group of accounts, industry, internal rating buckets, and security. For risk concentration monitoring purposes, the financial assets are broadly categorized into (1) loans and receivables and (2) trading and financial investment securities. To mitigate risk concentration, the Parent Company constantly checks for breaches in regulatory and internal limits.

# Concentration of risks of financial assets with credit risk exposure

An analysis of concentrations of credit risk at the reporting date based on carrying amount is shown below:

-	Loans and Receivables	Loans and Advances to Banks*	Consolidated Trading and Investment Securities**	Others***	Total
2017					
Concentration by Industry					
Financial and insurance activities	₽92,645	₽338,725	₽90,052	₽173,921	₽695,343
Activities of households as employers and undifferentiated goods and services and producing activities of households for own					
use	238,644	-	2,705	198	241,547
Manufacturing	194,439	-	2,596	17,209	214,244
Wholesale and retail trade, repair of motor					
vehicles, motorcycles	203,582	-	868	24,862	229,312
Real estate activities	205,574	-	5,169	818	211,561
Transportation and storage, information and	)-		-,		)
communication	102,282	-	1,714	982	104,978

(Forward)



			Consolidated		
-		Loans and	Trading and		
	Loans and	Advances to	Investment		
	Receivables	Banks*	Securities**	Others***	Total
Electricity, gas, steam and air-conditioning					
supply and water supply, sewerage, waste					
management and remediation activities					
	<b>₽</b> 89,061	₽-	₽6,353	₽1,259	₽96,673
Construction	52,411	-	677	15,110	68,198
Accommodation and food service activities	28,645	-	2	49	28,696
Agricultural, forestry and fishing	29,476	-	4	580	30,060
Others****	40,624	-	277,952	6,018	324,594
	1,277,383	338,725	388,092	241,006	2,245,206
Less allowance for credit losses	16,407	-	295	9,614	26,316
	₽1,260,976	₽338,725	₽387,797	₽231,392	₽2,218,890
Concentration by Location					
Philippines	₽1,247,661	<b>₽265,58</b> 7	₽328,406	₽238,847	2,080,501
Asia	29,583	62,115	32,141	2,068	125,907
USA	50	6,021	12,183	91	18,345
Europe	54	4,740	9,878	_	14,672
Others	35	262	5,484	_	5,781
	1,277,383	338,725	388,092	241,006	2,245,206
Less allowance for credit losses	16,407	-	295	9,614	26,316
	₽1,260,976	₽338,725	₽387,797	₽231,392	₽2,218,890
2016	, ,	, -	, -	- )	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Concentration by Industry					
Financial and insurance activities	₽66,128	₽374,774	₽47,304	₽144,562	₽632,768
Activities of households as employers and undifferentiated goods and services and producing activities of households for own	,				
use	205,048	-	4,013	149	209,210
Manufacturing	186,674	-	1,424	17,385	205,483
Wholesale and retail trade, repair of motor					
vehicles, motorcycles	175,143	-	722	22,877	198,742
Real estate activities	158,834	-	6,930	518	166,282
Transportation and storage, information and					
communication	89,947	-	513	2,992	93,452
Electricity, gas, steam and air-conditioning					
supply and water supply, sewerage, waste					
management and remediation activities	81,158	-	2,009	1,228	84,395
Construction	34,969	-	169	12,571	47,709
Accommodation and food service activities	21,143	-	101	8	21,252
Agricultural, forestry and fishing	19,744	-	6	503	20,253
Others****	31,759	-	291,172	10,060	332,991
	1,070,547	374,774	354,363	212,853	2,012,537
Less allowance for credit losses	14,426	7	294	10,036	24,763
	₽1,056,121	₽374,767	₽354,069	₽202,817	₽1,987,774
Concentration by Location					
Philippines	₽1,047,160	₽282,327	₽299,720	₽209,940	₽1,839,147
Asia	22,844	67,640	25,471	2,789	118,744
USA	478	10,610	20,111	124	31,323
Europe	43	13,597	5,969		19,609
Others	22	600	3,092	_	3,714
	1,070,547	374,774	354,363	212,853	2,012,537
Less allowance for credit losses	14,426	7	294	10,036	2,012,557
Loss and while for creat 105565	₽1,056,121	₽374,767	₽354,069	₽202,817	₽1,987,774
	F1,030,121	F3/4,/0/	F334,009	F202,01/	F1,70/,//4

		P	arent Company		
-		Loans and	Trading and		
	Loans and	Advances to	Investment		
	Receivables	Banks*	Securities**	Others***	Total
2017					
Concentration by Industry					
Financial and insurance activities	₽87,854	₽271,217	₽40,325	₽13,756	₽413,152
Manufacturing	189,967	-	1,691	17,209	208,867
Wholesale and retail trade, repair of motor					
vehicles, motorcycles	189,915	-	206	24,862	214,983
Real estate activities	162,660	-	1,311	782	164,753
Transportation and storage, information and	00.074		1 025	000	00.001
communication	90,064	-	1,035	982	92,081
Activities of households as employers and					
undifferentiated goods and services and					
producing activities of households for own					
use	86,081	-	2,705	198	88,984
Electricity, gas, steam and air-conditioning					
supply and water supply, sewerage, waste					
management and remediation activities	85,673	-	5,514	1,258	92,445
Construction	40,979	-	8	15,054	56,041
Accommodation and food service activities	28,093	-	2	49	28,144
Agricultural, forestry and fishing	25,486	-	4	580	26,070
Others****	20,245	-	250,076	4,880	275,201
	1,007,017	271,217	302,877	79,610	1,660,721
Less allowance for credit losses	8,589	-	160	9,614	18,363
	₽998,428	₽271,217	₽302,717	₽69,996	₽1,642,358
Concentration by Location					
Philippines	₽997,421	₽226,512	₽249,629	₽77,486	₽1,551,048
Asia	9,157	34,087	25,896	2,034	71,174
USA	341	5,738	11,993	90	18,162
Europe	62	4,618	9,878	-	14,558
Others	36	262	5,481	_	5,779
	1,007,017	271,217	302,877	79,610	1,660,721
Less allowance for credit losses	8,589	-	160	9,614	18,363
	₽998,428	₽271,217	₽302,717	₽69,996	₽1,642,358
2016					
Concentration by Industry					
Financial and insurance activities	₽65,975	₽306,976	₽34,141	₽11,483	₽418,575
Manufacturing	181,466	-	434	17,385	199,285
Wholesale and retail trade, repair of motor					
vehicles, motorcycles	158,300	-	58	22,877	181,235
Real estate activities	118,195	-	3,602	507	122,304
Transportation and storage, information and					
communication	81,919	-	306	2,992	85,217
Activities of households as employers and					
undifferentiated goods and services and					
producing activities of households for own					
use	77,084	-	4,013	149	81,246
Electricity, gas, steam and air-conditioning					
supply and water supply, sewerage, waste					
management and remediation activities	78,141	_	513	1,228	79,882
Construction	27,123	_	4	12,515	39,642
Accommodation and food service activities	20,819	_	34	8	20,861
Agricultural, forestry and fishing	15,961	_	6	503	16,470
Others***	21,165	_	237,409	8,986	267,560
	846,148	306,976	280,520	78,633	1,512,277
Less allowance for credit losses	6,697		160	10,036	16,893
	₽839,451	₽306,976	₽280,360	₽68,597	₽1,495,384
	₽839,451	₽306,976	₽280,360	<del>2</del> 08,39/	₽1,495,584

(Forwarrd)

		Parent Company						
	Loans and Receivables	Loans and Advances to Banks*	Trading and Investment Securities**	Others***	Total			
Concentration by Location								
Philippines	₽839,453	₽240,691	₽229,322	₽75,749	₽1,385,215			
Asia	5,928	41,765	22,301	2,762	72,756			
USA	690	10,370	19,836	122	31,018			
Europe	56	13,552	5,969	-	19,577			
Others	21	598	3,092	-	3,711			
	846,148	306,976	280,520	78,633	1,512,277			
Less allowance for credit losses	6,697	-	160	10,036	16,893			
	₽839,451	₽306,976	₽280,360	₽68,597	₽1,495,384			

\* Comprised of Due from BSP, Due from other banks and Interbank loans receivable and SPURA.

\*\* Comprised of Financial assets at FVPL, AFS investments and HTM investments.

\*\*\* Comprised of applicable accounts under Other assets, financial guarantees and loan commitments and other

credit related liabilities.

\*\*\*\* Includes government-issued debt securities.

#### Credit quality per class of financial assets

The credit quality of financial assets is assessed and managed using external and internal ratings.

#### Loans and receivables

The credit quality is generally monitored using the 10-grade ICRRS which is integrated in the credit process particularly in provision for credit losses. Probability of default (PD) models are used in parallel to the ICRRS. The models are assessed and recalibrated as needed. Validation of the individual borrower's risk rating is performed by the Credit Group to maintain accurate and consistent risk ratings across the credit portfolio. The credit quality with the corresponding ICRRS Grade and description of commercial loans follows:

#### High Grade

#### 1 - Excellent

An excellent rating is given to a borrower with a very low probability of going into default and with high degree of stability, substance and diversity. Borrower has access to raise substantial amounts of funds through public market at any time; very strong debt service capacity and has conservative balance sheet ratios. Track record in profit terms is very good. Borrower exhibits highest quality under virtually all economic conditions.

#### 2 - Strong

This rating is given to borrowers with low probability of going into default in the coming year. Normally has a comfortable degree of stability, substance and diversity. Under normal market conditions, borrower has good access to public markets to raise funds. Have a strong market and financial position with a history of successful performance. Overall debt service capacity is deemed very strong; critical balance sheet ratios are conservative. Concerned multinationals or local corporations are well capitalized.

# Standard Grade

#### 3 - Good

This rating is given to smaller corporations with limited access to public capital markets or to alternative financial markets. Access is however limited to favorable economic and/or market conditions. While probability of default is quite low, it bears characteristics of some degree of stability and substance. However, susceptibility to cyclical changes and more concentration of business risk, by product or market, may be present. Typical is the combination of comfortable asset protection and an acceptable balance sheet structure. Debt service capacity is strong.



# 4 - Satisfactory

A 'satisfactory' rating is given to a borrower where clear risk elements exist and probability of default is somewhat greater. Volatility of earnings and overall performance: normally has limited access to public markets. Borrower should be able to withstand normal business cycles, but any prolonged unfavorable economic period would create deterioration beyond acceptable levels. Combination of reasonable sound asset and cash flow protection: debt service capacity is adequate. Reported profits in the past year and is expected to report a profit in the current year.

# 5 - Acceptable

An 'acceptable' rating is given to a borrower whose risk elements are sufficiently pronounced although borrower should still be able to withstand normal business cycles. Any prolonged unfavorable economic and/or market period would create an immediate deterioration beyond acceptable levels. Risk is still acceptable as there is sufficient cash flow either historically or expected for the future; new business or projected finance transaction; an existing borrower where the nature of the exposure represents a higher risk because of extraordinary developments but for which a decreasing risk within an acceptable period can be expected.

#### Substandard Grade

# 6 - Watchlist

This rating is given to a borrower that belongs to an unfavorable industry or has company-specific risk factors which represent a concern. Operating performance and financial strength may be marginal and it is uncertain if borrower can attract alternative course of finance. Borrower finds it hard to cope with any significant economic downturn and a default in such a case is more than a possibility. Borrower which incurs net losses and has salient financial weaknesses, reflected on statements specifically in profitability. Credit exposure is not at risk of loss at the moment but performance of the borrower has weakened and unless present trends are reversed, could lead to losses.

#### 7 - Especially Mentioned

This rating is given to a borrower that exhibits potential weaknesses that deserve management's close attention. These potential weaknesses, if left uncorrected, may affect the repayment of the loan and thus, increase credit risk to the Bank.

#### Impaired

# 8 - Substandard

These are loans or portions, thereof which appear to involve a substantial and unreasonable degree of risk to the Bank because of unfavorable record or unsatisfactory characteristics. There exists the possibility of future losses to the Bank unless given closer supervision. Borrower has well-defined weaknesses or weaknesses that jeopardize loan liquidation. Such well-defined weaknesses may include adverse trends or development of financial, managerial, economic or political nature, or a significant weakness in collateral.

#### 9 - Doubtful

This rating is given to a nonperforming borrower whose loans or portions thereof have the weaknesses inherent in those classified as Substandard, with the added characteristics that existing facts, conditions, and values make collection or liquidation in full highly improbable and in which substantial loss is probable.



## 10 - Loss

This rating is given to a borrower whose loans or portions thereof are considered uncollectible or worthless and of such little value that their continuance as bankable assets is not warranted although the loans may have some recovery or salvage value. The amount of loss is difficult to measure and it is not practical or desirable to defer writing off these basically worthless assets even though partial recovery may be obtained in the future.

The credit quality of consumer loan applicants are currently evaluated using PD models.

For booked consumer loans, the description of credit quality is as follows:

#### High Grade

# Good credit rating

This rating is given to a good repeat client with very satisfactory track record of its loan repayment (paid at least 50.00%) and whose account did not turn past due during the entire term of the loan.

# Standard Grade

#### Good

A good rating is given to accounts which did not turn past due for 90 days and over.

#### Limited

This rating is given to borrowers who have average track record on loan repayment (paid less than 50.00%) and whose account did not turn past due for 90 days and over.

#### Substandard Grade

#### Poor

A poor rating is given to accounts who reached 90 days past due regardless of the number of times and the number of months past due.

#### Poor litigation

This rating is given to accounts that were past due for 180 days and over and are currently being handled by lawyers.

# Impaired Poor repossessed This rating is given to accounts whose collaterals were repossessed.

Poor written-off

This rating is given to accounts that were recommended for write-off.

#### Trading and investment securities

In ensuring quality investment portfolio, the Parent Company uses the credit risk rating from the published data providers like Moody's, Standard & Poor's (S&P) or other reputable rating agencies. Presented here is Moody's rating - equivalent S&P rating and other rating agencies applies:

Credit Quality	Exter	nal Ratin	g							
High grade	Aaa	Aa1	Aa2	A1	A2	A3	Baa1	Baa2	Baa3	
Standard grade	Ba1	Ba2	Ba3	B1	B2					
Substandard grade	B3	Caa1	Caa2	Caa3	Ca	С				
Impaired	D									



# The following table shows the credit quality of financial assets:

	Loans and	Loans and Advances to	Consolidated Trading and Investment		
	Receivables	Banks*	Securities**	Others***	Total
2017					
Neither past due nor impaired	₽1,243,084	₽338,725	<b>₽387,713</b>	₽231,392	₽2,200,914
Past due but not individually impaired	19,963	-	-	-	19,963
Impaired	14,336	-	379	9,614	24,329
Gross	1,277,383	338,725	388,092	241,006	2,245,206
Less allowance for credit losses	16,407	_	295	9,614	26,316
Net	₽1,260,976	₽338,725	<b>₽387,797</b>	₽231,392	₽2,218,890
2016					
Neither past due nor impaired	₽1,041,641	₽374,774	₽353,994	₽202,817	₽1,973,226
Past due but not individually impaired	18,018	-	-	-	18,018
Impaired	10,888	-	369	10,036	21,293
Gross	1,070,547	374,774	354,363	212,853	2,012,537
Less allowance for credit losses	14,426	7	294	10,036	24,763
Net	₽1,056,121	₽374,767	₽354,069	₽202,817	₽1,987,774

	Parent Company							
	Loans and Receivables	Loans and Advances to Banks*	Trading and Investment Securities**	Others***	Total			
2017								
Neither past due nor impaired	₽996,138	₽271,217	₽302,634	₽69,996	₽1,639,985			
Past due but not individually impaired	553	-	-	-	553			
Impaired	10,326	-	243	9,614	20,183			
Gross	1,007,017	271,217	302,877	79,610	1,660,721			
Less allowance for credit losses	8,589		160	9,614	18,363			
Net	₽998,428	₽271,217	₽302,717	₽69,996	₽1,642,358			
2016								
Neither past due nor impaired	₽838,712	₽306,976	₽280,285	₽68,597	₽1,494,570			
Past due but not individually impaired	410	-	-	-	410			
Impaired	7,026	-	235	10,036	17,297			
Gross	846,148	306,976	280,520	78,633	1,512,277			
Less allowance for credit losses	6,697	· -	160	10,036	16,893			

\* Comprised of Due from BSP, Due from other banks and Interbank loans receivable and SPURA.

₽839,451

\*\* Comprised of Financial assets at FVPL, AFS investments and HTM investments.

\*\*\* Comprised of applicable accounts under Other assets, financial guarantees and loan commitments and other credit related liabilities.

₽306,976

₽280,360

₽68,597

₽1,495,384

The table below shows the credit quality per class of financial assets that are neither past due nor individually impaired (gross of allowance for credit losses):

	Consolidated				
	High Grade	Standard Grade	Substandard Grade	Unrated	Total
2017					
Loans and advances to banks					
Due from BSP	₽261,959	₽-	₽-	₽_	261,959
Due from other banks	27,892	2,111	-	1,288	31,291
Interbank loans receivable and SPURA	41,965	1,842	-	1,668	45,475
	331,816	3,953	-	2,956	338,725
Financial assets at FVPL					
HFT investments					
Debt securities					
Government	4,661	649	-	-	5,310
Private	6,856	544	-	2,160	9,560
Treasury bills	1,401	-	-	-	1,401

(Forward)

Net



$\begin{array}{c c c c c c c c c c c c c c c c c c c $				Consolidated		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			Standard			
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		High Grade	Grade	Grade	Unrated	Total
Figure sector:		₽13,383	₽-	₽-	₽-	₽13,383
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			-	-	-	2
		,	· · · · ·	-	_	,
AFS investments	Derivative assets	,			,	/
$\begin{array}{l c c c c c c c c c c c c c c c c c c c$		33,202	3,974	-	6,711	43,887
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $						
Private         50,980         2,720         -         54         53,754           Treasury notes and bonds         249,380         -         -         -         115           Treasury notes and bonds         249,380         -         -         51         249,431           Subtotal         344,334         4,175         -         3,663         342,112           Equity securities         -         -         9         -         75         174           Subtotal         689         689         -         336         1,714           Subtotal         689         689         -         3336         1,714           Recievables         -         -         90.510         -         90,6510           Recievables from customers         -         -         932,932         333,033         1,873         -         41,040           Recievables from customers         -         -         940,9380         109,966         330         1,229,100           Unquoted debt securities         121         113         -         32         866           Accounts receivable         87         -         -         16         103           Unquoted debt s						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		,	· · · · ·	-	,	,
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		,	· · · · ·	-		,
			-	-		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		/	-			
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		334,334	4,175	-	3,603	342,112
$\begin{array}{c c c c c c c c c c c c c c c c c c c $						
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$		689		-		· · · ·
	*	-		-		
Loans and receivables         Los of the transmission of treasmission	Subtotal					,
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		335,023	4,864	-	3,939	343,826
$\begin{array}{c c c c c c c c c c c c c c c c c c c $						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $						
Auto loans         73.895         30.551         43         -         104.489           Trade loans         5.932         33.203         1.873         -         41,008           Others         72.853         10.577         119         330         83.879           Unquoted debt securities         121         713         -         32         866           Accounts receivable         4985         2.455         318         126         7.884           Accounts receivable         87         -         -         16         103           Other receivables         4         1         -         272         277           10         7.6624         652.757         110.391         3.312         124.30.84           Others         5         26         -         231.361         231.392           2016         10         10.391         P248.225         P2.200.914           Loans and advances to banks         40.436         2.450         -         1.436         44.322           10 from BSP         P238.806         P         P         P         P         P238.806           Due from other banks         40.436         2.450         - <t< td=""><td></td><td>,</td><td>,</td><td>,</td><td>-</td><td>906,510</td></t<>		,	,	,	-	906,510
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		,	,	,	-	93,219
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		,	· · · · ·		-	,
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$		,	· · ·	,	_	· · · ·
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Others	,	/			/
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		· · · ·	,	109,966		· · ·
$\begin{array}{c c c c c c c c c c c c c c c c c c c $						
Sales contract receivable         87         -         -         16         103           Other receivables         4         1         -         272         277           476,624         652,757         110,391         3.312         1,243,084           Others         5         26         -         231,361         231,392           P1,176,603         P665,695         P110,391         P248,225         P2,200,914           2016         Loans and advances to banks         Due from BSP         P238,806         P         P         P         P         P         P238,806         P         Image: P         P238,806         P         P         P         P         P         P238,806         P         Image: P         P238,806         P         P         P         P         P238,806         P         Image: P         P238,806         P         Image: P         P238,806         P         Image: P         P238,806         P         Image: P         P238,806         P         P         P         P238,806         P         Image: P         P238,806         P         Image: P         P238,806         P         Image: P         P238,806         P         P         P238,806         P		,	,			,
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		,	208	107	,	4,849
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			-	-		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Other receivables	-		-		
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$		/	652,757	110,391	3,312	1,243,084
2016       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       P       361444322       323       323       3614444323       374.774       HT       HT       investments       S       S       S       P       S       P       S       P       S       P       S       P       S       P       S       P       S       P       S       P       S       P	Others			-	,	231,392
Loans and advances to banks         Due from BSP $P238,806$ $P P P P P P238,806$ Due from other banks       40,436       2,450       -       1,436       44,322         Interbank loans receivable and SPURA       82,232       3,254       -       6,160       91,646         Interbank loans receivable and SPURA       82,232       3,254       -       6,160       91,646         Interbank loans receivable and SPURA       82,232       3,254       -       6,160       91,646         Interbank loans receivable and SPURA       82,232       3,254       -       7,596       374,774         Financial assets at FVPL       HFT investments       -       -       4,010         Det securities       0       -       -       2,034       5,329         Treasury bills       903       -       -       -       13,346         Equity securities - quoted       P4,197       P2,227       P58       P20       P6,502         Derivative assets       673       90       -       6,361       7,124         AFS investments       -       -       3,429       43,232         Treasu		₽1,176,603	₽665,695	₽110,391	₽248,225	₽2,200,914
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	2016					
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Loans and advances to banks					
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	Due from BSP	₽238,806	₽-	₽-	₽-	₽238,806
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Due from other banks	40,436	2,450	-	1,436	44,322
Financial assets at FVPL         HFT investments         Debt securities         Government       3,966       44       -       -       4,010         Private       2,895       400       -       2,034       5,329         Treasury bills       903       -       -       903       -       -       903         Treasury notes and bonds       13,346       -       -       -       13,346         Equity securities - quoted $\mathbb{P}4,197$ $\mathbb{P}2,227$ $\mathbb{P}58$ $\mathbb{P}20$ $\mathbb{P}6,502$ Derivative assets       673       90       -       6,361       7,124         25,980       2,761       58       8,415       37,214         AFS investments       -       -       -       199         Debt securities       -       -       -       199         Government       36,204       1,689       49       3,613       41,555         Private       29,886       9,917       -       3,429       43,232         Treasury bills       199       -       -       -       199         Subtotal       297,270       11,712       49       7,042       316,07	Interbank loans receivable and SPURA	82,232	3,254	-	6,160	91,646
HFT investments         Debt securities         Government $3,966$ $44$ $  4,010$ Private $2,895$ $400$ $ 2,034$ $5,329$ Treasury bills $903$ $   903$ Treasury notes and bonds $13,346$ $   13,346$ Equity securities - quoted $\mathbb{P}4,197$ $\mathbb{P}2,227$ $\mathbb{P}58$ $\mathbb{P}20$ $\mathbb{P}6,502$ Derivative assets $673$ $90$ $ 6,361$ $7,124$ AFS investments $25,980$ $2,761$ $58$ $8,415$ $37,214$ AFS investments $0$ $ 6,361$ $7,124$ Debt securities $0$ $  1,689$ $49$ $3,613$ $41,555$ Private $29,886$ $9,917$ $ 3,429$ $43,232$ Treasury notes and bonds $230,981$ $106$ $  231,087$ Subtotal $297,270$ $11,712$ $49$ $7,042$ $316,073$		361,474	5,704	-	7,596	374,774
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Financial assets at FVPL					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	HFT investments					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Debt securities					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Government	3,966	44	_	_	4,010
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Private	2,895	400	-	2,034	5,329
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Treasury bills	903	-	-	_	903
Derivative assets         673         90         -         6,361         7,124           25,980         2,761         58         8,415         37,214           AFS investments         58         8,415         37,214           Debt securities         60vernment         36,204         1,689         49         3,613         41,555           Private         29,886         9,917         -         3,429         43,232           Treasury bills         199         -         -         199           Treasury notes and bonds         230,981         106         -         231,087           Subtotal         297,270         11,712         49         7,042         316,073           Equity securities         0         -         117         -         76         193           Subtotal         141         64         -         309         514           Unquoted         -         117         -         76         193           Subtotal         141         181         -         385         707			-	-	-	13,346
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		₽4,197	₽2,227	₽58	₽20	₽6,502
AFS investments         Debt securities         Government       36,204       1,689       49       3,613       41,555         Private       29,886       9,917       -       3,429       43,232         Treasury bills       199       -       -       199         Treasury notes and bonds       230,981       106       -       -       231,087         Subtotal       297,270       11,712       49       7,042       316,073         Equity securities       Quoted       141       64       -       309       514         Unquoted       -       117       -       76       193         Subtotal       141       181       -       385       707	Derivative assets	673	90	-	6,361	7,124
Debt securities           Government         36,204         1,689         49         3,613         41,555           Private         29,886         9,917         -         3,429         43,232           Treasury bills         199         -         -         -         199           Treasury notes and bonds         230,981         106         -         -         231,087           Subtotal         297,270         11,712         49         7,042         316,073           Equity securities         2         -         -         164         -         309         514           Unquoted         141         64         -         309         514           Unquoted         141         181         -         385         707		25,980	2,761	58	8,415	37,214
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	AFS investments					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Debt securities					
Treasury bills         199         -         -         -         199           Treasury notes and bonds         230,981         106         -         -         231,087           Subtotal         297,270         11,712         49         7,042         316,073           Equity securities         -         -         309         514           Unquoted         -         117         -         76         193           Subtotal         141         181         -         385         707	Government	36,204	1,689	49	3,613	41,555
Treasury bills         199         -         -         -         199           Treasury notes and bonds         230,981         106         -         -         231,087           Subtotal         297,270         11,712         49         7,042         316,073           Equity securities         -         -         309         514           Unquoted         -         117         -         76         193           Subtotal         141         181         -         385         707		29,886	9,917	-	3,429	43,232
Subtotal297,27011,712497,042316,073Equity securitiesQuoted14164-117-76193Subtotal141181-385707	2	199	-	-	-	199
Equity securities         309         514           Quoted         141         64         -         309         514           Unquoted         -         117         -         76         193           Subtotal         141         181         -         385         707	Treasury notes and bonds	230,981	106	-	-	231,087
Equity securities         141         64         -         309         514           Unquoted         -         117         -         76         193           Subtotal         141         181         -         385         707	Subtotal	297,270	11,712	49	7,042	316,073
Unquoted         -         117         -         76         193           Subtotal         141         181         -         385         707	Equity securities					
Subtotal 141 181 – 385 707	Quoted	141	64	-	309	514
Subtotal 141 181 – 385 707		_		_	76	193
			11/			1/0
	Subtotal	141		_		707

(Forward)



	Consolidated				
	High Grade	Standard Grade	Substandard Grade	Unrated	Total
Loans and receivables	ingi oraut	Gruue	Gruut	ematea	1000
Receivables from customers					
Commercial loans	₽231,787	₽446,905	₽62,094	₽-	₽740,786
Residential mortgage loans	6,486	78,604	1,470	-	86,560
Auto loans	56,584	26,258	5,299	_	88,141
Trade loans	34,264		12	-	34,276
Others	69,329	11,452	230	85	81,096
	398,450	563,219	69,105	85	1,030,859
Unquoted debt securities		810	-	119	929
Accrued interest receivable	4,288	2,435	167	179	7,069
Accounts receivable	677	19	_	1,837	2,533
Sales contract receivable	13	121	-	29	163
Other receivables	1	_	-	87	88
	403,429	566,604	69,272	2,336	1,041,641
Others	132,901	26	-	69,890	202,817
	₽1,221,195	₽586,988	₽69,379	₽95,664	₽1,973,226

	Parent Company					
		Standard	Substandard			
	High Grade	Grade	Grade	Unrated	Total	
2017						
Loans and advances to banks						
Due from BSP	₽224,723	₽-	₽–	₽-	₽224,723	
Due from other banks	19,237	30	-	19	19,286	
Interbank loans receivable and SPURA	25,539	-	-	1,669	27,208	
	269,499	30	-	1,688	271,217	
Financial assets at FVPL						
HFT debt securities						
Government	4,661	579	-	-	5,240	
Private	6,113	512	-	2,073	8,698	
Treasury bills	1,156	-	-	-	1,156	
Treasury notes and bonds	10,881	-	-	-	10,881	
BSP	2	-	-	-	2	
Derivative assets	1,611	132	-	4,552	6,295	
	24,424	1,223	-	6,625	32,272	
AFS investments						
Debt securities						
Government	16,310	776	_	3,497	20,583	
Private	35,519	494	-	52	36,065	
Treasury notes and bonds	213,393	-	-	-	213,393	
Subtotal	265,222	1,270	-	3,549	270,041	
Equity securities						
Quoted	5	-	-	255	260	
Unquoted	-	-	-	61	61	
Subtotal	5	_	-	316	321	
	265,227	1,270	-	3,865	270,362	
Loans and receivables	,	,		,	,	
Receivables from customers						
Commercial loans	261,376	479,810	106,545	_	847,731	
Residential mortgage loans	1,799	49,758	1,038	_	52,595	
Auto loans	3,387	30,327	23	_	33,737	
Trade loans	5,932	33,153	1.873	_	40,958	
Others	12,324	407	62	-	12,793	
	284,818	593,455	109,541	_	987,814	
Unquoted debt securities	,			26	26	
Accrued interest receivable	3,722	1,731	313	126	5,892	
Accounts receivable	- , -	, , , ,	_	2,382	2,382	
Sales contract receivable	_	_	_	-,	16	
Other receivables	-	-	-	8	8	
	288,540	595,186	109,854	2,558	996,138	
Others				69,996	69,996	
	₽847,690	₽597,709	₽109,854	₽84,732	<u>₽1,639,985</u>	

(Forward)



	Parent Company				
		Standard	Substandard		
	High Grade	Grade	Grade	Unrated	Total
2016	0				
Loans and advances to banks					
Due from BSP	₽203,781	₽-	₽-	₽-	₽203,781
Due from other banks	29,918	108	-	75	30,101
Interbank loans receivable and SPURA	66,934	_	-	6,160	73,094
	300,633	108	-	6,235	306,976
Financial assets at FVPL	,			, í	, i i i i i i i i i i i i i i i i i i i
HFT debt securities					
Government	2,543	13	_	_	2,556
Private	2,315	330	_	1,934	4,579
Treasury bills	166	_	_	_	166
Treasury notes and bonds	12,342	_	_	_	12,342
Derivative assets	673	89	_	6,361	7,123
	18,039	432	_	8,295	26,766
AFS investments				0,220	,
Debt securities					
Government	16,412	1,213	49	3,613	21,287
Private	24,499	4,605	-	3,429	32,533
Treasury notes and bonds	199,386		_		199,386
Subtotal	240.297	5.818	49	7.042	253,206
Equity securities	210,297	5,010	17	7,012	200,200
Quoted	7			245	252
Unquoted	/ _	_	_	61	61
Subtotal	7	_	_	306	313
Subtotal	240.304	5.818	49	7.348	253,519
Loans and receivables	240,304	3,818	49	/,548	235,519
Receivables from customers					
Commercial loans	221 000	402 100	(1.905		696,893
	231,809	403,189	61,895	-	
Residential mortgage loans	1,602	45,365	1,012	-	47,979
Auto loans Trade loans	2,397	26,252	16 12	_	28,665
	34,264	220	12		34,276
Others	20,366	339		—	20,842
<b>T</b> T 2 <b>1 1 1</b> 2 <b>1</b> 1	290,438	475,145	63,072	-	828,655
Unquoted debt securities	-	-	-	113	113
Accrued interest receivable	3,347	1,484	125	176	5,132
Accounts receivable	-	-	-	1,766	1,766
Sales contract receivable	-	-	-	29	29
Other receivables	—	-	_	3,017	3,017
	293,785	476,629	63,197	5,101	838,712
Others	-	-	-	68,597	68,597
	₽852,761	₽482,987	₽63,246	₽95,576	₽1,494,570

Notes:

1. 2. Accounts are presented gross of allowance for credit losses but net of unearned interest and discount.

For classification by grade, refer to Risk Rating Table for Investments (based on Moody's Rating Scale) as guide.

# Breakdown of restructured receivables from customers by class are shown below:

	Consolidated		Parent Company	
	2017	2016	2017	2016
Commercial loans	₽2,897	₽1,463	₽2,869	₽1,432
Residential mortgage loans	153	177	23	21
Auto loans	32	19	_	_
Others	195	76	-	_
	₽3,277	₽1,735	₽2,892	₽1,453



			Conso	lidated		
-	Within				Over	
	30 days	31-60 days	61-90 days	91-180 days	180 days	Total
2017	U	·	· ·	· ·	·	
Receivables from customers						
Commercial loans	<b>₽139</b>	₽12	₽22	₽34	₽134	₽341
Residential mortgage loans	2,891	1,010	344	306	657	5,208
Auto loans	5,461	2,435	1,176	1,293	1,394	11,759
Trade loans	-	-	-	_	7	7
Others	125	840	649	45	326	1,985
Receivables from customers - net of						· · · · · ·
unearned discounts and capitalized						
interest	8,616	4,297	2,191	1,678	2,518	19,300
Accrued interest receivable	107	58	34	42	59	300
Accounts receivable	5	8	10	312	7	342
Sales contract receivable	3	4	-	3	11	21
	₽8,731	₽4,367	₽2,235	₽2,035	₽2,595	₽19,963
2016						
Receivables from customers						
Commercial loans	₽59	₽60	₽47	₽11	₽61	₽238
Residential mortgage loans	2,881	984	304	156	274	4,599
Auto loans	5,000	2,346	1,078	1,147	1,158	10,729
Trade loans	3	11	8	-	-	22
Others	125	686	538	53	405	1,807
Receivables from customers - net of						
unearned discounts and capitalized						
interest	8,068	4,087	1,975	1,367	1,898	17,395
Accrued interest receivable	97	54	31	38	53	273
Accounts receivable	9	5	7	290	8	319
Sales contract receivable	8	3	5	2	13	31
	₽8,182	₽4,149	₽2,018	₽1,697	₽1,972	₽18,018
				~		
-	Within		Parent	Company	Over	
	vv itnin				Over	

Aging analysis of past due but not individually impaired loans and receivables is shown below:

			Parent (	Company		
_	Within				Over	
	30 days	31-60 days	61-90 days	91-180 days	180 days	Total
2017						
Receivables from customers						
Commercial loans	₽-	₽-	₽7	₽28	<b>₽126</b>	₽161
Residential mortgage loans	_	-	-	2	232	234
Auto loans	_	-	-	1	145	146
Trade loans	_	-	-	_	7	7
Receivables from customers - net of						
unearned discounts and capitalized						
interest	_	-	7	31	510	548
Accrued interest receivable	_	-	-	-	4	4
Sales contract receivable	_	-	-	_	1	1
	₽-	<del>₽</del> -	₽7	₽31	₽515	₽553
2016						
Receivables from customers						
Commercial loans	₽-	₽-	₽1	₽8	₽50	₽59
Residential mortgage loans	_	-	-	-	224	224
Auto loans	_	-	-	-	98	98
Trade loans	3	11	8	-	-	22
Receivables from customers - net of						
unearned discounts and capitalized						
interest	3	11	9	8	372	403
Accrued interest receivable	_	-	-	_	3	3
Sales contract receivable	_	-	-	_	4	4
	₽3	₽11	₽9	₽8	<b>₽</b> 379	₽410

The Group holds collateral against loans and receivables in the form of real estate and chattel mortgages, guarantees, and other registered securities over assets. Estimates of fair value are based on the value of collateral assessed at the time of borrowing and are regularly updated according to internal lending policies and regulatory guidelines. Generally, collateral is not held over loans and advances to banks except for reverse repurchase agreements. Collateral usually is not held against investment securities, and no such collateral was held as of December 31, 2017 and 2016.

#### Liquidity Risk

Liquidity risk is defined as the current and prospective risk to earnings or capital arising from the Group's inability to meet its obligations when they become due.

The Group manages its liquidity risk through analyzing net funding requirements under alternative scenarios, diversification of funding sources and contingency planning.

Specifically for the Parent Company, it utilizes a diverse range of sources of funds, although short-term deposits made with its network of domestic branches comprise the majority of such funding. To ensure that funding requirements are met, the Parent Company manages its liquidity risk by holding sufficient liquid assets of appropriate quality. It also maintains a balanced loan portfolio that is repriced on a regular basis. Deposits with banks are made on a short-term basis.

In the Parent Company, the Treasury Group estimates its cash flow needs based on its actual contractual obligations under normal and extraordinary circumstances. RSK generates Maximum Cumulative Outflow (MCO) reports on a daily basis to estimate the Bank's short- and long-term funding needs under business-as-usual conditions. The expected cash flows of the Bank's assets, liabilities, and derivatives are aggregated into maturity groupings, and the net cash flow from each grouping determines the liquidity gaps. On a quarterly basis, scenario analysis is performed to determine the impact of stress events on the MCO report.

The Group's financial institution subsidiaries (excluding insurance companies) prepare their respective MCO reports. These are reported to the Parent Company's ROC monthly.

# Financial assets

Analysis of debt securities a FVPinto maturity groupings is based on the expected date on which these assets will be realized. For other financial assets, the analysis into maturity groupings is based on the remaining period from the end of the reporting period to the contractual maturity date or, if earlier, the expected date the assets will be realized.

# Financial liabilities

The maturity groupings are based on the remaining period from the end of the reporting period to the contractual maturity date. When a counterparty has a choice of when the amount is paid, the liability is allocated to the earliest period in which the Group can be required to pay.



The table below summarizes the maturity profile of financial instruments and gross-settled derivatives based on contractual undiscounted cash flows.

	Consolidated								
		Up to	1 to	3 to	6 to	Beyond			
	On demand	1 month	3 months	6 months	12 months	1 year	Total		
2017									
Financial Assets	<b>P37</b> (21	₽_	₽-	₽_	₽-	₽-	B27 (21		
Cash and other cash items Due from BSP	₽27,631	¥	F-	¥-	- F-	<b>F</b> -	₽27,631 261,959		
Due from other banks	261,959 27,691	1,793	1.643	160	12	-	31,299		
Interbank loans receivable	27,091	1,735	1,045	100	12	-	51,299		
and SPURA	800	27,897	9,992	3,624	2,759	427	45,499		
Financial assets at FVPL	000	27,097	,,,,2	5,024	2,155	427	43,477		
HFT investments	306	10,779	25,356	_	384	_	36,825		
Derivative assets*							,		
Trading:									
Receive	_	29,365	27,836	9,286	3,167	2,793	72,447		
Pay	-	(28,687)	(21,755)	(8,921)	(2,944)	(2,760)	(65,067)		
	_	678	6,081	365	223	33	7,380		
AFS investments	_	1,842	8,467	8,134	6,196	436,881	461,520		
Loans and receivables		7-	- ) -	- / -	- ,	)	- )		
Receivables from customers	40,003	192,955	180,877	120,582	82,487	885,197	1,502,101		
Unquoted debt securities	_	9	126	40	27	1,524	1,726		
Accrued interest receivable	6,693	245	20	33	75	1,730	8,796		
Accounts receivable	6,827	981	17	9	1,198	22	9,054		
Sales contract receivable	10	2	3	5	11	131	162		
Other receivables	147	131	-	-	-	-	278		
Other assets									
Residual value of leased assets	36	30	54	80	137	717	1,054		
Returned checks and other									
cash items	10	-	285	-	-	_	295		
Miscellaneous	191	-	-	-	-	5	196		
	₽372,304	₽237,342	₽232,921	₽133,032	₽93,509	₽1,326,667	₽2,395,775		
Financial Liabilities									
Non-derivative liabilities									
Deposit liabilities									
Demand	₽344,708	₽-	₽-	₽-	₽-	₽-	₽344,708		
Savings	605,508	_	-			-	605,508		
Time	-	253,185	172,830	43,711	52,555	29,931	552,212		
LTNCD	-	30	104	258	517	33,575	34,484		
Dille and ship and SSUDA	950,216	253,215	172,934	43,969	53,072	63,506	1,536,912		
Bills payable and SSURA Manager's checks and demand	-	131,248	29,844	11,775	24,294	33,617	230,778		
drafts outstanding	8,054			_			8,054		
Accrued interest payable	275	580	887	103	75	 146	2,066		
Accrued other expenses	3,445	238	1	105	-	140	3,685		
Bonds payable	-	-	-	-	_	3,043	3,043		
Subordinated debt	_	_	301	360	1,675	27,732	30,068		
Non-equity non-controlling interest	8,002	_		-	-,		8,002		
Other liabilities	,								
Bills purchased - contra	12,333	_	_	-	_	-	12,333		
Accounts payable	6,625	9,124	-	-	330	4	16,083		
Marginal deposits	_	-	3,229	_	-	-	3,229		
Outstanding acceptances	-	980	347	138	265	11	1,741		
Deposits on lease contracts	3	38	74	94	273	990	1,472		
Notes payable	_	-	-	-	-	-	-		
Dividends payable	91		-	-		-	91		
Miscellaneous	7	7,400	-		7,401	-	14,808		
	989,051	402,823	207,617	56,440	87,385	129,049	1,872,365		
Derivative liabilities*									
Trading:	_								
Pay	₽-	₽52,874	₽26,252	₽9,196	₽3,132	₽105	₽91,559		
Receive	-	(51,556)	(25,614)	(9,049)	(2,970)	(35)	(89,224)		
	-	1,318	638	147	162	70	2,335		
Loan commitments and financial									
guarantees	168,041	7,518	18,323	13,721	15,397	5,859	228,859		
	₽1,157,092	₽411,659	₽226,578	₽70,308	<b>₽102,944</b>	₽134,978	₽2,103,559		

(Forward)



				Consolidated			
		Up to	1 to	3 to	6 to	Beyond	<b>T</b> ( )
2016	On demand	1 month	3 months	6 months	12 months	1 year	Total
Financial Assets							
Cash and other cash items	₽26,553	₽-	₽_	₽	₽_	₽_	₽26,553
Due from BSP	230,106	8,702	_	_	-	_	238,808
Due from other banks	40,028	2,811	1,275	210	7	_	44,331
Interbank loans receivable	,	,	,				,
and SPURA	461	65,247	20,339	4,241	988	422	91,698
Financial assets at FVPL							
HFT investments	99	1,102	30,237	_	-	-	31,438
Derivative assets*							
Trading:							
Receive	-	20,880	8,314	4,230	1,767	4,702	39,893
Pay	-	(20,624)	(8,222)	(4,018)	(1,609)	(3,923)	(38,396)
	-	256	92	212	158	779	1,497
AFS investments	-	3,715	10,430	6,792	10,426	436,569	467,932
Loans and receivables							
Receivables from customers	15,936	192,477	141,479	95,558	63,998	761,472	1,270,920
Unquoted debt securities	-	7	3	11	28	1,751	1,800
Accrued interest receivable	7,120	276	462	48	46	71	8,023
Accounts receivable	3,571	461	55	14	479	22	4,602
Sales contract receivable	13	11	5	7	13	201	250
Other receivables	9	80	-	-	-	-	89
Other assets				-	1.50	(50)	1 000
Residual value of leased assets	25	31	41	70	158	678	1,003
Returned checks and other	10		105				
cash items	10	-	105		_	-	115
Miscellaneous	12	4	1	5	14	155	191
	₽323,943	₽275,180	₽204,524	₽107,168	₽76,315	₽1,202,120	₽2,189,250
Financial Liabilities							
Non-derivative liabilities							
Deposit liabilities		_	_	_	_	_	
Demand	₽298,388	₽-	₽-	₽-	₽–	₽-	₽298,388
Savings	547,685	_	_	_		_	547,685
Time	-	277,499	153,653	28,455	27,357	37,709	524,673
LTNCD	-	22	104	222	444	26,503	27,295
	846,073	277,521	153,757	28,677	27,801	64,212	1,398,041
Bills payable and SSURA	-	79,223	30,987	13,724	6,225	32,941	163,100
Manager's checks and demand	( 022						( 022
drafts outstanding	6,932 233	215	573	- 66	222	188	6,932 1,497
Accrued interest payable Accrued other expenses	4,139	213 90	86		5	100	4,320
Bonds payable	4,139	90	4,994	79	4,017	3.046	12,136
Subordinated debt		_	3,344	403	592	31,035	35,374
Non-equity non-controlling interest	7,934	_	-	-+05			7,934
Other liabilities	/,/J-r						1,754
Bills purchased - contra	20,479	_	_	_	_	_	20,479
Accounts payable	3,227	9,279	_	73	159	_	12,738
Marginal deposits			3,697	-		_	3,697
Outstanding acceptances	_	451	386	214	381	8	1,440
Deposits on lease contracts	_	47	57	99	285	887	1,375
Notes payable	_	_	-	-		133	133
Dividends payable	_	84	_	_	_	_	84
Miscellaneous	6	1	-	-	_	-	7
	889,023	366,911	197,881	43,335	39,687	132,450	1,669,287
Derivative liabilities*		*	,		<i>.</i>	·	
Trading:							
Pay	_	35,587	16,965	8,024	4,150	8,468	73,194
Receive	-	(35,266)	(16,682)	(7,467)	(4,082)	(8,298)	(71,795)
	_	321	283	557	68	170	1,399
Loan commitments and financial							,
guarantees	142,810	6,566	20,801	11,983	13,617	5,225	201,002
	₽1,031,833	₽373,798	₽218,965	₽55,875	₽53,372	₽137,845	₽1,871,688
		/	,	,	/		, , , -



			Pa	rent Company			
	<u> </u>	Up to	1 to	3 to	6 to	Beyond	
2017	On demand	1 month	3 months	6 months	12 months	1 year	Total
Financial Assets							
Cash and other cash items	₽24,975	₽-	₽-	₽_	₽_	₽-	₽24,975
Due from BSP	224,723	-	-	-	-	-	224,723
Due from other banks	14,602	3,048	1,643	_	_	_	19,293
Interbank loans receivable and	1,002	0,010	1,010				1,,_,0
SPURA	-	18,250	3,371	3,624	1,990	-	27,235
Financial assets at FVPL HFT investments	_	_	25,271	_	_	_	25,271
Derivative assets*			- )				- )
Trading:							
Receive	-	29,365	25,113	9,286	3,167	2,793	69,724
Pay	-	(28,687)	(24,405)	(8,921)	(2,944)	(2,760)	(67,717)
	-	678	708	365	223	33	2,007
AFS investments	_	600	5,580	3,669	4,191	348,263	362,303
Loans and receivables							
Receivables from customers Unquoted debt securities	3,287	186,045	168,660	101,479	42,025	642,687 685	1,144,183 685
Accrued interest receivable	6,458	_	_	-	_		6,458
Accounts receivable	5,677			_			5,677
Sales contract receivable	3,077	- 1	2	3	5	7	22
Other receivables	9	-	-	-	-	-	
Other assets	-						
Returned checks and other							
cash items	-	-	284	_	-	-	284
	₽279,735	₽208,622	₽205,519	₽109,140	₽48,434	₽991,675	₽1,843,125
Financial Liabilities						•	
Non-derivative liabilities							
Deposit liabilities							
Demand	₽314,542	₽-	₽-	₽-	₽-	₽-	₽314,542
Savings	576,807	-	_	_	_	_	576,807
Time	_	238,319	122,331	22,678	10,861	2,605	396,794
LTNCD	-	30	104	258	517	30,200	31,109
	891,349	238,349	122,435	22,936	11,378	32,805	1,319,252
Bills payable and SSURA	-	82,065	7,009	-	5,089	13,617	107,780
Manager's checks and demand							
drafts outstanding	5,840	_	_	_	_	_	5,840
Accrued interest payable	_	309	330	76	64	144	923
Accrued other expenses	1,778	_	-	-	-		1,778
Subordinated debt Other liabilities	-	-	241	300	386	23,742	24,669
Bills purchased - contra	12,323	_			_	_	12,323
Accounts payable	12,525	7,488	_	-	_	=	7,488
Outstanding acceptances	_	980	347	138	265	11	1,741
Marginal deposits	_	-	682	-	205	-	682
Miscellaneous	_	7,400	_	_	_	_	7,400
	911,290	336,591	131.044	23,450	17,182	70,319	1,489,876
Derivative liabilities*	,,-, •					,	-,,
Trading:							
Pay	-	52,874	26,252	9,196	3,132	105	91,559
Receive	-	(51,556)	(25,614)	(9,049)	(2,970)	(35)	(89,224)
				(, ), , ,			
	-	1,318	638	147	162	70	2,335
Loan commitments and financial		1,318	638		162	70	2,335
Loan commitments and financial guarantees	- 7,984	7,518	18,316	147	15,340	5,859	68,721
		^		147			
guarantees 2016		7,518	18,316	147	15,340	5,859	68,721
guarantees 2016 Financial Assets	₽919,274	7,518 ₱345,427	18,316 ₽149,998	147 13,704 ₱37,301	15,340 ₱32,684	5,859 ₽76,248	68,721 ₽1,560,932
guarantees 2016 Financial Assets Cash and other cash items	<b>₽919,274</b> ₽23,470	7,518 ₱345,427 ₱_	18,316	147	15,340	5,859 ₱76,248 ₱-	68,721 ₱1,560,932 ₱23,470
guarantees 2016 Financial Assets Cash and other cash items Due from BSP	<b>₽919,274</b> ₽23,470 195,081	<b>7,518</b> <b>₱345,427</b> <del>₽</del> 8,702	18,316 ₱149,998 ₱_ -	147 13,704 ₱37,301 ₱- -	15,340 ₱32,684	5,859 ₱76,248 ₱	68,721 ₱1,560,932 ₱23,470 203,783
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks	<b>₽919,274</b> ₽23,470	7,518 ₱345,427 ₱_	18,316 ₽149,998	147 13,704 ₱37,301	15,340 ₱32,684	5,859 ₱76,248 ₱-	68,721 ₱1,560,932 ₱23,470
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks Interbank loans receivable and	<b>₽919,274</b> <b>₽</b> 23,470 195,081 26,150	<b>7,518</b> <b>P345,427</b> <b>P</b> 8,702 2,729	<b>18,316</b> <b>₱149,998</b> <b>₱</b> - 1,229	147 13,704 ₱37,301 ₽	15,340 ₱32,684 ₱- - -	5,859 ₱76,248 ₱	68,721 ₱1,560,932 ₱23,470 203,783 30,108
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks Interbank loans receivable and SPURA	<b>₽919,274</b> ₽23,470 195,081	<b>7,518</b> <b>₱345,427</b> <del>₽</del> 8,702	18,316 ₱149,998 ₱_ -	147 13,704 ₱37,301 ₱- -	15,340 ₱32,684	5,859 ₱76,248 ₱	68,721 ₱1,560,932 ₱23,470 203,783
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks Interbank loans receivable and SPURA Financial assets at FVPL	<b>₽919,274</b> <b>₽</b> 23,470 195,081 26,150	<b>7,518</b> <b>P345,427</b> <b>P</b> 8,702 2,729	<b>18,316</b> <b>₱149,998</b> <b>₱</b> 1,229 14,083	147 13,704 ₱37,301 ₽	15,340 ₱32,684 ₱- - -	5,859 ₱76,248 ₱	68,721 ₱1,560,932 ₱23,470 203,783 30,108 73,164
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks Interbank loans receivable and SPURA Financial assets at FVPL HFT investments	<b>₽919,274</b> <b>₽</b> 23,470 195,081 26,150	<b>7,518</b> <b>P345,427</b> <b>P</b> 8,702 2,729	<b>18,316</b> <b>₱149,998</b> <b>₱</b> - 1,229	147 13,704 ₱37,301 ₽	15,340 ₱32,684 ₱- - -	5,859 ₱76,248 ₱	68,721 ₱1,560,932 ₱23,470 203,783 30,108 73,164
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks Interbank loans receivable and SPURA Financial assets at FVPL HFT investments Derivative assets*	<b>₽919,274</b> <b>₽</b> 23,470 195,081 26,150	<b>7,518</b> <b>P345,427</b> <b>P</b> 8,702 2,729	<b>18,316</b> <b>₱149,998</b> <b>₱</b> 1,229 14,083	147 13,704 ₱37,301 ₽	15,340 ₱32,684 ₱- - -	5,859 ₱76,248 ₱	68,721 ₱1,560,932 ₱23,470 203,783 30,108 73,164
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks Interbank loans receivable and SPURA Financial assets at FVPL HFT investments Derivative assets* Trading:	₽919,274 ₽23,470 195,081 26,150 461	<b>7,518</b> <b>₽345,427</b> <b>₽</b> 8,702 2,729 55,030 -	18,316         ₱149,998         ₱	147 13,704 ₱37,301 ₱- - - 2,602 -	15,340 ₱32,684 ₱- - - 988 -	5,859 ₱76,248 ₽ - 	68,721 ₱1,560,932 ₱23,470 203,783 30,108 73,164 19,892
guarantees 2016 Financial Assets Cash and other cash items Due from BSP Due from other banks Interbank loans receivable and SPURA Financial assets at FVPL HFT investments Derivative assets*	<b>₽919,274</b> <b>₽</b> 23,470 195,081 26,150	<b>7,518</b> <b>P345,427</b> <b>P</b> 8,702 2,729	<b>18,316</b> <b>₱149,998</b> <b>₱</b> 1,229 14,083	147 13,704 ₱37,301 ₽	15,340 ₱32,684 ₱- - -	5,859 ₱76,248 ₱	68,721 ₱1,560,932 ₱23,470 203,783 30,108

(Forward)



			Pa	rent Company			
		Up to	1 to	3 to	6 to	Beyond	
	On demand	1 month	3 months	6 months	12 months	1 year	Total
AFS investments	₽–	₽3,157	₽6,658	₽5,339	₽7,623	₽354,299	₽377,076
Loans and receivables							
Receivables from customers	1,580	171,642	130,892	79,569	32,122	547,456	963,261
Unquoted debt securities	-	-	-	-	-	781	781
Accrued interest receivable	5,700	-	-	-	-	-	5,700
Accounts receivable	3,250	-	-	-	-	-	3,250
Sales contract receivable	8	2	3	4	8	13	38
Other receivables	9	3,010	_	-	-	-	3,019
Other assets							
Returned checks and other							
cash items	-	-	105	-	-	_	105
	₽255,709	₽244,528	₽172,953	₽87,726	₽40,899	₽903,328	₽1,705,143
Financial Liabilities							
Non-derivative liabilities							
Deposit liabilities							
Demand	₽272,081	₽-	₽-	₽_	₽-	₽-	₽272,081
Savings	522,643	_	_	_	_	_	522,643
Time	· -	251,326	97,531	20,687	8,664	10,610	388,818
LTNCD	_	22	104	222	444	26,503	27,295
	794,724	251,348	97,635	20,909	9,108	37,113	1,210,837
Bills payable and SSURA	_	48,993	9,996	_	_	10,635	69,624
Manager's checks and demand		- ,	- ,			- ,	,-
drafts outstanding	5,171	_	_	_	_	_	5,171
Accrued interest payable	_	107	266	20	217	186	796
Accrued other expenses	2,607	_	_	_	_	_	2,607
Subordinated debt	_	_	241	300	386	24,943	25,870
Other liabilities						,	- ,
Bills purchased - contra	20,415	_	_	_	_	_	20,415
Accounts payable		6,780	_	_	_	_	6,780
Outstanding acceptances	_	451	386	214	381	8	1,440
Marginal deposits	_	_	245		-	_	245
	822,917	307,679	108,769	21,443	10,092	72,885	1,343,785
Derivative liabilities*	,			,	- •,•> -	,_,	-,,
Trading:							
Pay	_	35,587	14,367	8,024	4,150	8,468	70,596
Receive	_	(35,266)	(14,018)	(7,467)	(4,082)	(8,298)	(69,131)
	_	321	349	557	68	170	1.465
Loan commitments and financial			/	,		270	-,.00
guarantees	9,910	6,566	20,794	11,964	13,560	5,225	68,019
<u> </u>	₽832,827	₽314,566	₽129,912	₽33,964	₽23,720	₽78,280	₽1,413,269

\*Does not include derivatives embedded in financial and non-financial contracts.

#### Market Risk

Market risk is the possibility of loss to future earnings, fair values or future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates, foreign currency exchange rates, and other market factors. The Parent Company's market risk originates from its holdings in foreign currencies, debt securities and derivatives transactions. The Parent Company manages market risk by segregating its statement of financial position into a trading book and a banking book. ALCO, chaired by the Parent Company's Chairman is the senior review and decision-making body for the management of all related market risks. The Parent Company enforces a set of risk limits to properly monitor and manage the market risks. The risk limits are approved by the BOD. The RSK serves under the ROC and performs daily market risk analyses to ensure compliance with the Parent Company's policies. The Treasury Group manages asset/liability risks arising from both banking book and trading operations in financial markets.

Similarly, the subsidiaries of the Parent Company independently quantify and manage their respective market risk exposures. Each institution has its respective risk management system and processes in place.



As part of its oversight function, the Parent Company regularly coordinates with subsidiaries to monitor their compliance to their respective risk tolerances and ensure consistency of risk management practices. Risk aggregation and consolidation of exposures provide senior management with a group-wide market risk profile perspective such as Group Trading Value-at-Risk (VaR) and Earnings-at-Risk (EaR).

Similarly, the subsidiaries of the Parent Company independently quantify and manage their respective market risk exposures. Each institution has its respective risk management system and processes in place.

As part of its oversight function, the Parent Company regularly coordinates with subsidiaries to monitor their compliance to their respective risk tolerances and ensure consistency of risk management practices. Risk aggregation and consolidation of exposures provide senior management with a group-wide market risk profile perspective such as Group Trading VaR and EaR.

#### *Market risk - trading book*

In measuring the potential loss in its trading portfolio, the Group uses Value-at-Risk (VaR) as a primary tool. The VaR method is a procedure for estimating portfolio losses exceeding some specified proportion based on a statistical analysis of historical market price trends, correlations and volatilities. VaR estimates the potential decline in the value of a portfolio, under normal market conditions, for a given "confidence level" over a specified holding period. The Parent Company measures and monitors the VaR daily and this value is compared against the set VaR limit.

#### VaR methodology assumptions and parameters

The Parent Company is using 260-day Historical Simulation Method to compute the VaR. This method assumes that market rates volatility in the future will follow the same movement that occurred within the specified historical period. In calculating VaR, the Parent Company uses a 99.00% confidence level and a one-day holding period. This means that, statistically, within a one-day horizon, the trading losses will exceed VaR in 1 out of 100 trading days.

Like any other model, the Historical Simulation Method has its own limitations. To wit, it cannot predict volatility levels which did not happen in the specified historical period. The validity of the VaR model is verified through a daily back testing analysis, which examines how frequently both actual and hypothetical daily losses exceed VaR. The result of the daily back testing analysis is reported to the ALCO and ROC monthly.

	Rates and FX	Fixed Income	FX Options
As of December 31, 2017			
December 29	₽96.03	<b>₽128.98</b>	<b>₽12.68</b>
Average	147.86	216.65	6.19
Highest	468.60	431.25	20.99
Lowest	50.06	83.28	0.44
As of December 31, 2016			
December 29	117.06	121.97	0.85
Average	114.91	132.37	7.51
Highest	213.84	363.99	27.72
Lowest	51.49	41.13	0.09

A summary of the VaR levels of the trading portfolio of the Parent Company appears below:



Rates and Foreign Exchange (FX) VaR is the correlated VaR of the following products: FX spot, outright forward, NDF, FX swaps, IRS and cross currency swaps. The Fixed Income VaR is the correlated VaR of these products: peso and foreign currency bonds, bond forwards and credit default swaps (CDS).

Each subsidiary performs daily mark-to-market valuation and VaR calculations for their trading book exposures. Risk exposures are bounded by a system of risk limits and monitoring tools to effectively manage these risks.

	FMIC	2		PSBank			
		J	Bonds	В	onds		
	EOUITIES	PHP	USD	PHP	USD	FX	
As of December 31, 2017							
December 29	<b>₽23.74</b> 7	<b>₽0.55</b> 7	USD7.289	₽8.644	USD-	<b>₽1.140</b>	
Average	23.789	5.361	3.432	9.328	9.108	0.883	
Highest	97.026	13.315	7.909	30.309	39.341	1.302	
Lowest	5.664	0.056	0.358	0.003	0.466	0.175	
As of December 31, 2016							
December 29	-	13.681	0.004	0.004	9.817	0.176	
Average	7.685	45.604	0.068	15.643	8.912	0.753	
Highest	15.359	166.834	0.194	45.741	24.889	1.249	
Lowest	0.432	2.207	_	0.003	_	0.018	

The table below summarizes the VaR levels of FMIC and PSBank:

The limitations of the VaR methodology are recognized by supplementing VaR limits with other position and sensitivity limit structures and by doing stress testing analysis. These processes address potential product concentration risks, monitor portfolio vulnerability and give the management an early advice if an actual loss goes beyond what is deemed to be tolerable to the bank, even before the VaR limit is hit.

Stress testing is performed by the Parent Company on a quarterly basis, PSBank on monthly basis and FMIC on a daily basis to complement the VaR methodology. The stress testing results of the Parent Company are reported to the ALCO and subsequently to the ROC and the BOD.

# Market risk - banking book

The Parent Bank and Subsidiaries have in place their risk management system and processes to independently quantify and manage their respective market risks in the banking book.

The Group uses tools or metrics such as Earnings-at-Risk (EaR) and Sensitivity analysis to quantify interest rate risk for banking book or accrual portfolios, Earnings-at-Risk (EaR) measures the decline on the Bank's potential net interest earnings as a result of a change in the level or volatility of interest rates. It is a tool used to evaluate the sensitivity of the accrual portfolio to a change in interest rates in the adverse direction over the next twelve (12) months. The Parent Bank generates and monitors its EaR exposure on a daily basis. On the other hand, the subsidiaries generate their respective EaR reports at least on a monthly basis.

#### EaR methodology assumptions and parameters

EaR is obtained by multiplying the repricing gap for each predefined time bucket by the corresponding change (volatility) in the interest rate and by the time over which the repricing gap is in effect.



The repricing gap is a method that distributes rate-sensitive assets, liabilities, and off-balance sheet positions into predefined time bands, according to their maturity date (if fixed rate) or repricing date (if floating rate). For rate-sensitive positions that lack definitive repricing dates or maturity dates (e.g. demand and savings deposit accounts), the Parent Company uses expert judgment, past experience or behavioral patterns to determine the appropriate time band distribution.

The change in interest rate is calculated using historical simulation. It is computed as the 99<sup>th</sup> percentile rank change in rates if the gap is negative (liability-sensitive) or the 1<sup>st</sup> percentile rank change in rates if the gap is positive (asset-sensitive).

The table below shows the earnings-at-risk profile of the Parent Company and certain subsidiaries as of December 31, 2017 and 2016:

	Parent					
	Company	FMIC	PSBank	MCC	<b>ORIX Metro</b>	Total
2017	(₽7,196.49)	(₽410.00)	(₽781.20)	(₽82.19)	(₽2.38)	(₽8,472.26)
2016	(5,395.68)	(509.00)	(1,095.07)	(53.07)	(2.61)	(7,055.43)

#### Foreign currency risk

Foreign exchange risk is the probability of loss to earnings or capital arising from changes in foreign exchange rates. Foreign currency liabilities generally consist of foreign currency deposits in the Group's FCDU account. Foreign currency deposits are generally used to fund the Group's foreign currency-denominated loan and investment portfolio in the FCDU. Banks are required by the BSP to match the foreign currency liabilities with the foreign currency assets held in FCDUs. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency liabilities held in the FCDU. Outside the FCDU, the Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines.

The following table sets forth, for the year indicated, the impact of reasonably possible changes in the USD exchange rate and other currencies per Philippine peso on pre-tax income and equity:

			Consol	idated			Parent Company					
		2017			2016			2017			2016	
		Effect on			Effect on			Effect on			Effect on	
	Change in	profit		Change in	profit		Change in	profit		Change in	profit	
	currency	before	Effect on	currency	before	Effect on	currency	before	Effect on	currency	before	Effect on
Currency	rate in %	tax	equity	rate in %	tax	equity	rate in %	tax	equity	rate in %	tax	equity
USD	+1.00%	37.13	7.51	+1.00%	(19.79)	(2.33)	+1.00%	36.43	0.44	+1.00%	(23.19)	(4.16)
EUR	+1.00%	31.31	0.00	+1.00%	11.72	0.00	+1.00%	29.11	0.00	+1.00%	11.58	0.00
JPY	+1.00%	(11.53)	0.00	+1.00%	(14.22)	0.00	+1.00%	(11.53)	0.00	+1.00%	(14.22)	0.00
GBP	+1.00%	18.46	0.00	+1.00%	8.04	0.00	+1.00%	18.46	0.00	+1.00%	8.04	0.00
Others	+1.00%	(1.83)	0.00	+1.00%	31.54	0.00	+1.00%	(1.83)	0.00	+1.00%	31.54	0.00
USD	-1.00%	(37.13)	(7.51)	-1.00%	19.79	2.33	-1.00%	(36.43)	(0.44)	-1.00%	23.19	4.16
EUR	-1.00%	(31.31)	0.00	-1.00%	(11.72)	0.00	-1.00%	(29.11)	0.00	-1.00%	(11.58)	0.00
JPY	-1.00%	11.53	0.00	-1.00%	14.22	0.00	-1.00%	11.53	0.00	-1.00%	14.22	0.00
GBP	-1.00%	(18.46)	0.00	-1.00%	(8.04)	0.00	-1.00%	(18.46)	0.00	-1.00%	(8.04)	0.00
Others	-1.00%	1.83	0.00	-1.00%	(31.54)	0.00	-1.00%	1.83	0.00	-1.00%	(31.54)	0.00

Information relating to Parent Company's currency derivatives is included in Note 8. As of December 31, 2017 and 2016, the Parent Company has outstanding foreign currency spot transactions (in equivalent peso amounts) of  $\mathbb{P}4.5$  billion and  $\mathbb{P}5.8$  billion, respectively (sold), and  $\mathbb{P}10.8$  billion and  $\mathbb{P}5.5$  billion, respectively (bought).

The impact on the Parent Company's equity already excludes the impact on transactions affecting the profit and loss.



#### Capital Management

The primary objectives of the Group's capital management are to ensure that it complies with externally imposed capital requirements and maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital structure, or issue capital securities. No changes were made in the objectives, policies and processes from the previous year.

# Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the compliance with regulatory requirements and ratios is based on the amount of the "unimpaired capital" (regulatory net worth) as reported to the BSP, which is determined on the basis of regulatory accounting policies that differ from PFRS in some respects.

The Group complied with BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which provides the implementing guidelines on the revised riskbased capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%; capital conservation buffer of 2.50% comprised of CET1 capital and Total Capital Adequacy Ratio (CAR) at 10.00%. These ratios shall be maintained at all times.

Further, Basel III requires that existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital and capital instruments issued under BSP Circular Nos. 709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals) and before the effectivity of BSP Circular No. 781, are recognized as qualifying capital until December 31, 2015.

The details of CAR, as reported to the BSP, as of December 31, 2017 and 2016 based on Basel III follow:

	Consolida	ited	Parent Company		
	2017	2016	2017	2016	
Tier 1 capital	₽207,096	₽195,947	₽196,170	₽187,400	
CET1 Capital	207,096	195,947	196,170	187,400	
Less: Required deductions	26,824	32,583	69,006	73,598	
Net Tier 1 Capital	180,272	163,364	127,164	113,802	
Tier 2 capital	39,013	37,895	31,449	30,707	
Total Qualifying Capital	₽219,285	₽201,259	₽158,613	₽144,509	



	Consol	lidated	Parent Com	Parent Company		
	2017	2016	2017	2016		
Credit Risk-Weighted Assets	₽1,299,292	₽1,142,977	₽1,014,289	₽908,484		
Market Risk-Weighted Assets	65,540	27,159	52,410	26,846		
Operational Risk-Weighted Assets	163,790	132,702	107,484	80,756		
Total Risk-Weighted Assets	1,528,622	1,302,838	1,174,183	1,016,086		
CET1 Ratio*	11.79%	12.54%	10.83%	11.20%		
Tier 1 capital ratio	11.79%	12.54%	10.83%	11.20%		
Total capital ratio	14.35%	15.45%	13.51%	14.22%		
* ( 1 · 1 · . 1 · . 1 ·	12016: 5 700/	1 ( 5 (0 ( ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) )	1 0 1 0 20 /	15 200/		

\* of which capital conservation buffer in 2017 and 2016 is 5.79% and 6.54%, respectively, for the Group and 4.83% and 5.20%, respectively, for the Parent Company.

Qualifying capital and risk-weighted assets (RWA) are computed based on BSP regulations. Under Basel III, the regulatory qualifying capital of the Parent Company consists of CET1 capital, which comprises paid-up common stock, additional paid-in capital, retained earnings including current year profit, retained earnings reserves, other comprehensive income (net unrealized gains or losses on AFS securities, cumulative foreign currency translation and remeasurement of net defined benefit liability/asset) and non-controlling interest less required deductions such as unsecured credit accommodations, both direct and indirect, to directors, officers, stockholders and related interests (DOSRI), unsecured loans, other credit accomodations and guarantees granted to subsidiaries, deferred income tax, goodwill, other intangible assets, defined benefit pension fund assets and investments in equity. The other component of regulatory capital is Tier 2 (supplementary) capital, which includes unsecured subordinated debt and general loan loss provision.

RWA consist of total assets less cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non-risk items determined by the Monetary Board (MB) of the BSP.

As of December 31, 2017 and 2016, the Group has no exposures to securitization structures, contracts that provide credit protection through credit derivatives and investments in other types of structured products.

Credit risk mitigants on risk-weighted assets were based on collateralized transactions (margin deposits and hold-out on deposits) as well as guarantees by the Philippine National Government and those guarantors and exposures with highest credit rating.

Standardized credit risk weights were used in the credit assessment of asset exposures. Third party credit assessments were based on the ratings by S&P, Moody's, Fitch and PhilRatings on exposures to Sovereigns, Multilateral Development Banks, Banks, Local Government Units, Government Corporations, and Corporates.

Operational RWA are computed using the Basic Indicator Approach. As discussed in Note 30, as of December 31, 2017, this includes the additional operational risk as required by the MB which shall be subject to its periodic review.

The Group and its individually regulated operations have complied with all externally imposed capital requirements throughout the year.

The issuance of BSP Circular No. 639 covering the Internal Capital Adequacy Assessment Process (ICAAP) in 2009 supplements the BSP's risk-based capital adequacy framework under Circular No. 538. In compliance with this, the Group has adopted and developed its ICAAP framework to ensure that appropriate level and quality of capital are maintained by the Group. Under this framework, the assessment of risks extends beyond the Pillar 1 set of credit, market and operational risks and onto



other risks deemed material by the Group. The level and structure of capital are assessed and determined in light of the Group's business environment, plans, performance, risks and budget; as well as regulatory edicts. The deadline for submission of ICAAP documents is on March 31 each year.

On October 29, 2014, the BSP issued Circular No. 856 covering the implementing guidelines on the framework for dealing with domestic systemically important banks (DSIBs) in accordance with the Basel III standards. Banks that will be identified as DSIBs shall be required to have higher loss absorbency, on top of the minimum CET1 capital and capital conservation buffer. Compliance with this requirement shall be phased-in starting January 1, 2017, with full compliance on January 1, 2019.

On October 9, 2015, the BSP issued Circular No. 881 covering the implementing guidelines on the Leverage Ratio framework in accordance with the Basel III standards which is designed to act as a supplementary measure to the risk-based capital requirements and shall not be less than 5.00%. Monitoring period has been set every quarter starting December 31, 2014 until December 31, 2016 but extended until December 31, 2017 per BSP Circular No. 943 issued on January 26, 2017.

The Group has taken into consideration the impact of the foregoing requirements to ensure that the appropriate level and quality of capital are maintained on an ongoing basis.

Further, on March 10, 2016, the BSP issued Circular No. 905 which provides the implementing guidelines on Liquidity Coverage Ratio (LCR) and disclosure standards that are consistent with the Basel III framework. The LCR is the ratio of high-quality liquid assets to total net cash outflows which should be no lower than 100.00%. Compliance with the LCR minimum requirement will commence on January 1, 2018 with the prescribed minimum initially set at 90.00% for 2018 and 100.00% required minimum level on January 1, 2019.

# 5. Fair Value Measurement

#### **Financial Instruments**

The methods and assumptions used by the Group in estimating the fair value of financial instruments are:

Cash and other cash items, due from BSP and other banks and interbank loans receivable and SPURA - Carrying amounts approximate fair values in view of the relatively short-term maturities of these instruments.

Trading and investment securities - Fair values of debt securities (financial assets at FVPL and AFS investments) and equity investments are generally based on quoted market prices. Where the debt securities are not quoted or the market prices are not readily available, the Group obtained valuations from independent parties offering pricing services, used adjusted quoted market prices of comparable investments, or applied discounted cash flow methodologies. For equity investments that are not quoted, the investments are carried at cost less allowance for impairment losses due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.



Derivative instruments - Fair values are estimated based on quoted market prices, prices provided by independent parties, or prices derived using acceptable valuation models. The models utilize published underlying rates (e.g. interest rates, FX rates, CDS rates, FX volatilities and spot and forward FX rates) and are implemented through validated calculation engines.

Loans and receivables - Fair values of the Group's loans and receivables are estimated using the discounted cash flow methodology, using current incremental lending rates for similar types of loans. Where the instrument reprices on a quarterly basis or has a relatively short maturity, the carrying amounts approximate fair values.

Liabilities - Fair values are estimated using the discounted cash flow methodology using the Group's current incremental borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued, if any. The carrying amount of demand and savings deposit liabilities and other short-term liabilities approximate fair value considering that these are either due and demandable or with short-term maturities.

#### Non-financial Assets

Investment properties - Fair value of investment properties is determined based on valuations performed by independent and in-house appraisers using valuation technique with significant inputs that are not based on observable market data (Level 3). The valuation of investment properties was based on the Sales Comparison Approach and considered recent sales similar or substitute properties in the same areas where the investment properties are located, taking into account the economic conditions prevailing at the time of the valuation. Other factors considered were the location and shape of the properties, environmental issues, development controls such as the height restrictions, building coverage and floor area ratio restrictions, among others. The fair value of investment properties is based on its highest and best use, which is its current use.

The following tables summarize the carrying amounts and fair values of the financial assets and liabilities, analyzed among those whose fair value is based on:

- Quoted market prices in active markets for identical assets or liabilities (Level 1);
- Those involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (Level 2); and
- Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3)

	2017						
		(	Consolidated				
	Carrying				Total Fair		
	Value	Level 1	Level 2	Level 3	Value		
Assets Measured at Fair Value							
Financial Assets							
Financial assets at FVPL							
HFT investments							
Debt securities							
Government	₽5,310	₽5,310	₽-	₽-	₽5,310		
Private	9,560	8,884	676	-	9,560		
Treasury bills	1,401	1,401	-	_	1,401		
Treasury notes and bonds	13,383	13,383	-	_	13,383		
BSP	2	2	-	-	2		
	29,656	28,980	676	-	29,656		
Equity securities							
Quoted	7,862	7,862	-	_	7,862		



			2017		
		(	Consolidated		
	Carrying				Total Fair
Derivative assets	Value	Level 1	Level 2	Level 3	Value
Currency forwards	₽1,671	₽_	₽1,671	₽_	₽1,671
Interest rate swaps	635	<b>f</b> -	635	F- -	635
Cross currency swaps	3,889	-	3,889	_	3,889
Put option	5,889 161	-	5,889 161	-	3,889
Call option	101	-	101	_	101
Embedded derivatives in	12	-	12	-	12
non-financial contract	1	_	1		1
non-infancial contract		-		-	1
	6,369	-	6,369		6,369
170	43,887	36,842	7,045	-	43,887
AFS investments					
Debt securities					
Government	38,812	34,659	4,153	-	38,812
Private	53,754	47,641	6,113	-	53,754
Treasury bills	115	115	-	-	115
Treasury notes and bonds	249,431	249,431	-	-	249,431
BSP	-	-	-	-	-
	342,112	331,846	10,266	-	342,112
Equity securities					
Quoted	1,625	1,625	_	-	1,625
	343,736	333,471	10,265	_	343,736
	₽387,624	₽370,313	₽17,311	₽_	₽387.624
Assets for which Fair Values are Disclosed Financial Assets Loans and receivables - net Receivables from customers Commercial loans	<del>₽</del> 905,640	₽-	₽-	<del>₽</del> 894,297	₽894,297
Residential mortgage loans	98,855	-	-	99,183	99,183
Auto loans	116,207	-	-	140,184	140,184
Trade loans	40,874	-	-	40,874	40,874
Others	84,943	_	_	84,486	84,486
	1,246,519	-	-	1,259,024	1,259,024
Unquoted debt securities	866	-	-	915	915
Sales contract receivable	91	-	-	125	125
	1,247,476	_	_	1,260,064	1,260,064
Other Assets	, , -			,,	, ,
Residual value of leased assets	1,054	_	_	997	997
Miscellaneous	180	_	_	289	289
	1,234	-	_	1,286	1,286
	1,248,710	_	-	1,261,350	1,261,350
Non-Financial Assets	1,240,710	-	_	1,201,330	1,201,550
Investment properties	7 717			12 195	12 195
investment properties	7,717	 ₽	 ₽_	12,185	<u>12,185</u> ₽1,273,535
	₽1,256,427	F-	F-	₽1,273,535	<del>F</del> 1,2/3,535
Liabilities Measured at Fair Value Financial Liabilities Financial liabilities at FVPL Derivative liabilities					
Currency forwards	₽2,067	₽_	₽2,067	₽_	₽2,067
Bond forwards	_	_	_	_	_
Interest rate swaps	501	_	501	_	501
Cross currency swaps	2,759	_	2,759	_	2,759
Put option	2,739	_	2,759	_	2,739
Call option	24	_	24	_	24
Non-equity non-controlling interest	8,002	_	8,002	_	8,002
Tion equity non controlling interest	,		· · · · · ·	 ₽	· · · · · · · · · · · · · · · · · · ·
	₽13,354	f-	₽13,354	f-	₽13,354

(Forward)



			2017		
	Consolidated				
	Carrying	T	I	I	Total Fair
Liabilities for which Fair Values are Disclosed	Value	Level 1	Level 2	Level 3	Value
Financial Liabilities					
Deposit liabilities					
Time	₽547,721	₽_	₽-	₽547,991	₽547,991
LTNCD	30,025	28,740	-	-	28,740
Bills payable and SSURA	227,835		_	227,276	227,276
Bonds payable	2,910	_	_	2,992	2,992
Subordinated debt	26,580	22,254	_	3,557	25,811
Other liabilities	20,500	22,234		0,007	23,011
Deposits on lease contracts	1,472	_	_	1.302	1,302
Deposits on rease contracts	₽836,543	₽50,994	₽_	₽783,118	₽834,112
	1 00 0,0 10	100,227	•	1700,110	100 1,112
			2017		
		Pa	rent Company	7	
	Carrying				Total Fair
	Value	Level 1	Level 2	Level 3	Value
Assets Measured at Fair Value					
Financial Assets Financial assets at FVPL					
HFT investments					
Debt securities	D5 3 40	D5 240	р	р	D5 340
Government	₽5,240	₽5,240	₽-	₽-	₽5,240
Private	8,698	8,698	-	-	8,698
Treasury bills	1,156	1,156	-	-	1,156
Treasury notes and bonds	10,881	10,881	-	-	10,881
BSP	2	2		-	25.077
Derivative assets	25,977	25,977	_	_	25,977
Currency forwards	1,597	_	1,597	_	1,597
Interest rate swaps	635	_	635	_	635
Cross currency swaps	3,889	_	3,889	_	3,889
Put option	5,889 161	-	3,889 161	-	3,009
Call option	101	_	101	_	101
Embedded derivatives in non-financial	12	-	12	_	12
contract	1	_	1	_	1
contract					
	<u>6,295</u> 32,272		6,295	-	6,295
AFS investments	32,272	25,977	6,295	_	32,272
Debt securities					
	20 593	16 022	2 (51		20 593
Government	20,583	16,932	3,651	-	20,583
Private Transmission and hands	36,065	35,515	550	-	36,065
Treasury notes and bonds	213,393	213,393	-	-	213,393
Equity accurities	270,041	265,840	4,201		270,041
Equity securities Quoted	343	343	_	_	343
Quoted	270,384	266,183	4,201		270,384
	₽302,656	₽292,160	<u>4,201</u> ₽10,496	₽-	₽302,656
Assets for which Fair Values are Disclosed					
Financial Assets					
Loans and receivables - net					
Receivables from customers					
Commercial loans	₽849,789	₽_	₽-	₽836,175	₽836,175
Residential mortgage loans	52,893	-	-	53,339	53,339
Auto loans	33,882	_	_	34,247	34,247
Trade loans	40,824	_	_	40,824	40,824
Others	12,757	-	-	12,757	12,757
Outro		_	_		
Ungusted dabt compilia-	990,145	-	-	977,342	977,342
Unquoted debt securities	26	-	-	26	26
Sales contract receivable	18	_	-	18	18
Non Financial Assots	990,189		-	977,386	977,386
Non-Financial Assets Investment properties	3,013	_	_	6,235	6,235
myesiment properties	<u>3,013</u> ₽993,202	 ₽_		<u>0,235</u> ₽983,621	<u>0,233</u> ₽983,621
	T775,202	f-	f-	T703,021	T703,021

(Forwarrd)



			2017		
	Parent Company				
	Carrying				Total Fair
	Value	Level 1	Level 2	Level 3	Value
Liabilities Measured at Fair Value					
Financial Liabilities					
Financial liabilities at FVPL					
Derivative liabilities					
Currency forwards	₽2,067	₽-	₽2,067	₽-	₽2,067
Bond forwards	-	-	-	-	-
Interest rate swaps	501	-	501	-	501
Cross currency swaps	2,759	-	2,759	-	2,759
Put option	1	-	1	-	1
Call option	24	_	24	-	24
	₽5,352	₽_	₽5,352	₽-	₽5,352
	1 3,3 32	1	13,332		1 3,0 3 2
Liabilities for which Fair Values are Disclosed					
Financial Liabilities					
Deposit liabilities	<b>DAGE</b> 0.40			<b>D2</b> 0 <b>7</b> 040	<b>D2</b> 0 <b>7</b> 040
Time	₽395,948	₽-	₽-	₽395,948	₽395,948
LTNCD	26,650	25,608	-	_	25,608
	422,598	25,608	-	395,948	421,556
Bills payable and SSURA	106,482	-	-	106,534	106,534
Subordinated debt	22,437	22,254	-	-	22,254
	₽551,517	₽47,862	₽-	₽502,482	₽550,344
			2016		
			2016		
			Consolidated		
	Carrying				Total Fair
	Value	Level 1	Level 2	Level 3	Value
Assets Measured at Fair Value					
Financial Assets					
Financial assets at FVPL					
HFT investments					
Debt securities					
Government	₽4,010	₽4,010	₽-	₽-	₽4,010
Private	5,329	5,255	74	_	5,329
Treasury bills	903	903	_	_	903
Treasury notes and bonds	13,346	13,346	_	_	13,346
	23,588	23,514	74	_	23,588
Equity securities	- )	- )-			- )
Quoted	6,502	6,502	_	_	6,502
Derivative assets	0,502	0,502			0,502
Currency forwards	785		785		785
Interest rate swaps	740	_	740	_	740
Cross currency swaps		_		_	
	5,436 158	_	5,436 158	_	5,436 158
Put option		_		_	
Call option	3	-	3	-	3
Embedded derivatives in	•		2		
non-financial contract	2	-	2	-	2
	7,124	-	7,124	-	7,124
	37,214	30,016	7,198	-	37,214
AFS investments					
Debt securities					
Government	41,555	34,298	7,257	_	41,555
Private	43,232	42,654	578	-	43,232
Treasury bills	199	199	_	_	199
Treasury notes and bonds	231,087	231,087	_	_	231,087
	316,073	308,238	7,835	_	316,073
Equity securities	510,075	500,250	1,000	_	510,075
Quoted	589	589	_	_	589
Zuoina	316,662	308,827	7,835		316,662
	₽353,876	₽338,843	₽15,033	₽-	₽353,876

(Forward)



			2016		
		(	Consolidated		
	Carrying				Total Fair
	Value	Level 1	Level 2	Level 3	Value
Assets for which Fair Values are Disclosed					
Financial Assets					
Loans and receivables - net					
Receivables from customers					
Commercial loans	₽740,486	₽-	₽-	₽741,445	₽741,445
Residential mortgage loans	91,497	-	-	92,169	92,169
Auto loans	96,844	-	-	113,022	113,022
Trade loans	34,474	-	-	34,474	34,474
Others	81,797	-	_	81,542	81,542
	1,045,098	-	_	1,062,652	1,062,652
Unquoted debt securities	929	_	_	1,001	1,001
Sales contract receivable	160	_	_	1,001	1,001
Sales contract receivable	1,046,187			1,063,851	1,063,851
Other Aresta	1,040,187	_	_	1,005,851	1,003,831
Other Assets	1.002			0.00	0.00
Residual value of leased assets	1,003	-	_	960	960
Miscellaneous	180	-	_	289	289
	1,183	-	-	1,249	1,249
	1,047,370	-	-	1,065,100	1,065,100
Non-Financial Assets					
Investment properties	8,474	-	_	13,429	13,429
<b>* *</b>	₽1,055,844	₽-	₽-	₽1,078,529	₽1,078,529
Liabilities Measured at Fair Value	,,,			,- , -,,,-	,,,,-
Financial Liabilities					
Financial liabilities at FVPL					
Derivative liabilities		_		_	~
Currency forwards	₽1,291	₽-	₽1,291	₽-	₽1,291
Bond forwards	27	-	27	-	27
Interest rate swaps	539	-	539	-	539
Cross currency swaps	2,752	-	2,752	-	2,752
Call option	3	-	3	-	3
Non-equity non-controlling interest	7,934	-	7,934	-	7,034
	₽12,546	₽-	₽12,546	₽-	₽12,546
Liabilities for which Fair Values are Disclosed					
Financial Liabilities					
Deposit liabilities					
Time	₽520,329	₽-	₽-	₽523,919	₽523,919
LTNCD			F-	F323,919	
	22,900	21,896	_	164.502	21,896
Bills payable and SSURA	161,376	-	-	164,593	164,593
Bonds payable	11,498	-	-	11,756	11,756
Subordinated debt	29,524	22,378	_	6,754	29,132
Other liabilities					
Deposits on lease contracts	1,375	-	-	1,233	1,233
	₽747,002	₽44,274	₽-	₽708,255	₽752,529
			2016		
		D			
		Fa	arent Company		Tatal Dail
	Carrying	T1.1	1	T12	Total Fair
	Value	Level 1	Level 2	Level 3	Value
Assets Measured at Fair Value					
Financial Assets					
Financial assets at FVPL					
HFT investments					
Debt securities			_	_	
Government	₽2,556	₽2,556	₽-	₽-	₽2,550
Private	4,579	4,579	-	-	4,579
Treasury bills	166	166	-	-	166
Treasury notes and bonds	12,342	12,342	-	-	12,342
	19,643	19,643		_	19,643

(Forwarrd)



			2016		
		Pa	arent Company		
	Carrying				Total Fair
	Value	Level 1	Level 2	Level 3	Value
Derivative assets		_		_	
Currency forwards	₽785	₽-	₽785	₽-	₽785
Interest rate swaps	739	-	739	-	739
Cross currency swaps	5,436	-	5,436	-	5,436
Put option	158	-	158	-	158
Call option	3	-	3	-	3
Embedded derivatives in non-financial contract	2	_	2	-	2
	7,123	-	7,123	-	7,123
	26,766	19,643	7,123	-	26,766
AFS investments	,	,	,		,
Debt securities					
Government	21,287	17,550	3,737	_	21,287
Private	32,533	31,980	553	_	32,533
Treasury notes and bonds	199,386	199,386	555		199,386
fleasury notes and bonds			4,290		253,206
Equity assumition	253,206	248,916	4,290	-	255,200
Equity securities	227	227			227
Quoted	327	327	-	-	327
	253,533	249,243	4,290	-	253,533
	₽280,299	₽268,886	₽11,413	₽-	₽280,299
Assets for which Fair Values are Disclosed					
Financial Assets					
Loans and receivables - net					
Receivables from customers					
Commercial loans	₽697,221	₽-	₽_	₽696,087	₽696,087
Residential mortgage loans	48,102	-	-	48,369	48,369
Auto loans	28,763	_	_	28,879	28,879
Trade loans	34,474			34,474	34,474
Others	20,844	_	_	20,844	20,844
Others	,	_		<i>,</i>	,
The state of the second states	829,404	-	-	828,653	828,653
Unquoted debt securities	113	-	-	113	113
Sales contract receivable	33	-	-	33	33
	829,550	-	_	828,799	828,799
Non-Financial Assets					
Investment properties	3,749	-	-	6,901	6,901
	₽833,299	₽-	₽-	₽835,700	₽835,700
Liabilities Measured at Fair Value					
Financial Liabilities					
Financial liabilities at FVPL					
Derivative liabilities					
Currency forwards	₽1,226	₽_	₽1,226	₽_	₽1,226
Bond forwards	27	-	27	-	27
Interest rate swaps	539	_	539		539
1		-		_	
Cross currency swaps	2,752	-	2,752	_	2,752
Call option	3	-	3	_	3
	₽4,547	₽-	₽4,547	₽-	₽4,547
Liabilities for which Fair Values are Disclosed					
Financial Liabilities					
Deposit liabilities					
Time	₽388,063	₽-	₽-	₽388,063	₽388,063
LTNCD	22,900	21,896	-		21,896
	410,963	/		288.042	409,959
	,	21,896	_	388,063	,
Bills payable and SSURA	68,865		-	68,709	68,709
Subordinated debt	22,404	22,378	_	_	22,378
	₽502,232	₽44,274	₽_	₽456,772	₽501,046

When fair values of listed equity and debt securities, as well as publicly traded derivatives at the reporting date are based on quoted market prices or binding dealer price quotations, without any deduction for transaction costs, the instruments are included within Level 1 of the hierarchy.

For all other financial instruments, fair value is determined using valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist and other revaluation models.



Instruments included in Level 3 include those for which there is currently no active market. There were no transfers between levels of the fair value hierarchy in 2017 and 2016.

# 6. Segment Information

The Group's operating businesses are recognized and managed separately according to the nature of services provided and the different markets served with segment representing a strategic business unit. Operating segments are reported in accordance with internal reporting to the Senior Management who is responsible for allocating resources to the segments and assessing its performance. The Group's business segments follow:

- Consumer Banking principally providing consumer type loans and support for effective sourcing and generation of consumer business;
- Corporate Banking principally handling loans and other credit facilities and deposit and current accounts for corporate and institutional customers;
- Investment Banking principally arranging structured financing, and providing services relating to privatizations, initial public offerings, mergers and acquisitions; and providing advisory services primarily aimed to create wealth to individuals and institutions;
- Treasury principally providing money market, trading and treasury services, as well as the management of the Group's funding operations by use of treasury bills, government securities and placements and acceptances with other banks, through treasury and corporate banking;
- Branch Banking principally handling branch deposits and providing loans and other loan related businesses for domestic middle market clients; and
- Others principally handling other services including but not limited to remittances, leasing, account financing, and other support services. Other operations of the Group comprise the operations and financial control groups.

Segment assets are those operating assets that are employed by a segment in its operating activities and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis. Segment liabilities are those operating liabilities that result from the operating activities of a segment and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis. Interest income is reported net, as management primarily relies on the net interest income as performance measure, not the gross income and expense. The Group has no significant customers which contributes 10.00% or more of the consolidated revenue net of interest expense. Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is charged/credited to business segments based on a pool rate which approximates the cost of funds.

The following table presents revenue and income information of operating segments presented in accordance with PFRS and segment assets and liabilities:

	Consumer Banking	Corporate Banking	Investment Banking	Treasury	Branch Banking	Others	Total
2017							
Results of Operations							
Net interest income (expense)							
Third party	₽15,528	₽29,594	₽-	₽10,900	₽2,491	₽2,893	₽61,406
Intersegment	(267)	(11,914)	-	(1,240)	16,036	(2,615)	-
Net interest income after intersegment							
transactions	15,261	17,680	-	9,660	18,527	278	61,406
Non-interest income	6,827	871	307	2,252	3,935	7,955	22,147
Revenue - net of interest expense	22,088	18,551	307	11,912	22,462	8,233	83,553
Non-interest expense	12,784	5,521	28	1,587	20,818	14,244	54,982

(Forward)



	Consumer Banking	Corporate Banking	Investment Banking	Treasury	Branch Banking	Others	Total
Income (loss) before share in net income of subsidiaries, associates and a JV	₽9,304	₽13,030	₽279	₽10,325	₽1,644	(₽6,011)	₽28,571
Share in net income of subsidiaries, associates and a JV	1,,001	72		110,020	1 1,0 1 1	617	689
Provision for income tax	(2,192)	(306)	_	(2,686)	(6)	(2,800)	(7,990)
Non-controlling interest in net income of consolidated subsidiaries	_	· · ·	_	_	_	(3,047)	(3,047)
Net income (loss)	₽7,112	₽12,796	 ₽279	₽7,639	₽1,638	(₽11,241)	₽18,223
Statement of Financial Position	,	,		,	,		- / -
Total assets	₽199,070	₽948,654	₽-	₽428,021	₽146,941	₽357,606	₽2,080,292
Total liabilities	₽73,918	₽915,469	₽-	₽462,108	₽241,208	₽183,499	₽1,876,202
Other Segment Information Capital expenditures	₽884	₽91	₽-	₽130	₽110	₽3,319	₽4,534
Depreciation and amortization	₽583	₽137		₽130 ₽19	₽1,271	₽3,519 ₽2,008	₽4,534 ₽4,018
Provision for credit and impairment losses	₽5,667	₽1,882		(₽426)	₽202	<u>12,000</u> ₽182	₽7,507
2016	- )	,				-	)
Results of Operations Net interest income (expense)							
Third party	₽14,020	₽22,689	₽	₽12,342	₽1,726	₽2,169	₽52,946
Intersegment	(254)	(8,977)	-	(4,109)	15,123	(1,783)	
Net interest income after intersegment	12 7((	12 712		0.000	16.940	200	52.046
transactions Non-interest income	13,766 5,660	13,712 630	643	8,233 6,806	16,849 3,532	386 8,395	52,946 25,666
Revenue - net of interest expense	19,426	14,342	643	15,039	20,381	8,781	78,612
Non-interest expense	13,576	2,980	44	1,748	18,581	15,006	51,935
Income (loss) before share in net income of subsidiaries, associates and a JV	5,850	11,362	599	13,291	1,800	(6,225)	26,677
Share in net income of subsidiaries, associates and a JV		30				231	261
Provision for income tax	(1,358)	(303)	_	(2,903)	(40)	(2,018)	(6,622)
Non-controlling interest in net income of	())	()		()/		( ) /	(-) /
consolidated subsidiaries			-			(2,230)	(2,230)
Net income (loss) Statement of Financial Position	₽4,492	₽11,089	₽599	₽10,388	₽1,760	(₱10,242)	₽18,086
Total assets	₽166,374	₽788,813	₽	₽466,711	₽144,026	₽310,085	₽1,876,009
Total liabilities	₽63,000	₽760,320	₽	₽480,348	₽227,514	₽139,274	₽1,670,456
Other Segment Information Capital expenditures	₽1,000	₽58	₽	₽130	₽95	₽3,045	₽4,328
Depreciation and amortization	₽499	₽170	₽	₽12	₽1,249	₽1,834	₽3,764
Provision for credit and impairment losses	₽7,009	(₽233)	₽	₽	(₱603)	₽1,169	₽7,342
2015							
Results of Operations							
Net interest income (expense) Third party	₽10,287	₽19,170	₽5	₽16,617	₽1,027	₽1,868	₽48,974
Intersegment	(242)	(7,607)	-	(6,054)	15,633	(1,730)	-
Net interest income after intersegment			_				
transactions Non-interest income	10,045 4,976	11,563 570	5 682	10,563 1,181	16,660 3,818	138 7,537	48,974 18,764
Revenue - net of interest expense	15,021	12,133	687	11,744	20,478	7,675	67,738
Non-interest expense	9,184	2,656	(42)	1,612	19,073	9,784	42,267
Income (loss) before share in net income							
of subsidiaries, associates and a JV Share in net income of subsidiaries,	5,837	9,477	729	10,132	1,405	(2,109)	25,471
associates and a JV Provision for income etax	(1.152)	(222)	-	(2 017)	217	389	409
Non-controlling interest in net income of consolidated subsidiaries	(1,153)	(233)	-	(3,817)	217	(251) (2,018)	(5,237) (2,018)
Net income (loss)	₽4,684	₽9,264	₽729	₽6,315	₽1,622	(₽3,989)	₽18,625
Statement of Financial Position	,	,					
Total assets	₽143,962	₽636,495	₽_	₽538,974	₽138,110	₽303,151	₽1,760,692
Total liabilities	₽52,912	₽602,773	₽_	₽551,573	₽213,643	₽136,481	₽1,557,382
Other Segment Information	₽681	₽78	₽_	₽136	Đ169	₽3,597	ĐA 655
Capital expenditures Depreciation and amortization	₽681 ₽284	₽/8	<u>₽</u> _	₽136 ₽10	₽163 ₽1,159	₽3,597	₽4,655 ₽3,260
1	₽284	₽94				,	,
Provision for credit and impairment losses	£3,913	₽94	(₱91)	₽3	₽1,017	(₱2,877)	₽2,059



Non-interest income consists of service charges, fees and commissions, profit from assets sold, trading and securities gain (loss) - net, foreign exchange gain - net, income from trust operations, leasing, dividends and miscellaneous income. Non-interest expense consists of compensation and fringe benefits, taxes and licenses, provision for (reversal of) credit and impairment losses, depreciation and amortization, occupancy and equipment-related cost, amortization of software costs, and miscellaneous expense.

# **Geographical Information**

The Group operates in four geographic markets: Philippines, Asia other than Philippines, USA and Europe (Note 2).

The following tables show the distribution of Group's external net operating income and non-current assets allocated based on the location of the customers and assets, respectively, for the years ended December 31:

		Asia (Other than			
	Philippines	(Other than Philippines)	USA	Europe	Total
2017					
Interest income	₽78,302	₽1,980	₽40	₽-	₽80,322
Interest expense	18,079	827	10	-	18,916
Net interest income	60,223	1,153	30	_	61,406
Non-interest income	20,768	819	505	55	22,147
Provision for credit and impairment losses	7,388	119	-	-	7,507
Total external net operating income	₽73,603	₽1,853	₽535	₽55	₽76,046
Non-current assets	₽32,233	₽652	<b>₽</b> 10	₽5	₽32,900
2016					
Interest income	₽66,653	₽1,490	₽38	₽	₽68,181
Interest expense	14,463	766	6	-	15,235
Net interest income	52,190	724	32	-	52,946
Non-interest income	23,908	1,012	669	77	25,666
Provision for credit and impairment losses	7,257	85	-	-	7,342
Total external net operating income	₽68,841	₽1,651	₽701	₽77	₽71,270
Non-current assets	₽32,543	₽603	₽13	₽5	₽33,164
2015					
Interest income	₽64,225	₽1,297	₽34	₽-	₽65,556
Interest expense	16,035	541	6	-	16,582
Net interest income	48,190	756	28	-	48,974
Non-interest income	17,137	1,117	454	56	18,764
Provision for credit and impairment losses	1,985	72	2	-	2,059
Total external net operating income	₽63,342	₽1,801	₽480	₽56	₽65,679
Non-current assets	₽31,847	₽644	₽19	₽6	₽32,516

Non-current assets consist of property and equipment, investment properties, chattel properties acquired in foreclosure, software costs and assets held under joint operations.

# 7. Interbank Loans Receivable and Securities Purchased Under Resale Agreements

This account consists of:

	Consolidated		Parent	Company
_	2017	2016	2017	2016
Interbank loans receivable (Note 31)	₽43,859	₽44,815	₽27,208	₽32,452
SPURA	1,616	46,831	-	40,642
	₽45,475	₽91,646	₽27,208	₽73,094

The outstanding balance of SPURA represents overnight placements with the BSP where the underlying securities cannot be sold or repledged to parties other than the BSP.



In 2017, 2016 and 2015, the interest rates of the interbank loans receivables range from 0.0% to 3.5%, 0.0% to 2.9%, and 0.01% to 2.2%, respectively, for the Group and Parent Company.

# 8. Trading and Investment Securities

This account consists of:

	Cons	olidated	Parent	Company
	2017	2016	2017	2016
Financial assets at FVPL	₽43,887	₽37,214	₽32,272	₽26,766
AFS investments (Note 29)	343,910	316,855	270,445	253,594
	<b>₽387,79</b> 7	₽354,069	₽302,717	₽280,360

Financial assets at FVPL consist of the following:

	Consolidated		Parent	Company
-	2017	2016	2017	2016
HFT investments				
Debt securities				
Government (Note 17)	₽5,310	₽4,010	₽5,240	₽2,556
Private	9,560	5,329	8,698	4,579
Treasury bills (Note 17)	1,401	903	1,156	166
Treasury notes and bonds			-	
(Note 17)	13,383	13,346	10,881	12,342
BSP	2	-	2	_
	29,656	23,588	25,977	19,643
Equity securities - quoted	7,862	6,502	-	_
	37,518	30,090	25,977	19,643
Derivative assets	6,369	7,124	6,295	7,123
	₽43,887	₽37,214	₽32,272	₽26,766

#### **Derivative Financial Instruments**

The following are fair values of derivative financial instruments of the Parent Company recorded as derivative assets/liabilities, together with the notional amounts. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value are measured. The notional amounts indicate the volume of transactions outstanding as of December 31, 2017 and 2016 and are not indicative of either market risk or credit risk.

	Assets	Liabilities	Notional Amount	Average Forward Rate (in every USD 1)
December 31, 2017				
Freestanding derivatives:				
Currency forwards				
BOUGHT:				
USD	<b>₽107</b>	₽1,885	<b>USD 2,257</b>	₽50.8007
CNY	0	0	<b>CNY 20</b>	CNY 0.1530
EUR	27	-	EUR 32	EUR 1.1832
GBP	10	-	GBP 22	GBP 1.3408
THB	0	-	<b>THB 28</b>	THB 0.0304
KRW	6	-	KRW 5,468	KRW 0.0009
TWD	_	38	TWD 2,513	TWD 0.0334
JPY	0	54	JPY 11,178	JPY 0.0090
SGD	0	-	SGD 1	SGD 0.7471
NZD	1	-	NZD 1	NZD 0.7471

(Forward)



				Average
			Notional	Forward Rate
	Assets	Liabilities	Amount	(in every USD 1)
SOLD:	D1 250	<b>D2</b> 0	UCD 1 505	D50 0002
USD	₽1,358	₽28 27	USD 1,705	₽50.9803
CNY	0	27 1	CNY 360	CNY 0.1518
CAD	85	1 7	CAD 2 IDV 15 575	CAD 0.7901
JPY EUR	85 1	4	JPY 15,575 EUR 3	JPY 0.0090 EUR 1.2045
EUN MXN	1	4	MXN 1	MXN 0.0504
THB	1	0	THB 81	THB 0.0307
KRW	-	6	KRW 5,454	KRW 0.0009
CHF	_	3	CHF 6	CHF 1.0128
AUD	_	13	AUD 21	AUD 0.7679
HKD	0	_	HKD 43	HKD 0.1280
NZD	_	0	NZD 1	NZD 0.7090
SGD	-	1	SGD 10	SGD 0.7451
Put option purchased warrants	158	-	USD 645	
Interest rate swaps – PHP	98	196	₽35,583	
Interest rate swaps – FX	538	305	USD 1,895	
Cross currency swaps – PHP	244	2,605	₽34,058	
Cross currency swaps - FX	3,501	154	USD 1,014	
Cross currency swaps - EUR	144	-	EUR 46	
Over-the-counter FX options	15	25	USD 171	
Embedded derivatives in				
non-financial contract*	1	-	USD 0	
-	₽6,295	₽5,352		
December 31, 2016				
Freestanding derivatives:				
Currency forwards				
BOUGHT:				
USD	₽573	₽127	USD 977	₽49.3105
CNY	-	2	CNY 563	CNY 0.1422
EUR	-	8	EUR 2	EUR 1.1234
TWD HKD	39 0	_	TWD 1,551 HKD 40	TWD 0.0316
нкр	0	—	HKD 40	HKD 0.1288
SOLD:				
USD	96	1,076	USD 1,199	₽49.1999
CNY	58	0	CNY 303	CNY 0.1455
GBP	0	-	GBP 0	GBP 1.2518
JPY	10	13	JPY 3,670	JPY 0.0086
EUR	8	-	EUR 4	EUR 1.0614
MXN	_	0	MXN 1	MXN 0.0481
THB	0	-	THB 9	THB 0.0279
SGD	0	0	SGD 4	SGD 0.6902
CHF	0	0	CHF 6	CHF 0.9742
TRY	0	-	TRY 0	TRY 0.2841
AUD	1	_	AUD 14	AUD 0.7223
HKD	-	0	HKD 55	HKD 0.1289
ZAR	0	-	ZAR 2	ZAR 0.0728
Put option purchased warrants	157	-	USD 645	
Interest rate swaps – PHP	141	126	₽35,700	
Interest rate swaps – FX Cross currency swaps – PHP	598 40	413	USD 2,123	
2 1		2,752 0	₽16,903	
Cross currency swaps – FX	5,383	0	USD 1,099	
Cross currency swaps – EUR Over-the-counter FX options	13 4	- 3	EUR 4 USD 461	
Bond forwards	4	3 27	USD 461 USD 90	
Embedded derivatives in	-	21	03D 90	
non-financial contract*	2	_	USD 0	
	₽7,123	₽4,547	0000	
=	17,125	1 .,e ./		

\*Non-financial host contracts include foreign currency derivatives with average notional amounts of USD1,579 and USD1,532 per month as of December 31, 2017 and 2016, respectively (with maturities until 2021).

The Group's derivative assets include embedded call option in a financial contract amounting to nil and P15.9 thousand as of December 31, 2017 and 2016, respectively, and swaps amounting to P0.5 million as of December 31, 2017 and 2016.



	Cons	olidated	Parent	Company
—	2017	2016	2017	2016
Debt securities:				
Government (Notes 17 and 19)	₽38,812	₽41,555	₽20,583	₽21,287
Private	53,754	43,232	36,065	32,533
Treasury bills	115	199	-	_
Treasury notes and bonds				
(Note 17)	249,431	231,087	213,393	199,386
	342,112	316,073	270,041	253,206
Equity securities:				
Quoted (Note 11)	1,707	671	423	406
Unquoted	386	405	141	142
	2,093	1,076	564	548
	344,205	317,149	270,605	253,754
Less allowance for impairment losses				
(Note 15)	295	294	160	160
	₽343,910	₽316,855	₽270,445	₽253,594

#### AFS investments consist of the following:

The movements in net unrealized losses, including share in net unrealized losses of subsidiaries (Note 11), presented under equity in the statements of financial position are as follows:

	Conso	lidated	Parent Company		
_	2017	2016	2017	2016	
Balance at the beginning of year Unrealized loss recognized in	₽10,247	₽4,783	₽10,115	₽4,783	
other comprehensive income	5,126	315	5,130	634	
Amounts realized in profit or loss	641	5,144	554	4,693	
	16,014	10,242	15,799	10,110	
Tax (Note 28)	5	5	5	5	
Balance at end of year	<b>₽</b> 16,019*	₽10,247*	₽15,804	₽10,115	

\*Includes share of non-controlling interest amounting to ₱215.0 million and ₱132.5 million as of December 31, 2017 and 2016, respectively

As of December 31, 2017 and 2016, AFS investments include floating and fixed rate private notes with total carrying value of USD11.1 million (with peso equivalent of ₱550.2 million and ₱553.3 million, respectively) which are pledged by the Parent Company's New York Branch in compliance with the regulatory requirements of the Federal Deposit Insurance Corporation (FDIC) and the Office of the Controller of the Currency (OCC) in New York.

AFS investments also include US Treasury notes with carrying value of USD1.0 million (with peso equivalent of  $\clubsuit$ 51.0 million and  $\clubsuit$ 59.4 million as of December 31, 2017 and 2016, respectively) which are pledged by MR USA to the State Treasury Office pursuant to the California Financial Code and in accordance with the requirements of the California Department of Business Oversight relative to its license as a transmitter of money.

In 2016, the Parent Company partially disposed and reclassified the remaining HTM investments to AFS investments in accordance with the existing tainting rule under PAS 39. Total trading gains on disposal of certain HTM investments including portion of the reclassified portfolio amounted to USD86.7 million (peso equivalent of ₱4.1 billion) and included under 'Trading and securities gain (loss) - net' in 2016. Further, the entire HTM investments portfolio of the subsidiaries was reclassified to AFS investments and carried at fair value. As of December 31, 2017 and 2016, the market value of the remaining reclassified investments amounted to ₱167.7 billion and ₱201.2 billion,



respectively, for the Group, and P133.1 billion and P160.8 billion, respectively, for the Parent Company, with net unrealized loss amounting to P11.3 billion and P5.5 billion, respectively, for the Group, and P9.9 billion and P4.8 billion, respectively, for the Parent Company included in 'Net unrealized loss on available-for-sale investments'.

#### Bond Exchange Transaction

In July 2011, the Department of Finance and the Bureau of Treasury (BTr) embarked on a Liability Management exercise through the exchange of eligible fixed income government bonds for a new 10-year bonds (due 2022) or 20-year bonds (due 2031) wherein the proceeds of a simultaneous issuance of additional new 20-year bonds were used to buy back Eligible bonds via Tender Offer. Given the existing tainting rule on HTM investment under PAS 39, the SEC granted an exemptive relief from the tainting rule subject to, among others, (a) proper disclosures to the SEC; (b) Day 1 profit or loss shall not be recognized and any unrealized gains or losses shall be amortized over the term of the new benchmark bonds; (c) basis of preparation of the financial statements shall not be PFRS but should be the prescribed financial reporting framework for entities which are given relief from the BSP. In October 2011, the BSP through Circular 738 issued exemption from tainting provision for prudential reporting on certain securities booked under HTM category which are covered by an offer and accepted tender offer pursuant to liability management transactions of the Republic of the Philippines (ROP), among others.

In July 2011, given its nature of business, FMIC participated in the domestic bond exchange covering its  $\mathbb{P}3.0$  billion eligible government bonds classified as HTM investments to extend the bond holdings (from maturity date of December 16, 2020 to July 19, 2031) and benefit from the higher yields (from 5.875% to 8.00%). FMIC has complied with the disclosure and other requirements of the SEC as follows: total HTM investments portfolio of FMIC before and after the exchange remain the same while the gain on exchange of  $\mathbb{P}14.5$  million is deferred and amortized over the term of the new bonds; and as disclosed in Note 2, the related financial statements of the Group have been prepared in accordance with Philippine GAAP for banks.

#### Reporting under PFRS

As of December 31, 2015, had the Group accounted for the transaction under PFRS, the entire HTM investments portfolio of the Group covered by the tainting period under the bond exchange, with amortized cost of  $\mathbb{P}35.9$  billion would have been reclassified to AFS investments and carried at fair value with net unrealized gain of  $\mathbb{P}3.8$  billion being recognized in other comprehensive income with the disposal and reclassification of HTM investments to AFS investments in 2016. The 2011 bond exchange transaction has no impact in the Group's financial statements as of December 31, 2017 and 2016.

Interest income on trading and investment securities consists of:

	(	Consolidated			rent Company	
	2017	2016	2015	2017	2016	2015
AFS investments	₽13,480	₽6,875	₽7,473	₽10,655	₽5,634	₽6,481
Financial assets at FVPL	1,585	1,110	1,740	1,362	853	1,299
HTM investments	_	7,386	8,625	_	6,258	7,502
	₽15,065	₽15,371	₽17,838	₽12,017	₽12,745	₽15,282



In 2017, 2016 and 2015, foreign currency-denominated trading and investment securities bear nominal annual interest rates ranging from 0.10% to 11.63%, 0.29% to 11.63% and 0.31% to 11.63%, respectively, for the Group and the Parent Company while peso-denominated trading and investment securities bear nominal annual interest rates ranging from 1.63% to 15.00%, 1.63% to 14.38% and 1.63% to 14.38%, respectively, for the Group and from 1.63% to 15.00%, 1.63% to 13.75% and 2.13% to 13.75%, respectively, for the Parent Company.

Trading and securities gain (loss) - net consists of:

	Consolidated			Par	ent Company	
_	2017	2016	2015	2017	2016	2015
HFT investments	₽1,915	(₽718)	(₱1,261)	₽73	(₱260)	(₽824)
Derivative assets/liabilities - net	(1,706)	682	1,113	(1,706)	707	1,127
AFS investments	641	5,144	1,430	554	4,693	1,301
HTM investments	-	1,014	_	-	1,014	_
	850	6,122	1,282	(₽1,079)	₽6,154	₽1,604
Income (loss) attributable to non- equity non-controlling interests			_			
(Note 21)	(1,252)	441	336			
	<b>(₽402)</b>	₽6,563	₽1,618			

Trading gains on AFS investments represent realized gains/losses previously reported in other comprehensive income.

# 9. Loans and Receivables

This account consists of:

	Consolidated		Parent C	ompany
	2017	2016	2017	2016
Receivables from customers (Note 31):				
Commercial loans	₽914,367	₽747,885	₽853,729	₽700,916
Auto loans	118,166	98,883	53,144	28,765
Residential mortgage loans	99,738	92,431	33,883	48,531
Trade loans	41,120	34,745	41,070	34,745
Others	88,724	85,454	12,834	20,883
	1,262,115	1,059,398	994,660	833,840
Less unearned discounts and capitalized interest	4,239	3,076	219	195
*	1,257,876	1,056,322	994,441	833,645
Unquoted debt securities:	, ,		, ,	
Government	2	85	3	85
Private	1,250	1,230	409	413
	1,252	1,315	412	498
Accrued interest receivable (Note 31)	8,795	8,023	6,458	5,700
Accounts receivable (Notes 30 and 31)	13,547	9,349	10,170	7,997
Sales contract receivable	127	196	20	36
Other receivables (Note 31)	278	89	9	3,019
	1,281,876	1,075,294	1,011,510	850,895
Less allowance for credit losses				,
(Note 15)	16,407	14,426	8,589	6,697
	₽1,265,469	₽1,060,868	₽1,002,921	₽844,198

# Receivables from customers consist of:

	Cons	olidated	Parent Company		
	2017	2016	2017	2016	
Loans and discounts	₽1,209,737	₽1,008,148	₽942,165	₽782,229	
Less unearned discounts and capitalized					
interest	4,239	3,076	219	195	
	1,205,498	1,005,072	941,946	782,034	
Customers' liabilities under letters of					
credit (LC)/trust receipts	40,048	31,068	39,998	31,068	
Bills purchased (Note 21)	12,330	20,182	12,497	20,543	
	₽1,257,876	₽1,056,322	₽994,441	₽833,645	

Receivables from customers - others of the Group include credit card receivables, notes receivables financed and lease contract receivables amounting to P60.8 billion, P6.0 billion and P5.8 billion, respectively, as of December 31, 2017 and P50.6 billion, P5.4 billion and P5.3 billion, respectively, as of December 31, 2016.

As of December 31, 2017 and 2016, other receivables include dividends receivable of  $\mathbb{P}4.4$  million and  $\mathbb{P}32.5$  million, respectively, for the Group and nil and  $\mathbb{P}30.0$  million, respectively, for the Parent Company (Note 31).

Interest income on loans and receivables consists of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Receivables from customers	₽46,984	₽38,053	₽32,366	₽33,612	₽26,165	₽21,588
Receivables from cardholders	11,550	9,339	8,272	-	-	_
Lease contract receivables	3,299	2,493	1,947	_	_	_
Customer liabilities under LC/trust receipts	979	769	833	979	769	833
Restructured loans	77	115	194	66	81	139
Unquoted debt securities and others	502	497	567	415	371	370
	₽63,391	₽51,266	₽44,179	₽35,072	₽27,386	₽22,930

Interest income on unquoted debt securities and others include interest accreted on impaired receivables in accordance with PAS 39 and interest income on sales contract receivable.

As of December 31, 2017 and 2016, 83.15% and 83.00% of the total receivables from customers of the Group, respectively, are subject to periodic interest repricing. In 2017 and 2016, the remaining peso receivables from customers earn annual fixed interest rates ranging from 3.00% to 42.00% and from 2.91% to 42.00%, while foreign currency-denominated receivables from customers earn annual fixed interest rates ranging from 2.05% to 36.00% and from 1.42% to 36.00%, respectively.

#### **BSP** Reporting

The following table shows information relating to receivables from customers by collateral, gross of unearned discounts and capitalized interest:

	Consolidated				Parent Company			
	2017		2016		2017		2016	
	Amount	%	Amount	%	Amount	%	Amount	%
Secured by:								
Other securities	₽242,383	19.21	₽187,823	17.73	₽242,384	24.37	₽187,823	22.53
Chattel	150,451	11.92	121,797	11.50	32,841	3.30	27,670	3.32
Real estate	99,636	7.89	96,763	9.13	67,301	6.77	65,018	7.80
Deposit hold-out	25,294	2.00	20,993	1.98	24,513	2.46	18,489	2.22
Equity securities	18,146	1.44	12,170	1.15	5,033	0.51	2,224	0.27
Others	8,696	0.69	7,994	0.75	537	0.05	351	0.04
	544,606	43.15	447,540	42.24	372,609	37.46	301,575	36.18
Unsecured	717,509	56.85	611,858	57.76	622,051	62.54	532,265	63.82
	₽1,262,115	100.00	₽1,059,398	100.00	₽994,660	100.00	₽833,840	100.00



Information on the concentration of credit as to industry of receivables from customers, gross of unearned discount and capitalized interest, follows:

		Consoli	dated		Parent Company				
=	2017		2016	2016		2017		2016	
-	Amount	%	Amount	%	Amount	%	Amount	%	
Activities of households as employers and undifferentiated goods and services and producing activities of households for									
own use	₽233,184	18.48	₽201,832	19.05	₽82,763	8.32	₽75,283	9.03	
Wholesale and retail trade, repair of motor vehicles,	1200,101	10110	,		102,700	0.02	,		
motorcycles	214.041	16.96	175,713	16.59	189,444	19.05	158,076	18.96	
Real estate activities	204,870	16.23	157,803	14.90	162,037	16.29	117,557	14.10	
Manufacturing	193,693	15.35	186,228	17.58	189,255	19.03	180,861	21.69	
Transportation and storage, information and	,		,		,		,		
communication	96,988	7.68	90,308	8.52	89,510	9.00	81,468	9.77	
Financial and insurance									
activities	87,879	6.96	62,949	5.94	84,874	8.53	61,003	7.32	
Electricity, gas, steam and air- conditioning supply and water supply, sewerage, waste management and									
remediation activities	87,674	6.95	79,639	7.52	84,509	8.50	77,155	9.25	
Construction	53,200	4.21	35,395	3.34	40,937	4.11	27,095	3.25	
Agricultural, forestry and									
fishing	30,122	2.39	19,974	1.88	25,439	2.56	15,931	1.91	
Accommodation and food									
service activities	28,399	2.25	21,106	1.99	28,030	2.82	20,786	2.49	
Others	32,065	2.54	28,451	2.69	17,862	1.79	18,625	2.23	
	₽1,262,115	100.00	₽1,059,398	100.00	₽994,660	100.00	₽833,840	100.00	

The BSP considers that concentration of credit exists when total loan exposure to a particular industry or economic sector exceeds 30.00% of total loan portfolio except for thrift banks.

Non-performing loans (NPLs) included in the total loan portfolio of the Group and the Parent Company, as reported to the BSP, are presented below in compliance with BSP Circular No. 772:

	Consolida	ated	Parent Con	npany
	2017	2016	2017	2016
Gross NPLs	₽12,716	₽9,953	₽6,020	₽3,683
Less allowance for credit losses	8,641	8,764	4,643	4,668
	₽4,075	₽1,189	₽1,377	(₱985)

Under banking regulations, NPLs shall, as a general rule, refer to loan accounts whose principal and/or interest is unpaid for thirty (30) days or more after due date or after they have become past due in accordance with existing rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered non-performing.

In the case of receivables that are payable in monthly installments, the total outstanding balance thereof shall be considered non-performing when three (3) or more installments are in arrears. In the case of receivables that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered non-performing at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches 10.00% of the total receivable balance. Restructured receivables which do not meet the requirements to be treated as performing receivables shall also be considered as NPLs.



# 10. Property and Equipment

The composition of and movements in this account follow:

			Conse	olidated		
_	Land	Buildings	Furniture, Fixtures and Equipment	Leasehold Improvements	BUC	Total
2017						
Cost						
Balance at beginning of year	₽5,888	₽9,031	₽19,527	₽4,030	₽4,809	₽43,285
Additions	20	40	2,677	126	693	3,556
Disposals	-	-	(1,326)	-	-	(1,326)
Reclassification/others	-	576	(61)	153	(656)	12
Balance at end of year	5,908	9,647	20,817	4,309	4,846	45,527
Accumulated depreciation and						
amortization			12.04			
Balance at beginning of year	—	4,771	13,847	2,646	-	21,264
Depreciation and amortization	—	469	2,305	395	-	3,169
Disposals	-	_	(1,165)	_	-	(1,165)
Reclassification/others	-	24	(120)	(31)	-	(127)
Balance at end of year	-	5,264	14,867	3,010	-	23,141
Allowance for impairment losses (Note 15)	-	24	-	-	-	24
Net book value at end of year	₽5,908	₽4,359	₽5,950	₽1,299	₽4,846	₽22,362
2016						
Cost						
Balance at beginning of year	₽5,896	₽8,436	₽18,490	₽3,809	₽4,692	₽41,323
Additions	7	145	2,475	100	785	3,512
Disposals	(15)	-	(1,421)	(10)	-	(1,446)
Reclassification/others	-	450	(17)	131	(668)	(104)
Balance at end of year	5,888	9,031	19,527	4,030	4,809	43,285
Accumulated depreciation and amortization						
Balance at beginning of year	-	4,332	12,957	2,338	-	19,627
Depreciation and amortization	-	442	2,150	396	-	2,988
Disposals	-	-	(1,276)	(3)	-	(1,279)
Reclassification/others	-	(3)	16	(85)	-	(72)
Balance at end of year	-	4,771	13,847	2,646	-	21,264
Allowance for impairment losses (Note 15)	-	24	2		-	26
Net book value at end of year	₽5,888	₽4,236	₽5,678	₽1,384	₽4,809	₽21,995

	Parent Company							
			Furniture,					
			Fixtures and	Leasehold				
	Land	Buildings	Equipment	Improvements	BUC	Total		
2017								
Cost								
Balance at beginning of year	₽4,445	₽7,395	<b>₽10,323</b>	₽2,450	₽4,809	₽29,422		
Additions	20	26	1,085	2	693	1,826		
Disposals	-	-	(472)	-	-	(472)		
Reclassification/others	-	534	(81)	175	(656)	(28)		
Balance at end of year	4,465	7,955	10,855	2,627	4,846	30,748		
Accumulated depreciation and								
amortization								
Balance at beginning of year	-	4,171	8,228	1,493	-	13,892		
Depreciation and amortization	-	412	871	244	-	1,527		
Disposals	-	-	(447)	-	-	(447)		
Reclassification/others	-	(4)	10	(11)	-	(5)		
Balance at end of year	-	4,579	8,662	1,726	-	14,967		
Allowance for impairment losses (Note 15)	-	24	-	-	-	24		
Net book value at end of year	₽4,465	₽3,352	₽2,193	<b>₽</b> 901	₽4,846	₽15,757		
2016								
Cost								
Balance at beginning of year	₽4,453	₽6,888	₽10,437	₽2,260	₽4,692	₽28,730		
Additions	7	60	783	5	785	1,640		
Disposals	(15)	-	(898)	-	-	(913)		
Reclassification/others	-	447	1	185	(668)	(35)		
Balance at end of year	4,445	7,395	10,323	2,450	4,809	29,422		
Accumulated depreciation and amortization								
Balance at beginning of year	₽	₽3,784	₽8,253	₽1,279	₽-	₽13,316		
Depreciation and amortization	-	389	798	252	-	1,439		
Disposals	-	-	(836)	-	-	(836)		
Reclassification/others	-	(2)	13	(38)	-	(27)		
Balance at end of year	-	4,171	8,228	1,493	-	13,892		
Allowance for impairment losses (Note 15)	-	24		-	-	24		
Net book value at end of year	₽4,445	₽3,200	₽2,095	₽957	₽4,809	₽15,506		



Building under construction pertains to bank premises yet to be completed and used by the Parent Company. This includes cost of properties amounting to  $\mathbb{P}4.5$  billion, consisting of commercial and office spaces located at Bonifacio Global City, Taguig City, purchased from Bonifacio Landmark Realty and Development Corp. (BLRDC), a jointly controlled entity of GT Capital through Federal Land, Inc. (FLI), a related party (Note 31).

As of December 31, 2017 and 2016, the cost of fully depreciated property and equipment still in use amounted to P8.0 billion and P7.7 billion, respectively, for the Group and P5.7 billion for the Parent Company.

# 11. Investments in Subsidiaries, Associates and a Joint Venture

	2017	2016
Acquisition cost		
FMIC	₽11,751	₽11,751
MBCL	10,079	10,079
MCC	7,614	214
PSBank	5,237	5,237
Circa	837	837
ORIX Metro	265	265
MTI	200	200
MR USA	158	158
MRCI	131	131
MR Japan	102	102
MR Italia	66	66
MR UK	31	31
MRHL	26	26
MRSPL	17	17
FMIIC	12	12
Metrobank Bahamas	8	8
PVCC	5	5
	36,539	29,139
Accumulated equity in net income:		
Balance at beginning of year	28,731	28,611
Share in net income	6,957	4,922
Dividends	(3,649)	(4,802)
Balance at end of year	32,039	28,731
Equity in net unrealized loss on AFS investments	(1,764)	(1,689)
Equity in net unrealized gain on remeasurement of		
retirement plan and translation adjustment and		
others	1,517	222
Excess of share in net losses of subsidiaries over cost		
included in Miscellaneous liabilities (Note 21)	121	224
Carrying value		
FMIC	18,409	20,040
MBCL	12,221	11,425

Investments in subsidiaries consist of:



<sup>(</sup>Forward)

	2017	2016
MCC	₽15,533	₽5,272
PSBank	18,172	16,264
Circa	187	_
ORIX Metro	2,832	2,328
MTI	14	14
MR USA	55	61
MRCI	_	_
MR Japan	63	56
MR Italia	_	_
MR UK	53	47
MRHL	159	163
MRSPL	162	277
FMIIC	232	237
Metrobank Bahamas	355	438
PVCC	5	5
	₽68,452	₽56,627

The following subsidiaries have material non-controlling interests as of December 31, 2017 and 2016:

	Country of Incorporation and Principal Place of	Principal	Effective C of Non-Co Inter	ontrolling
	Business	Activities	2017	2016
ORIX Metro	Philippines	Leasing, Financing	40.15%	40.15%
PSBank	Philippines	Banking	17.32%	17.32%
MCC	Philippines	Credit Card Services	20.00%*	40.00%

\*net of 20.00% interest acquired by the Group in December 2017.

The following table presents financial information of subsidiaries with material non-controlling interests as of December 31, 2017 and 2016.

	2017				2016		
			ORIX			ORIX	
	PSBank	MCC	Metro	PSBank	MCC	Metro	
Statement of Financial Position							
Total assets	₽223,324	₽75,414	₽47,757	₽196,886	₽61,446	₽36,798	
Total liabilities	200,931	61,770	40,676	176,779	52,659	30,977	
Non-controlling interest	3,772	2,729	2,853	3,496	3,515	2,347	
Statement of Income							
Gross income	17,354	17,019	5,723	15,304	14,017	4,697	
Operating income	13,889	15,369	4,763	12,494	12,647	4,018	
Net income	2,654	5,108	1,279	2,451	3,143	1,092	
Net income attributable to NCI	460	2,043	767	519	1,257	438	
Total comprehensive income	2,209	1,260	5,156	1,652	3,089	1,090	
Statement of Cash Flows							
Net cash provided by (used in) operating activities	16,776	3,539	(6,428)	(23,449)	6,432	915	
Net cash provided by (used in) investing activities	(6,123)	72	(1,128)	25,229	(693)	(1,476)	
Net cash provided by (used in) financing activities	(11,298)	(171)	9,271	885	(4,843)	1,519	
Net increase (decrease) in cash and cash equivalents	(645)	3,440	1,715	2,665	896	958	
Cash and cash equivalents at beginning of year	21,858	9,617	5,385	19,453	8,677	4,427	
Cash and cash equivalents at end of year	21,213	13,057	7,100	22,118	9,573	5,385	



On October 18, 2017, the Parent Company's BOD approved and the Parent Company has entered into an agreement with its JV partner ANZ Funds Pty. Ltd. (ANZ) to:

- a. purchase 20% of MCC for a consideration of ₱7.4 billion upon the approval of the BSP of the transaction, and
- b. grant ANZ the option to sell the remaining 20% of MCC to the Parent Company at the same consideration of ₱7.4 billion ("Put Option") which can be exercised at any time within the period beginning July 10, 2018 until September 2018 ("Option Exercise Period"). If in the ordinary course of business, MCC pays dividend to the stockholders during the Option Exercise Period, ANZ will exercise the Put Option by serving an exercise notice ("Exercise Notice") to the Parent Company within ten (10) banking days of receiving that dividend ("Dividend Exercise Period"). If ANZ fails to serve an Exercise Notice by the end of the Dividend Exercise Period, the Put Option is deemed exercised by ANZ on the end of the Dividend Exercise Period.

On December 28, 2017, the BSP approved the acquisition of 40% of MCC (Note 35). With this BSP approval, the purchase of the 20% stake in MCC is deemed completed for accounting purposes. In the parent company financial statements as of December 31, 2017, the Parent Company recognized the increase in its investment in MCC for P7.4 billion and the related liability (Note 21). In the consolidated financial statements as of December 31, 2017, the Group recognized equity reserves (included in "Translation adjustment and others") for the difference between the acquisition price and the acquired NCI of P2.7 billion.

In the 2017 parent company financial statements, the Put Option on the remaining 20% interest in MCC is a derivative with changes in value being recognized in profit or loss. As of December 31, 2017, the fair value of the Put Option is not material to the financial statements.

In the consolidated financial statements, the Put Option on the 20% remaining interest in MCC is an obligation for the Group to purchase their own equity instruments for cash which gives rise to a financial liability and is reclassified from equity even if the obligation to acquire is conditional on ANZ exercising a right to sell. The Group recognized the consideration for the remaining 20% interest in MCC amounting to P7.4 billion as a liability and charged it to "Other equity reserves" under Equity in the consolidated financial statements (Note 21).

On August 11, 2016, FMIIC executed the buy-back of the outstanding shares, out of its capital, held by FMIC and Metrobank Bahamas, representing their respective 20.00% and 26.74%, at approximately HKD1.59 per share or a total consideration of HKD111.4 million. Before the execution of said transaction, FMIIC was 53.26% owned by the Parent Company, 20.00% by FMIC and 26.74% by Metrobank Bahamas (Note 2).

On July 29, 2016, the Parent Company purchased 16,093,618 shares of PSBank (11,492,811 shares from FMIC and its subsidiaries and 4,600,807 shares from PSBank Retirement Fund - Note 31) at a price of P100 per share or a total amount of P1.6 billion thereby increasing its ownership in PSBank from 75.98% to 82.68% (Note 2). This additional investment was approved by the BSP on May 31, 2016.



#### Investments in associates and a JV consist of:

	Consolio	lated	Parent Con	npany
	2017	2016	2017	2016
Acquisition cost:				
Lepanto Consolidated Mining Company (LCMC) (14.22% effectively owned)	₽2,527	₽2,292		
SMFC (24.80% owned in 2017 and 33.07% owned in 2016)*	610	800		
Northpine Land, Inc. (NLI) (20.00% owned)	232	232	₽232	₽232
SMBC Metro Investment Corporation (SMBC Metro) (30.00% owned)	180	180	180	180
Taal Land Inc. (TLI) (35.00% owned)	178	178	178	178
Cathay International Resources Corporation (CIRC) (32.74% owned in 2017 and				
32.09% owned in 2016)	175	175		
Philippine AXA Life Insurance Corporation (PALIC) (27.96% owned)	172	172		
Others	33	33		
	4,107	4,062	590	590
Accumulated equity in net income:				
Balance at beginning of year	1,309	1,103	98	117
Share in net income	689	261	38	36
Dividends	(288)	(55)	(6)	(55
Balance at end of year	1,710	1,309	130	98
Equity in other comprehensive income	22	54	(1)	2
Allowance for impairment losses (Note 15)	(75)	(75)	(75)	(75
Carrying value				
LCMC	2,246	2,134		
SMFC	608	720		
NLI	402	376	402	376
SMBC Metro	226	223	226	223
TLI	16	16	16	16
CIRC	208	202		
PALIC	2,026	1,653		
Others	32	26		
	₽5,764	₽5,350	₽644	₽615

\* Represents investment in a JV of the Group and effective ownership interest of the Parent Company through PSBank.

As of December 31, 2017 and 2016, carrying amount of goodwill of the Group amounted to ₱5.2 billion, respectively.

#### Investment of FMIC in LCMC

FMIC owns 14.33% in LCMC and did not avail of its entitlement on LCMC stock rights offering to its stockholders as disclosed by LCMC with the PSE on October 31, 2014. With this strategic decision, the Group has lost its significant influence and reclassified its investment in LCMC to AFS investments without any gain or loss, carried at fair market value of ₱1.6 billion as of December 31, 2014. Starting in July 2015, FMIC has the ability to exercise significant influence through a 5-year agreement with Philex Mining Corporation to jointly vote their 18.6% ownership. As such, FMIC reclassified its ownership in LCMC from AFS investment to equity investment in associate without any gain or loss.

On February 14, 2017, LCMC disclosed to the PSE that LCMC received a suspension order from the Department of Energy and Natural Resources Secretary on its mining operation under Mineral Production Sharing Agreement No. 001-90-CAR and is given not more than three months from receipt to implement the appropriate mitigating measures. On the same date it received the suspension order, LCMC immediately filed a Notice of Appeal with the Office of the President wherein pursuant to the Administrative Order No. 22, Series of 2011. Such filing will stay the execution of the Order, allowing LCMC to continue its operations. A letter from the Office of the President dated April 7, 2017 confirmed, that in view of the timely filing of LCMC's Notice of Appeal, the execution of the suspension order dated February 8, 2017 is deemed automatically stayed.

On July 17, 2017, the BOD of LCMC approved to offer its stockholders the pre-emptive right to subscribe to one share for every 4.685 shares held. FMIC fully subscribed to such stock rights offer and still maintained its 14.33% ownership in LCMC.



As of December 31, 2017 and 2016, LCMC-A shares are trading at P0.151 per share and P0.196 per share, respectively, while LCMC-B shares are trading at P0.153 per share and P0.2 per share.

#### Investment of PSBank in SMFC

In August 2017, PSBank sold its 10% ownership in SMFC to GT Capital for ₱189.96 million or ₱94.98 per share as approved by its BOD on July 27, 2017. The amount was based on an independent valuation report which was subjected to a third party fairness opinion. After the sale, PSBank maintains a 30% ownership in SMFC (Note 31).

#### Investment in SMBC Metro

On October 7, 2016, the BOD and stockholders of SMBC Metro in separate meetings approved the shortening of its corporate term until December 31, 2017 through an amendment of its Articles of Incorporation (AOI). On the same date, the BOD approved the closing of its business operations effective December 31, 2016. The amended AOI of SMBC Metro and its application for withdrawal of its secondary license as an Investment House was approved by the SEC on November 25, 2016 and January 31, 2017, respectively.

The following tables present financial information of significant associates and a JV as of and for the years ended:

	Statement of Financial Position		S	Statement of Income and Other Comprehensive Income					
	Total Assets	Total Liabilities	Gross Income	Operating Income (Loss)	Net Income (Loss)	Other Comprehensive Income	Total Comprehensive Income		
December 31, 2017									
PALIC	<b>₽122,855</b>	<b>₽</b> 115,579	₽14,639	₽3,204	₽2,434	₽-	₽2,434		
LCMC	9,932	3,648	1,378	(646)	(645)	-	(645)		
NLI	3,170	1,271	429	132	155	3	158		
SMFC	3,534	1,510	829	243	205	1	206		
CIRC	2,274	1,669	336	145	(0)	-	(0)		
SMBC Metro	677	-	42	-	20	(14)	6		
TLI	49	-	1	1	1	-	1		
December 31, 2016									
PALIC	₽97,300	₽91,440	₽10,088	₽1,783	₽1,130	(₱123)	₽1,007		
LCMC	8,960	3,036	1,432	(651)	(624)	_	(624)		
NLI	2,895	1,152	306	90	94	3	97		
SMFC	2,607	789	597	111	86	3	89		
CIRC	2,467	1,597	291	4	3	-	3		
SMBC Metro	772	104	102	61	51	(16)	35		
TLI	48	0	1	1	1	_	1		

Major assets of significant associates and a JV include the following:

	2017	2016
PALIC		
Cash and cash equivalents	₽4,617	₽4,104
Loans and receivables - net	966	2,501
Financial assets at FVPL	1,383	819
AFS investments	11,693	11,414
Investment in unit-linked funds	62	49
Property and equipment	522	397
LCMC		
Inventories	453	290
Investments and advances	961	961
Mine exploration cost	249	755
Property, plant and equipment - net	6,522	5,758
(Forward)		

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	2017	2016
CIRC		
Cash and cash equivalents	<b>₽121</b>	₽56
Receivables - net	358	257
Property, plant and equipment - net	1,360	_
Condominium units for sale/inventories	326	_
Investment properties - net	_	615
NLI		
Cash and cash equivalents	160	240
Real estate properties	1,819	1,901
Receivables - net	959	737
SMFC		
Cash and cash equivalents	97	57
Receivables - net	3,305	2,416
SMBC Metro		
Cash and cash equivalents	502	495
AFS investments	1	66
Receivables - net	168	145
TLI		
Cash and cash equivalents	49	48

Dividends declared by investee companies of the Parent Company follow:

Subsidiary/Associate	Date of Declaration	Per Share	<b>Total Amount</b>	Record Date	Payment Date	
2017						
Subsidiaries						
Cash Dividend						
FMIC	May 25, 2017	₽7.65	₽2,850	June 9, 2017	June 23, 2017	
PSBank	January 24, 2017	0.75	180	February 10, 2017	February 24, 2017	
PSBank	April 24, 2017	0.75	180	May 10, 2017	May 24, 2017	
PSBank	July 27, 2017	0.75	180	August 11, 2017	August 29, 2017	
PSBank	October 26, 2017	0.75	180	November 14, 2017	November 24, 2017	
Metrobank Bahamas	October 26, 2017	USD 0.30	USD 1.5	October 31, 2017	December 21, 2017	
MRSPL	December 21, 2017	SGD 8.00	SGD 4	December 21, 2017	December 21, 2017	
Stock Dividend	,			· · · · · · · · · · · · · · · · · · ·	,	
ORIX Metro	October 25, 2017	₽100.00	₽719	October 25, 2017	January 31, 2018	
Associates	,			<i>,</i>	<u>,</u>	
Cash Dividend						
NLI	March 16, 2017	2.85	33	December 31, 2016	March 21, 2017	
2016	,			·	,	
Subsidiaries						
Cash Dividend						
FMIC	December 19, 2016	₽8.06	₽3,003	December 29, 2016	January 12, 2017	
MCC	August 8, 2016	1.40	1,400	August 7, 2016	August 10, 2016	
PSBank	January 19, 2016	0.75	180	February 1, 2016	February 19, 2016	
PSBank	April 26, 2016	0.75	180	May 11, 2016	May 26, 2016	
PSBank	July 22, 2016	0.75	180	August 8, 2016	August 22, 2016	
PSBank	October 21, 2016	0.75	180	November 9, 2016	November 21, 2016	
Metrobank Bahamas	August 26, 2016	USD 1.64	USD 8	April 27, 2016	December 15, 2016	
Stock Dividend				1 .,		
ORIX Metro	March 30, 2016	₽100.00	₽625	September 30, 2015	May 31, 2016	
ORIX Metro	October 26, 2016	100.00	599	October 26, 2016	January 31, 2017	
Associates					••••••••••••••••••••••••	
Cash Dividend						
NLI	April 1, 2016	3.07	21	December 31, 2015	April 1, 2016	
NLI	April 1, 2016	3.50	16	December 31, 2015	April 1, 2016	
SMBC Metro	August 12, 2016	10.00	60	August 12, 2016	September 19, 2016	
SMBC Metro	December 14, 2016	16.67	100	December 14, 2016	January 17, 2017	
		/	200			



Subsidiary/Associate	Date of Declaration	Per Share	<b>Total Amount</b>	Record Date	Payment Date
2017					
Subsidiaries					
Cash Dividend					
FAMI	August 18, 2017	₽27.59	₽30	August 31, 2017	September 15, 2017
Stock Dividend					
FAMI	August 18, 2017	100.00	41	August 31, 2017	November 20, 2017
Associates					
Cash Dividend					
PALIC	November 24, 2017	100.00	1,000	November 24, 2017	December 15, 2017
Stock Dividend					
ORIX Metro	October 25, 2017	100.00	719	October 25, 2017	January 31, 2018
2016					
Subsidiaries					
Cash Dividend					
FAMI	December 6, 2016	₽13.80	₽15	December 15, 2016	December 29, 2016
Associates					
Stock Dividend					
ORIX Metro	March 30, 2016	100.00	625	September 30, 2015	May 31, 2016
ORIX Metro	October 26, 2016	100.00	599	October 26, 2016	January 31, 2017

# Dividends declared by significant investee companies of FMIC follow:

In accordance with BSP Circular No. 888 dated October 9, 2015, BSP's approval on every dividend declaration is no longer required.

# 12. Investment Properties

This account consists of foreclosed real estate properties and investments in real estate:

	Consolidated					
	2017			2016		
	E		Buildings and			
	Land Ir	nprovements	Total	Land	Improvements	Total
Cost						
Balance at beginning of year	₽6,712	₽5,059	<b>₽</b> 11,771	₽6,859	₽4,798	₽11,657
Additions	360	767	1,127	941	869	1,810
Disposals	(1,357)	(975)	(2,332)	(1,053)	(613)	(1,666)
Reclassification/others	282	(274)	8	(35)	5	(30)
Balance at end of year	5,997	4,577	10,574	6,712	5,059	11,771
Accumulated depreciation and						
amortization						
Balance at beginning of year	-	1,492	1,492	-	1,508	1,508
Depreciation and amortization	-	147	147	-	157	157
Disposals	-	(439)	(439)	-	(168)	(168)
Reclassification/others	-	(26)	(26)	-	(5)	(5)
Balance at end of year	-	1,174	1,174	-	1,492	1,492
Allowance for impairment losses						
(Note 15)						
Balance at beginning of year	1,642	163	1,805	1,800	154	1,954
Provision for (reversal of) impairment loss	(32)	-	(32)	(1)	84	83
Disposals	(53)	(17)	(70)	(144)	(74)	(218)
Reclassification/others	(67)	47	(20)	(13)	(1)	(14)
Balance at end of year	1,490	193	1,683	1,642	163	1,805
Net book value at end of year	₽4,507	₽3,210	₽7,717	₽5,070	₽3,404	₽8,474



			Parent Com	pany			
		2017			2016           Buildings and Improvements           ₱4,457         ₱2,214           246         156           (669)         (318)           9         (37)           4,043         2,015           -         1,111           -         67           -         (129)           -         1,044           1,366         62           (144)         (5)		
	I	Buildings and			Buildings and		
	Land I	nprovements	Total	Land	Improvements	Total	
Cost							
Balance at beginning of year	₽4,043	₽2,015	₽6,058	₽4,457	₽2,214	₽6,671	
Additions	77	146	223	246	156	402	
Disposals	(803)	(544)	(1,347)	(669)	(318)	(987)	
Reclassification/others		_	-	9	(37)	(28)	
Balance at end of year	3,317	1,617	4,934	4,043	2,015	6,058	
Accumulated depreciation and							
amortization							
Balance at beginning of year	-	1,044	1,044	-	1,111	1,111	
Depreciation and amortization	-	47	47	_	67	67	
Disposals	-	(365)	(365)	-	(129)	(129)	
Reclassification/others	-	_	_	-	(5)	(5)	
Balance at end of year	-	726	726	-	1,044	1,044	
Allowance for impairment losses							
(Note 15)							
Balance at beginning of year	1,209	56	1,265	1,366	62	1,428	
Disposals	(53)	(17)	(70)	(144)	(5)	(149)	
Reclassification/others	(13)	13	-	(13)	(1)	(14)	
Balance at end of year	1,143	52	1,195	1,209	56	1,265	
Net book value at end of year	₽2,174	₽839	₽3,013	₽2,834	₽915	₽3,749	

As of December 31, 2017 and 2016, foreclosed investment properties still subject to redemption period by the borrowers amounted to  $\mathbb{P}1.2$  billion and  $\mathbb{P}537.8$  million, respectively, for the Group and  $\mathbb{P}206.6$  million and  $\mathbb{P}338.0$  million, respectively, for the Parent Company.

As of December 31, 2017 and 2016, aggregate market value of investment properties amounted to  $\mathbb{P}12.2$  billion and  $\mathbb{P}13.4$  billion, respectively, for the Group and  $\mathbb{P}6.2$  billion and  $\mathbb{P}6.9$  billion, respectively, for the Parent Company, of which the aggregate market value of investment properties determined by independent external appraisers amounted to  $\mathbb{P}7.6$  billion and  $\mathbb{P}9.2$  billion, respectively, for the Group and  $\mathbb{P}6.1$  billion and  $\mathbb{P}6.9$  billion, respectively, for the Group and  $\mathbb{P}6.1$  billion and  $\mathbb{P}6.9$  billion, respectively, for the Parent Company. Information about the fair value measurement of investment properties are also presented in Note 5.

Rental income on investment properties (included in 'Leasing income' in the statements of income) in 2017, 2016 and 2015 amounted to P59.9 million, P69.8 million and P88.2 million, respectively, for the Group and P1.4 million, P4.4 million and P22.5 million, respectively, for the Parent Company.

Direct operating expenses on investment properties that generated rental income (included under 'Litigation expenses') in 2017, 2016 and 2015 amounted to  $\mathbb{P}1.0$  million,  $\mathbb{P}4.7$  million and  $\mathbb{P}6.1$  million, respectively, for the Group and  $\mathbb{P}1.0$  million,  $\mathbb{P}1.1$  million and  $\mathbb{P}1.0$  million, respectively, for the Parent Company. Direct operating expenses on investment properties that did not generate rental income (included under 'Litigation expenses') in 2017, 2016 and 2015 amounted to  $\mathbb{P}219.4$  million,  $\mathbb{P}128.4$  million and  $\mathbb{P}205.3$  million, respectively, for the Group and  $\mathbb{P}66.9$  million,  $\mathbb{P}91.3$  million and  $\mathbb{P}113.8$  million, respectively, for the Parent Company (Note 25).

Net gains from sale of investment properties (included in 'Profit from assets sold' in the statements of income) in 2017, 2016 and 2015 amounted to P960.0 million, P613.4 million and P1.0 billion, respectively, for the Group and P497.0 million, P345.6 million and P1.0 billion, respectively, for the Parent Company (Note 31).



# 13. Long-term Leases

The Parent Company leases the premises occupied by some of its branches (40.40% and 40.34% of the branch sites as of December 31, 2017 and 2016, respectively, are Parent Company-owned). Also, some of its subsidiaries lease the premises occupied by their Head Offices and most of their branches. The lease contracts are for periods ranging from 1 to 25 years and are renewable at the Group's option under certain terms and conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 5.00% to 10.00%. As of December 31, 2017 and 2016, the Group has no contingent rent payable.

Rent expense (included in 'Occupancy and equipment-related cost' in the statement of income) in 2017, 2016 and 2015 amounted to  $\mathbb{P}2.2$  billion,  $\mathbb{P}2.2$  billion and  $\mathbb{P}1.9$  billion, respectively, for the Group and  $\mathbb{P}1.2$  billion and

Future minimum rentals payable under non-cancelable operating leases follows:

	Consolidated		Parent C	ompany
	2017	2016	2017	2016
Within one year	₽1,277	₽1,077	₽584	₽602
After one year but not more than five years	3,042	2,997	1,531	1,693
More than five years	666	951	₽584 1,531 205	343
	₽4,985	₽5,025	₽2,320	₽2,638

The Group has entered into commercial property leases on its investment property portfolio, consisting of the Group's available office spaces and ROPA and finance lease agreements over various items of machinery and equipment which are non-cancelable and have remaining non-cancelable lease terms between 1 and 20 years. In 2017, 2016 and 2015, leasing income amounted to P2.0 billion for the Group and P215.2 million, P220.5 million and P244.4 million, respectively, for the Parent Company.

Future minimum rentals receivable under non-cancelable operating leases follows:

	Consol	idated	Parent Co	mpany
	2017	2016	2017	2016
Within one year	₽1,958	₽1,721	<b>₽</b> 106	₽81
After one year but not more than five years	2,404	2,228	145	61
More than five years	3	6	₽106 145 3	6
	₽4,365	₽3,955	₽254	₽148

### 14. Other Assets

This account consists of:

	Consolidated Parent Company		npany	
	2017	2016	2017	2016
Investment in SPV	₽8,857	₽8,857	₽8,857	₽8,857
Software costs - net	1,747	1,640	572	560
Interoffice float items	1,698	2,330	1,752	2,346
Customized system development cost	1,504	634	1,504	634
Creditable withholding tax	1,459	1,316	927	814
Residual value of leased assets	1,054	1,003	-	_
Chattel properties acquired in foreclosure - net	815	687	33	28
Prepaid expenses	536	600	153	118





	Consolidated		Parent Cor	npany
	2017	2016	2017	2016
Documentary and postage stamps on hand	₽334	₽373	₽231	₽330
Returned checks and other cash items	295	115	284	105
Assets held under joint operations	259	368	259	368
Retirement asset*	99	63	19	17
Miscellaneous	2,101	2,606	846	1,798
	20,758	20,592	15,437	15,975
Less allowance for impairment losses (Note 15)	10,292	10,714	10,276	10,700
	₽10,466	₽9,878	₽5,161	₽5,275

\* Pertains to retirement asset of a foreign branch and a subsidiary.

Investment in SPVs represents subordinated notes issued by Cameron Granville 3 Asset Management, Inc. and LNC 3 Asset Management, Inc. with face amount of  $\mathbb{P}9.4$  billion and  $\mathbb{P}2.6$  billion, respectively. These notes are non-interest bearing and payable over five (5) years starting April 1, 2006, with rollover of two (2) years at the option of the note issuers. These were received by the Parent Company on April 1, 2006 in exchange for the subordinated note issued by Asia Recovery Corporation (ARC) in 2003 with face amount of  $\mathbb{P}11.9$  billion. The subordinated note issued by ARC represents payment on the non-performing assets (NPAs) sold by the Parent Company to ARC in 2003. The related deed of absolute sale was formalized on September 17, 2003 and approved by the BSP on November 28, 2003, having qualified as a true sale. As of December 31, 2017 and 2016, the estimated fair value of the subordinated notes, which is the present value of the estimated cash flows from such notes (derived from the sale of the underlying collaterals of the NPAs, net of the payment to senior notes by the SPV) amounted to nil, after deducting allowance for impairment losses of  $\mathbb{P}8.8$  billion.

Movements in software costs account follow:

	Consolidated Parent Com		Company		
	2017	2016	2017	2016	
Cost					
Balance at beginning of year	₽4,125	₽3,710	₽1,773	₽2,133	
Additions	978	816	144	40	
Others	(450)	(401)	8	(400)	
Balance at end of year	4,653	4,125	1,925	1,773	
Accumulated amortization					
Balance at beginning of year	2,485	1,978	1,213	1,041	
Amortization	494	474	123	141	
Others	(73)	33	17	31	
Balance at end of year	2,906	2,485	1,353	1,213	
Net book value at end of year	₽1,747	₽1,640	₽572	₽560	



	Consol	idated	Parent	Company
	2017	2016	2017	2016
Cost				
Balance at beginning of year	<b>₽821</b>	₽639	₽51	₽40
Additions	2,742	2,044	24	20
Disposals/others	(2,584)	(1,862)	(14)	(8)
Balance at end of year	979	821	61	52
Accumulated depreciation and amortization				
Balance at beginning of year	125	110	21	15
Depreciation and amortization	208	145	11	9
Disposals/others	(178)	(130)	(7)	(3)
Balance at end of year	155	125	25	21
Allowance for impairment losses (Note 15)				
Balance at beginning of year	9	11	3	3
Provision for impairment loss	2	1	_	_
Disposals	(2)	(3)	—	-
Balance at end of year	9	9	3	3
Net book value at end of year	<b>₽</b> 815	₽687	₽33	₽28

Movements in chattel properties acquired in foreclosure follow:

Assets held under joint operations are parcels of land and former branch sites of the Parent Company which were contributed to separate joint operations with FLI and Federal Land Orix Corporation (Notes 26 and 31). These are carried at costs which are lower than the net realizable values.

Miscellaneous account in 2016 includes a receivable from a third party of P425.7 million pertaining to the final tax withheld on Poverty Eradication and Alleviation Certificates (PEACe) bonds which matured on October 18, 2011. On April 11, 2017, the Parent Company received Retail Treasury Bonds (RTB) classified as AFS investments representing settlement of the case on the 20% final tax withheld (FWT) on the PEACe bonds (Note 30).

# 15. Allowance for Credit and Impairment Losses

(Forward)

Changes in the allowance for credit and impairment losses follow:

	Consolidated		Parent C	Company
-	December 31			
_	2017	2016	2017	2016
Balance at beginning of year:				
Due from other banks	₽7	₽8	₽-	₽-
Interbank loans receivable (Note 7)	_	3	_	-
AFS investments (Note 8)				
Debt securities				
Government	_	6	_	_
Private	_	_	_	_
Equity securities				
Quoted	82	269	79	79
Unquoted	212	213	81	81
Loans and receivables (Note 9)	14,426	12,902	6,697	5,572
Investments in associates (Note 11)	75	75	75	75
Property and equipment (Note 10)	26	26	24	24
Investment properties (Note 12)	1,805	1,954	1,265	1,428
Other assets* (Note 14)	10,723	10,784	10,703	10,734
	27,356	26,240	18,924	17,993
Provisions for credit and impairment losses	7,507	7,342	1,395	1,174
Accounts written off/others	(6,078)	(6,226)	3	(243)

	Conse	olidated	Parent (	Company
	December 31			
	2017	2016	2017	2016
Balance at end of year:				
Due from other banks	₽-	₽7	₽-	₽-
Interbank loans receivable (Note 7)	-	-	-	-
AFS investments (Note 8)				
Debt securities				
Government	-	-	-	-
Private	1	-	-	_
Equity securities				
Quoted	82	82	80	79
Unquoted	212	212	80	81
Loans and receivables (Note 9)	16,407	14,426	8,589	6,697
Investments in associates (Note 11)	75	75	75	75
Property and equipment (Note 10)	24	26	24	24
Investment properties (Note 12)	1,683	1,805	1,195	1,265
Other assets* (Note 14)	10,301	10,723	10,279	10,703
	<b>₽28,785</b>	₽27,356	₽20,322	₽18,924

 \* Allowance for credit and impairment losses of other assets include allowance on investments in SPVs, chattel mortgage properties and miscellaneous assets.

Below is the breakdown of provision for (reversal of) credit and impairment losses:

	Consolidated			Pare	7	
			December	r 31		
	2017	2016	2015	2017	2016	2015
Due from other banks	(₽7)	(₽1)	₽2	₽-	₽-	₽-
Interbank loans receivable	_	(3)	(1)	_	_	_
AFS investments	1	(5)	2	_	_	_
Loans and receivables	7,969	7,295	2,091	1,821	1,174	(2,926)
Investments in associates and joint						
venture	-	(28)	_	_	_	_
Investment properties	(32)	83	(37)	_	_	_
Chattel properties acquired in						
foreclosure	2	1	2	_	_	_
Other assets	(426)	_	_	(426)	-	-
	₽7,507	₽7,342	₽2,059	₽1,395	₽1,174	(₽2,926)

With the foregoing level of allowance for credit and impairment losses, management believes that the Group has sufficient allowance to take care of any losses that the Group may incur from the non-collection or non-realization of its receivables and other risk assets.

A reconciliation of the allowance for credit losses by class of loans and receivables is as follows:

	Consolidated								
	Commercial Loans	Residential Mortgage Loans	Auto Loans	Trade Loans	Others	Subtotal	Other Receivables*	Total	
Balance at January 1, 2017	₽5,281	₽934	₽2,026	₽270	₽2,713	₽11,224	₽3,202	₽14,426	
Provisions during the year	165	127	1,951	-	3,884	6,127	1,842	7,969	
Accounts written off/others	83	(180)	(2,019)	(24)	(3,855)	(5,995)	7	(5,988)	
Balance at December 31, 2017	₽5,529	₽881	₽1,958	₽246	₽2,742	₽11,356	₽5,051	₽16,407	
Individual impairment	₽4,009	₽471	₽-	₽99	<b>₽18</b> 9	₽4,768	₽3,161	₽7,929	
Collective impairment	1,520	410	1,958	147	2,553	6,588	1,890	8,478	
	₽5,529	<b>₽881</b>	₽1,958	₽246	₽2,742	₽11,356	₽5,051	₽16,407	
Gross amount of loans individually determined									
to be impaired	₽7,288	₽679	₽-	<b>₽104</b>	₽1,618	₽9,689	₽4,647	₽14,336	

(Forward)



				Consolidat	ed			
	Commercial Loans	Residential Mortgage Loans	Auto Loans	Trade Loans	Others	Subtotal	Other Receivables*	Total
Balance at January 1, 2016	₽5,014	₽999	₽788	₽274	₽2,522	₽9,597	₽3,305	₽12,902
Provisions (reversals) during								
the year	427	(66)	3,046	-	4,044	7,451	(156)	7,295
Accounts written off/others	(160)	1	(1,808)	(4)	(3,853)	(5,824)	53	(5,771)
Balance at December 31, 2016	₽5,281	₽934	₽2,026	₽270	₽2,713	₽11,224	₽3,202	₽14,426
Individual impairment	₽3,682	₽728	₽	₽253	₽131	₽4,794	₽2,692	₽7,486
Collective impairment	1,599	206	2,026	17	2,582	6,430	510	6,940
	₽5,281	₽934	₽2,026	₽270	₽2,713	₽11,224	₽3,202	₽14,426
Gross amount of loans individually determined								
to be impaired	₽4,748	₽1,265	₽	₽446	₽1,608	₽8,067	₽2,821	₽10,888

				Parent Com	pany			
	Commercial	Residential Mortgage	Auto	Trade			Other	
	Loans	Loans	Loans	Loans	Others	Subtotal	Receivables*	Total
Balance at January 1, 2017	₽3,502	₽428	₽1	<b>₽2</b> 71	₽39	₽4,241	₽2,456	₽6,697
Provisions during the year	66	-	-	-	-	66	1,755	1,821
Accounts written off/others	155	(179)	-	(25)	38	(11)	82	71
Balance at December 31, 2017	₽3,723	<b>₽</b> 249	₽1	₽246	₽77	₽4,296	₽4,293	₽8,589
Individual impairment	₽3,546	₽247	₽1	<b>₽</b> 99	₽36	₽3,928	₽2,857	₽6,785
Collective impairment	177	2	-	147	41	368	1,436	1,804
	₽3,723	<b>₽</b> 249	₽1	₽246	₽77	₽4,296	₽4,293	₽8,589
Gross amount of loans individually determined to								
be impaired	₽5,620	₽314	₽-	<b>₽104</b>	₽41	₽6,079	₽4,247	₽10,326
Balance at January 1, 2016	₽2,483	₽428	₽9	₽274	₽39	₽3,233	₽2,339	₽5,572
Provisions during the year	1,165	-	-	-	-	1,165	9	1,174
Accounts written off/others	(146)	-	(8)	(3)	-	(157)	108	(49)
Balance at December 31, 2016	₽3,502	₽428	₽1	₽271	₽39	₽4,241	₽2,456	₽6,697
Individual impairment	₽3,093	₽269	₽_	₽254	₽39	₽3,655	₽2,350	₽6,005
Collective impairment	409	159	1	17	-	586	106	692
	₽3,502	₽428	₽1	₽271	₽39	₽4,241	₽2,456	₽6,697
Gross amount of loans								
individually determined to								
be impaired	₽3,772	₽328	₽-	₽447	₽41	₽4,588	₽2,438	₽7,026

\* Allowance for credit losses on other receivables include allowance on unquoted debt securities, accounts receivables, accrued interest receivable, sales contract receivable and deficiency judgment receivable.

Movements in the allowance for impairment losses on AFS investments and other assets follow:

		Conso	lidated			Parent Company			
	AFS Inv	estments			AFS Inv	vestments			
	Debt Securities	Equity Securities	Other Assets**	Total	Debt Securities	Equity Securities	Other Assets**	Total	
Balance at January 1, 2017	₽-	₽294	₽10,723	₽11,017	₽-	<b>₽160</b>	₽10,703	₽10,863	
Provisions for (reversals of) impairment									
losses	1	-	(424)	(423)	-	-	(426)	(426)	
Reclassifications/reversals/others	-	-	2	2	-	-	2	2	
Balance at December 31, 2017	₽1	₽294	₽10,301	₽10,596	₽-	<b>₽</b> 160	₽10,279	<b>₽10,439</b>	
Balance at January 1, 2016	₽6	₽482	₽10,784	₽11,272	₽	₽160	₽10,734	₽10,894	
Provisions for (reversals of) impairment									
losses	(5)	-	1	(4)	-	-	-	-	
Reclassifications/reversals/others	(1)	(188)	(62)	(251)	-	=	(31)	(31)	
Balance at December 31, 2016	₽-	₽294	₽10,723	₽11,017	₽-	₽160	₽10,703	₽10,863	

\*\* Allowance for impairment losses of other assets include allowance on investments in SPVs, chattel mortgage properties and miscellaneous assets.



# 16. Deposit Liabilities

### Long-Term Negotiable Certificates of Deposit (LTNCD)

On September 18, 2014, the BSP approved the issuance of the Parent Company of up to  $\mathbb{P}20.0$  billion LTNCD. The subsequent amendment on the issuance was also approved by the BSP on October 14, 2014. The Parent Company issued the first tranche amounting to  $\mathbb{P}8.0$  billion on October 24, 2014 at a rate of 4.00% per annum, payable quarterly, with a tenor of 5.5 years and maturing on April 24, 2020 while the second tranche amounting to  $\mathbb{P}6.25$  billion was issued on November 21, 2014 with a rate of 4.25% per annum, payable quarterly, with a tenor of 7 years and maturing on November 22, 2021. The minimum investment size for the LTNCD is  $\mathbb{P}50,000$  with increments of  $\mathbb{P}50,000$  thereafter.

Further, on August 12, 2016, the BSP authorized the Parent Company to issue up to  $\clubsuit 20.0$  billion LTNCD in one or multiple tranches issued over a period of one year. The Parent Company issued the first tranche amounting to  $\clubsuit 8.65$  billion on September 19, 2016 at a rate of 3.50% per annum, payable quarterly, with a tenor of 7 years and maturing on September 19, 2023. The second tranche amounting to  $\clubsuit 3.75$  billion was issued on July 20, 2017 with interest rate of 3.875% per annum, payable quarterly, with a tenor of 7 years and maturing on July 20, 2024. Subject to BSP Rules, the Parent Company has the option to pre-terminate the LTNCDs as a whole but not in part, prior to maturity and on any interest payment date at face value plus accrued interest covering the accrued and unpaid interest. The minimum investment size for the LTNCD is  $\clubsuit 50,000$  with increments of \$ 50,000 thereafter for the first tranche and \$ 10,000 with increments of \$ 10,000 thereafter for the second tranche.

On December 8, 2016, the BSP authorized PSBank to issue LTNCDs up to P10.0 billion through one or more tranches over a period of one year. On January 30, 2017, PSBank issued the first tranche of LTNCDs amounting to P3.4 billion due April 30, 2022 with interest rate of 3.50% per annum payable quarterly.

Of the total interest-bearing deposit liabilities of the Group as of December 31, 2017 and 2016, 35.32% and 35.59%, respectively, are subject to periodic interest repricing. In 2017, 2016 and 2015, the remaining peso deposit liabilities earn annual fixed interest rates ranging from 0.00% to 6.59%, while the remaining foreign currency-denominated deposit liabilities earn annual fixed interest rates ranging from 0.00% to 3.80%, from 0.00% to 2.75%, and from 0.00% to 2.75%, respectively.

Interest expense on deposit liabilities consists of:

		Consolidated			Parent Company			
	2017	2016	2015	2017	2016	2015		
Demand	₽840	₽661	₽529	₽617	₽495	₽378		
Savings	1,315	1,167	999	1,178	1,050	906		
Time	9,389	7,389	9,050	6,029	4,595	6,611		
LTNCD	1,069	671	581	953	671	581		
	₽12,613	₽9,888	₽11,159	<b>₽8,</b> 777	₽6,811	₽8,476		

# Reserve Requirement

Non-FCDU deposit liabilities of the Parent Company and deposit substitutes of FMIC, ORIX Metro and MCC are subject to required reserves equivalent to 20.00% while non-FCDU deposit liabilities of PSBank are subject to required reserves equivalent to 8.00%. The required reserves can be kept in the form of deposits maintained in the Demand Deposit Accounts (DDAs) with the BSP and any government securities which are previously used as compliance until they mature. The Parent Company, PSBank, FMIC, MCC and ORIX Metro were in compliance with such regulations as of December 31, 2017 and 2016.



The total liquidity and statutory reserves (under Due from BSP account), as reported to the BSP, are as follows:

	2017	2016
Parent Company	₽224,723	₽195,081
PSBank	13,915	12,034
MCC	10,948	8,891
Orix Metro	6,623	4,916
FMIC	4,400	4,191
	₽260,609	₽225,113

### 17. Bills Payable and Securities Sold Under Repurchase Agreements

This account consists of borrowings from:

	Conso	olidated	Parent Company		
	2017	2016	2017	2016	
Deposit substitutes	<b>₽68,17</b> 7	₽65,489	₽-	₽-	
SSURA	64,575	51,031	61,249	47,174	
Local banks	49,668	32,891	9,431	9,770	
BSP	28,000	-	25,000	_	
Foreign banks	17,415	11,965	10,802	11,921	
	₽227,835	₽161,376	₽106,482	₽68,865	

Interbank borrowings with foreign and local banks are mainly short-term borrowings. Deposit substitutes pertain to borrowings from the public of FMIC, ORIX Metro and MCC.

The following are the carrying values of government debt securities (Note 8) pledged and transferred under SSURA transactions of the Group and the Parent Company:

	Consolidated				Parent Company			
	2017	2017 2016			2017 2016			5
	Transferred		Transferred		Transferred		Transferred	
	Securities	SSURA	Securities	SSURA	Securities	SSURA	Securities	SSURA
HFT investments	₽-	₽-	₽8,576	₽8,376	₽-	₽-	₽8,576	₽8,376
AFS investments	85,003	64,575	51,863	42,655	81,899	61,249	47,378	38,798
	₽85,003	₽64,575	₽60,439	₽51,031	₽81,899	₽61,249	₽55,954	₽47,174

The Group's peso borrowings are subject to annual fixed interest rates ranging from 0.06% to 6.45%, from 0.06% to 6.34% and from 0.06% to 6.21% in 2017, 2016 and 2015, respectively, while the Group's foreign currency-denominated borrowings are subject to annual fixed interest rates ranging from 0.05% to 3.76%, from 0.32% to 3.25% and from 0.19% to 4.65% in 2017, 2016 and 2015, respectively.

Interest expense on bills payable (included in the 'Interest expense on bills payable and SSURA, bonds payable, subordinated debts and others' in the statements of income) in 2017, 2016 and 2015 amounted to  $\mathbb{P}4.1$  billion,  $\mathbb{P}2.8$  billion and  $\mathbb{P}2.9$  billion, respectively, for the Group and  $\mathbb{P}1.3$  billion,  $\mathbb{P}593.4$  million and  $\mathbb{P}662.2$  million, respectively, for the Parent Company.



# 18. Accrued Interest and Other Expenses

This account consists of:

	Consol	lidated	Parent Company		
	2017	2016	2017	2016	
Accrued interest (Note 31)	₽2,066	₽1,497	₽923	₽796	
Accrued other expenses	4,907	5,570	2,982	3,850	
	₽6,973	₽7,067	₽3,905	₽4,646	

Accrued other expenses include accruals for compensation and fringe benefits, rentals, percentage and other taxes, professional fees, advertising and information technology expenses and other expenses.

### 19. Bonds Payable

This account represents scripless fixed rate corporation bonds issued by FMIC as follows:

			Redemption		Carrying Valu	le
Issue Date	Maturity Date	Interest Rate	Period	Face Value	2017	2016
August 10, 2012	August 10, 2019	5.750%	after 5th year	₽3,000	₽2,910	₽2,791
November 25, 2011	February 25, 2017	5.675%	after 4th year	5,000*	-	4,857
August 10, 2012	November 10, 2017	5.500%	after 4th year	4,000*	-	3,850
				₽12,000	₽2,910	₽11,498

\* The bonds have matured in 2017.

These bonds were issued in principal amounts of P50,000 and in multiples of P5,000 in excess of P50,000 with an option to redeem in whole, but not in part, on any quarterly interest payment after the fourth or fifth anniversary of the issue date at 102.00% of its face value plus accrued interest. These are exempt securities pursuant to certain provisions of the Securities Regulation Code and are covered by deed of assignments on government securities held in trust by a collateral agent which shall have aggregate market value of 100.00% of the issued amount, otherwise, additional government securities shall be offered to increase and maintain the cover at 100.00%.

The carrying amount of government securities assigned as collateral classified under AFS investments amounted to  $\mathbb{P}3.4$  billion and  $\mathbb{P}12.5$  billion, as of December 31, 2017 and 2016, respectively.

As of December 31, 2017 and 2016, FMIC has complied with the terms of the issuance.

Interest expense on bonds payable (included in 'Interest expense on bills payable and SSURA, bonds payable, subordinated debts and others' of the Group) in 2017, 2016 and 2015 amounted to P399.9 million, P661.3 million and P659.5 million, respectively.

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# 20. Subordinated Debts

This account consists of the following Peso Notes:

			Carrying Value		Market V	alue
	Maturity Date	Face Value	2017	2016	2017	2016
Parent Company						
2024	June 27, 2024	₽16,000	₽15,962	₽15,937	₽15,985	₽15,930
2025	August 8, 2025	6,500	6,475	6,467	6,269	6,448
		22,500	22,437	22,404	22,254	22,378
PSBank – 2022	February 20, 2022	3,000	_	2,981	_	3,204
MCC - 2023	December 20, 2023	1,170	1,164	1,162	1,204	1,240
PSBank - 2024	August 23, 2024	3,000	2,979	2,977	2,353	2,310
		₽29,670	₽26,580	₽29,524	₽25,811	₽29,132

On April 15, 2013, the BOD of the Parent Company approved the issuance of Basel III - compliant Tier 2 capital notes up to USD500 million in one or more tranches, issued as part of the Parent Company's regulatory capital compliance in accordance with Basel III capital guidelines of the BSP and to proactively manage its capital base for growth and refinancing of maturing capital securities. The issuance was approved by the BSP on July 26, 2013 and the amendment to the terms and conditions on January 30, 2014. Specifically, the BSP approved the issuance of up to USD500 million equivalent in either USD or PHP or combination in one or more tranches over the course of one (1) year. Peso Notes issued by the Parent Company are unsecured and subordinated obligations and will rank pari passu and without any preference among themselves and at least equally with all other present and future unsecured and subordinated obligations of the Parent Company. The Notes qualify as Tier 2 capital pursuant to BSP Circular No. 781 (Basel III), BSP Circular No. 826 on risk disclosure requirements for the loss absorption features of capital instruments, and other related circulars and issuances of the BSP. These Peso Notes have a term of 10.25 and 11 years and are redeemable at the option of the Parent Company (but not the holders) on the call option date in whole but not in part at redemption price equal to 100.00% of the principal amount together with accrued and unpaid interest on the call option date, upon prior approval of the BSP and at least 30-banking day prior written notice to the Noteholders of record, subject to the following conditions: (1) the capital adequacy of the Issuer is at least equal to the required minimum ratio; (2) the note is simultaneously replaced with the issues of new capital which are neither smaller in size nor lower in quality than the original issue. Furthermore, upon the occurrence of a Tax Redemption Event or a Regulatory Redemption Event, the Parent Company may, upon prior approval of the BSP and at least a 30-banking day prior written notice to the Noteholders on record, redeem all and not less than all of the outstanding Notes prior to the stated maturity by paying the Noteholder the Redemption Option Amount which, (a) in the case of a Tax Redemption Event is an amount equal to 100.00% of the face value of the Note plus accrued Interest at the Interest Rate relating to the then current Interest Period up to but excluding the date of such redemption, and (b) in the case of a Regulatory Redemption Event is an amount equal to 101.00% of the face value of the Note plus accrued Interest at the Interest Rate relating to the then current Interest Period up to but excluding the date of such redemption (the "Redemption Option Date"). The Notes have a loss absorption feature which are subject to a Non-Viability Write-Down in case of the occurrence of a Non-Viability Trigger Event, subject to certain conditions as set out in "Terms and Conditions of the Notes - Loss Absorption Measure", when the Issuer is considered non-viable as determined by the BSP. Non-Viability is defined as a deviation from a certain level of CET1 Ratio or the inability of the Issuer to continue business (closure) or any other event as determined by the BSP, whichever comes earlier. A Non-Viability Trigger Event shall be deemed to have occurred if the BSP notifies the Issuer in writing that it has determined that a: (i) a Write-Down (as defined in "Terms and Conditions of the Notes") of the Notes and other capital instruments of the Issuer is necessary because, without such Write-Down, the Issuer would become



non-viable, (ii) public sector injection of capital, or equivalent support, is necessary because, without such injection or support, the Issuer would become non-viable, or (iii) Write-Down of the Notes and other capital instruments of the Issuer is necessary because, as a result of the closure of the Issuer, the Issuer has become non-viable.

Each Noteholder may not exercise or claim any right of set-off in respect of any amount owed to it by the Parent Company arising under or in connection with the Peso Notes and to the fullest extent permitted by applicable law, waive and be deemed to have waived all such rights of set-off. These Notes are not deposits and are not insured by the Philippine Deposit Insurance Corporation (PDIC).

Specific terms of these Basel III - compliant Notes follow:

2024 Peso Notes - issued on March 27, 2014 at 100.00% of the principal amount of ₱16.0 billion

• Bear interest at 5.375% per annum from March 27, 2014 to but excluding June 27, 2019. Interest will be payable quarterly in arrears on March 27, June 27, September 27 and December 27 of each year, commencing on June 27, 2014. Unless the Notes are previously redeemed, the initial interest rate will be reset at the equivalent of the five-year PDST-F as of reset date plus a spread of 1.51% per annum and such interest will be payable commencing on June 27, 2024.

2025 Peso Notes - issued on August 8, 2014 at 100.00% of the principal amount of ₱6.5 billion

• Bear interest at 5.25% per annum from August 8, 2014 to but excluding August 8, 2020. Interest will be payable quarterly in arrears on February 8, May 8, August 8 and November 8 of each year, commencing on November 8, 2014. Unless the Notes are previously redeemed, the initial interest rate will be reset at equivalent of the five-year PDST-R2 as of reset date plus a spread of 1.67% per annum and such interest will be payable commencing on August 8, 2020 (call option date) up to and including August 8, 2025.

# MCC

2023 Peso Notes - issued on December 20, 2013 at 100.00% of the principal amount of ₱1.2 billion

- Bear interest at 6.21% per annum payable quarterly in arrears every 20<sup>th</sup> of March, June, September and December each year, commencing on March 20, 2014.
- Basel III compliant unsecured subordinated notes qualified as Tier 2 capital as approved by the BSP on February 17, 2013.
- In case of insolvency or liquidation of MCC, the notes will be subordinated in the right of payment of principal and interest to all depositors and other creditors of MCC, except those creditors expressed to rank equally with, or behind holders of the notes.
- If a non-viability trigger event occurs, MCC shall immediately write down some or all of the notes in accordance with the BSP's determination.
- Subject to the written approval of the BSP, MCC may redeem all and not less than the entire outstanding 2023 Notes, at a redemption price equal to the face value together with the accrued and unpaid interest based on the interest rate.

# PSBank

2022 Peso Notes - issued on February 20, 2012 at 100.00% of the principal amount of ₱3.0 billion

- Bear interest at 5.75% per annum from and including February 20, 2012 but excluding February 20, 2017 which is payable quarterly in arrears every May 20, August 20, November 20 and February 20, commencing on February 20, 2012.
- Constitute direct, unconditional, and unsecured obligations of PSBank and claim in respect of the 2022 Notes shall be at all times pari passu and without any preference among themselves.



• Subject to satisfaction of certain regulatory approval requirements, PSBank may redeem all and not less than the entire outstanding 2022 Notes, at a redemption price equal to the face value together with accrued and unpaid interest based on the interest rate.

As approved by the BSP on September 8, 2016, on February 21, 2017, PSBank redeemed its 2022 Peso Notes amounting to P3.0 billion, ahead of its maturity.

2024 Peso Notes - issued on May 23, 2014 at 100.00% of the face value of ₱3.0 billion

- Bear interest at the rate 5.50% per annum for the first 5 years and 3 months. Interest will be payable quarterly in arrears on August 23, November 23, February 23 and May 23 of each year, commencing on August 23, 2014. Unless the Notes are previously redeemed, the initial interest rate will be reset at the equivalent of the five-year PDST-F as of reset date plus a spread of 1.4438% per annum.
- Basel III compliant unsecured subordinated notes qualified as Tier 2 capital as approved by the BSP on April 14, 2014.
- May be redeemed by PSBank in full, but not in part, on the call option date upon prior approval of the BSP and subject to certain conditions.
- May be redeemed by PSBank in full, but not in part, upon the occurrence of a Tax Redemption or Regulatory Redemption Event prior to maturity by paying the Holders the following:
  - a) In the case of a Tax Redemption Event, 100.00% of the face value of the Note plus accrued interest
  - b) In the case of a Regulatory Redemption Event, 101.00% of the face value of the Note plus accrued interest.
- Have a loss absorption feature which means the Notes are subject to a Non-Viability Write-Down in case of the occurrence of a Non-Viability Trigger Event, subject to certain conditions.

As of December 31, 2017 and 2016, the Parent Company, PSBank and MCC are in compliance with the terms and conditions upon which these subordinated notes have been issued.

In 2017, 2016 and 2015, interest expense on subordinated debt included in 'Interest expense on bills payable and SSURA, bonds payable, subordinated debts and others' amounted to  $\mathbb{P}1.5$  billion,  $\mathbb{P}1.7$  billion and  $\mathbb{P}1.6$  billion (including amortization of debt issue cost and premium of  $\mathbb{P}35.3$  million,  $\mathbb{P}38.0$  million and  $\mathbb{P}35.5$  million), respectively, for the Group, and  $\mathbb{P}1.2$  billion (including amortization of debt issue cost and premium of  $\mathbb{P}32.6$  million,  $\mathbb{P}30.9$  million and  $\mathbb{P}29.2$  million, respectively) for the Parent Company.

### 21. Non-equity Non-controlling Interest and Other Liabilities

Non-equity non-controlling interest arises when mutual funds are consolidated and where the Group holds less than 100.00% of the investment in these funds. When this occurs, the Group acquires a liability in respect of non-controlling interests in the funds of which the Group has control. Such non-controlling interests are distinguished from equity non-controlling interests in that the Group does not hold an equity stake in such funds. Further, income (loss) attributable to non-equity non-controlling interests amounting to (P1.3 billion), P0.4 billion, and P0.3 billion in 2017, 2016 and 2015, respectively, is included under 'Trading and securities gain (loss)-net' in the statements of income (Note 8).



# Other liabilities consist of:

	Conso	lidated	Parent (	Company
	2017	2016	2017	2016
Accounts payable	₽16,083	₽12,738	₽7,488	₽6,780
Bills purchased - contra (Note 9)	12,333	20,479	12,323	20,415
Retirement liability (Note 27)	3,687	4,703	2,818	3,556
Marginal deposits	3,229	3,697	682	245
Outstanding acceptances	1,741	1,440	1,741	1,440
Deposits on lease contracts	1,472	1,375		-
Deferred revenues	1,357	1,319	54	57
Other credits	1,306	1,146	607	554
Withholding taxes payable	603	538	341	302
Miscellaneous (Note 11)	17,065	2,279	8,665	1,367
· · · · · · · · · · · · · · · · · · ·	₽58,876	₽49,714	₽34,719	₽34,716

Deferred revenues include deferral and release of MCC's loyalty points program transactions and membership fees and dues.

As of December 31, 2017 and 2016, miscellaneous liabilities of the Group include dividends payable amounting to P90.7 million and P84.1 million, respectively.

# 22. Maturity Profile of Assets and Liabilities

The following tables present the assets and liabilities by contractual maturity and settlement dates:

			Consoli	dated		
		2017			2016	
	Due Within One Year	Due Beyond One Year	Total	Due Within One Year	Due Beyond One Year	Total
Financial Assets - at gross	One real	One rear	Totai	one rea	one rea	1000
Cash and other cash items	₽27.631	₽_	₽27.631	₽26,553	₽_	₽26,553
Due from BSP	261,959	-	261,959	238,806	-	238,806
Due from other banks	31,291	_	31,291	44,322	_	44,322
Interbank loans receivable and SPURA	01,271		01,271	,		,
(Note 7)	45,048	427	45,475	91,224	422	91,646
Financial assets at FVPL (Note 8)	43,887		43,887	37,214	-	37,214
AFS investments (Note 8)	24,740	319,465	344.205	31,613	285,536	317,149
Loans and receivables (Note 9)	,	,		- ,		, -
Receivables from customers	577,561	684,554	1,262,115	482,888	576,510	1,059,398
Unquoted debt securities	541	711	1,252	392	923	1,315
Accrued interest receivable	8,795	1	8,796	7,952	71	8,023
Accounts receivable	9,036	18	9,054	4,580	22	4,602
Sales contract receivable	18	109	127	36	160	196
Other receivables	278	-	278	89	-	89
Other assets (Note 14)						
Investments in SPVs	8,857	-	8,857	8,857	-	8,857
Interoffice float items	1,698	-	1,698	2,330	-	2,330
Residual value of leased asset	348	706	1,054	325	678	1,003
Other investments	-	26	26	-	26	26
Miscellaneous	-	-	-	36	581	617
	1,041,688	1,006,017	2,047,705	977,217	864,929	1,842,146
Non-Financial Assets - at gross						
Investments in associates (Note 11)	-	5,839	5,839	-	5,425	5,425
Property and equipment (Note 10)	-	45,527	45,527	-	43,285	43,285
Investment properties (Note 12)	-	10,574	10,574	-	11,771	11,771
Deferred tax assets (Note 28)	-	9,161	9,161	-	8,855	8,855
Goodwill (Note 11)	-	5,200	5,200	-	5,200	5,200
Assets held under joint operations (Note 14)	-	259	259	-	368	368
Retirement asset (Note 14)	-	99	99	-	63	63

(Forward)

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	Consolidated							
-	2017 2016							
-	Due Within	Due Beyond		Due Within	Due Beyond			
	One Year	One Year	Total	One Year	One Year	Total		
Accounts receivable (Note 9)	₽-	₽4,493	₽4,493	₽_	₽4,747	₽4,747		
Other assets (Note 14)	2,624	9,211	11,835	2,404	7,543	9,947		
	2,624	90,363	92,987	2,404	87,257	89,661		
	₽1,044,312	₽1,096,380	2,140,692	₽979,621	₽952,186	1,931,807		
Less:			=					
Unearned discounts and capitalized interest (Note 9)			4,239			3,076		
Accumulated depreciation and amortization (Notes 10, 12 and 14)			27,376			25,366		
Allowance for credit and impairment losses			<i>,</i>			-		
(Note 15)			28,785			27,356		
		_	₽2,080,292		_	₽1,876,009		
Financial Liabilities		=			=	· · ·		
Deposit liabilities								
Demand	₽344,708	₽-	₽344,708	₽298,388	₽	₽298,388		
Savings	605,508	_	605,508	547,685	-	547,685		
Time	502,794	44,927	547,721	488,199	32,130	520,329		
LTNCD	-	30,025	30,025	-	22,900	22,900		
	1,453,010	74,952	1,527,962	1,334,272	55,030	1,389,302		
Bills payable and SSURA (Note 17)	197,228	30,607	227,835	129,720	31,656	161,376		
Derivative liabilities	5,352	-	5,352	4,612	-	4,612		
Manager's checks and demand drafts								
outstanding	8,054	-	8,054	6,932	-	6,932		
Accrued interest and other expenses	5,709	45	5,754	5,629	188	5,817		
Bonds payable (Note 19)	-	2,910	2,910	8,708	2,790	11,498		
Subordinated debts (Note 20)	-	26,580	26,580	2,976	26,548	29,524		
Non-equity non-controlling interest	8,002	-	8,002	7,934	-	7,934		
Other liabilities (Note 21)								
Bills purchased - contra	12,333	-	12,333	20,479	-	20,479		
Accounts payable	16,083	-	16,083	12,738	-	12,738		
Marginal deposits	3,229	-	3,229	3,697	-	3,697		
Outstanding acceptances	1,730	11	1,741	1,432	8	1,440		
Deposits on lease contracts	978	494	1,472	488	887	1,375		
Dividends payable	91	-	91	84	_	84		
Miscellaneous	14,800	-	14,800	-	125	125		
X7 X14 1 X 1 X 1 X 14.4	1,726,599	135,599	1,862,198	1,539,701	117,232	1,656,933		
Non-Financial Liabilities		a (0 <b>.</b>	2 (0=		4 702	4 702		
Retirement liability (Note 27)	2 201	3,687	3,687	2 105	4,703	4,703		
Income taxes payable	3,381	-	3,381	2,185	-	2,185		
Accrued interest and other expenses	1,219	-	1,219	1,250	-	1,250		
Withholding taxes payable (Note 21)	603	-	603	538	-	538		
Deferred tax and other liabilities (Notes 21 and 28)	2 521	1 592	5,114	2 2 2 0 0	1 150	4,847		
(110105 21 and 26)	3,531	<u>1,583</u> 5,270		3,389 7,362	1,458 6,161	4,847		
	8,734		14,004	,	,	- )		
	₽1,735,333	<b>₽</b> 140,869	₽1,876,202	₽1,547,063	₽123,393	₽1,670,456		

	Parent Company							
		2017			2016			
	Due Within One Year	Due Beyond One Year	Total	Due Within One Year	Due Beyond One Year	Total		
Financial Assets - at gross								
Cash and other cash items	₽24,975	₽-	₽24,975	₽23,470	₽	₽23,470		
Due from BSP	224,723	-	224,723	203,781	-	203,781		
Due from other banks	19,286	_	19,286	30,101	-	30,101		
Interbank loans receivable and SPURA	·		· · · · · · · · · · · · · · · · · · ·			-		
(Note 7)	27,208	_	27,208	73,094	-	73,094		
Financial assets at FVPL (Note 8)	32,272	_	32,272	26,766	-	26,766		
AFS investments (Note 8)	14,500	256,105	270,605	23,153	230,601	253,754		
Loans and receivables (Note 9)	·	,	· · · · · · · · · · · · · · · · · · ·			-		
Receivables from customers	498,342	496,318	994,660	414,826	419,014	833,840		
Unquoted debt securities	386	26	412	386	113	499		
Accrued interest receivable	6,457	1	6,458	5,700	-	5,700		
Accounts receivable	5,677	_	5,677	3,250	-	3,250		
Sales contract receivable	14	6	20	24	12	36		
Other receivables	9	_	9	3,018	-	3,018		
Other assets (Note 14)				,		,		
Investments in SPVs	8,857	_	8,857	8,857	-	8,857		
Interoffice float items	1,752	-	1,752	2,346	-	2,346		
Miscellaneous		_		,	426	426		
	864,458	752,456	1,616,914	818,772	650,166	1,468,938		



	Parent Company							
		2017	2016					
	Due Within	Due Beyond		Due Within	Due Beyond			
	One Year	One Year	Total	One Year	One Year	Total		
Non-Financial Assets - at gross								
Investment in subsidiaries (Note 11)	₽-	₽68,452	₽68,452	₽-	₽56,627	₽56,627		
Investments in associates (Note 11)	-	719	719	-	690	690		
Property and equipment (Note 10)	-	30,748	30,748	-	29,422	29,422		
Investment properties (Note 12)	-	4,934	4,934	-	6,058	6,058		
Deferred tax assets (Note 28)	-	6,528	6,528	-	6,439	6,439		
Assets held under joint operations (Note 14)	-	259	259	-	368	368		
Retirement asset (Note 14)	-	19	19	-	17	17		
Accounts receivable (Note 9)	-	4,493	4,493	-	4,747	4,747		
Other assets (Note 14)	1,595	4,336	5,931	1,367	3,831	5,198		
	1,595	120,488	122,083	1,367	108,199	109,566		
	₽866,053	₽872,944	1,738,997	₽820,139	₽758,365	1,578,504		
Less:								
Unearned discounts and capitalized interest								
(Note 9)			219			195		
Accumulated depreciation and amortization								
(Notes 10, 12 and 14)			17,071			16,170		
Allowance for credit and impairment losses								
(Note 15)			20,322			18,924		
		_	₽1,701,385		_	₽1,543,215		
Financial Liabilities		-			=			
Deposit liabilities								
Demand	₽314.542	₽-	₽314,542	₽272,081	₽_	₽272,081		
Savings	576,807	-	576,807	522,643	_	522,643		
Time	393,489	2,459	395,948	377,771	10,292	388,063		
LTNCD	-	26,650	26,650		22,900	22,900		
	1,284,838	29,109	1.313.947	1,172,495	33,192	1,205,687		
Bills payable and SSURA (Note 17)	93,992	12,490	106,482	58,927	9,938	68,865		
Derivative liabilities	5,352		5,352	4,547		4,547		
Manager's checks and demand drafts	0,001		0,002	1,0 17		1,0 17		
outstanding	5,840	_	5,840	5,171	_	5,171		
Accrued interest and other expenses	2,656	45	2,701	3,217	186	3,403		
Subordinated debts (Note 20)	2,050	22,437	22,437		22,404	22,404		
Other liabilities (Note 21)		22,107	22,107		22,101	22,101		
Bills purchased - contra	12.323	_	12,323	20,415	_	20,415		
Accounts payable	7,488	_	7,488	6,780	_	6,780		
Marginal deposits	682	_	682	245	_	245		
Outstanding acceptances	1.730	11	1.741	1,432	8	1.440		
Other liabilities	7,400	-	7,400	1,152	-	1,110		
	1,422,301	64,092	1,486,393	1,273,229	65,728	1,338,957		
Non-Financial Liabilities	1,122,001	01,072	1,100,000	1,270,227	00,720	1,550,507		
Retirement liability (Note 27)		2.818	2,818	_	3.556	3,556		
Income taxes payable	2.077	2,010	2,018	1,177	5,550	1,177		
Accrued interest and other expenses	1,204	-	1,204	1,177	-	1,177		
Withholding taxes payable (Note 21)	1,204 341	-	341	302	_	302		
Other liabilities (Note 21)	341 1,319	607	1.926	1,424	554	1,978		
Other natinities (Note 21)	4,941	3,425	8,366	4.146	4.110	8.256		
	, F		- /	, .	, .	-,		
	₽1,427,242	₽67,517	₽1,494,759	₽1,277,375	₽69,838	₽1,347,213		

# 23. Capital Stock

As of December 31, 2017 and 2016, this account consists of (amounts in millions, except par value and number of shares):

	Shares	Amount
Authorized		
Preferred stock – ₱20.00 par value	1,000,000,000	
Common stock – ₱20.00 par value	4,000,000,000	
Common stock issued and outstanding		
Balance at beginning and end of year	3,180,172,786	₽63,603

As of December 31, 2017 and 2016, treasury shares totaling 469,990 and 5,980,412, respectively, represent shares of the Parent Company held by FMIC's mutual fund subsidiaries (Notes 2 and 31).



On March 15, 2013, the BOD of the Parent Company approved (a) the amendment of the Articles of Incorporation (AOI) for the purpose of increasing the authorized capital stock and (b) the declaration of 30.00% stock dividend, which were ratified by the stockholders representing at least 2/3 of the outstanding capital stock on April 15, 2013. These were subsequently approved by the BSP on May 15, 2013 while the SEC approved the amended AOI on August 13, 2013.

Following this, the authorized capital stock of the Parent Company increased from P50.0 billion to  $\oiint100.0$  billion consisting of 4.0 billion Common Shares and 1.0 billion Preferred Shares, both with par value of  $\oiint20$  per share. The 30.00% stock dividend equivalent to 633.4 million common shares amounting to  $\oiint12.7$  billion represents at least the minimum 25.00% subscribed and paid-up capital for the increase in the authorized capital stock referred to above. As delegated by the BOD, the President fixed the record and payment dates on September 3 and 16, 2013, respectively. On September 10, 2013, the PSE approved the listing of additional 633,415,805 common shares and on September 16, 2013, the Parent Company issued the stock dividend and paid the cash equivalent of the related fractional shares.

Preferred Shares are non-voting except as provided by law; have preference over Common Shares in the distribution of dividends; subject to such terms and conditions as may be determined by the BOD and to the extent permitted by applicable law, may or may not be redeemable; and shall have such other features as may be determined by the BOD at the time of issuance.

On January 21, 2015, the Parent Company's BOD approved the Stock Rights Offer (SRO) by way of issuance from the unissued portion of the authorized capital stock. This was noted by BSP with the issuance of a letter of no objection to the Rights Issue on February 17, 2015. On February 24, 2015, the SEC confirmed the exemption of the proposed issuance of  $\mathbb{P}32.0$  billion worth of common shares from the registration requirements under Section 8 of the Securities Regulation Code. On February 25, 2015, the PSE approved the listing of up to 500.0 million common shares to cover the SRO to all stockholders of record as of March 18, 2015. On April 7, 2015, following regulatory approvals, the Parent Company concluded the  $\mathbb{P}32.0$  billion SRO, involving 435,371,720 common shares with par value of  $\mathbb{P}20.00$  priced at  $\mathbb{P}73.50$  per share and listed with the PSE on the same date. The difference between the issued price and the par value is recognized as 'Capital paid in excess of par value'.

All issued and outstanding shares of the Parent Company are listed with the PSE (Note 1). As of December 31, 2017 and 2016, there are 3,068 and 3,129 holders, respectively, of the listed shares of the Parent Company, with share price closed at P101.40 and P72.60 a share, respectively. The history of share issuances during the last ten years follows:

			Number of
Year	Issuance	Listing Date	Shares Issued
2015	Stock rights	April 7, 2015	435,371,720
2013	Stock dividend	September 16, 2013	633,415,049
2011	Stock rights	January 24, 2011	200,000,000

On February 16, 2016, the Parent Company redeemed its USD125.0 million HT1 Capital Securities as approved by its BOD and the BSP on June 17, 2015 and October 22, 2015, respectively. Prior to redemption, HT1 Capital represents USD125.0 million, 9.00% non-cumulative step-up callable perpetual capital securities with liquidation preference of USD100,000 per capital security issued by the Parent Company on February 15, 2006 pursuant to a trust deed with The Bank of New York (Trustee) and listed with the Singapore Exchange Securities Trading Limited. The HT1 Capital is governed by English law except on certain clauses in the Trust Deed which are governed by



Philippine law. It bears interest at 9.00% per annum payable semi-annually in arrear from (and including) February 15, 2006 to (but excluding) February 15, 2016, and thereafter at a rate, reset and payable quarterly in arrear, of 6.10% per annum above the then prevailing LIBOR for three-month USD deposits. Under certain conditions, the Parent Company is not obliged to make any coupon payment if the BOD of the Parent Company, in its absolute discretion, elects not to make any coupon payment in whole or in part. Coupon is payable on February 15 and August 15 in each year, commencing on August 15, 2006 (in respect of the period from (and including) February 15, 2006 to (but excluding) August 15, 2006 and ending on February 15, 2016 (first optional redemption date); thereafter coupon amounts will be payable (subject to adjustment for days which are not business days) on February 15, May 15, August 15 and November 15 in each year commencing on May 15, 2016.

The Parent Company paid the semi-annual coupon amounting to USD5.6 million from 2006 to 2016 after obtaining their respective BSP approvals. Details of approvals and payments from 2015 to 2016 are as follows:

Date of BSP Approval	Date Paid
January 28, 2016	February 16, 2016
July 24, 2015	August 17, 2015
February 9, 2015	February 17, 2015

Details of the Parent Company's cash dividend distributions from 2015 to 2017 follow:

Date of Declaration	Per Share	Total Amount	Date of BSP Approval	Record Date	Payment Date			
February 22, 2017	₽1.00	₽3,180	a/	March 9, 2017	March 23, 2017			
March 16, 2016	1.00	3,180	a/	April 1, 2016	April 8, 2016			
January 27, 2015	1.00	2,745	March 3, 2015	March 26, 2015	March 31, 2015			
a/ No longer required in accordance with BSP Circular No. 888 dated October 9, 2015.								

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

### 24. Surplus Reserves

This account consists of:

	2017	2016
Reserve for trust business (Note 29)	₽1,350	₽1,215
Reserve for self-insurance	460	438
	₽1,810	₽1,653

In compliance with existing BSP regulations, 10.00% of the Parent Company's income from trust business is appropriated to surplus reserves. This yearly appropriation is required until the surplus reserve for trust business equals 20.00% of the Parent Company's regulatory net worth.

Reserve for self-insurance represents the amount set aside to cover losses due to fire, defalcation by and other unlawful acts of the Parent Company's personnel or third parties.



### 25. Miscellaneous Income and Expenses

In 2017, 2016 and 2015, miscellaneous income includes gain on initial recognition of investment properties and other non-financial assets amounting to  $\mathbb{P}1.1$  billion,  $\mathbb{P}834.4$  million and  $\mathbb{P}713.4$  million, respectively, for the Group and  $\mathbb{P}25.5$  million,  $\mathbb{P}24.2$  million and  $\mathbb{P}21.4$  million, respectively, for the Parent Company; recovery on charged-off assets amounting to  $\mathbb{P}1.1$  billion,  $\mathbb{P}774.0$  million and  $\mathbb{P}722.2$  million, respectively, for the Group and  $\mathbb{P}28.3$  million and  $\mathbb{P}10.2$  million, respectively, for the Parent Company; and information technology and other fees amounting to  $\mathbb{P}338.5$  million,  $\mathbb{P}354.0$  million and  $\mathbb{P}432.8$  million, respectively, for the Parent Company (Note 31).

Miscellaneous expenses consist of:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Insurance	₽3,220	₽2,832	₽2,712	₽2,457	₽2,203	₽2,140
Security, messengerial and janitorial	2,359	2,265	2,117	1,779	1,830	1,651
Advertising	895	1,499	920	284	803	216
Litigation (Note 12)	794	644	640	309	249	291
Information technology (Note 31)	769	809	827	520	581	621
Management and professional fees	652	600	775	397	351	567
Supervision fees	650	616	573	539	516	469
Communications	616	600	603	96	84	62
Repairs and maintenance	608	557	591	292	286	301
Transportation and travel	497	501	463	344	344	315
Stationery and supplies used	403	426	490	240	264	319
Entertainment, amusement and						
representation (EAR) (Note 28)	302	505	290	261	461	246
Others (Note 31)	1,965	1,785	1,183	1,035	909	518
	₽13,730	₽13,639	₽12,184	₽8,553	₽8,881	₽7,716

# 26. Notes to Statements of Cash Flows

The amounts of interbank loans receivable and securities purchased under agreements to resell considered as cash and cash equivalents follow:

	Consolidated	olidated Parent Company				
	2017	2016	2015	2017	2016	2015
Interbank loans receivable and SPURA Interbank loans receivable and SPURA not considered as cash and cash	₽45,475	₽91,646	₽36,118	₽27,208	₽73,094	₽25,951
equivalents	(12,739)	(15,778)	(4,586)	(7,966)	(7,644)	(2,423)
	₽32,736	₽75,868	₽31,532	₽19,242	₽65,450	₽23,528

Significant non-cash transactions of the Group and the Parent Company include reclassification of remaining HTM investments to AFS investments in 2016 as discussed in Note 8; foreclosures of properties or additions to investment and chattel properties as disclosed in Notes 12 and 14, respectively; accrual of cash dividends from subsidiaries and SMBC Metro as disclosed in Notes 11 and 31; reclassifications of BUC (Note 10); and reclassification of investment in LCMC in 2015 (Note 11).



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	Consolidated							
	January 1,		Foreign exchange	Changes in fair		December 31,		
	2017	Cash flows	movement	values	Others	2017		
Bills payable and SSURA								
(Note 17)	₽161,376	₽64,034	₽-	₽-	₽2,425	₽227,835		
Derivative liabilities (Note 8)	4,612	(27)	-	832	(65)	5,352		
Bonds payable (Note 19)	11,498	(8,599)	-	-	11	2,910		
Subordinated debts (Note 20)	29,524	(3,000)	-	-	56	26,580		
Dividends payable (Note 21)	84	(3,180)	-	-	3,187	91		
Total liabilities from financing activities	₽207.094	₽49.228	₽_	₽832	₽5.614	₽262.768		

### The table below provides for the changes in liabilities arising from financing activities:

	Parent Company							
			Foreign	~				
	January 1,	~	exchange	Changes in fair		December 31,		
	2017	Cash flows	movement	values	Others	2017		
Bills payable and SSURA								
(Note 17)	₽68,865	₽37,617	₽-	₽-	₽_	₽106,482		
Derivative liabilities (Note 8)	4,547	(27)	-	832	_	5,352		
Subordinated debts (Note 20)	22,404	_	-	-	33	22,437		
Dividends payable (Note 21)	_	(3,180)	-	-	3,180	-		
Total liabilities from financing								
activities	₽95,816	₽34,410	₽-	₽832	₽3,213	₽134,271		

Others include the effect of cash flows of liabilities arising from operating activities, declaration of dividends, and effect of accretion of interest.

### 27. Retirement Plan and Other Employee Benefits

The Parent Company and most of its subsidiaries have funded non-contributory defined benefit retirement plan covering all their respective permanent and full-time employees. Benefits are based on the employee's years of service and final plan salary.

For employees of the Parent Company, retirement from service is compulsory upon the attainment of the 55<sup>th</sup> birthday or 30<sup>th</sup> year of service, whichever comes first.

Under the existing regulatory framework, Republic Act (RA) 7641 (Retirement Pay Law) requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The Parent Company and most of its subsidiaries meet the minimum retirement benefit specified under RA 7641.

The principal actuarial assumptions used in determining retirement liability of the Parent Company and significant subsidiaries are shown below:

	Parent Company	FMIC	PSBank	МСС	ORIX Metro
As of January 1, 2017 Average remaining working life Discount rate Future salary increases	8 years 5.11% 7%	9 to 10 years 5.11% to 5.49% 5%	12 years 5.31% 5%	12 years 4.84% 8.50%	12 to 27 years 3.89% to 5.36% 8%
As of January 1, 2016 Average remaining working life Discount rate Future salary increases	10 years 4.79% 8.00%	7 to 10 years 4.93% to 5.08% 5.00%	12 years 5.01% 5.00%	12 years 5.23% 8.70%	13 to 27 years 4.59% to 5.56% 8.00%



Discount rates used in computing for the present value of the DBO of the Parent Company and significant subsidiaries as of December 31, 2017 and 2016 follow:

	Parent Compan	y FMIC	PSBank	MCC	<b>ORIX Metro</b>
2017	5.39%	5.62% to 5.77%	5.73%	5.74%	4.84% to 5.40%
2016	5.11%	5.11% to 5.49%	5.31%	4.84%	3.89% to 5.36%

Net retirement liability included in 'Other liabilities' as of December 31, 2017 and 2016 amounted to P3.7 billion and P4.7 billion, respectively, for the Group and P2.8 billion and P3.6 billion, respectively, for the Parent Company (Note 21).

The fair value of plan assets by each class as at the end of the reporting year are as follows:

	Conso	lidated	Parent Co	ompany
	2017	2016	2017	2016
Cash	₽555	₽33	₽_	₽
Due from BSP	_	602	_	_
Deposit in banks	904	251	707	98
<b>k</b>	1,459	886	707	98
Financial assets at FVPL	,			
Equity securities	16	17	-	_
Debt securities	812	62	735	_
Unit investment trust fund				
and others	232	468	100	464
Total financial assets at FVPL	1,060	547	835	464
AFS investments - net				
Quoted debt instruments				
Private	1,193	1,441	660	817
Government	9,028	8,433	7,562	7,691
	10,221	9,874	8,222	8,508
Equity securities				
Quoted	2,851	2,439	2,691	2,355
Unquoted	13	213	13	13
	2,864	2,652	2,704	2,368
Investment funds	636	382	600	234
Total AFS investments	13,721	12,908	11,526	11,110
HTM investments				
Government	16	_	_	_
Loans and discounts - net	265	71	259	71
Other receivables - net	161	142	140	128
Liabilities	(8)	(23)	(6)	_
Total assets	₽16,674	₽14,531	₽13,461	₽11,871



Consolidated	Present Value of DBO	Fair Value of Plan Assets	Net retirement liability/(asset)
January 1, 2017	<u>₽19,188</u>	(₽14,531)	₽4,657
Net Benefit Cost in Consolidated	F17,100	(11,551)	14,007
Statement of Income			
Current service cost	1,588	_	1,588
Past service cost	1,500		1,500
Net interest	932	(755)	177
Sub-total	2,521	(755)	1,766
Benefits paid	(1,182)	1,184	2
Remeasurement in Other Comprehensive	(1,102)	1,104	
Income			
Return on plan assets (excluding amount			
included in net interest)	_	199	199
Actuarial changes arising from		1,,,	177
experience adjustments	393	_	393
Actuarial changes arising from changes	• • •		
in financial/demographic			
assumptions	(639)	_	(639)
Sub-total	(246)	199	(47)
Contributions paid	_	(2,771)	(2,771)
December 31, 2017	₽20,281	(₽16,674)	₽3,607
· · · · · · · · · · · · · · · · · · ·	,		,
	Present Value	Fair Value of	Net retirement
Parent Company	of DBO	Plan Assets	liability/(asset)
January 1, 2017	₽15,427	(₽11,871)	₽3,556
Net Benefit Cost in Consolidated	,		,
Statement of Income			
Current service cost	1,176	_	1,176
Net interest	744	(614)	130
Sub-total	1,920	(614)	1,306
Benefits paid	(1,034)	1,034	_
Remeasurement in Other Comprehensive		,	
Income			
Income	_	33	33
Income Return on plan assets (excluding amount	_	33	33
Income Return on plan assets (excluding amount included in net interest)	- 295	33	33 295
Income Return on plan assets (excluding amount included in net interest) Actuarial changes arising from	- 295	33 -	
Income Return on plan assets (excluding amount included in net interest) Actuarial changes arising from experience adjustments Actuarial changes arising from changes in financial/demographic	- 295	33	
Income Return on plan assets (excluding amount included in net interest) Actuarial changes arising from experience adjustments Actuarial changes arising from changes in financial/demographic assumptions	- 295 (329)	33 	
Income Return on plan assets (excluding amount included in net interest) Actuarial changes arising from experience adjustments Actuarial changes arising from changes in financial/demographic		33 - - - 33	295
Income Return on plan assets (excluding amount included in net interest) Actuarial changes arising from experience adjustments Actuarial changes arising from changes in financial/demographic assumptions	(329)	-	295 (329)

Changes in net defined benefit liability of funded funds in 2017 are as follows:



Consolidated	Present Value of DBO	Fair Value of Plan Assets	Net retirement liability/(asset)
January 1, 2016	₽17,404	(₱13,003)	₽4,401
Net Benefit Cost in Consolidated	11/,404	(F15,005)	14,401
Statement of Income			
Current service cost	1.448	_	1.448
Past service cost	3	_	3
Net interest	831	(627)	204
Sub-total	2,282	(627)	1,655
Benefits paid	(845)	845	1,055
Remeasurement in Other Comprehensive	(045)	045	
Income			
Return on plan assets (excluding amount			
included in net interest)	_	360	360
Actuarial changes arising from		500	500
experience adjustments	1,896	_	1,896
Actuarial changes arising from changes	1,050		1,000
in financial/demographic			
assumptions	(1,549)	(1)	(1,550)
Sub-total	347	359	706
Contributions paid	_	(2,105)	(2,105)
December 31, 2016	₽19,188	(₱14,531)	₽4,657
	*		<u> </u>
	Present Value	Fair Value of	Net retirement
Parent Company	of DBO	Plan Assets	liability/(asset)
January 1, 2016	₽13,928	(₱10,924)	₽3,004
Net Benefit Cost in Consolidated			
Statement of Income			
Current service cost	1,081	-	1,081
Net interest	667	(523)	144
Sub-total	1,748	(523)	1,225
Benefits paid	(705)	705	-
Remeasurement in Other Comprehensive			
Income			
Return on plan assets (excluding amount			
included in net interest)	-	326	326
Actuarial changes arising from			
experience adjustments	1,817	-	1,817
Actuarial changes arising from changes			
in financial/demographic			
assumptions	(1,361)	-	(1,361)
Sub-total	456	326	782
Contributions paid	-	(1,455)	(1,455)
December 31, 2016	₽15,427	(₱11,871)	₽3,556

Changes in net defined benefit liability of funded funds in 2016 are as follows:



The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the retirement benefit obligation as of December 31, 2017 and 2016, assuming all other assumptions were held constant:

	Parent				
	Company	FMIC	PSBank	MCC	Orix Metro
As of December 31, 2017					
Discount rate					
+100 basis points (bps)	₽15,321	₽237	₽2,222	₽843	<b>₽</b> (47)
- 100 bps	17,352	270	2,639	1,052	56
Salary increase rate					
+100 bps	17,296	271	2,654	1,025	50
- 100 bps	15,348	236	2,206	865	(43)
Turnover rate					
+50 bps	_	-	-	889	-
+300 bps	15,893	10	2,405	-	-
- 25 bps	_	-	_	968	-
- 300 bps	16,740	11	2,427	-	-
As of December 31, 2016					
Discount rate					
+100 bps	₽14,460	₽258	₽2,032	₽859	₽282
- 100 bps	16,513	296	2,444	1,094	371
Salary increase rate					
+100 bps	16,414	298	2,461	1,065	366
- 100 bps	14,528	256	2,014	878	286
Turnover rate					
+50 bps	-	-	-	896	-
+300 bps	15,093	-	-	_	_
- 25 bps	-	_	-	1,008	_
- 300 bps	15,720	-	_	-	_

The Group and the Parent Company expect to contribute to the defined benefit retirement plans the required funding for normal cost in 2018 amounting to  $\mathbb{P}1.8$  billion and  $\mathbb{P}1.4$  billion, respectively.

The average duration of the DBO of the Group as of December 31, 2017 and 2016 are as follows:

	Parent Company	FMIC	PSBank	мсс	<b>ORIX</b> Metro
<b>2017</b> 2016	<b>11.56 years</b> 11.98 years	<b>10.82 to 18.26 years</b> 12.56 to 18.70 years	<b>16.13 years</b> 16.49 years	•	<b>10.20 to 13.50 years</b> 12.90 to 17.30 years

Shown below is the maturity analysis of the undiscounted benefit payments:

	Parent		nan i		<b></b>
	Company	FMIC	PSBank	MCC	Orix Metro
As of December 31, 2017					
Less than 1 year	₽1,749	₽34	₽261	₽33	₽4
More than 1 year to 5 years	7,555	103	728	162	103
More than 5 years to 10 years	12,559	213	1,673	619	266
More than 10 years to 15 years	7,716	212	1,991	1,100	-
More than 15 years to 20 years	6,526	170	2,002	2,059	-
More than 20 years	8,881	171	4,280	1,482	-
As of December 31, 2016					
Less than 1 year	₽1,730	₽27	₽147	₽24	₽4
More than 1 year to 5 years	6,590	135	661	152	15
More than 5 years to 10 years	11,596	219	1,365	447	158
More than 10 years to 15 years	8,195	221	2,014	1,227	-
More than 15 years to 20 years	6,661	184	1,954	1,733	-
More than 20 years	9,180	278	4,096	1,922	-

In addition, the Parent Company has a Provident Plan which is a supplementary contributory retirement plan to and forms part of the main plan, the Retirement Plan, for the exclusive benefit of eligible employees of the Parent Company in the Philippines. Based on the provisions of the plan, upon retirement or resignation, a member shall be entitled to receive as retirement or resignation benefits 100.00% of the accumulated value of the personal contribution plus a percentage of the accumulated value arising from the Parent Company's contributions in accordance with the completed number of years serviced. The Parent Company's contribution to the Provident Fund in 2017 and 2016 amounted to ₱263.9 million and ₱249.0 million, respectively.

As of December 31, 2017 and 2016, the retirement fund of the Parent Company's employees amounting to P13.5 billion and P11.9 billion, respectively, is being managed by the Parent Company's Trust Banking Group (as defined in the trust agreement), which has a Trust Committee that is mandated to approve, the plan, trust agreement, investment plan, including any amendments or modifications thereto, and other activities of the retirement plan. Certain members of the BOD of the Parent Company are represented in the Trust Committee. Directors' fees and bonuses of the Parent Company in 2017, 2016 and 2015 amounted to P65.7 million, P59.4 million and P61.2 million, respectively, while, officers' compensation and benefits of the Parent Company aggregated to P7.3 billion, P6.8 billion and P6.2 billion, respectively.

# 28. Income and Other Taxes

Under Philippine tax laws, the RBU of the Parent Company and its domestic subsidiaries are subject to percentage and other taxes (presented as 'Taxes and licenses' in the statement of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp tax (DST). Income taxes include 30.00% regular corporate income tax (RCIT) and 20.00% final taxes paid, which is a final withholding tax on gross interest income from government securities and other deposit substitutes. Interest allowed as a deductible expense is reduced by an amount equivalent to 33.00% of interest income subjected to final tax.

Current tax regulations also provide for the ceiling on the amount of EAR expense (Note 25) that can be claimed as a deduction against taxable income. Under the regulation, EAR expense allowed as a deductible expense for a service company like the Parent Company and some of its subsidiaries is limited to the actual EAR paid or incurred but not to exceed 1.00% of net revenue. The regulations also provide for MCIT of 2.00% on modified gross income and allow a NOLCO. The MCIT and NOLCO may be applied against the Group's income tax liability and taxable income, respectively, over a three-year period from the year of inception.

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is subject to 10.00% income tax. In addition, interest income on deposit placements with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%. Income derived by the FCDU from foreign currency-denominated transactions with non-residents, OBUs, local commercial banks including branches of foreign banks is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.



# Following are the applicable taxes and tax rates for the foreign branches of the Parent Company:

Foreign Branches	Tax Rates
USA - New York (NY) Branch	34.00% income tax; 7.10% state tax; 8.85% city tax
Japan - Tokyo and Osaka Branches	23.40% income tax; various rates for business taxes - income tax, local business, sheet value and sheet capital allocations
Korea - Seoul and Pusan Branches	various rates; 0.50% education tax
Taiwan - Taipei Branch	17.00% income tax; 5.00% gross business receipts tax; 5.00% VAT

# The provision for income tax consists of:

	C	Consolidated			ent Company	
	2017	2016	2015	2017	2016	2015
Current:						
Final tax	₽2,875	₽3,235	₽3,895	₽2,286	₽2,509	₽3,323
RCIT*	5,374	3,779	2,036	2,318	1,382	129
MCIT	_	_	324	_	_	324
	8,249	7,014	6,255	4,604	3,891	3,776
Deferred*	(259)	(392)	(1,018)	(89)	(1)	(570)
	₽7,990	₽6,622	₽5,237	₽4,515	₽3,890	₽3,206

\* Includes income taxes of foreign subsidiaries.

# Components of net deferred tax assets of the Group and the Parent Company follow:

	Consolidated		Parent Comp	any
	2017	2016	2017	2016
Deferred tax asset on:				
Allowance for credit and impairment losses	₽7,165	₽6,215	₽5,167	₽4,310
Unamortized past service cost	1,170	969	956	860
Retirement liability	1,076	1,408	845	1,094
Accumulated depreciation of investment				
properties	295	380	190	284
Deferred membership/awards	167	189	_	-
Unrealized losses	9	308	5	294
Others	471	411	108	117
	10,353	9,880	7,271	6,959
Deferred tax liability on:				
Unrealized gains	633	367	574	293
Unrealized gain on initial measurement				
of investment properties	523	580	169	227
Retirement asset	22	-	-	-
Others	14	78	_	-
	1,192	1,025	743	520
Net deferred tax assets	₽9,161	₽8,855	₽6,528	₽6,439

Components of net deferred tax liabilities of the Group follow:

	2017	2016
Deferred tax asset on:		
Allowance for credit and impairment losses	<b>₽194</b>	₽-
Retirement liability	24	20
Unamortized past service cost	2	_
Others	16	154
	236	174
Deferred tax liability on:		
Leasing income differential between finance and		
operating lease method	500	467
Others	13	19
	513	486
Net deferred tax liabilities	₽277	₽312



As of December 31, 2017 and 2016, no deferred tax asset was recognized on the following temporary differences: (a) allowance for credit and impairment losses amounting to  $\clubsuit$ 2.2 billion and  $\clubsuit$ 4.1 billion, respectively, for the Group and  $\clubsuit$ 2.1 billion and  $\clubsuit$ 3.5 billion, respectively, for the Parent Company; (b) NOLCO of  $\clubsuit$ 909.5 million and  $\clubsuit$ 1.2 billion, respectively, for the Group and  $\clubsuit$ 55.0 million and  $\clubsuit$ 220.2 million, respectively, for the Parent Company; (c) MCIT of  $\clubsuit$ 8.0 million and  $\clubsuit$ 16.4 million, respectively, for the Group and  $\clubsuit$ 8.0 million and  $\clubsuit$ 9.9 million, respectively, for the Parent Company; and (d) others amounting to  $\clubsuit$ 10.7 thousand in 2016 for the Group. The Group believes that it is not reasonably probable that the tax benefits of these temporary differences will be realized in the future.

There are no income tax consequences attaching to the payment of dividends by the Group to the shareholders of the Group.

Details of the excess MCIT credits follow:

		Consolid	ated			Parent Co	mpany	
Inception Year	Amount	Used/Expired	Balance	Expiry Year	Amount	Used/Expired	Balance	Expiry Year
2014	₽4	₽4	₽	2017	₽4	₽4	₽	2017
2015	1	-	1	2018	1	_	1	2018
2016	3	-	3	2019	3	-	3	2019
2017	4	-	4	2020	4	-	4	2020
	₽12	₽4	₽8		₽12	₽4	₽8	

Details of the NOLCO follow:

		Consolida	ted			Parent Com	ipany	
Inception Year	Amount	Used/Expired	Balance	Expiry Year	Amount	Used/Expired	Balance	Expiry Year
2014	₽335	₽335	₽	2017	₽	₽	₽	2017
2015	566	179	387	2018	234	179	55	2018
2016	301	-	301	2019	-	-	-	2019
2017	236	-	236	2020	-	-	-	2020
	₽1,438	₽514	₽924		₽234	₽179	₽55	

A reconciliation of the statutory income tax rates and the effective income tax rates follows:

	Consolidated			Parent Company		
	2017	2016	2015	2017	2016	2015
Statutory income tax rate	30.00%	30.00%	30.00%	30.00%	30.00%	30.00%
Tax effect of:						
Tax-paid and tax-exempt income	(7.35)	(13.15)	(10.56)	(5.03)	(11.84)	(9.38)
Non-deductible interest expense	3.33	4.90	6.62	3.04	3.39	4.52
Non-recognition of deferred tax asset	(5.19)	(2.44)	(2.29)	2.51	(2.52)	(2.61)
FCDU income	(2.29)	(3.30)	(0.84)	(2.52)	(3.10)	(0.89)
Others - net	8.81	8.57	(2.69)	(8.14)	1.77	(6.95)
Effective income tax rate	27.31%	24.58%	20.24%	19.86%	17.70%	14.69%

# 29. Trust Operations

Properties held by the Parent Company and certain subsidiaries in fiduciary or agency capacity for their customers are not included in the accompanying statements of financial position since these are not resources of the Parent Company and its subsidiaries (Note 30).

In compliance with current banking regulations relative to the Parent Company and certain subsidiaries' trust functions, as of December 31, 2017 and 2016, government securities classified as AFS investments with the following total face values amounting to  $\mathbb{P}8.7$  billion and  $\mathbb{P}5.1$  billion, respectively, for the Group, and  $\mathbb{P}8.6$  billion and  $\mathbb{P}5.0$  billion, respectively, for the Parent Company, are deposited with the BSP.



On June 24, 2016, the Board of Directors of FMIC approved the recommendation of its Trust Committee to surrender its trust license to the BSP and on January 19, 2017, the BSP has issued the Revocation of Authority to conduct FMIC's trust and fiduciary business.

# 30. Commitments and Contingent Liabilities

In the normal course of the Group's operations, there are various outstanding commitments and contingent liabilities which are not reflected in the accompanying financial statements. No material losses are anticipated as a result of these transactions.

The following is a summary of contingencies and commitments at their peso-equivalent contractual amounts arising from off-balance sheet items:

	Cons	olidated	Parent Company		
	2017	2016	2017	2016	
Trust Banking Group accounts (Note 29)	₽450,492	₽427,741	₽443,989	₽422,812	
Credit card lines	160,057	132,901	_	_	
Unused commercial letters of credit (Note 31)	44,759	46,678	43,423	45,725	
Bank guaranty with indemnity agreement (Note 31)	13,555	12,045	13,555	12,045	
Credit line certificate with bank commission	6,351	5,322	6,351	5,322	
Outstanding shipside bonds/airway bills	5,248	4,712	5,248	4,712	
Inward bills for collection	2,824	930	2,823	929	
Undrawn commitments - facilities to lend	1,965	20,521	1,965	20,521	
Outward bills for collection	682	622	681	622	
Late deposits/payments received	472	2,292	467	2,229	
Confirmed export letters of credits	246	109	57	97	
Outstanding guarantees	92	117	88	117	
Others	6,076	12,137	382	5,550	
	₽692,819	₽666,127	₽519,029	₽520,681	

On October 17, 2011, a consortium of eight banks including the Parent Company filed a Petition for Certiorari, Prohibition and/or Mandamus (with Urgent Application for a Temporary Restraining Order (TRO) and/or Writ of preliminary Injunction) with the Supreme Court (SC) against respondents the ROP, Bureau of Internal Revenue (BIR) and its Commissioner, the Department of Finance and its Secretary and the BTr and the National Treasurer, asking the Court to annul BIR Ruling No. 370-2011 which imposes a 20-percent FWT on the 10-year Zero-Coupon Government Bonds (also known as the PEACe bonds) that matured on October 18, 2011 and command the respondents to pay the full amount of the face value of the PEACe Bonds. On October 18, 2011, the SC issued the TRO enjoining the implementation of the said BIR ruling on the condition that the 20-percent FWT be withheld by the petitioner banks and placed in escrow pending resolution of the Petition. The respondents have not complied with the said TRO, i.e., they have not credited the banks' escrow accounts with the amount corresponding to the questioned 20-percent FWT. On January 13, 2015, the Court promulgated a Decision granting the petition wherein BIR Ruling No. 370-2011 was nullified, and the respondent BTr was ordered to immediately release and pay to the bondholders the amount corresponding to the 20-percent FWT withheld on October 18, 2011. On March 13, 2015, respondents filed a Motion for Reconsideration and Clarification of the Court's Decision. On August 16, 2016, the Court issued a Resolution denying the respondents' Motion for Reconsideration and Clarification, and ordered the respondent BTr to immediately release and pay the bondholders for the 20-percent FWT on the PEACe Bonds, with legal interest of 6.00% per annum from October 19, 2011 until full payment. On October 19, 2016, the respondents' filed a Motion for Leave (i) to File Motion for Partial Reconsideration and (ii) to Admit Motion for Partial Reconsideration of the said Resolution. On November 22, 2016, the Court issued a Resolution denying the said Motion, considering that a second motion for reconsideration is a prohibited



pleading under the Rules of Civil Procedure. The Resolution also stated that no further pleadings or motions will be entertained. The case was settled on April 11, 2017 by way of issuance of RTB (Note 14).

Upon its own discovery, the Parent Company immediately caused the arrest of its Corporate Service Management Division Head, Ma. Victoria S. Lopez on July 17, 2017 for qualified theft through falsification of commercial documents. Both the Motion to Fix Bail and Motion for Reconsideration were denied and the case is now pending trial with the Regional Trial Court (RTC) of Makati City. She is currently incarcerated at the Makati City Jail. On July 24, 2017, another criminal complaint for qualified theft through falsification of commercial documents and violation of Section 55 of the General Banking Law (GBL) was filed against her and her cohorts for the abstraction of ₱900.0 million before The Office of the City Prosecutor of Makati City and is pending resolution. On the civil case, RTC Makati City granted the preliminary writ of attachment in the civil case against her, her family, cohorts and corporations, for the collection of the said sum of money, interests and penalties, damages and other costs. This case is scheduled for judicial dispute resolution. On December 5, 2017, a third criminal case for the qualified theft through falsification of commercial documents and violation of Section 55 of GBL was filed against her, her cohorts and family members relative to the abstraction of ₱850.0 million. This case is undergoing preliminary investigation. In addition, foreign proceedings are ongoing on the cases which were filed in the USA to preserve and recover their identified properties; and in Singapore to preserve and recover funds in identified accounts. As of December 31, 2017, accounts receivable classified under 'Loans and Receivables' includes total identified claims of P1.75 billion with full provisioning (Notes 9 and 15). Relative to this incident, the MB approved the imposition of certain sanctions to the Parent Company (Note 4) and added that the MB took into consideration the strong financial condition and immediate corrective actions and re-affirms the safety and soundness of the Parent Company given the medium to long-term initiatives that improve governance, controls and compliance. The Parent Company does not expect this isolated incident to have long term material impact on its financial statements. Further, the Parent Company is reinforcing its commitment to the highest standards of integrity and upholds the protection of its customers as its main priority.

Several suits and claims relating to the Group's operations and labor-related cases remain unsettled. In the opinion of management, these suits and claims, if decided adversely, will not involve sums having a material effect on the Group's financial statements.

### 31. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions or if they are subjected to common control or common significant influence such as subsidiaries and associates of subsidiaries or other related parties. Related parties may be individuals or corporate entities and are classified as entities with significant influence, subsidiaries, associates, other related parties and key personnel (Notes 2 and 11).

The Group has several business relationships with related parties. Transactions with such parties are made in the ordinary course of business and on substantially same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties. These transactions also did not involve more than the normal risk of collectibility and did not present other unfavorable conditions.



The Parent Company has a Related Party Transactions Committee (RPTC) and a Related Party Transactions Management Committee (RPTMC), both of which are created to assist the BOD in ensuring that transactions with related parties are reviewed to assess risks and are subjected to appropriate restrictions to ensure that these are conducted at arm's-length terms and that corporate or business resources of the Parent Company are not misappropriated or misapplied. After appropriate review, RPTC and RPTMC disclose all information and endorses to the BOD with recommendations, the proposed related party transactions. The members of the RPTC are appointed annually by the BOD, composed of at least three (3) Board non-executive members, two (2) of whom should be independent directors, including the Chairperson. Currently, RPTC is composed of three (3) independent directors (including the Committee's Chairman); the head of Internal Audit Group (as Resource Person); and the Compliance Officer (as the Committee Secretary) and meets monthly or as the need arises. On the other hand, RPTMC members are appointed annually by the President, composed of four (4) members. RPTC's and RPTMC's review of the proposed related party transactions considers the following: (a) identity of the parties involved in the transaction or relationship; (b) terms of the transaction or relationship and whether these are no less favorable than terms generally available to an unrelated third party under the same circumstances; (c) business purpose, timing, rationale and benefits of the transaction or relationship; (d) approximate monetary value of the transaction and the approximate monetary value of the related party's interest in the transaction; (e) valuation methodology used and alternative approaches to valuation of the transaction; (f) information concerning potential counterparties in the transaction; (g) description of provisions or limitations imposed as a result of entering into the transaction; (h) whether the proposed transaction includes any potential reputational risk issues that may arise as a result of or in connection with the transaction; (i) impact to a director's independence; (j) extent that such transaction or relationship would present an improper conflict of interest; and (k) the availability of other sources of comparable products or services. Further, no director or officer participates in any discussion of a related party transaction for which he, she, or any member of his or her immediate family is a related party, except in order to provide material information on the related party transaction to RPTC.

Major subsidiaries, which include FMIC, PSBank, MCC and MBCL, have their own respective RPTCs which assist their respective BODs in ensuring that transactions with related parties are reviewed to assess risks and are subjected to appropriate restrictions to ensure that these are conducted at arm's-length terms and that their corporate or business resources are not misappropriated or misapplied.

In the ordinary course of business, the Group has loan transactions with investees and with certain DOSRI based on BSP Circular No. 423 dated March 15, 2004, as amended. Existing banking regulations limit the amount of individual loans to DOSRI, 70.00% of which must be secured, to the total of their respective deposits and book value of their respective investments in the lending company within the Group. In the aggregate, loans to DOSRI generally should not exceed the respective total equity or 15.00% of the respective total loan portfolio, whichever is lower, of the Parent Company, PSBank, FMIC and ORIX Metro.



	Consol	idated	Parent Company		
	2017	2016	2017	2016	
Total outstanding DOSRI accounts Percent of DOSRI accounts granted prior to	₽4,879	₽4,205	₽3,442	₽2,270	
effectivity of BSP Circular No. 423 to total loans Percent of DOSRI accounts granted after	0.00%	0.00%	0.00%	0.00%	
effectivity of BSP Circular No. 423 to total loans	0.39%	0.40%	0.35%	0.27%	
Percent of DOSRI accounts to total loans Percent of unsecured DOSRI accounts to total	0.39%	0.40%	0.35%	0.27%	
DOSRI accounts Percent of past due DOSRI accounts to total	13.11%	13.97%	5.54%	8.65%	
DOSRI accounts Percent of non-accruing DOSRI accounts to	0.00%	0.00%	0.00%	0.00%	
total DOSRI accounts	0.00%	0.00%	0.00%	0.00%	

The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts:

BSP Circular No. 560 provides the rules and regulations that govern loans, other credit accommodations and guarantees granted to subsidiaries and affiliates of banks and quasi-banks. Under the said Circular, the total outstanding loans, other credit accommodations and guarantees to each of the bank's/quasi-bank's subsidiaries and affiliates shall not exceed 10.00% of the net worth of the lending bank/quasi-bank, provided that the unsecured portion of which shall not exceed 5.00% of such net worth. Further, the total outstanding loans, credit accommodations and guarantees to all subsidiaries and affiliates shall not exceed 20.00% of the net worth of the lending bank/quasi-bank; and the subsidiaries and affiliates of the lending bank/quasi-bank are not related interest of any director, officer and/or stockholder of the lending institution, except where such director, officer or stockholder sits in the BOD or is appointed officer of such corporation as representative of the bank/quasi-bank as reported to the BSP. As of December 31, 2017 and 2016, the total outstanding loans, other credit accommodations and guarantees to each of the Parent Company's subsidiaries and affiliates did not exceed 10.00% of the Parent Company's net worth, as reported to the BSP, and the unsecured portion did not exceed 5.00% of such net worth wherein the total outstanding loans, other credit accommodations and guarantees to all such subsidiaries and affiliates represent 10.14% and 7.14%, respectively, of the Parent Company's net worth.

Further, BSP Circular No. 654 allows a separate individual limit to loans of banks/quasi-banks to their subsidiaries and affiliates engaged in energy and power generation, i.e., a separate individual limit of twenty-five (25.00%) of the net worth of the lending bank/quasi-bank: provided, that the unsecured portion thereof shall not exceed twelve and one-half percent (12.50%) of such net worth: provided further, that these subsidiaries and affiliates are not related interests of any of the director, officer and/or stockholder of the lending bank/quasi-bank; except where such director, officer or stockholder sits in the BOD or is appointed officer of such corporation as representative of the bank/quasi-bank. As of December 31, 2017 and 2016, the Parent Company has no outstanding loans, other credit accommodations and guarantees to subsidiaries and affiliates engaged in energy and power generation.

Total interest income on the DOSRI loans in 2017, 2016 and 2015 amounted to ₱52.3 million, ₱124.3 million and ₱107.2 million, respectively, for the Group and ₱37.2 million, ₱88.6 million and ₱55.6 million, respectively, for the Parent Company.



Details on significant related party transactions of the Group and the Parent Company follow (transactions with subsidiaries have been eliminated in the consolidated financial statements):

	Consolidated			
		December 31, 2017		
Category	Amount	Terms and Conditions/Nature		
Entity with Significant Influence Over the				
Group Outstanding Balance:				
Deposit liabilities*	₽16	With annual fixed interest rates ranging from 0.00% to 0.25%		
Deposit natifities.	<del>1</del> 10	(Note 16)		
Amount/Volume:		(1000-10)		
Deposit liabilities	(2.119)	Generally similar to terms and conditions above		
Bills payable		Peso borrowing in 2016 subject to annual fixed interest rate of		
	· · · ·	2.00% with maturity term of 17 days (Note 17)		
Investments in associates and a JV	190	Proceeds from sale of 10% ownership of PSBank in SMFC		
		(Note 11)		
Interest expense	11	Interest expense on deposit liabilities and bills payable (Note 16)		
Foreign currency - sell	7	Outright sale of foreign currency		
Subsidiaries				
Outstanding Balance:				
Interbank loans receivable*	₽3,439	Peso and foreign currency-denominated lending which earn		
		annual fixed interest rates ranging from 1.72% to 3.50% with		
Receivables from customers*	235	maturity terms from 5 days to 94 days no impairment (Note 7) Secured and unsecured amounted to ₱140.0 million and ₱94.6		
Receivables from customers	233	million, respectively; no impairment. With annual fixed interest		
		rates ranging from 2.90% to 4.00% and maturity terms from 48		
		days to 359 days (Note 9)		
Accounts receivable	500	Non-interest bearing receivables on service fees, remittance,		
		rental fees and common use service area fees		
Deposit liabilities*	7,211	With annual fixed interest rates ranging from 0.00% to 1.50%		
•		including time deposits with maturity terms from 4 days to 360		
		days (Note 16)		
Bills payable	888	Peso borrowings subject to annual fixed interest rates ranging		
		from 1.13% to 4.63% with maturity terms from 15 days to		
D 1 11*	01	33 days (Note 17)		
Bonds payable*	81	Issued by FMIC with interest rate ranging from 5.75% and		
Transury stock	46	maturity term of 5 years (Note 19) Parent Company's shares held by First Metro Philippine Equity		
Treasury stock	40	Exchange Traded Fund Inc. (Note 23)		
Amount/Volume:		Exchange Traded Fund Inc. (Note 25)		
Interbank loans receivable	(2.655)	Generally similar to terms and conditions above		
Receivables from customers		Generally similar to terms and conditions above		
Accounts receivable	163			
Deposit liabilities	2,433	Generally similar to terms and conditions above		
Bills payable	881	Generally similar to terms and conditions above		
Bonds payable	(439)	Generally similar to terms and conditions above		
Treasury stock	455	1 1 5 5		
		FMIC's mutual fund subsidiaries		
Interest income	133	Income on receivables from customers (Note 9) and interbank		
		loans receivables (Note 7)		
Service charges, fees and commissions	125	Income from transactional fees		
Trading and securities loss - net	( )	Net loss from securities transactions (Note 11) Net gain from foreign exchange transactions		
Foreign exchange gain - net	165	Income from leasing agreements with various lease terms		
Leasing income Miscellaneous income	90 347	Information technology and other fees		
Interest expense	51	Interest expense on deposit liabilities, bills payable and bonds		
Interest expense	51	payable (Notes 16 and 17)		
(Forward)		F.,		
× 7				



		Consolidated
		December 31, 2017
Category	Amount	Terms and Conditions/Nature
Miscellaneous expense	<b>₽</b> 73	Other fees (Note 25)
Dividends declared	3,649	Dividends declared by PSBank, FMIC, MB Bahamas,
~ · · ·		MR Singapore (Note 11)
Contingent - Derivatives	75	Outright forward exchange bought with various terms
Securities transactions		
Purchases	24,503	Outright purchases of HFT securities and AFS investments
Sales	28,765	Outright sale of HFT securities and AFS investments
Foreign currency		
Buy	1,063,463	Outright purchases of foreign currency
Sell	1,037,786	Outright sale of foreign currency
Associates		
Outstanding Balance:		
Accounts receivable	₽2	Non-interest bearing receivable on rental fees
Deposit liabilities*	1,125	With annual fixed interest rates ranging from 0.00% to 1.25%
1	, -	including time deposits with maturity terms from 4 days to
		90 days (Note 16)
Amount/Volume:		
Accounts receivable	1	Generally similar to terms and conditions above
Deposit liabilities	374	5
Leasing income	20	Income from leasing agreements with various lease terms
Interest expense	20	Interest expense on deposit liabilities (Note 16)
Dividends declared	- 6	Dividends declared by NLI (Note 11)
Securities transactions	0	Dividends declared by NEI (Note 11)
Outright purchases	299	Outright purchases of HFT securities and AFS investments
Outright sales	200	Outright sale of HFT securities and AFS investments
Foreign currency	200	Outlight sale of the 1 securities and AI 5 investments
Buy	174	Outright purchases of foreign currency
5		Outright sale of foreign currency
Sell	25,804	Outright sale of foreign currency
Other Related Parties		
Outstanding Balance:		
Receivables from customers*	<b>₽</b> 19,703	Secured - ₱4.4 billion and unsecured - ₱15.3 billion,
		no impairment
		With annual fixed interest rates ranging from 1.80% to 8.50%
		and maturity terms from 30 days to 5 years (Note 9)
Accounts receivable	4	Credit card receivables, current and non-revolving
Assets held under joint operations	259	Parcels of land and former branch sites of the Parent Company
		contributed to joint operations (Note 14)
Deposit liabilities*	26,970	With annual fixed interest rates ranging from 0.00% to 3.75%
•	· · · · · ·	including time deposits with maturity terms from 4 days to
		360 days (Note 16)
Bills payable*	197	Peso-denominated borrowings subject to annual fixed interest
1.5.		rates ranging from 2.00% to 2.75% with maturity terms from 30
		days to 122 days (Note 17)
Amount/Volume:		
Receivables from customers	11.525	Generally similar to terms and conditions above
Accounts receivable	11,525	Generally similar to terms and conditions above
Deposit liabilities	6,564	Generally similar to terms and conditions above
Bills payable		Generally similar to terms and conditions above
Interest income	375	
Foreign exchange gain - net	575 1	Net gain from foreign exchange transactions
Leasing income		Income from leasing agreements with various lease terms
	20 56	
Profit from assets sold	56	Gain on sale of condominium units and parking spaces
Interest expense	392	Interest expense on deposit liabilities (Note 16) and bills payable
Continent United and 110	10-	(Note 17)
Contingent - Unused commercial LCs	102	LC transactions with various terms
Securities transactions	<b>.</b>	
Outright purchases	249	Outright purchases of HFT securities and AFS investments
Outright sales	686	Outright sale of HFT securities and AFS investments
Foreign currency		
Buy	11,626	Outright purchases of foreign currency
Sell	83,219	Outright sale of foreign currency



		Consolidated
—		December 31, 2017
Category	Amount	Terms and Conditions/Nature
Key Personnel		
Outstanding Balance: Receivables from customers	₽76	Secured and unsecured amounted to ₱51.9 million and ₱23.8 million, respectively; no impairment. With annual fixed interest rates ranging from 0.00% to 10.00% and maturity terms
Deposit liabilities	164	from 1.5 years to 15 years (Note 9) With various terms and with minimum annual interest rate of 0.00% (Note 16)
Amount/Volume:		
Receivables from customers		Generally similar to terms and conditions above
Deposit liabilities Interest income *including accrued interest	(9)	Generally similar to terms and conditions above Interest income on receivables from customers (Note 9)
		Consolidated
	· .	December 31, 2016
Category	Amount	Terms and Conditions/Nature
Entities with Significant Influence Outstanding Balance:		
Deposit liabilities*	₽2,135	With annual fixed interest rate of 1.75% including time deposits with maturity term of 30 days (Note 16)
Bills payable*	303	Peso borrowing subject to annual fixed interest rate of 2.00% with maturity term of 17 days (Note 17)
Amount/Volume: Deposit liabilities	(4 249)	Generally similar to terms and conditions above
Miscellaneous income	(4,249)	Other income from sale of securities of FMIC
Service charges, fees and commisions	444	FMIC's advisory and underwriting fees charged to GT Capital
Interest expense	46	Interest expense on deposit liabilities and bills payable (Note 16)
Outright sale of securities	3,259	Outright sale of AFS investments of FMIC
Subsidiaries		
Outstanding Balance: Interbank loans receivable*	₽6,094	Foreign aurrance, denominated landing which care annual fixed
Interbank loans receivable.	<del>1</del> 0,094	Foreign currency-denominated lending which earn annual fixed interest rates ranging from 0.97% to 2.90% with maturity terms
		from 14 days to 372 days, no impairment (Note 7)
Receivables from customers*	2,364	Unsecured with no impairment
		With annual fixed interest rates ranging from 2.45% to 2.80%
Accounts receivable	337	and maturity terms from 6 days to 275 days (Note 9) Outstanding remittance receivables, service fees, rental fees and
Accounts receivable	166	common use service area fees, non-interest bearing
Other receivables	2,980	Dividends receivable from FMIC (Notes 9 and 11)
Derivative assets	66	Fair value of forward leg swap bought and forward exchange
Deposit lighilities*	4,778	sold with various terms With annual fixed interest rates ranging from 0.00% to 1.75%
Deposit liabilities*	4,778	including time deposits with maturity terms from 5 days to 364 days (Note 16)
Bills payable	7	Peso borrowings subject to annual fixed interest rates ranging from 2.00% to 1.25% with maturity terms from 15 days to
Bonds payable*	520	17 days (Note 17) Issued by FMIC with interest rates ranging from 1.38% to 5.75% with maturity terms from 42 days to 7 years (Note 19)
Treasury stock	485	Parent Company's shares held by FMIC's mutual fund subsidiaries (Note 23)
Amount/Volume:		· · · ·
Interbank loans receivable	4,681	Generally similar to terms and conditions above
Receivables from customers	(929)	Generally similar to terms and conditions above
Accounts receivable Deposit liabilities	58 (492)	Generally similar to terms and conditions above Generally similar to terms and conditions above
Bills payable	(492)	Generally similar to terms and conditions above
Bonds payable	(4,412)	Generally similar to terms and conditions above
Interest income	111	Income on receivables from customers (Note 9) and interbank
		loans receivables (Note 7)
Service charges, fees and commissions	88	Income from transactional fees



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	Concelidated		
		Consolidated December 31, 2016	
Category	Amount	Terms and Conditions/Nature	
Trading and securities gain - net	₽48	Net gain from securities transactions; includes gain on sale of	
		PSBank shares by FMIC (Note 11)	
Foreign exchange gain - net	69	Net gain from foreign exchange transactions	
Leasing income	84	Income from leasing agreements with various lease terms	
Miscellaneous income	600	Information technology and other fees; gain on buy back of	
		shares	
nterest expense	92	Interest expense on deposit liabilities, bills payable and bonds	
		payable (Notes 16 and 17)	
Miscellaneous expense	126	Management and other professional fees and merchant discount	
		(Note 25)	
Dividends declared	4,802	Dividends declared by PSBank, MCC, Metrobank Bahamas and	
· · ·		FMIC (Note 11)	
Contingent	2 ( ( 0		
Derivatives	2,668	Outright forward exchange sold and swap bought with various	
ecurities transactions		terms	
Purchases	53,716	Outright purchases of HFT securities and AFS investments	
Sales	56,565	Outright sale of HFT securities and AFS investments	
Foreign currency	50,505	Outlight sale of Th'T securities and AT'S investments	
Buy	46,284	Outright purchases of foreign currency	
Sell	40,745	Outright sale of foreign currency	
Associates	10,715	outright sure of foreign eutreney	
Associates Outstanding Balance:			
Accounts receivable	₽1	Non-interest bearing receivable on rental fees	
Other receivables	30	Dividends receivable from SMBC Metro (Notes 9 and 11)	
Deposit liabilities*	751	With annual fixed interest rates ranging from 0.00% to 1.25%	
seposit nuonnues	751	including time deposits with maturity terms from 5 days to	
		63 days (Note 16)	
Amount/Volume:			
Accounts receivable	1	Generally similar to terms and conditions above	
Deposit liabilities	(1,037)	Generally similar to terms and conditions above (Note 16)	
Trading and securities gain - net	3	Net gain from securities transactions	
Foreign exchange loss - net		Net loss from foreign exchange transactions	
Leasing income	20	Income from leasing agreements with various lease terms	
Interest expense	4	Interest expense on deposit liabilities (Note 16)	
Dividends declared	55	Dividends declared by NLI and SMBC Metro (Note 11)	
Securities transactions			
Outright purchases	680	Outright purchases of HFT securities and AFS investments	
Outright sales	1,500	Outright sale of HFT securities and AFS investments	
Foreign currency	(00		
Buy	680	Outright purchases of foreign currency	
Sell	1,802	Outright sale of foreign currency	
Other Related Parties			
<u>Dutstanding Balance:</u>	D0 150		
Receivables from customers*	₽8,178	Secured - ₱3.3 billion and unsecured - ₱4.9 billion,	
		no impairment With any 1 first listenet actor any first from 1 500/ to 8 500/	
		With annual fixed interest rates ranging from 1.50% to 8.50%	
	2	and maturity terms from 30 days to 5 years (Note 9) Credit card receivables, current and non-revolving	
A accumta reaccivela			
	3		
	3 368	Parcels of land and former branch sites of the Parent Company	
Assets held under joint operations	368	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14)	
Assets held under joint operations		Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38%	
Assets held under joint operations	368	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to	
Assets held under joint operations Deposit liabilities*	368 20,406	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16)	
Assets held under joint operations Deposit liabilities*	368	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest	
Assets held under joint operations Deposit liabilities*	368 20,406	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from	
Assets held under joint operations Deposit liabilities* Bills payable*	368 20,406	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest	
Assets held under joint operations Deposit liabilities* Bills payable* <u>Amount/Volume:</u>	368 20,406 714	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from 17 days to 183 days (Note 17)	
Assets held under joint operations Deposit liabilities* Bills payable* <u>Amount/Volume:</u> Receivables from customers	368 20,406 714	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from 17 days to 183 days (Note 17) Generally similar to terms and conditions above	
Assets held under joint operations Deposit liabilities* Bills payable* <u>Amount/Volume:</u> Receivables from customers Accounts receivable	368 20,406 714 (1,738) 1	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from 17 days to 183 days (Note 17) Generally similar to terms and conditions above Generally similar to terms and conditions above	
Assets held under joint operations Deposit liabilities* Bills payable* <u>Amount/Volume:</u> Receivables from customers Accounts receivable Deposit liabilities	368 20,406 714 (1,738) 1 4,276	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from 17 days to 183 days (Note 17) Generally similar to terms and conditions above Generally similar to terms and conditions above Generally similar to terms and conditions above	
Assets held under joint operations Deposit liabilities* Bills payable* <u>Amount/Volume:</u> Receivables from customers Accounts receivable Deposit liabilities Bills payable	368 20,406 714 (1,738) 1 4,276	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from 17 days to 183 days (Note 17) Generally similar to terms and conditions above Generally similar to terms and conditions above	
Accounts receivable Assets held under joint operations Deposit liabilities* Bills payable* <u>Amount/Volume:</u> Receivables from customers Accounts receivable Deposit liabilities Bills payable Interest income Foreign exchange loss - net	368 20,406 714 (1,738) 1 4,276 (2,525) 223	Parcels of land and former branch sites of the Parent Company contributed to joint operations (Note 14) With annual fixed interest rates ranging from 0.00% to 2.38% including time deposits with maturity terms from 5 days to 365 days (Note 16) Peso-denominated borrowings subject to annual fixed interest rates ranging from 1.25% to 2.25% with maturity terms from 17 days to 183 days (Note 17) Generally similar to terms and conditions above Generally similar to terms and conditions above Generally similar to terms and conditions above Generally similar to terms and conditions above	

	Consolidated		
_		December 31, 2016	
Category	Amount	Terms and Conditions/Nature	
Interest expense	₽292	Interest expense on deposit liabilities (Note 16) and bills payable	
		(Note 17)	
Contingent			
Unused commercial LCs	68	LC transactions with various terms	
Others	3	Bank guaranty with indemnity agreement	
Securities transactions			
Outright purchases	404	Outright purchases of HFT securities and AFS investments	
Outright sales	4,671	Outright sale of HFT securities and AFS investments	
Foreign currency			
Buy	83	Outright purchases of foreign currency	
Sell	73,761	Outright sale of foreign currency	
Key Personnel			
Outstanding Balance:			
Receivables from customers	₽80	Secured - ₱55.9 million and unsecured - ₱24.5 million,	
		no impairment	
		With annual fixed interest rates ranging from 0.00% to 10.00%	
		and maturity terms from 2 years to 15 years (Note 9)	
Deposit liabilities	173	With various terms and with minimum annual interest rate of	
-		0.00% (Note 16)	
Amount/Volume:			
Receivables from customers	(2)	Generally similar to terms and conditions above	
Deposit liabilities	38	Generally similar to terms and conditions above	
Interest income	4	Interest income on receivables from customers (Note 9)	

	Parent Company			
		December 31, 2017		
Category	Amount	Terms and Conditions/Nature		
Entities with Significant Influence				
Outstanding Balance:				
Deposit liabilities*	₽16	With annual fixed interest rate ranging from 0.00% to 0.25% (Note 16)		
Amount/Volume:				
Deposit liabilities	(2,119)			
Interest expense	10	Interest expense on deposit liabilities (Note 16)		
Foreign currency - sell	7	Outright sale of foreign currency		
Subsidiaries				
Outstanding Balance:				
Interbank loans receivable*	₽2,138	Peso foreign currency-denominated lending which earn annual fixed interest rates ranging from 1.72% to 3.50% with maturity terms from 5 days to 94 days, no impairment (Note 7)		
Receivables from customers*	235	Secured – P140.0 million and unsecured – P94.6 million, no impairment. With annual fixed interest rates ranging from 2.90% to 4.00% and maturity terms from 48 days to 359 days (Note 9)		
Accounts receivable	445			
Deposit liabilities*	5,754	With annual fixed interest rates ranging from 0.00% to 1.50% including time deposits with maturity terms from 4 days to 360 days (Note 16)		
Treasury stock	46	Parent Company's shares held by First Metro Philippine Equity Exchange Traded Fund Inc. (Note 23)		
Amount/Volume:				
Interbank loans receivable		Generally similar to terms and conditions above		
Receivables from customers	( )	Generally similar to terms and conditions above		
Accounts receivable	151	Generally similar to terms and conditions above		
Deposit liabilities	2,082	Generally similar to terms and conditions above		
Treasury stock	455	Proceeds from disposal of Parent Company's shares held by FMIC's mutual fund subsidiaries		
Interest income	123	Income on receivables from customers and interbank loans receivables		
Service charges, fees and commissions	75	Income from transactional fees		
Trading and securities loss - net	(5)	Net loss from securities transactions		
Foreign exchange gain - net	165	Net gain from foreign exchange transactions		
Leasing income	35	Income from leasing agreements with various lease terms		

	Parent Company	
		December 31, 2017
Category	Amount	Terms and Conditions/Nature
Miscellaneous income	<b>₽</b> 339	Information technology and other fees (Note 25)
Interest expense	13	Interest expense on deposit liabilities, bills payable and interbank
		loans payable (Notes 16 and 17)
Miscellaneous expense	73	Other fees
Dividends declared	3,649	Dividends declared by PSBank, FMIC, MB Bahamas and MR
		Singapore (Note 11)
Contingent - derivatives	75	Outright forward exchange sold and swap bought with various terms
Securities transactions		
Purchases	19,388	Outright purchases of HFT securities and AFS investments
Sales	25,117	Outright sale of HFT securities and AFS investments
Foreign currency		-
Buy	1,063,463	Outright purchases of foreign currency
Sell	1,037,786	Outright sale of foreign currency
Associates		
Outstanding Balance:		
Deposit liabilities*	₽1,111	With annual fixed interest rates ranging from 0.00% to 1.25%
Deposit nuolintes	1 1,111	including time deposits with maturity terms from 4 days to
		90 days (Note 16)
Amount/Volume:		90 days (Note 10)
Deposit liabilities	372	Generally similar to terms and conditions above
Leasing income	9	Income from leasing agreements with various lease terms
Interest expense		
1	2	Interest expense on deposit liabilities
Dividends declared	6	Dividends received from NLI (Note 11)
Outright sale of securities	200	Outright sale of HFT securities and AFS investments
Foreign currency		
Buy	174	Outright purchases of foreign currency
Sell	25,804	Outright sale of foreign currency
Other Related Parties		
Outstanding Balance:		
Receivables from customers*	<b>₽19,702</b>	Secured - ₱4.4 billion and unsecured - ₱15.3 billion,
		no impairment
		With annual fixed interest rates ranging from 1.80% to 5.29% and
		maturity terms from 30 days to 5 years (Note 9)
Assets held under joint operations	259	
<b>v 1</b>		contributed to joint operations (Note 14)
Deposit liabilities*	25,420	With annual fixed interest rates ranging from 0.00% to 3.75%
	,	including time deposits with maturity terms from 4 days to
		360 days (Note 16)
Amount/Volume:		
Receivables from customers	11,527	Generally similar to terms and conditions above
Deposit liabilities	11,643	Generally similar to terms and conditions above
Interest income	375	•
Foreign exchange gain - net	1	
	• •	Income from leasing agreements with various lease terms
Leasing income	20	Gain on sale of condominium units and parking spaces
Profit from assets sold	24	Interest expense on deposit liabilities (Note 16)
Interest expense	303	interest expense on deposit natifilies (Note 16)
Contingent		
Unused commercial LCs	102	LC transactions with various terms
Securities transactions	-0	
Outright purchases	70	Outright purchases of HFT securities and AFS investments
Sales	150	Outright sale of HFT securities and AFS investments
Foreign currency		
Buy	11,626	Outright purchases of foreign currency
Sell	83,219	Outright sale of foreign currency
Key Personnel		
Outstanding Balance:		
Receivables from customers	₽60	Secured - ₱48.9 million and unsecured - ₱10.7 million,
		no impairment
		With annual fixed interest rates ranging from 0.00% to 10.00%
		and maturity terms from 5 years to 15 years (Note 9)
Deposit liabilities	164	
1	104	of 0.00% (Note 16)



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	Parent Company			
		December 31, 2017		
Category	Amount	Terms and Conditions/Nature		
Amount/Volume:				
Receivables from customers	(₽2)	Generally similar to terms and conditions above		
Deposit liabilities	(9)	Generally similar to terms and conditions above		
Interest income	2	Interest income on receivables from customers (Note 9)		
*including accrued interest				

	Parent Company		
		December 31, 2016	
Category	Amount	Terms and Conditions/Nature	
Entities with Significant Influence			
Outstanding Balance:			
Deposit liabilities*	₽2,135	With annual fixed interest rate of 1.75% including time deposits	
		with maturity term of 30 days (Note 16)	
Amount/Volume:		~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	
Deposit liabilities		Generally similar to terms and conditions above	
Interest expense	38	Interest expense on deposit liabilities (Note 16)	
Subsidiaries			
Outstanding Balance:			
Interbank loans receivable*	₽6,094	Foreign currency-denominated lending which earn annual fixed	
		interest rates ranging from 0.97% to 2.90% with maturity terms	
	0.0(4	from 14 days to 372 days, no impairment (Note 7)	
Receivables from customers*	2,364	Unsecured with no impairment	
		With annual fixed interest rates ranging from $2.45\%$ to $2.80\%$ and	
A accurate receivable	204	maturity terms from 6 days to 275 days (Note 9)	
Accounts receivable	294	8 89	
Other receivables	2 880	receivable, non-interest bearing Dividends receivable from FMIC (Note 9)	
Derivative assets	2,880		
Derivative assets	00	with various terms	
Deposit liabilities*	3,672	With annual fixed interest rates ranging from 0.00% to 1.25%	
Deposit natifities	5,072	including time deposits with maturity terms from 5 days to	
		364 days (Note 16)	
Treasury stock	485	Parent Company's shares held by FMIC's mutual fund	
Treasury stock	405	subsidiaries (Note 23)	
Amount/Volume:			
Interbank loans receivable	4,681	Generally similar to terms and conditions above	
Receivables from customers	(929)	Generally similar to terms and conditions above	
Accounts receivable	· · ·	Generally similar to terms and conditions above	
Deposit liabilities	(1,530)	Generally similar to terms and conditions above	
Bills payable	(3,876)	Foreign currency-denominated borrowings subject to annual	
		fixed interest rates ranging from 0.19% to 2.50% with maturity	
		terms from 1 day to 33 days (Note 17)	
Interest income	108	Income on receivables from customers and interbank loans	
		receivables	
Service charges, fees and commissions		Income from transactional fees	
Trading and securities gain - net	141	Net gain from securities transactions	
Foreign exchange gain - net	69	Net gain from foreign exchange transactions	
Leasing income	34	0.0	
Miscellaneous income	354		
Interest expense	37	Interest expense on deposit liabilities, bills payable and interbank	
NC 8	10(	loans payable (Notes 16 and 17)	
Miscellaneous expense	126	Management and other professional fees and merchant discount	
Dividends declared	4,802	Dividends declared by PSBank, MCC, Metrobank Bahamas and	
Contingont		FMIC (Note 11)	
Contingent Derivatives	2669	Outright forward analyzes cold and swan hought with various	
Derivatives	2,668	Outright forward exchange sold and swap bought with various	
Securities transactions		terms	
Purchases	44,108	Outright purchases of HFT securities and AFS investments	
Sales	46,036	Outright sale of HFT securities and AFS investments	
Foreign currency	40,030	Suright sale of the resources and AFS investments	
Buy	46,284	Outright purchases of foreign currency	
Sell	40,745	Outright sale of foreign currency	
5011		ouright suit of foreign currency	

(Forward)

-	120	-
---	-----	---

_		Parent Company
-		December 31, 2016
Category Associates	Amount	Terms and Conditions/Nature
Outstanding Balance:		
Other receivables	₽30	Dividends receivable from SMBC Metro (Note 9)
Deposit liabilities*	739	With annual fixed interest rates ranging from 0.00% to 1.13%
Deposit intointies	155	including time deposits with maturity terms from 5 days to
		63 days (Note 16)
Amount/Volume:		
Deposit liabilities	(1,044)	Generally similar to terms and conditions above
Trading and securities gain - net	3	•
Foreign exchange loss - net	(3)	Net loss from foreign exchange transactions
Leasing income	8	Income from leasing agreements with various lease terms
Interest expense	4	Interest expense on deposit liabilities
Dividends declared	55	Dividends declared by NLI and SMBC Metro (Note 11)
Securities transactions		
Outright purchases	680	Outright purchases of HFT securities and AFS investments
Outright sales	1,500	Outright sale of HFT securities and AFS investments
Foreign currency		
Buy	680	Outright purchases of foreign currency
Sell	1,802	Outright sale of foreign currency
Other Related Parties		
Outstanding Balance: Receivables from customers*	B0 175	Conversed B2.2 billion and version and D4.0 billion
Receivables from customers*	₽8,175	Secured - ₱3.3 billion and unsecured - ₱4.9 billion,
		no impairment With annual fixed interest rates ranging from 1.50% to 5.29% and
		maturity terms from 30 days to 5 years (Note 9)
Assets held under joint operations	368	Parcels of land and former branch sites of the Parent Company
Assets here under john operations	508	contributed to joint operations (Note 14)
Deposit liabilities*	13,777	With annual fixed interest rates ranging from 0.00% to 2.38%
Deposit interintes	10,777	including time deposits with maturity terms from 5 days to
		365 days (Note 16)
Amount/Volume:		
Receivables from customers	(1,036)	Generally similar to terms and conditions above
Deposit liabilities	1,769	Generally similar to terms and conditions above
Interest income	223	Interest income on receivables from customers
Foreign exchange loss - net	(17)	Net loss from foreign exchange transactions
Leasing income	19	Income from leasing agreements with various lease terms
Interest expense	50	Interest expense on deposit liabilities (Note 16)
Contingent	<i>(</i> 0)	
Unused commercial LCs	68	LC transactions with various terms
Others	3	Bank guaranty with indemnity agreement
Securities transactions	142	Outright purchases of HFT securities and AFS investments
Outright purchases Sales	143 3,825	Outright sale of HFT securities and AFS investments
Foreign currency	5,825	Outlight sale of HFT securities and AFS investments
Buy	83	Outright purchases of foreign currency
Sell	73,761	Outright sale of foreign currency
Key Personnel	,5,,61	
Outstanding Balance:		
Receivables from customers	₽62	Secured - ₱50.9 million and unsecured - ₱10.7 million,
		no impairment
		With annual fixed interest rates ranging from 0.00% to 10.00%
		and maturity terms from 5 years to 15 years (Note 9)
Deposit liabilities	173	With various terms and with minimum annual interest rate
-		of 0.00% (Note 16)
Amount/Volume:		
Receivables from customers	3	Generally similar to terms and conditions above
Deposit liabilities	38	Generally similar to terms and conditions above
Interest income	2	Interest income on receivables from customers (Note 9)

\*including accrued interest



On September 5, 2017 and December 23, 2016, the Parent Company purchased selected loans from MBCL totalling to RMB443.3 million (equivalent to  $\textcircledarrow 3.4$  billion) in two tranches through separate biddings held on August 31, 2017 and October 24, 2016, respectively, in Nanjing, China. These transactions have been reviewed and endorsed by the Overseas Banking Committee and RPTC in separate meetings and approved by the Parent Company's BOD on September 26, 2016 and August 16, 2017 for the first tranche and second tranche, respectively. The BSP noted the purchase on October 27, 2016 and this transaction has also been approved by the required regulators in China. As of December 31, 2017 and 2016, the Parent Company recognized allowance for credit losses of  $\textcircledarrow 1.9$  billion and  $\textcircledarrow 1.2$  billion, respectively (Notes 9 and 15).

As of December 31, 2017 and 2016, government bonds (classified under AFS investments) with total face value of ₱50.0 million are pledged by PSBank to the Parent Company to secure the latter's payroll account with the PSBank. Also, the Parent Company has assigned to PSBank government securities (classified under AFS investments) with total face value of ₱3.0 billion to secure PSBank deposits to the Parent Company.

Receivables from customers and deposit liabilities and their related statement of financial position and statement of income accounts resulted from the lending and deposit-taking activities of the Group and the Parent Company. Together with the sale of investment properties, borrowings, contingent accounts including derivative transactions, outright purchases and sales of HFT securities and AFS investments, foreign currency buy and sell, leasing of office premises, securing of insurance coverage on loans and property risk, and other management services rendered, these are conducted in the normal course of business, at arm's-length transactions and are generally settled in cash. The amounts and related volumes and changes are presented in the summary above. Terms of receivables from customers, deposit liabilities and borrowings are also disclosed in Notes 9, 16 and 17, respectively, while other related party transactions above have been referred to their respective note disclosures.

The compensation of the key management personnel of the Group and the Parent Company follows:

	Consolidated		Par	ent Company	7	
	2017	2016	2015	2017	2016	2015
Short-term employee benefits	₽2,910	₽2,572	₽2,197	₽2,165	₽1,865	₽1,546
Post-employment benefits	132	129	193	46	42	93
	₽3,042	₽2,701	₽2,390	₽2,211	₽1,907	₽1,639

## Transactions with Retirement Plans

Under PFRS, certain post-employment benefit plans are considered as related parties. The Parent Company has business relationships with a number of related party retirement plans pursuant to which it provides trust and management services to these plans. Certain trustees of the plans are either officers or directors of the Parent Company and/or the subsidiaries. Income earned by the Parent Company from such services amounted to P65.2 million, P58.5 million and P54.1 million in 2017, 2016 and 2015, respectively. As of December 31, 2017 and 2016, the Parent Company sold securities totaling P2.0 billion and P1.7 billion, respectively, to its related party retirement plans and recognized net trading loss of P0.2 million and P0.1 million, and has also purchased securities totaling P171.3 million and P288.9 million as of December 31, 2017 and 2016, respectively. In 2017, the retirement fund of PSBank sold equity securities to GT Capital totaling P200.0 million and recognized a trading loss of P10.0 million. Further, as of December 31, 2017 and 2016, the total outstanding deposit liabilities of the Group to these related party retirement funds amounted to P855.6 million and P403.6 million, respectively. Interest expense on deposit liabilities amounted to P13.8 million, P1.3 million and P0.7 million in 2017, 2016 and 2015, respectively.



As of December 31, 2017 and 2016, the related party retirement plans also hold investments in the equity shares of various companies within the Group amounting to  $\mathbb{P}218.9$  million and  $\mathbb{P}380.6$  million, respectively, with unrealized trading gains of  $\mathbb{P}32.2$  million and  $\mathbb{P}28.6$  million, respectively, and investments in mutual funds and trust funds of various companies within the Group amounting to  $\mathbb{P}745.0$  million and  $\mathbb{P}412.2$  million, respectively, with unrealized trading gains of  $\mathbb{P}19.4$  million and  $\mathbb{P}1.4$  million, respectively. As of December 31, 2017, 2016 and 2015, dividend income recognized from these securities amounted to nil,  $\mathbb{P}6.9$  million and  $\mathbb{P}14.7$  million, respectively, and realized trading gains amounted to  $\mathbb{P}7.8$  million,  $\mathbb{P}262.8$  million and  $\mathbb{P}14.7$  million, respectively (Note 11).

## 32. Financial Performance

The basis of calculation for earnings per share attributable to equity holdings of the Parent Company follows (amounts in millions except for earnings per share):

		2017	2016	2015
a.	Net income attributable to equity holders of the			
	Parent Company	₽18,223	₽18,086	₽18,625
b.	Share of hybrid capital securities holders	_	(267)	(506)
c.	Net income attributable to common shareholders	18,223	17,819	18,119
d.	Weighted average number of outstanding			
	common shares of the Parent Company	3,179	3,176	3,092
e.	Basic/diluted earnings per share (c/d)	₽5.73	₽5.61	₽5.86

The following basic ratios measure the financial performance of the Group and the Parent Company:

	Consolidated		Pare	ent Company		
	2017	2016	2015	2017	2016	2015
Return on average equity	9.16%	9.28%	10.83%	9.05%	9.28%	10.83%
Return on average assets	0.92%	0.99%	1.11%	1.12%	1.20%	1.33%
Net interest margin on average earning assets	3.75%	3.54%	3.54%	2.85%	2.72%	2.79%

## 33. Foreign Exchange

PDS closing rates as of December 31 and PDSWAR for the year ended December 31 are as follows:

	2017	2016	2015
PDS Closing	₽49.93	₽49.72	₽47.06
PDSWAR	50.41	47.48	45.50



## 34. Other Matters

The Group has no significant matters to report in 2017 on the following:

- a. Known trends, events or uncertainties that would have material impact on liquidity and on the sales or revenues.
- b. Explanatory comments about the seasonality or cyclicality of operations.
- c. Issuances, repurchases and repayments of debt and equity securities except for the issuance of LTNCD amounting to ₱3.8 billion for the Parent Company and ₱3.4 billion for PSBank as discussed in Note 16, and maturity of bonds payable with total face value of ₱9.0 billion as discussed in Note 19.
- d. Unusual items as to nature, size or incidents affecting assets, liabilities, equity, net income or cash flows except for the payments of cash dividends and semi-annual coupons on the hybrid capital securities by the Parent Company as discussed in Note 23; and
- e. Effect of changes in the composition of the Group during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations (except as discussed in Notes 2 and 11).

## 35. Subsequent Events

- a. The purchase of 200 million MCC shares by the Parent Company representing 20% ownership was completed on January 8, 2018 (Note 11).
- b. On January 17, 2018, the BOD of the Parent Company approved the SRO by way of issuance of up to a maximum of 819,827,214 common shares which is equivalent to the remaining unissued portion of the authorized capital stock for the purpose of raising additional capital of up to ₱60.0 billion. This was noted by the BSP with the issuance of a letter of no objection to the Rights Issue on January 29, 2018. The SRO issuance shall be further subject to other regulatory approvals as well as market and other conditions.
- c. On January 18, 2018, the BOD of PSBank declared a 7.50% regular cash dividend for the fourth quarter of 2017 amounting to ₱180.2 million or ₱0.75 per share, payable not later than February 19, 2018 to all common stockholders as of record date of February 2, 2018.

## 36. Approval of the Release of the Financial Statements

The accompanying financial statements of the Group and of the Parent Company were authorized for issue by the BOD on January 30, 2018.



## 37. Report on the Supplementary Information Required Under Revenue Regulations (RR) No. 15-2010

## Supplementary Information Under RR No. 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 to amend certain provisions of RR No. 21-2002 which provides that starting 2010, the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.

The Parent Company reported the following types of taxes for the year ended December 31, 2017 included under 'Taxes and licenses' account in the statements of income:

GRT	₽1,820
DST	1,617
Local taxes	123
Real estate tax	73
Others	68
	₽3,701

Details of total withholding taxes remitted for the taxable year December 31, 2017 follow:

Taxes withheld on compensation	₽2,592
FWT	2,032
Expanded withholding taxes	223
	₽4,847





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

## INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Metropolitan Bank & Trust Company Metrobank Plaza, Sen. Gil Puyat Avenue Urdaneta Village, Makati City Metro Manila, Philippines

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Metropolitan Bank & Trust Company and Subsidiaries (the Group) as at December 31, 2017 and 2016 and for each of the three years in the period ended December 31, 2017, included in this Form Definitive IS, and have issued our report thereon dated January 30, 2018. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011) and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Janeth 7. Muny, Juior Janeth T. Nuñez-Javier

Partner
CPA Certificate No. 111092
SEC Accreditation No. 1328-AR-1 (Group A), July 28, 2016, valid until July 28, 2019
Tax Identification No. 900-322-673
BIR Accreditation No. 08-001998-69-2015, February 27, 2015, valid until February 26, 2018
PTR No. 6621305, January 9, 2018, Makati City

January 30, 2018



## METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES DECEMBER 31, 2017

## Schedules Required under Annex 68-E of the Securities Regulation Code Rule 68

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# Metropolitan Bank & Trust Company and Subsidiaries Schedule A - Financial Assets December 31, 2017

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes in ₱	Amount shown in the balance sheet * ( in ₱ millions)	Valued based on market quotation at end of reporting period ( in P millions)	Income received an accrued (in ₱ million)
INANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS Held-for-Trading (HFT) Securities Debt Securities	i (FVPL)			
Philippine Government Bonds (including its agencies)	16,245,354,195.52	16,878	16,878	
Other Government Bonds	3,050,562,520.76	3,218	3,218	
Private	9,389,625,491.82	9,560	9,560	
Equity Securities	363,205,096	29,656 7,862	29,656 7,862	1,58 12
Derivative Assets	253,535,092,581.28	6,369	6,369	-
DTAL FINANCIAL ASSETS AT FVPL		43,887	43,887	1,71
VAILABLE-FOR-SALE (AFS) INVESTMENTS Debt Securities				
Philippine Government Bonds (including its agencies)	260,956,782,344.11	269,000	269,000	
Other Government Bonds	18,627,858,239.84	19,358	19,358	
Private ABN AMRO	331,315,600.00	342	342	
ABOITIZ EQUITY VENTURES	25,000,000.00	25	25	
ABOITIZ POWER CORP.	554,770,000.00	553	553	
AGRICULTURAL BANK OF CHINA	24,965,000.00	24	24	
AYALA CORPORATION AYALA LAND	475,930,000.16 771,379,000.00	482 773	482 773	
BANCO DE ORO	299,580,000.00	296	296	
BANK FEDERATIVE CREDIT MUTUEL	421,935,520.00	423	423	
BANK OF AMERICA	3,150,234,000.00	3,254	3,254	
BANK OF BEIJING	384,380,000.00	376	376	
BANK OF CHINA LONDON BANK OF JIANGSU	1,004,646,318.40 384,380,000.00	988 372	988 372	
BANK OF NANJING	384,380,000.00	381	381	
BANK OF NINGBO LTD	384,380,000.00	383	383	
BANK OF NOVA SCOTIA	199,720,000.00	201	201	
BANK OF TOKYO MITSUBISHI	990,960,710.00	993	993	
BANK RAKYAT BARCLAYS	489,064,350.00 1,353,602,300.00	489 1,358	489 1,358	
BNP PARIBAS	1,147,238,760.00	1,151	1,151	
CEBU HOLDINGS	800,000,000.00	805	805	
CHINA AGRICULTURAL DEVELOPMENT BANK	384,380,000.00	373	373	
CHINA CONSTRUCTION BANK	180,676,800.00	184	184	
CHINA DEVELOPMENT BANK CHINA EXPORT IMPORT BANK	1,691,272,000.00 538,132,000.00	1,677 526	1,677 526	
CITIBANK	1,073,495,000.00	1,074	1,074	
COMMONWEALTH BANK OF AUSTRALIA	779,836,800.00	781	781	
CREDIT AGRICOLE	830,175,000.02	836	836	
	311,360,000.00	313	313	
FILINVEST DEVELOPMENT CORP. FILINVEST LAND, INC.	52,000,000.00 519,050,000.00	54 518	54 518	
FIRST GULF BANK	41,842,564.00	43	43	
FIRST PACIFIC CORP.	1,293,187,000.00	1,336	1,336	
	48,000,000.18	47	47	
GOLDMAN SACHS GT CAPITAL	1,941,478,120.00 64,660,000.00	2,037 66	2,037 66	
ICICI BANK	164,769,000.00	167	167	
ICTSI	1,373,075,000.00	1,496	1,496	
INDKOR	649,090,000.00	639	639	
INDUSTRIAL BANK CO	384,380,000.00	375 601	375 601	
ING JG SUMMIT	600,158,600.00 1,305,000,000.00	601 1,321	601 1,321	
JP MORGAN CHASE & CO.	499,300,000.00	500	500	
KASIKORN BANK	174,755,000.00	177	177	
KOOKMIN	1,447,970,000.00	1,421	1,421	
KOREA EXCHANGE BANK LLOYDS BANK	873,775,000.00 313,380,720.00	859 317	859 317	
MACQUARIE	734,020,930.00	736	317 736	
MANILA NORTH TOLLWAYS CORP.	670,300,000.00	673	673	
MAYBANK	667,200,000.00	667	667	
MEGAWORLD	1,154,000,000.00	1,169	1,169	
	4,347,000,000.00	4,213	4,213	
MIZUHO BANK MORGAN STANLEY	526,761,500.00 889,600,000.00	528 891	528 891	
NATIONAL AUSTRALIA BANK	1,040,421,340.00	1,035	1,035	
NATIONAL BANK OF ABU DHABI	157,202,904.00	158	158	
PERUSAHAAN LISTIK NEGARA	100,464,631.84	109	109	

#### Metropolitan Bank & Trust Company and Subsidiaries Schedule A - Financial Assets December 31, 2017

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes in ₱	Amount shown in the balance sheet * ( in ₱ millions)	Valued based on market quotation at end of reporting period ( in ₱ millions)	Income received and accrued (in P million)
PETRON	175,000,000.00	171	171	
PREMIERE HORIZON ALLIANCE CORP.	15,000,000.00	15	15	
QATAR NATIONAL BANK	998,600,000.00	995	995	
RABOBANK	206,275,600.00	209	209	
RCBC	249,650,000.00	253	253	
ROCKWELL	100,000,000.00	101	101	
SAN MIGUEL GROUP	1,200,000,000.00	1,216	1,216	
SECURITY BANK	236,118,970.00	242	242	
SHINHAN	378,918,770.00	374	374	
SIAM COMMERCIAL	149,790,000.00	151	151	
SM INVESTMENTS	1,125,823,000.00	1,154	1,154	
SM PRIME HOLDINGS	612,200,000.00	583	583	
SOCIETE GENERALE	1,053,174,000.00	1,083	1,083	
STANDARD CHARTERED BANK	349,510,000.00	347	347	
STI EDUCATION SERVICES	500,000,000.00	513	513	
SUMITOMO	1,054,324,020.00	1,069	1,069	
UBS	450,918,000.00	449	449	
UNITED OVERSEAS BANK	77,741,542.78	78	78	
WELLS FARGO	172,657,940.00	172	172	
WESTPAC	1,736,650,000.00	1,732	1,732	
WOORI BANK	1,267,223,400.00	1,261	1,261	
		53,754	53,754	
Total AFS Debt Securities		342,112	342,112	13,480
Total AFS Equity Securities	119,758,317	1,798	1,798	53
TOTAL AFS INVESTMENTS		343,910	343,910	13,533
UNQUOTED DEBT SECURITIES CLASSIFIED AS LOANS	2,046,695,105.75	866	915	69

## METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other Than Related Parties) December 31, 2017

	Balance at						
	Beginning of			Amounts Written			Balance at End of
Name and Designation of Debtor	Period	Additions	Amounts Collected	Off	Current	Not Current	Period

## NOT APPLICABLE

Note: Transactions to these parties are made in the ordinary course of business.

#### METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES

## Schedule C - Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements

## December 31, 2017

## (In <del>P</del> Millions)

			Dedu	ctions			
Name and Designation of Debtor	Balance at Beginning of Period	Additions	Amounts Collected	Amounts Written- Off	Current	Not Current	Balance at End of Period
First Metro Investment Corporation	3,745	17,211	19,556	-	1,400	-	1,400
Metrobank Card Corporation	846	3,185	3,655	-	376	-	376
Metropolitan Bank (China) Ltd.	5,348	17,243	21,703	-	888	-	888
ORIX Metro Leasing and Finance Corporation	1,517	14,451	15,372	-	596	-	596
Philippine Savings Bank	37	1,083	567	-	553	-	553
Remittance Centers:							
Metro Remittance Center, Inc.	216	2,984	2,925	-	275	-	275
Metro Remittance (Singapore) Pte. Ltd.	5	177	144	-	38	-	38
Metro Remittance (USA), Inc.	30	514	484	-	60	-	60
Metro Remittance (UK) Limited	17	198	196	-	19	-	19
Metro Remittance (Japan) Co. Limited	-	1	1		-	-	-
Others	13	169	169	-	13	-	13
Total	11,774	57,216	64,772	-	4,218	_	4,218

## METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES

Schedule D - Intangible Assets - Other Assets

December 31, 2017 (In <del>P</del> Millions)

Description	Beginning Balance	Additions at Cost	Charged to Cost and Expenses	Charged to Other Accounts	Other Changes Additions (Deductions)	Ending Balance
Software Costs Goodwill	1,640 5,200	978	(494)	-	(377)	1,747 5,200

		Amount shown under			
	Amount	caption "Current portion of	Amount shown under		
Title of Issue and type of	authorized by	long-term debt" in related	caption "Long-Term Debt" in	Interest	Maturity
obligation	indenture	balance sheet	related balance sheet	Rates	Dates
Subordinated Debt					
2023 Peso Notes issued December 20, 2013	1,170		1,164	6.210%	December 20, 2022
2024 Peso Notes issued May 23, 2014	3,000		2,979	5.5000%	August 23, 202
2024 Peso Notes issued March 27, 2014	16,000		15,962	5.375%	June 27, 202
2025 Peso Notes issued August 8, 2014	6,500		6,475	5.250%	August 8, 202
Total Subordinated Debt	26,670		26,580		
Bills Payable	<u>.</u>		·		
Buis ruyuble					
Local Banks	744		742	5.2600%	April 22, 201
Local Banks	100		100	5.3300%	April 22, 2019
Local Banks	1,900		1,895	6.3400%	April 29, 201
Local Banks	600		599	5.2700%	May 13, 201
Local Banks	245		245	3.7500%	June 17, 201
Local Banks	498		499	3.7500%	June 19, 201
Local Banks	249		250	3.7500%	August 23, 201
Local Banks	199		200	3.7500%	August 27, 201
Local Banks	144		144	3.7500%	September 8, 201
Local Banks	154		154	3.7500%	September 9, 201
Local Banks	2,497		2,497	2.7813%	September 16, 201
Local Banks	113		113	4.2500%	September 25, 201
Local Banks	498		499	3.7500%	September 29, 201
Local Banks	448		449	4.2500%	November 11, 201
Local Banks	328		329	4.2500%	November 15, 201
Local Banks	498		499	4.5000%	November 27, 201
Local Banks	587		589	4.7500%	December 5, 201
Local Banks	647		648	5.4500%	December 9, 201
Local Banks	498		499	5.0429%	December 13, 201
Local Banks	65		65	5.4500%	December 26, 201
Local Banks	65		65	6.4500%	December 26, 201
Local Banks	500		499	4.7500%	August 18, 202
Local Banks	970		968	5.5300%	April 21, 202
Local Banks	1,000		998	4.7400%	May 20, 202
Local Banks	300		299	4.6500%	August 12, 202
Local Banks	1,000		998	5.0000%	March 31, 202
	14,847		14,840		
	<i>,</i>				
Foreign Banks	175		175	3.2500%	February 4, 201
Foreign Banks	2,496		2,496	3.5875%	June 13, 201
Foreign Banks	2,490		2,490	3.7625%	December 2, 2019

Title of Issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of long-term debt" in related balance sheet	Amount shown under caption "Long-Term Debt" in related balance sheet	Interest Rates	Maturity Dates
Foreign Banks	5,007		5,007	3.5875%	October 18, 2
	10,169		10,169		
Deposit Substitutes	22		22	2.8800%	January 3, 2
Deposit Substitutes	14		14	3.0000%	January 3, 2
Deposit Substitutes	2		2	2.8800%	January 7, 2
Deposit Substitutes	27		27	3.0000%	January 7, 2
Deposit Substitutes	5		5	3.1000%	January 7, 2
Deposit Substitutes	7		7	3.3800%	January 7, 2
Deposit Substitutes	6		6	3.7500%	January 7, 2
Deposit Substitutes	4		4	2.8800%	January 8, 2
Deposit Substitutes				3.7500%	January 8, 1
Deposit Substitutes	22		22	3.0000%	January 9, 1
Deposit Substitutes	22		22	3.0000%	January 10,
Deposit Substitutes	2		2	3.7500%	January 10, January 10,
Deposit Substitutes	10		10	2.8800%	January 11,
Deposit Substitutes	2		2	2.8800%	January 14,
Deposit Substitutes	20		20	3.0000%	January 14,
Deposit Substitutes	5		5	3.1000%	January 14,
Deposit Substitutes	6		6	3.7500%	January 14,
Deposit Substitutes	2		2	3.0000%	January 16,
Deposit Substitutes	14		14	2.8800%	January 17,
Deposit Substitutes	3		3	2.8800%	January 21,
Deposit Substitutes	5		5	3.1000%	January 21,
Deposit Substitutes	1		1	3.7500%	January 21,
Deposit Substitutes	2		2	2.8800%	January 23,
Deposit Substitutes	5		5	3.0000%	January 23,
Deposit Substitutes	1		1	2.8800%	January 24,
Deposit Substitutes	7		7	3.0000%	January 24,
Deposit Substitutes	1		1	2.8800%	January 28,
Deposit Substitutes	5		5	3.1000%	January 28,
Deposit Substitutes	8		8	3.7500%	January 28,
Deposit Substitutes	1		1	3.7500%	January 29,
Deposit Substitutes	25		25	2.7500%	January 30,
Deposit Substitutes	2		2	2.8800%	January 30,
Deposit Substitutes	2		2	2.8800%	January 31,
Deposit Substitutes	5		5	3.0000%	January 31,
Deposit Substitutes	2		2	2.8800%	February 4,
Deposit Substitutes	20		20	3.0000%	February 4,
Deposit Substitutes	5		5	3.1000%	February 4,
Deposit Substitutes	26		26	3.7500%	February 4,
Deposit Substitutes	12		12	2.7500%	February 7,

		Amount shown under			
	Amount		Amount shown under		
Title of Issue and type of		caption "Current portion of long-term debt" in related	caption "Long-Term Debt" in	Test and a	Mar die
obligation	authorized by indenture	balance sheet	related balance sheet	Interest Rates	Maturity Dates
obligation	indenture	balance sheet	Telated balance sheet	Kates	Dates
Deposit Substitutes	12		12	2.7500%	February 11, 2019
Deposit Substitutes	15		15	2.8800%	February 11, 2019
Deposit Substitutes	5		5	3.1000%	February 11, 2019
Deposit Substitutes	22		22	3.7500%	February 11, 2019
Deposit Substitutes	22		22	2.7500%	February 13, 2019
Deposit Substitutes	2		2	3.7500%	February 14, 2019
Deposit Substitutes	5		5	2.7500%	February 18, 201
Deposit Substitutes	5		5	3.1000%	February 18, 2019
Deposit Substitutes	12		12	3.7500%	
Deposit Substitutes	5		12	3.7500%	February 18, 2019 February 19, 2019
1	3 4				
Deposit Substitutes			4	2.7500%	February 20, 2019
Deposit Substitutes	5		5	3.7500%	February 21, 2019
Deposit Substitutes	2		2	2.7500%	February 25, 2019
Deposit Substitutes	26		26	2.8800%	February 25, 201
Deposit Substitutes	5		5	3.1000%	February 25, 201
Deposit Substitutes	20		20	3.7500%	February 25, 201
Deposit Substitutes	1		1	2.7500%	February 27, 201
Deposit Substitutes	6		5	3.7500%	February 28, 201
Deposit Substitutes	4		3	2.7500%	March 4, 201
Deposit Substitutes	30		30	2.8800%	March 4, 201
Deposit Substitutes	5		5	3.1000%	March 4, 201
Deposit Substitutes	30		30	3.7500%	March 4, 201
Deposit Substitutes	3		2	2.7500%	March 6, 201
Deposit Substitutes	11		11	3.7500%	March 7, 201
Deposit Substitutes	5		5	3.1000%	March 11, 201
Deposit Substitutes	15		15	3.7500%	March 11, 201
Deposit Substitutes	16		15	3.7500%	March 14, 201
Deposit Substitutes	20		20	2.8800%	March 15, 201
Deposit Substitutes	20		20	3.8800%	March 15, 201
Deposit Substitutes	5		5	3.1000%	March 18, 201
Deposit Substitutes	4		4	3.7500%	March 18, 201
Deposit Substitutes	6		6	2.8800%	March 21, 2019
Deposit Substitutes	6		6	3.6300%	March 25, 201
Deposit Substitutes	5		5	3.7500%	March 25, 201
Deposit Substitutes	200		199	3.8000%	March 25, 201
Deposit Substitutes	4		4	3.7500%	March 28, 201
Deposit Substitutes	2		2	2.7500%	April 1, 201
Deposit Substitutes	10		10	2.9500%	April 1, 201
Deposit Substitutes	5		5	3.1000%	April 1, 201
Deposit Substitutes	22		22	3.7500%	April 2, 201
Deposit Substitutes	3		2	2.8800%	April 4, 201
Deposit Substitutes	26		26	3.6300%	April 4, 2019
Deposit Substitutes	20		20	2.7500%	April 8, 2019
Deposit Substitutes	2		2	2.750070	April 0, 2013

	Amount	Amount shown under caption "Current portion of	Amount shown under		
Title of Issue and type of	authorized by	long-term debt" in related	caption "Long-Term Debt" in	Interest	Maturity
obligation	indenture	balance sheet	related balance sheet	Rates	Dates
oongadon	indontare	Sulario Sheet	Totaled balance sheet	Tutto	Build
Deposit Substitutes	5		5	3.1000%	April 8,
Deposit Substitutes	5		5	3.6300%	April 8,
Deposit Substitutes	3		2	3.6300%	April 11
Deposit Substitutes	5		5	3.1000%	April 15
Deposit Substitutes	3		3	2.8800%	April 17
Deposit Substitutes	4		4	3.6300%	April 18
Deposit Substitutes	16		16	3.0000%	April 22
Deposit Substitutes	5		5	3.1000%	April 22
Deposit Substitutes	3		3	3.6300%	April 22
Deposit Substitutes	5		5	3.0000%	April 24
Deposit Substitutes	17		17	3.6300%	April 25
Deposit Substitutes	1		1	2.8800%	April 29
Deposit Substitutes	7		7	3.0000%	April 29
Deposit Substitutes	5		5	3.3800%	April 29
Deposit Substitutes	29		29	3.6300%	April 29
Deposit Substitutes	1		1	2.8800%	May 2
Deposit Substitutes	2		2	3.6300%	May 2
Deposit Substitutes	7		7	3.6300%	May 6
Deposit Substitutes	, 5		5	3.3800%	May 6
Deposit Substitutes	3		3	2.8800%	May 8
Deposit Substitutes	8		8	3.0000%	May 8
Deposit Substitutes	1		1	2.8800%	May 9
Deposit Substitutes	2		2	3.6300%	May 9
Deposit Substitutes	3		3	2.8800%	May 13
Deposit Substitutes	4		3	3.0000%	May 13 May 13
Deposit Substitutes	10		9	3.6300%	May 13 May 13
Deposit Substitutes	10		14	3.6300%	May 16
Deposit Substitutes	0		0	2.7500%	May 20
Deposit Substitutes	0		0	3.0000%	May 20
Deposit Substitutes	1 4		1 4	3.6300%	May 20 May 20
Deposit Substitutes	4		4	3.0000%	May 20 May 21
	3		1	2.8800%	May 21 May 22
Deposit Substitutes Deposit Substitutes	3		2 0	2.8800%	
1	0		•		May 23
Deposit Substitutes	8		8	3.6300%	May 23
Deposit Substitutes	6		5	3.6300%	May 27
Deposit Substitutes	3		3	3.2500%	May 30
Deposit Substitutes	1		1	3.6300%	May 30
Deposit Substitutes	3		2	3.1300%	June 3
Deposit Substitutes	31		31	3.6300%	June 3
Deposit Substitutes	1		1	3.0000%	June 5
Deposit Substitutes	3		3	3.1300%	June 5
Deposit Substitutes	3		3	3.2500%	June 6
Deposit Substitutes	1		1	3.5000%	June 6

		Amount shown under			
	Amount	caption "Current portion of	Amount shown under		
Title of Issue and type of	authorized by	long-term debt" in related	caption "Long-Term Debt" in	Interest	Maturity
obligation	indenture	balance sheet	related balance sheet	Rates	Dates
Deposit Substitutes	3		3	3.6300%	June 6, 201
Deposit Substitutes	1		1	3.1300%	June 10, 201
Deposit Substitutes	3		3	3.6300%	June 10, 201
Deposit Substitutes	23		23	3.6300%	June 13, 201
Deposit Substitutes	10		10	3.2500%	June 17, 201
Deposit Substitutes	32		32	3.6300%	June 17, 201
Deposit Substitutes	2		2	3.2500%	June 19, 201
Deposit Substitutes	1		1	3.2500%	June 20, 20
Deposit Substitutes	54		54	3.6300%	June 20, 201
Deposit Substitutes	2		2	3.2500%	June 24, 20
Deposit Substitutes	22		22	3.6300%	June 24, 20
Deposit Substitutes	51		51	3.6300%	June 25, 20
Deposit Substitutes	6		5	3.6300%	June 27, 20
Deposit Substitutes	10		10	3.2500%	July 1, 20
Deposit Substitutes	66		65	3.6300%	July 1, 20
Deposit Substitutes	2		2	3.2500%	July 3, 20
Deposit Substitutes	52		52	3.7500%	July 8, 20
Deposit Substitutes	3		3	3.6300%	July 15, 20
Deposit Substitutes	75		75	3.6300%	July 18, 20
Deposit Substitutes	10		10	3.0000%	July 10, 20 July 19, 20
Deposit Substitutes	11		11	3.6300%	July 22, 20
Deposit Substitutes	10		9	3.6300%	July 25, 20
Deposit Substitutes	4		4	3.6300%	July 29, 20
Deposit Substitutes	10		10	3.6300%	July 30, 20
Deposit Substitutes	8		7	3.3800%	August 5, 20
Deposit Substitutes	10		9	3.3800%	August 8, 20
Deposit Substitutes	10		1	3.3800%	August 12, 20
Deposit Substitutes	1		1	3.7500%	August 12, 20 August 12, 20
Deposit Substitutes	2		2	3.7500%	August 12, 20 August 13, 20
1	2		2	3.3800%	0,
Deposit Substitutes	3		3		August 15, 20
Deposit Substitutes	3			3.2500% 3.2500%	August 19, 20
Deposit Substitutes	6 4		6 4		August 22, 20
Deposit Substitutes	•			3.2500%	August 26, 20
Deposit Substitutes	1		1	3.2500%	August 29, 20
Deposit Substitutes	5		5	3.2500%	September 5, 20
Deposit Substitutes	5		5	3.3800%	September 5, 20
Deposit Substitutes	12		12	2.5000%	September 6, 20
Deposit Substitutes	4		4	3.2500%	September 16, 20
Deposit Substitutes	3		3	3.3800%	September 16, 20
Deposit Substitutes	14		14	3.2500%	September 19, 20
Deposit Substitutes	5		5	3.2500%	September 23, 20
Deposit Substitutes	3		3	3.3800%	September 26, 20
Deposit Substitutes	2		2	3.2500%	September 30, 201

		Amount shown under			
	Amount		Amount shown under		
Title of Issue and type of		caption "Current portion of long-term debt" in related	caption "Long-Term Debt" in	Test second	Mark and
obligation	authorized by indenture	balance sheet	related balance sheet	Interest Rates	Maturity Dates
obligation	Indenture	balance sheet	related balance sheet	Kates	Dates
Deposit Substitutes	8		8	3.3800%	September 30, 2019
Deposit Substitutes	3		3	3.2500%	October 3, 2019
Deposit Substitutes	15		15	3.3800%	October 3, 2019
Deposit Substitutes	9		9	3.2500%	October 7, 2019
Deposit Substitutes	3		3	3.3800%	October 7, 201
Deposit Substitutes	11		10	3.2500%	October 10, 201
Deposit Substitutes	6		6	3.3800%	October 10, 201 October 10, 201
Deposit Substitutes	15		15	3.2000%	October 10, 201 October 14, 201
	15				
Deposit Substitutes	5		5	3.2500%	October 14, 201
Deposit Substitutes			11	3.2500%	October 17, 2019
Deposit Substitutes	4		4	3.2500%	October 21, 201
Deposit Substitutes	5		5	3.3800%	October 21, 201
Deposit Substitutes	5		5	3.5000%	October 21, 201
Deposit Substitutes	7		7	3.2500%	October 24, 201
Deposit Substitutes	15		15	3.3800%	October 24, 201
Deposit Substitutes	9		9	3.2500%	October 28, 201
Deposit Substitutes	2		2	3.3800%	November 4, 201
Deposit Substitutes	6		6	3.2500%	November 7, 201
Deposit Substitutes	7		7	3.3800%	November 7, 201
Deposit Substitutes	6		6	3.2500%	November 11, 201
Deposit Substitutes	5		5	3.3800%	November 11, 201
Deposit Substitutes	14		14	3.2500%	November 14, 201
Deposit Substitutes	7		7	3.2500%	November 25, 201
Deposit Substitutes	3		3	3.2500%	November 28, 201
Deposit Substitutes	19		19	3.3800%	November 28, 201
Deposit Substitutes	10		10	3.3800%	December 2, 201
Deposit Substitutes	1		1	3.7500%	December 2, 201
Deposit Substitutes	8		8	3.2500%	December 4, 201
Deposit Substitutes	2		1	3.2500%	December 5, 201
Deposit Substitutes	1		1	3.3800%	December 9, 201
Deposit Substitutes	1		1	3.7500%	December 9, 201
Deposit Substitutes	10		10	3.3800%	December 12, 201
Deposit Substitutes	11		11	3.2500%	January 6, 202
Deposit Substitutes	98		97	3.3800%	January 6, 202
Deposit Substitutes	6		6	3.8800%	January 6, 202
Deposit Substitutes	1		1	3.8800%	January 7, 202
Deposit Substitutes	3		3	3.2500%	January 9, 202
Deposit Substitutes	1		5	3.3800%	January 13, 202
Deposit Substitutes	1		1	3.2500%	January 16, 202
Deposit Substitutes	1 44		1 44	3.3800%	January 10, 202
Deposit Substitutes	44 33		44 32	3.3800%	January 20, 202 January 23, 202
1					, , , , , , , , , , , , , , , , , , ,
Deposit Substitutes	73		63	3.2500%	January 27, 202
Deposit Substitutes	3		3	3.2500%	January 30, 2020

		Amount shown under			
	Amount	caption "Current portion of	Amount shown under		
Title of Issue and type of	authorized by	long-term debt" in related	caption "Long-Term Debt" in	Interest	Maturity
obligation	indenture	balance sheet	related balance sheet	Rates	Dates
Den seit 9 hefti den				2.25000	E.1
Deposit Substitutes	4		4	3.2500%	February 3, 2
Deposit Substitutes	59		59	3.3800%	February 3, 2
Deposit Substitutes	3		3	3.2500%	February 6,
Deposit Substitutes	4		4	3.1300%	February 10,
Deposit Substitutes	25		25	3.8800%	February 10,
Deposit Substitutes	35		35	3.2500%	February 17,
Deposit Substitutes	1		1	3.1300%	February 20,
Deposit Substitutes	87		87	3.2500%	February 20,
Deposit Substitutes	9		8	3.1300%	February 24,
Deposit Substitutes	4		4	3.1300%	February 27,
Deposit Substitutes	4		4	3.1300%	March 2
Deposit Substitutes	5		5	3.2500%	March 2,
Deposit Substitutes	1		1	3.8800%	March 5,
Deposit Substitutes	7		7	3.1300%	March 9
Deposit Substitutes	2		1	3.2500%	March 9
Deposit Substitutes	2		2	3.1300%	March 16
Deposit Substitutes	2		2	3.8800%	March 16
Deposit Substitutes	1		1	3.1300%	March 23
Deposit Substitutes	4		4	3.2500%	March 23
Deposit Substitutes	1		1	3.8800%	March 24
Deposit Substitutes	2		2	3.1300%	March 30
Deposit Substitutes	1		1	3.1300%	March 31
Deposit Substitutes	2		1	3.1300%	April 6
Deposit Substitutes	2		2	3.2500%	April 6
Deposit Substitutes				4.0000%	April 20
Deposit Substitutes	28		28	4.1300%	April 20
Deposit Substitutes	10		10	4.2500%	April 20
Deposit Substitutes	180		179	4.5000%	April 20
Deposit Substitutes	3		3	4.0000%	April 20
Deposit Substitutes	26		26	4.1300%	April 27
Deposit Substitutes	10		10	4.2500%	April 27
Deposit Substitutes	8		7	3.8800%	April 28
Deposit Substitutes	8		6	4.0000%	May 4
Deposit Substitutes	40		40	4.1300%	May 4
1	40		40		
Deposit Substitutes	3		1	3.1300% 4.0000%	May 11
Deposit Substitutes					May 11
Deposit Substitutes	2		2	4.1300%	May 11
Deposit Substitutes	5		5	4.1300%	May 15
Deposit Substitutes	2		2	3.1300%	May 18
Deposit Substitutes	5		5	3.1300%	May 25
Deposit Substitutes	15		15	3.2500%	May 25
Deposit Substitutes	8		8	3.8800%	May 27,
Deposit Substitutes	5		5	3.2500%	June 8,

		Amount shown under			
	Amount	caption "Current portion of	Amount shown under		
Title of Issue and type of	authorized by	long-term debt" in related	caption "Long-Term Debt" in	Interest	Maturity
obligation	indenture	balance sheet	related balance sheet	Rates	Dates
				2 20000/	
Deposit Substitutes	5		5	3.3800%	June 8, 2020
Deposit Substitutes	5		5	3.5000%	June 15, 2020
Deposit Substitutes	50		50	3.6300%	June 15, 2020
Deposit Substitutes	5		5	3.8800%	June 16, 2020
Deposit Substitutes	1		1	3.3800%	June 22, 2020
Deposit Substitutes	15		15	3.8800%	June 29, 2020
Deposit Substitutes	2		2	3.3800%	July 6, 2020
Deposit Substitutes	4		4	4.0000%	August 5, 2020
Deposit Substitutes	1,231		1,227	4.0000%	August 12, 2020
Deposit Substitutes	63		63	4.1300%	August 25, 2020
Deposit Substitutes	165		164	4.0000%	August 31, 2020
Deposit Substitutes	2		2	4.1300%	September 2, 2020
Deposit Substitutes	6		6	4.1300%	September 8, 2020
Deposit Substitutes	5		5	4.1300%	September 9, 2020
Deposit Substitutes	3		3	4.1300%	September 10, 2020
Deposit Substitutes	2		1	4.1300%	September 21, 2020
Deposit Substitutes	1		1	4.1300%	October 26, 2020
Deposit Substitutes	10		10	4.1300%	October 27, 2020
Deposit Substitutes	1		1	3.5000%	December 1, 2020
Deposit Substitutes	20		20	4.2500%	December 1, 2020
Deposit Substitutes	7		7	4.1300%	December 2, 2020
Deposit Substitutes	9		8	3.6300%	December 7, 2020
Deposit Substitutes	1		1	3.5000%	December 14, 2020
Deposit Substitutes	3		3	3.6300%	January 11, 2021
Deposit Substitutes	2		2	3.5000%	February 9, 2021
Deposit Substitutes	3		3	4.1300%	February 10, 2021
Deposit Substitutes	5		5	3.6300%	March 8, 2021
Deposit Substitutes	1		1	4.1300%	March 9, 2021
Deposit Substitutes	9		9	3.7500%	March 15, 2021
Deposit Substitutes	1		1	4.1300%	March 17, 2021
Deposit Substitutes	5		5	3.5000%	March 22, 2021
Deposit Substitutes	4		4	3.6300%	April 6, 2021
Deposit Substitutes	4		13	4.1300%	April 7, 2021
Deposit Substitutes	6		6	3.6300%	April 12, 2021
Deposit Substitutes	11		o 11	4.1300%	April 12, 2021
Deposit Substitutes	11		11	4.1300%	April 12, 2021
Deposit Substitutes	1		1		• ·
Deposit Substitutes Deposit Substitutes	1 8		1 8	4.1300% 4.1300%	April 14, 2021 April 19, 2021
					• ·
Deposit Substitutes	6		6	3.6300%	April 20, 2021
Deposit Substitutes	5		5	4.1300%	April 23, 2021
Deposit Substitutes			7	4.1300%	April 26, 2021
Deposit Substitutes	3		3	4.1300%	May 4, 2021
Deposit Substitutes	1		1	4.1300%	May 5, 2021

Title of Issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of long-term debt" in related balance sheet	Amount shown under caption "Long-Term Debt" in related balance sheet	Interest Rates	Maturity Dates
obligation	indenture	balance sheet	Telated balance sheet	Kates	Dates
Deposit Substitutes	3		2	3.5000%	May 10, 202
Deposit Substitutes	1		1	4.1300%	May 17, 202
Deposit Substitutes	3		3	3.5000%	May 18, 202
Deposit Substitutes	27		27	4.1300%	May 26, 202
Deposit Substitutes	1			4.1300%	May 31, 202
Deposit Substitutes	2		2	4.1300%	June 2, 202
Deposit Substitutes	- 1		- 1	4.1300%	June 7, 202
Deposit Substitutes	13		13	4.1300%	June 9, 202
Deposit Substitutes	12		11	3.8800%	June 14, 202
Deposit Substitutes	30		30	4.1300%	June 14, 202
Deposit Substitutes	1		1	4.1300%	June 21, 202
Deposit Substitutes	2		2	4.0000%	June 22, 202
Deposit Substitutes	10		10	4.1300%	June 24, 202
Deposit Substitutes	20		19	4.1300%	June 30, 202
Deposit Substitutes	3		3	4.1300%	July 12, 202
Deposit Substitutes	6		6	4.1300%	July 14, 202
Deposit Substitutes	3		3	4.1300%	July 19, 202
Deposit Substitutes	12		12	4.1300%	July 28, 202
Deposit Substitutes	12		12	4.1300%	August 2, 202
Deposit Substitutes	15		1	4.1300%	August 2, 202 August 3, 202
Deposit Substitutes	13		13	4.2300%	0 /
			•		August 4, 202
Deposit Substitutes	2		2	4.1300%	August 9, 202
Deposit Substitutes	23		22	4.1300%	August 10, 202
Deposit Substitutes	1		1	4.1300%	August 11, 202
Deposit Substitutes	8		-	4.0000%	August 16, 202
Deposit Substitutes	5		5	4.1300%	August 16, 202
Deposit Substitutes	11		11	4.0000%	August 23, 202
Deposit Substitutes	2		2	3.7500%	August 25, 202
Deposit Substitutes	5		5	4.0000%	August 25, 202
Deposit Substitutes	1		1	3.7500%	August 26, 202
Deposit Substitutes	1		1	3.7500%	August 30, 202
Deposit Substitutes	15		15	4.0000%	August 30, 202
Deposit Substitutes	12		12	4.0000%	September 1, 202
Deposit Substitutes	10		10	4.0000%	September 6, 202
Deposit Substitutes	18		18	4.0000%	September 7, 202
Deposit Substitutes	8		8	3.7500%	September 9, 202
Deposit Substitutes	1		1	3.7500%	September 14, 202
Deposit Substitutes	4		4	3.7500%	September 15, 202
Deposit Substitutes	16		15	4.0000%	September 20, 202
Deposit Substitutes	2		2	3.7500%	September 29, 202
Deposit Substitutes	5		5	4.0000%	September 29, 202
Deposit Substitutes	5		4	3.7500%	October 4, 202
Deposit Substitutes	250		249	4.0000%	October 4, 202

	Amount	Amount shown under caption "Current portion of	Amount shown under		
Title of Issue and type of	authorized by	long-term debt" in related	caption "Long-Term Debt" in	Interest	Maturity
obligation	indenture	balance sheet	related balance sheet	Rates	Dates
	_		_		
Deposit Substitutes	5		5	3.7500%	October 5, 202
Deposit Substitutes	1		1	3.7500%	October 12, 202
Deposit Substitutes	4		4	4.0000%	October 12, 202
Deposit Substitutes	1		1	3.7500%	October 18, 202
Deposit Substitutes	88		88	4.0000%	October 25, 202
Deposit Substitutes	1		1	3.7500%	November 2, 202
Deposit Substitutes	1		1	3.7500%	November 3, 202
Deposit Substitutes	6		6	4.0600%	November 8, 202
Deposit Substitutes	1		1	3.7500%	November 15, 202
Deposit Substitutes	10		10	4.0000%	November 15, 202
Deposit Substitutes	2		1	3.7500%	November 22, 202
Deposit Substitutes	10		10	4.0000%	November 23, 202
Deposit Substitutes	1		1	4.0000%	November 29, 202
Deposit Substitutes	4		4	3.8800%	December 6, 202
Deposit Substitutes	15		15	4.0000%	December 6, 202
Deposit Substitutes	4		3	4.1300%	December 6, 202
Deposit Substitutes	30		30	4.0000%	December 7, 202
Deposit Substitutes	6		6	3.8800%	December 13, 202
Deposit Substitutes	25		25	4.0000%	December 13, 202
Deposit Substitutes	2		2	3.8800%	December 15, 202
Deposit Substitutes	1		1	4.0000%	January 11, 202
Deposit Substitutes	4		4	3.8800%	January 19, 20
Deposit Substitutes	3		3	3.8800%	January 24, 20
Deposit Substitutes	5		5	4.0000%	January 24, 20
Deposit Substitutes	6		6	3.8800%	January 26, 20
Deposit Substitutes	3		3	3.8800%	February 2, 20
Deposit Substitutes	5		5	3.7500%	February 22, 20
Deposit Substitutes	10		10	3.8800%	February 24, 20
Deposit Substitutes	6		5	3.7500%	February 28, 20
Deposit Substitutes	2		2	3.8800%	March 7, 20
Deposit Substitutes	2		2	3.7500%	March 15, 202
Deposit Substitutes	2		2	3.7500%	March 28, 202
Deposit Substitutes	2		2	3.7500%	May 16, 202
Deposit Substitutes	1		1	4.0000%	May 31, 20
Deposit Substitutes	15		15	4.1300%	June 6, 20
Deposit Substitutes	1		1	4.0000%	June 8, 20
Deposit Substitutes	5		5	4.1300%	June 20, 20
Deposit Substitutes	8		8	4.2500%	June 20, 20
Deposit Substitutes	3		3	4.1300%	June 21, 20
Deposit Substitutes	5		5	4.2500%	June 22, 20
Deposit Substitutes	1		1	4.1300%	July 4, 20
Deposit Substitutes	16		15	5.1300%	September 14, 20
Deposit Substitutes	8		8	5.1300%	September 21, 20

Amount obligation         Amount authorized indentive         Ception Comparise Departs Mobilitation indentive         Amount obligation         Amount indentive         Amount obligation         Amount indentive         Amount obligation         Amount indentive         Amount obligation         Amount indentive         Amount obligation         Amount indentive           Deposit Substitutes         5         5         5         5         5         5         5         5         5         3         Movember 1, 20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20         20 </th <th></th> <th></th> <th>Amount shown under</th> <th> </th> <th>I</th> <th></th>			Amount shown under		I	
Thie of Issoe and type of typ		A		A manufahann undan		
obligation         indenture         balance sheet         related balance sheet         Rates         Dates           Deposit Substitutes         5         5         5         5         1000%         November 3.20           Deposit Substitutes         4         4         5         1000%         November 7.20           Deposit Substitutes         1         4         5         100%         November 7.20           Deposit Substitutes         1         1         4.500%         November 7.20         100%         100%         November 7.20         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100%         100% <td>Title of Lease and the second</td> <td></td> <td></td> <td></td> <td>Test second</td> <td>Martin</td>	Title of Lease and the second				Test second	Martin
Deposit Substitutes         5         5         5.130%         November 3.20           Deposit Substitutes         1         1         5.130%         November 7.20           Deposit Substitutes         1         4         5.130%         November 7.20           Deposit Substitutes         1         1         4.830%         November 7.20           Deposit Substitutes         2         2         5.130%         Docember 19.20           Deposit Substitutes         2         2         5.130%         January 6.20           Deposit Substitutes         23         2.5.250%         January 5.20           Deposit Substitutes         1         1         5.50%         January 5.20           Deposit Substitutes         2         3         5.250%         January 5.20           Deposit Substitutes         3         3         2.5.250%         January 5.20           Deposit Substitutes         2         5         5.130%         Manuary 5.20           Deposit Substitutes         2         2.5         5.130%         March 15.20           Deposit Substitutes         2         2.5         5.130%         March 15.20           Deposit Substitutes         1         1         5.130%         March 1						
Depoit Substitutes         1         5.100%         November 7.20           Depoit Substitutes         15         5.1300%         December 19.20           Depoit Substitutes         2         5.1300%         December 19.20           Depoit Substitutes         2         5.1300%         December 19.20           Depoit Substitutes         2         5.2500%         January 16.20           Depoit Substitutes         23         5.2500%         January 5.20           Depoit Substitutes         3         5.2500%         January 5.20           Depoit Substitutes         1         1         5.100%         March 5.20           Depoit Substitutes         1         1         5.100%         March 5.20           Depoit Substitutes         1         1         5.000%         April 5.20           Depoit Substitutes         1         1         5.000%         April 5.20           Depoit Substita	obligation	Indenture	balance sheet	Telated balance sheet	Kates	Dates
Depoit Substitutes         1         5.100%         November 7.20           Depoit Substitutes         15         5.1300%         December 19.20           Depoit Substitutes         2         5.1300%         December 19.20           Depoit Substitutes         2         5.1300%         December 19.20           Depoit Substitutes         2         5.2500%         January 16.20           Depoit Substitutes         23         5.2500%         January 5.20           Depoit Substitutes         3         5.2500%         January 5.20           Depoit Substitutes         1         1         5.100%         March 5.20           Depoit Substitutes         1         1         5.100%         March 5.20           Depoit Substitutes         1         1         5.000%         April 5.20           Depoit Substitutes         1         1         5.000%         April 5.20           Depoit Substita	Deposit Substitutes	5		5	5 1300%	November 3, 2022
Depoit Substitutes         4         5.1300%         November 1, 20           Depoit Substitutes         1         4.6300%         December 1, 20           Depoit Substitutes         2         2.5300%         December 1, 20           Depoit Substitutes         2         5.2500%         January 24, 20           Depoit Substitutes         2         5.2500%         January 25, 20           Depoit Substitutes         3         5.2500%         January 26, 20           Depoit Substitutes         4         5.000%         March 27, 20           Depoit Substitutes         1         5.000%         April 3.20           Depoit Substitutes         4         4						
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Depoit Substitutes         2         \$1300%         January 16, 20           Depoit Substitutes         23         \$2500%         January 25, 20           Depoit Substitutes         9         \$2500%         January 20, 20           Depoit Substitutes         9         \$2500%         January 20, 20           Depoit Substitutes         9         \$2500%         January 20, 20           Depoit Substitutes         5         \$5100%         February 30, 20           Depoit Substitutes         5         \$100%         March 15, 20           Depoit Substitutes         1         \$000%         April 3, 22           Depoit Substitutes         2         \$0000%         April 3, 22 <td>1</td> <td></td> <td></td> <td></td> <td></td> <td>,</td>	1					,
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Deposit Substitutes         1         5.0000%         June 14, 20           Deposit Substitutes         6         6         5.0000%         June 15, 20           Deposit Substitutes         6         6         5.0000%         June 12, 20           Deposit Substitutes         2         2         5.0000%         Jule 21, 20           Deposit Substitutes         6         6         5.0000%         July 27, 20           Deposit Substitutes         6         5         5         5.0000%         August 3, 20           Deposit Substitutes         1         1         4.1300%         August 24, 20           Deposit Substitutes         3         4.1300%         August 24, 20           Deposit Substitutes         3         4.1300%         September 26, 20           Deposit Substitutes         4         4.3300%         October 9, 20           Deposit Substitutes         4         4.3300%         October 9, 20           Deposit Su	Deposit Substitutes			4	5.0000%	May 17, 2023
Deposit Substitutes         6         6         5.0000%         June 15, 20           Deposit Substitutes         6         6         5.0000%         June 21, 20           Deposit Substitutes         2         2         5.0000%         July 20, 20           Deposit Substitutes         6         6         5.0000%         July 20, 20           Deposit Substitutes         5         5         5.0000%         August 9, 20           Deposit Substitutes         5         5         5.0000%         August 9, 20           Deposit Substitutes         1         1         5.0000%         August 9, 20           Deposit Substitutes         5         5         5.0000%         August 9, 20           Deposit Substitutes         1         4.1300%         August 24, 20           Deposit Substitutes         1         4.1300%         August 24, 20           Deposit Substitutes         3         3         4.1300%         September 20, 20           Deposit Substitutes         4         4.3800%         September 26, 20         20           Deposit Substitutes         4         4.3800%         October 19, 20         20           Deposit Substitutes         4         4.3800%         October 19, 20         2	Deposit Substitutes	2		1	5.0000%	June 1, 202
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Imposit Substitutes         6         5         50000%         July 27, 20           Deposit Substitutes         5         5         50000%         August 3, 20           Deposit Substitutes         1         1         5.0000%         August 9, 20           Deposit Substitutes         1         4         5.0000%         August 9, 20           Deposit Substitutes         4         5.0000%         August 10, 20           Deposit Substitutes         5         4.1300%         August 24, 20           Deposit Substitutes         1         4.1300%         August 24, 20, 20           Deposit Substitutes         1         4.1300%         September 20, 20           Deposit Substitutes         1         4.1300%         September 26, 20           Deposit Substitutes         1         4.1300%         September 26, 20           Deposit Substitutes         4         4.3800%         October 9, 20           Deposit Substitutes         4         4.3800%         October 10, 20           Deposit Substitutes         2         1         4.1300%         November 21, 20           Deposit Substitutes         2         1         4.1300%         November 23, 20           Deposit Substitutes         2         1	Deposit Substitutes	6		6	5.0000%	June 21, 202
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Deposit Substitutes         2         1         4.1300%         November 21, 20           Deposit Substitutes         1         4.1300%         November 23, 20           Deposit Substitutes         7         4.1300%         November 23, 20           Deposit Substitutes         7         4.1300%         November 27, 20           Deposit Substitutes         7         4.1300%         January 9, 20	1	4		4		
Deposit Substitutes         1         4.1300%         November 23, 20           Deposit Substitutes         7         4.1300%         November 27, 20           Deposit Substitutes         7         4.1300%         November 27, 20           Deposit Substitutes         1         4.2500%         January 9, 20	-	4		4		
Deposit Substitutes         7         4.1300%         November 27, 20           Deposit Substitutes         1         4.2500%         January 9, 20		2		1		,
Deposit Substitutes         1         4.2500%         January 9, 20		1		1		,
		/		1		,
Deposit substitutes 3 2 4.1300% February 8,20		1		-		
	Deposit Substitutes	3		2	4.1300%	rebruary 8, 2024

Title of Issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of long-term debt" in related balance sheet	Amount shown under caption "Long-Term Debt" in related balance sheet	Interest Rates	Maturity Dates
Deposit Substitutes Deposit Substitutes Deposit Substitutes	1 1 1		1 1 1	4.1300% 4.1300% 4.2500%	February 13, 2024 March 6, 2024 May 9, 2024
Total Bills Payable	5,615 30,630		5,598 30,607		
Other Liabilities					
Bonds Payable - Fixed Rate Corporate Bonds	3,000 3,000 60,300		2,910 2,910 60,097	5.7500%	August 10, 2019

## METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES Schedule F - Indebtedness to Related Parties (Long-Term Loans from Related Companies) December 31, 2017

Name of Related Party	Balance at Beginning of Period	Balance at End of Period

NOT APPLICABLE

# METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES

Schedule G - Guarantees of Securities of Other Issuers

December 31, 2017

Name of Issuing Entity of Securities	Title of Issue of Each	Total Amount	Amount Owned by Person	
Guaranteed by the Company for which this	Class of Securities	Guaranteed and	for which this Statement is	
Statement is Filed	Guaranteed	Outstanding	Filed	Nature of Guarantee

NOT APPLICABLE

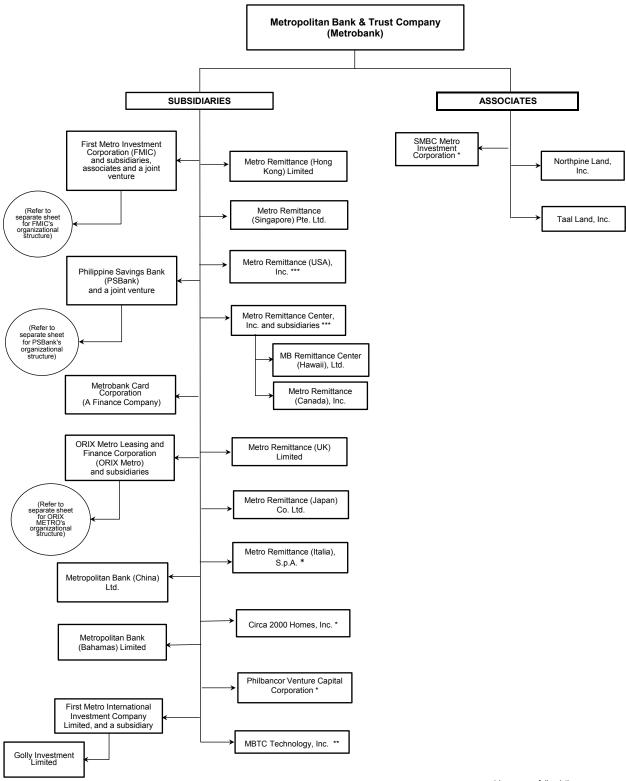
## METROPOLITAN BANK & TRUST COMPANY AND SUBSIDIARIES Schedule H - Capital Stock December 31, 2017

Title of Issue	Number of shares authorized	Number of shares issued and outstanding as shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties	Directors, officers and employees	Others
Authorized Preferred stock - P20 par value Common stock - P20 par value	1,000,000,000 4,000,000,000					
Issued and outstanding Common stock - P20 par value		3,180,172,786		1,585,927,876	36,279,724	1,557,965,186

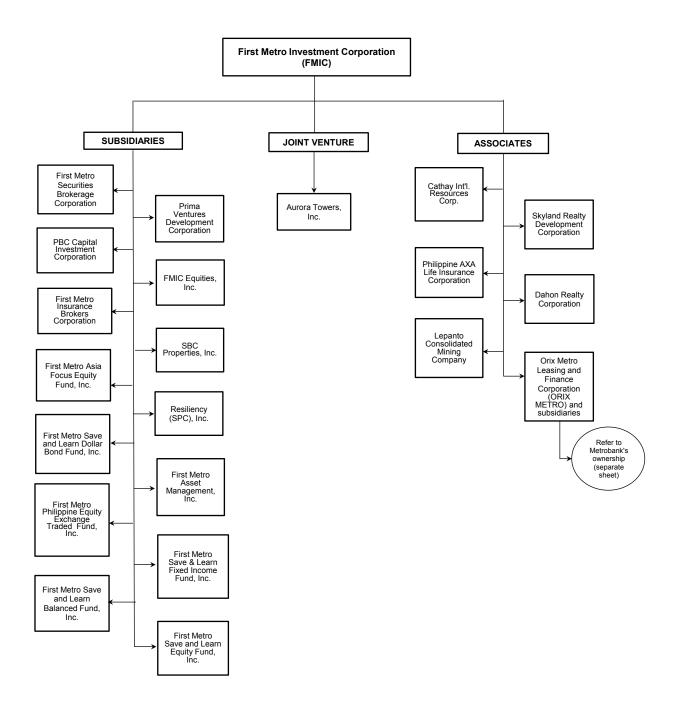
## METROPOLITAN BANK & TRUST COMPANY SURPLUS AVAILABLE FOR DIVIDENDS \* AS OF DECEMBER 31, 2017 (In <del>P</del> Millions)

UNAPPROPRIATED SURPLUS, BEGINNING AS PREVIOUSLY PRESENTED	₽	101,900
Adjustments:		
Less: Non-actual/unrealized income net of tax:		
Accumulated share in net income of subsidiaries, associates		
and joint venture - net of dividends		28,829
Fair value adjustments (mark-to-market gains)		729
Recognized deferred tax asset		5,017
Unrealized gains on foreclosure of investment properties -		
net of accumulated depreciation		426
		35,001
UNAPPROPRIATED SURPLUS AS ADJUSTED TO AVAILABLE FOR		
DIVIDEND DISTRIBUTION AT BEGINNING OF YEAR		66,899
Add: Net income actually earned/realized during the year:		
Net income during the year closed to Surplus		18,223
Less: Non-actual/unrealized income net of tax:		
Fair value adjustment (mark-to-market gains)		900
Equity in net income of subsidiaries, associates and a joint venture-net of		200
dividends		3,340
		4,240
Net income actually earned during the year		13,983
Less:		
Dividend declarations during the year		3,180
Appropriations of Retained Earnings during the year		157
		3,337
UNAPPROPRIATED SURPLUS AVAILABLE FOR DIVIDENDS, END	₽	77,545

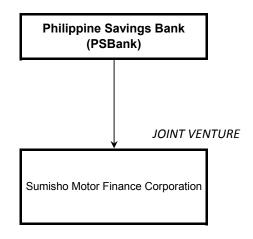
\* The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following Bangko Sentral ng Pilipinas guidelines.



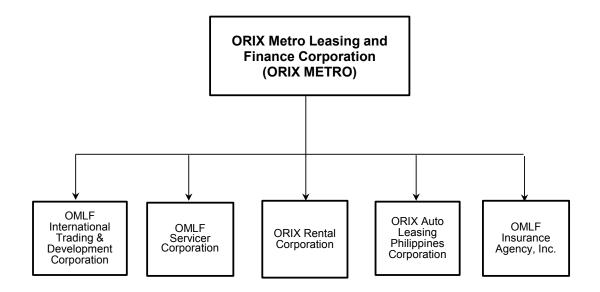
\* In process of dissolution \*\* In process of liquidation \*\*\* With approved agreement of merger



Philippine Savings Bank Joint Venture As of December 31, 2017



ORIX Metro Leasing and Finance Corporation (ORIX METRO) Subsidiaries As of December 31, 2017



# Metropolitan Bank & Trust Company and Subsidiaries Schedule of All the Effective Standards and Interpretations December 31, 2017

	NCIAL REPORTING STANDARDS AND INTERPRETATIONS Ecomber 31, 2017	Adopted	Not Adopted	Not Applicable
<b>Conceptual Fram</b>	ework for Financial Reporting	$\checkmark$		
PFRSs Practice St	atement Management Commentary	$\checkmark$		
Philippine Finance	ial Reporting Standards			
PFRS 1	First-time Adoption of Philippine Financial Reporting	√		
(Revised)	Standards	v		
	Amendments to PFRS 1: Additional Exemption for First-			$\checkmark$
	time Adopters			v
	Amendments to PFRS 1: Limited Exemption from			$\checkmark$
	Comparative PFRS 7 Disclosures for First-time Adopters			v
	Amendments to PFRS 1: Severe Hyperinflation and			$\checkmark$
	Removal of Fixed Date for First-time Adopters			
	Amendments to PFRS 1: Government Loans			~
	Amendments to PFRS 1 – Deletion of short-term			$\checkmark$
	exemptions for first-time adopters			
	Amendment to PFRS 1: Meaning of Effective PFRSs			$\checkmark$
PFRS 2	Share-based Payment			$\checkmark$
	Amendments to PFRS 2: Vesting Conditions and			$\checkmark$
	Cancellations			
	Amendments to PFRS 2: Group Cash-settled Share-based			$\checkmark$
	Payment Transactions			
	Amendment to PFRS 2: Definition of Vesting Condition			✓
	Amendments to PFRS 2: Classification and Measurement of			$\checkmark$
	Share-based Payment Transactions	$\checkmark$		
PFRS 3	Business Combinations	V		
(Revised)	Amendment to PFRS 3: Accounting for Contingent	$\checkmark$		
	Consideration in a Business Combination			
	Amendment to PFRS 3: Scope Exceptions for Joint			$\checkmark$
PFRS 4	Arrangements Insurance Contracts			√
PFN3 4	Amendments to PFRS 4: Financial Guarantee Contracts			✓ ✓
	Amendments to PFRS 4: Applying PFRS 9, Financial			· · · · · · · · · · · · · · · · · · ·
	Instruments with PFRS 4, Insurance Contracts			·
PFRS 5	Non-current Assets Held for Sale and Discontinued			
11105	Operations	$\checkmark$		
	Amendment to PFRS 5: Changes in methods of disposal			$\checkmark$
PFRS 6	Exploration for and Evaluation of Mineral Resources			$\checkmark$
PFRS 7	Financial Instruments: Disclosures	$\checkmark$		
	Amendments to PFRS 7: Transition	$\checkmark$		
	Amendments to PFRS 7: Reclassification of Financial Assets	$\checkmark$		
	Amendments to PFRS 7: Reclassification of Financial Assets	$\checkmark$		
	- Effective Date and Transition			
	Amendments to PFRS 7: Improving Disclosures about	$\checkmark$	1	
	Financial Instruments	$\checkmark$		
	Amendments to PFRS 7: Disclosures - Transfers of Financial	$\checkmark$		
	Assets	v		
	Amendments to PFRS 7: Disclosures - Offsetting Financial	$\checkmark$		
	Assets and Financial Liabilities	¥		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS		×	
	9 and Transition Disclosures		Effective	
			January 1, 2018	
	Amondments to DEPC 7: Additional keylar accounting		(not early adopted)	
	Amendments to PFRS 7: Additional hedge accounting		√ Effortivo	
	disclosures (and consequential amendments) resulting		Effective	
	from the introduction of the hedge accounting chapter in PFRS 9		January 1, 2018 (not early adopted)	

	ANCIAL REPORTING STANDARDS AND INTERPRETATIONS December 31, 2017	Adopted	Not Adopted	Not Applicable
	Amendments to PFRS 7: Servicing Contracts and			,
	Applicability of the Amendments to PFRS 7 to Condensed			$\checkmark$
	Interim Financial Statements	/		
PFRS 8	Operating Segments	$\checkmark$		
	Amendments to PFRS 8: Aggregation of Operating	/		
	Segments and Reconciliation of the Total of the Reportable	$\checkmark$		
	Segments' Assets to the Entity's Assets	$\checkmark$		
PFRS 9	PFRS 9, Financial Instruments	v	Effe eti ve	
	Amendments to PFRS 9, Prepayment Features with		Effective January 1, 2019*	
PFRS 10	Negative Compensation Consolidated Financial Statements	$\checkmark$	January 1, 2019	
PFK5 10				
	Amendments to PFRS 10: Transition Guidance	$\checkmark$		
	Amendments to PFRS 10: Investment Entities			$\checkmark$
	Amendments to PFRS 10: Sale or Contribution of Assets		**	
	Between an Investor and its Associate or Joint Venture			
	Amendments to PFRS 10: Investment Entities: Applying			$\checkmark$
	the Consolidation Exception			
PFRS 11	Joint Arrangements	✓		
	Amendments to PFRS 11: Transition Guidance	$\checkmark$		
	Amendments to PFRS 11: Accounting for Acquisitions of	$\checkmark$		
	Interests in Joint Operations			
PFRS 12	Disclosures of Interests in Other Entities	$\checkmark$		
	Amendments to PFRS 12: Transition Guidance	$\checkmark$		
	Amendments to PFRS 12: Investment Entities	$\checkmark$		
	Amendments to PFRS 12: Clarification of the scope of the	$\checkmark$		
	standard			
	Amendments to PFRS 12: Investment Entities Applying the			$\checkmark$
	Consolidation Exception	/		
PFRS 13	Fair Value Measurement	$\checkmark$		
	Amendment to PFRS 13: Short-term Receivables and	$\checkmark$		
	Payables			
	Amendment to PFRS 13: Portfolio Exception			✓ ✓
PFRS 14	Regulatory Deferral Accounts			V
PFRS 15	Revenue from Contracts with Customers		Effective	
			January 1, 2018	
	Amondments to DEDC 15. Clarifications to DEDC 15		(not early adopted)	
	Amendments to PFRS 15, Clarifications to PFRS 15		Effective	
			January 1, 2018 (not early adopted)	
PFRS 16	Leases		Effective January	
FT K5 10	Leases		1, 2019	
			(not early adopted)	
Philippine Acco	unting Standards		(,,	
PAS 1	Presentation of Financial Statements	$\checkmark$		
(Revised)	Amendments to PAS 1: Puttable Financial Instruments and	,		
, ,	Obligations Arising on Liquidation	$\checkmark$		
	Amendments to PAS 1: Presentation of Items of Other	,	1	
	Comprehensive Income	$\checkmark$		
	Amendments to PAS 1: Disclosure Initiative	$\checkmark$		
PAS 2	Inventories			$\checkmark$
PAS 7	Statement of Cash Flows	$\checkmark$		
	Amendments to PAS 7: Disclosure Initiative	$\checkmark$		
PAS 8	Accounting Policies, Changes in Accounting Estimates and	,		
	Errors	$\checkmark$		
PAS 10	Events after the Reporting Period	$\checkmark$		
PAS 11	Construction Contracts			$\checkmark$
PAS 12	Income Taxes	$\checkmark$		
	Amendments to PAS 12: Deferred Tax: Recovery of			
	Underlying Assets			$\checkmark$

PHILIPPINE FINANCE Effective as of Dece		Adopted	Not Adopted	Not Applicable
	Amendments to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses	$\checkmark$		
PAS 16	Property, Plant and Equipment	$\checkmark$		
	Amendment to PAS 16: Revaluation Method –			
	Proportionate Restatement of Accumulated Depreciation			$\checkmark$
	on Revaluation			
	Amendments to PAS 16: Clarification of Acceptable			
	Methods of Depreciation and Amortization	$\checkmark$		
	Amendments to PAS 16, Agriculture: Bearer Plants			✓
PAS 17	Leases	$\checkmark$		
PAS 17 PAS 18		· · · · · · · · · · · · · · · · · · ·		
	Revenue	 ✓		
PAS 19	Employee Benefits	v		
(Revised)	Amendments to PAS 19: Defined Benefit Plans: Employee Contribution	$\checkmark$		
	Amendments to PAS 19: Discount Rate: Regional Market Issue	$\checkmark$		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			$\checkmark$
PAS 21		$\checkmark$		
FAJ 21	The Effects of Changes in Foreign Exchange Rates	 ✓		
DAC 33 (D : !)	Amendment: Net Investment in a Foreign Operation			
PAS 23 (Revised)	Borrowing Costs			
PAS 24 (Revised)	Related Party Disclosures	✓		
	Amendments to PAS 24: Key Management Personnel	$\checkmark$		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			$\checkmark$
PAS 27	Separate Financial Statements	$\checkmark$		
(Amended)	Amendments for investment entities			$\checkmark$
	Amendments to PAS 27: Equity Method in Separate	$\checkmark$		
	Financial Statements	v		
PAS 28	Investments in Associates and Joint Ventures	$\checkmark$		
(Amended)	Amendments to PAS 28 (Amended): Sale or Contribution of Assets between an Investor and its Associate or Joint		**	
	Venture		Effective	
	Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures		Effective January 1, 2019*	
			(not early adopted)	
	Amendments to PAS 28 – Measuring an associate or joint		Effective	
	venture at fair value			
			January 1, 2018 (not early adopted)	
	Amendments to PAS 28 (Amended): Investment Entities:		(not early adopted)	
	Amendments to PAS 28 (Amended). Investment entities. Applying the Consolidation Exception		$\checkmark$	
DAC 20				$\checkmark$
PAS 29	Financial Reporting in Hyperinflationary Economies	$\checkmark$		v
PAS 32	Financial Instruments: Disclosure and Presentation	v		
	Amendments to PAS 32: Puttable Financial Instruments	$\checkmark$		
	and Obligations Arising on Liquidation	,		
	Amendments to PAS 32: Classification of Rights Issues	$\checkmark$		
	Amendments to PAS 32: Offsetting Financial Assets and	$\checkmark$		
	Financial Liabilities			
PAS 33	Earnings per Share	$\checkmark$		
PAS 34	Interim Financial Reporting			$\checkmark$
	Amendment to PAS 34: Disclosure of information			$\checkmark$
	'Elsewhere in the Interim financial report'			
PAS 36	Impairment of Assets	$\checkmark$		
	Amendments to PAS 36: Recoverable Amount Disclosures	$\checkmark$		
	for Non-Financial Assets	•		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	$\checkmark$		
PAS 38	Intangible Assets	$\checkmark$		
	Amendments to PAS 38 : Revaluation Method –			
	Proportionate Restatement Of Accumulated Amortization			$\checkmark$
	Amendments to PAS 38: Clarification of Acceptable			
		$\checkmark$		

	NCIAL REPORTING STANDARDS AND INTERPRETATIONS ecember 31, 2017	Adopted	Not Adopted	Not Applicable
PAS 39	Financial Instruments: Recognition and Measurement	$\checkmark$		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	$\checkmark$		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	$\checkmark$		
	Amendments to PAS 39: The Fair Value Option	$\checkmark$		
	Amendments to PAS 39: Financial Guarantee Contracts			$\checkmark$
	Amendments to PAS 39: Reclassification of Financial Assets	$\checkmark$		
	Amendments to PAS 39: Reclassification of Financial Assets - Effective Date and Transition	$\checkmark$		
	Amendment to PAS 39: Embedded Derivatives	$\checkmark$		
	Amendment to PAS 39: Eligible Hedged Items	$\checkmark$		
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			$\checkmark$
	Amendments to PAS 39: Hedge Accounting			~
PAS 40	Investment Property	$\checkmark$		
	Amendments to PAS 40: Clarifying the Interrelationship	,		
	between PFRS 3 and PAS 40 when Classifying Property as Investment Property or Owner-Occupied Property	$\checkmark$		
PAS 41	Agriculture			~
	Amendments to PAS 41, Agriculture: Bearer Plants			$\checkmark$
Philippine Interp				
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			$\checkmark$
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			$\checkmark$
IFRIC 4	Determining Whether an Arrangement Contains a Lease	$\checkmark$		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			$\checkmark$
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			$\checkmark$
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			$\checkmark$
IFRIC 9	Reassessment of Embedded Derivatives	$\checkmark$		
	Amendments to Philippine Interpretation IFRIC-9: Embedded Derivatives	$\checkmark$		
IFRIC 10	Interim Financial Reporting and Impairment			$\checkmark$
IFRIC 12	Service Concession Arrangements			$\checkmark$
IFRIC 13	Customer Loyalty Programmes	$\checkmark$		
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	$\checkmark$		
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement	$\checkmark$		
IFRIC 16	Hedges of a net Investment in a Foreign Operation			$\checkmark$
IFRIC 17	Distributions of Non-cash Assets to Owners			$\checkmark$
IFRIC 18	Transfers of Assets from Customers			$\checkmark$
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			<ul> <li>✓</li> </ul>
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine	,		$\checkmark$
IFRIC 21	Levies	$\checkmark$		
IFRIC 22	Foreign Currency Transactions and Advance Consideration		Effective January 1, 2018 (not early adopted)	
IFRIC 23	Uncertainty over Income Tax Treatments		Effective January 1, 2019* (not early adopted)	
SIC-7	Introduction of the Euro	$\checkmark$	(not carry adopted)	
SIC-10	Government Assistance - No Specific Relation to Operating			,
	Activities			$\checkmark$

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2017		Adopted	Not Adopted	Not Applicable
SIC-15	Operating Leases - Incentives	$\checkmark$		
SIC-25	Income Taxes- Changes in the Tax Status of an Entity or its Shareholders			$\checkmark$
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	$\checkmark$		
SIC-29	Service Concession Arrangements: Disclosures			$\checkmark$
SIC-31	Revenue - Barter Transactions Involving Advertising Services			$\checkmark$
SIC-32	Intangible Assets - Web Site Costs			$\checkmark$

\* Subject to approval by the Board of Accountancy

\*\* Original effective date of January 1, 2016 of the amendment was postponed by the FRSC on January 13, 2016, until the IASB has completed its broader review of the research project on equity accounting.

Standards and Interpretations applicable to annual periods beginning on or after January 1, 2018 (where early application is allowed) will be adopted by the Group as they become effective.